





**MARCH 17, 2020**

**CONSENT AGENDA**

**3.B.2. – CONTINUED**

**A)**

New term contract with Dell Marketing L.P.; Lenovo (United States) Inc.; Hewlett Packard Enterprise Company; HP Inc.; International Business Machines Corporation d/b/a IBM; Corus Group LLC d/b/a Corus 360; Converge Acquisition LLC for \$11,433,805 for computer equipment, peripherals and related services from April 1, 2020 through July 31, 2021.

**B)**

New term contract with Tropic Fence Inc.; Martin Fence Company for \$956,500 for the purchase, installation, and repair of chain link fence from May 24, 2020 through May 23, 2021.

**C)**

Renewal of term contract with Odums Sod Inc. for \$331,000 for pickup, delivery, furnish and installation, and/or replacement of certified Bermuda sod (Celebration, Tifway #419 and Latitude #36) from March 22, 2020 through March 21, 2021.

**D)**

Renewal of term contract with Kone Inc. for \$660,000 for elevator/escalator maintenance and repair from May 1, 2020 through April 30, 2021.

**E)**

Renewal of term contract with Palm Beach Embroidery USA Inc.; Big Al's Sporting Goods Emporium Inc.; Printer's Ink LLC for \$255,035 for clothing and accessories including embroidery/screen printing from March 28, 2020 through March 27, 2021.

**F)**

Renewal of term contact with Mega Nursing Services Inc. d/b/a Mega Medical Supply; Mar-J Medical Supply Inc. for \$300,000 for incontinence supplies, personal hygiene items, and nutritional supplements (direct delivery to client homes) from June 1, 2020 through May 31, 2021.

**G)**

Renewal of term contract with B Ellis Enterprises Inc. for \$210,500 for repair services for irrigation systems from May 1, 2020 through April 30, 2021.

**H)**

New term contract with Berwin Inc. d/b/a J.C. White Architectural Interiors Products; Wright Line LLC; Trendway Corporation for \$2,462,312 for delivery and installation of office furniture and files from March 17, 2020 through September 1, 2020.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**03/17/2020**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
---------------	---------	---	---	----------	-----------

**EXHIBIT A**

Dell Marketing L.P.; Lenovo (United States), Inc.; Hewlett Packard Enterprise Company; HP, Inc.; International Business Machines Corporation d/b/a IBM; Corus Group, LLC d/b/a Corus 360; Converge Acquisition, LLC	New term contract for computer equipment, peripherals and related services for the period 04/01/2020 through 07/31/2021 per Master Agreement #300589.	\$11,433,805.00 S/M/WBE: \$0	Countywide	Scarlett	
--	--	---------------------------------	------------	----------	--

The County has expended or encumbered \$9,073,097 (\$864,104/month) during the previous ten and one half (10.5) months of the current twelve (12) month term contract. Due to anticipated replacement of aged computer equipment and peripherals countywide, \$11,433,805 is needed to meet the County's requirements through the expiration of this new sixteen (16) month term contract. This piggyback contract allows for the addition of vendors and manufacturers as approved by the originating entity. This purchase is off the Western States Contracting Alliance-National Association of State Procurement Officials (WSCA-NASPO) Contract #2015-2020 and has no renewal options. Awardees are located out of State. There is one (1) certified S/M/WBE for the applicable commodity code(s) that declined to participate. This item was reviewed and approved by the OEBO.

**EXHIBIT B**

Tropic Fence, Inc.; Martin Fence Company	New term contract for the purchase, installation, and repair of chain link fence for the period 05/24/2020 through 05/23/2021 per Master Agreement #20009.	\$956,500.00 S/M/WBE: Amount dependent upon usage	Countywide	Scarlett	
--	--	---	------------	----------	--

The County has expended or encumbered \$290,185 (\$20,364/month) during the previous fourteen and one quarter (14.25) months of the current eighteen (18) month term contract. Due to the anticipated need for repairs, maintenance and installation of fencing countywide, \$956,500 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. One (1) Awardee is located in Palm Beach County and one (1) Awardee is located outside Palm Beach County in the City of Pompano Beach, Florida. The Goal Setting Committee recommended SBE price preference for this solicitation.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**03/17/2020**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT C</b>					
Odums Sod, Inc.	Renewal of term contract for pickup, delivery, furnish and installation, and/or replacement of certified Bermuda sod, (Celebration, Tifway #419 and Latitude #36), for the period 03/22/2020 through 03/21/2021 per Master Agreement #16015RD.	\$331,000.00 S/M/WBE: 100%	Countywide	Scarlett	

The County has expended or encumbered \$130,387 (\$11,853/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to renovations and repairs countywide, \$331,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has no renewal options remaining. Awardee is located in Palm Beach County. The original bid was established by a competitive selection process. This item was reviewed and approved for renewal by the OEBO.

