

**PALM BEACH COUNTY  
BOARD OF COUNTY COMMISSIONERS  
AGENDA ITEM SUMMARY**

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<b>Meeting Date:</b>	<b>November 17, 2020</b>	<input type="checkbox"/> Consent	<input checked="" type="checkbox"/> Regular
		<input type="checkbox"/> Ordinance	<input type="checkbox"/> Public Hearing
<b>Department:</b>	<b>Housing and Economic Sustainability</b>		

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**I. EXECUTIVE BRIEF**

**Motion and Title:** Staff recommends motion to approve:

- A)** an Economic Development Incentive Agreement (Agreement) with Levatas LLC (Company), to provide a cash grant in an amount not to exceed \$35,000 over a seven (7) year period;
- B)** a Budget Transfer of \$35,000 from the General Fund Contingency Reserves to the Economic Development Incentives Fund; and
- C)** a Budget Amendment of \$35,000 in the Economic Development Incentives Fund to recognize the funds from the General Fund.

**Summary:** On May 7, 2019 the Board of County Commissioners (BCC) conceptually approved (R2019-0683) an Economic Development Incentive (Incentive) for the Company totaling \$35,000. This Agreement discloses the name of the Company, Levatas LLC, previously referred to as Project Captain Jack. The Company is a high-tech marketing agency using big data and artificial intelligence to create targeted ad campaigns for clients such as IBM, Dell, and Cisco. The Agreement requires the Company to make a minimum capital investment of \$1.25 million to lease, renovate, and equip a 15,000 sf facility. The Company shall create 50 new jobs over a four (4) year period with an annualized average wage of \$105,490 excluding benefits and a median wage of \$90,000 excluding benefits and shall maintain 57 existing jobs. The Company is required to maintain the new and existing jobs for three (3) years from the Agreement effective date. The five (5) year economic impact is estimated at \$42.5 million. At the time of the Company's application to the State and County, the Company planned to move with its "sister company" from a location in Palm Beach Gardens to one in West Palm Beach; invest \$1.85 million to lease, renovate and equip a 20,000 s.f. facility; create 50 new jobs; and retain 77 existing jobs. However, after conceptual approval by the BCC, the sister company decided not to move from the Palm Beach Gardens location. The Agreement reflects the reduced capital investment and number of retained jobs resulting from this change.

The Agreement requires a performance security in the form of either a clean, irrevocable Letter of Credit or Cash Bond equal to the full amount of the maximum Incentive to be awarded to the Company. In addition, Part X, Section 29 of the Agreement provides delegated authority to the Director of Housing and Economic Sustainability to exercise the County's rights under the Agreement, including, but not limited to, the power to send written notices of default or termination.

The State of Florida approved a Qualified Target Industry (QTI) tax refund for the Company in the amount of \$350,000. Of this amount, \$280,000 is from the State of Florida and \$70,000 is a required match from local government entities. The Company and the State are entering into an agreement for the QTI tax refund. The required \$70,000 match to the QTI tax refund will be split equally between Palm Beach County (\$35,000) and the City of West Palm Beach (\$35,000). The County match will be provided in the form of a cash grant in an amount not to exceed \$35,000 over a seven (7) year period provided the project meets the requirements under Florida Statute 288.106. District 7 (DB)

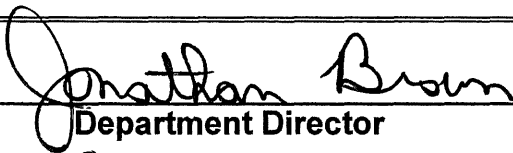
**Background and Policy Issues:** The Incentive program continues to provide for long term economic growth in Palm Beach County and further diversification of the local economy. The program implements the BCC's policy to attract new business to the county; to support expanding existing businesses in the county that would otherwise expand elsewhere; and to create employment opportunities for county residents. The County's Economic Development Incentive program may be used as local participation for the State's QTI tax refund program. Approval of this Agreement will facilitate the expansion of an existing company and the creation of new jobs in Palm Beach County.

**Attachment(s):**

1. Economic Development Incentive Agreement with Levatas, LLC
2. Resolution R2019-0683
3. Budget Transfer and Budget Amendment

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**Recommended By:**

  
Department Director

10/23/2020  
Date

**Approved By:**

  
Assistant County Administrator

11/13/2020  
Date

II. FISCAL IMPACT ANALYSIS

A. **Five Year Summary of Fiscal Impact:**

Fiscal Years	2021	2022	2023	2024	2025
Grant Expenditures	\$1,750	\$3,500	\$5,250	\$8,750	\$7,000
Operating Costs					
External Revenues					
Program Income					
In-Kind Match					
NET FISCAL IMPACT	\$1,750	\$3,500	\$5,250	\$8,750	\$7,000
# ADDITIONAL FTE POSITIONS (Cumulative)					

Is Item Included In Current Budget? Yes \_\_\_\_\_ No X  
Does this Item include the use of Federal funds? Yes \_\_\_\_\_ No X

Budget Account No.:

Fund \_\_\_\_ Dept \_\_\_\_ Unit \_\_\_\_ Sub Unit \_\_\_\_ Object \_\_\_\_ Program Code/Period \_\_\_\_

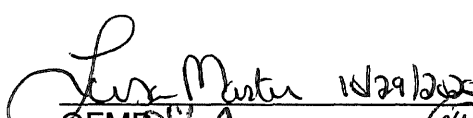
B. **Recommended Sources of Funds/Summary of Fiscal Impact:**

The source of funds is from the general fund contingency reserve for the Economic Development Incentive program. The annual fiscal impact is not to exceed \$35,000 over a seven (7) year period. Therefore, in addition to the allocations above, FY 2026 = \$5,250, FY 2027 = \$3,500.

