

Approved by: N/A
Assistant County Administrator Date

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?				Yes _____	No _____
Budget Account No.:	Fund _____	Dept. _____	Unit _____	Object _____	
				Reporting Category _____	

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

November 2, 2021

CONSENT AGENDA

3.B.3.

A)

Increase of term contract of \$6,000,000 with Corus Group, LLC, d/b/a Corus 360; Insight Public Sector, Inc for Cloud Solutions for a total of \$11,000,000 from 05/05/2020 through 05/04/2025.

B)

Increase of term contract of \$120,000 with Fisher Scientific Company, L.L.C.; Municipal Equipment Company LLC for hazmat supplies and equipment for a total of \$396,100 from 12/08/2020 through 12/07/2021.

C)

Increase of term contract of \$320,000 with G A Food Service of Pinellas County Inc d/b/a/ GA Food Service Inc for culturally diverse and diabetic friendly home delivered meals for a total of \$2,438,001 from 11/01/2020 through 12/31/2021.

D)

One-time purchase of fire apparatus from Sutphen Corporation for \$2,571,213.62.

E)

One-time emergency purchase of daily and overnight bus cleaning services for \$1,183,000 from Chandler & Campbelle Investment Group LLC dba Chandler Campbelle & Daschle from 10/01/2021 through 12/31/2021.

F)

New term contract with Stryker Sales Corporation dba Stryker Medical for \$3,000,000 for resuscitation devices from 11/02/2021 through 03/15/2022.

G)

Ratification of approval for of a Federally Funded Emergency Contract for food distribution assistance for \$250,000 with The Palm Beach County Food Bank, Inc from 10/01/2021 through 12/15/2021.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
11/02/2021

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT A					
Corus Group, LLC, d/b/a Corus 360; Insight Public Sector, Inc.	Increase of term contract for Cloud Solutions for the period 05/05/2020 through 05/04/2025 per Master Agreement #450913.	Increased Amount: \$6,000,000.00 Total with increase: \$11,000,000.00 S/M/WBE: \$ Original Contract Amount: \$5,000,000.00	Information Systems Services 0001-490-1300-5121 0001-490-1300-4674	Scarlett	

The County has expended or encumbered \$3,912,004 (\$226,783/month) during the previous seventeen and a quarter (17.25) months of the current sixty (60) month term contract. Information System Services requests an increase of \$6,000,000 over the previous authorized amount of \$5,000,000, for the remaining forty-two and three quarter (42.75) months of the current term contract. This increase is necessary for the purchase and expansion of the County's Enterprise backup and disaster recovery solution, Rubrik, which guarantees that data is protected and recoverable and that backups are immutable from viruses, malware and ransomware. This contract is a piggyback off the State of Florida Contract #43230000-NASPO-16-ACS. Additionally, approval is requested to add vendors as approved by the originating entity that may be required during the term of this contract. This term contract has no renewal options. One (1) Awardee is located out of State and one (1) Awardee is located in the City of Tampa, Florida. There is no S/M/WBE currently certified for this commodity or service.

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EXHIBIT B					
Fisher Scientific Company, L.L.C.; Municipal Equipment Company LLC	Increase of term contract for hazmat supplies and equipment for the period 12/08/2020 through 12/07/2021 per Master Agreement #250573C.	Increased Amount: \$120,000.00 Total with increase: \$396,100.00 S/M/WBE: \$0 Original Contract Amount: \$189,500.00 (7 months)	Fire Rescue Department 1300-440-4211-5212 1300-440-4211-5201 Public Safety 1439-662-7180-5212 Lead Department: Fire Rescue	Scarlett	

The County has expended or encumbered \$265,634 (\$25,915/month) during the previous ten and one quarter (10.25) months of the current twelve (12) month term contract. Fire Rescue requests an increase of \$120,000 over the previous authorized amount of \$276,100, inclusive of the Purchasing Director's ten percent (10%) authority, for the remaining one and three quarter (1.75) months of the current term contract. This increase is necessary in order to purchase 1,600 pairs of hazmat extraction gloves from Municipal Equipment Company LLC. Both the vendor and items were added to the contract as permitted in accordance with the piggyback contract. Approval is also requested to add additional vendors and/or items, as necessary, during the term of the contract as allowed by the originating entity. This contract is a piggyback off the Orange County Government, Florida, Contract #Y17-1095-MV, Y17-1095C-MV, and Y17-1095E-MV. The contract amount for the: (i) initial seven (7) month term was \$189,500 with \$52,919 expended; (ii) first twelve (12) month renewal term was \$109,500, which was increased to \$123,000, with \$115,192 expended; and (iii) second twelve (12) month renewal term was \$159,500, which was increased to \$263,998, with \$240,608 expended. This term contract has one (1) twelve (12) month renewal option remaining. One (1) Awardee is located out of State; and one (1) Awardee is located outside Palm Beach County in the City of Orlando, Florida. There is no S/M/WBE currently certified for this commodity or service.