<b>EXHIBIT D</b>					
Kone, Inc.	Renewal of term contract for elevator/escalator maintenance and repair for the period 05/01/2020 through 04/30/2021 per Master Agreement #16001D.	\$660,000.00 S/M/WBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$573,818 (\$57,382/month) during the previous ten (10) months of the current twelve (12) month term contract. Due to anticipated repairs and maintenance of elevators and escalators countywide, \$660,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has no renewal options remaining. Awardee is located outside Palm Beach County in the City of Miramar, Florida. The original bid was established by a competitive selection process. No S/M/WBE vendor submitted a bid on this project. This item was reviewed and approved for renewal by the OEBO.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**03/17/2020**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
---------------	---------	---	---	----------	-----------

**EXHIBIT E**

Palm Beach Embroidery USA, Inc.; Big Al's Sporting Goods Emporium, Inc.; Printer's Ink, LLC	Renewal of term contract for clothing and accessories including embroidery/screen printing for the period 03/28/2020 through 03/27/2021 per Master Agreement #17030C.	\$255,035.00 S/M/WBE: Amount dependent upon usage	Countywide	Scarlett	
--	--	---	------------	----------	--

The County has expended or encumbered \$128,066 (\$11,642/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to the purchase of shirts for volunteers and additional employees, hats, and uniform change out for employees, \$255,035 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has one (1) twelve (12) month renewal option remaining. Two (2) Awardees are located in Palm Beach County and one (1) Awardee is located out of State. The original bid was established by a competitive selection process. This item was reviewed and approved for renewal by the OEBO.

**EXHIBIT F**

Mega Nursing Services, Inc. d/b/a Mega Medical Supply; Mar-J Medical Supply, Inc.	Renewal of term contact for incontinence supplies, personal hygiene items, and nutritional supplements (direct delivery to client homes) for the period 06/01/20 through 05/31/2021 per Master Agreement #18007RB.	\$300,000.00 S/M/WBE: \$0	Community Services Department/DOSS 1006-144-1443-3401 1006-144-1461-3401 1006-144-1472-3401 1006-144-1481-3401	Scarlett	
---	--	------------------------------	---	----------	--

The County has expended or encumbered \$150,725 (\$17,732/month) during the previous eight and one half (8.5) months of the current twelve (12) month term contract. Due to additional grant funding resulting in an increase in client enrollment, \$300,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has two (2) twelve (12) month renewal options remaining. Awardees are located in Palm Beach County. This is a Federal grant funded project that is exempt from the EBO Ordinance.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**03/17/2020**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT G</b>					
B Ellis Enterprises, Inc.	Renewal of term contract for repair services for irrigation systems for the period 05/01/2020 through 04/30/2021 per Master Agreement #17043C.	\$210,500.00 S/M/WBE: 100%	Countywide	Scarlett	

The County has expended or encumbered \$111,519 (\$11,739/month) during the previous nine and one half (9.5) months of the current twelve (12) month term contract. Due to unanticipated repairs to an aging irrigation system and maintenance of the same, \$210,500 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located in Palm Beach County. The original bid was established by a competitive selection process. This item was reviewed and approved for renewal by the OEBO.

<b>EXHIBIT H</b>					
Berwin, Inc. d/b/a J.C. White Architectural Interiors Products; Wright Line LLC; Trendway Corporation	New term contract for delivery and installation of office furniture and files for the period 03/17/2020 through 09/01/2020 per Master Agreement #950651.	\$2,462,312.00 S/M/WBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$2,783,742 (\$77,326/month) during the previous thirty-six (36) month term contract. Due to nine (9) new countywide projects and additional User Department needs, \$2,462,312 is needed to meet the County's requirements through the expiration of this new five and one half (5.5) month term contract. Approval is also requested to add distributors and manufacturers that may be requested during the term of this contract as approved by the originating entity and FDO, the Resource Manager for office furniture. This purchase is off State of Florida Contract #425-001-12-1 and has no renewal options. Two (2) Awardees are located out of State and one (1) Awardee is located outside Palm Beach County in the City of Miramar, Florida. There is no S/M/WBE currently certified for this commodity or service. This item was reviewed and approved by the OEBO.

**TOTAL AMOUNT OF ALL AWARDS      \$16,609,152.00**