



**II. FISCAL IMPACT ANALYSIS**

**A. Five-Year Summary of Fiscal Impact:**

<u>Fiscal Years</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
<b>NET FISCAL IMPACT</b>	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____

Is Item Included In Current Budget? Yes\_\_\_\_\_ No\_\_\_\_\_

Budget Account No.: Fund\_\_\_\_\_ Dept.\_\_\_\_\_ Unit\_\_\_\_\_ Object\_\_\_\_\_

Reporting Category\_\_\_\_\_

**B. Recommended Sources of Funds/Summary of Fiscal Impact:**

**C. Departmental Fiscal Review:**

**III. REVIEW COMMENTS**

**A. OFMB Fiscal and/or Contract Development and Control Comments:**

_____	_____
<b>OFMB</b>	<b>Contract Dev. and Control</b>

**B. Legal Sufficiency:**

\_\_\_\_\_

**Assistant County Attorney**

**C. Other Department Review:**

\_\_\_\_\_

**Department Director**

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**12/06/2022**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT J</u> Maia Lawn and Landscape Services, Inc.	New term contract for landscape maintenance on North and South County roads for the period 12/06/2022 through 12/05/2023 per Master Agreement #22055.	\$709,710.00 S/M/WBE: Amount Dependent Upon Usage	Engineering and Public Works Department /Streetscape 1201-363-R025-3401	Thelwell	

The County has expended or encumbered \$150,387 (\$12,532/month) during the previous twelve (12) month term contract. Due to fixed fees of \$659,710 and \$50,000 for optional landscaping tasks, the Engineering and Public Works Department/Streetscape Section requests \$709,710 to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located in Palm Beach County and is a certified S/M/WBE vendor. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

**TOTAL AMOUNT OF ALL AWARDS: \$7,494,006.00**

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<b>EXHIBIT A</b> Cherokee Enterprises, Inc.; Florida Metro Construction Company, Inc.; Glasgow Equipment Service, Inc.; Lutz Petroleum Equipment Installations, Inc.; JF Acquisition, LLC dba JF Petroleum Group	Increase of term contract for maintenance and repair of fuel systems equipment for the period 05/10/2020 through 05/09/2025 per Master Agreement #20047.	Increased Amount: \$515,000.00 Total with increase: \$1,340,000.00 S/M/WBE: \$0 Original Contract Amount: \$750,000.00	Countywide  Lead Department: Facilities Development & Operations Department	Thelwell	

The County has expended or encumbered \$824,329 (\$27,478/month) during the previous thirty (30) months of the current sixty (60) month term contract. The Facilities Development and Operations Department, Department of Airports, Water Utilities Department and the Fire Rescue Department requests an increase of \$515,000 over the previous authorized amount of \$825,000, inclusive of the Purchasing Director's ten percent (10%) authority for the remaining thirty (30) months of the current term contract. This increase is necessary for maintenance and repair services for fuel systems equipment Countywide. The contract amount for the initial sixty (60) month term was \$750,000, with \$665,312.85 expended. Additionally, approval is requested to add vendors that may become pre-qualified during the term of the contract. This term contract has no renewal options. One (1) Awardee is located in Palm Beach County, three (3) Awardees are located outside Palm Beach County in the cities of Miami Lakes, Dania Beach and Pompano Beach, Florida and one (1) Awardee is located out of State. There is currently no certified S/M/WBE for this commodity or service.

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<b>EXHIBIT B</b>					
Environmental Systems Research Institute Inc dba ESRI	Increase of term contract for software maintenance for the period 04/01/2022 through 03/31/2025 per Master Agreement #SS300611.	Increased Amount: \$43,496.00 Total with increase: \$203,853.34 S/M/WBE: \$0 Original Contract Amount: \$160,357.34	Water Utilities Department 4001-720-32IT-4615	Thelwell	

The County has expended or encumbered \$160,357 (\$22,908/month) during the previous seven (7) months of the current thirty-six (36) month term contract. The Water Utilities Department requests an increase of \$43,496 over the previous authorized amount of \$160,357.34 for the remaining twenty-nine (29) months of the current term contract. This increase is necessary to cover the cost of a new annual subscription. The contract amount for the initial thirty-six (36) month term was \$160,357.34. This term contract has no renewal options. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

