

3EE9

Agenda Item #: _____

PALM BEACH COUNTY

BOARD OF COUNTY COMMISSIONERS

AGENDA ITEM SUMMARY

Meeting Date:	9/14/2021	<input checked="" type="checkbox"/>	Consent	<input type="checkbox"/>	Regular
		<input type="checkbox"/>	Ordinance	<input type="checkbox"/>	Public Hearing

Department

Submitted By: TOURIST DEVELOPMENT COUNCIL

Submitted For: TOURIST DEVELOPMENT COUNCIL

I. EXECUTIVE BRIEF


Motion and Title: Staff recommends motion to approve: The Fifth Amendment to the Agreement dated October 17, 2017, with Palm Beach County Sports Commission, Inc., (PBCSC) (R2017-1634) for the provision of services under the County’s Tourist Development Plan for the period October 1, 2021 through September 30, 2022, for the total budgeted amount of \$4,962,028.

Summary: The Fifth Amendment updates for Fiscal Year 2022 Exhibit “A”- Annual Budget, Exhibit “E” – Performance Measures, Exhibit “G” – Salary Structure, Exhibit “H” – Organizational Chart, Exhibit “M” - Insurance, and Exhibit “N” – Diversity Survey to be executed in Fiscal Year 2022. Included is \$1,854,000 in contractual services, \$1,815,440 in reserves, \$1,292,588 in County direct funding for a total budgeted amount of \$4,962,028. This will be the fifth Amendment and final year of a five-year Agreement. The Fifth Amendment and exhibit changes have been reviewed and approved by the Tourist Development Council (TDC) Finance Committee and the TDC Board. Countywide (AH)

Background and Justification: Under the current Agreement, PBCSC develops and implements an Annual Marketing Plan to attract Sports Tourism to Palm Beach County. All expenditures by PBCSC under the Agreement must be made in accordance with an Annual Operating Budget included as Exhibit “A” to the Agreement, which is amended annually to reflect County annual appropriations. The Fifth Amendment adopts a new Exhibit “A” (Annual Budget), updates Exhibit “E” (Performance Measures), Exhibit “G” (Salary Structure), Exhibit “H” (Organizational Chart) reflecting TDC funded personnel, Exhibit “M” (Insurance), and Exhibit “N” (Diversity Survey) reflecting the current levels of staffing diversity. The Amendment also adds certain County standard language on E-Verify.

Attachment: Fifth Amendment to the Agreement with PBCSC, Inc.

Recommended by:  **Date:** 8/13/2021

Approved By:  **Date:** 8/27/21
County Administrator

II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact:

Fiscal Years	2022	2023	2024	2025	2026
Capital Expenditures					
Operating Costs	1,854,000	1,946,700	2,044,035	2,146,237	2,253,549
External Revenues					
Program Income (County)					
In-Kind Match (County)					
NET FISCAL IMPACT	1,854,000	1,946,700	2,044,035	2,146,237	2,253,549
# ADDITIONAL FTE POSITIONS (Cumulative)					

ADDITIONAL FTE POSITIONS (Cumulative) - 0- 0---- 0---- 0---- 0-----

Is Item Included In Proposed Budget? Yes X No _____
 Does this item include the use of federal funds? Yes _____ No X

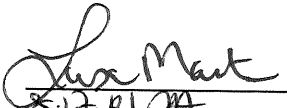
Budget Account No.: Fund 1457 Dept 710 Unit 7331 Object 3401
 Reporting Category _____ VARIOUS

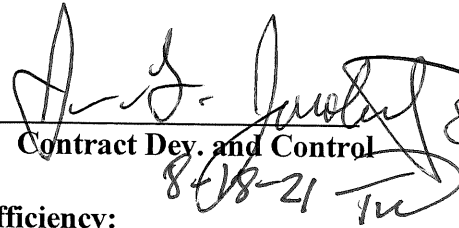
B. Recommended Sources of Funds/Summary of Fiscal Impact:
 PBC Sports Commission receives 8.16% of the 2nd, 3rd, 5th, and 6th pennies of the Local Option Bed Tax


C. Department Fiscal Review: 

III. REVIEW COMMENTS


A. OFMB Fiscal and/or Contract Administration Comments:

 8/17/21
 MG 8/17/21 OFMB

 8/18/21
 Contract Dev. and Control

 8/19/21

B. Approved as to form and Legal Sufficiency:

 A. Helfant 8/23/21
 County Attorney

C. Approved as to Terms and Conditions:

 Department Director

This summary is not to be used as a basis for payment.

FIFTH AMENDMENT TO THE AGREEMENT BETWEEN PALM BEACH COUNTY ON BEHALF OF THE TOURIST DEVELOPMENT COUNCIL AND PALM BEACH COUNTY SPORTS COMMISSION, INC.

