

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?				Yes _____	No _____
Budget Account No.:	Fund _____	Dept. _____	Unit _____	Object _____	
				Reporting Category _____	

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

April 12, 2022

CONSENT AGENDA

3.B.2

A)

Increase of term contract of \$6,000,000 with CDW Government LLC; SHI International Corp for information technology solutions and services for a total of \$31,870,000 from 05/01/2019 through 02/28/2023.

B)

Increase of term contract of \$5,000,000 with Cisco Systems, Inc for data communications products and services for a total of \$8,815,000 from 07/13/2021 through 09/30/2024.

C)

Increase of term contract of \$6,000,000 with Precision Contracting Services, Inc for fiber optic engineering, design, material, supplies and installation for a total of \$9,000,000 from 10/23/2021 through 10/22/2022.

D)

Renewal of term contract with Matheson Tri-Gas for \$208,800 for food grade carbon dioxide gas from 04/20/2022 through 04/19/2023.

E)

Renewal of term contract with Intergraph Corporation dba Hexagon Safety & Infrastructure for \$444,671.04 for Intergraph Corporation-Hexagon, CAD Software Annual License and Maintenance from 05/01/2022 through 04/30/2023.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
04/12/2022

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT A</u> CDW Government LLC; SHI International Corp	Increase of term contract for information technology solutions and services for the period 05/01/2019 through 02/28/2023 per Master Agreement #300569.	Increased Amount: \$6,000,000.00 Total with increase: \$31,870,000.00 S/M/WBE: \$0 Original Contract Amount: \$18,000,000.00	Countywide Lead Department: Information System Services Department	Cooper	

The County has expended or encumbered \$20,226,872 (\$582,068/month) during the previous thirty-four and three quarter (34.75) months of the current forty-six (46) month term contract. The Information System Services Department requests an increase of \$6,000,000 over the previous authorized amount of \$25,870,000 for the purchase of network components (routers, switches, etc.) to be used in the County's Broadband Infrastructure Expansion Projects for the remaining eleven and one quarter (11.25) months of the current term contract. This contract is a piggyback off the City of Mesa, Arizona (National IPA) Contract #2018011-01 and has two (2) twelve (12) month renewal options. Approval is also requested to add items and/or vendors as necessary during the term of the contract as approved by the originating entity. Awardees are located out of State. There is no S/M/WBE currently certified for this commodity or service. This piggyback was reviewed and approved by the OEBO.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
04/12/2022

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT B</u> Cisco Systems, Inc.	Increase of term contract for data communications products and services for the period 07/13/2021 through 09/30/2024 per Master Agreement #900503.	Increased Amount: \$5,000,000.00 Total with increase: \$8,815,000.00 S/M/WBE: \$0 Original Contract Amount: \$3,815,000.00	Countywide Lead Department: Information System Services Department	Cooper	

The County has expended or encumbered \$3,574,537 (\$420,534/month) during the previous eight and one half (8.5) months of the current thirty-eight and one half (38.5) month term contract. The Information System Services Department requests an increase of \$5,000,000 over the previously authorized amount of \$3,815,000 for the purchase of Cisco equipment to be used in the County's Broadband Infrastructure Expansion Projects for the remaining thirty (30) months of the current term contract. This contract is a piggyback off the State of Florida Contract #43220000-NASPO-19-ACS and has no renewal options. Approval is also requested to add vendors and/or items as necessary during the term of the contract as approved by the originating entity. Awardee is located out of State. There is no S/M/WBE currently certified for this commodity or service. This piggyback was reviewed and approved by the OEBO.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
04/12/2022

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor Minutes #
<u>EXHIBIT C</u> Precision Contracting Services, Inc.	Increase of term contract for fiber optic engineering, design, material, supplies and installation for the period 10/23/2021 through 10/22/2022 per Master Agreement #19065B.	Increased Amount: \$6,000,000.00 Total with increase: \$9,000,000.00 S/M/WBE: Amount Dependent Upon Usage Original Contract Amount: \$2,000,000.00	Information Systems Services 1162-490-517A-4674	Cooper

The County has expended or encumbered \$2,018,715 (\$403,743/month) during the previous five (5) months of the current twelve (12) month term contract. The Information System Services Department requests an increase of \$6,000,000 over the previous authorized amount of \$3,000,000 for the purchase of fiber optic cabling to be used in the County’s Broadband Infrastructure Expansion Projects for the remaining seven (7) months of the current term contract. The contract amount for the: (i) initial twelve (12) month term was \$998,237, which was increased to \$1,398,237, with \$509,096 expended; and (ii) first twelve (12) month renewal term was \$2,000,000, with \$327,223 expended. This term contract has two (2) twelve (12) month renewal options. Awardee is located in Palm Beach County. Awardee is a non-S/M/WBE vendor utilizing an SBE subcontractor (Universal Cabling Systems).

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Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor Minutes #
<u>EXHIBIT D</u> Matheson Tri-Gas	Renewal of term contract for food grade carbon dioxide gas for the period 04/20/2022 through 04/19/2023 per Master Agreement #21032A.	\$208,800.00 S/M/WBE: \$0 Original Contract Amount: \$208,800.00	Water Utilities Department 4001-720-2531-4615 4001-720-2532-4615 4001-720-2533-4615 4001-720-2535-4615 4001-720-3GUA-4615	Cooper

The County has expended or encumbered \$145,000 (\$13,182/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to the continued need to purchase carbon dioxide to control the pH content of water and increase the life span of treatment plant equipment, \$208,800 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. The original contract was established by a competitive solicitation process. The OEBO approved a Waiver of API requirements. No S/M/WBE vendor submitted a bid on this project.

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EXHIBIT E					
Intergraph Corporation dba Hexagon Safety & Infrastructure	Renewal of term contract for Intergraph Corporation- Hexagon, CAD Software Annual License and Maintenance for the period 05/01/2022 through 04/30/2023 per Master Agreement #SS250653A.	\$444,671.04 S/M/WBE: \$0 Original Contract Amount: \$423,481.88	Fire Rescue Department 1300-440-4217-4674	Cooper	

The County has expended or encumbered \$423,481.88 (\$38,498/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to an increase in fixed pricing provided by the vendor in response to the original solicitation, \$444,671.04 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The vendor, who is a sole source, requires that the County agree to a limitation of liability provision that deviates from the County's standard requirements. In accordance with PPM CW-F-049, the Department of Risk Management and the County Attorney's office, negotiated with the vendor and agreed to: (i) exclude vendor's liability for special or consequential damages; and (ii) limit vendor's liability to indemnify and defend County to the extent of vendor's acts or omissions. These negotiated terms between the County and Intergraph Corporation d/b/a Hexagon Safety & Infrastructure will be used for future sole source purchases, as applicable. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located out of State. Awardee is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

TOTAL AMOUNT OF ALL AWARDS: \$17,653,471.04