



II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?				Yes_____	No_____
Budget Account No.:	Fund_____	Dept._____	Unit_____	Object_____	
	Reporting Category_____				

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

\_\_\_\_\_  
Assistant County Attorney

C. Other Department Review:

\_\_\_\_\_  
Department Director

**FEBRUARY 25, 2020**

**REGULAR AGENDA**

**3.A.2. – CONTINUED**

**A)**

Renewal of term contract with Ol' Man & Sons Inc. for \$315,000 for landscape maintenance for North and South County streetscape locations from May 1, 2020 through April 30, 2021.

**B)**

Renewal of term contract with Xylem Water Solutions USA Inc. for \$687,500 for Flygt products, OEM parts and service repair from March 9, 2020 through March 8, 2021.

**C)**

New term contract with PSI Technologies Inc.; Xylem Water Solutions USA Inc. for \$871,390 for the pre-qualification of vendors for sewage, discharge and submersible wastewater pumps from March 16, 2020 through March 15, 2025.

**D)**

New term contract with Transportation Control Systems Inc.; Wavetronix LLC d/b/a Wavetronix; Temple Inc.; Safety Zone Specialists Inc.; Earnest Products Inc. d/b/a Southern Manufacturing & Fabrication for \$1,605,000 for FDOT APL Traffic Equipment from February 25, 2020 through November 3, 2022.

**E)**

New term contract with The Plumbing Professionals LLC d/b/a Erica's Plumbing & Restoration Professionals; E.C. Stokes Mechanical Contractor, Inc. d/b/a Stokes Mechanical Contractor, Inc. for \$420,000 for plumbing services, time, material, and maintenance and repair from February 25, 2020 through February 24, 2021.

**F)**

New term contract with Mega Nursing Services Inc. d/b/a Mega Medical Supply; CSI Private Duty Services Inc. d/b/a Friends Assisting Seniors and Families; Caring for Seniors Inc. d/b/a CSI Caring for Seniors; Home Health Services of the Palm Beaches; JN Nursing Registry Inc.; Home Health Care Resources Corp; FirstLantic Healthcare Inc.; Southern Home Care Services Inc. d/b/a AllWays Caring HomeCare; for \$4,600,000 for in-home services from March 1, 2020 through February 28, 2021.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**02/25/2020**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT A</b>					
Ol' Man & Sons, Inc.	Renewal of term contract for landscape maintenance for North and South County streetscape locations for the period 05/01/2020 through 04/30/2021 per Master Agreement #19007A.	\$315,000.00 S/M/WBE: 100%	Engineering and Public Works/Streetscape Division 1201-363-R025-3401	Scarlett	
<p>The County has expended or encumbered \$196,542 (\$20,158/month) during the previous nine and three quarter (9.75) months of the current twelve (12) month term contract. Based upon fixed fees per location (\$290,000) and additional tasks/cleanup (\$25,000), \$315,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. The original bid was established by a competitive selection process. In order for Engineering and Public Works/Streetscape Division to rewrite the specifications, complete the OEBO and procurement process required for a new term contract and avoid a gap in service, this contract is being renewed and will be terminated for convenience upon award of a new contract.</p>					
<b>EXHIBIT B</b>					
Xylem Water Solutions USA, Inc.	Renewal of term contract for Flygt products, OEM parts and service repair for the period 03/09/2020 through 03/08/2021 per Master Agreement #SS555418C.	\$687,500.00 S/M/WBE: \$0	Water Utilities Department 4001-720-2554-4615 4001-720-2460-4615 4001-720-2470-4615 4001-720-2521-4615 4001-720-6GUA-4615	Scarlett	

The County has expended or encumbered \$626,127 (\$56,921/month) during the previous eleven (11) months of the current twelve (12) month term contract. \$687,500 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located in Palm Beach County. This is a sole source provider who is not a certified S/M/WBE.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
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**02/25/2020**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT C</b>					
PSI Technologies, Inc.; Xylem Water Solutions USA, Inc.	New term contract for the pre-qualification of vendors for sewage, discharge and submersible wastewater pumps for the period 03/16/2020 through 03/15/2025 per Master Agreement #20028.	\$871,390.00 S/M/WBE: Amount dependent upon usage	Water Utilities Department 4001-720-2470-4615 4001-720-2534-4615 4001-720-2537-4615 4001-720-2554-4615 4001-720-2584-4615 4001-720-1GUA-4615 4001-720-7 GUA-4615	Scarlett	