THIS FIFTH AMENDMENT is made and entered into this _____ day of _____, 2021, to the Agreement dated October 17, 2017 (hereinafter referred to as the "Agreement") (R2017-1634 as amended), by and between Palm Beach County, a political subdivision of the State of Florida, by and through its Board of County Commissioners (hereinafter referred to as "COUNTY"), and the Palm Beach County Sports Commission, Inc. (hereinafter referred to as "PBCSC").

WITNESSETH:

WHEREAS, the COUNTY and PBCSC entered into a five-year Agreement whereby PBCSC develops and implements an Annual Marketing Plan for attracting sport tourism to Palm Beach County; and

WHEREAS, the Agreement requires an amendment to provide for certain revised Exhibits and new E-Verify language; and

WHEREAS, the parties have agreed that this Amendment is in the best interest of the PBCSC and the COUNTY's Tourism promotion program.

NOW, THEREFORE, in consideration of the mutual covenants contained herein, the parties agree as follows:

1. Exhibits "A", "E", "G", "H", "M", and "N" of the Agreement are hereby deleted in their entirety and replaced with a new Exhibit "A" (FY 2022 Annual Budget), Exhibit "E" (Performance Measures), Exhibit "G" (Salary Structure), Exhibit "H" (Organizational Chart), Exhibit "M" (Insurance), and Exhibit "N" (Diversity Survey), all attached hereto and made a part hereof.
2. Language to Section 1. E. i. Grant Administration will be added to the second sentence to read, The Executive Director of the TDC or his designee shall serve as a voting member of the grants panel.

Effective immediately, the following new section is added to the Agreement:

3. **E-VERIFY – EMPLOYMENT ELIGIBILITY:** PBCSC warrants and represents that it is in compliance with section 448.095, Florida Statutes, as may be amended, and that it: (1) is registered with the E-Verify System (E-Verify.gov), and beginning January 1, 2021, uses the E-Verify System to electronically verify the employment eligibility of all newly hired workers; and (2) has verified that all of PBCSC's subcontractors performing the duties and obligations of this Agreement are registered with the E-Verify System, and beginning January 1, 2021, use the E-Verify System to

electronically verify the employment of all newly hired workers. PBCSC shall obtain from each of its subcontractors an affidavit stating that the subcontractor does not employ, contract with, or subcontract with an Unauthorized Alien, as that term is defined in section 448.095(1)(k), Florida Statutes, as may be amended. PBCSC shall maintain a copy of any such affidavit from a subcontractor for, at a minimum, the duration of the subcontract and any extension thereof. This provision shall not supersede any provision of this Agreement which requires a longer retention period. COUNTY shall terminate this Agreement if it has a good faith belief that PBCSC has knowingly violated Section 448.09(1), Florida Statutes, as may be amended. If COUNTY has a good faith belief that PBCSC's subcontractor has knowingly violated section 448.09(1), Florida Statutes, as may be amended, COUNTY shall notify PBCSC to terminate its contract with the subcontractor and PBCSC shall immediately terminate its contract with the subcontractor. If COUNTY terminates this Agreement pursuant to the above, PBCSC shall be barred from being awarded a future Agreement by COUNTY for a period of one (1) year from the date on which this Agreement was terminated. In the event of such Agreement termination, PBCSC shall also be liable for any additional costs incurred by COUNTY as a result of the termination.

4. This Amendment shall become effective when executed by the parties hereto.
5. All other terms and conditions of the Agreement dated October 17, 2017, as amended, shall remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this Fourth Amendment on the day and year first written above.

REMAINDER OF PAGE LEFT BLANK INTENTIONALLY

ATTEST:
JOSEPH ABRUZZO
CLERK & COMPTROLLER

PALM BEACH COUNTY FLORIDA BY ITS
BOARD OF COUNTY COMMISSIONER

By: _____
Deputy Clerk

By: _____
Dave Kerner, Mayor

ATTEST:

PALM BEACH COUNTY
SPORTS COMMISSION, INC.

DocuSigned by:
John Smith
By: _____
3280D8D943854F8...
John Smith
Board Authorization

DocuSigned by:
George Linley
By: _____
00D3E430D64944C...
George Linley, Executive Director

Approved as to Terms
and Conditions

Approved as to Form and
Legal Sufficiency

DocuSigned by:
Glenn Jergensen
By: _____
9622BE99D1C9488...
Glenn Jergensen
TDC Executive Director

