



**II. FISCAL IMPACT ANALYSIS**

**A. Five-Year Summary of Fiscal Impact:**

<u>Fiscal Years</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
<b>NET FISCAL IMPACT</b>	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?				Yes_____	No_____
Budget Account No.:	Fund_____	Dept._____	Unit_____	Object_____	
				Reporting Category_____	

**B. Recommended Sources of Funds/Summary of Fiscal Impact:**

**C. Departmental Fiscal Review:**

**III. REVIEW COMMENTS**

**A. OFMB Fiscal and/or Contract Development and Control Comments:**

_____	_____
<b>OFMB</b>	<b>Contract Dev. and Control</b>

**B. Legal Sufficiency:**

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**Assistant County Attorney**

**C. Other Department Review:**

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**Department Director**

**JUNE 16, 2020**

**CONSENT AGENDA**

**3.B.3. – CONTINUED**

**A)**

Renewal of term contract with Superior Waterway Services Inc. for \$290,000 for coastal vegetation planting from 08/08/2020 through 08/07/2021.

**B)**

Renewal of term contract with Coast to Coast Garage Door LLC d/b/a Coast to Coast Garage Door for \$361,000 for overhead door repair services from 07/25/2020 through 07/24/2021.

**C)**

Renewal of term contract with Vulcan Materials Company d/b/a Vulcan Construction Materials LLC; Stewart Materials LLC for \$1,781,850 for the supply and loading of beach and dune sand from 07/11/2020 through 07/10/2021.

**D)**

Renewal of term contract with Sulphuric Acid Trading Company Inc. for \$1,560,000 for the bulk purchase and delivery of sulfuric acid (93%) solution from 07/15/2020 through 07/14/2021.

**E)**

Time extension of term contract with Reymech LLC; Harrington Industrial Plastics; Ferguson Enterprises LLC for request for pre-qualification of vendors for PVC pipe and fittings from 04/07/2015 through 04/06/2021.

**F)**

New term contract with Baker & Taylor LLC for \$1,500,000 for new and popular leased books from 08/01/2020 through 07/31/2021.

**G)**

New term contract with Cubic ITS Inc. f/k/a Trafficware for \$765,900 for Trafficware and Gridsmart products, parts, repair and replacement services, field services and technical support from 06/16/2020 through 06/15/2021.

**H)**

New term contract with Atos It Solutions and Services Inc. for \$1,436,552.47 for maintenance of Unified Communications Systems from 06/16/2020 through 06/15/2023.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**06/16/2020**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT A</b>					
Superior Waterway Services, Inc.	Renewal of term contract for coastal vegetation planting for the period 08/08/2020 through 08/07/2021 per Master Agreement #16017D.	\$290,000.00 S/M/WBE: 100%	Environmental Resources Management 1232-380-3010-3401 1232-380-3252-3401 3652-381-M028-4630 3652-381-M040-4630 3652-381-M045-4630	Scarlett	

The County has expended or encumbered \$28,939 (\$3,046/month) during the previous nine and one half (9.5) months of the current twelve (12) month term contract. Due to several large beach and dune restoration projects necessitated from damage caused by hurricanes Irma and Dorian, \$290,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has no renewal options remaining. Awardee is located in Palm Beach County. The original bid was established by a competitive selection process. This item was reviewed and approved for renewal by the OEBO.

<b>EXHIBIT B</b>					
Coast to Coast Garage Door, LLC d/b/a Coast to Coast Garage Door	Renewal of term contract for overhead door repair services for the period 07/25/2020 through 07/24/2021 per Master Agreement #19041A.	\$361,000.00 S/M/WBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$165,536 (\$16,978/month) during the previous nine and three quarter (9.75) months of the current twelve (12) month term contract. \$361,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located outside Palm Beach County in the City of Tamarac, Florida. The original bid was established by a competitive selection process. No S/M/WBE vendor submitted a bid on this project. Due to the COVID-19 pandemic, this term contract is being renewed in order to complete the procurement process required for a new term contract and to avoid a gap in service. This term contract will be terminated for convenience upon award of a new contract.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**06/16/2020**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT C</b>					
Vulcan Materials Company d/b/a Vulcan Construction Materials, LLC; Stewart Materials, LLC	Renewal of term contract for the supply and loading of beach and dune sand for the period 07/11/2020 through 07/10/2021 per Master Agreement #F19051A.	\$1,781,850.00 S/M/WBE: \$0	Environmental Resources Management 3652-381-Variou-4630	Scarlett	

The County has expended or encumbered \$530,349 (\$51,741/month) during the previous ten and one quarter (10.25) months of the current twelve (12) month term contract. \$1,781,850 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract for hurricane or disaster destruction on the beaches and dunes and current storm repair projects at Jupiter Beach Park, South Jupiter Dune and Singer Island Dune project areas. This term contract has three (3) twelve (12) month renewal options remaining. One (1) Awardee is located in Palm Beach County and one (1) Awardee is located outside Palm Beach County in the City of Fort Myers, Florida. The original bid was established by a competitive selection process. This Federally funded contract is exempt from the EBO Ordinance.

