

II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact:

Fiscal Years	2020	2021	2022	2023	2024
Grant Expenditures	\$190,000	\$190,000	\$190,000	\$190,000	\$190,000
Operating Costs					
External Revenues	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000
Program Income					
In-Kind Match (County)					
NET FISCAL IMPACT	\$230,000	\$230,000	\$230,000	\$230,000	\$230,000

# ADDITIONAL FTE POSITIONS (Cumulative)					
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Is Item Included In Current Budget? Yes _____ No X
 Does this Item include the use of Federal funds? Yes _____ No X

Budget Account No.:

Fund _____ Dept _____ Unit _____ Object _____ Program Code/Period _____

B. Recommended Sources of Funds/Summary of Fiscal Impact:

The source of the County's financial support is an ad valorem tax exemption of \$400,000 for a ten (10) year period.

The source of funds for the cash grant portion of the Economic Development Incentive is from the general fund contingency reserve for the Economic Development Incentive program. The annual fiscal impact is not to exceed \$1,900,000 over a ten (10) year period. Therefore, in addition to the allocations above, FY 2025 thru FY 2029 = \$950,000 for cash grant and \$200,000 for tax exemption.

C. Departmental Fiscal Review: 
 Beverley Reid, Division Manager

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

 1/14/2020
 OFMB 1/13
 1/14/2020
 Contract Development and Control
 1/14/2020 TW

B. Legal Sufficiency:

 1/15/20
 Assistant County Attorney

C. Other Department Review:

 Department Director



January 8, 2020

Ms. Kelly Smallridge, President and CEO
Business Development Board of Palm Beach County, Inc.
310 Evernia Street
West Palm Beach, FL 33401

**Department of Housing and
Economic Sustainability**

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West Palm Beach, FL 33406

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**Palm Beach County
Board of County
Commissioners**

Dave Kerner, Mayor

Robert S. Weinroth, Vice Mayor

Hal R. Valeche

Gregg K. Weiss

Mary Lou Berger

Melissa McKinlay

Mack Bernard

County Administrator

Verdenia C. Baker

*"An Equal Opportunity
Affirmative Action Employer"*

Dear Ms. Smallridge:

Palm Beach County is pleased with the efforts of Project Jacobson to establish its manufacturing business in Belle Glade. The project will invest \$45.5 million to purchase 93 acres of land; construct and equip a 140,000 square foot facility; and create 200 new jobs over a five year period at an annualized average wage of \$38,000 and a median wage of \$33,000. We estimate the economic impact of the project on Palm Beach County's local economy will be \$272 million over five years.

Based on the information provided, the Department of Housing and Economic Sustainability is willing to recommend to the Board of County Commissioners approval of a \$2,300,000 Economic Development Incentive in the form of a Cash Grant in an amount not to exceed \$1,900,000 over a period of 10 years and an Ad Valorem Tax Exemption in an amount not to exceed \$400,000 over a period of 10 years.

The County reserves the right to modify or withdraw our recommendation should we become aware of any information that would have affected our decision had such information been disclosed to us at the time of our consideration. In addition, please understand this is only a recommendation and would require a favorable vote by the Board of County Commissioners after negotiation of a formal agreement. Finally, please note Project Jacobson will be required to provide a performance security in the form of a clean, irrevocable Letter of Credit or a Cash Bond, equal to the full amount of the maximum Economic Development Incentive.

I look forward to further discussions on this exciting subject. Should you have any questions or need any additional information, please do not hesitate to contact me at (561) 233-3653.

Best Regards,

A handwritten signature in black ink, appearing to read "Sherry Howard".

Sherry Howard
Deputy Director
Department of Housing and Economic Sustainability

cc: Jonathan Brown, Director, Department of Housing and Economic Sustainability

ATTACHMENT 1