DocuSigned by:
Anne Helfant
By: _____
804811B22E6B464...
County Attorney

PALM BEACH COUNTY
Palm Beach County Sports Commission
Exhibit A

Sports Commission FY22 Contract	FY19 Actual	FY20 Actual	FY 21 Budget	FY 21 Modified Budget	FY 21 Forecast	FY22 Budget
Total Sports Commssion Contract	\$ 1,678,163	\$ 1,536,397	\$ 2,000,000	\$ 2,000,000	\$ 1,800,000	\$ 1,854,000
Marketing Stimulus	\$ -	\$ -	\$ 163,200	\$ 326,400	\$ 163,200	\$ -
County Direct	\$ 882,133	\$ 1,014,431	\$ 971,412	\$ 971,412	\$ 951,061	\$ 1,292,587
Total Sports Commission Expenses	\$ 2,560,296	\$ 2,550,828	\$ 3,134,612	\$ 3,297,812	\$ 2,914,261	\$ 3,146,587
Reserves	\$ 2,750,451	\$ 2,717,634	\$ 1,964,927	\$ 1,887,708	\$ 2,375,604	\$ 1,815,441
Total Sports Commission Expense Budget	<u>\$ 5,310,747</u>	<u>\$ 5,268,462</u>	<u>\$ 5,099,539</u>	<u>\$ 5,185,520</u>	<u>\$ 5,289,865</u>	<u>\$ 4,962,028</u>

Exhibit E

<u>OBJECTIVE & PERFORMANCE MEASUREMENTS</u>	<u>Actual FY 2020</u>	<u>Estimated FY 2021</u>	<u>Projected FY 2022</u>	<u>Type</u>
<i>Palm Beach County Sports Commission</i>				
• Sports related room nights <i>Number of supported related room nights</i>	222,363	193,500	235,000	Output
• Submit or assist in the submission of event/activity bids <i>Number of submitted or assisted bids</i>	102	100	100	Input
• Organize site visits to recruit events/activities to Palm Beach County <i>Number of organized site visits to recruit sporting events to Palm Beach County</i>	24	30	34	Output
• Host or support sport events/activities <i>Number of events hosted or supported</i>	112	125	148	Demand
• Assist events/activities that promote Palm Beach County as a tourist destination through national or international television coverage <i>Number of assisted events providing TV coverage</i>	18	16	19	Outcome
• New Sporting Event Grants actual room nights <i>New Sporting Event—Actual Room Nights</i>	33,639	25,000	30,000	Output

EXHIBIT G**PALM BEACH COUNTY SPORTS COMMISSION SALARY STRUCTURE**

Job Title	Start	Mid-Range	Maximum
Executive Director	100,000	130,000	160,000
Senior Director	60,000	90,000	130,000
Director of Finance & Internal Controls	60,000	90,000	130,000
Director of Event Operations	55,000	70,000	80,000
Director of Sports Development	55,000	70,000	80,000
Director of Marketing / Sr. Marketing Manager	55,000	70,000	80,000
Events/Grants Manager	45,000	55,000	66,000
Sports Sales / Business Development Manager	45,000	55,000	66,000
Accounting Manager / Finance Assistant	45,000	55,000	65,000
Marketing Coordinator	42,000	48,000	54,000
Sports Event Coordinator	42,000	48,000	54,000
Executive Asslstant	38,000	48,000	58,000

