

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____

Is Item Included In Current Budget? Yes_____ No_____

Budget Account No.: Fund_____ Dept._____ Unit_____ Object_____

Reporting Category_____

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
07/19/2022

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT A					
Municipal Equipment Company LLC; Bennett Fire Products Co Inc; Henry Schein Inc; Ten-8 Fire & Safety, LLC dba TEN8; Team Equipment Inc; Municipal Emergency Services, Inc.; Technical Rescue.Com Inc.; Fisher Scientific Company, L.L.C.	Increase of term contract for fire equipment, parts, supplies and services for the period 07/01/2021 through 09/30/2022 per Master Agreement #950678.	Increased Amount: \$563,310.00 Total with increase: \$2,794,110.00 S/M/WBE: \$0 Original Contract Amount: \$2,028,000.00	Countywide Lead Department: Fire Rescue Department	Cooper	

The County has expended or encumbered \$2,206,862 (\$183,905/month) during the previous twelve (12) months of the current fifteen (15) month term contract. The Fire Rescue Department requests an increase of \$563,310 over the previous authorized amount of \$2,230,800, inclusive of the Purchasing Director's ten percent (10%) authority, for the remaining three (3) months of the current term contract. This increase is necessary to allow for continued usage through the three (3) month contract extension, which was extended pursuant to the Purchasing Director's authority. This contract is a piggyback off Lake County, Florida Contract #17-0606 and has no renewal options remaining. Five (5) Awardees are located outside Palm Beach County in the cities of Orlando, Bradenton, New Port Richey, Pinellas Parks and Cooper City, Florida, and three (3) Awardees are located out of State. There is no S/M/WBE currently certified for this commodity or service. This piggyback was reviewed and approved by the OEBO.

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<u>EXHIBIT B</u> Xylem Water Solutions USA, Inc.	Renewal of term contract for Flygt products OEM parts and service repairs for the period 08/17/2022 through 08/16/2023 per Master Agreement #SS150996A.	\$756,250.00 S/M/WBE: \$0 Original Contract Amount: \$687,500.00	Water Utilities Department 4001-720-2470-4615 4001-720-2554-4615 4001-720-7GUA-4615 4001-720-2555-4615 4001-720-2310-4615	Cooper	

The County has expended or encumbered \$787,071 (\$74,959/month) during the previous ten and one half (10.5) months of the current twelve (12) month term contract. Due to the need for continuous repairs and maintenance of Flygt pumps to sustain pump operations at lift stations and water treatment plants, \$756,250 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the initial twelve (12) month term was \$687,500, which was increased to \$1,026,250. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. Awardee is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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<u>EXHIBIT C</u> Advanced Mulch Inc	Renewal of term contract for the purchase and installation of blown mulch for the period 08/01/2022 through 07/31/2023 per Master Agreement #20061B.	\$774,320.00 S/M/WBE: Amount Dependent Upon Usage Original Contract Amount: \$1,324,645.00	Countywide Lead Department: Water Utilities Department	Cooper	

The County has expended or encumbered \$343,589 (\$31,235/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to the continued need for general maintenance and routine landscaping at various locations and facilities throughout the County, \$774,320 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$1,324,645, with \$323,662 expended; and (ii) first twelve (12) month renewal term was \$1,289,800. This term contract has two (2) twelve (12) month renewal options remaining. The original contract was established by a competitive solicitation process. Awardee is located in Palm Beach County and is an SBE vendor. This item was reviewed and approved for renewal by the OEBO.

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<u>EXHIBIT D</u> MAR Green Resources LLC; SiteOne Landscaping Supply, LLC	New term contract for fertilizers and Mirimichi Green for the period 07/19/2022 through 07/18/2023 per Master Agreement #22028R.	\$464,649.10 S/M/WBE: Amount Dependent Upon Usage	Countywide Lead Department: Parks & Recreation Department	Cooper	

The Parks & Recreation Department requests a new twelve (12) month term contract for the purchase and delivery of fertilizers and Mirimichi Green on an as needed basis. \$464,649.10 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. One (1) Awardee is located in Palm Beach County and is an S/WBE, and one (1) Awardee is located out of State. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

<u>EXHIBIT E</u> B Ellis Enterprises Inc.	New term contract for irrigation system repair services for the period 08/01/2022 through 07/31/2023 per Master Agreement #22042.	\$289,000.00 S/M/WBE: Amount Dependent Upon Usage	Countywide Lead Department: Parks & Recreation Department	Cooper	
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The County has expended or encumbered \$158,012 (\$11,286/month) during the previous fourteen (14) months of the current fifteen (15) month term contract. Due to the continued need for irrigation system repair services, \$289,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located in Palm Beach County and is an SBE vendor. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

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<u>EXHIBIT F</u> Kirms Communications LLC	Extension of term contract for radio tower maintenance, repairs and installations for the period 04/30/2021 through 08/29/2022 per Master Agreement #17034D.	Time Extension Only S/M/WBE: \$0 Original Contract Amount: \$175,000.00	Countywide Lead Department: Facilities Development & Operations Department	Cooper	

The County has expended or encumbered \$153,947 (\$10,996/month) during the previous fourteen months (14) months of the current fifteen (15) month term contract, which includes a three (3) month extension pursuant to the Purchasing Director's authority. Due to the impact of the COVID-19 pandemic, staff workload reprioritization and periodic non-availability to work, an additional one (1) month extension to the current term contract is necessary to award a new term contract. This term contract has no renewal options. One (1) Awardee is located in Palm Beach County. No S/M/WBE vendor submitted a bid on this project.

