

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?				Yes_____	No_____
Budget Account No.:	Fund_____	Dept._____	Unit_____	Object_____	
				Reporting Category_____	

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

NOVEMBER 17, 2020

CONSENT AGENDA

3.B.3. – CONTINUED

A)

Renewal of term contract with TriNova Inc. d/b/a TriNova Florida for \$250,000 for prominent fluid controls OEM parts/products from 11/04/2020 through 11/03/2021.

B)

Renewal of term contract with Maia Lawn & Landscape Services Inc. for \$460,000 for grounds maintenance at various water utilities locations from 12/01/2020 through 11/30/2021.

C)

Renewal of term contract with Elite Removal Services Inc. for \$300,000 for medical examiner transportation services from 12/19/2020 through 12/18/2021.

D)

Renewal of term contract with Universal Cabling Systems Inc. for \$750,000 for the installation and repair of cabling systems from 01/07/2021 through 01/06/2022.

E)

Renewal of term contract with Lawson Products Inc. d/b/a Lawson, Cronatron, Kent Automotive, Drummond for \$960,100 for fasteners and wheel weights from 11/15/2020 through 11/14/2021.

F)

Renewal of term contract with ERMCA Aviation LLC for \$1,225,205 for maintenance of airport facilities and systems from 12/06/2020 through 12/05/2021.

G)

Renewal of term contract with Bound Tree Medical LLC for \$2,159,100 for medical supplies and pharmaceuticals from 12/01/2020 through 11/30/2021.

H)

Time extension of term contract with Mayer Electric Supply; World Electric Supply Inc.; Graybar Electric Co. Inc.; K & M Electric Supply Inc. for electrical supplies and equipment, discount off trade service, TRA-Ser SX, from 09/01/2015 through 12/31/2020.

I)

Time extension of term contract with Rep Services Inc.; Play Power LT - Farmington, Inc.; Hunter Knepshield Company Inc.; Wabash Valley Mfg. Inc.; Playmore West Inc.; Bliss Products and Services Inc.; Kompan Inc.; Advanced Recreational Concepts LLC; Sail Shade Structures Contracting Inc.; Deschamps Mats Systems Inc.; RCP Shelters Inc.; Shade Systems Inc.; Papico Construction Inc.; Sport Surfaces LLC; Playcore Wisconsin Inc. d/b/a GameTime; American Ramp Company; BikeKeeper LLC; Accurate Diving Board Solutions LLC; SCP Distributors LLC; d/b/a Lincoln Aquatics; Greenfields Outdoor Fitness Inc.; A Cut Above Landscape & Maintenance Inc.; Park Warehouse LLC; Hufcor Inc.; Industrial Shadeports Inc.; Dale Cooper LLC d/b/a Safe Slide Restoration; The Watauga Company for pre-qualification of vendors for purchase only or purchase and installation of playground/park and water park equipment/parts from 11/23/2015 through 05/22/2021.

J)

New term contract with Duval Ford LLC d/b/a Duval Ford for \$11,668,162.50 for pursuit, administrative and other vehicles from 11/17/2020 through 09/30/2022.

K)

New term contract with Rechten International Trucks Inc.; Duval Ford LLC d/b/a Duval Ford for \$34,626,602.50 for heavy trucks and equipment from 11/17/2020 through 09/30/2022.

L)

New term contract with A & Associates Inc.; Precision Staffing Inc. d/b/a AP Recruiters & Associates; Cochhbha Enterprises Inc. d/b/a CEI Staffing; 22nd Century Technologies Inc. for \$1,392,000 for clerical temporary personnel from 11/25/2020 through 11/24/2021.

M)

New term contract with Universal Electric of Florida Inc.; Protect Video Inc. for \$463,000 for electrical services, maintenance, and repair from 11/17/2020 through 11/16/2021.

N)

New term contract for with Everbridge Inc. for \$24,974.64 for an Everbridge software subscription from 11/17/2020 through 11/16/2023.