Exhibit H

Palm Beach County Sports Commission

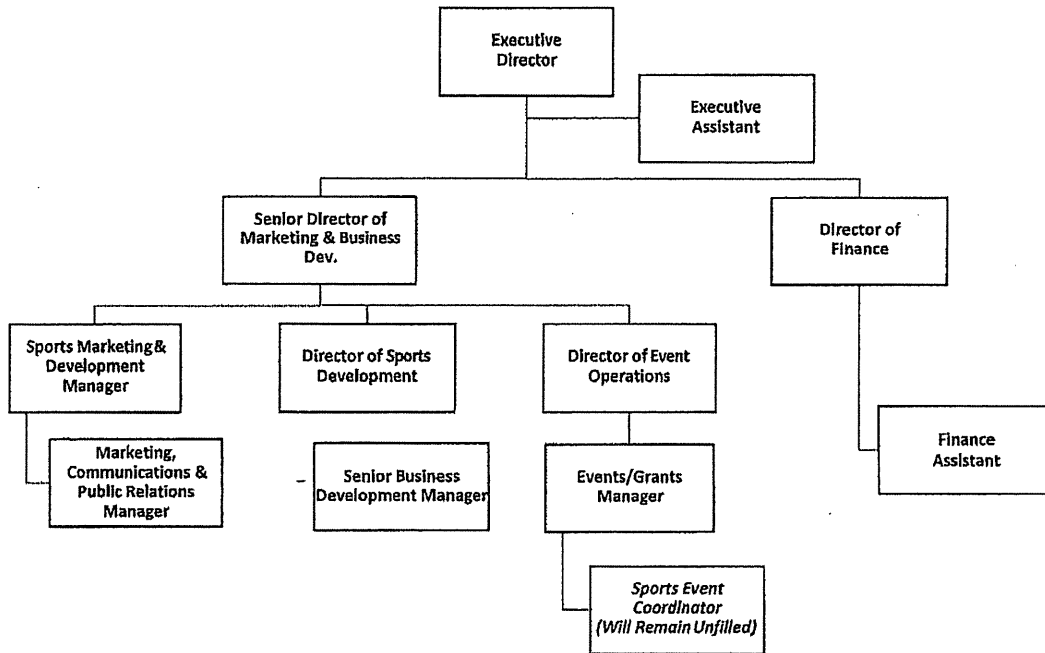


EXHIBIT M

PALMBEA-09

DCONRAD



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
9/23/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Plastridge Insurance Agency 10337 N. Military Trail Palm Beach Gardens, FL 33410	CONTACT NAME: PHONE (A/C, No, Ext): (561) 630-4955 FAX (A/C, No): (561) 630-4966 E-MAIL ADDRESS: palmbeachdocs@plastridge.com
	INSURER(S) AFFORDING COVERAGE INSURER A: Philadelphia Indemnity Ins Co. NAIC # 18058 INSURER B: Technology Insurance Company 42376 INSURER C: Federal Insurance Company 20281 INSURER D: The Travelers 19038 INSURER E: INSURER F:
INSURED Palm Beach County Sports Commission, Inc. 2195 Southern Blvd., Suite 550 West Palm Beach, FL 33406-2339	

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDITIONAL INSURED	SUBROGATION	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:	X		PHPK2184356	10/1/2020	10/1/2021	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 0 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 3,000,000 PRODUCTS - COMP/OP AGG \$ 3,000,000
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	X		PHPK2184356	10/1/2020	10/1/2021	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			PHUB739330	10/1/2020	10/1/2021	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) Y/N If yes, describe under DESCRIPTION OF OPERATIONS below	N/A		TWC3907081	10/1/2020	10/1/2021	PER STATUTE OTH-ER E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000
A	Directors & Officers			PHSD1570442	10/1/2020	10/1/2021	Limit 1,000,000
C	Crime			82111718	10/1/2020	10/1/2021	Limit 500,000
D	Third Party Crime			107162131	10/1/2020	10/1/2021	Limit 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 Palm Beach County Board of County Commissioners are included as Additional Insured with respects to General Liability as required by written contract

CERTIFICATE HOLDER Palm Beach County Board of County Commissioners c/o Glenn Jergensen 2195 Southern Blvd., Suite 500 West Palm Beach, FL 33406	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
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Exhibit N

Sports Commission		TOTAL STAFF MAY 2021						TOTAL STAFF JUNE 2020						TOTAL STAFF JUNE 2019						TOTAL STAFF JUNE 2018					
	PBC Ethnicity %	Key Ethnicity		Female	Male	Total Staff	Ethnicity %	Key Ethnicity	Female	Male	Total Staff	Ethnicity %	Key Ethnicity	Female	Male	Total Staff	Ethnicity %	Key Ethnicity	Female	Male	Total Staff	Ethnicity %			
		White	Black																				White	Black	White
Senior Management	54%	White			3	3	100%	White		3	3	100%	White		4	4	100%	White	1	4	5	100%			
	18%	Black			0	0	0%	Black			0	0%	Black			0	0%	Black				0%			
	21%	Hispanic			0	0	0%	Hispanic			0	0%	Hispanic			0	0%	Hispanic				0%			
	3%	Asian			0	0	0%	Asian			0	0%	Asian			0	0%	Asian				0%			
	4%	Other			0	0	0%	Other			0	0%	Other			0	0%	Other				0%			
Total	100%			0	3	3	100%		0	3	3	100%		0	4	4	100%		1	4	5	100%			
Professional	54%	White		1	4	5	83%	White	1	4	5	71%	White	1	2	3	60%	White	1	2	3	75%			
	18%	Black				0	0%	Black		1	1	14%	Black		1	1	20%	Black		1	1	25%			
	21%	Hispanic		1		1	17%	Hispanic	1		1	14%	Hispanic	1		1	20%	Hispanic				0%			
	3%	Asian				0	0%	Asian			0	0%	Asian			0	0%	Asian				0%			
	4%	Other				0	0%	Other			0	0%	Other			0	0%	Other				0%			
Total	100%			2	4	6	100%		2	5	7	100%		2	3	5	100%		1	3	4	100%			
Administrative & Clerical	54%	White				0	0%	White	1		1	100%	White	1		1	100%	White	1			0%			
	18%	Black				0	0%	Black			0	0%	Black			0	0%	Black				0%			
	21%	Hispanic				0	0%	Hispanic			0	0%	Hispanic			0	0%	Hispanic				0%			
	3%	Asian				0	0%	Asian			0	0%	Asian			0	0%	Asian				0%			
	4%	Other				0	0%	Other			0	0%	Other			0	0%	Other				0%			
Total	100%			0	0	0	0%		1	0	1	100%		1	0	1	100%		1	0	1	0%			
Total Agency	54%	White		1	7	8	89%	White	2	7	9	82%	White	2	6	8	80%	White	3	6	9	90%			
	18%	Black		0	0	0	0%	Black	0	1	1	9%	Black	0	1	1	10%	Black	0	1	1	10%			
	21%	Hispanic		1	0	1	11%	Hispanic	1	0	1	9%	Hispanic	1	0	1	10%	Hispanic			0	0%			
	3%	Asian		0	0	0	0%	Asian	0	0	0	0%	Asian	0	0	0	0%	Asian			0	0%			
	4%	Other		0	0	0	0%	Other	0	0	0	0%	Other	0	0	0	0%	Other			0	0%			
Total	100%			2	7	9	100%		3	8	11	100%		3	7	10	100%		3	7	10	100%			



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

Detail by Entity Name

Florida Not For Profit Corporation
PALM BEACH COUNTY SPORTS COMMISSION, INC.

