



**II. FISCAL IMPACT ANALYSIS**

**A. Five-Year Summary of Fiscal Impact:**

<u>Fiscal Years</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
<b>NET FISCAL IMPACT</b>	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?				Yes _____	No _____
Budget Account No.:	Fund _____	Dept. _____	Unit _____	Object _____	
				Reporting Category _____	

**B. Recommended Sources of Funds/Summary of Fiscal Impact:**

**C. Departmental Fiscal Review:**

**III. REVIEW COMMENTS**

**A. OFMB Fiscal and/or Contract Development and Control Comments:**

_____	_____
<b>OFMB</b>	<b>Contract Dev. and Control</b>

**B. Legal Sufficiency:**

\_\_\_\_\_  
**Assistant County Attorney**

**C. Other Department Review:**

\_\_\_\_\_  
**Department Director**

**November 16, 2021**

**CONSENT AGENDA**

**3.B.3.**

**A)**

Increase of term contract of \$98,000 with RG Landscaping Inc for Grounds Maintenance, North County for a total of \$278,000 from 4/1/2021 through 3/31/2022.

**B)**

Increase of term contract of \$641,000 with Tesco South, Inc. dba Hector Turf; Alta Enterprises, LLC dba Alta Construction Equipment Florida, LLC for grounds maintenance equipment, parts, accessories, supplies and related services and equipment for a total of \$4,651,908.84 from 11/28/2017 through 3/31/2022.

**C)**

Extension and increase of term contract amount of \$187,672.98 with Application Dynamics LLC for aircraft insecticide spraying for a total of \$938,364.98 from 12/06/2020 through 03/05/2022.

**D)**

Renewal of term contract with Universal Electric of Florida, Inc; Protect Video Inc for \$496,000 for electrical services maintenance and repair from 11/17/2021 through 11/16/2022.

**E)**

New term contract with Core & Main LP; Utility Supply Associates, Inc. for \$500,000 for meter boxes and covers from 11/16/2021 through 11/15/2022.

**F)**

New term contract with Florida Airfield Maintenance for \$200,000 airfield pavement marking services from 11/16/2021 through 12/31/2023.

**G)**

Renewal of term contract with Preferred Governmental Claim Solutions, Inc for \$319,440 for professional claims administration services from 10/01/2021 through 09/30/2022.

**H)**

Risk Management - Workers' Compensation Claim Settlement for Louis Thelsume for \$200,000.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**11/16/2021**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT A</u>	RG Landscaping Inc Increase of term contract for Grounds Maintenance, North County for the period 4/1/2021 through 3/31/2022 per Master Agreement #20025A.	Increased Amount: \$98,000.00 Total with increase: \$278,000.00 S/M/WBE: 100% Original Contract Amount: \$198,000.00	Facilities Development and Operations 0001-410-5210-4605	Scarlett	

The County has expended or encumbered \$165,752 (\$25,500/month) during the previous six and one half (6.5) months of the current twelve (12) month term contract. Facilities Development and Operations requests an increase of \$98,000 over the previous authorized amount of \$180,000, for the remaining five and one half (5.5) months of the current term contract. This increase is necessary due to eight (8) new locations being added in January 2021, as provided for in the contract, and the need for increased funding to cover additional landscaping tasks for the new locations. The contract amount for the initial twelve (12) month term was \$198,000 with \$165,070 expended. This term contract has three (3) twelve (12) month renewal options. Awardee is located in Palm Beach County.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
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Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT B</u> Tesco South, Inc. dba Hector Turf; Alta Enterprises, LLC dba Alta Construction Equipment Florida, LLC	Increase of term contract for grounds maintenance equipment, parts, accessories, supplies and related services and equipment for the period 11/28/2017 through 3/31/2022 per Master Agreement #300541.	Increased Amount: \$641,000.00 Total with increase: \$4,651,908.84 S/M/WBE: \$0 Original Contract Amount: \$1,522,404.00	Countywide  Lead Department: Facilities Development and Operations/Fleet Management Division	Scarlett	

The County has expended or encumbered \$2,986,462 (\$64,225/month) during the previous forty-six and one half (46.5) months of the current fifty-two (52) month term contract. Facilities Development & Operations/Fleet Management Division requests an increase of \$641,000 over the previous authorized amount of \$4,010,908.84, for the remaining five and one half (5.5) months of the current term contract. This increase is necessary due to the purchase of fifteen (15) new grounds maintenance equipment assets for FY 2022 to replace equipment that has reached the end of its useful lifecycle, for the Departments of Parks & Recreation, Engineering/Traffic and Water Utilities. This contract is a piggyback from the City of Mesa, Arizona (National IPA) Contract #2017205 and has two (2) twelve (12) month renewal options remaining. Approval is also requested to add vendors/items as approved by the originating entity. Awardees are located outside Palm Beach County in the cities of Tampa and Deerfield Beach, Florida. There is no S/M/WBE currently certified for this commodity or service.

