



**II. FISCAL IMPACT ANALYSIS**

**A. Five-Year Summary of Fiscal Impact:**

<u>Fiscal Years</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
<b>NET FISCAL IMPACT</b>	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?				Yes _____	No _____
Budget Account No.:	Fund _____	Dept. _____	Unit _____	Object _____	
				Reporting Category _____	

**B. Recommended Sources of Funds/Summary of Fiscal Impact:**

**C. Departmental Fiscal Review:**

**III. REVIEW COMMENTS**

**A. OFMB Fiscal and/or Contract Development and Control Comments:**

_____	_____
<b>OFMB</b>	<b>Contract Dev. and Control</b>

**B. Legal Sufficiency:**

\_\_\_\_\_  
**Assistant County Attorney**

**C. Other Department Review:**

\_\_\_\_\_  
**Department Director**

**March 8, 2022**

**CONSENT AGENDA**

**3.B.3**

**A)**

Increase of term contract of \$92,600 with Synagro-WWT, Inc., dba Synagro South, LLC for sewage cake sludge, dewatering, hauling and disposal for a total of \$504,000 from 04/15/2021 through 04/14/2022.

**B)**

Increase of term contract of \$4,420,000 with CDW Government LLC; SHI International Corp for information technology solutions and services for a total of \$25,870,000 from 05/01/2019 through 02/28/2023.

**C)**

Increase of term contract of \$1,900,101 with Bound Tree Medical, LLC for medical supplies and pharmaceuticals for a total of \$2,100,100 from 02/01/2022 through 11/30/2022.

**D)**

Increase of term contract of \$170,000 with MAR Green Resources LLC; Red River Specialties, LLC for pesticides, fertilizers and adjuvants for a total of \$369,999 from 08/01/2021 through 07/31/2022.

**E)**

Increase and extension of term contract amount of \$200,000 with Application Dynamics LLC for aircraft insecticide spraying services for a total of \$1,138,364.98 from 12/06/2020 through 06/05/2022 12/06/2020 through 06/05/2022.

**F)**

Renewal of term contract with RG Landscaping Inc for \$288,000 for Grounds Maintenance, North County from 04/01/2022 through 03/31/2023.

**G)**

Renewal of term contract with Eaton Corporation for \$2,374,500 for Eaton Corporation maintenance, repair and OEM parts from 03/12/2022 through 03/11/2023.

**H)**

Renewal of term contract with Tesco South, Inc., dba Hector Turf; Alta Enterprises, LLC dba Alta Construction Equipment Florida, LLC \$3,442,000 for grounds maintenance equipment, parts, accessories, supplies, related services and equipment from 04/01/2022 through 03/31/2023.

**I)**

New term contract with Craig A. Smith & Associates, Inc for \$800,000 for utility locating services from 03/19/2022 through 03/18/2023.

**J)**

New term contract with Stryker Sales Corporation dba Stryker Medical for \$3,000,000 for resuscitation devices from 03/08/2022 through 11/08/2024.

**K)**

Extension of term contract with PRO SOUND INC, Pro Sound & Video; B&H Foto & Electronics Corp; MIDTOWN VIDEO INC as a time extension only for professional/industrial and broadcast grade video and equipment from 12/20/2016 through 12/19/2022.

**L)**

New term contract with Hagerty Consulting, Inc for \$2,000,000 for disaster management and administration services from 03/08/2022 through 03/07/2023.

**M)**

Extension of emergency contract with Alfred Benesch & Company as a time extension only for the 2021 Impact Fee Biennial Update from 01/19/2021 through 12/31/22.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**03/08/2022**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT A</u> Synagro-WWT, Inc., dba Synagro South, LLC	Increase of term contract for sewage cake sludge, dewatering, hauling and disposal, for the period 04/15/2021 through 04/14/2022 per Master Agreement #21012.	Increased Amount: \$92,600.00 Total with increase: \$504,000.00 S/M/WBE: \$0 Original Contract Amount: \$374,000.00	Water Utilities Department 4001-720-4GUA-4615	Cooper	

The County has expended or encumbered \$357,636 (\$35,764 /month) during the ten (10) months of the current twelve (12) month term contract. The Water Utilities Department requests an increase of \$92,600 over the previous authorized amount of \$411,400, inclusive of the Purchasing Director's ten percent (10%) authority, for the remaining two (2) months of the current term contract. This increase is necessary due to tank cleaning services performed at the Western Region Plants, which caused the need for additional dewatering services. This term contract has four (4) twelve (12) month renewal options remaining. Awardee is located out of State. There is no S/M/WBE currently certified for this commodity or service. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**

