

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?				Yes_____	No_____
Budget Account No.:	Fund_____	Dept._____	Unit_____	Object_____	Reporting Category_____

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

JUNE 23, 2020

REGULAR AGENDA

3.A.2. – CONTINUED

A)

Removed.

B)

New term contract with Gomez & Son Fence Corp. for \$332,000 to furnish and install post and rail fencing from 06/23/2020 through 06/22/2021.

C)

Renewal of term contract with Norred & Associates Inc. for \$7,544,702.40 for uniformed security guard services for judicial and general locations from 7/12/2020 through 7/11/2021.

D)

Ratification of a one-time purchase of Palm Beach County Combat COVID Mobile Application for iOS and Android devices with Shield Group Technologies LLC for \$875,600.

E)

Time extension of term contract with Waco Filters Corporation for the purchase of air conditioning filters, filter media and filter frames by manufacturer (OEM) from 04/10/2015 through 10/09/2020.

F)

Extension and increase of term contract of \$847,615 with Municipal Equipment Company LLC; Bennett Fire Products Co. Inc.; Ten-8 Fire Equipment Inc. d/b/a TEN-8; Municipal Emergency Services Inc.; TechnicalRescue.Com Inc. for a total of \$2,390,915 for fire equipment, parts, supplies and service from 07/01/2019 through 06/30/2021.

G)

Extension and increase of term contract of \$200,000 with Reymech LLC; Corcel Corp.; Ferguson Enterprises LLC d/b/a Ferguson Waterworks; Fortiline Inc. d/b/a Fortiline Waterworks; Lehman Pipe & Plumbing Supply Inc. d/b/a Lehman Pipe & Supply Inc.; Core & Main LP; Utility Supply Associates Inc. for a total of \$1,550,000 for pre-qualification of vendors for ductile iron pipe and fittings from 04/07/2015 through 04/06/2021.

H)

Extension and increase of emergency term contract of \$98,000 with Edmar Consultants Reg'd. Co. for a total of \$250,000 for ergonomics consulting, furniture, equipment, and accessories from 12/06/2019 through 12/01/2020.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
06/23/2020 Revised

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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EXHIBIT A

Removed

EXHIBIT B

Gomez & Son Fence Corp.	New term contract to furnish and install post and rail fencing for the period 06/23/2020 through 06/22/2021 per Master Agreement #20006.	\$332,000.00 S/M/WBE: \$0	Countywide	Scarlett	
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The County has expended or encumbered \$68,933 (\$10,605/month) during the previous six and one half (6.5) months of the current six and three quarter (6.75) month term contract. Due to several new post and rail fencing projects throughout the County and the increased cost of fencing, \$332,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located inside Palm Beach County. No responsive S/M/WBE vendor bid within ten percent (10%) of the low bidder. The Goal Setting Committee recommended SBE price preference for this solicitation.

EXHIBIT C

Norred & Associates, Inc.	Renewal of term contract for uniformed security guard services for judicial and general locations for the period 7/12/2020 through 7/11/2021 per Master Agreement #17015RB.	\$7,544,702.40 S/M/WBE: Amount dependent upon usage	Countywide		
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The County has expended or encumbered \$5,557,057 (\$505,187/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to a three percent (3%) cost of living increase per the term contract and the addition of new locations, \$7,544,7.40 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has one (1) twelve month renewal option remaining. Awardee is located out of State. The original bid was established by a competitive selection process and was awarded to a non-S/M/WBE vendor utilizing an S/M/WBE subcontractor (General Security Services, LLC). This item was reviewed and approved for renewal by the OEBO.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL

BOARD OF COUNTY COMMISSIONERS MEETING DATE OF

06/23/2020

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT C</u> Norred & Associates, Inc.	Renewal of term contract for uniformed security guard services for judicial and general locations for the period 7/12/2020 through 7/11/2021 per Master Agreement #17015RB.	\$7,544,702.40 S/M/WBE: Amount dependent upon usage	Countywide		

The County has expended or encumbered \$5,557,057 (\$505,187/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to a three percent (3%) cost of living increase per the term contract and the addition of new locations, \$7,544,7.40 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has one (1) twelve month renewal option remaining. Awardee is located out of State. The original bid was established by a competitive selection process and was awarded to a non-S/M/WBE vendor utilizing an S/M/WBE subcontractor (General Security Services, LLC). This item was reviewed and approved for renewal by the OEBO.

<u>EXHIBIT D</u> Shield Group Technologies, LLC	Ratification of a one-time purchase of Palm Beach County CombatCOVID Mobile Application for iOS and Android devices per Purchase Order EMP #TR-2600204.	\$875,600.00 S/M/WBE: \$0	Information Systems Services 1160-760-CV01-4900	Scarlett	
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The Purchasing Department requests the ratification of the Director of Purchasing's approval of Purchase Order EMP #TR-2600204 for a one-time purchase of one (1) Palm Beach County CombatCOVID Mobile Application for iOS and Android devices in the amount of \$875,600. Due to the necessity of purchasing this new module technology to track and notify users regarding COVID-19 related issues the Purchasing Director approved Purchase Order EMP #TR-2600204. Awardee is located in Palm Beach County. This mobile application is being purchased with CARES Act funds and is exempt from the EBO Ordinance.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
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06/23/2020