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EXHIBIT G					
Outfront Media Group LLC f/k/a CBS Outdoor Group, Inc. f/k/a CBS Outdoor Group LLC	Extension and increase of term contract for bus stop shelter construction, installation, maintenance and advertising for the period 07/04/2012 through 07/03/2023 per Master Agreement #11053R-1.	Increased Amount: \$279,000.00 (Estimated Revenue) Total with Increase: \$2,889,000.00 (Estimated Revenue) S/M/WBE: \$0 Original Amount of Revenue Generated: \$1,692,596.00 (120 months)	Palm Tran Department 1340-540-5101-6210	Cooper	

The County has received \$1,692,596 (\$14,105/month) in revenue during the previous one hundred twenty (120) month term contract. Palm Tran has requested a twelve (12) month extension to the contract, with a retroactive start date of July 4, 2022, to allow time to solicit and award a new contract through the RFP process. Palm Tran anticipates generating \$279,000 in revenue during this twelve (12) month extension term based upon payment to the County of \$77.50 per advertising shelter per month for approximately 300 shelters. In accordance with the contract, the County may elect to have up to two (2) non-advertising bus stop shelters installed at a rate of \$20,575 per shelter during this twelve (12) month extension term. Awardee is located out of State. This Federally funded contract is exempt from the EBO Ordinance.

EXHIBIT H					
Preferred Governmental Claim Solutions, Inc.	Renewal of term contract for Third Party Administrator for Workers' Compensation Program for the period 11/01/2022 through 10/31/2023 per Master Agreement #19057A.	\$641,100.00 S/M/WBE: \$0 Original Contract Amount: \$1,835,975.00 (36 months)	Risk Management Department 5011-700-7242-3401	Cooper	

The County has expended or encumbered \$1,459,630 (\$46,337/month) during the previous thirty-one and one half (31.5) months of the current thirty-six (36) month term contract. \$641,100 is needed to meet the County's requirements through the expiration of this twelve (12) month renewal term contract. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located outside Palm Beach County in the City of Lake Mary, Florida. The original contract was established by a competitive solicitation process. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

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<u>EXHIBIT I</u> Preferred Governmental Claim Solutions, Inc.	Renewal of term contract for professional claims administration services for the period 10/01/2022 through 09/30/2023 per Master Agreement #18044D.	\$319,440.00 S/M/WBE: \$0 Original Contract Amount: \$215,700.00	Risk Management Department 5010-700-7130-3401	Cooper	

The County has expended or encumbered \$239,580 (\$26,620/month) during the previous nine (9) months of the current twelve (12) month term contract. Based on the all-inclusive fixed fee pricing of \$208,860, plus an additional annual fee of \$16,800 and an adjuster fee of \$93,780, as set forth in the existing contract, \$319,440 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount and expended amount for the: (i) initial twelve (12) month term was \$215,700, which was increased to \$231,330; (ii) first twelve (12) month renewal term was \$309,480; (iii) second twelve (12) month renewal term was \$309,480; and (iv) third twelve (12) month renewal term was \$319,440. This term contract has no renewal options remaining. Awardee is located outside Palm Beach County in the City of Lake Mary, Florida. The original contract was established by a competitive solicitation process that allowed for up to ten (10) points for SBE participation. No certified SBE participation was offered by the recommended Awardee. This item was reviewed and approved for renewal by the OEBO.

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<u>EXHIBIT J</u> WSP USA Inc.; Alfred Benesch & Company, f/k/a Tindale-Oliver & Associates, Inc.; Upscale Events by Mosaic, LLC, dba The Mosaic Group; The Valerin Group, Inc.	Renewal of term contract for General Planning Consultant services for the period 08/20/2022 through 08/19/2023 per Master Agreement #F19019A.	\$1,651,666.66 S/M/WBE: \$0 Original Contract Amount: \$4,955,000.00 (36 months)	Palm Tran Department 1341-542-5560-3401	Cooper	

The County has expended or encumbered \$2,755,341 (\$79,496/month) during the previous thirty-four and two-thirds (34.66) months of the current thirty-six (36) month term contract. \$1,651,666.66 is needed to meet the County's requirements through the expiration of this twelve (12) month renewal term contract. This term contract has one (1) twelve (12) month renewal option remaining. The original contract was established by a competitive solicitation process. Two (2) Awardees are located outside Palm Beach County, in the City of Fort Lauderdale, Florida, and two (2) Awardees are located in Palm Beach County. This Federally funded contract is exempt from the EBO Ordinance.

TOTAL AMOUNT OF ALL AWARDS: \$5,459,735.76