



**II. FISCAL IMPACT ANALYSIS**

**A. Five-Year Summary of Fiscal Impact:**

<b>Fiscal Years</b>	<b><u>2020</u></b>	<b><u>2021</u></b>	<b><u>2022</u></b>	<b><u>2023</u></b>	<b><u>2024</u></b>
<b>Capital</b>	_____	_____	_____	_____	_____
<b>Expenditures - Operating Costs</b>	_____	_____	_____	_____	_____
<b>External Revenues</b>	_____	_____	_____	_____	_____
<b>Program Income (County)</b>	_____	_____	_____	_____	_____
<b>In-Kind Match (County)</b>	_____	_____	_____	_____	_____
<b>NET FISCAL IMPACT</b>	_____	_____	_____	_____	_____
<b>Number of additional FTE positions (Cumulative)</b>	_____	_____	_____	_____	_____
<b>Is Item Included In Current Budget?</b>	<b>Yes</b> _____		<b>No</b> _____		
<b>Budget Account Number:</b>	<b>Fund</b> _____	<b>Department</b> _____	<b>Unit</b> _____		
	<b>Object</b> _____	<b>Reporting Category</b> _____			

**B. Recommended Sources of Funds/Summary of Fiscal Impact:**

**C. Departmental Fiscal Review:**

**III. REVIEW COMMENTS**

**A. OFMB Fiscal and/or Contract Development and Control Comments:**

_____	_____
<b>OFMB</b>	<b>Contract Dev. and Control</b>

**B. Legal Sufficiency:**

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**Assistant County Attorney**

**C. Other Department Review:**

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**Department Director**

**DECEMBER 17, 2019**

**CONSENT AGENDA**

**3.B.3. – CONTINUED**

**A)**

New term contract with Thompson Pump & Manufacturing Co. Inc.; Ameri-Recreational Sports LLC d/b/a ARS Power Sports; Menzi USA Sales Inc.; Rechten International Trucks Inc.; EFE Inc. d/b/a Everglades Equipment Group; Steril-Koni USA Inc.; Clark Equipment Company d/b/a Bobcat Company; Kelly Tractor Co. Jeffrey Allen Inc.; Vermeer Southeast Sales & Service Inc.; Ring Power Corporation; Trekker Tractor LLC; Ridge Equipment Co. Inc.; Rick Croft Enterprises Inc. d/b/a Texas Trailers Sales and Service; Dobbs Equipment LLC for \$21,610,000 for heavy trucks and equipment from December 17, 2019 through September 30, 2020.

**B)**

New term contract with Duval Ford LLC d/b/a Duval Ford; Stingray Chevrolet LLC d/b/a Stingray Chevrolet for \$5,303,000 for the purchase of pursuit, administrative and other vehicles from December 17, 2019 through September 30, 2020.

**C)**

New term contract with Community Tree & Landscape Service Inc. for \$271,000 for tree removal services from December 17, 2019 through December 16, 2020.

**D)**

New term contract with Stewart & Stevenson LLC d/b/a Stewart & Stevenson FDDA LLC, Florida Detroit Diesel Allison for \$452,776 for the purchase and delivery of Allison transmissions and OEM parts from December 27, 2019 through December 26, 2020.

**E)**

Removed

**F)**

Retroactive increase of term contract with Trafficware Group Inc. for \$84,245.26 for a total of \$926,697.86 for products, parts, services, and technical support from February 25, 2018 through January 24, 2020.

**G)**

Extension and increase of term contract with Anfield Consulting Inc. for \$17,500 for a total of \$52,500 for water and environmental lobbyist services from January 16, 2019 through July 15, 2020.