BOARD OF COUNTY COMMISSIONERS MEETING DATE OF

03/08/2022

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT B</b>					
CDW Government LLC; SHI International Corp	Increase of term contract for information technology solutions and services for the period 05/01/2019 through 02/28/2023 per Master Agreement #300569.	Increased Amount: \$4,420,000.00 Total with increase: \$25,870,000.00 S/M/WBE: \$0 Original Contract Amount: \$18,000,000.00	Countywide  Lead Department: Information Systems Services Department	Cooper	

The County has expended or encumbered \$19,075,117 (\$573,688/month) during the previous thirty-three and one quarter (33.25) months of the current forty-six (46) month term contract. A cumulative increase of \$4,420,000 is requested as follows: (i) \$4,000,000 by the Department of Information Systems Services to replenish funds transferred to other departments throughout the term and for the purchase of maintenance renewals, support, software, computers and accessories to upgrade and replace existing equipment; (ii) \$375,000 by the Library Department for additional software upgrades and support for new and existing library locations; and (iii) \$45,000 by the Planning, Zoning & Building Department for the purchase of additional supplies due to increased workloads and additional equipment needed for new workstations, for the remaining twelve and three quarter (12.75) months of the current term contract. This contract is a piggyback off the City of Mesa, Arizona (National IPA) Contract #2018011-01 and has two (2) twelve (12) month renewal options. Approval is also requested to add items and/or vendors as necessary during the term of the contract as approved by the originating entity. Awardees are located out of State. There is no S/M/WBE currently certified for this commodity or service. This piggyback was reviewed and approved by the OEBO.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**03/08/2022**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT C</u> Bound Tree Medical, LLC	Increase of term contract for medical supplies and pharmaceuticals for the period 02/01/2022 through 11/30/2022 per Master Agreement #250676.	Increased Amount: \$1,900,101.00 Total with increase: \$2,100,100.00 S/M/WBE: \$0 Original Contract Amount: \$199,999.00	Countywide  Lead Department: Fire Rescue Department	Cooper	

The County has expended or encumbered \$102,000 (\$102,000/.5 month) during the previous one-half (0.5) month of the current ten (10) month term contract. An increase of \$1,900,101 over the previous authorized amount of \$199,999 is requested for the remaining nine and one half (9.5) months of the current term contract. Due to the urgent nature of this contract and an impending gap in service, this contract was approved for \$199,999, and now requires Board approval of an increase to allocate to each User Department the anticipated expenditure amount initially requested for the contract term. This contract is a piggyback off the Monroe County RFP-91-0-2016/MW and has no renewal options. Awardee is located out of State. There is no S/M/WBE currently certified for this commodity or service. This piggyback was reviewed and approved by the OEBO.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**

BOARD OF COUNTY COMMISSIONERS MEETING DATE OF

03/08/2022

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT D</u>					
MAR Green Resources LLC; Red River Specialties, LLC	Increase of term contract for pesticides, fertilizers and adjuvants, for the period 08/01/2021 through 07/31/2022 per Master Agreement #19028B.	Increased Amount: \$170,000.00 Total with increase: \$369,999.00 S/M/WBE: Amount Dependent Upon Usage Original Contract Amount: \$670,000.00	Countywide  Lead Department: Parks & Recreation Department	Cooper	

The County has expended or encumbered \$83,118 (\$15,112/month) during the previous five and one half (5.5) months of the current twelve (12) month term contract. The Parks and Recreation Department requests an increase of \$170,000 over the previous authorized amount of \$199,999 for the remaining six and one half (6.5) months of the current term contract. This increase is necessary to meet the Parks and Recreation Department's anticipated need for fertilizer. The contract amount for the: (i) initial twelve (12) month term was \$670,000 with \$406,463 expended; and (ii) first twelve (12) month renewal term was \$650,400 with \$399,586 expended. This term contract has two (2) twelve (12) month renewal options. One (1) Awardee is located in Palm Beach County and one (1) Awardee is located out of State. Although no S/M/WBE vendor submitted a bid on this project, MAR Green Resources LLC has since become a certified S/M/WBE.



