

PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS

BOARD APPOINTMENT SUMMARY

Meeting Date: March 9, 2021
Department: CareerSource Palm Beach County, Inc.

I. EXECUTIVE BRIEF

Motion & Title: Staff recommends motion to approve: the appointment of David Markarian to the CareerSource Palm Beach County, Inc. Board of Directors (Board) for the seat and term indicated below.


Appointment	Seat No.	Term	Area of Representation	Nominated By
David Markarian	27	3/9/21-3/8/24	Private Sector	The Markarian Group


Summary: On November 18, 2014, the Board of County Commissioners (BCC) approved the Third Amendment to Interlocal Agreement (R2014-1650) creating the Palm Beach Workforce Development Consortium (R2007-1220) which establishes the current Board composition. The Agreement states that 14 private sector members are appointed by the BCC. The federal Workforce Innovation and Opportunity Act requests that an emphasis be placed on Chief Executive Officers or highest level of management positions for both community and business sector appointments. The CareerSource Palm Beach County, Inc. Board of Directors is comprised of a minimum of 19 members with representation established in Attachment 4. The Board has a maximum of 33 seats, 20 currently filled and a diversity count of Caucasian: 15 (75%), African-American: 3 (15%) and Hispanic: 2 (10%). The gender ratio (female:male) is: 6:14. The nominee is Caucasian male. Countywide (HH)

Background and Justification: On May 2, 2004, the BCC approved the Local Elected Officials Agreement (LEO) (R2004-0838) with Workforce Alliance, Inc. (WA) to implement the provisions of the Workforce Investment Act of 1998 and the Workforce Innovation Act of 2002. On July 10, 2007, the BCC approved an Interlocal Agreement (R2007-1220) creating the Palm Beach Workforce Development Consortium one of which purpose was to employ the staff of WA. On September 11, 2007, the BCC approved the First Amendment (R2007-1446) clarifying responsibilities of the Consortium and the Independent Special District. On July 22, 2008, the BCC approved Amendment No. 2 to the Interlocal Agreement (R2008-1268) authorizing the designation of a Regional Workforce Board as a One Stop Operator and Direct Provider of certain services. On November 18, 2014, the BCC approved Amendment No. 3 (R2014-1650) establishing the County as the Chief Elected Official and adding the City of West Palm Beach as a Consortium member. In December of 2014, the County and CareerSource Palm Beach County, Inc. entered into a Contract to Administer Grant Funds (R2014-1894).

Attachments:

1. Palm Beach County Board of County Commissioners Boards/Committees Application
2. Resume: David Markarian
3. Letter of Nomination: David Markarian
4. CareerSource Palm Beach County, Inc. Board Membership Roster

Recommended by:  1/5/2021
Department Director Date
Julia, Dattolo, President/CEO CareerSource Palm Beach County, Inc.

Legal Sufficiency:  1-6-21
Assistant County Attorney Date

II. REVIEW COMMENTS

A. Other Department Review:

Department Director

**PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS
BOARDS/COMMITTEES APPLICATION**

The information provided on this form will be used in considering your nomination. Please **COMPLETE SECTION II IN FULL**. Answer "none" or "not applicable" where appropriate. Please attach a biography or résumé to this form.

Section I (Department): (Please Print)

Board Name: CAREERSOURCE PALM BEACH COUNTY, INC. Advisory Not Advisory

At Large Appointment or District Appointment / District #: _____

Term of Appointment: THREE Years. From: 3/9/21 To: 3/8/24

Seat Requirement: PRIVATE SECTOR Seat #: 27

*Reappointment or New Appointment

or to complete the term of _____ Due to: resignation other

Completion of term to expire on: _____

*When a person is being considered for reappointment, the number of previous disclosed voting conflicts during the previous term shall be considered by the Board of County Commissioners: _____

Section II (Applicant): (Please Print)

APPLICANT, UNLESS EXEMPTED, MUST BE A COUNTY RESIDENT

Name: MARKARIAN DAVID K.
Last First Middle

Occupation/Affiliation: Legal & Business Advisor / Lawyer

Owner Employee Officer

Business Name: The Markarian Group*

Business Address: 2925 PGA Blvd. Suite 204

City & State: Palm Beach Gardens, FL Zip Code: 33418

*we D/B/A as The Markarian Group; but the entity-legal name is David K Markarian PLLC (I also own Mainstreet Strategies with a partner; but its operations have been dormant since inception and remain so).

Residence Address: 215 Via Condado Way

City & State: Palm Beach Gardens, FL Zip Code: 33410

Home Phone: (561) 508-3401 Business Phone: (561) 626-4700 Ext.

