

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?				Yes _____	No _____
Budget Account No.:	Fund _____	Dept. _____	Unit _____	Object _____	
				Reporting Category _____	

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

October 19, 2021

CONSENT AGENDA

3.B.3.

A)

Increase of term contract of \$100,000 with Andritz Separation Inc for Andritz Separation, OEM Parts and Service for a total of \$225,000 from 06/13/2021 through 06/12/2022.

B)

Increase of term contract of \$2,500,000 with CDW Government Information Technology Solutions and Services for a total of \$7,044,387 from 02/01/2019 through 02/28/2023.

C)

One-time purchase of Suez, Sievers and Analyzers, Preventative Maintenance (PM), Calibration and Customization Beyond PM Services from Suez WTS Analytical Instruments, Inc for \$21,036.

D)

Renewal of term contract with Advanced Wildlife Solutions LLC for \$270,000 for monitoring and humane removal of non-native and nuisance wildlife at County owned natural areas, parks and properties from 10/25/2021 through 10/24/2022.

E)

Renewal of term contract with Precision Contracting Services, Inc for \$3,000,000 for fiber optic engineering, design, material, supplies and installation from 10/23/2021 through 10/22/2022.

F)

New term contract with Kone Inc for \$800,000 for elevator/escalator maintenance and repair from 11/01/2021 through 10/31/2022.

G)

- A. New term contract with Standard Insurance Company for \$1,300,000 [est.] (employee paid) for Short Term Disability Insurance (STD) from 01/01/2022 through 12/31/2024.
- B. New term contract Standard Insurance Company for \$1,124,001[est.] (employee paid) and \$576,000 [est.] (County paid) for a total of \$1,700,001 from 01/01/2022 through 12/31/2024.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
10/19/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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EXHIBIT A

Andritz Separation Inc.	Increase of term contract for Andritz Separation, OEM Parts and Service for the period 06/13/2021 through 06/12/2022 per Master Agreement #SS150970A.	Increased Amount: \$100,000.00 Total with increase: \$225,000.00 S/M/WBE: \$0 Original Contract Amount: \$125,000.00	Water Utilities Department 4001-720-2584-4615	Scarlett	
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The County has expended or encumbered \$41,612 (\$11,889 /month) during the previous three and one half (3.5) months of the current twelve (12) month term contract. The Water Utilities Department requests an increase of \$100,000 over the previous authorized amount of \$125,000, for the remaining eight and one half (8.5) months of the current term contract. This increase is necessary due to unanticipated on-site repair work to the Andritz Sludge Thickener and Belt Press equipment. The contract amount for the: (i) initial twelve (12) month term was \$125,000 with \$39,443 expended. This term contract has three (3) twelve (12) month renewal options. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

EXHIBIT B

CDW Government LLC	Increase of term contract for Information Technology Solutions and Services, for the period 02/01/2019 through 02/28/2023 per Master Agreement #750793.	Increased Amount: \$2,500,000.00 Total with increase: \$7,044,387.20 S/M/WBE: \$ Original Contract Amount: \$2,040,352.00	Countywide Lead Department: Information System Services	Scarlett	
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The County has expended or encumbered \$2,436,211 (\$73,825/month) during the previous thirty-three (33) months of the current forty-nine (49) month term contract. Information System Services requests an increase of \$2,500,000 over the previous authorized amount of \$4,544,387.20, for the remaining sixteen (16) months of the current term contract. This increase is necessary to cover products/services that were originally covered under CMA #450874, which expired. Amount needed for the Enterprise Agreement renewals and future Microsoft License purchases. This contract is a piggyback off of the National IPA/City of Mesa, Arizona Contract #2018011-01. Approval is also requested to add products that may be required during the term of this contract as approved by the Resource Manager. This term contract has two (2) twelve (12) month renewal options. Awardee is located out of State. There is no S/M/WBE currently certified for this commodity or service.

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<u>EXHIBIT C</u> Suez WTS Analytical Instruments, Inc.	One-time purchase of Suez, Sievers and Analyzers, Preventative Maintenance (PM), Calibration and Customization Beyond PM Services at WTP #2 and WTP #8 per Purchase Orders #MB092821-64 and #MB092821-65.	\$21,036.00 S/M/WBE: \$0	Water Utilities Department 4001-720-2534-4615	Scarlett	

The Water Utilities Department requests the approval of negotiated terms between Palm Beach County and Suez WTS Analytical Instruments Inc. for Purchase Order #MB092821-64 and #MB092821-65, for Suez, Sievers and Analyzers, Preventative Maintenance (PM), Calibration and Customization Beyond PM Services at WTP#2 and WTP #8. Suez WTS Analytical Instruments, Inc., a sole source vendor, agree to indemnification and limitation of liability provisions that deviate from the County's standard requirements. In accordance with PPM CW-F-049, Risk Management and the County Attorneys' Office negotiated and agreed to: (i) a limitation of vendor's indemnification obligation to actions for physical damage to third party property and personal injury/death; (ii) a limitation of liability to the amount actually paid by Palm Beach County; and (iii) a waiver of special, indirect, incidental, consequential, and punitive damages, including lost profits, loss of use, and claims by third parties. Notwithstanding the forgoing, the limitation of liability does not apply to vendor's obligation to indemnify the County, in accordance with PPM CW-F-049. The County Attorneys' Office and Risk Management have reviewed and approved of these changes. These negotiated terms between Palm Beach County and Suez WTS Analytical Instruments Inc., will be used for future sole source one-time purchases and services, as applicable. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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<u>EXHIBIT D</u> Advanced Wildlife Solutions LLC	Renewal of term contract for monitoring and humane removal of non-native and nuisance wildlife at County owned natural areas, parks and properties for the period 10/25/2021 through 10/24/2022 per Master Agreement #17066D.	\$270,000.00 S/M/WBE: \$0 Original Contract Amount: \$181,000.00	Countywide Lead Department: Environmental Resources Management	Scarlett	