Filing Information

Document Number	N94000005165
FEI/EIN Number	65-0641013
Date Filed	10/17/1994
State	FL
Status	ACTIVE
Last Event	MERGER NAME CHANGE
Event Date Filed	06/06/2012
Event Effective Date	07/01/2012

Principal Address

2195 Southern Boulevard
Suite 550
WEST PALM BEACH, FL 33406

Changed: 04/18/2018

Mailing Address

2195 Southern Boulevard
Suite 550
WEST PALM BEACH, FL 33406

Changed: 04/18/2018

Registered Agent Name & Address

LINLEY, GEORGE
2195 Southern Boulevard
Suite 550
WEST PALM BEACH, FL 33406

Name Changed: 02/02/2010

Address Changed: 04/18/2018

Officer/Director Detail

Name & Address

Title Executive Director

8/4/2021

Detail by Entity Name

LINLEY, GEORGE
 2195 Southern Boulevard
 Suite 550
 WEST PALM BEACH, FL 33406

Title VP

Lofaso, Anthony M
 5652 Corporate Way
 West Palm Beach, FL 33407

Title President

Smith, John
 1926 10th Avenue North
 #300
 Lake Worth, FL 33461

Title Secretary, Treasurer

Mosley, Doug
 1515 N. Federal Highway
 #304
 Boca Raton, FL 33432

Annual Reports

Report Year	Filed Date
2019	04/10/2019
2020	04/23/2020
2021	04/28/2021

Document Images

04/28/2021 -- ANNUAL REPORT	View image in PDF format
04/23/2020 -- ANNUAL REPORT	View image in PDF format
10/16/2019 -- AMENDED ANNUAL REPORT	View image in PDF format
04/10/2019 -- ANNUAL REPORT	View image in PDF format
04/18/2018 -- ANNUAL REPORT	View image in PDF format
04/07/2017 -- ANNUAL REPORT	View image in PDF format
04/06/2016 -- ANNUAL REPORT	View image in PDF format
02/18/2015 -- ANNUAL REPORT	View image in PDF format
02/18/2014 -- ANNUAL REPORT	View image in PDF format
05/01/2013 -- ANNUAL REPORT	View image in PDF format
06/06/2012 -- Merger	View image in PDF format
02/07/2012 -- ANNUAL REPORT	View image in PDF format
02/21/2011 -- ANNUAL REPORT	View image in PDF format
02/02/2010 -- ANNUAL REPORT	View image in PDF format
04/16/2009 -- ANNUAL REPORT	View image in PDF format
04/11/2008 -- ANNUAL REPORT	View image in PDF format
04/02/2007 -- ANNUAL REPORT	View image in PDF format
03/06/2006 -- ANNUAL REPORT	View image in PDF format

8/4/2021

Detail by Entity Name

03/18/2005 -- ANNUAL REPORT	View image in PDF format
04/19/2004 -- ANNUAL REPORT	View image in PDF format
04/04/2003 -- ANNUAL REPORT	View image in PDF format
04/24/2002 -- ANNUAL REPORT	View image in PDF format
04/10/2001 -- ANNUAL REPORT	View image in PDF format
06/06/2000 -- ANNUAL REPORT	View image in PDF format
05/06/1999 -- ANNUAL REPORT	View image in PDF format
04/15/1998 -- ANNUAL REPORT	View image in PDF format
05/02/1997 -- ANNUAL REPORT	View image in PDF format
03/25/1996 -- ANNUAL REPORT	View image in PDF format
06/05/1995 -- ANNUAL REPORT	View image in PDF format