C. **Departmental Fiscal Review:**   
Beverley Reid, Division Manager

III. REVIEW COMMENTS

A. **OFMB Fiscal and/or Contract Development and Control Comments:**

 10/29/2020  
OFMB 10/27 (2/2) 10/27

 11/12/2020  
Contract Development and Control 11-12-20 TW

B. **Legal Sufficiency:**

 11/13/2020  
Assistant County Attorney

C. **Other Department Review:**

\_\_\_\_\_  
Department Director

## **Economic Development Incentive Agreement**

**THIS AGREEMENT**, dated as of this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, by and between **PALM BEACH COUNTY**, a political subdivision of the State of Florida, (hereinafter the "COUNTY") and LEVATAS LLC, a Florida Limited Liability Company, (hereinafter the "COMPANY").

### **PART I RECITALS**

**WHEREAS**, it is the policy of the COUNTY to encourage and stimulate economic growth in Palm Beach County by either attracting new businesses to Palm Beach County or by assisting local expanding businesses within Palm Beach County that would otherwise expand elsewhere; and

**WHEREAS**, the creation of new full time employment opportunities for residents of Palm Beach County and the tax revenues resulting from business relocation or expansion within Palm Beach County is beneficial to the local economy; and

**WHEREAS**, the State of Florida has determined that counties may expend funds to attract and retain business enterprises, and that the use of public funds toward the achievement of such economic development goals constitutes a public purpose; and

**WHEREAS**, the COUNTY has determined that offering an economic development incentive encourages either existing businesses to remain and/or expand, or new businesses to establish a facility in Palm Beach County and thereby create employment opportunities for the residents of Palm Beach County; and

**WHEREAS**, the COMPANY: is committing to expanding its corporate headquarters in Palm Beach County; will invest \$1,250,000 to lease, renovate, and equip a 15,000 square foot facility; will create 50 New Jobs over four years at an Average Annual Wage of \$105,490, and a Median Wage of \$90,000; will retain 57 Existing Jobs; will maintain the New Jobs for three years from date of creation; and will retain the Existing Jobs for three years from the date this Agreement becomes effective; and

**WHEREAS**, the State of the Florida has approved a Qualified Target Industry (QTI) Tax Refund in the amount of \$350,000; of which the State of Florida will provide \$280,000; and

**WHEREAS**, the local match requirement is \$70,000, of which the City of West Palm Beach will provide \$35,000 and COUNTY will provide \$35,000; and

**WHEREAS**, the Board of County Commissioners on May 7, 2019, conceptually approved an economic development incentive in the form of a Cash Grant in an amount not to exceed \$35,000 over a period of seven years as the local match for the State QTI Tax Refund ("Incentive") in consideration for the COMPANY'S commitment of the Capital Investment, New Jobs created and maintained, Existing Jobs retained, Average Annual Wage, Median Wage, and other terms memorialized under this Agreement; and

**WHEREAS**, the COUNTY finds and declares that it is in the public interest to award an Incentive to the COMPANY pursuant to the terms of this Agreement.

**NOW, THEREFORE**, in consideration of the promises and mutual covenants hereinafter contained, the parties agree as follows:

**PART II  
DEFINITIONS**

1. **Definitions:** The below terms as used in this Agreement shall mean:
- A. New Job: A "New Job" means a full-time salaried employee, or a full-time equivalent employee who works at least 35 paid hours per week, performing tasks directly related to the products or services of COMPANY and which:
- (1) Results in a net increase in the number of the COMPANY'S Palm Beach County employees; and
  - (2) Involves an employee working on-site at the COMPANY'S facility located at 477 South Rosemary Avenue, West Palm Beach, FL 33401 as shown on the attached Exhibit A.
- B. Full Time Equivalent Job: Shall mean any two or more part-time employees whose sum total work hours, inclusive of vacation, holidays, and sick leave, is at least 35 paid hours per week, performing tasks directly related to the products or services of the COMPANY. Notwithstanding the foregoing, the 35 paid hours per week shall be determined pursuant to the job requirement of the employee, and not the actual number of hours clocked at work, allowing for vacation, holidays, and sick leave.
- C. Omitted
- D. Omitted
- E. Average Annual Wage: In calculating the Average Annual Wage for New Jobs during the applicable performance period, the following forms of compensation may be included:
- Wages
  - Salaries
  - Commissions
  - Bonuses
  - Advances given to an employee against future earnings
  - Vacation pay
  - Sick leave pay
  - Dismissal pay
  - Cash prizes and awards
  - Supplemental payments to make up the difference between regular pay and jury-duty pay or workers' compensation benefits; and
  - Payments to employees on leave while serving in the military
- F. Median Wage: Shall mean the annual wage of a New Job that lies in the middle of all annual wages for such jobs, excluding the highest and lowest wage. If there are an odd number of annual wages, then the median wage shall be determined by taking the middle annual wage on the list. If there are an even number of annual wages, then the median wage shall be determined by taking the higher of the two middle annual wages.
- G. Existing Job: Shall mean either an employee in a full time job working at least 35 paid hours per week (inclusive of vacation, holidays, and sick leave) or a Full Time Equivalent Job that is, prior to the Effective Date, identified on the COMPANY'S payroll as working at the COMPANY'S facility in Palm Beach County at 477 South Rosemary Avenue, West Palm Beach, FL 33401 as shown on the attached Exhibit A.

