

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?				Yes_____	No_____
Budget Account No.:	Fund_____	Dept._____	Unit_____	Object_____	
				Reporting Category_____	

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

August 17, 2021

CONSENT AGENDA

3.B.3.

A)

One-time purchase of CAD software support and consulting services Intergraph Corporation dba Hexagon Safety & Infrastructure for \$62,230.

B)

Increase of term contract of \$5,501,000 with Sun Art Painting Corp; Southland Painting Corp.; WGM Quality Painting, Inc. dba WGM Quality Painting; Gustafson Industries Inc; Harry's Painting & Enterprises Inc.; Southern Star Contractors Inc; Clean Air Restoration, Inc. dba Chandler Construction Company; A to Z Paint Contracting, Inc.; Shamrock Restoration Services Inc. for a total of \$7,970,000 for painting services from 01/01/2020 through 12/31/2024.

C)

Increase of term contract of \$150,000 with Earl W. Colvard, Inc., dba Boulevard Tire Center; Dan Callaghan Enterprises, Inc. dba Callaghan Tire for a total of \$816,079.70 for tire services from 01/27/2020 through 01/26/2022.

D)

Extension and increase of term contract amount of \$295,000 with Motorola Solutions, Inc.; E.F. Johnson Company for P25 radios, parts and accessories for a total of \$485,000 from 08/16/2020 through 08/15/2022.

E)

Renewal of term contract with EWT Holdings III Corp. dba Evoqua Water Technologies, LLC for \$499,500 for PRI-SC standard grade 50% hydrogen peroxide from 08/27/2021 through 08/26/2022.

F)

New term contract with Pitney Bowes, Inc.; Quadient, Inc. for \$437,500 for leasing of mail processing equipment from 08/17/2021 through 02/19/2025.

G)

New term contract with Core & Main LP for \$65,200 Sensus Customer Portal software installation and annual maintenance from 08/17/2021 through 08/16/2022.

H)

New term contract with Xylem Water Solutions USA, Inc. for \$687,500 for Flygt products, OEM parts and service repair from 08/17/2021 through 08/16/2022.

I)

New term contract with PVS Technologies, Inc. for \$600,000 for ferric chloride solution 37%-42% from 08/27/2021 through 08/26/2022.

August 17, 2021

CONSENT AGENDA

3.B.3. – CONTINUED

J)

New term contract with AssetWorks, LLC for \$250,000 for Fleet Focus and Fuel Focus software license/maintenance, professional/hosting services and hardware/equipment from 08/17/2021 through 08/16/2022.

K)

New term contract with Rescue Systems Unlimited LLC for \$1,250,000 for Genesis rescue systems, tools and equipment from 08/17/2021 through 08/16/2026.

L)

Extension and increase of term contract amount of \$566,500 with PetData, Inc. for animal licensing services from 11/01/2021 through 10/31/2022.

M)

New term contract with Coca-Cola Beverages Florida, LLC for \$150,000 for Beverage Products and Services from 8/17/2021 through 8/16/2026.

N)

Renewal of term contract with Motorola Solutions, Inc. for UL rated, ruggedized, P25 portable radios, parts and accessories for \$712,050 from 09/12/2021 through 09/11/2022.

O)

New term contract with Arthur J. Gallagher Risk Management Services, Inc. for \$280,000 (paid by carriers) for insurance broker services from 10/01/2021 through 09/30/2022.

P)

TDC: Zimmerman Agency, LLC agreement is being extended for a second time from April 1, 2021 to March 31, 2022. There is no change to the overall dollar amount of the agreement.

Q)

TDC: Miles Partnership LLP agreement ending September 30, 2020 is being renewed with Discover Palm Beach County, Inc. on October 1, 2020 to September 30, 2022. There is no change to the overall dollar amount of the agreement.

R)

TDC: Sharp Think, Inc. will provide public relations services with the Palm Beach County Cultural Council, Inc. for a term of October 1, 2019 to September 31, 2020 with the option for five (5) one year renewals provided the excise of any such renewal is subject to mutual written agreement of the parties and approved by the County. Fees for these services are \$6,000 per month with a yearly cap of \$79,200.