Florida Department of State, Division of Corporations

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3. **E-VERIFY – EMPLOYMENT ELIGIBILITY:** PBCSC warrants and represents that it is in compliance with section 448.095, Florida Statutes, as may be amended, and that it: (1) is registered with the E-Verify System (E-Verify.gov), and beginning January 1, 2021, uses the E-Verify System to electronically verify the employment eligibility of all newly hired workers; and (2) has verified that all of PBCSC's subcontractors performing the duties and obligations of this Agreement are registered with the E-Verify System, and beginning January 1, 2021, use the E-Verify System to

electronically verify the employment of all newly hired workers. PBCSC shall obtain from each of its subcontractors an affidavit stating that the subcontractor does not employ, contract with, or subcontract with an Unauthorized Alien, as that term is defined in section 448.095(1)(k), Florida Statutes, as may be amended. PBCSC shall maintain a copy of any such affidavit from a subcontractor for, at a minimum, the duration of the subcontract and any extension thereof. This provision shall not supersede any provision of this Agreement which requires a longer retention period. COUNTY shall terminate this Agreement if it has a good faith belief that PBCSC has knowingly violated Section 448.09(1), Florida Statutes, as may be amended. If COUNTY has a good faith belief that PBCSC's subcontractor has knowingly violated section 448.09(1), Florida Statutes, as may be amended, COUNTY shall notify PBCSC to terminate its contract with the subcontractor and PBCSC shall immediately terminate its contract with the subcontractor. If COUNTY terminates this Agreement pursuant to the above, PBCSC shall be barred from being awarded a future Agreement by COUNTY for a period of one (1) year from the date on which this Agreement was terminated. In the event of such Agreement termination, PBCSC shall also be liable for any additional costs incurred by COUNTY as a result of the termination.

4. This Amendment shall become effective when executed by the parties hereto.
5. All other terms and conditions of the Agreement dated October 17, 2017, as amended, shall remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this Fourth Amendment on the day and year first written above.

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ATTEST:
JOSEPH ABRUZZO
CLERK & COMPTROLLER

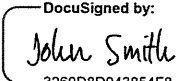
PALM BEACH COUNTY FLORIDA BY ITS
BOARD OF COUNTY COMMISSIONER

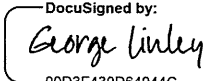
By: _____
Deputy Clerk

By: _____
Dave Kerner, Mayor

ATTEST:

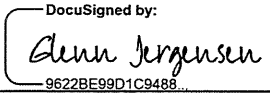
PALM BEACH COUNTY
SPORTS COMMISSION, INC.


By:  _____
John Smith
Board Authorization

By:  _____
George Linley, Executive Director

Approved as to Terms
and Conditions

Approved as to Form and
Legal Sufficiency

 _____
Glenn Jergensen
TDC Executive Director

 _____
County Attorney

PALM BEACH COUNTY
Palm Beach County Sports Commission
Exhibit A

<u>Sports Commission FY22 Contract</u>	FY19 Actual	FY20 Actual	FY 21 Budget	FY 21 Modified Budget	FY 21 Forecast	FY22 Budget
Total Sports Commssion Contract	\$ 1,678,163	\$ 1,536,397	\$ 2,000,000	\$ 2,000,000	\$ 1,800,000	\$ 1,854,000
Marketing Stimulus	\$ -	\$ -	\$ 163,200	\$ 326,400	\$ 163,200	\$ -
County Direct	\$ 882,133	\$ 1,014,431	\$ 971,412	\$ 971,412	\$ 951,061	\$ 1,292,587
Total Sports Commission Expenses	<u>\$ 2,560,296</u>	<u>\$ 2,550,828</u>	<u>\$ 3,134,612</u>	<u>\$ 3,297,812</u>	<u>\$ 2,914,261</u>	<u>\$ 3,146,587</u>
Reserves	\$ 2,750,451	\$ 2,717,634	\$ 1,964,927	\$ 1,887,708	\$ 2,375,604	\$ 1,815,441
Total Sports Commission Expense Budget	<u>\$ 5,310,747</u>	<u>\$ 5,268,462</u>	<u>\$ 5,099,539</u>	<u>\$ 5,185,520</u>	<u>\$ 5,289,865</u>	<u>\$ 4,962,028</u>

Exhibit E

<u>OBJECTIVE & PERFORMANCE MEASUREMENTS</u>	<u>Actual FY 2020</u>	<u>Estimated FY 2021</u>	<u>Projected FY 2022</u>	<u>Type</u>
<i>Palm Beach County Sports Commission</i>				
• Sports related room nights <i>Number of supported related room nights</i>	222,363	193,500	235,000	Output
• Submit or assist in the submission of event/activity bids <i>Number of submitted or assisted bids</i>	102	100	100	Input
• Organize site visits to recruit events/activities to Palm Beach County <i>Number of organized site visits to recruit sporting events to Palm Beach County</i>	24	30	34	Output
• Host or support sport events/activities <i>Number of events hosted or supported</i>	112	125	148	Demand
• Assist events/activities that promote Palm Beach County as a tourist destination through national or international television coverage <i>Number of assisted events providing TV coverage</i>	18	16	19	Outcome
• New Sporting Event Grants actual room nights <i>New Sporting Event—Actual Room Nights</i>	33,639	25,000	30,000	Output

