

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?				Yes _____	No _____
Budget Account No.:	Fund _____	Dept. _____	Unit _____	Object _____	
				Reporting Category _____	

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____ OFMB _____ Contract Dev. and Control

B. Legal Sufficiency:

_____ Assistant County Attorney

C. Other Department Review:

_____ Department Director

February 8, 2021

CONSENT AGENDA

3.B.3.

A)

Increase of term contract of \$225,001 with Culpepper Plumbing, LLC for for hauling of raw sewage for a total of \$425,000 from 06/06/2021 through 06/05/2022.

B)

Increase of term contract of \$5,725,280 with Designers West Interiors, Inc. dba Designers West Interiors, Inc.; Efficient Business Designs Inc; Everglades Trading & Office Supply, LLC dba Kathy Cross; Krueger International, Inc. dba KI, Pallas, OEI; CI South Florida LLC dba Corporate Interiors, Inc.; Empire Office, Inc.; Berwin Inc. dba J.C. White Architectural Interiors Products; Perers Enterprises, Inc dba American Business Interiors; Superior Installation Network, Inc.; Advanced Filing Systems, Inc dba Florida Office Systems; Wrk Lab, Inc for grounds maintenance equipment, parts, accessories, supplies and related services and equipment for a total of \$11,450,560 from 01/12/2021 through 01/11/2023.

C)

Renewal of term contract with Coast To Coast Garage Door llc dba Coast To Coast Garage Door for \$396,200 for overhead door maintenance and repair services from 03/10/2022 through 03/09/2023.

D)

Renewal of term contract with King of Pressure Inc for \$381,500 for pressure cleaning and sealing of wooden surfaces from 2/16/2022 through 2/15/2023.

E)

Renewal of term contract with MEGA NURSING SERVICES INC dba Mega Medical Supply; CSI Private Duty Services Inc. dba Friends Assisting Seniors and Families; CARING FOR SENIORS, INC. dba CSI Caring for Seniors; HOME HEALTH SERVICES OF THE PALM BEACHES; Home Health Care Resources Corp; FirstLantic Nurses Registry, Inc; Southern Home Care Services, Inc. dba AllWays Caring HomeCare; JN Nursing Registry, Inc for \$5,062,000 for in-home services from 3/01/2022 through 2/28/2023.

F)

Renewal of term contract with General Plumbing and Air Conditioning, Inc for \$494,000 for plumbing services from 02/25/2022 through 02/24/2023.

G)

Renewal of term contract with U.S. Submergent Technologies, LLC \$600,000 for tank cleaning services from /11/2022 through 2/10/2023.

H)

New term contract with ARCOS LLC for \$191,066 for RosterApps software from 02/08/2022 through 2/07/2023.

I)

New term contract with Kemira Water Solutions, Inc for \$1,812,000 for liquid ferrous and ferric sulfate blend from 02/08/2022 through 02/07/2023.

J)

Ratification of approval of one-time emergency purchase of Cisco products from CDW Government LLC for \$2,375,886.40.

K)

Emergency contract with Intueor Consulting, Inc for \$485,184.52 for program and project management for the implementation of Palm Tran's automated fare collection system from 8/16/2021 through 8/15/2022.

L)

Extension and increase of term contract amount of \$75,000 with Becker & Poliakoff, P.A. for agricultural consulting for a total of \$270,000 from 1/12/2022 through 7/11/2022.

M)

Risk Management - Workers' Compensation Claim Settlement for Max Guy-Robert Masse for \$115,650.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
02/08/2022

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT A</u> Culpepper Plumbing, LLC	Increase of term contract for hauling of raw sewage for the period 06/06/2021 through 06/05/2022 per Master Agreement #18050RC.	Increased Amount: \$225,001.00 Total with increase: \$425,000.00 S/M/WBE: \$0 Original Contract Amount: \$138,000.00	Water Utilities Department 4001-720-2555-4615	Cooper	

The County has expended or encumbered \$199,374 (\$26,583/month) during the previous seven and one half (7.5) months of the current twelve (12) month term contract. The Water Utilities Department requests an increase of \$225,001 over the previous authorized amount of \$199,999 for the remaining four and one half (4.5) months of the current term contract. This increase is necessary due to the unexpected hauling of raw sewage from the lift stations at Torry Island due to force-main break and unanticipated services needed due to the upcoming rainy season. The contract amount for the: (i) initial twelve (12) month term was \$138,000 with \$4,958 expended; (ii) first twelve (12) month renewal term was \$138,000 with \$137,399 expended; (iii) second twelve (12) month renewal term was \$138,000 with \$89,368 expended; and (iv) third twelve (12) month renewal term was \$138,000, which was increased to \$199,999. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located in Palm Beach County. There is no S/M/WBE currently certified for this commodity or service. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
02/08/2022