O)

Ratification of approval of emergency funding of \$1,000,000 with the Florida Department of Health, Palm Beach County for contact tracers from 10/20/2020 through 12/30/2020.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
11/17/2020

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT A					
TriNova Inc. d/b/a TriNova Florida	Renewal of term contract for prominent fluid controls OEM parts/products for the period 11/04/2020 through 11/03/2021 per Master Agreement #SS150924B.	\$250,000.00 S/M/WBE: \$0	Water Utilities Department 4001-720-2584-4615	Scarlett	

The County has expended or encumbered \$205,050 (\$17,830/month) during the previous eleven and one half (11.5) months of the current twelve (12) month term contract. Due to standardizing and upgrading prominent dosing units for all Water Treatment Plants, \$250,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract with a retroactive start date of November 4, 2020. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located outside Palm Beach County in the City of Lakeland, Florida. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

EXHIBIT B					
Maia Lawn & Landscape Services, Inc.	Renewal of term contract for grounds maintenance at various water utilities locations for the period 12/01/2020 through 11/30/2021 per Master Agreement #17064C.	\$460,000.00 S/M/WBE: 100%	Water Utilities Department 4001-720-2410-4615	Scarlett	

The County has expended or encumbered \$455,650 (\$42,386/month) during the previous ten and three quarter (10.75) months of the current twelve (12) month term contract. \$460,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located in Palm Beach County. The original bid was established by a competitive selection process. This item was reviewed and approved for renewal by the OEBO.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
11/17/2020

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT C</u>					
Elite Removal Services, Inc.	Renewal of term contract for medical examiner transportation services for the period 12/19/2020 through 12/18/2021 per Master Agreement #18009C.	\$300,000.00 S/M/WBE: 100%	Medical Examiner's Office 0001-670-4100-3401	Scarlett	

The County has expended or encumbered \$183,738 (\$17,926/month) during the previous ten and one quarter (10.25) months of the current twelve (12) month term contract. Due to an increased caseload in overdoses and the COVID-19 pandemic, \$300,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. The original bid was established by a competitive selection process. This item was reviewed and approved for renewal by the OEBO.

<u>EXHIBIT D</u>					
Universal Cabling Systems, Inc.	Renewal of term contract for the installation and repair of cabling systems for the period 01/07/2021 through 01/06/2022 per Master Agreement #19042RA.	\$750,000.00 S/M/WBE: 100%	Information Systems Services 3901-491-1316-4674 3901-491-1329-4674 3901-491-1349-4674	Scarlett	

The County has expended or encumbered \$375,426 (\$38,505/month) during the previous nine and three quarter (9.75) months of the current twelve (12) month term contract. Due to anticipated needs related to new construction (sales tax related projects) and the need to upgrade systems for increased capacity usage, \$750,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. The original bid was established by a competitive selection process. This item was reviewed and approved for renewal by the OEBO.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
11/17/2020

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT E</u>					
Lawson Products, Inc. d/b/a Lawson, Cronatron, Kent Automotive, Drummond	Renewal of term contact for fasteners and wheel weights for the period 11/15/2020 through 11/14/2021 per Master Agreement #700136A.	\$960,100.00 S/M/WBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$378,780 (\$11,392/month) during the previous thirty-three and one quarter (33.25) months of the current thirty-three and three quarter (33.75) month term contract. Due to the upcoming meter change-out program and ongoing maintenance of lift stations and water plants throughout the County, \$960,100 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract with a retroactive start date of November 15, 2020. This purchase is off Collier County Contract #17-7079 and has one (1) twelve (12) month renewal option remaining. Awardee is located out of State. There is no S/M/WBE currently certified for this commodity or service. This item was reviewed and approved for renewal by the OEBO.

<u>EXHIBIT F</u>					
ERMC Aviation LLC	Renewal of term contract for maintenance of airport facilities and systems for the period 12/06/2020 through 12/05/2021 per Master Agreement #16071D.	\$1,225,205.00 S/M/WBE: \$0	Department of Airports 4100-120-2540-4620	Scarlett	

The County has expended or encumbered \$1,225.205 (\$116,686/month) during the previous ten and one half (10.5) months of the current twelve (12) month term contract. \$1,225,205 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has no renewal options remaining. Awardee is located out of State. The original bid was established by a competitive selection process. This item was reviewed and approved for renewal by the OEBO.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
11/17/2020

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT G</u> Bound Tree Medical, LLC	Renewal of term contract for medical supplies and pharmaceuticals for the period 12/01/2020 through 11/30/2021 per Master Agreement #250611A.	\$2,159,100.00 S/M/WBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$1,469,948 (\$167,994/month) during the previous eight and three quarter (8.75) months of the current nine and three quarter (9.75) month term contract. Due to the increase of various medical supplies and pharmaceutical items during the COVID-19 pandemic, \$2,159,100 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This purchase is off the Monroe County RFP-91-0-2016/mw and has no renewal options remaining. Awardee is located out of State. There is no S/M/WBE currently certified for this commodity or service. This item was reviewed and approved for renewal by the OEBO.

