

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____

Is Item Included In Current Budget? Yes _____ No _____

Budget Account No.: Fund _____ Dept. _____ Unit _____ Object _____

Reporting Category _____

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

OFMB

Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

August 31, 2021

CONSENT AGENDA

3.A.2.

A)

Extension and increase of term contract amount of \$ 11,128,500 with Dell Marketing LP; Lenovo (United States) Inc.; Hewlett Packard Enterprise Company; HP Inc. dba HP Computing and Printing Inc.; International Business Machines Corporation dba IBM; Corus Group, LLC dba Corus 360; Converge Acquisition, LLC dba Corus Group LLC dba Corus360, A Converge Company for computer equipment, peripherals and related services for a total of \$22,562,305 from 04/01/2020 through 07/31/2022.

B)

Extension of term contract with Dana Safety Supply, Inc. for emergency lighting for vehicles from 06/21/2016 through 06/20/2022.

C)

Extension of term contract with Alzheimers Community Care Inc; Faith Lutheran Church of North Palm Beach dba New Day Adult Care Center adult day care/in-facility respite from 06/07/2020 through 06/06/2022.

D)

Ratification of the approval for emergency bus cleaning services with Chandler & Campbelle Investment Group LLC dba Chandler Campbelle & Daschle for \$1,135,360.82 from 04/11/2021 through 07/03/202.

E)

Renewal of term contract with Epicurean Park, LLC DBA Nex Era Services; L.V. Superior Landscaping, Inc; TNT Lawn Executives, LLC; BG Lawn Care Services, LLC for \$266,900 for grounds maintenance for various Palm Beach County renewal Fire Rescue locations from 09/01/2021 through 08/31/2022.

F)

Renewal of term contract with Allied Universal Corporation for \$481,500 for 25% sodium hydroxide from 09/16/2021 through 09/15/2022.

G)

Renewal of term contract with LJ Power, Inc for \$2,016,500 for generator inspections, maintenance and repair from 09/09/2021 through 09/08/2022.

H)

Renewal of term contract with Hinterland Group, Inc for \$3,921,000 for rental of crews with equipment from 09/01/2021 through 08/31/2022.

I)

Renewal of term contract with Morton Salt, Inc for \$1,040,850 for solar salt quality sodium chloride from 09/11/2021 through 09/10/2022.

J)

New term contract with Hitech Coatings, Inc for \$715,000 for surface coating services from 09/07/2021 through 09/06/2022.

K)

Renewal of term contract with JCD Caribbean, Inc for \$1,134,750 for the management of Southwinds Golf Course from 10/01/21 through 9/30/22.

L)

Extension and increase of term contract amount of \$100,000 with ARAG Insurance Company for group legal services from 1/01/2022 through 12/31/2022.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/31/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT A</u> Dell Marketing LP; Lenovo (United States) Inc.; Hewlett Packard Enterprise Company; HP Inc. dba HP Computing and Printing Inc.; International Business Machines Corporation dba IBM; Corus Group, LLC dba Corus 360; Converge Acquisition, LLC dba Corus Group LLC dba Corus360, A Converge Company	Extension and increase of term contract for computer equipment, peripherals and related services for the period 04/01/2020 through 07/31/2022 per Master Agreement #300589.	Increased Amount: \$11,128,500.00 Total with increase: \$22,562,305.00 S/M/WBE: \$0 Original Contract Amount: \$11,433,805.00	Countywide	Scarlett	

The County has expended or encumbered \$10,194,028 (\$637,127/month) during the previous sixteen (16) months of the current twenty-eight (28) month term contract. The Purchasing Department is requesting a twelve (12) month extension to the current term contract in order to have the current term contract end-date coincide with the State of Florida Contract. In addition, an increase of an increase of \$11,128,500 over the previous authorized amount of \$11,433,805 is required in order to continue the purchase of computers and equipment for the replacement of aging computer equipment, planned upgrades and projects throughout the County during the contract extension. This piggyback contract allows for the addition of vendors and manufacturers as approved by the originating entity. This piggyback is off the State of Florida Contract #43211500-WSCA-15-ACS and has no renewal options remaining. Awardees are located out of State. There is no S/M/WBE currently certified for this commodity or service.