August 17, 2021

CONSENT AGENDA

3.B.3. – CONTINUED

S)

TDC: Sharp Think, Inc. agreement ending September 30, 2020 is being renewed with the Palm Beach County Cultural Council, Inc. on October 1, 2021 to September 30, 2022. This is the first of five (5) one-year renewals. There is no change to the overall dollar amount on the agreement.

T)

TDC: Push, Inc. will provide marketing services with the Palm Beach County Cultural Council, Inc. on October 1, 2021 to September 31, 2022, Rates for these services include a yearly fee of \$201,000, outside production costs of net plus 20%, and media commission of 11% of media spend. This agreement is not to exceed \$300,000 in total.

U)

Risk Management - Workers' Compensation Claim Settlement for Joseph A. Schultz for \$239,000.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/17/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT A</u> Intergraph Corporation dba Hexagon Safety & Infrastructure	One-time purchase of CAD software support and consulting services per Purchase Order #ZG061121-47.	\$62,230.00 S/M/WBE: \$0	Fire Rescue 1300-440-4217-4674	Scarlett	

The Fire Rescue Department requests a one-time purchase of CAD software support and consulting services. Intergraph Corporation d/b/a Hexagon Safety & Infrastructure ("Hexagon"), who is a sole source, requires that the County agree to a limitation of liability provision that deviates from the County's standard requirements. In accordance with PPM CW-F-049, Risk Management and the County Attorney's Office negotiated and agreed to a limitation of liability of \$500,000 with no limitation of liability for Hexagon's indemnification obligations to the County that are attributable to bodily injury, death, or physical damage to tangible property caused by Hexagon's negligent acts or omissions, as well as no limitation of liability for infringement claims. These negotiated terms between the County and Hexagon will be used for future sole source one-time purchases. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/17/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT B</u> Sun Art Painting Corp; Southland Painting Corp.; WGM Quality Painting, Inc. dba WGM Quality Painting; Gustafson Industries Inc; Harry's Painting & Enterprises Inc.; Southern Star Contractors Inc; Clean Air Restoration, Inc. dba Chandler Construction Company; A to Z Paint Contracting, Inc.; Shamrock Restoration Services Inc.	Increase of term contract for painting services for the period of 01/01/2020 through 12/31/2024 per Master Agreement #19075.	Increased Amount: \$5,501,000.00 Total with increase: \$7,970,000.00 S/M/WBE: Amount Dependent Upon Usage Original Contract Amount: \$2,469,000.00	Countywide	Scarlett	

The County has expended or encumbered \$1,703,989 (\$90,879/month) during the previous eighteen and three quarter (18.75) months of the current sixty (60) month term contract. An increase of \$5,501,000 over the previous authorized amount of \$2,469,000 is required to continue painting services countywide for the remaining forty-one and one quarter (41.25) months of the current term contract. This increase is necessary since the initial dollar amount of this contract was calculated based on a twelve (12) month term rather than a sixty (60) month term. Approval is also requested to add vendors that may become pre-qualified during the remaining term of the contract. Pre-qualification contracts allow for the addition of new qualified vendors during the full term of the contract. This term contract has no renewal options. Six (6) Awardees are located in Palm Beach County, and three (3) Awardees are located outside Palm Beach County in the cities of Fort Lauderdale, New Port Richey, and Brooksville, Florida.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/17/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT C</u> Earl W. Colvard, Inc., dba Boulevard Tire Center; Dan Callaghan Enterprises, Inc. dba Callaghan Tire	Increase of term contract for tire services for the period of 01/27/2020 through 01/26/2022 per Master Agreement #16003D.	Increased Amount: \$150,000.00 Total with increase: \$816,079.70 S/M/WBE: \$0 Original Contract Amount: \$122,150.00	Countywide	Scarlett	