**EXHIBIT D**

Sulphuric Acid Trading Company, Inc.	Renewal of term contract for the bulk purchase and delivery of sulfuric acid (93%) solution for the period 07/15/2020 through 07/14/2021 per Master Agreement \$19024A.	\$1,560,000.00 S/M/WBE: \$0	Water Utilities Department 4001-720-2532-5205 4001-720-2533-5205 4001-720-3GUA-5205	Scarlett	
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The County has expended or encumbered \$1,196,000 (\$119,600/month) during the previous ten (10) months of the current twelve (12) month term contract. \$1,560,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located outside Palm Beach County in the City of Tampa, Florida. The original bid was established by a competitive selection. No S/W/WBE submitted a bid on this project. This item was reviewed and approved for renewal by the OEBO.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**06/16/2020**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b><u>EXHIBIT E</u></b>					
Reymech, LLC; Harrington Industrial Plastics; Ferguson Enterprises, LLC	Extension of term contract for request for pre- qualification of vendors for PVC pipe and fittings for the period 04/07/2015 through 04/06/2021 per Master Agreement #15027.	Time Extension Only S/M/WBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$449,981 (\$7,287/month) during the previous sixty-one and three quarter (61.75) months of the current sixty-three (63) month term contract, which includes a three (3) month extension pursuant to the Director of Purchasing's authority. Due to the COVID-19 pandemic, an additional nine (9) month extension to the current term contract is necessary to complete the procurement process required for a new term contract and to avoid a gap in service. This term contract will be terminated for convenience upon award of a new contract. Approval is also requested to add vendors that may become pre-qualified during the term of the contract. Pre-Qualification contracts allow for the addition of new vendors during the full term of the contract. This term contract has no renewal options. One (1) Awardee is located in Palm Beach County and two (2) Awardees are located outside Palm Beach County in the cities of Ft. Lauderdale and Pembroke Pines, Florida.

<b><u>EXHIBIT F</u></b>					
Baker & Taylor, LLC	New term contract for new and popular leased books for the period 08/01/2020 through 07/31/2021 per Master Agreement #20004.	\$1,500,000.00 S/M/WBE: \$0	Library Department 1180-320-3200-4403	Scarlett	

The County has expended or encumbered \$1,976,636 (\$123,540/month) during the previous sixteen (16) months of the current eighteen (18) month term contract. \$1,500,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located out of State. No S/M/WBE vendor submitted a bid on this project. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**06/16/2020**

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<b><u>EXHIBIT G</u></b>					
Cubic ITS, Inc. f/k/a Trafficware	New term contract for Trafficware and Gridsmart products, parts, repair and replacement services, field services and technical support for the period 06/16/2020 through 06/15/2021 per Master Agreement #SS650448.	\$765,900.00 S/M/WBE: \$0	Engineering & Public Works/Traffic Division 1201-360-3220-5303	Scarlett	

The Engineering & Public Works/Traffic Division is requesting a new twelve (12) month term contract for Trafficware and Gridsmart products, parts, repair and replacement services, field service, and technical support. \$765,900 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

<b><u>Exhibit H</u></b>					
Atos It Solutions and Services, Inc.	New term contract for maintenance for Unified Communications Systems for the period 06/16/2020 through 06/15/2023 per Master Agreement #SS600571.	\$1,436,552.47 S/M/WBE: \$0	Information Systems Services 0001-490-1316-4622	Scarlett	

The County has expended or encumbered \$1,394,350 (\$23,336/month) during the previous fifty-nine and three quarter (59.75) months of the current sixty (60) month term contract. \$1,436,552.47 is needed to meet the County's requirements through the expiration of this new thirty-six (36) month term contract. This sole source contract provides hardware and software maintenance services for the Unified Communications System. Vendor, a sole source, required a modification to the County's standard indemnification provision to limit vendor's indemnification to the County to the extent arising out of vendor's negligence. In addition, vendor required a limitation on vendor's liability for direct damages, which was negotiated to approximately \$484,000, which is the amount paid to vendor for the twelve (12) months prior to a claim arising, which is different from the County's standard requirements. In accordance with PPM CW-F-049, the Department of Risk Management and the County Attorney's Office have approved the modification to the indemnification provisions and the limitation of liability. This term contract has two (2) twelve (12) month renewal options. Awardee is located in Palm Beach County. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

**TOTAL AMOUNT OF ALL AWARDS      \$7,695,302.47**