EXHIBIT G**PALM BEACH COUNTY SPORTS COMMISSION SALARY STRUCTURE**

Job Title	Start	Mid-Range	Maximum
Executive Director	100,000	130,000	160,000
Senior Director	60,000	90,000	130,000
Director of Finance & Internal Controls	60,000	90,000	130,000
Director of Event Operations	55,000	70,000	80,000
Director of Sports Development	55,000	70,000	80,000
Director of Marketing / Sr. Marketing Manager	55,000	70,000	80,000
Events/Grants Manager	45,000	55,000	66,000
Sports Sales / Business Development Manager	45,000	55,000	66,000
Accounting Manager / Finance Assistant	45,000	55,000	65,000
Marketing Coordinator	42,000	48,000	54,000
Sports Event Coordinator	42,000	48,000	54,000
Executive Assistant	38,000	48,000	58,000

Exhibit H

Palm Beach County Sports Commission

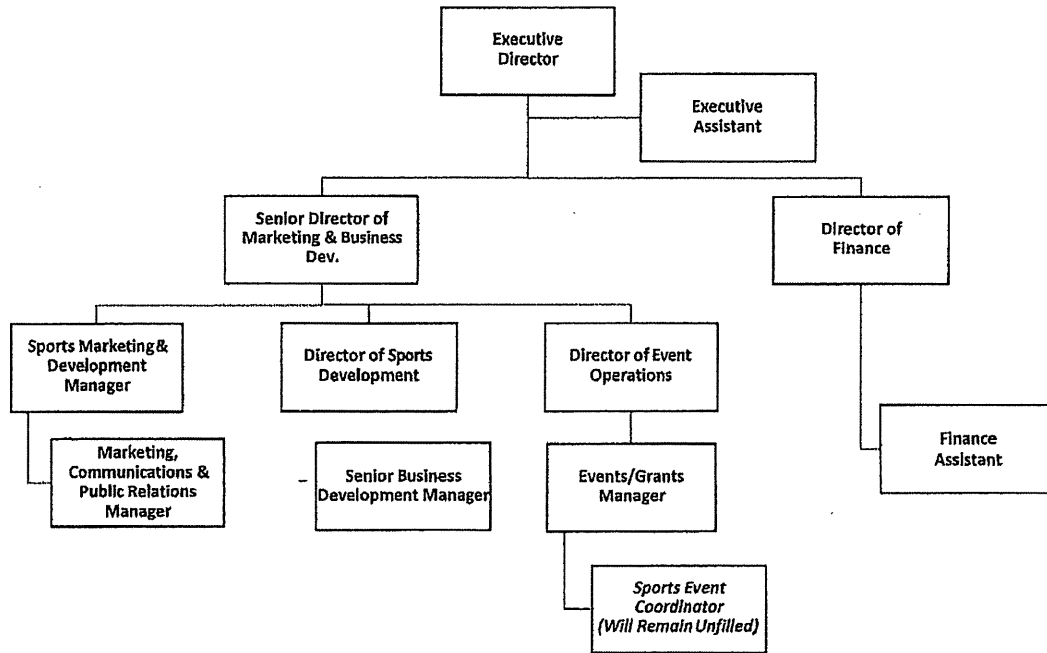


EXHIBIT M

PALMBEA-09

DCONRAD



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
9/23/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Plastridge Insurance Agency 10337 N. Military Trail Palm Beach Gardens, FL 33410	CONTACT NAME: PHONE (A/C, No, Ext): (561) 630-4955 FAX (A/C, No): (561) 630-4966 E-MAIL ADDRESS: palmbeachdocs@plastridge.com
	INSURER(S) AFFORDING COVERAGE INSURER A: Philadelphia Indemnity Ins Co. NAIC # 18058 INSURER B: Technology Insurance Company 42376 INSURER C: Federal Insurance Company 20281 INSURER D: The Travelers 19038 INSURER E: INSURER F:
INSURED Palm Beach County Sports Commission, Inc. 2195 Southern Blvd., Suite 550 West Palm Beach, FL 33406-2339	

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJ <input type="checkbox"/> LOC OTHER:	X		PHPK2184356	10/1/2020	10/1/2021	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 0 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 3,000,000 PRODUCTS - COMP/OP AGG \$ 3,000,000
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRE AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	X		PHPK2184356	10/1/2020	10/1/2021	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			PHUB739330	10/1/2020	10/1/2021	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) Y/N If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	TWC3907081	10/1/2020	10/1/2021	PER STATUTE OTH-ER E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000
A	Directors & Officers			PHSD1570442	10/1/2020	10/1/2021	Limit 1,000,000
C	Crime			82111718	10/1/2020	10/1/2021	Limit 500,000
D	Third Party Crime			107162131	10/1/2020	10/1/2021	Limit 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 Palm Beach County Board of County Commissioners are included as Additional Insured with respects to General Liability as required by written contract

CERTIFICATE HOLDER Palm Beach County Board of County Commissioners c/o Glenn Jergensen 2195 Southern Blvd., Suite 500 West Palm Beach, FL 33406	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
---	---