The County has expended or encumbered \$591,688 (\$33,811/month) during the previous seventeen and one half (17.5) months of the current twenty-four (24) month term contract. An increase of \$150,000 over the previous authorized amount of \$666,079.70, inclusive of the Purchasing Director's ten percent (10%) authority, is required in order to continue tire services for County vehicles for the remaining six and one half (6.5) months of the current term contract. This increase is necessary due to the addition of a line item for the purchase of tires installed during service calls that were previously paid for under a separate CMA which has expired. The contract amount for the: (i) initial twelve (12) month term was \$122,150, with \$79,528 expended; (ii) first twelve (12) month renewal term was \$98,800, which was increased to \$122,150, with \$82,965 expended; (iii) second twelve (12) month renewal term was \$122,150, with \$83,811 expended; and (iv) third twelve (12) month renewal term was \$123,000, which was increased to \$138,000, with \$109,091 expended. This term contract has no renewal options. Awardees are located in Palm Beach County. No S/M/WBE vendor submitted a bid on this project.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/17/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT D</u> Motorola Solutions, Inc.; E.F. Johnson Company	Extension and increase of term contract for P25 radios, parts and accessories for the period of 08/16/2020 through 08/15/2022 per Master Agreement #16029B.	Increased Amount: \$295,000.00 Total with increase: \$485,000.00 S/M/WBE: \$0 Original Contract Amount: \$5,485,632.00 (36 months)	Countywide	Scarlett	

The County has expended or encumbered \$161,120 (\$14,322/month) during the previous eleven and one quarter (11.25) months of the current twelve (12) month term contract. Due to the impact of the COVID-19 pandemic, resulting in staff workload reprioritization and periodic non-availability for work, a twelve (12) month extension to the current term contract with a retroactive start date of 08/16/2021, is necessary to solicit and award a new term contract. This term contract will be terminated for convenience upon award of a new term contract. In addition, an increase of \$295,000 over the previous authorized amount of \$190,000 is required in order to continue to purchase P25 radios, parts and accessories for the County during the contract extension. The contract amount for the: (i) initial thirty-six (36) month term was \$5,485,632, with \$4,639,895 expended; and (ii) first twelve (12) month renewal term was \$130,000, with \$51,522 expended. This term contract has no renewal options. One (1) awardee is located out of State and one (1) awardee is located outside Palm Beach County in the City of Plantation, Florida. No S/M/WBE vendor submitted a bid on this project.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
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08/17/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT E</u>					
EWT Holdings III Corp. dba Evoqua Water Technologies, LLC	Renewal of term contract for PRI-SC standard grade 50% hydrogen peroxide for the period of 08/27/2021 through 08/26/2022 per Master Agreement #SS150949B.	\$499,500.00 S/M/WBE: \$0 Original Contract Amount: \$499,500.00	Water Utilities 4001-720-2582-4615	Scarlett	

The County has expended or encumbered \$362,400 (\$34,514/month) during the previous ten and one half (10.5) months of the current twelve (12) month term contract. Due to the need of this product for odor control at the Southern Region Water Reclamation Facility, \$499,500 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$499,500, with \$300,877 expended; and (ii) first twelve (12) month renewal term was \$499,500, with \$362,400 expended. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located outside Palm Beach County in the City of Sarasota, Florida. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

<u>EXHIBIT F</u>					
Pitney Bowes, Inc.;	New term contract for leasing of mail processing equipment for the period of 08/17/2021 through 02/19/2025 per Master Agreement #400309.	\$437,500.00 S/M/WBE: \$0	Countywide	Scarlett	

The Purchasing Department is requesting a new forty-two (42) month term contract for the leasing of mail processing equipment. \$437,500 is needed to meet the County's requirements through the expiration of this new forty-two (42) month term contract. This contract, as set up in the Advantage Financial System, will merge the County's approximately thirty (30) individual mail processing equipment contracts into one (1) contract. This contract includes two (2) manufacturers and allows for the addition of manufacturers as approved by the originating entity. This term contract has no renewal options. This purchase is off the State of Florida #44102100-17-1. One (1) awardee is located out of State and one (1) awardee is located in the City of Miami Beach, Florida. There is no S/M/WBE currently certified for this commodity or service. This item was reviewed by the OEBO and a waiver of API requirements was approved.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
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08/17/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT G</u>	Core & Main LP New term contract for Sensus Customer Portal software installation and annual maintenance for the period of 08/17/2021 through 08/16/2022 per Master Agreement #SS150990.	\$65,200.00 S/M/WBE: \$0	Water Utilities 4001-720-32IT-5121	Scarlett	