Cell Phone: (202) 412-7007 Fax: ()

Email Address: dave@forbusinessandlife.com

Mailing Address Preference: Business Residence

Have you ever been convicted of a felony: Yes _____ No X

If Yes, state the court, nature of offense, disposition of case and date: _____

Minority Identification Code: Male Female
 Native-American Hispanic-American Asian-American African-American Caucasian

CONTRACTUAL RELATIONSHIPS: Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. **To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business.** This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

<u>Contract/Transaction No.</u>	<u>Department/Division</u>	<u>Description of Services</u>	<u>Term</u>
<u>Example: (R#XX-XX/PO XX)</u>	<u>Parks & Recreation</u>	<u>General Maintenance</u>	<u>10/01/00-09/30/2100</u>
_____	_____	_____	_____
_____	_____	_____	_____

(Attach Additional Sheet(s), if necessary)
OR

NONE

NOT APPLICABLE/
(Governmental Entity)

ETHICS TRAINING: All board members are required to read and complete training on Article XIII, the Palm Beach County Code of Ethics, and read the State Guide to the Sunshine Amendment. **Article XIII, and the training requirement can be found on the web at: <http://www.palmbeachcountyethics.com/training.htm>.** Ethics training is on-going, and pursuant to PPM CW-P-79 is required before appointment, and upon reappointment.

By signing below I acknowledge that I have read, understand, and agree to abide by Article XIII, the Palm Beach County Code of Ethics, and I have received the required Ethics training (in the manner checked below):

- X By watching the training program on the Web, DVD or VHS on 20 December 2020
 _____ By attending a live presentation given on _____, 20____

AND

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

*Applicant's Signature:

Printed Name: [Signature] Date: December 21, 2020

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website www.palmbeachcountyethics.com or contact us via email at ethics@palmbeachcountyethics.com or (561) 355-1915.

Return this FORM to:
 ATTN: Sharon Brea, Contracts & Administrative Attorney
 CareerSource Palm Beach County
 3400 Belvedere Road, West Palm Beach, Florida 33406

Section III (Commissioner, if applicable):

Appointment to be made at BCC Meeting on: _____

Commissioner's Signature: _____ Date: _____

Pursuant to Florida's Public Records Law, this document may be reviewed and photocopied by members of the public.

Revised 02/01/2016



THE MARKARIAN GROUP

for business and life

DAVID K. MARKARIAN

Strategic legal advocate with extensive track record of success in business and legal arenas, optimizing corporate value and positioning individuals and organizations for long-term success in complex, challenging business environments. Guiding businesses and innovators toward win-win outcomes, achieving maximum profitability at marginal cost and risk.

CORE COMPETENCIES

- Strategic Courtroom Representation
- Corporate Strategy and Counseling
- Contract Formation-Litigation
- Risk Assessment & Compliance Protection
- Regulatory Anticipation-Policy Advocacy
- Intellectual Property
- Governmental Policy Advocacy Problem Solving
- Situational Analysis-Solutions Innovation
- Legal Management-

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Successfully guided innovators through David vs. Goliath scenarios, including multi-million dollar intellectual property suits involving major corporations.

Formulated effective strategies for pursuit of corporate legal and contract solutions, contract formation and dispute resolution, including delivery of in-courtroom and landmark industry victories exceeding \$1.5 billion dollars in Texas, North Dakota, Wisconsin, Michigan, Minnesota, New York and Colorado.

Achieved 100% win rate in legal challenges by directing multi-disciplinary efforts in response to allegations of links between corporate behavior and threats to health.

100% success rate on all hands-on in-courtroom representation and achieved all desired outcomes on all legal-regulatory and governmental policy initiatives for Fortune 200 client, NextEra Energy.

SUPPORT OF CORPORATE DEVELOPMENT EFFORTS

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\$1 billion in new contracts awarded by leading Canadian operations-focused legal-regulatory and political team to ensure supportive legal and regulatory environment for new development.

Strategic legal, regulatory and governmental affairs policy planning and execution for technology companies dedicated to securing innovation in energy-related technology.

ATTACHMENT 2



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POLICY ADVOCACY

Advocacy in Congress, the White House and federal agencies with regard to general business issues, employment and labor law, tax and energy policy.

\$3 billion in anticipated investment preserved by securing extension of earned tax credit for wind energy and maintaining low rate of taxation of dividends in parity with capital gains.

Ensured \$1.7 billion in anticipated investment by leading teams to secure passage of nation's leading Renewable Portfolio Standard (RPS) for clean and renewal energy in California at 33% of generation.

\$70 million in positive tax consequences generated in five states, avoiding \$100 million in negative consequences elsewhere, by applying creative policy development and governmental advocacy efforts.

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HEISE MARKARIAN FOREMAN P.A. – Miami, FL

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Community Activities

Dave's activities and interests include membership in the Economic Council of Palm Beach County, The Chamber of Commerce of the Palm Beaches, the Business Development Board of Palm Beach County, the PGA Corridor Association and Leadership Palm Beach County (Class of 2019). Dave also serves on the Board of Trustees of Biz Pac, as the Vice-Chair and Treasurer of the PAC of the Economic Counsel of Palm Beach County, as a Honda Ambassador and volunteers with the American Heart Association. At the Palm Beach North Chamber of Commerce, Dave serves as a Trustee, as a member of the Board of Directors and on the Executive Committee and as co-Chair of the Governmental Affairs Committee.