Exhibit N

Sports Commission		TOTAL STAFF MAY 2021						TOTAL STAFF JUNE 2020						TOTAL STAFF JUNE 2019						TOTAL STAFF JUNE 2018					
	PBC Ethnicity %	Key Ethnicity	Total Staff		Ethnicity %	Key Ethnicity	Total Staff		Ethnicity %	Key Ethnicity	Total Staff		Ethnicity %	Key Ethnicity	Total Staff		Ethnicity %								
			Female	Male			Female	Male			Female	Male			Female	Male									
Senior Management	54%	White		3	100%	White		3	100%	White		4	100%	White	1	4	100%								
	18%	Black		0	0%	Black		0	0%	Black		0	0%	Black		0	0%								
	21%	Hispanic		0	0%	Hispanic		0	0%	Hispanic		0	0%	Hispanic		0	0%								
	3%	Asian		0	0%	Asian		0	0%	Asian		0	0%	Asian		0	0%								
	4%	Other		0	0%	Other		0	0%	Other		0	0%	Other		0	0%								
Total	100%		0	3	100%		0	3	100%		0	4	100%		1	4	100%								
Professional	54%	White	1	4	83%	White	1	4	71%	White	1	2	60%	White	1	2	75%								
	18%	Black		0	0%	Black		1	14%	Black		1	20%	Black		1	25%								
	21%	Hispanic	1	1	17%	Hispanic	1	1	14%	Hispanic	1	1	20%	Hispanic			0%								
	3%	Asian		0	0%	Asian		0	0%	Asian		0	0%	Asian		0	0%								
	4%	Other		0	0%	Other		0	0%	Other		0	0%	Other		0	0%								
Total	100%		2	4	100%		2	5	100%		2	3	100%		1	3	100%								
Administrative & Clerical	54%	White		0	0%	White	1	1	100%	White	1	1	100%	White	1		0%								
	18%	Black		0	0%	Black		0	0%	Black		0	0%	Black			0%								
	21%	Hispanic		0	0%	Hispanic		0	0%	Hispanic		0	0%	Hispanic			0%								
	3%	Asian		0	0%	Asian		0	0%	Asian		0	0%	Asian			0%								
	4%	Other		0	0%	Other		0	0%	Other		0	0%	Other			0%								
Total	100%		0	0	0%		1	0	100%		1	0	100%		1	0	100%								
Total Agency	54%	White	1	7	89%	White	2	7	82%	White	2	6	80%	White	3	6	90%								
	18%	Black	0	0	0%	Black	0	1	9%	Black	0	1	10%	Black	0	1	10%								
	21%	Hispanic	1	1	11%	Hispanic	1	1	9%	Hispanic	1	1	10%	Hispanic		0	0%								
	3%	Asian	0	0	0%	Asian	0	0	0%	Asian	0	0	0%	Asian		0	0%								
	4%	Other	0	0	0%	Other	0	0	0%	Other	0	0	0%	Other		0	0%								
Total	100%		2	7	100%		3	8	100%		3	7	100%		3	7	100%								



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

Detail by Entity Name

Florida Not For Profit Corporation
PALM BEACH COUNTY SPORTS COMMISSION, INC.

Filing Information

Document Number	N94000005165
FEI/EIN Number	65-0641013
Date Filed	10/17/1994
State	FL
Status	ACTIVE
Last Event	MERGER NAME CHANGE
Event Date Filed	06/06/2012
Event Effective Date	07/01/2012

Principal Address

2195 Southern Boulevard
Suite 550
WEST PALM BEACH, FL 33406

Changed: 04/18/2018

Mailing Address

2195 Southern Boulevard
Suite 550
WEST PALM BEACH, FL 33406

Changed: 04/18/2018

Registered Agent Name & Address

LINLEY, GEORGE
2195 Southern Boulevard
Suite 550
WEST PALM BEACH, FL 33406

Name Changed: 02/02/2010

Address Changed: 04/18/2018

Officer/Director Detail

Name & Address

Title Executive Director

8/4/2021

Detail by Entity Name

LINLEY, GEORGE
 2195 Southern Boulevard
 Suite 550
 WEST PALM BEACH, FL 33406

Title VP

Lofaso, Anthony M
 5652 Corporate Way
 West Palm Beach, FL 33407

Title President

Smith, John
 1926 10th Avenue North
 #300
 Lake Worth, FL 33461

Title Secretary, Treasurer

Mosley, Doug
 1515 N. Federal Highway
 #304
 Boca Raton, FL 33432

Annual Reports

Report Year	Filed Date
2019	04/10/2019
2020	04/23/2020
2021	04/28/2021

Document Images

04/28/2021 -- ANNUAL REPORT	View image in PDF format
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8/4/2021

Detail by Entity Name

03/18/2005 -- ANNUAL REPORT	View image in PDF format
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06/05/1995 -- ANNUAL REPORT	View image in PDF format

Florida Department of State, Division of Corporations