**H)**

Extension and increase of Emergency Contract with Converge Government Affairs of Florida Inc. for \$17,500 for a total of \$70,000.02 for State Lobbyist Services from July 13, 2018 through July 12, 2020.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**12/17/2019 (Revised)**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT A</b>					
Thompson Pump & Manufacturing Co., Inc.; Ameri-Recreational Sports LLC d/b/a ARS Power Sports; Menzi USA Sales, Inc.; Rechten International Trucks, Inc.; EFE, Inc. d/b/a Everglades Equipment Group; Stertil-Koni USA, Inc.; Clark Equipment Company d/b/a Bobcat Company; Kelly Tractor Co.; Jeffrey Allen, Inc.; Vermeer Southeast Sales & Service, Inc.; Ring Power Corporation; Trekker Tractor, LLC; Ridge Equipment Co., Inc.; Rick Croft Enterprises, Inc. d/b/a Texas Trailers Sales and Service; Dobbs Equipment LLC	New term contract for heavy trucks and equipment for the period 12/17/2019 through 09/30/2020 per Master Agreement 555506.	\$21,610,000.00 S/M/WBE: \$0	Countywide	Scarlett	
	(See next page for Summary)				

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**

BOARD OF COUNTY COMMISSIONERS MEETING DATE OF

12/17/2019 (Revised)

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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The County has expended or encumbered \$15,773,928 (\$1,538,920/month) during the previous ten and one quarter (10.25) month term contract. \$21,610,000 is needed to meet the County's requirements through the expiration of this new nine and one half (9.5) month term contract for three (3) heavy trucks and other fleet equipment approved in the FY20 Budget. Approval is also requested to add vendors, as necessary, during the term of the contract. This piggyback contract allows for the addition of vendors and manufacturers as approved by the originating entity. This purchase is off Florida Sheriff's Association Contracts #FSA19-VEH17.0 and #FSA18-16.0 (partial extension), which have no renewal options. Six (6) Awardees are located in Palm Beach County, two (2) Awardees are located out of State, and seven (7) Awardees are located outside Palm Beach County in the cities of Okeechobee, Lakeland, Miami, Tampa, Riverview, Sebring, and Gainesville, Florida. There is no S/M/WBE currently certified for this commodity or service. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

**EXHIBIT B**

Duval Ford LLC d/b/a Duval Ford; Stingray Chevrolet, LLC d/b/a Stingray Chevrolet	New term contract for the purchase of pursuit, administrative and other vehicles for the period 12/17/2019 through 09/30/2020 per Master Agreement #555505.	\$5,303,000.00 S/M/WBE: \$0	Countywide	Scarlett	
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The County has expended or encumbered \$7,312,496 (\$713,414/month) during the previous ten and one quarter (10.25) month term contract. \$5,303,000 is needed to meet the County's requirements through the expiration of this new nine and one half (9.5) month term contract for new and replacement vehicles approved in the FY20 Budget. Approval is also requested to add vendors, as necessary, during the term of the contract. This piggyback contract allows for the addition of vendors and manufacturers as approved by the originating entity. This purchase is off Florida Sheriff's Association Contracts #FSA19-VEL27.0 and #FSA18-VEL26.0 2020, which have no renewal options. Awardees are located outside Palm Beach County in the cities of Jacksonville and Plant City, Florida. There is no S/M/WBE currently certified for this commodity or service. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

**EXHIBIT C**

Community Tree & Landscape Service, Inc.	New term contract for tree removal services for the period 12/17/2019 through 12/16/2020 per Master Agreement #19053R.	\$271,000.00 S/M/WBE: \$0	Countywide	Scarlett	
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The County has expended or encumbered \$11,366 (\$2,842/month) during the previous four (4) months of the current four and three quarter (4.75) month term contract. Due to anticipated tree removal services at forty-nine (49) fire stations, \$271,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located outside Palm Beach County in the City of Port Salerno, Florida. No responsive S/M/WBE vendor bid within 10% of the low bidder. This item was reviewed by the OEBO.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**

BOARD OF COUNTY COMMISSIONERS MEETING DATE OF

12/17/2019 (Revised)

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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**EXHIBIT D**

