

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?				Yes_____	No_____
Budget Account No.:	Fund_____	Dept._____	Unit_____	Object_____	
				Reporting Category_____	

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

ROUTING INFORMATION – Tourist Development Council

BOARD SERVICES – MINUTES DIVISION

ROUTED TO: Susan C. Brown or Jessica Comis

ROUTED FROM: Marisa Valentin, Board Services - Minutes (3-2955)

ITEM DESCRIPTION: Tourist Development Council (TDC) Agreement Extensions

MEETING DATE: September 28, 2021

MEETING TYPE: BCC Workshop

DEADLINE TO BOARD SERVICES: Monday September 27, 2021, before noon.

TDC Memo Dated	Number of Agreements	Date Routed	Reviewed By	Date Signed
09.17.21	1	09.23.21	<i>Susan C. Brown</i>	

**DO NOT PROCESS
TO THE AGENDA
COORDINATOR
WITHOUT A
SIGNATURE:**

Susan C. Brown *Susan C. Brown*
or
Jessica Comis _____



INTEROFFICE MEMORANDUM

DATE: September 17, 2021

TO: Michael Florio
Clerk's Office

FROM: Joan Hutchinson *JH*
TDC

RE: Sub-Agreement

I have attached two (2) copies of a subcontract for the Cultural Council for Palm Beach County.

- Avia Reps – Colombia, agreement ending September 30, 2021, is being renewed on October 1, 2021, - September 30, 2022. This is the second of four, one-year renewals.

Will you please add these to the next "contract list" for BCC approval. Following approval, I am requesting one (1) copy to be returned to this office. If you have any questions, please call me at 233-3133.



September 15, 2021

Dear Carlos,

Our destination has continued to closely monitor the impacts of COVID-19 and the fortunate arrival of the vaccination program in the US and on global scale.

We are gradually starting to see our occupancies and revenues move into a better position and can reactivate our international marketing efforts with Avia Reps- Colombia as of Oct 1, 2021 and until September 30, 2022 for our new FY2022.

We thank you for your patience, trust, and support throughout this unfortunate period since we paused our international efforts on April 1, 2020.

Please confirm receipt of this communication.

Cordially,

A handwritten signature in black ink, appearing to read "Erick Garnica".

Erick Garnica
Senior Director Leisure Sales

CC Jorge Pesquera
Evan Lomrantz



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Erick Garnica
Senior Director Leisure Sales

CC Jorge Pesquera
Evan Lomrantz

September 28, 2021

CONSENT AGENDA

3.A.2.

A)

Increase of term contract of \$107,184 with Sullivan Electric & Pump Inc; Knight Electric Company Inc DBA Knight Fire & Security; Energy Efficient Electric, Inc; Davco Electrical Contractors Corp; Universal Electric of Florida, Inc.; Powerline of South Florida Inc.; Hinterland Group, Inc; Electron Plus of Florida LLC; Altima Lighting and Electrical Contracting DBA Altima Lighting for a total of \$1,179,024 for pre-qualification of vendors for electrical services/installation from 06/20/2018 through 06/19/2023.

B)

New term contract with Value Payment Systems, LLC for \$67,635 for gateway processing services from 09/28/2021 through 09/27/2024.

C)

New term contract with Big Air Mechanical LLC; Pasco Brokerage Inc. dba Pasco; Strategic Equipment LLC for \$2,000,000 for pre-qualification of vendors for the purchase of appliances and equipment from 10/01/2021 through 09/30/2026.

D)

Renewal of term contract with Avail Technologies, Inc for \$374,921 for hardware and software maintenance services of the automatic vehicle location system from 10/30/2021 through 10/29/2022.

E)

TDC: Avia Reps – Colombia, agreement ending September 30, 2021, is being renewed on October 1, 2021, - September 30, 2022. This is the second of four, one-year renewals.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
09/28/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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EXHIBIT A