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for business and life

EDUCATION & AFFILIATIONS

Juris Doctor (JD), University of Miami School of Law, 1985
Bachelor of Science (BS) in Government and History, Florida State University
National Institute of Trial Advocacy
Florida Bar Association, 1985


THE MARKARIAN GROUP
for business and life

December 21, 2020

Julia Dattolo, President & Chief Executive Officer
CareerSource Palm Beach County, Inc.
3400 Belvedere Road
West Palm Beach, Florida 33406

RE: Appointment of Mr. David Markarian to the CareerSource Palm Beach County, Inc. Board of Directors

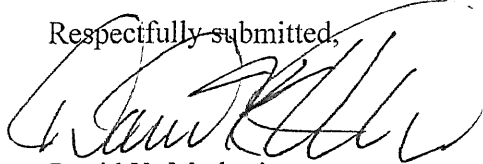
Dear Ms. Dattolo:

On behalf of The Markarian Group, it is my pleasure to confirm that our Management Committee has recommend and authorized my appointment (i.e. David Markarian) to serve on the CareerSource Palm Beach County, Inc. Board of Directors. The Markarian Group is committed to serving CareerSource Palm Beach County, Inc. and its mission to provide workforce development, job training and employment services for the businesses and citizens of Palm Beach County.

We don't engage in any community pursuit without committing to the full measure of the task at hand, and we'll focus our instincts, knowledge and energy on the organization, training our attention upon the issues and concerns of Palm Beach County. I'm looking forward to getting to work!

Thank you for your consideration.

Respectfully submitted,



David K. Markarian

THE MARKARIAN GROUP

ATTACHMENT 3

**CAREERSOURCE PALM BEACH COUNTY, INC.
BOARD MEMBERSHIP ROSTER**

BOARD MEMBER NAME	NOMINATING ORGANIZATION
1. Alyssa Freeman	Marine Industries Association of Palm Beach County, Inc.
2. Alex Dobin	Business Development Board of Palm Beach County, Inc.
3. Ava L. Parker	Palm Beach State College
4. Christopher Cothran	Business Development Board of Palm Beach County, Inc.
5. Connor C. Lynch	Consortium City of Delray Beach Appointment And Representing Private Sector Businesses
6. Cynthia Gaber	Florida Department of Education
7. Mayor Dave Kerner	Consortium Palm Beach County Local Elected Official And Representing Private Sector Businesses
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9. David Markarian*	The Markarian Group
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13. John Boggess	SouthTech Charter Academy, Inc.
14. Kevin Caracciolo	Consortium City of West Palm Beach Appointment And Representing Private Sector Businesses
15. Laurie George	Chamber of Commerce of the Palm Beaches
16. Libbey Webb	Dawson-Williams, Inc.
17. Mel Coleman	Business Development Board of Palm Beach County, Inc.
18. Richard Radcliffe	Palm Beach County League of Cities, Inc.
19. Roger Hudspeth II	Palm Beach / Treasure Coast AFL/CIO
20. Shirley Erazo	Business Development Board of Palm Beach County, Inc.
21. Timothy Dougher	Business Development Board of Palm Beach County, Inc.

*To be approved March 9, 2021 by the Palm Beach County Board of County Commissioners

ATTACHMENT 4

**PALM BEACH COUNTY
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Recommended by: _____ 1/5/2021
 Department Director Date
 Julia, Dattolo, President/CEO CareerSource Palm Beach County, Inc.

Legal Sufficiency: _____
 Assistant County Attorney Date

II. REVIEW COMMENTS

A. Other Department Review:

Department Director

**PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS
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Seat Requirement: PRIVATE SECTOR Seat #: 27

*Reappointment or New Appointment

or to complete the term of _____ Due to: resignation other

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Cell Phone: (202) 412-7007 Fax: ()

Email Address: dave@forbusinessandlife.com

Mailing Address Preference: Business Residence

Have you ever been convicted of a felony: Yes _____ No X

If Yes, state the court, nature of offense, disposition of case and date: _____

Minority Identification Code: Male Female
 Native-American Hispanic-American Asian-American African-American Caucasian

CONTRACTUAL RELATIONSHIPS: Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business. This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

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_____	_____	_____	_____
_____	_____	_____	_____
(Attach Additional Sheet(s), if necessary)			
OR			
NONE	<input checked="" type="checkbox"/>	NOT APPLICABLE/ (Governmental Entity)	<input type="checkbox"/>

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 CareerSource Palm Beach County
 3400 Belvedere Road, West Palm Beach, Florida 33406

Section III (Commissioner, if applicable):

Appointment to be made at BCC Meeting on: _____

Commissioner's Signature: _____ Date: _____



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Thank you for your consideration.

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BOARD MEMBERSHIP ROSTER**

BOARD MEMBER NAME	NOMINATING ORGANIZATION
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2. Alex Dobin	Business Development Board of Palm Beach County, Inc.
3. Ava L. Parker	Palm Beach State College
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5. Connor C. Lynch	Consortium City of Delray Beach Appointment And Representing Private Sector Businesses
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*To be approved March 9, 2021 by the Palm Beach County Board of County Commissioners

ATTACHMENT 4