Stewart & Stevenson LLC d/b/a Stewart & Stevenson FDDA LLC, Florida Detroit Diesel Allison	New term contract for the purchase and delivery of Allison transmissions and OEM parts for the period 12/27/2019 through 12/26/2020 per Master Agreement #19074R.	\$452,776.00 S/M/WBE: \$0	Palm Tran 1340-540-5140-4603	Scarlett	
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The County has expended or encumbered \$25,891 (\$1,849/month) during the previous fourteen (14) months of the current fifteen (15) month term contract. Due to estimated quantities and unanticipated replacement of aging equipment, \$452,776 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located outside Palm Beach County in the City of Fort Pierce, Florida. No S/M/WBE vendor submitted a bid on this project. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

**EXHIBIT E**

Removed

**EXHIBIT F**

Trafficware Group, Inc.	Retroactive increase of term contract for products, parts, services, and technical support from 02/25/2018 through 01/24/2020 per Master Agreement #SS300464D.	Increased Amount: \$ 84,245.26 Total with increase: \$926,697.86 S/M/WBE: \$0	Engineering/Public Works, Traffic Division 1201-360-3220-5303	Scarlett	
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The County has expended or encumbered \$826,046 (\$39,335/month) during the previous twenty-one (21) months of the current twenty-three (23) month term contract. Engineering/Public Works, Traffic Division, requests an increase of \$84,245.26, over the previously authorized amount of \$842,452.60, inclusive of the Purchasing Director's ten percent (10%) authority, during the remaining two (2) months of the current term contract. This increase is necessary in order to purchase new BUI's and MMU's for replacing and maintaining traffic equipment to ensure motorist safety Countywide. On 11/19/2019, the Board approved a time extension only for this contract with Trafficware Group, Inc. Unfortunately, no monetary increase was requested at that time. Thus, an increase of \$84,245.26, which is ten percent (10%) of the contract is necessary and said increase is necessary to be retroactive to November 22, 2019. This term contract has no renewal options. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**12/17/2019 (Revised)**

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<b><u>EXHIBIT G</u></b>					
Anfield Consulting, Inc.	Extension and increase of term contract for water and environmental lobbyist services for the period 01/16/2019 through 07/15/2020 per Master Agreement #200384D.	Increased Amount: \$17,500.00 Total with increase: \$52,500.00 S/M/WBE: \$0	Legislative Affairs 4001-720-1110-3101	Scarlett	
<p>The County has expended or encumbered \$32,083 (\$2,917/month) during the previous eleven (11) months of the current twelve (12) month term contract. An additional six (6) month extension to the current contract is necessary in order to complete the procurement process required for a new term contract. In addition, an increase of \$17,500, over the previously authorized amount of \$35,000 is required in order to continue water and environmental lobbyist services during the contract extension. Awardee is located outside Palm Beach County in the City of Tallahassee, Florida. The original contract was established by a competitive RFP process that allowed up to ten (10) points for S/M/WBE participation. No certified S/M/WBE participation was offered by the recommended awardee.</p>					
<b><u>EXHIBIT H</u></b>					
Converge Government Affairs of Florida, Inc.	Extension and increase of Emergency Contract for State Lobbyist Services for the period 07/13/2018 through 07/12/2020 per Master Agreement #200396.	Increased Amount: \$17,500.00 Total with increase: \$70,000.02 S/M/WBE: \$0	Legislative Affairs 0001-645-6450-3101 1340-540-5160-3101 4001-720-1110-3101 4100-120-1110-3101	Scarlett	
<p>The County has expended or encumbered \$46,667 (\$2,917/month) during the previous sixteen (16) months of the current eighteen (18) month emergency contract. Legislative Affairs requests an extension of this contract for a period of six (6) months. An additional six (6) month extension to the current emergency contract is necessary so that its expiration coincides with the expiration of three (3) other existing State Lobbyist Contracts. Together with a time extension, an increase of \$17,500 over the previously authorized amount of \$52,500.02 is required during the extension. The original amount of the contract was \$17,500.02. Awardee is located outside Palm Beach County in the City of Miami, Florida. This is an emergency term contract provider who is not a certified S/M/WBE.</p>					
<b>TOTAL AMOUNT OF ALL AWARDS</b>		<b>\$27,756,021.26</b>			