**PART III**  
**WHOLLY OWNED SUBSIDIARIES**

1. **Establishment of Wholly Owned Subsidiaries:** The COMPANY may create or purchase wholly-owned subsidiaries in connection with activities undertaken by the COMPANY pursuant to this Agreement ("Wholly-Owned Subsidiaries"). All Wholly-Owned Subsidiaries shall be under the full control of the COMPANY. The COMPANY shall obligate all Wholly-Owned Subsidiaries to comply with the requirements of this Agreement, in writing, and shall provide a copy of that agreement to the COUNTY upon execution. The obligations imposed on COMPANY in this Agreement are fully applicable to any subsidiaries of COMPANY that are used in connection with the activities contemplated by this Agreement. Notwithstanding the preceding or anything to the contrary, COMPANY agrees that this Agreement is solely between COMPANY and COUNTY and that, while Wholly-Owned Subsidiaries are subject to all of the duties provided herein, they shall not have standing to enforce any term of this Agreement.
2. **Notification and Approval of Wholly Owned Subsidiaries:** Prior to creating or purchasing Wholly-Owned Subsidiaries, the COMPANY shall notify the COUNTY, in writing, of its intention to do so. Said notice shall, at a minimum, identify the name of the Wholly-Owned Subsidiaries and the location of the entity's facilities. In addition, the COMPANY shall provide the COUNTY, to the COUNTY'S satisfaction, documentation evidencing the COMPANY'S full control of any Wholly-Owned Subsidiaries. The utilization of any Wholly-Owned Subsidiaries in connection with any activities under taken by COMPANY pursuant to this Agreement shall be subject to the COUNTY'S approval, which may be withheld or delayed at the COUNTY'S sole discretion.
3. **Acceptance of Jobs Created by Wholly-Owned Subsidiaries:** Notwithstanding any approval from the COUNTY for COMPANY to utilize Wholly-Owned Subsidiaries in connection with any activities undertaken pursuant to this Agreement, including, but not limited to, the creation, maintenance, and retention of New Jobs, COMPANY agrees that COUNTY has and retains the right, in its sole and absolute discretion, to reject or accept any or all New Jobs created by, or relating to, any Wholly-Owned Subsidiaries.

**PART IV**  
**COMPANY OBLIGATIONS**

1. **New Job Creation:** The COMPANY shall create 50 New Jobs in accordance with Section 6(c) of the State of Florida Department of Economic Opportunity Qualified Target Industry Tax Refund Agreement between COMPANY and State dated July 1, 2020.
2. **Existing Job Retention:** The COMPANY shall retain 57 Existing Jobs for three (3) years from the Effective Date.
3. **New Job Maintenance:** The COMPANY shall maintain the required New Jobs for a period of three (3) years from the date each New Job is created ("Maintenance Period").
4. **Salaries:** The COMPANY shall pay an Average Annual Wage equal to or greater than \$105,490, excluding benefits and also shall pay a Median Wage equal to or greater than \$90,000, excluding benefits for each New Job created under this Agreement.
5. **Capital Investment:** The COMPANY shall make a minimum capital investment ("Capital Investment") of \$1,250,000 at the address of COMPANY'S facility in Palm Beach County 477 South Rosemary Avenue, West Palm Beach, FL 33401 as shown on the attached Exhibit A. The Capital Investment shall be completed within four years of the Effective Date of this Agreement..

6. **Performance Security:** As a condition precedent to any Incentive being awarded and/or disbursed hereunder, the COMPANY shall provide the COUNTY with a performance security ("Security"), in the form of either a clean, irrevocable letter of credit or a cash bond, equal to the maximum amount of the Incentive to be awarded as that Incentive is more fully described in PART VI. All forms of Security shall be in compliance with COUNTY policies and acceptable to the COUNTY in its sole discretion.

The Security shall remain in effect until the COUNTY has received the last Job Creation and Maintenance Report and verified that the COMPANY has complied with the requirements outlined in this Agreement. Upon the COUNTY'S determination that the COMPANY has satisfactorily complied with the terms of this Agreement, the COUNTY shall notify the COMPANY that the Security may be released.

7. **Submission of Reports:** The COMPANY shall submit Job Creation and Maintenance Reports as described in PART IX herein.
8. **All Other Terms:** The aforementioned list of COMPANY obligations is not intended to identify the universe of obligations imposed on COMPANY pursuant to this Agreement. COMPANY shall be obligated to comply with any and all terms identified herein.

## **PART V PERFORMANCE PERIOD**

1. **Effective Date:** This Agreement is contingent upon the approval of the COUNTY'S Board of County Commissioners ("Board") and the execution by all parties, and shall become effective on the date it is approved by the Board (the "Effective Date").

## **PART VI INCENTIVES**

1. **For Incentives Provided in the Form of a Cash Grant:** In exchange for the covenants contained herein, the County shall provide a maximum incentive in the form of a Cash Grant of \$35,000 over a seven year period ("Cash Grant").
2. **Omitted.**

## **PART VII DISBURSEMENTS AND AWARDS**

1. **For Incentives Provided in the Form of a Cash Grant:**

- A. **Disbursements as Match to State Programs:** The COUNTY shall, upon receipt of a written request from the State, disburse the Cash Grant funds to the State according to the schedule established by the State. Payment of tax refunds for the State and local match are conditioned on and subject to all applicable laws, including, but not limited to, pay amounts authorized in Fla. Stat. § 288.106.

As a prerequisite to disbursement of any Cash Grant funds, the COUNTY shall have received the following:

- i. **Performance Security:** The COMPANY shall have provided to the COUNTY the performance Security.
- ii. **Written Request from the State:** If the Incentive is being awarded as part of a match to a State program, then the COUNTY must receive a written request from the State prior to the COUNTY'S disbursement.
- iii. **Job Creation and Maintenance Report:** The COMPANY shall have provided the Job Creation and Maintenance Reports.

2. **Omitted.**

## PART VIII

### ADVERTISING, RECRUITING AND JOB INFORMATION

1. **Job Availability:** The COMPANY shall coordinate with the following agencies regarding new job opportunities:
  - A. CareerSource Palm Beach County  
3400 Belvedere Road  
West Palm Beach, FL 33406  
561-340-1060
  - B. West Career Center  
1085 S Main Street  
Belle Glade, FL 33430  
561-829-2040
2. **Local Businesses:** The COMPANY shall, without risk of violating any laws, make reasonable efforts to award contracts in connection with this Agreement to qualified eligible business concerns located in or owned in substantial part by persons residing in Palm Beach County.