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<u>EXHIBIT C</u>					
Application Dynamics LLC	Extension and increase of term contract for aircraft insecticide spraying for the period 12/06/2020 through 03/05/2022 per Master Agreement #16070D.	Increased Amount: \$187,672.98 Total with increase: \$938,364.98 S/M/WBE: \$0 Original Contract Amount: \$660,000.00	Environmental Resources Management 0001-380-3241-3401	Scarlett	

The County has expended or encumbered \$750,692 (\$69,832/month) during the previous ten and three quarter (10.75) months of the current twelve (12) month term contract. Environmental Resources Management is requesting a three (3) month extension to the current term contract to solicit and award a new term contract. In addition, an increase of \$187,672.98 over the previous authorized amount of \$750,692 is required in order to continue insecticide spraying services during the contract extension. The contract amount for the: (i) initial twelve (12) month term was \$660,000 with \$649,355 expended; (ii) first twelve (12) month renewal term was \$679,800 with \$622,884 expended; (iii) second twelve (12) month renewal term was \$700,194 with \$700,194 expended; and (iv) third twelve (12) month renewal term was \$721,200 with \$721,200 expended. This term contract has no renewal options remaining. Awardee is located in Palm Beach County. No S/M/WBE vendor submitted a bid on this project.

<u>EXHIBIT D</u>					
Universal Electric of Florida, Inc; Protect Video Inc	Renewal of term contract for electrical services maintenance and repair for the period 11/17/2021 through 11/16/2022 per Master Agreement #20066A.	\$496,000.00 S/M/WBE: Amount Dependent Upon Usage Original Contract Amount: \$463,000.00	Countywide  Lead Department: Facilities Development & Operations	Scarlett	

The County has expended or encumbered \$110,394 (\$10,036/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to various County departments needs for required electrical repairs, \$496,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has three (3) twelve (12) month renewal options remaining. One (1) Awardee is located in Palm Beach County, and one (1) Awardee is located outside of Palm Beach County in the City of Ft. Lauderdale, Florida. The original contract was established by a competitive solicitation process. This item was reviewed by the Goal Setting Committee and an SBE Price Preference was approved.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**11/16/2021**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT E</u>					
Core & Main LP; Utility Supply Associates, Inc.	New term contract for meter boxes and covers for the period 11/16/2021 through 11/15/2022 per Master Agreement #21062.	\$500,000.00 S/M/WBE: Amount Dependent Upon Usage	Water Utilities Department 4001-720-2310-4615	Scarlett	

The County has expended or encumbered \$67,927 (\$5,661/month) during the previous twelve (12) month term contract. Due to the need for warehouse inventory and customer replacements on an as needed basis, \$500,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Both Awardees are located in Palm Beach County. This item was reviewed by the Goal Setting Committee and an SBE price preference was approved.

<u>EXHIBIT F</u>					
Florida Airfield Maintenance	New term contract for airfield pavement marking services for the period 11/16/2021 through 12/31/2023 per Master Agreement #151010.	\$200,000.00 S/M/WBE: \$0	Department of Airports 4111-121-A417-476-6505 4111-121-A173-476-6505	Scarlett	

The Department of Airports is requesting approval of a new term contract for airfield pavement marking services at Palm Beach International Airport (PBIA). Due to the need for airfield pavement marking services, in order to comply with the Federal Aviation Administration's requirements at PBIA, \$200,000 is needed to meet the County's requirements through the expiration of this new twenty-five and one half (25.5) month term contract. This term contract is a piggyback off Florida Department of Transportation Contract #BEA97 and has one (1) renewal option that is not to exceed three (3) years. Awardee is located outside of Palm Beach County in the City of Sanford, Florida. There is no S/M/WBE currently certified for this commodity or service. This piggyback contract was reviewed and approved by the OEBO.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
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**11/16/2021**

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<b>EXHIBIT G</b>					
Preferred Governmental Claim Solutions, Inc.	Renewal of term contract for professional claims administration services for the period 10/01/2021 through 09/30/2022 per Master Agreement #18044C.	\$319,440.00 S/M/WBE: \$0 Original Contract Amount: \$215,700.00	Risk Management Department 5010-700-7130-3401	Scarlett	

The County has expended or encumbered \$309,480 (\$25,790/month) during the previous twelve (12) month term contract. \$319,440 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract with a retroactive start date of October 1, 2021. The original contract pricing included an increase to the Year 4 all-inclusive fixed fee from \$198,900 to \$208,860. The contract amount and expended amount for the: (i) initial twelve (12) month term was \$215,700 which was increased to \$231,330; (ii) first twelve (12) month renewal term was \$309,480; and (iii) second twelve (12) month renewal was \$309,480. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located outside Palm Beach County in the City of Lake Mary, Florida. The original contract was established by a competitive RFP process that allowed for up to ten (10) points for S/M/WBE participation. No certified S/M/WBE participation was offered by the recommended awardee. This item was reviewed and approved for renewal by the OEBO.

**TOTAL AMOUNT OF CARES ACT AWARDS:    \$0**  
**TOTAL AMOUNT OF ALL AWARDS:       \$2,442,112.98**