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT B</u> Designers West Interiors, Inc. dba Designers West Interiors, Inc.; Efficient Business Designs Inc; Everglades Trading & Office Supply, LLC dba Kathy Cross; Krueger International, Inc. dba KI, Pallas, OEI; CI South Florida LLC dba Corporate Interiors, Inc.; Empire Office, Inc.; Berwin Inc. dba J.C. White Architectural Interiors Products; Perers Enterprises, Inc dba American Business Interiors; Superior Installation Network, Inc.; Advanced Filing Systems, Inc dba Florida Office Systems; Wrk Lab, Inc	Increase of term contract for purchase and delivery of furniture for the period 01/12/2021 through 01/11/2023 per Master Agreement #950662.	Increased Amount: \$5,725,280.00 Total with increase: \$11,450,560.00 S/M/WBE: Amount Dependent Upon Usage Original Contract Amount: \$5,725,280.00	Countywide Lead Department: Facilities Development & Operations Department	Cooper	

The County has expended or encumbered \$1,361,991 (\$115,914/month) during the previous eleven and three quarter (11.75) months of the current twenty-four (24) month term contract. The Facilities Development & Operations Department is requesting a retroactive twelve (12) month extension to the current term contract, as of January 12, 2022. In addition, an increase of \$5,725,280 over the previous authorized amount of \$5,725,280 is requested for the replacement of aged furniture, creation of additional offices for new employees, and upcoming projects throughout the County for the remaining twelve and one quarter (12.25) months of the current term contract. This contract is a piggyback off the State of Florida Contract #561200000-19-ACS, and has no renewal options. Additionally, approval is requested to add items and vendors that may be requested during the term of the contract as allowed by the originating entity. Three (3) Awardees are located in Palm Beach County, one (1) Awardee is located out of State, and seven (7) Awardees are located outside Palm Beach County in the cities of Hollywood (2), Orlando, Miramar, Melbourne, Plantation and Doral, Florida. Two (2) Awardees are certified S/M/WBE vendors. This piggyback was reviewed and approved by the OEBO.

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02/08/2022

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT C</u>	Coast To Coast Garage Door llc dba Coast To Coast Garage Door	Renewal of term contract for \$396,200.00 overhead door maintenance and S/M/WBE: \$0 repair services for the period Original Contract Amount: \$398,000.00 03/10/2022 through 03/09/2023 per Master Agreement #21008A.	Countywide Lead Department: Facilities, Development & Operations	Cooper	

The County has expended or encumbered \$171,320 (\$16,714/month) during the previous ten and one quarter (10.25) months of the current twelve (12) month term contract. Due to Countywide projects and ongoing maintenance and repair of overhead doors, \$396,200 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located outside of Palm Beach County in the City of Tamarac, Florida. The original contract was established by a competitive solicitation process. No S/M/WBE vendor submitted a bid on this project. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL

BOARD OF COUNTY COMMISSIONERS MEETING DATE OF

02/08/2022

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor Minutes #
<u>EXHIBIT D</u> King of Pressure Inc	Renewal of term contract for pressure cleaning and sealing of wooden surfaces for the period 2/16/2022 through 2/15/2023 per Master Agreement #20027B.	\$381,500.00 S/M/WBE: Amount Dependent Upon Usage Original Contract Amount: \$275,000.00	Water Utilities Department 4001-720-2410-4615 Parks & Recreation 0001-580-5221-4605 Lead Department: Water Utilities Department	Cooper

The County has expended or encumbered \$183,454 (\$16,678/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to the need to continue pressure cleaning and sealing of boardwalks, pedestrian bridges, and buildings within various parks throughout the County as part of the preventative maintenance program, \$381,500 is needed to meet the County’s requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$275,000 with \$216,045 expended; and (ii) first twelve (12) month renewal term was \$325,000. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County and is an S/MBE. The original contract was established by a competitive solicitation process. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
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02/08/2022