<u>EXHIBIT H</u> Mayer Electric Supply; World Electric Supply, Inc.; Graybar Electric Co., Inc.; K & M Electric Supply, Inc.	Extension of term contract for electrical supplies and equipment, discount off trade service, TRA-Ser SX, for the period 09/01/2015 through 12/31/2020 per Master Agreement #15045.	Time Extension Only S/M/WBE: Amount dependent upon usage	Countywide	Scarlett	
---	---	--	------------	----------	--

The County has expended or encumbered \$4,570,299 (\$73,715/month) during the previous sixty-two (62) months of the current sixty-one (61) month term contract, which includes a three (3) month extension pursuant to the Director of Purchasing's authority. An additional one (1) month extension to the current term contract is necessary to complete the procurement process required for a new term contract and to avoid a gap in service. This term contract has no renewal options. Three (3) Awardees are located in Palm Beach County and one (1) Awardee is located outside Palm Beach County in the City of Tampa, Florida. Awarded to a non S//M/WBE vendor utilizing an SBE subcontractor.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
11/17/2020

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT I</u> Rep Services, Inc.; Play Power LT -Farmington, Inc.; Hunter Knepshield Company, Inc.; Wabash Valley Mfg, Inc.; Playmore West, Inc.; Bliss Products and Services, Inc.; Kompan, Inc.; Advanced Recreational Concepts, LLC; Sail Shade Structures Contracting, Inc.; Deschamps Mats Systems, Inc.; RCP Shelters, Inc.; Shade Systems, Inc.; Papico Construction, Inc.; Sport Surfaces LLC; Playcore Wisconsin, Inc. d/b/a GameTime; American Ramp Company; BikeKeeper LLC; Accurate Diving Board Solutions, LLC; SCP Distributors LLC; d/b/a Lincoln Aquatics; Greenfields Outdoor Fitness, Inc.; A Cut Above Landscape & Maintenance, Inc.; Park Warehouse LLC; Hufcor Inc.; Industrial Shadeports, Inc.; Dale Cooper LLC d/b/a Safe	Extension of term contract for pre-qualification of vendors for purchase only or purchase and installation of playground/park and water park equipment/parts for the period 11/23/2015 through 05/22/2021 per Master Agreement #16006.	Time Extension Only S/M/WBE: Amount dependent upon usage	Countywide	Scarlett	
	(Summary on next page)				

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
11/17/2020

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
---------------	---------	---	---	----------	-----------

Slide Restoration; The
Watauga Company

The County has expended or encumbered \$2,975,498 (\$50,432/month) during the previous fifty-nine (59) months of the current sixty (60) month term contract. Due to staff workload reprioritization and non-availability for work resulting from the COVID-19 pandemic, an additional six (6) month extension to the current term contract is necessary to complete the procurement process required for a new term contract and to avoid a gap in service. Approval is also requested to add vendors that may become pre-qualified during the remaining term of the contract. Pre-Qualification contracts allow for the addition of new qualified vendors during the full term of the contract. This term contract has no renewal options. Five (5) Awardees are located in Palm Beach County, ten (10) Awardees are located out of State, and eleven (11) Awardees are located outside Palm Beach County in the cities of Lake Mary, Ft. Myers, Melbourne, Palm Bity, Stuart, Ocala, Longwood, Sanford, Pompano Beach, and Titusville, Florida.

EXHIBIT J

Duval Ford, LLC d/b/a Duval Ford	New term contract for pursuit, administrative and other vehicles for the period 11/17/2020 through 09/30/2022 per Master Agreement #555520.	\$11,668,162.50 S/M/WBE: \$0	Countywide	Scarlett
-------------------------------------	---	---------------------------------	------------	----------

The County has expended or encumbered \$4,320,608 (\$454,801/month) during the previous nine and one half (9.5) months of the previous term contract. \$11,668,162.50 is needed to meet the County's requirements through the expiration of this new twenty-two and one half (22.5) month term contract for new and replacement vehicles approved in the FY21 Budget. Approval is also requested to add vendors, as necessary, during the term of the contract, which allows for the addition of vendors and manufacturers as approved by the originating entity. This purchase is off Florida Sheriff's Association Contracts #FSA20-VEL28.0, and has no renewal options. Awardee is located outside Palm Beach County in the City of Jacksonville, Florida. There is no S/M/WBE currently certified for this commodity or service. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
11/17/2020

