

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?				Yes_____	No_____
Budget Account No.:	Fund_____	Dept._____	Unit_____	Object_____	Reporting Category_____

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

MARCH 10, 2020

CONSENT AGENDA

3.B.3. – CONTINUED

A)

Emergency/Confirming purchase of Stryker equipment and supplies from Stryker Sales Corporation d/b/a Stryker Medical for \$262,414.47.

B)

One-time purchase of fire apparatus from Sutphen Corporation for \$1,639,198.40.

C)

New term contract for pre-qualification of vendors for vocational training services with A & Associates Inc.; Nurse Assistant Training School Inc. d/b/a Academy for Nursing and Health Occupations for \$995,000 from March 10, 2020 through March 9, 2025.

D)

New term contract for custodial services with United Services Inc.; Stockton Maintenance Group Inc.; Dammel Cleaning Enterprises Inc. d/b/a Palm Beach & Broward Building Maintenance for \$4,454,102 from June 1, 2020 through May 31, 2021.

E)

Approve insurance revisions to Standard Indemnification/Insurance Requirements in Subscription and Services Agreement with SecureLink Inc. from March 10, 2020 through March 9, 2025.

F)

Extension and increase of term contract of \$5,297,021.32 for Turf Management for Okeeheelee Golf Course, Park Ridge Golf Course, Osprey Point Golf Course, and John Prince Park Golf Learning Center with Brightview Golf Maintenance Inc., as managing partner of BVGM/BVLD/BVLS Joint Venture for a total of \$22,126,508.60 from April 1, 2020 through March 31, 2021.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
03/10/2020

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT A					
Stryker Sales Corporation d/b/a Stryker Medical	Emergency/Confirming purchase of Stryker equipment and supplies per Purchase Order #ZG022120-15.	\$262,414.47 S/M/WBE: \$0	Fire Rescue Department 1300-440-4211-5231	Scarlett	

The Fire Rescue Department requests the approval of Emergency/Confirming Purchase Order #ZG022120-15 for the one-time purchase of Stryker equipment and supplies for Palm Beach County Fire Rescue Department. Fire Rescue Department is working with the vendor to establish a term contract for the purchase of these items/equipment. Emergency response vehicles require that these supplies are in the vehicles to respond to calls. These supplies are necessary for the safety of the public. Awardee is located out of State. This Emergency/Confirming purchase is exempt from the EBO Ordinance.

EXHIBIT B					
Sutphen Corporation	One-time purchase of fire apparatus per Purchase Order #ZG022420-16.	\$1,639,198.40 S/M/WBE: \$0	Fire Rescue Department 1300-440-4230-6401	Scarlett	

The Fire Rescue Department requests a one-time purchase of three (3) Sutphen Heavy Duty Monarch S Series 750 pumpers to replace aging vehicles that have reached the end of their life cycle. This purchase is off Public Procurement Authority RFP #1420, NPPGOV Contract #VH11554, City of Wilsonville, Oregon. Awardee is located out of State. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

EXHIBIT C					
A & Associates, Inc.; Nurse Assistant Training School, Inc. d/b/a Academy for Nursing and Health Occupations	New term contract for pre-qualification of vendors for vocational training services for the period 03/10/2020 through 03/09/2025 per Master Agreement #F20032.	\$995,000.00 S/M/WBE: \$0	Community Services Department 1003-145-1455-3401	Scarlett	

The County has expended or encumbered \$375,560 (\$6,339/month) during the previous fifty-nine and one quarter (59.25) months of the current sixty (60) month term contract. \$995,000 is needed to meet the County's requirements for vocational training services through the expiration of this new sixty (60) month term contract. Per the Pre-Qualification Contract, approval is also requested to add qualified vendors that may become pre-qualified during the term of the contract. This term contract has no renewal options. Awardees are located in Palm Beach County. This is a Federal grant funded project that is exempt from the EBO Ordinance.

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Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT D					
United Services, Inc.; Stockton Maintenance Group, Inc.; Dammel Cleaning Enterprises, Inc. d/b/a Palm Beach & Broward Building Maintenance	New term contract for custodial services for the period 06/01/2020 through 05/31/2021 per Master Agreement #19047.	\$4,454,102.00 S/M/WBE: Amount dependent upon usage	Facilities Development & Operations Department 0001-410-5290-3403 0001-410-5210-3403 0001-410-5220-3403 0001-410-5240-3403 0001-410-5250-3403 0001-410-5260-3403 0001-410-5270-3403	Scarlett	

The County has expended or encumbered \$3,891,640 (\$432,404/month) during the previous nine (9) months of the current thirteen (13) month term contract. Based upon fixed fees for all countywide locations (\$4,354,102) and estimated necessary additional services (\$100,000), \$4,454,102 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardees are located in Palm Beach County. The Goal Setting Committee recommended twenty percent (20%) SBE subcontracting goal for this solicitation.

EXHIBIT E					
SecureLink, Inc.	Approve revisions to Standard Indemnification/Insurance Requirements in Subscription and Services Agreement with SecureLink Inc. for the period 03/10/2020 through 03/09/2025.	Insurance Revisions Only S/M/WBE: \$0	Countywide	Scarlett	

On April 2, 2019, the BCC approved a term contract with SHI International Corp. and CDW Government, LLC in an amount not to exceed \$18,000,000 to purchase technology solutions, services and related products for the period 05/01/2019 through 02/28/2023 (CMA #300569, as amended on June 4, 2019). The cost of the software (\$44,850) necessary for the technology solutions, services and related product was included in CMA #300569; however, in order to utilize same, the County needs an Enterprise License and a Subscription and Services Agreement with SecureLink, Inc. Information Systems Services is requesting approval of a cap on vendor's liability in the Subscription and Services Agreement that is different from the County's standard requirements. In accordance with PPM CW-O-049, the Department of Risk Management and the County Attorney's Office have negotiated with SecureLink, Inc. and agreed to limit SecureLink, Inc.'s liability to \$1,000,000.

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 03/10/2020

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT F					
Brightview Golf Maintenance, Inc., as managing partner of BVGM/BVLD/BVLS Joint Venture	Extension and increase of term contract for Turf Management for Okeeheelee Golf Course, Park Ridge Golf Course, Osprey Point Golf Course, and John Prince Park Golf Learning Center for the period 04/01/2020 through 03/31/2021 per Master Agreement #15-003.	Increased Amount: \$ 5,297,021.32 Total with increase: \$22,126,508.60 S/M/WBE: \$0	Parks & Recreation Department 1384-580-5253-3401 1384-580-5258-3401 1384-580-5259-3401 1384-580-5287-3401	Scarlett	

The County has expended or encumbered \$16,630,589 (\$281,874/month) during the previous fifty-nine (59) months of the current sixty (60) month term contract. An additional twelve (12) month extension to the current contract is necessary in order to complete the procurement process required for a new term contract. In addition, an increase of \$5,297,021.32, over the previously authorized amount of \$16,829,487.28, inclusive of the Purchasing Director's two point four percent (2.4%) authority, is required in order to continue year round turf and landscape management services during the contract extension. Awardee is located out of State. Awarded to non SBE vendor utilizing an S/M/WBE subcontractor.

TOTAL AMOUNT OF ALL AWARDS \$12,647,736.19