## PART IX REPORTS

1. **Job Creation and Maintenance Reports:** To ensure compliance with the terms provided in this Agreement, the COMPANY shall provide to the COUNTY the following reports, which, collectively, shall be referred to as the "Job Creation and Maintenance Report":
  - A. The State of Florida Department of Economic Opportunity, Division of Strategic Business Development Incentive Claim Review Results Memorandum ("State Memo"). The COMPANY shall provide the State Memo to the COUNTY immediately upon the COMPANY receiving the State Memo from the State; and
  - B. An internal compliance report prepared by the COMPANY that includes verification of compliance with the Median Wage and Capital Investment requirements imposed herein ("Internal Compliance Report"). The COMPANY shall provide the COUNTY the Internal Compliance Report at the same time that it provides the COUNTY the State Memo.

As provided for in Part VII, the COUNTY must receive the Job Creation and Maintenance Report as a precondition to any disbursement or granting of any Incentives.

## PART X GENERAL CONDITIONS

1. **Timeline for Execution:** COMPANY'S failure to execute this Agreement within 120 days of the May 7, 2019 conceptual approval from the Board of County Commissioners (or September 4, 2019) will nullify the approval and rescind the COUNTY'S offer of an Economic Development Incentive unless, within the 120 day period, the business requests an extension from the COUNTY, which is thereafter granted.
2. **Recitals:** The recitals contained in Part I of this Agreement are true and correct and incorporated herein by reference.
3. **Subject to Funding:** The COUNTY'S performance under this Agreement is contingent upon annual appropriations for such performance by the Board.

4. **Active Incentive Agreements:** To the extent the Incentives in this Agreement are a part of a match, the COUNTY'S performance under this Agreement is contingent upon the COMPANY having an active incentive agreement, in good standing, with all other parties contributing to the total incentive.
5. **Non-Discrimination:** The COUNTY is committed to assuring equal opportunity in the award of contracts and complies with all laws prohibiting discrimination. Pursuant to Palm Beach County Resolution R2017-1770, as may be amended, the COMPANY warrants and represents that throughout the term of the Agreement, including any renewals thereof, if applicable, all of its employees are treated equally during employment without regard to race, color, religion, disability, sex, age, national origin, ancestry, marital status, familial status, sexual orientation, gender identity or expression, or genetic information. Failure to meet this requirement shall be considered a default of the Agreement.
6. **Public Entity Crimes:** As provided in F.S. 287.132-133, by entering into this Agreement or performing any work in furtherance hereof, the COMPANY certifies that it, and its subsidiaries who will perform hereunder, have not been placed on the Convicted Vendor List maintained by the State of Florida Department of Management Services within THIRTY-SIX (36) months immediately preceding the Effective Date of this Agreement by the COUNTY. This notice is required by F.S. 287.133(3)(a).
7. **Binding Agreement:** This Agreement is binding upon the parties hereto, their heirs, successors, and assigns.
8. **No Assignability:** Neither this Agreement nor any obligation hereunder shall be assigned, subcontracted, transferred or otherwise encumbered by the COMPANY without the prior written consent of the COUNTY.
9. **No Agency:** Nothing contained herein is intended to nor shall create an agency relationship between the COUNTY and the COMPANY.
10. **Name Change:** Within fifteen (15) calendar days of the COMPANY changing the name of the COMPANY, the COMPANY shall provide the COUNTY written notice regarding this change to COMPANY'S name.
11. **Material Change of Circumstances:** The COMPANY shall immediately notify the COUNTY of any material change of circumstances ("Material Change in Circumstances") for the COMPANY'S business operations in Palm Beach County. For the purposes hereof, Material Change of Circumstances shall include, but not be limited to, the failure of the COMPANY to diligently and actively pursue fulfillment of the terms hereof, the sale or transfer of COMPANY'S assets for the benefit of creditors, COMPANY'S relocation outside of Palm Beach County, the suspension, closing or cessation of operation of the COMPANY, voluntary or involuntary bankruptcy or an assignment for the benefit of the COMPANY'S creditors.
12. **No Third Party Beneficiary:** No provision of this Agreement is intended to, or shall be construed to create any third party beneficiary or to provide any rights to any person or entity not a party to this Agreement, including but not limited to any citizen or recipient, or official, employee, subsidiary, affiliate, or volunteer of either party.
13. **Waiver:** If the COUNTY shall waive any provisions of the Agreement, or shall fail to enforce any of the conditions or provisions of this Agreement, such waiver shall not be deemed to be a continuing waiver and shall never be construed as such and the COUNTY shall thereafter have the right to insist upon the enforcement of such conditions or provisions.
14. **Severability:** If any term or provision of this Agreement, or the application thereof to any person or circumstances shall, to any extent, be held invalid or unenforceable, the remainder of this Agreement, or the application of such terms



or provision, to persons or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected, and every other term and provision of this Agreement shall be deemed valid and enforceable to the extent permitted by law.