The Water Utilities Department requests a term contract for Sensus Customer Portal software installation and annual maintenance from Core & Main LP as the sole source distributor for Sensus. This purchase requires a software as a service agreement from Sensus for use. The contract contains a limitation of liability provision limiting Sensus' liability to the amount paid by the County to Sensus or \$10,000, whichever is greater; however, said limitation of liability does not apply to claims for damages based on personal injury, death, or property damage, nor does the limitation of liability apply to any obligation of Sensus to indemnify the County. In addition, the contract contains certain disclaimers of liability related to internet availability, system availability, customer responsibilities, and customer's use of the product. In accordance with PPM CW-F-049, Risk Management and the County Attorney's Office negotiated and agreed to the limitation of liability and disclaimer provisions. These negotiated terms between Palm Beach County and Sensus USA, Inc. will be used for future sole source purchases as applicable. This term contract has four (4) twelve (12) month renewal options. Awardee is located in Palm Beach County. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/17/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT H</u> Xylem Water Solutions USA, Inc.	New term contract for Flygt products, OEM parts and service repair for the period of 08/17/2021 through 08/16/2022 per Master Agreement #SS150966.	\$687,500.00 S/M/WBE: \$0	Water Utilities 4001-720-2554-4615 4001-720-2310-4615 4001-720-2470-4615 4001-720-2555-4615 4001-720-7GUA-4615	Scarlett	

The County has expended or encumbered \$920,333 (\$61,356/month) during the previous fifteen (15) month term contract. Due to the need for maintenance, repair and replacement of heavily used pumps, which are also subject to extreme conditions, runtime and are installed in heavily populated areas, \$687,500 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. Xylem Water Solutions USA, Inc. ("Xylem"), a sole source vendor, requires that the County agree to indemnification and limitation of liability provisions that deviate from the County's standard requirements. In accordance with PPM CW-F-049, Risk Management and the County Attorney's Office negotiated and agreed to: (i) the County's and Xylem's waiver against each other, and against the other's officers, directors, members, partners, and employees of any and all claims for or entitlement to special, incidental, indirect, punitive, or consequential damages arising out of, resulting from, or related to the Contract; and (ii) the total liability of each party to the other for claims, costs, losses, and damages arising from the Contract to be limited to the amount established as the Contract Price ("Limitation of Liability"). The Limitation of Liability does not apply to Xylem's duty to indemnify the County in accordance with the County's standard indemnification provision, nor does it limit any claim by either party against the other based on costs, losses, or damages asserted by third parties for bodily injury, sickness, disease, or death, or to injury to or destruction of the tangible property; gross negligence or willful misconduct. Notwithstanding the foregoing, nothing shall be construed as a waiver of sovereign immunity under Section 768.28, Florida Statutes, nor a waiver of any defense the parties may have under such statute, nor as consent to be sued by third parties. These negotiated terms between the County and Xylem will be used for future sole source purchases as applicable. This term contract has four (4) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/17/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT I</u>					
PVS Technologies, Inc.	New term contract for ferric chloride solution 37%-42% for the period of 08/27/2021 through 08/26/2022 per Master Agreement #21042.	\$600,000.00 S/M/WBE: \$0	Water Utilities 4001-720-2531-5205	Scarlett	

The County has expended or encumbered \$299,999 (\$31,579/month) during the previous nine and one half (9.5) months of the current twelve (12) month term contract. Due to the significant increase in raw materials, freight charges, unit prices and the utilization of more chemicals to support higher demand in water usage, \$600,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located out of State. No S/M/WBE vendor submitted a bid on this project. This item was reviewed by the OEBO and a waiver of API requirements was approved.

<u>EXHIBIT J</u>					
AssetWorks, LLC	New term contract for Fleet Focus and Fuel Focus software license/maintenance, professional/hosting services and hardware/equipment for the period of 08/17/2021 through 08/16/2022 per Master Agreement #SS250668.	\$250,000.00 S/M/WBE: \$0	Fire Rescue 1300-440-4212-4620 1300-440-4230-6401	Scarlett	

The Fire Rescue Department requests a term contract for Fleet Focus and Fuel Focus software license/maintenance, professional/hosting services, and hardware/equipment. \$250,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. AssetWorks, LLC requested a modification to the County's standard limit of liability language. In accordance with PPM CW-F-049, Risk Management and the County Attorney's Office negotiated and agreed to a limitation of liability. AssetWorks, LLC agreed to limit it's liability in the amount of \$1,000,000 and indemnify the County to the extent of AssetWorks, LLC's negligent acts or omissions. These negotiated terms between Palm Beach County and AssetWorks, LLC will be used for future sole source purchases as applicable. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/17/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT K</u> Rescue Systems Unlimited LLC	New term contract for Genesis rescue systems, tools and equipment for the period of 08/17/2021 through 08/16/2026 per Master Agreement #SS250651.	\$1,250,000.00 S/M/WBE: \$0	Fire Rescue 1300-440-4230-6401	Scarlett	