The County has expended or encumbered \$156,475 (\$13,909/month) during the previous eleven and a quarter (11.25) months of the current twelve (12) month term contract. Due to the need to manage non-native and nuisance wildlife that jeopardize human health and safety and threatens endangered species and environmentally sensitive lands, parks and properties owned and managed by the County, \$270,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$181,000, with \$165,165 expended; (ii) first twelve (12) month renewal term was \$210,000, with \$170,500 expended; (iii) second twelve (12) month renewal term was \$221,500, with \$164,560 expended; and (iv) third twelve (12) month renewal term was \$242,000. This term contract has no renewal options remaining. Awardee is located outside Palm Beach County in the City of Stuart, Florida. The original contract was established by a competitive solicitation process. No S/M/WBE vendor submitted a bid on this project. This item was reviewed and approved for renewal by the OEBO.

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<u>EXHIBIT E</u> Precision Contracting Services, Inc.	Renewal of term contract for fiber optic engineering, design, material, supplies and installation for the period 10/23/2021 through 10/22/2022 per Master Agreement #19065B.	\$3,000,000.00 S/M/WBE: Amount Dependent Upon Usage Original Contract Amount: \$2,000,000.00	Information Systems Services 3901-491-i395-4674 3901-491-i373-4674 3901-491-i358-4674 0001-490-1322-4674	Scarlett	

The County has expended or encumbered \$283,598 (\$25,209/month) during the previous eleven and a quarter (11.25) months of the current twelve (12) month term contract. Due to the updating, replacing and fixing of the infrastructure and existing cabling throughout countywide, \$3,000,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$998,237, which was increased to \$1,398,237, with \$541,461 expended; and (ii) first twelve (12) month renewal term was \$2,000,000. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. The original contract was established by a competitive solicitation process. Awardee is a non-SBE vendor utilizing an SBE subcontractor (Universal Cabling Systems). This item was reviewed and approved for renewal by OEBO.

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<u>EXHIBIT F</u> Kone Inc	New term contract for elevator/escalator maintenance and repair for the period 11/01/2021 through 10/31/2022 per Master Agreement #21027.	\$800,000.00 S/M/WBE: \$0	Facilities Development & Operations 0001-410-5220-4607 0001-410-5240-4607 0001-410-5250-4607 0001-410-5260-4607 0001-410-5270-4607 0001-410-5290-4607 Airports 4100-120-2430-4620 4100-120-2280-4620	Scarlett	

The County has expended or encumbered \$733,878 (\$44,477/month) collectively on two (2) separate contracts during the previous sixteen and one half (16.5) months of the current eighteen (18) month term contract (#16001D) and during the previous four and one half (4.5) months of the current six (6) month emergency term contract (#555546). Due to the consolidation of these two (2) contracts and the continued need for maintenance and repair of elevators and escalators throughout the County, \$800,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located outside Palm Beach County in the City of Miramar, Florida. No S/M/WBE vendor submitted a bid on this project. The Goal Setting Committee recommended an SBE price preference for this solicitation.

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<u>EXHIBIT G</u> Standard Insurance Company	A. New term contract for Short Term Disability Insurance (STD) for the period 01/01/2022 through 12/31/2024 per Master Agreement #21057.	Employee Paid: \$1,300,000.00 (Est.) S/M/WBE: \$0	Risk Management 7001-2290-0124 (Voluntary) 7001-2295-0124 (Palm Tran)	Scarlett	
	B. New term contract for Long Term Disability Insurance (LTD) for the period 01/01/2022 through 12/31/2024 per Master Agreement #21057.	Employee Paid: \$1,124,001.00 (Est.) County Paid: \$ 576,000.00 (Est.) Total Amount: \$1,700,001.00 (Est.) S/M/WBE: \$0	Risk Management 7001-2290-0330 (Basic) County Paid 7001-2290-0335 (Buy-Up) County & Employee Paid 7001-2290-0123 (Voluntary) Employee paid 7001-2295-0123(Palm Tran)		

(See Next Page for Summary)

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A. The County has expended or encumbered \$887,690 (\$42,271/month) during the previous twenty-one (21) months of the current twenty-four (24) month term contract. The insurance plan/contract is for voluntary (employee paid) Short Term Disability Insurance for the employees of Palm Beach County, Palm Tran and the Supervisor of Elections. The estimated total value is \$433,333 (annual), which is based on the estimated number of employees who elect to purchase the plan at the guaranteed monthly rate of \$23.66. The true number of plan participants will not be known until the completion of the annual open enrollment period. This thirty-six (36) month term contract has two (2) twelve (12) month renewal options. Awardee is located out of State. No S/M/WBE vendor submitted a proposal on this project. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

B. The County has expended or encumbered \$995,383 (\$47,399/month) during the previous twenty-one (21) months of the current twenty-four (24) month term contract. The insurance plan/contract is for Long Term Disability Insurance for the employees of Palm Beach County, Palm Tran and the Supervisor of Elections. The contract contains both employer paid core (HMO participants only) and buy-up voluntary coverage. The estimated total amount of this contract is based upon the salary of participating employees. The true number of plan participants will not be known until the completion of the annual open enrollment period. The estimated total value to be paid by the County is \$192,000 (annual), and the estimated total value to be paid by the employees is \$374,557 (annual). This thirty-six (36) month term contract has two (2) twelve (12) month renewal options. Awardee is located out of State. No S/M/WBE vendor submitted a proposal on this project. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

TOTAL AMOUNT OF CARES ACT AWARDS: \$0
TOTAL AMOUNT OF ALL AWARDS: \$7,267,036.00