15. **Amendments:** None of the provisions, terms and conditions contained in this Agreement may be added to, modified, superseded or otherwise altered, except by written instrument executed by the parties hereto.
16. **Continuing Obligations:** Duties or obligations that are of a continuing nature, extending beyond the Agreement's expiration or termination, shall survive the Agreement's termination or expiration.
17. **Joint Preparation:** The preparation of this Agreement has been a joint effort of the parties, and the resulting document shall not be construed more severely against one of the parties than the other.
18. **Performance Time and Liability:** The parties expressly agree that time is of the essence in this Agreement and the failure by a party to complete performance within the time specified, or within a reasonable time if no time is specified herein, shall, at the option of the other party without liability, in addition to any other rights or remedies, relieve the other party of any obligation to accept such performance.
19. **Defaults:** The occurrence of any one or more of the following events shall constitute a default hereunder ("Default"):
  - A. Vacating, abandoning, or closing the COMPANY'S business operations in Palm Beach County.
  - B. Relocating the COMPANY'S business operations in Palm Beach County outside Palm Beach County.
  - C. Failure of the COMPANY to submit an acceptable form of performance Security to the COUNTY and to maintain the Security in effect for the period set forth in this Agreement.
  - D. Failure of the COMPANY to create the number of New Jobs as required in this Agreement.
  - E. Failure of the COMPANY to maintain the required number of New Jobs for the entire Maintenance Period.
  - F. Failure of the COMPANY to retain the Existing Jobs for the required time period.
  - G. Failure of the COMPANY to make the Capital Investments required.
  - H. Failure of the COMPANY to submit to the COUNTY the Job Creation and Maintenance Report as required in this Agreement.
  - I. Failure of the COMPANY to observe or perform any of the other terms, covenants, conditions, obligations, or provisions of this Agreement to be observed or performed by the COMPANY where such failure continues for a period of thirty (30) calendar days after written notice thereof from the COUNTY to the COMPANY.
  - J. The making by the COMPANY of any general assignment, or general arrangement for the benefit of creditors.
  - K. The filing by or against COMPANY of a petition to have the COMPANY adjudged bankrupt or a petition for reorganization or arrangement under any law relating to bankruptcy (unless, in the case of a petition filed against COMPANY, the same is dismissed within sixty (60) days).

- L. The appointment of a trustee or receiver to take possession of substantially all of COMPANY'S assets where possession is not restored to COMPANY within forty-five (45) days.
- M. The attachment, execution or other judicial seizure of substantially all of COMPANY'S assets located within Palm Beach County where such seizure is not discharged within forty-five (45) days.
- N. The discovery by the COUNTY that any information relating to this Agreement given to the COUNTY was materially false.
- O. Omitted.
- P. The occurrence of any Material Change in Circumstances.

19. **Termination:** COUNTY reserves the right to terminate this Agreement, at any time, for lack of funding, cause (i.e., COMPANY'S default), or convenience upon thirty (30) days' notice to COMPANY. The parties acknowledge that COMPANY shall sustain no damages, of any kind or character, as a result of the termination of this Agreement. Upon termination, the COUNTY shall have no obligation to disburse any undisbursed Cash Grant. Moreover, the COUNTY shall have no obligation to award any Incentive in the form of an Ad Valorem Tax Exemption.

20. **Revocation and Remedies:** Upon COMPANY'S Default, the COUNTY may revoke any and all Incentives awarded. This includes, but is not limited to, the following:

- A. **Failure to satisfy New Job requirements:** If the COMPANY fails to satisfy the New Job requirements but fulfills all other applicable requirements under this Agreement, the COMPANY shall forfeit a pro rata share of the Incentive awarded as determined on a per job basis. The pro rata share shall be determined by dividing the total Incentive award by the total number of New Jobs required to be created, which will establish the value of each job. In turn, the COMPANY will forfeit the value of each New Job not created. However, if the COMPANY fails to satisfy at least eighty (80) percent of the New Job creation requirement, then the COUNTY has the right, in its sole discretion, to terminate this Agreement in its entirety and the COMPANY shall forfeit all Incentives.
- B. **For Incentives in the Form of a Cash Grant:** Upon the COMPANY'S Default, and if this Agreement concerns a Cash Grant that has already been disbursed, the COUNTY shall retain the right to seek reimbursement of the amount disbursed from any available source, including, but not limited to, the Security provided pursuant to this Agreement.
- C. **Omitted.**

No remedy herein conferred upon any party is intended to be exclusive of any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every other remedy given hereunder or now or hereafter existing at law or in equity, by statute or otherwise. No single or partial exercise by any party of any right, power, or remedy hereunder shall preclude any other or further exercise thereof.

21. **Choice of Law and Venue:** This Agreement shall be governed by the laws of the State of Florida. Unless otherwise agreed to in writing by the parties, any and all legal action necessary to enforce the Agreement shall be held in a court of competent jurisdiction located in Palm Beach County, Florida.

22. **Regulations:** The COMPANY shall comply with all laws, ordinances and regulations applicable to this Agreement, to include conflict of interest and collusion. The COMPANY is presumed to be familiar with all federal, state and

local laws, ordinances, codes and regulations that may be applicable to this Agreement.

23. **Exhibits:** Any and all exhibits attached hereto are incorporated by reference and are made a part hereof.
24. **Headings:** The headings of the sections, paragraphs, divisions, subdivisions, part and subparts of this Agreement are for the convenience of reference only, and shall not limit or otherwise affect any of the terms hereof.
25. **Number and Gender:** Whenever the singular or plural number, masculine or feminine or neutral gender is used herein, it shall equally include the others and shall apply jointly and severally.
26. **Access to Records:** Upon thirty (30) business days' written notice and at any time during normal business hours and as the COUNTY deems reasonably necessary, there shall be made available by the COMPANY to the COUNTY for examination, records with respect to all requested matters relating to this Agreement. The COUNTY reserves the right to conduct an inspection of the COMPANY'S records at any time for any period covered by this Agreement.
27. **Office of The Inspector General:** COUNTY has established the Office of Inspector General in COUNTY Code, Section 2-421 - 2-440, as may be amended. The Inspector General's authority includes but is not limited to the power to review past, present and proposed COUNTY contracts, transactions, accounts and records, to require the production of records, and to audit, investigate, monitor, and inspect the activities of the COMPANY, and their wholly owned subsidiaries, their officers, agents, employees, and lobbyists in order to ensure compliance with contract requirements and detect corruption and fraud. Failure to cooperate with Inspector General or interfering with or impeding any investigation shall be in violation of COUNTY Code, Section 2-421 – 2-440, and punished pursuant to Section 125.69, Florida Statutes, in the same manner as a second degree misdemeanor.
28. **Indemnification and Hold Harmless:** The COMPANY agrees to protect, defend, reimburse, indemnify and hold the COUNTY, its agents, its employees and elected officers and each of them, free and harmless at all times from and against any and all claims, liability, expenses, losses, costs, fines and damages, including attorney's fees, and causes of action of every kind and character against and from the COUNTY which arise out of or relate in any way to this Agreement or the acts or omissions of COMPANY or its officers, agents, and employees. The COMPANY recognizes the broad nature of this indemnification and hold harmless clause, and voluntarily makes this covenant and expressly acknowledges the receipt of good and valuable consideration provided by the COUNTY in support of this clause. This paragraph shall survive the termination of the Agreement.
29. **Notices:** The Board hereby delegates to the Director of the Department of Housing and Economic Sustainability the power to exercise COUNTY'S rights under the Agreement, including the power to send all written notices on behalf of COUNTY, including, but not limited to, any notice of default or notice of termination.