The Fire Rescue Department requests a term contract for Genesis rescue systems, tools and equipment. \$1,250,000 is needed to meet the County's requirements through the expiration of this new sixty (60) month term contract. This term contract has no renewal options. Awardee is located outside Palm Beach County in the City of Tallahassee, Florida. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

<u>EXHIBIT L</u> PetData, Inc.	Extension and increase of term contract for animal licensing services for the period of 11/01/2021 through 10/31/2022 per Master Agreement #SS500626.	Increased Amount: \$566,500.00 Total with increase: \$3,399,500.00 S/M/WBE: \$0 Original Contract Amount: \$2,833,000.00	Public Safety/Animal Care & Control 0001-660-2200-3401	Scarlett	
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The County has expended or encumbered \$2,511,428 (\$44,847/month) during the previous fifty-six (56) months of the current sixty (60) month term contract. Due to a recent determination that the incumbent is no longer a sole source for these services, a twelve (12) month extension to the current term contract is necessary to solicit and award a new term contract, allow for a transition period if necessary, and to avoid a gap in service. In addition, an increase of \$566,500 is required in order to continue animal licensing services during the contract extension. This term contract has no renewal options. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/17/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT M</u> Coca-Cola Beverages Florida, LLC	New term contract for Beverage Products and Services for the period of 8/17/2021 through 8/16/2026 per Master Agreement #500635.	\$150,000.00 S/M/WBE: \$0 Original Contract Amount: \$150,000.00	Parks and Recreation 0001-580-5110-5253 0001-580-5110-5242 0001-580-5237-5253 0001-580-5237-5242 0001-580-5302-5253 0001-580-5302-5242 0001-580-5234-5253 0001-580-5234-5242 0001-580-5251-5253 0001-580-5251-5242	Scarlett	

The County has expended or encumbered \$115,344 (\$1,922/month) during the previous sixty (60) months term contract. The Parks and Recreation Department requests approval of this new sixty (60) month term Contract. The Contract provides for nonstandard indemnification language, whereby the Contractor shall indemnify the County for Contractor's negligent or intentional acts or omissions. In accordance with PPM CW-F-049, the Department of Risk Management and the County Attorney's Office have approved the modification to the indemnification provision. This term contract has no renewal options. Awardee is located outside Palm Beach County, in the City of Tampa, Florida. An API that allows for up to a fifteen percent (15%) evaluation preference for SBE prime respondents was established for this solicitation. No S/M/WBE vendor submitted a submittal on this project.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
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<u>EXHIBIT N</u> Motorola Solutions, Inc.	Renewal of term contract for UL rated, ruggedized, P25 portable radios, parts and accessories for the period of 09/12/2021 through 09/11/2022 per Master Agreement #17029RB.	\$712,050.00 S/M/WBE: \$0 Original Contract Amount: \$2,372,300.00	Fire Rescue Department 1300-440-4219-6401 1300-440-4219-5111 1300-440-4219-5201	Scarlett	

The County has expended or encumbered \$1,242,944 (\$130,836/month) during the previous nine and one half (9.5) months of the current twelve (12) month term contract. Due to the anticipated need to replace portable radios that are damaged and portable radios exceeding their useful life, \$712,050 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial thirty-six (36) month term was \$2,372,300, with \$2,307,693.23 expended; and (ii) first twelve (12) month renewal term was \$1,136,000, which was increased to 1,249,600.00, with \$1,233,373.81 expended. This term contract has no renewal options remaining. Awardee is located outside Palm Beach County in the City of Plantation, Florida. This contract was established by a competitive RFP process that allowed up to ten (10) points for SBE participation. No certified SBE participation was offered by the recommended awardee. This item was reviewed and approved for renewal by OEBO.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
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08/17/2021

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EXHIBIT O

Arthur J. Gallagher Risk Management Services, Inc.	New term contract for insurance broker services for the period 10/01/2021 through 09/30/2022 per Master Agreement #21040.	\$280,000.00 (paid by carriers) S/M/WBE: 5%	Risk Management Department	Scarlett	
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This term contract provides broker services for the marketing, placement, and servicing of the County's insurance program. Broker services include an annual accounting of income; and Awardee is compensated by commissions capped at \$280,000 that are paid directly by the insurance carriers and not by the County. This term contract has four (4) twelve (12) month renewal options. Awardee is located in Palm Beach County. The Goal Setting Committee recommended an M/WBE subcontracting goal at five percent (5%) for businesses owned by African American persons for this solicitation.