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT K</u>					
Rechtien International Trucks, Inc.; Duval Ford, LLC d/b/a Duval Ford	New term contract for heavy trucks and equipment for the period 11/17/2020 through 09/30/2022 per Master Agreement #555521.	\$34,626,602.50 S/M/WBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$18,763,260.35 (\$1,975,080/month) during the previous nine and one half (9.5) month piggyback contract. Due to the need of new and replacement of heavy trucks and other fleet equipment approved in the FY21 Budget, \$34,626,802.50 is needed to meet the County's requirements through the expiration of this new twenty-two and one half (22.5) month term contract. Approval is also requested to add vendors, as necessary, during the term of the contract which allows for the addition of vendors and manufacturers as approved by the originating entity. This purchase is off Florida Sheriff's Association Contracts #FSA20-VEH18.0 and #FSA20-EQU18.0, and have no renewal options. One (1) Awardee is located in Palm Beach County and one (1) Awardee is located outside Palm Beach County in the City of Jacksonville, Florida. There is no S/M/WBE currently certified for this commodity or service. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

<u>EXHIBIT L</u>					
A & Associates, Inc.; Precision Staffing, Inc. d/b/a AP Recruiters & Associates; Cochhbha Enterprises, Inc. d/b/a CEI Staffing; 22 nd Century Technologies, Inc.	New term contract for clerical temporary personnel for the period 11/25/2020 through 11/24/2021 per Master Agreement #20042.	\$1,392,000.00 S/M/WBE: 100%	Countywide	Scarlett	

The County has expended or encumbered \$546,107 (\$94,975/month) during the previous five and three quarter (5.75) months of the current seven (7) month term contract. Due to the impact of the COVID-19 pandemic, the need for clerical temporary personnel has increased in order to complete various projects throughout the County. \$1,392,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. The estimated CARES Act funds to be utilized under this contract is \$145,600.00. This term contract has four (4) twelve (12) month renewal options. Two (2) Awardees are located in Palm Beach County, one (1) Awardee is located out of State, and one (1) Awardee is located outside Palm Beach County in the City of Sunrise, Florida. This item was reviewed by the OEBO and an SBE price preference was approved.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
11/17/2020

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT M</u>					
Universal Electric of Florida, Inc.; Protect Video, Inc.	New term contract for electrical services, maintenance, and repair for the period 11/17/2020 through 11/16/2021 per Master Agreement #20066.	\$463,000.00 S/M/WBE: Amount dependent upon usage	Countywide	Scarlett	

The County has expended or encumbered \$0 during the previous six (6) months of the current twelve (12) month term contract due to the non-renewal of one (1) vendor and solicitation of the new contract. \$463,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. One (1) Awardee is located in Palm Beach County and one (1) Awardee is located outside Palm Beach County in the City of Fort Lauderdale, Florida. This item was reviewed by the OEBO and an SBE price preference was approved.

<u>EXHIBIT N</u>					
Everbridge, Inc.	New term contract for Everbridge software subscription for the period 11/17/2020 through 11/16/2023 per Master Agreement #SS950655.	\$24,974.64 S/M/WBE: \$0	Department of Airports 4100-120-2430-4674	Scarlett	

The Department of Airports is requesting a new thirty-six (36) month term contract for a web-based subscription software notification system to transmit alerts, notifications and other public safety messaging to residents, businesses and visitors located in or transiting through the County. \$24,974.64 is needed to meet the County's requirements through the expiration of this new thirty-six (36) month term contract. Everbridge, Inc., a sole source, requires that the County agree to limitation of liability and indemnification provisions that deviate from the County's standard. In accordance with PPM CW-F-049 the Department of Risk Management and the County Attorney's Office, following negotiations with Everbridge, Inc., agreed to: (i) vendor's indemnification with uncapped third-party liability; and (ii) a cap of vendor's liability to the County to not exceed \$100,000. This term contract has no renewal options. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
11/17/2020

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT O</u> Florida Department of Health, Palm Beach County	Ratification of approval of emergency funding for contact tracers for the period 10/20/2020 through 12/30/2020 per TR-9696497.	\$1,000,000.00 S/M/WBE: \$0	County Administration 1160-760-CV14-4900	Scarlett	

Funding in an amount not to exceed \$1,000,000 is being requested from the County's Coronavirus Aid, Relief, and Economic Security (CARES) Act allocation for Florida Department of Health, Palm Beach County contact workers. The Health Department will hire qualified full time contact tracers, and will provide deliverables, including reports to the County. All expenditures by the Health Department must be completed by December 30, 2020. Due to the immediate necessity for this essential service, which is vital to the health and welfare of our residents during the COVID-19 pandemic, the Purchasing Director approved the emergency contract with the Health Department and is seeking the Board's ratification of said approval. Awardee is located in Palm Beach County. This emergency purchase is being funded with CARES Act funds and is exempt from the EBO Ordinance.

TOTAL AMOUNT OF CARES ACT AWARDS	\$ 1,145,600.00
TOTAL AMOUNT OF ALL AWARDS	\$55,279,144.64