Any notice, request, instruction, demand, consent, or other communication required or permitted to be given under this Agreement shall be in writing and shall be delivered either by email, hand, or by certified mail, postage prepaid, and certified return receipt requested to the following addresses or such other addresses as the parties may provide to each other in writing:

TO COUNTY:	Department of Housing and Economic Sustainability 100 Australian Avenue, 5 <sup>th</sup> Floor West Palm Beach, FL 33406 Attn: Sherry Howard, Deputy Director showard@pbcgov.org
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With a copy to: Board of County Commissioners  
c/o Palm Beach County Attorney's Office  
301 N. Olive Avenue, Suite 601  
West Palm Beach, FL 33401  
Attn: David Behar, Assistant County Attorney  
dbehar@pbcgov.org

TO COMPANY: If by US Mail:

Registered Agent: Ryan Gay  
Chief Executive Officer  
Levatas, LLC  
11701 Lake Victoria Gardens Avenue  
Suite 2202  
Palm Beach Gardens, FL 33410  
ryan.gay@levatas.com

Such addresses may be changed by written notice to the other party.

**30. Scrutinized Companies:**

- A. As provided in F.S. 287.135, by entering into this Agreement or performing any work in furtherance hereof, the COMPANY certifies that it, its affiliates, suppliers, subcontractors, and consultants who will perform hereunder, have not been placed on the Scrutinized Companies that Boycott Israel List, or is engaged in a boycott of Israel, pursuant to F.S. 215.4725. Pursuant to F.S. 287.135(3)(b), if COMPANY is found to have been placed on the Scrutinized Companies that Boycott Israel List or is engaged in a boycott of Israel, this Agreement may be terminated at the option of the County.
- B. **When Agreement value is greater than \$1 million:** As provided in F.S. 287.135, by entering into this Agreement or performing any work in furtherance hereof, the COMPANY certifies that it, its affiliates, suppliers, subcontractors, and consultants who will perform hereunder, have not been placed on the Scrutinized Companies with Activities in Sudan List or Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List created pursuant to F.S. 215.473 or is engaged in business operations in Cuba or Syria.

If the COUNTY determines, using credible information available to the public, that a false certification has been submitted by COMPANY, this Agreement may be terminated and a civil penalty equal to the greater of \$2 million or twice the amount of this Agreement shall be imposed, pursuant to F.S. 287.135. Said certification must also be submitted at the time of Agreement renewal, if applicable.

**31. Public Records:** Notwithstanding anything contained herein to the contrary, the COMPANY acknowledges that its records relating to this Agreement may constitute public records for the purposes of Chapter 119, F.S., and agrees that it will comply and maintain such records in accordance with Florida's public records laws. To that end, Company agrees that it will:

- A. Upon request from the COUNTY, provide the COUNTY with a copy of any requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119 or as otherwise provided by law. The COMPANY further agrees that all fees, charges and expenses shall be determined in accordance with Palm Beach County PPM CW-F-002, Procedures and Fees for Public Record Requests, as it may be amended or replaced from time to time.

- B. Ensure that public records that are exempt, or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the Agreement term and following completion of the Agreement, if the COMPANY does not transfer the records to the public agency.
- C. Upon completion of the Agreement the COMPANY shall transfer, at no cost to the COUNTY, all public records in possession of the COMPANY unless notified by COUNTY'S representative/liaison, on behalf of the County's Custodian of Public Records, to keep and maintain public records required by the COUNTY to perform the service. If the COMPANY transfers all public records to the COUNTY upon completion of the Agreement, the COMPANY shall destroy any duplicate public records that are exempt, or confidential and exempt from public records disclosure requirements. If the COMPANY keeps and maintains public records upon completion of the Agreement, the COMPANY shall meet all applicable requirements for retaining public records. All records stored electronically by the COMPANY must be provided to the COUNTY, upon request of the County's Custodian of Public Records, in a format that is compatible with the information technology systems of COUNTY, at no cost to the COUNTY.
- D. The parties agree to ensure that any confidential and exempt, or otherwise legally protected information shall not be disclosed except as authorized by law.

Failure of the COMPANY to comply with the requirements of this article shall be a material breach of this Agreement. COUNTY shall have the right to exercise any and all remedies available to it, including but not limited to, the right to terminate. COMPANY acknowledges that it has familiarized itself with the requirements of Chapter 119, F.S., and other requirements of state law applicable to public records not specifically set forth herein. This section on public records shall survive the expiration or earlier termination of this Agreement.

**IF THE COMPANY HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE COMPANY'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, PLEASE CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT RECORDS REQUEST, PALM BEACH COUNTY PUBLIC AFFAIRS DEPARTMENT, 301 NORTH OLIVE AVENUE, WEST PALM BEACH, FL 33401, BY E-MAIL AT [RECORDSREQUEST@PBCGOV.ORG](mailto:RECORDSREQUEST@PBCGOV.ORG) OR BY TELEPHONE AT (561) 355-6680.**

- 32. **Entire Agreement:** This Agreement sets forth the entire agreement between the parties. There are no promises or understandings other than those stated herein.
- 33. **Counterparts:** This Agreement, including the exhibits referenced herein, may be executed in one or more counterparts all of which shall constitute collectively but one and the same Agreement. The COUNTY may execute the Agreement through electronic or manual means. COMPANY shall execute by manual means only, unless the COUNTY provides otherwise.

