

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

Fiscal Years	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>
Capital	_____	_____	_____	_____	_____
Expenditures - Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?	Yes _____	No _____			
Budget Account Number: Fund	_____	Department	_____	Unit	_____
	Object	_____	Reporting Category	_____	

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

DECEMBER 3, 2019

CONSENT AGENDA

3.B.3. – CONTINUED

A)

One-time purchase with Corus Group LLC d/b/a Corus 360, A Converge Company for \$339,854.08 for Varonis DatAdvantage software and maintenance.

B)

Increase of term contract of \$75,000 with Xylem Water Solutions USA Inc. for a total of \$625,000 for Flygt products, OEM parts and service repair from March 9, 2019 through March 8, 2020.

C)

Renewal of term contract with Synagro-WWT Inc., d/b/a Synagro South LLC for \$374,000 for dewatering, hauling and disposal of sewage cake sludge from January 15, 2020 through January 14, 2021.

D)

Renewal of term contract with Tripp Electric Motors Inc. for \$1,871,000 for pump, motor and equipment maintenance and repair services from December 19, 2019 through December 18, 2020.

E)

Renewal of term contract with Austin Tupler Trucking Inc. for \$1,067,700 for loading, hauling and disposal of lime sludge from December 13, 2019 through December 12, 2020.

F)

Renewal of term contract with Ascent Aviation Group Inc. for \$450,000 for the purchase and transport delivery of Jet "A" fuel from February 4, 2020 through February 3, 2021.

G)

Renewal of term contract with Solstice Benefits Inc. for multiple option dental plans from January 1, 2020 through December 31, 2020.

H)

Extension and increase of term contract of \$42,700 with Simpleview LLC for a total of \$140,500 for website consulting and licensing agreement from January 31, 2018 through January 30, 2021.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
12/03/2019

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT A					
Corus Group LLC d/b/a Corus 360, A Converge Company	One-time purchase of Varonis DatAdvantage software and maintenance per Purchase Order #HS111519*06.	\$339,854.08 S/M/WBE: \$0	Information Systems Services 0001-490-1311-4674	Scarlett	

Information Systems Services requests a one-time purchase of Varonis DatAdvantage software and maintenance for the new archive system that works in conjunction with the Microsoft email software. Awardee is located outside Palm Beach County in the City of Sunrise, FL. This is a sole source provider who is not a certified S/M/WBE.

EXHIBIT B					
Xylem Water Solutions USA, Inc.	Increase of term contract for Flygt products, OEM parts and service repair for the period 03/09/2019 through 03/08/2020 per Master Agreement #SS555418B.	Increased Amount: \$ 75,000.00 Total with increase: \$625,000.00 S/M/WBE: \$0	Water Utilities Department 4001-720-2460-4615 4001-720-2470-4615 4001-720-2521-4615 4001-720-2554-4615 4001-720-6GUA-4615	Scarlett	

The County has expended or encumbered \$471,467 (\$57,148/month) during the previous eight and one quarter (8.25) months of the current twelve (12) month term contract. Water Utilities Department requests an increase of \$75,000, over the previous authorized amount of \$550,000, inclusive of the Purchasing Director's ten percent (10%) authority, during the remaining three and three quarter (3.75) months of the current term contract. This increase is necessary for completion of repair projects due to extreme conditions (run time, and installation in heavily commercial/populated areas). This term contract has two (2) twelve (12) month renewal options. Awardee is located in Palm Beach County. This is a sole source provider who is not a certified S/M/WBE.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
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12/03/2019

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT C					
Synagro-WWT, Inc., d/b/a Synagro South, LLC.	Renewal of term contract for dewatering, hauling and disposal of sewage cake sludge for the period 01/15/2020 through 01/14/2021 per Master Agreement #16007D.	\$374,000.00 S/M/WBE: \$0	Water Utilities Department 4001-720-4GUA-3440 4001-720-5GUA-3440	Scarlett	

The County has expended or encumbered \$268,549 (\$26,855/month) during the previous ten (10) months of the current twelve (12) month term contract. \$374,000, which is the original amount of the contract, is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has no renewal options remaining. Awardee is located out of State. The original bid was established by a competitive selection process. No S/M/WBE vendor submitted a bid on this project. This item was reviewed by the OEBO.