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BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/31/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT B</u>					
Dana Safety Supply, Inc.	Extension of term contract for emergency lighting for vehicles for the period 06/21/2016 through 06/20/2022 per Master Agreement #16026R.	Time Extension Only S/M/WBE: \$0	Fire Rescue 1300-440-4212-4620 Airports 4100-120-2280-5281	Scarlett	

The County has expended or encumbered \$6,189 (\$101/month) during the previous sixty-one (61) months of the current sixty-three (63) month term contract, which includes a three (3) month extension pursuant to the Purchasing Director's authority. Due to the impact of the COVID-19 pandemic, resulting in staff workload reprioritization and periodic non-availability for work, an additional nine (9) month extension to the current term contract is necessary to solicit and award a new term contract without a gap in service. This term contract will be terminated for convenience upon award of a new term contract. This term contract has no renewal options. Awardee is located outside Palm Beach County in the City of Coconut Creek, Florida. No S/M/WBE vendor submitted a bid on this project.

<u>EXHIBIT C</u>					
Alzheimers Community Care Inc; Faith Lutheran Church of North Palm Beach dba New Day Adult Care Center	Extension of term contract for adult day care/in-facility respite for the period 06/07/2020 through 06/06/2022 per Master Agreement #16028D.	Time Extension Only S/M/WBE: \$0	Community Services Division of Senior Services 1006-144-1443-3401 1006-144-1457-3401 1006-144-1461-3401 1006-144-1472-3401 1006-144-1481-3401	Scarlett	

The County has expended or encumbered \$42,420 (\$3,142/month) during the previous thirteen and one half (13.5) months of the current fifteen (15) month term contract, which includes a three (3) month extension pursuant to the Purchasing Director's authority. Due to the impact of the COVID-19 pandemic, resulting in staff workload reprioritization and periodic non-availability for work, an additional nine (9) month extension to the current term contract is necessary to solicit and award a new term contract without a gap in service. This term contract will be terminated for convenience upon award of a new term contract. This term contract has no renewal options. Awardee(s) are located in Palm Beach County. No S/M/WBE vendor submitted a bid on this project.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/31/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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EXHIBIT D

Chandler & Campbelle Investment Group LLC dba Chandler Campbelle & Daschle	Ratification of approval for emergency bus cleaning services for the period 04/11/2021 through 07/03/2021 per EMP Purchase Order #TR-2131704.	\$1,135,360.82 S/M/WBE: \$0 CARES: \$379,850.17	Palm Tran 1340-540-5561-3401	Scarlett	
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Palm Tran requested the approval of Emergency Purchase Order #TR-2131704 in the amount of \$1,135,360.82, for emergency bus cleaning services. Due to emergency circumstances and the immediate need for these essential services during the COVID-19 pandemic, the Purchasing Director approved the emergency purchase and is seeking the Board's ratification of the Purchasing Director's approval of the same. Awardee is located in Palm Beach County. This emergency purchase is being partially funded with CARES ACT funds and is exempt from the EBO Ordinance.

EXHIBIT E

Epicurean Park, LLC DBA Nex Era Services; L.V. Superior Landscaping, Inc; TNT Lawn Executives, LLC; BG Lawn Care Services, LLC	Renewal of term contract for grounds maintenance for various Palm Beach County renewal Fire Rescue locations for the period 09/01/2021 through 08/31/2022 per Master Agreement #20012A.	\$266,900.00 S/M/WBE: Amount Dependent Upon Usage Original Contract Amount: \$266,900.00	Fire Rescue Department 1300-440-4214-4605 1300-440-4231-4605 1300-440-4232-4605 1300-440-4233-4605 1300-440-4234-4605 1300-440-4235-4605 1300-440-4236-4605 1300-440-4237-4605 1300-440-4238-4605	Scarlett	
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The County has expended or encumbered \$171,371 (\$15,579/month) during the previous eleven (11) months of the current twelve (12) month term contract. \$266,900 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has three (3) twelve (12) month renewal options remaining. Awardees are located in Palm Beach County. The original contract was established by a competitive solicitation process. This item was reviewed by the Goal Setting Committee and an SBE Price Preference was approved.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/31/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT F</u> Allied Universal Corporation	Renewal of term contract for 25% sodium hydroxide for the period 09/16/2021 through 09/15/2022 per Master Agreement #18098C.	\$481,500.00 S/M/WBE: \$0 Original Contract Amount: \$481,500.00	Water Utilities Department 4001-720-2531-4615 4001-720-2532-4615 4001-720-2533-4615 4001-720-2535-4615 4001-720-2581-4615 4001-720-2582-4615 4001-720-2583-4615 4001-720-3GUA-4615 4001-720-4GUA-4615	Scarlett	