**(REMAINDER OF PAGE INTENTIONALLY LEFT BLANK)**

IN WITNESS WHEREOF, the COMPANY and the COUNTY have caused this Agreement to be executed on the date first above written.

Signed, sealed and delivered in the presence of:

Witnesses:

Witness Signature

Print Witness Name

Witness Signature

Print Witness Name

COMPANY

By:

Ryan Gay, Chief Executive Officer

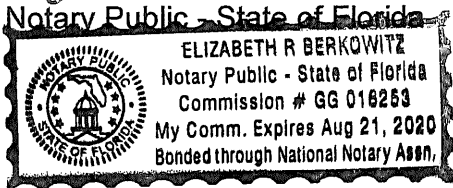
STATE OF FLORIDA  
COUNTY OF PALM BEACH

The foregoing instrument was acknowledged before me by means of ☒ physical presence or ☐ online notarization this 20 day of August, 2020 by Ryan Gay, who is personally known to me, or who produced FL drivers license as identification and who did/did not take an oath.

Signature:

Notary Name:

(NOTARY SEAL ABOVE)



(COUNTY SEAL BELOW)

**PALM BEACH COUNTY, FLORIDA,  
BOARD OF COUNTY COMMISSIONERS**

ATTEST: Sharon R. Bock,  
Clerk & Comptroller



By: \_\_\_\_\_  
Mayor

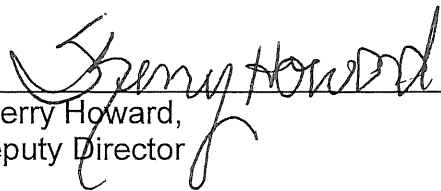
By: \_\_\_\_\_  
Deputy Clerk

Document No.: \_\_\_\_\_

Approved as to Form  
And Legal Sufficiency

Approved as to Terms and Conditions  
Department of Housing and Economic  
Sustainability

By:  \_\_\_\_\_  
 David Behar,  
Assistant County Attorney

By:  \_\_\_\_\_  
Sherry Howard,  
Deputy Director

**EXHIBIT A**  
**ECONOMIC DEVELOPMENT INCENTIVE AGREEMENT BETWEEN**  
**PALM BEACH COUNTY AND COMPANY**

**COMPANY IDENTIFICATION AND INFORMATION**

QTI application date: January 4, 2019

Company Name: Levatas LLC

Existing Headquarters: 11701 Lake Victoria Gardens Avenue  
Suite 2202  
Palm Beach Gardens, FL 33410

Address of the company's  
facility in Palm Beach County: 477 S. Rosemary Avenue  
West Palm Beach, FL 33401

Products/services to be  
provided from the company's  
facility in Palm Beach County: Custom computer programming services

Business Type: Florida Limited Liability Company

State of Florida Status: Active

State of Florida Filing Date: 08/04/2016



**A RESOLUTION BY THE BOARD OF COUNTY COMMISSIONERS OF PALM BEACH COUNTY, FLORIDA, RECOMMENDING APPROVAL OF PROJECT CAPTAIN JACK, A COMPANY AUTHORIZED TO DO BUSINESS IN THE STATE OF FLORIDA, AS A QUALIFIED TARGET INDUSTRY (QTI) BUSINESS PURSUANT TO S.288.106, FLORIDA STATUTES; PROVIDING FOR LOCAL FINANCIAL SUPPORT FOR THE QUALIFIED TARGET INDUSTRY TAX REFUND PROGRAM NOT TO EXCEED \$35,000 OVER A SEVEN YEAR PERIOD; PROVIDING FOR SEVERABILITY; AND PROVIDING FOR AN EFFECTIVE DATE; AND**

**WHEREAS**, PROJECT CAPTAIN JACK is considering expanding operations in Palm Beach County; and

**WHEREAS**, PROJECT CAPTAIN JACK will involve the leasing and renovation of an existing facility, as well as the purchase of equipment; and

**WHEREAS**, PROJECT CAPTAIN JACK will create 50 new permanent full-time jobs in Palm Beach County at an average wage of \$105,490 excluding benefits, which is at least 200% or greater than the average wage in the State of Florida; and

**WHEREAS**, Palm Beach County's Department of Housing and Economic Sustainability estimates the proposed project would result in an economic impact of \$43,431,651 over five (5) years; and

**WHEREAS**, PROJECT CAPTAIN JACK has been identified as a Target Industry Business, and is eligible to apply for the Qualified Target Industry Tax Refund (QTI) pursuant to s.288.106, Florida Statutes; and

**WHEREAS**, the Board of County Commissioners of Palm Beach County hereby acknowledges that local financial support of 20% of the total QTI is required under the provisions of s.288.106, Florida Statutes, governing the State's QTI program; and

**WHEREAS**, the City of West Palm Beach has determined it will provide one half of the required local financial support to PROJECT CAPTAIN JACK in the amount of \$35,000; and

**WHEREAS**, Palm Beach County has determined it will provide one half of the required local financial support as Economic Development Incentive to PROJECT CAPTAIN JACK in the form of a cash grant in amount not to exceed \$35,000 over a seven year period; and

**WHEREAS**, PROJECT CAPTAIN JACK, a for-profit company, has filed a QTI Tax Refund Program application with Enterprise Florida, Inc. to seek State tax refunds; and

**WHEREAS**, the Palm Beach County Economic Development Incentive Program is utilized as local participation for the QTI and is designed to motivate businesses by providing funding assistance to either relocate to or establish a facility in Palm Beach County or to help an existing local business with an expansion project which will result in the creation of full-time jobs in Palm Beach County, increase the County's tax base, and strengthen and diversify the County's local economy; and

**WHEREAS**, PROJECT CAPTAIN JACK is aware that the award is contingent upon the company entering into a formal agreement with the County to create 50 permanent jobs at an average annual wage of \$105,490 within four (4) years and maintain those new jobs for a period of five (5) years; and

NOW, THEREFORE BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF PALM BEACH COUNTY, FLORIDA, that the Board hereby recommends PROJECT CAPTAIN JACK, a company authorized to do business in the State of Florida, be approved as a Qualified Target Industry Business pursuant to s.288.106, Florida Statutes.