**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**03/08/2022**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT E</u> Application Dynamics LLC	Increase and extension of term contract for aircraft insecticide spraying services for period 12/06/2020 through 06/05/2022 per Master Agreement #16070D.	Increased Amount: \$200,000.00 Total with increase: \$1,138,364.98 S/M/WBE: \$0 Original Contract Amount: \$660,000.00	Environmental Resources Management 0001-380-3241-3401	Cooper	

The County has expended or encumbered \$938,365 (\$67,026/month) during the previous fourteen (14) months of the current fifteen (15) month term contract. Due to the impact of the COVID-19 pandemic, resulting in staff workload reprioritization and periodic non-availability to work, an additional three (3) month extension to the current term contract is necessary to solicit and award a new term contract. This term contract will be terminated for convenience upon award of a new term contract. In addition, an increase of \$200,000 over the previous authorized amount of \$938,364.98 is required in order to continue insecticide spraying services throughout the County during the contract extension. The contract amount for the: (i) initial twelve (12) month term was \$660,000 with \$649,355 expended; (ii) first twelve (12) month renewal term was \$679,800 with \$622,884 expended; (iii) second twelve (12) month renewal term was \$700,194 with \$700,194 expended; and (iv) third twelve (12) month renewal term was \$721,200 with \$721,200 expended. This term contract has no renewal options remaining. Awardee is located in Palm Beach County. No S/M/WBE vendor submitted a bid on this project.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**

BOARD OF COUNTY COMMISSIONERS MEETING DATE OF

03/08/2022

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT F</u> RG Landscaping Inc	Renewal of term contract for Grounds Maintenance, North County for the period 04/01/2022 through 03/31/2023 per Master Agreement #20025B.	\$288,000.00 S/M/WBE: Amount Dependent Upon Usage Original Contract Amount: \$198,000.00	Facilities Development & Operations Department 0001-410-5210-4605	Cooper	

The County has expended or encumbered \$273,122 (\$27,312/month) during the previous ten (10) months of the current twelve (12) month term contract. Due to the need for continued grounds maintenance services, \$288,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$198,000, with \$165,069.71 expended; and (ii) first twelve (12) month renewal term was \$180,000, which was increased to \$278,000. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County and is an S/M/WBE vendor. The original contract was established by a competitive solicitation process. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

<u>EXHIBIT G</u> Eaton Corporation	Renewal of term contract for Eaton Corporation maintenance, repair and OEM parts for the period 03/12/2022 through 03/11/2023 per Master Agreement #SS150940A.	\$2,374,500.00 S/M/WBE: \$0 Original Contract Amount: \$2,400,000.00	Countywide Lead Department: Water Utilities Department	Cooper	
---------------------------------------	--	--	--	--------	--

The County has expended or encumbered \$1,909,011 (\$54,543/month) during the previous thirty-five (35) months of the current thirty-six (36) month term contract. Due to the need for the installation of new electrical power supply units at the Water Utilities Department's Southern Regional Water Reclamation Facility and Central Regional Water Reclamation Facility, equipment replacement parts and repairs of current equipment, \$2,374,500 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located outside Palm Beach County in the City of Deerfield Beach, Florida. Awardee is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**03/08/2022**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT H</u>					
Tesco South, Inc., dba Hector Turf; Alta Enterprises, LLC dba Alta Construction Equipment Florida, LLC	Renewal of term contract for grounds maintenance equipment, parts, accessories, supplies, related services and equipment for the period 04/01/2022 through 03/31/2023 per Master Agreement #750843.	\$3,442,000.00 S/M/WBE: \$0 Original Contract Amount: \$1,522,404.00	Countywide  Lead Department: Facilities Development & Operations / Fleet Management Division	Cooper	

The County has expended or encumbered \$4,371,678 (\$86,999/month) during the previous fifty and one-quarter (50.25) months of the current fifty-two (52) month term contract. Due to the need for the replacement of fourteen (14) pieces of grounds maintenance equipment that have reached the end of their useful lifecycle and the replacement of other pieces of grounds maintenance equipment and parts needed Countywide, \$3,442,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This contract is a piggyback off the City of Mesa, Arizona (National IPA) Contract #2017025 and has one (1) twelve (12) month renewal option remaining. Approval is also requested to add items and/or vendors as necessary during the term of the contract as approved by the originating entity. The contract amount for the initial fifty-two (52) month term was \$1,522,404.00, which was increased to \$4,651,908.84. Awardees are located outside Palm Beach County in the cities of Tampa and Deerfield Beach, Florida. There is no S/M/WBE currently certified for this commodity or service. This piggyback was reviewed and approved by the OEBO.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**

BOARD OF COUNTY COMMISSIONERS MEETING DATE OF

03/08/2022

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT I</u>					
Craig A. Smith & Associates, Inc.	New term contract for utility locating services for the period 03/19/2022 through 03/18/2023 per Master Agreement #22015.	\$800,000.00 S/M/WBE: Amount Dependent Upon Usage	Water Utilities Department 4001-720-2460-4615 4001-720-2521-4615 4001-720-2522-4615 4001-720-6GUA-4615	Cooper	