The County has expended or encumbered \$477,077 (\$46,544/month) during the previous ten and one quarter (10.25) months of the current twelve (12) month term contract. Due to the anticipated need for sodium hydroxide to control the pH in the water treatment process at Water Treatment Plants #3, #9 and #11, \$481,500 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$481,500, with \$138,798 expended; and (ii) first twelve (12) month renewal term was \$481,500, with \$189,282 expended. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located outside Palm Beach County in the City of Miami, Florida. The original contract was established by a competitive solicitation process. No S/M/WBE vendor submitted a bid on this project. This item was reviewed and approved for renewal by the OEBO.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/31/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT G</u>					
LJ Power, Inc	Renewal of term contract for generator inspections, maintenance and repair for the period 09/09/2021 through 09/08/2022 per Master Agreement #18006RC.	\$2,016,500.00 S/M/WBE: \$0 Original Contract Amount: \$1,462,000.00	Countywide	Scarlett	

The County has expended or encumbered \$1,472,065 (\$140,197/month) during the previous ten and one half (10.5) months of the current twelve (12) month term contract. Due to the need for scheduled maintenance, unanticipated repairs, and the addition of new equipment, \$2,016,500 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$1,462,000, which was increased to \$1,608,200, with \$1,065,086 expended; and (ii) first twelve (12) month renewal term was \$1,807,500, with \$1,254,851 expended; and (iii) second twelve (12) month renewal was \$1,846,500, which was increased to \$2,101,500. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located outside Palm Beach County in the City of Sunrise, Florida. The original contract was established by a competitive solicitation process. No S/M/WBE vendor submitted a bid on this project. This item was reviewed and approved for renewal by the OEBO.

<u>EXHIBIT H</u>					
Hinterland Group, Inc.	Renewal of term contract for rental of crews with equipment for the period 09/01/2021 through 08/31/2022 per Master Agreement #17058D.	\$3,921,000.00 S/M/WBE: \$0 Original Contract Amount: \$3,550,000.00	Countywide	Scarlett	

The County has expended or encumbered \$1,633,946 (\$155,614/month) during the previous ten and one half (10.5) months of the current twelve (12) month term contract. Due to the need for repaving and culvert repairs Countywide, scheduled repairs on aging WUD facilities, a project at Ocean Inlet, and to comply with FAA and TSA Federal Regulations for erosion repair at all County Airport locations, \$3,921,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$3,550,000, with \$185,244 expended; (ii) first twelve (12) month renewal term was \$3,110,000, with \$1,835,378 expended; (iii) second twelve (12) month renewal term was \$4,101,000, with \$1,051,362 expended; and (iv) third twelve (12) month renewal term was \$4,101,000. This term contract has no renewal options remaining. Awardee is located in Palm Beach County. Vendor is no longer an S/M/WBE. The original contract was established by a competitive solicitation process. This item was reviewed and approved for renewal by the OEBO.

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<u>EXHIBIT I</u> Morton Salt, Inc.	Renewal of term contract for solar salt quality sodium chloride for the period 09/11/2021 through 09/10/2022 per Master Agreement #19069B.	\$1,040,850.00 S/M/WBE: \$0 Original Contract Amount: \$1,040,850.00	Water Utilities Department 4001-720-2531-4615 4001-720-2532-4615 4001-720-2533-4615 4001-720-2535-4615 4001-720-3GUA-4615	Scarlett	
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The County has expended or encumbered \$443,700 (\$42,257/month) during the previous ten and one half (10.5) months of the current twelve (12) month term contract. Due to the anticipated need for sodium chloride used as part of the purification and pre-treatment process for Water Treatment Plants #2 and #8, \$1,040,850 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$1,040,850, with \$528,395 expended; and (ii) the first twelve (12) month renewal term was \$1,040,850. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located out of State. The original contract was established by a competitive solicitation process. This item was reviewed by the OEBO and a waiver of API requirements was approved.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
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08/31/2021