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT E</u> Waco Filters Corporation	Extension of term contract for the purchase of air conditioning filters, filter media and filter frames by manufacturer (OEM) for the period 04/10/2015 through 10/09/2020 per Master Agreement #15038.	Time Extension Only S/M/WBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$415,897 (\$6,735/month) during the previous sixty-one and three quarter (61.75) months of the current sixty-three (63) month term contract, which includes a three (3) month extension pursuant to the Director of Purchasing's authority. Due to the COVID-19 pandemic, an additional three (3) month extension to the current term contract is necessary to complete the procurement process required for a new term contract and to avoid a gap in service. This term contract will be terminated for convenience upon award of a new contract. This term contract has no renewal options. Awardee is located outside Palm Beach County in the City of Hialeah Gardens, Florida. No S/M/WBE vendor submitted a bid on this project.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
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06/23/2020

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT F Municipal Equipment Company LLC; Bennett Fire Products Co., Inc.; Ten-8 Fire Equipment, Inc. d/b/a TEN-8; Municipal Emergency Services, Inc.; TechnicalRescue.Com, Inc.	Extension and increase of term contract for fire equipment, parts, supplies and service for the period 07/01/2019 through 06/30/2021 per Master Agreement #950606B.	Increased Amount: \$ 847,615.00 Total with increase: \$2,390,915.00 S/M/WBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$1,497,707 (\$136,155/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to the COVID-19 pandemic, an additional twelve (12) month extension to the current term contract is necessary to complete the procurement process required for a new term contract and to avoid a gap in service. This term contract will be terminated for convenience upon award of a new contract. In addition, an increase of \$847,615, over the previously authorized amount of \$1,543,300, inclusive of the Purchasing Director's ten percent (10%) authority, is required in order to continue to purchase fire equipment, parts and supplies during the contract extension. This piggyback contract allows for the addition of vendors as approved by the originating entity. This purchase is off the Lake County, Florida Contract #17-0606 and has no renewal options remaining. One (1) Awardee is located out of State and four (4) Awardees are located outside Palm Beach County in the cities of Orlando, Bradenton, Pinellas Park, and Cooper City, Florida. There is no S/M/WBE currently certified for this commodity or service.

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06/23/2020

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT G Reymech, LLC; Corcel Corp.; Ferguson Enterprises, LLC d/b/a Ferguson Waterworks; Fortiline, Inc. d/b/a Fortiline Waterworks; Lehman Pipe & Plumbing Supply, Inc. d/b/a Lehman Pipe & Supply, Inc.; Core & Main LP; Utility Supply Associates, Inc.	Extension and increase of term contract for pre-qualification of vendors for ductile iron pipe and fittings for the period 04/07/2015 through 04/06/2021 per Master Agreement #15026.	Increased Amount: \$ 200,000.00 Total with increase: \$1,550,000.00 S/M/WBE: Amount dependent upon usage	Countywide	Scarlett	

The County has expended or encumbered \$1,122,049 (\$18,098/month) during the previous sixty-two (62) months of the current sixty-three (63) month term contract, which includes a three (3) month extension pursuant to the Director of Purchasing's authority. Due to the COVID-19 pandemic, an additional nine (9) month extension to the current term contract is necessary to complete the procurement process required for a new term contract and to avoid a gap in service. This term contract will be terminated for convenience upon award of a new contract. In addition, an increase of \$200,000, over the previously authorized amount of \$1,350,000 is required in order to purchase ductile iron pipes and fittings during the contract extension. Approval is also requested to add vendors that may become pre-qualified during the term of the contract. Pre-Qualification contracts allow for the addition of new vendors during the full term of the contract. This term contract has no renewal options. Four (4) Awardees are located in Palm Beach County and three (3) Awardees are located outside Palm Beach County in the cities of Miami and Pembroke Pines, Florida.

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BOARD OF COUNTY COMMISSIONERS MEETING DATE OF

06/23/2020 Revised

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT H</u> Edmar Consultants Reg'd. Co.	Extension and increase of emergency term contract for ergonomics consulting, furniture, equipment and accessories for the period 12/06/2019 through 12/01/2020 per Master Agreement #600567.	Increased Amount: \$ 98,000.00 Total with increase: \$250,000.00 S/M/WBE: \$0	Countywide Risk Management Department 5011-700-7243-5111	Scarlett	

The County has expended or encumbered \$105,255 (\$17,542/month) during the previous six (6) months of the current six and three quarter (6.75) month term contract, which includes a three (3) month extension pursuant to the Director of Purchasing's authority. An additional five (5) month extension to the current term contract is necessary to issue a solicitation and complete the procurement process required for a new term contract and to avoid a gap in service. In addition, an increase of \$98,000, over the previously authorized amount of \$152,000, is required in order to continue purchasing ergonomic furniture during the contract extension. This emergency term contract has no renewal options. Awardee is located outside Palm Beach County in the City of Tamarac, Florida. This emergency purchase is exempt from the EBO Ordinance.

TOTAL AMOUNT OF ALL AWARDS \$9,897,917.40