The County has expended or encumbered \$1,128,876 (\$82,100/month) during the previous thirteen and three quarter (13.75) months of the current fifteen (15) month term contract. Due to the need for utility locating services of the Water Utilities Department's underground pipelines as required by the Florida Administrative Code, \$800,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located in Palm Beach County and is an SBE vendor. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

<u>EXHIBIT J</u>					
Stryker Sales Corporation dba Stryker Medical	New term contract for resuscitation devices for the period 03/08/2022 through 11/08/2024 per Master Agreement #250678.	\$3,000,000.00 S/M/WBE: \$0	Fire Rescue Department 1300-440-4230-6401 1300-440-4243-6401	Cooper	

The County has expended or encumbered \$2,235,622 (\$638,749/month) during the previous three and one half (3.5) months of the current four and one quarter (4.25) month term contract. Due to the need for ongoing purchases of new and replacement equipment, \$3,000,000 is needed to meet the County's requirements through the expiration of this new thirty-two (32) month term contract. This contract is a piggyback off Eagle County Health Service District, d/b/a Eagle County Paramedic Services, Public Safety Association Inc. Contract #2021-06. Approval is also requested to add items and/or vendors as necessary during the term of the contract as approved by the originating entity. This term contract has one (1) twenty-four (24) month renewal option. Awardee is located out of State. There is no S/M/WBE currently certified for this commodity or service. This piggyback was reviewed and approved by the OEBO.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**

BOARD OF COUNTY COMMISSIONERS MEETING DATE OF

03/08/2022

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT K</u> PRO SOUND INC, Pro Sound & Video; B&H Foto & Electronics Corp; MIDTOWN VIDEO INC.	Extension of term contract for professional/industrial and broadcast grade video and equipment for the period 12/20/2016 through 12/19/2022 per Master Agreement #16067.	Time Extension Only S/M/WBE: \$0 Original Contract Amount: \$354,000.00	Countywide  Lead Department: Public Affairs Department	Cooper	

The County has expended or encumbered \$733,483 (\$11,878/month) during the previous sixty-one and three quarter (61.75) months of the current sixty-three (63) month term contract, which includes a three (3) month extension pursuant to the Purchasing Director's authority. Due to the impact of the COVID-19 pandemic, staff workload reprioritization and periodic non-availability to work, an additional nine (9) month extension to the current term contract is necessary to solicit and award a new term contract. This term contract will be terminated for convenience upon award of a new term contract. This term contract has no renewal options. One (1) Awardee is located in Palm Beach County, one (1) Awardee is located out of State, and one (1) Awardee is located outside Palm Beach County in the City of Miami, Florida.

<u>EXHIBIT L</u> Hagerty Consulting, Inc.	New term contract for disaster management and administration services for the period 03/08/2022 through 03/07/2023 per Master Agreement #F21047.	\$2,000,000.00 S/M/WBE: \$0	Public Safety Department 0001-760-D*-4900	Cooper	
---	---	--------------------------------	--	--------	--

The Public Safety Department requests a new twelve (12) month term contract for disaster management and administration services on an as needed basis, to include consulting, representation, assistance and support with the County's recovery efforts, compliance and reporting responsibilities to meet federal and state government requirements. \$2,000,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located out of State. This Federally funded contract is exempt from the EBO Ordinance.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**03/08/2022**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT M</u> Alfred Benesch & Company	Extension of emergency contract for the 2021 Impact Fee Biennial Update for the period 01/19/2021 through 12/31/22 per Master Agreement # 600580.	Time Extension Only S/M/WBE: \$0 Original Contract Amount: \$199,844.00	Office of Financial Management & Budget 0001-760-4204-3401	Cooper	

The County has expended or encumbered \$42,848.50 (\$3,570.71/Month) during the twelve (12) month emergency contract. The Office of Financial Management and Budget is requesting an eleven (11) month retroactive extension to the emergency contract with a retroactive start date of February 1, 2022. Due to complications related to the COVID-19 pandemic and ongoing litigation affecting the consultant's ability to perform the services required under the contract, this extension is necessary to complete the Impact Fee Biennial Update as required by the Palm Beach County Uniform Land Development Code and the Florida Impact Fee Act. On December 17, 2021, Alfred Benesch & Company (Benesch) purchased Tindale Oliver & Associates, Inc. (Tindale) and Tindale assigned all of its contracts to Benesch; therefore, in addition to this extension, this amendment to the emergency contract provides the County's consent and acknowledgment to the same. Awardee is located outside Palm Beach County in the City of Tampa, Florida. This emergency contract is exempt from the EBO Ordinance.

**TOTAL AMOUNT OF ALL AWARDS:    \$18,687,201.00**