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EXHIBIT J

Hitech Coatings, Inc.	New term contract for surface coating services for the period 09/07/2021 through 09/06/2022 per Master Agreement #21037.	\$715,000.00 S/M/WBE: \$0	Water Utilities Department 4001-720-2537-4615 4001-720-1GUA-4615 4001-720-2535-4620 4001-720-2410-4615 4001-720-2425-4615 4001-720-2534-4615 Parks & Recreation Department 0001-580-5237-4610 0001-580-5304-4610 0001-580-5306-4610 0001-580-5307-4610	Scarlett	
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The County has expended or encumbered \$382,539 (\$28,336/month) during the previous thirteen and one half (13.5) months of the current fifteen (15) month term contract. Due to the Water Utilities Department's need for resurfacing and upgrading of existing flooring to meet safety requirements and the Parks and Recreation Department's need for the resurfacing of restrooms and concession areas, \$715,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located in Palm Beach County. Hitech Coatings, Inc. was a certified SBE at time of bid submission; however, their certification expired on 07/09/2021. This item was reviewed by the Goal Setting Committee and an SBE Price Preference was approved.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/31/2021

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<u>EXHIBIT K</u> JCD Caribbean, Inc.	Renewal of term contract for the management of Southwinds Golf Course for the period 10/01/21 through 9/30/22 per Master Agreement #19049A	Contract Amount: \$1,134,750.00 S/M/WBE: \$0 Original Contract Amount: \$1,269,500.00 (24 months)	Parks & Recreation Department 1384-580-5285-3401	Scarlett	
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The County has expended or encumbered \$631,014 (\$28,682/month) during the previous twenty-two (22) months of the current twenty-four (24) month term contract. Due to the need to provide continued management of Southwinds Golf Course, a management fee of \$134,750 will be paid to the vendor and up to \$1,000,000 is allocated for special project work to improve the quality of service at the golf course and to assist in effective cost savings. \$1,134,750 is needed to meet the County's requirements through the expiration of this twelve (12) month renewal term contract. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. The original contract was established by a competitive RFP process. No certified S/M/WBE participation was offered by the recommended awardee; however, the awardee became a certified S/M/WBE after the award of the contract. This item was reviewed and approved for renewal by OEBO.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/31/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT L</u> ARAG Insurance Company	Extension and increase of term contract for group legal services for the period 1/01/2022 through 12/31/2022 per Master Agreement #16035B.	Employee Paid: \$100,000.00 (Est.) S/M/WBE: Amount Dependent Upon Usage Original Contract Amount: \$300,000.00 (36 months)	Human Resources Department	Scarlett	

During the previous seven (7) months of the current twelve (12) month term contract, enrolled employees have paid \$89,272.26 (\$12,753.18/month) in fees for group legal services. The funding for this contract for group legal services is dependent upon employee participants, none of the funding for this contract is ad valorem dollars. The Human Resources Department is requesting a twelve (12) month extension to the current term contract due to the continuing Countywide project (the Evergreen Study) that requires a phased implementation over the next calendar year. The Human Resource Department's staff is currently engaged in this project and due to their limited availability, this extension is necessary to complete the procurement process to award a new term contract and to avoid a gap in service. \$100,000 is needed based on the estimated number of employees who may elect to purchase the plan for the twelve (12) month extension period. The vendor was compensated, through employee payroll deductions: (i) \$337,649 during the initial thirty-six month term; and (ii) \$136,003 during the first one (1) year renewal term. This contract was established by a competitive RFP process that allowed up to ten (10) points for S/M/WBE participation. Awarded to a non- SBE vendor utilizing an SBE subcontractor. This term contract has no renewal options remaining. Awardee is located out of State.

TOTAL AMOUNT OF CARES ACT AWARDS: \$379,850.17
TOTAL AMOUNT OF ALL AWARDS: \$21,840,360.82