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<u>EXHIBIT C</u>					
G A Food Service of Pinellas County Inc d/b/a/ GA Food Service Inc	Increase of term contract for culturally diverse and diabetic friendly home delivered meals for the period 11/01/2020 through 12/31/2021 per Master Agreement #F19070RA.	Increased Amount: \$320,000.00 Total with increase: \$2,438,001.00 S/M/WBE: \$0 Original Contract Amount:\$830,001.00	Community Services Department (DOSS) 1006-144-1458-3419 1006-144-1459-3419	Scarlett	

The County has expended or encumbered \$1,681,864 (\$146,250/month) during the previous eleven and one half (11.5) months of the current fourteen (14) month term contract, which includes a two (2) month extension pursuant to the Purchasing Director's authority. Due to said extension, Community Services/DOSS requests an increase of \$320,000 over the previous authorized amount of \$2,118,001 for the remaining two and one half (2.5) months of the current term contract. The contract amount for the initial twelve (12) month term was \$830,001, which was increased to \$1,958,001, with \$1,586,928 expended. This term contract has no renewal options remaining. Awardee is located outside Palm Beach County in the City of St. Petersburg, Florida. This Federally funded contract is exempt from the EBO Ordinance.

<u>EXHIBIT D</u>					
Sutphen Corporation	One-time purchase of fire apparatus per Purchase Order #ZG101821-2.	\$2,571,213.62 S/M/WBE: \$0	Fire Rescue Department 1300-440-4230-6401	Scarlett	

The Fire Rescue Department requests a one-time purchase of three (3) Sutphen Heavy Duty Monarch S-Series 750 Pumpers (\$1,840,132.62), and one (1) Sutphen Heavy Duty Monarch Rescue Pumper (\$731,081.00) for a collective total of \$2,571,213.62. Three (3) vehicles are replacements due to aging of existing vehicles that have reached the end of their life cycle (asset #'s 10170623, 10192276, and 10180687) and one (1) vehicle is an addition to Fire Rescues Fleet. This purchase is off National Purchasing Partners Government Division RFP #1905, NPPGOV Contract #PS20250, City of Salem, Oregon. Awardee is located out of State. There is no S/M/WBE currently certified for this commodity or service.

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<u>EXHIBIT E</u>					
Chandler & Campbelle Investment Group LLC dba Chandler Campbelle & Daschle	One-time emergency purchase of daily and overnight bus cleaning services for the period 10/01/2021 through 12/31/2021 per Purchase Order #FZG101921-2.	\$1,183,000.00 S/M/WBE: \$0	Palm Tran 1340-540-5561-3401	Scarlett	
Palm Tran requests a one-time purchase of bus cleaning services in the amount of \$1,183,000, with a retroactive start date of 10/01/2021. This one-time emergency agreement is necessary to reduce the potential risks to Palm Tran riders and staff caused by the COVID-19 pandemic. Awardee is located in Palm Beach County. This purchase is being funded with CARES ACT funds and is exempt from the EBO Ordinance.					
<u>EXHIBIT F</u>					
Stryker Sales Corporation dba Stryker Medical	New term contract for resuscitation devices for the period 11/02/2021 through 03/15/2022 per Master Agreement #250671.	\$3,000,000.00 S/M/WBE: \$0	Fire Rescue Department 1300-440-4243-6401 1300-440-4230-6401	Scarlett	
The Fire Rescue Department is requesting a new four and one half (4.5) month term contract for the purchase of resuscitation devices. \$3,000,000 is needed to meet the County's requirements through the expiration of this new four and one half (4.5) month term contract. This contract is a piggyback off the Savvik Buying Group, Eagle County Paramedic Services / Public Safety Association Inc. Contract #2018-11 and has no renewal options. Awardee is located out of State. There is no S/M/WBE currently certified for this commodity or service.					

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EXHIBIT G

The Palm Beach County Food Bank, Inc.	Ratification of the approval of a Federally Funded Emergency Contract for food distribution assistance for the period 10/01/2021 through 12/15/2021.	\$250,000.00 S/M/WBE: \$0	Community Services Department 1160-140-CVO2-4900	Scarlett	
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The Department of Community Services requested the approval of a new two and one half (2.5) month emergency contract for the provision of food for distribution to partner agencies, including food pantries, in Palm Beach County. The County has partnered with The Palm Beach County Food Bank, Inc. ("Food Bank"), a not for profit corporation, to assist with a food shortage caused by a drop in donations because of supply chain issues and a slow transition to The Emergency Food Assistance Program ("TEFAP"), a federal contract. The Food Bank will purchase food through its existing food brokers and other available sources to address food needs and distribution to its partner agencies, which may include pantries, shelters and feeding kitchens located in Palm Beach County. Due to the COVID-19 pandemic and the continued emergency need for food distribution assistance to residents, the County has agreed to reimburse the Food Bank a maximum amount of \$250,000. All expenditures must be completed by November 15, 2021. Due to emergency circumstances and the immediate necessity for these essential services during the Covid-19 pandemic, the Purchasing Director approved the emergency term contract and is seeking the Board's ratification of the Purchasing Director's approval of the emergency contract. Awardee is located in Palm Beach County. This emergency contract is being funded with CARES Act funds and is exempt from the EBO Ordinance.

TOTAL AMOUNT OF CARES ACT AWARDS: \$1,433,000.00
TOTAL AMOUNT OF ALL AWARDS: \$13,444,213.62