

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?				Yes _____	No _____
Budget Account No.:	Fund _____	Dept. _____	Unit _____	Object _____	Reporting Category _____

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
03/29/2022

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT A</u> Dan Callaghan Enterprises, Inc., dba Callaghan Tire; Earl W. Colvard Inc., dba Boulevard Tire Center; St Lucie Battery & Tire	Increase of term contract for tire services for the period 01/28/2022 through 01/27/2023 per Master Agreement #22027.	Increased Amount: \$600,500.00 Total with increase: \$800,499.00 S/M/WBE: \$0 Original Contract Amount: \$199,999.00	Countywide Lead Department: Facilities Development & Operations / Fleet Management Division	Cooper	

The County has expended or encumbered \$137,381 (\$91,587/month) during the previous one and one half (1.5) months of the current twelve (12) month term contract. An increase of \$600,500 over the previous authorized amount of \$199,999, is requested for the remaining ten and one half (10.5) months of the current term contract. Due to the urgent nature of this contract and to avoid a gap in service, this contract was approved by the Purchasing Director in the amount of \$199,999 and now requires Board approval of an increase to allocate to each User Department the anticipated expenditure amount initially requested for the contract term. This term contract has four (4) twelve (12) month renewal options. Two (2) Awardees are located in Palm Beach County and one (1) Awardee is located outside Palm Beach County in the City of Fort Pierce, Florida. No S/M/WBE vendor submitted a bid on this project.

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<u>EXHIBIT B</u> JAMES F SCHNELLE JR P E D/B/A ENVIRONMENTAL MANAGEMENT & ENGINEERING	Increase and extension of term contract for exotic vegetation control and removal, and native/littoral plant installation for the period 05/01/2021 through 04/30/2023 per Master Agreement #17041D.	Increased Amount: \$680,000.00 Total with increase: \$1,059,000.00 S/M/WBE: \$0 Original Contract Amount: \$1,038,475.00	Countywide Lead Department: Water Utilities Department	Cooper	

The County has expended or encumbered \$291,375 (\$29,138/month) during the previous ten (10) months of the current twelve (12) month term contract. Due to the impact of the COVID-19 pandemic resulting in staff workload reprioritization and periodic non-availability to work, an additional twelve (12) month extension to the current term contract is necessary to solicit and award a new term contract and to avoid a gap in service. This term contract will be terminated for convenience upon award of a new term contract. In addition, an increase of \$680,000 over the previous authorized amount of \$379,000 is requested to continue exotic vegetation control and removal, and native and littoral plant installation throughout the County during the contract extension. The contract amount for the: (i) initial twelve (12) month term was \$1,038,475 with \$336,889 expended; (ii) first twelve (12) month renewal term was \$1,038,475 with \$226,317 expended; (iii) second twelve (12) month renewal term was \$838,475 with \$226,735 expended; and (iv) third twelve (12) month renewal term was \$500,000 with \$225,243 expended. This term contract has no renewal options remaining. Awardee is located in Palm Beach County. No S/M/WBE vendor submitted a bid on this project.

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<u>EXHIBIT C</u> Fisher Scientific Company, L.L.C.	Increase and extension of term contract for purchase of laboratory equipment and supplies for the period 04/01/2021 through 03/31/2023 per Master Agreement #950639A.	Increased Amount: \$319,000.00 Total with increase: \$696,557.60 S/M/WBE: \$0 Original Contract Amount: \$671,875.00 (21.5 months)	Countywide Lead Department: Water Utilities Department	Cooper	

The County has expended or encumbered \$316,685 (\$27,538/month) during the previous eleven and one half (11.5) months of the current twelve (12) month term contract. This piggyback contract was extended by the originating entity for a period of twelve (12) months; therefore, a twelve (12) month extension to the current term contract is requested in order to provide laboratory equipment and supplies for various User Departments. In addition, an increase of \$319,000 over the previous authorized amount of \$377,558 is needed to meet the County's requirements through the twelve (12) month extension period. Approval is requested to add vendors/items, as necessary, as approved by the originating entity. The contract amount for the: (i) initial twenty-one and one-half (21.5) month term was \$671,875, which was increased to \$739,063, with \$665,900 expended; and (ii) first twelve (12) month renewal term was \$261,416, which was increased to \$377,558. This contract is a piggyback off NASPO #MA16000234-1 and has no renewal options. Awardee is located out of State. There is no S/M/WBE currently certified for this commodity or service. This piggyback was reviewed and approved by the OEBO.