TOTAL AMOUNT OF CARES ACT AWARDS	\$ 0
TOTAL AMOUNT OF ALL AWARDS	\$11,226,480.00



Risk Management Department

100 Australian Avenue, Suite 200

West Palm Beach, FL 33406

(561) 233-5400

Fax: (561) 233-5420

www.pbcgov.com



**Palm Beach County
Board of County
Commissioners**

Dave Kerner, Mayor

Robert S. Weinroth, Vice Mayor

Maria G. Marino

Gregg K. Weiss

Maria Sachs

Melissa McKinlay

Mack Bernard

County Administrator

Verdenia C. Baker

Palm Beach County

INTER-OFFICE COMMUNICATION

To: Timothy Montiglio
Board Services Coordinator

From: Scott Marting *SM*
Director - Risk Management

Date: August 2, 2021

Subject: **Workers' Compensation Settlements for Board Approval**

Please add the attached schedule of Settlements for Approval to the list for BCC approval at the next meeting. Following Board approval, please return one copy of the approved agenda item summary and the schedule of settlements to my attention. Please call Harry George at 233-5417 if you have any questions regarding this matter.

Thank you.

Attachment(s)

c. Nancy Bolton, Assistant County Administrator
David Ottey, Chief Assistant County Attorney



INTEROFFICE MEMORANDUM

DATE: July 28, 2021

TO: Melissa Corrales
Clerk's Office

FROM: Joan Hutchinson *JH*
TDC

RE: Sub-Agreements

I have attached two (2) copies of two (2) marketing subcontract renewals and one (1) marketing master subcontract.

- Miles Partnership LLP. (R2019-1069) ending September 30, 2020 is being renewed with Discover Palm Beach County, Inc. for one (1) additional two (2) year term beginning on October 1, 2020 and ending on September 30, 2022. There is no change to the overall dollar amount of the agreement.
- Sharp Think, Inc. will provide public relations services with the Palm Beach County Cultural Council, Inc. for a term of October 1, 2019 – September 31, 2020 with the option for five (5) one year renewals provided the excise of any such renewal is subject to mutual written agreement of the parties and approved by the County. Fees for these services \$6,000 per month with a yearly cap of \$79,200.
- Sharp Think, Inc. ending September 30, 2020 is being renewed with the Palm Beach County Cultural Council, Inc. for one (1) additional one (1) year renewal beginning on October 1, 2021 and ending on September 30, 2022. This is the first of five (5) one-year renewals. There is no change to the overall dollar amount on the agreement.
- Push, Inc., will provide marketing services with the Palm Beach County Cultural Council Inc. for a term of October 1, 2021 – September 31, 2022, with the option for two (2), two (2) year renewals provided the excise of any such renewal is subject to mutual written agreement of the parties and approved by the County. Rates for these services include a yearly fee of \$201,000, outside production costs of net plus 20%, and media commission of 11% of media spend. This agreement is not to exceed \$300,000 in total.

Will you please add these to the next "contract list" for BCC approval? Following approval, I am requesting one (1) copy of each document returned to this office. If you have any questions, please call me at 233-3133.



INTEROFFICE MEMORANDUM

DATE: July 26, 2021

TO: Tim Montiglio
Clerk's Office

FROM: Joan Hutchinson *JH*
TDC

RE: Sub-Agreement Extensions

I have attached two (2) copies of a marketing subcontract for Discover the Palm Beaches.

- Zimmerman Agency, LLC. (R2018-1120) ending September 30,2020 was suspended due to the COVID-19 pandemic, from April 1, 2020 - September 31,2021 and is being extended for a second time from April 1, 2021 – March 31,2022. There is no change to the overall dollar amount of the agreement.

Will you please add these to the next "contract list" for BCC approval? Following approval, I am requesting one (1) copy of each be returned to this office. If you have any questions, please call me at 233-3133.