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT E</u>					
MEGA NURSING SERVICES INC dba Mega Medical Supply; CSI Private Duty Services Inc. dba Friends Assisting Seniors and Families; CARING FOR SENIORS, INC. dba CSI Caring for Seniors; HOME HEALTH SERVICES OF THE PALM BEACHES; Home Health Care Resources Corp; FirstLantic Nurses Registry, Inc; Southern Home Care Services, Inc. dba AllWays Caring HomeCare; JN Nursing Registry, Inc.	Renewal of term contract for in-home services for the period 3/01/2022 through 2/28/2023 per Master Agreement #F20021B.	\$5,062,000.00 S/M/WBE: \$0 Original Contract Amount: \$4,600,000.00	Community Services Department 1006-144-1443-3401 1006-144-1457-3401 1006-144-1461-3401 1006-144-1472-3401 1006-144-1481-3401	Cooper	

The County has expended or encumbered \$3,992,157 (\$399,216/month) during the previous ten (10) months of the current twelve (12) month term contract. Due to an increase in Federal and State grant funding to provide clients with additional in-home services and to add new qualified clients, \$5,062,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$4,600,000, which was increased to \$5,060,000, with \$4,536,065 expended; and (ii) the first twelve (12) month renewal term was \$4,600,000. This term contract has two (2) twelve (12) month renewal options remaining. Awardees are located within Palm Beach County. The original contract was established by a competitive solicitation process. This Federal and State grant funded contract is exempt from the EBO Ordinance.

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Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT F</u> General Plumbing and Air Conditioning, Inc.	Renewal of term contract for plumbing services for the period 02/25/2022 through 02/24/2023 per Master Agreement #20005B.	\$494,000.00 S/M/WBE: Amount Dependent Upon Usage Original Contract Amount: \$420,000.00	Countywide Lead Department: Facilities Development & Operations	Cooper	

The County has expended or encumbered \$415,798 (\$38,679/month) during the previous ten and three quarter (10.75) months of the current twelve (12) month term contract. Due to anticipated needs, \$494,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$420,000, which was increased to \$514,800 with \$288,213 expended; and (ii) first twelve (12) month renewal term was \$481,000, which was increased to \$529,100. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. The original contract was established by a competitive solicitation process. No S/M/WBE vendor submitted a bid on this project; however, the Awardee became a certified SBE as of November 3, 2021. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

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<u>EXHIBIT G</u>	U.S. Submergent Technologies, LLC	Renewal of term contract for tank cleaning services for the period 2/11/2022 through 2/10/2023 per Master Agreement #20024B.	\$600,000.00 S/M/WBE: \$0 Original Contract Amount: \$3,575,000.00	Water Utilities Department 4001-720-2584-4615 4001-720-2534-4615 4001-720-2537-4615 4001-720-1GUA-4615	Cooper	

The County has expended or encumbered \$391,752 (\$35,614/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to the need for continued maintenance of the Belle Glade wastewater tank and maintaining wastewater regulations, \$600,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$3,575,000 with \$590,276 expended; and (ii) first twelve (12) month renewal term was \$600,000. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located outside Palm Beach County in the City of Orlando, Florida. The original contract was established by a competitive solicitation process. No S/M/WBE vendor submitted a bid on this project. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

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<u>EXHIBIT H</u> ARCOS LLC	New term contract for RosterApps software for the period 02/08/2022 through 02/07/2023 per Master Agreement #SS300612.	\$191,066.00 S/M/WBE: \$0	Water Utilities Department 4001-720-32IT-4615	Cooper	

The Water Utilities Department requests the approval of negotiated terms between Palm Beach County and ARCOS LLC for Term Contract #SS300612, for ARCOS LLC, RosterApps Software, Implementation, Training, and Annual Maintenance and ARCOS LLC Rosterapps Software License Fee. In accordance with PPM CW-F-049, the Department of Risk Management and the County Attorney's Office, following negotiations with the County agree to a limitation of liability provision that deviates from the County's standard. The agreement with ARCOS contains a bilateral waiver for certain indirect damages and loss or damage to the County's systems. In addition, the agreement limits ARCOS' maximum aggregate liability to the fees paid to ARCOS for the most recent twelve (12) month period of the agreement. This limitation of liability does not apply to: (a) third party claims for death, personal injury, or property damage for which ARCOS is held liable by a court of competent jurisdiction and a final, non-appealable order is entered that states as such; and (b) ARCOS's obligation to indemnify the County, both under the County's standard indemnification provision, and for intellectual property issues. In addition, the standard County indemnification language was modified to: (a) remove ARCOS's obligation to indemnify the County to the extent caused by the County's negligence or willful misconduct; and (b) only apply to ARCOS' negligent or willful bad act or omissions. These negotiated terms between Palm Beach County and ARCOS LLC will be used for future sole source purchases and services, as applicable. This term contract has two (2) twelve (12) month renewal options. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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<u>EXHIBIT I</u>					
Kemira Water Solutions, Inc.	New Term contract for liquid ferrous and ferric sulfate blend for the period 02/08/2022 through 02/07/2023 per Master Agreement #22018.	\$1,812,000.00 S/M/WBE: \$0	Water Utilities Department 4001-720-4GUA-4615 4001-720-5GUA-4615 4001-720-2554-4615 4001-720-2581-4615 4001-720-2582-4615 4001-720-2583-4615	Cooper	