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<u>EXHIBIT D</u> Core & Main LP	Renewal of term contract for Sensus, Metersense RNI SAAS, software maintenance for the period 03/30/2022 through 03/29/2023 per Master Agreement #SS150971B.	\$377,230.00 S/M/WBE: \$0 Original Contract Amount: \$189,687.50	Water Utilities Department 4001-720-321T-4615	Cooper	

The County has expended or encumbered \$324,373 (\$31,646/month) during the previous ten and one-quarter (10.25) months of the current twelve (12) month term contract. Due to the continued need for software maintenance and support, \$377,230 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$189,688, which was increased to \$523,862 with \$523,862 expended; and (ii) first twelve (12) month renewal term was \$334,174. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. Awardee is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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<u>EXHIBIT E</u> Tuff Coat Paint & Body Shop Inc; National Collision & Truck Center	New term contract for pre-qualification of vendors for auto body repairs and painting services for the period 04/01/2022 through 03/31/2027 per Master Agreement #22034.	\$1,929,000.00 S/M/WBE: \$0	Countywide Lead Department: Facilities Development & Operations / Fleet Management Division	Cooper	

The County has expended or encumbered \$1,652,309 (\$27,887/month) during the previous fifty-nine and one quarter (59.25) months of the current sixty (60) month term contract. Due to the need for auto body repairs and painting services for County owned vehicles and buses, material shortages and increased parts and labor costs, \$1,929,000 is needed to meet the County's requirements through the expiration of this new sixty (60) month term contract. Approval is also requested to add vendors that may become pre-qualified during the term of the contract. Pre-qualification contracts allow for the addition of new vendors during the term of the contract. This term contract has no renewal options. One (1) Awardee is located in Palm Beach County and one (1) Awardee is located outside Palm Beach County in the City of Fort Lauderdale, Florida. This item was reviewed by the OEBO and a Waiver of API requirements was approved.

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<u>EXHIBIT F</u> 22nd Century Technologies, Inc.; Howroyd-Wright Employment Agency, Inc. dba AppleOne Employment Services; NAZTEC International Group LLC; Q.E.D., Inc. dba QED National; RADISE International, L.C.; SRR International, Inc.; TEKsystems, Inc.; TRG, Inc.	Increase and extension of pre-qualification of contractors for professional services staffing for Information System Services Department for the period 10/04/2020 through 04/03/2023 per Master Agreement #17011B.	Increased Amount: \$4,000,000.00 Total with increase: \$9,700,000.00 S/M/WBE: Amount Dependent Upon Usage Original Contract Amount: \$6,291,500.00	Information System Services 0001-490-1302-3404	Cooper	

The County has expended or encumbered \$4,328,054 (\$254,591/month) during the previous seventeen (17) months of the current eighteen (18) month term contract. Due to the impact of the Covid-19 pandemic, ongoing staff shortages and reprioritization of work, an additional twelve (12) month extension to the current term contract is necessary to solicit and award a new term contract and to avoid a gap in service. In addition, an increase of \$4,000,000 over the previous authorized amount of \$5,700,000 is required in order to provide these professional staffing services for the Information System Services Department during the contract extension. This term contract has no renewal options remaining. Four (4) Awardees are located in Palm Beach County, two (2) Awardees are located out of State, and two (2) Awardees are located outside Palm Beach County in the City of Fort Lauderdale, Florida. The original contract was established by a competitive RFP process that allowed up to ten (10) points for SBE participation. One (1) Awardee is a certified SBE vendor, four (4) Awardees are non SBEs utilizing SBE subcontractors, and three (3) Awardees have no SBE participation.

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<u>EXHIBIT G</u> Creative Outdoor Advertising of America Inc.	Renewal of term contract for bus stop bench construction, installation, maintenance and advertising for the period 02/15/2022 through 02/14/2027 per Master Agreement #11053R-2B.	\$356,081.00 (Estimated Revenue) S/M/WBE: \$0 Original Contract Amount: \$379,500.00 (Revenue Generated)	Palm Tran 1340-540-5101-6210	Cooper	

The County has received \$390,852 (\$3,257/month) in revenue during the previous one hundred twenty (120) month term contract. Due to the continued need for bus stop bench construction, installation, maintenance and advertising, Palm Tran is requesting a sixty (60) month renewal of the term contract with a retroactive start date of February 15, 2022. This new sixty (60) month renewal term contract is estimated to generate \$356,081 in revenue for the County. Awardee is located outside Palm Beach County in the City of Tampa, Florida. This Federally funded contract is exempt from the EBO Ordinance.

TOTAL AMOUNT OF ALL AWARDS: \$7,905,730.00

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TOTAL AMOUNT OF ALL AWARDS: \$7,905,730.00