BE IT FURTHER RESOLVED, that the necessary cash commitment of local financial support for the Qualified Target Industry Tax Refund Program exists for PROJECT CAPTAIN JACK in the amount of \$70,000; that one half of the local financial support in the amount of \$35,000 will be provided from Palm Beach County, and one half of the required local financial support in the amount of \$35,000 will be provided from the City of West Palm Beach, which amounts will be made available in accordance with the guidelines set forth by the Florida Department of Economic Opportunity with the stipulation that these funds are intended to represent local financial support pursuant to s.288.106, Florida Statutes.

BE IT FURTHER RESOLVED, that the Palm Beach County Board of County Commissioners has determined the basis of this project's average private wage sector commitment shall be at least 200% or greater than the State's average annual wage.

SEVERABILITY

If any section, paragraph, sentence, clause or word of this Resolution is for any reason held by the Court to be unconstitutional, inoperative, or void, such holding shall not affect the remainder of this Resolution.

EFFECTIVE DATE

This resolution shall take effect immediately upon its passage and adoption.

The foregoing Resolution was offered by Commissioner McKinlay, who moved its adoption. The motion was seconded by Commissioner Berger, and being put to vote, the vote was as follows:

Commissioner Mack Bernard, Mayor	<u>Aye</u>
Commissioner Dave Kerner, Vice Mayor	<u>Aye</u>
Commissioner Hal R. Valeche	<u>Aye</u>
Commissioner Gregg K. Weiss	<u>Aye</u>
Commissioner Robert S. Weinroth	<u>Aye</u>
Commissioner Mary Lou Berger	<u>Aye</u>
Commissioner Melissa McKinlay	<u>Aye</u>

The Mayor thereupon declared the Resolution duly passed and adopted this 7th day of May, 2019.

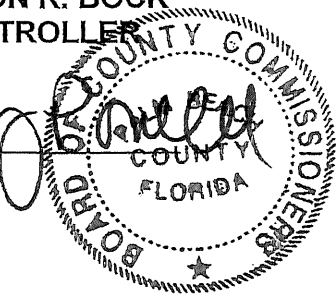
PALM BEACH COUNTY, FLORIDA, BY ITS  
BOARD OF COUNTY COMMISSIONERS

APPROVED AS TO FORM AND  
LEGAL SUFFICIENCY

By: James Brako  
James Brako  
Assistant County Attorney

ATTEST: SHARON R. BOCK  
CLERK & COMPTROLLER

By: Sharon R. Bock  
Deputy Clerk



**BOARD OF COUNTY COMMISSIONERS  
PALM BEACH COUNTY, FLORIDA  
BUDGET TRANSFER**

**BGEX- 102220\*191**

**FUND 0001 General Fund**

ACCT.NUMBER	ACCOUNT NAME	ORIGINAL BUDGET	CURRENT BUDGET	INCREASE	DECREASE	ADJUSTED BUDGET	EXPENDED/ ENCUMBERED 10/22/2020	REMAINING BALANCE
<b><u>REVENUES/EXPENDITURES</u></b>								
0001-820-9200-9770	Transfer to Economic Development Fd 1545	0	0	35,000	0	35,000		
0001-820-9900-9901	Contingency Reserves	20,000,000	20,000,000	0	35,000	19,965,000		
<b>Total Receipts and Balances</b>				<b>35,000</b>	<b>35,000</b>			

Office of Financial Management & Budget

INITIATING DEPARTMENT/DIVISION

Administration/Budget Department Approval

OFMB Department - Posted

Signatures & Dates

*Jonathan Brown* 10/23/2020

By Board of County Commissioners

At Meeting Of

November 17, 2020

Deputy Clerk to the

Board of County Commissioners

BOARD OF COUNTY COMMISSIONERS  
PALM BEACH COUNTY, FLORIDA  
BUDGET AMENDMENT

BGRV- 102220\*043  
BGEX- 102220\*192

FUND 1545 Economic Development Incentive Fund

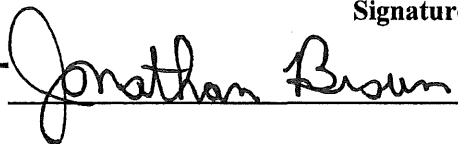
ACCT.NUMBER	ACCOUNT NAME	ORIGINAL BUDGET	CURRENT BUDGET	INCREASE	DECREASE	ADJUSTED BUDGET	EXPENDED/ ENCUMBERED 10/22/2020	REMAINING BALANCE
<b><u>REVENUES</u></b>								
1545-800-8000-8000	Transfer from the General Fund 0001	0	0	35,000	0	35,000		
<b>Total Receipts and Balances</b>		<b>743,241</b>	<b>743,241</b>	<b>35,000</b>	<b>0</b>	<b>778,241</b>		
<b><u>EXPENDITURES</u></b>								
1545-143-1162-8201	Contributions-Non-Govts Agncs	0	0	35,000	0	35,000	0	35,000
<b>Total Appropriations &amp; Expenditures</b>		<b>743,241</b>	<b>743,241</b>	<b>35,000</b>	<b>0</b>	<b>778,241</b>		

Office of Financial Management & Budget  
INITIATING DEPARTMENT/DIVISION

Administration/Budget Department Approval

OFMB Department - Posted

Signatures & Dates

 10/23/2020

By Board of County Commissioners  
At Meeting Of

November 17, 2020

Deputy Clerk to the

Board of County Commissioners