EXHIBIT D					
Tripp Electric Motors, Inc.	Renewal of term contract for pump, motor and equipment maintenance and repair services for the period 12/19/2019 through 12/18/2020 per Master Agreement #18010B.	\$1,871,000.00 S/M/WBE: 100%	Countywide	Scarlett	

The County has expended or encumbered \$1,296,859 (\$120,638/month) during the previous ten and three quarter (10.75) months of the current twelve (12) month term contract. Due to necessary repairs, maintenance and replacement of aging equipment located throughout County facilities, \$1,871,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract as two (2) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. This item was reviewed by the OEBO.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
12/03/2019

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT E</u>					
Austin Tupler Trucking, Inc.	Renewal of term contract for loading, hauling and disposal of lime sludge for the period 12/13/2019 through 12/12/2020 per Master Agreement #18047A.	\$1,067,700.00 S/M/WBE: \$0	Water Utilities Department 4001-720-2531-3440 4001-720-2535-3440	Scarlett	

The County has expended or encumbered \$1,032,291 (\$93,845/month) during the previous eleven (11) months of the current twelve (12) month term contract. \$1,067,700, which is the original amount of the contract, is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has three (3) twelve (12) month renewal option remaining. Awardee is located in Palm Beach County. The original bid was established by a competitive selection process and awarded to non S/M/WBE vendor utilizing an S/M/WBE subcontractor. OEBO has determined that this contract be rebid with an SBE preference. This contract is being renewed until such time as a new solicitation and award is made and will be terminated for convenience upon award of a new contract.

<u>EXHIBIT F</u>					
Ascent Aviation Group, Inc.	Renewal of term contract for the purchase and transport delivery of Jet "A" fuel for the period 02/04/2020 through 02/03/2021 per Master Agreement #17004C.	\$450,000.00 S/M/WBE: \$0	Facilities Management & Operations/Fleet Division 5000-410-7220-5217	Scarlett	

The County has expended or encumbered \$241,638 (\$25,436/month) during the previous nine and one half (9.5) months of the current twelve (12) month term contract. Due to an increase in fuel price, \$450,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract as one (1) twelve (12) month renewal option remaining. Awardee is located out of State. The original bid was established by a competitive selection process. No S/M/WBE vendor submitted a bid on this project. This item was reviewed by the OEBO.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
12/03/2019

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT G</u> Solstice Benefits, Inc.	Renewal of term contract for multiple option dental plans for the period 01/01/2020 through 12/31/2020 per Master Agreement #15067B.	Employee Paid: \$1,320,000.00 (Est.) S/M/WBE: \$0	Risk Management 7001-2290-7139 Palm Tran 7001-2295-ASSB	Scarlett	

During the previous eleven (11) month of the current twelve (12) month term contract, \$1,084,043 (\$98,549/month) in fees has been paid for multiple option dental plans by employees of Palm Beach County, Palm Tran, and the Supervisor of Elections. Based upon the prior reenrollment number of employees electing to purchase plans and an increase in the labor force, the total estimated value of this new twelve (12) month renewal term contract is \$1,320,000. This term contract has no renewal options remaining. Awardee is located outside Palm Beach County in the City of Plantation, FL. The original contract was established by a competitive RFP process that allowed up to ten (10) points for S/M/WBE participation. No certified S/M/WBE participation was offered by the recommended awardee. This item was reviewed by the OEBO.

<u>EXHIBIT H</u> Simpleview, LLC	Extension and increase of term contract website consulting and licensing agreement for the period 01/31/2018 through 01/30/2021 per Master Agreement #SS100101A.	Increased Amount: \$ 42,700.00 Total with increase: \$140,500.00 S/M/WBE: \$0	Department of Airports 4100-120-11IT-4674	Scarlett	
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The County has expended or encumbered \$48,800 (\$2,218/month) during the previous twenty-two (22) month of the current twenty-four (24) month term contract. An additional twelve (12) month extension to the current contract is necessary in order to complete the procurement process required for a new term contract. In addition, an increase of \$42,700, over the previously authorized amount of \$97,800 is required in order to continue services and operation of the current website during the contract extension. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE.

TOTAL AMOUNT OF ALL AWARDS \$4,220,254.08