The County has expended or encumber \$550,290 (\$9,021/month) during the previous sixty-one (61) months of the current sixty-three (63) month term contract. Due to the Water Utilities Department's anticipated need for the replacement of sewage, discharge and submersible wastewater pumps, \$871,390 is needed to meet the County's requirements through the expiration of this new sixty (60) month term contract. Per the Pre-Qualification Contract, approval is also requested to add qualified vendors that may become pre-qualified during the term of the contract. This term contract has no renewal options. Awardees are located in Palm Beach County. The Goal Setting Committee recommended SBE price preference for this solicitation.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**02/25/2020**

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<b>EXHIBIT D</b>					
Transportation Control Systems, Inc.; Wavetronix, LLC d/b/a Wavetronix; Temple, Inc.; Safety Zone Specialists, Inc.; Earnest Products, Inc. d/b/a Southern Manufacturing & Fabrication	New term contract for FDOT APL Traffic Equipment for the period 02/25/2020 through 11/03/2022 per Master Agreement #650462.	\$1,605,000.00 S/M/WBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$659,598 (\$64,351/month) during the previous ten and one quarter (10.25) month term contract. Due to the need for replacement of school zone flashers countywide to meet new FDOT regulations, upgrades to LED street lighting at intersections, and installation of audible pedestrian units for hearing impaired pedestrians, \$1,605,000 is needed to meet the County's requirements through the expiration of this new thirty-two and one quarter (32.25) month term contract. This piggyback contract allows for the addition of vendors and manufacturers as approved by the originating entity. This purchase is off Florida Department of Transportation Bid #DOT-ITB-209034-GH, Contract #CR11362-CR1196 and has one (1) thirty-six (36) month renewal option. Two (2) Awardees are located out of State and three (3) Awardees are located outside Palm Beach County in the cities of Lakeland, Sanford, and Tampa, Florida. There is no S/M/WBE currently certified for this commodity or service. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**02/25/2020**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT E</b>					
The Plumbing Professionals LLC d/b/a Erica's Plumbing & Restoration Professionals; E.C. Stokes Mechanical Contractor, Inc. d/b/a Stokes Mechanical Contractor, Inc.	New term contract for plumbing services, time, material, and maintenance and repair for the period 02/25/2020 through 02/24/2021 per Master Agreement #20005.	\$420,000.00 S/M/WBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$82,875 (\$18,417/month) during the previous four and one half (4.5) months of the current five (5) month term contract. \$420,000 is needed to meet the County's requirements for plumbing services throughout County buildings through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardees are located in Palm Beach County. No S/M/WBE vendor submitted a bid on this project. The Goal Setting Committee recommended SBE price preference for this solicitation.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
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<b>EXHIBIT F</b>					
Mega Nursing Services, Inc. d/b/a Mega Medical Supply; CSI Private Duty Services, Inc. d/b/a Friends Assisting Seniors and Families; Caring for Seniors, Inc. d/b/a CSI Caring for Seniors; Home Health Services of the Palm Beaches; JN Nursing Registry, Inc.; Home Health Care Resources Corp; FirstLantic Healthcare, Inc.; Southern Home Care Services, Inc. d/b/a AllWays Caring HomeCare;	New term contract for in-home services for the period 03/01/2020 through 02/28/2021 per Master Agreement #F20021.	\$4,600,000.00 S/M/WBE: \$0	Community Services/DOSS 1006-144-1443-3401 1006-144-1457-3401 1006-144-1461-3401 1006-144-1472-3401 1006-144-1481-3401	Scarlett	

The County has expended or encumbered \$3,314,775 (\$301,343/month) during the previous eleven (11) months of the current twelve (12) month term contract. \$4,600,000 is needed to meet the County's requirements for in-home services through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardees are located in Palm Beach County. Because of Federal funding, this project must adhere to the Federal DBE program rather than the County's S/M/WBE program.

**TOTAL AMOUNT OF ALL AWARDS      \$8,498,890.00**