Sullivan Electric & Pump Inc; Knight Electric Company Inc DBA Knight Fire & Security; Energy Efficient Electric, Inc; Davco Electrical Contractors Corp; Universal Electric of Florida, Inc.; Powerline of South Florida Inc.; Hinterland Group, Inc; Electron Plus of Florida LLC; Altima Lighting and Electrical Contracting DBA Altima Lighting	Increase of term contract for pre-qualification of vendors for electrical services/installation for the period of 06/20/2018 through 06/19/2023 per Master Agreement #18012.	Increased Amount: \$107,184.00 Total with increase: \$1,179,024.00 S/M/WBE: Amount Dependent Upon Usage Original Contract Amount: \$974,400.00	Countywide Lead Department: Facilities Development & Operations	Scarlett	
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The County has expended or encumbered \$834,657 (\$21,965/month) during the previous thirty-eight (38) months of the current sixty (60) month term contract. Water Utilities Department requests an increase of \$107,184 over the previous authorized amount of \$1,071,840, inclusive of the Purchasing Director's ten percent (10%) authority, for the remaining twenty-two (22) months of the current term contract. This increase is necessary due to the need for replacement of an aging low voltage feeder at the Belle Glade Wastewater Facility. Approval is also requested to add vendors that may become pre-qualified during the term of this contract. Pre-qualification contracts allow for the addition of new vendors during the full term of the term contract. This term contract has no renewal options. Eight (8) Awardees are located in Palm Beach County and one (1) Awardee is located outside Palm Beach County in the City of Fort Lauderdale, Florida.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
09/28/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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<p><u>EXHIBIT B</u> Value Payment Systems, LLC</p>	<p>New term contract for gateway processing services for the period of 09/28/2021 through 09/27/2024 per Master Agreement #SS250665.</p>	<p>\$67,635.00 S/M/WBE: \$0</p>	<p>Palm Tran Lead Department: Palm Tran 1340-540-5180-3416</p>	<p>Scarlett</p>	
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Palm Tran requested a term contract for gateway processing services for Genfare ticket vending machines. Vendor, a sole source, requires that the County agree to a limitation of liability provision that deviates from the County's standard. The limitation of liability limits Vendor's liability for direct damages to the amount of fees the County has paid to Value Payment Systems, LLC ("VPS") under the agreement without any limitation of liability for vendor's gross negligence or willful misconduct. The limitation of liability is not applicable to vendor's indemnification of the County for all third party claims. In accordance with PPM CW-F-049, the Department of Risk Management and the County Attorney's Office have approved the limitation of liability. These negotiated terms between Palm Beach County and VPS will be used for future sole source purchases, as applicable. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located out of State. Awardee is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
09/28/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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<u>EXHIBIT C</u> Big Air Mechanical LLC; Pasco Brokerage Inc. dba Pasco; Strategic Equipment LLC	New term contract for pre-qualification of vendors for the purchase of appliances and equipment for the period of 10/01/2021 through 09/30/2026 per Master Agreement #21050.	\$2,000,000.00 S/M/WBE: Amount Dependent Upon Usage	Countywide Lead Department: Fire Rescue Department	Scarlett	
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The Fire Rescue Department is requesting a new sixty (60) month term contract for pre-qualification of vendors for the purchase and delivery of appliances and equipment. \$2,000,000 is needed to meet the County's requirements through the expiration of this new sixty (60) month term contract. Approval is also requested to add vendors/manufacturers that may become pre-qualified during the term of the contract. Pre-qualification contracts allow for the addition of new vendors during the full term of the term contract. This term contract has no renewal options. One (1) Awardee is located in Palm Beach County, one (1) Awardee is located out of State, and one (1) Awardee is located outside Palm Beach County in the City of Tampa, Florida. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
09/28/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT D					
Avail Technologies, Inc.	Renewal of term contract for hardware and software maintenance services of the automatic vehicle location system for the period 10/30/2021 through 10/29/2022 per Master Agreement #SS800121D.	\$374,921.00 S/M/WBE: \$0 Original Contract Amount: \$204,682.00	Palm Tran 1340-540-511T-4674	Scarlett	

The County has expended or encumbered \$263,819 (\$25,126/month) as an advance lump sum payment, which covers the current twelve (12) month term contract. Due to the need for continued maintenance of the CAD/AVL system and additional new products that are necessary in order to comply with FTA Safety Advisory SA 20-1, \$374,921 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount and expended amount for the: (i) initial twelve (12) month term was \$204,682; (ii) first twelve (12) month renewal term was \$239,292; (iii) second twelve (12) month renewal was \$251,256; and (iv) third twelve (12) month renewal term was \$263,819. This term contract has no renewal options remaining. Awardee is located out of State. Awardee is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

TOTAL AMOUNT OF CARES ACT AWARDS: \$0
TOTAL AMOUNT OF ALL AWARDS: \$2,549,740.00