The County has expended or encumbered \$1,257,750 (\$104,813/month) during the previous twelve (12) month term contract. Due to the continued need to purchase liquid ferrous and ferric sulfate including dosing equipment and monitoring to control odors and corrosion of wastewater pipes, \$1,812,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located out of State. The Goal Setting Committee recommended a Waiver of API Requirements for this solicitation. There is no S/M/WBE currently certified for this commodity or service

<u>EXHIBIT J</u>					
CDW Government LLC	Ratification of approval of one-time emergency purchase of Cisco products per Purchase Order(s) #KM012122-2 and KM012122-3.	\$2,375,886.40 S/M/WBE: \$0	Information Systems Services Department 1162-490-517A-4900	Cooper	

The Information Systems Services Department requested the approval of two (2) Emergency Purchase Orders: #KM012122-2 and #KM012122-3 for a collective total of \$2,375,886.40, for the purchase of Cisco network modules, routers, and catalyst 24 and 48 ports rackmount for the Broadband Expansion Program. Due to emergency circumstances and the immediate need for these essential items, the Purchasing Assistant Director approved the emergency purchase and is seeking the Board's ratification of the Purchasing Assistant Director's approval of the same. Awardee is located out of State. This emergency purchase is being funded with ARPA funds and is exempt from the EBO Ordinance.

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<u>EXHIBIT K</u> Intueor Consulting, Inc.	Emergency contract for program and project management for the implementation of Palm Tran's automated fare collection system for the period 8/16/2021 through 8/15/2022 per Master Agreement #F500644.	\$485,184.52 S/M/WBE: \$0	Palm Tran 1341-542-5553-3401	Cooper	

Palm Tran requests the approval of this twelve (12) month emergency contract for the program and project management for the implementation of Palm Tran's automated fare collection system. Due to project delays caused by the COVID-19 pandemic, (travel restrictions, shutdowns, staffing issues, significant revisions to community outreach, and limitations on in-person meetings), Palm Tran requires the contractor to perform tasks for community outreach and development of regional operating rules that could not be completed prior to the expiration of Contract No. 19-008/SS for a fare technology consultant, as well as additional project management responsibilities outside the scope of the original contract and to act as Program Manager for the project. Palm Tran will be proceeding with a solicitation for these services, which should eliminate the need for future emergency contracts or extensions. \$485,184.52 is needed to meet the County's requirements through the expiration of this new twelve (12) month term emergency contract with a retroactive start date of August 16, 2021. This term contract has no renewal options. Awardee is located out of state. This Federally funded contract is exempt from the EBO Ordinance.

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<u>EXHIBIT L</u> Becker & Poliakoff, P.A.	Extension and increase of emergency contract for agricultural consulting for the period 1/12/2022 through 7/11/2022 per Master Agreement #500640.	Increased Amount: \$75,000.00 Total with increase: \$270,000.00 S/M/WBE: \$0 Original Contract Amount: \$195,000.00	Planning, Zoning & Building 1400-600-6107-3401	Cooper	

The County has expended or encumbered \$195,000.00 (\$32,500.00/month) during the previous six (6) months of the current six (6) month term contract. Due to major issues and nuances pertaining to Agricultural related matters, the Planning, Zoning & Building Department is requesting a six (6) month extension to the current term contract with a retroactive start date of January 12, 2022 to allow additional time for the Consultant to analyze and recommend amendments to the applicable Articles of the Unified Land Development Code to consistently and defensibly apply State and Federal Law. In addition, an increase of \$75,000.00 over the previous authorized amount of \$195,000.00 is required in order to provide these agricultural consulting services during the contract extension. This term contract has no renewal options. Awardee is located in Palm Beach County. This Emergency Contract is exempt from the EBO Ordinance.

TOTAL AMOUNT OF ARPA AWARDS: \$2,375,886.40
TOTAL AMOUNT OF ALL AWARDS: \$17,823,117.92