<b>EXHIBIT C</b>					
RG Landscaping LLC	Renewal of term contract for landscape maintenance of north central County roadways for the period 02/01/2023 through 01/31/2024 per Master Agreement #21058A.	\$350,000.00 S/M/WBE: \$0 Original Contract Amount: \$429,200.00	Engineering and Public Works Department /Streetscape 1201-363-R025-3401	Thelwell	

The County has expended or encumbered \$189,800 (\$21,088/month) during the previous nine (9) months of the current twelve (12) month term contract. The Engineering and Public Works Department/Streetscape Section requests \$350,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the initial twelve (12) month term was \$429,200, with \$189,800 expended. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. At time of original award, Awardee was a certified SBE vendor, however, vendor certification expired on August 29, 2022. This original contract was established by a competitive solicitation process. This item was reviewed and approved for renewal by the OEBO.

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<u>EXHIBIT D</u> Harcros Chemicals Inc.	Renewal of term contract for corrosion inhibitors for the period 12/18/2022 through 12/17/2023 per Master Agreement #SS150957C.	\$430,000.00 S/M/WBE: \$0 Original Contract Amount: \$430,000.00	Water Utilities Department 4001-720-2531-4615 4001-720-2532-4615 4001-720-2533-4615 4001-720-2535-4615 4001-720-3GUA-4615	Thelwell

The County has expended or encumbered \$365,701 (\$33,246/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to the continuous need to purchase chemicals necessary to protect the distribution of water throughout the utility system and to slow the rate of corrosion, the Water Utilities Department requests \$430,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$430,000, with \$319,571 expended; (ii) first twelve (12) month renewal term was \$430,000, with \$260,063 expended; and (iii) second twelve (12) month renewal term was \$430,000. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located outside of Palm Beach County in the City of Tampa, Florida. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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<u>EXHIBIT E</u> Burnett Lime – Florida, Inc.	Renewal of term contract for Cal-Flo Lime Slurry for the period 12/19/2022 through 12/18/2023 per Master Agreement #SS150936D.	\$273,300.00 S/M/WBE: \$0 Original Contract Amount: \$373,300.00	Water Utilities Department 4001-720-2531-4615 4001-720-2532-4615 4001-720-2533-4615 4001-720-2535-4615 4001-720-3GUA-4615	Thelwell

The County has expended or encumbered \$200,200 (\$18,200/month) during the previous eleven (11) months of the current twelve (12) month term contract. The Water Utilities Department is requesting \$273,300 to control pH, hardness and alkalinity in the wastewater treatment process and to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$373,300, with \$189,066 expended; (ii) first twelve (12) month renewal term was \$373,300, with \$252,634 expended; (iii) second twelve (12) month renewal term was \$373,300, with \$273,473 expended; and (iv) third twelve (12) month renewal term was \$373,300. This term contract has no renewal options remaining. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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<u>EXHIBIT F</u> PSI Technologies Inc	Renewal of term contract for Wilo USA, LLC., Repair Services and OEM Parts for the period 12/18/2022 through 12/17/2023 per Master Agreement #SS150933D.	\$800,000.00 S/M/WBE: \$0 Original Contract Amount: \$1,800,000.00	Water Utilities Department 4001-720-2470-4615 4001-720-2554-4615 4001-720-2555-4615 4001-720-7GUA-4615	Thelwell	

The County has expended or encumbered \$795,919 (\$72,356/month) during the previous eleven (11) months of the current twelve (12) month term contract. The Water Utilities Department requests \$800,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract due to the replacement pump system parts and repair services for approximately one thousand (1,000) lift stations. The contract amount for the: (i) initial twelve (12) month term was \$1,800,000, with \$740,266 expended; (ii) first twelve (12) month renewal term was \$1,800,000, with \$775,138 expended; (iii) second twelve (12) month renewal term was \$1,800,000, with \$477,225 expended; and (iv) third twelve (12) month renewal term was \$800,000 with \$637,760 expended. This term contract has no renewal options remaining. Awardee is located in Palm Beach County. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.



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<u>EXHIBIT G</u> Amaya Solutions, Inc. dba American Water Chemicals	Renewal of term contract for Anti-Scalant Inhibitor for the period 12/20/2022 through 12/19/2023 per Master Agreement #22021A.	\$307,000.00 S/M/WBE: \$0 Original Contract Amount: \$189,000.00	Water Utilities Department 4001-720-2531-4615 4001-720-2532-4615 4001-720-2533-4615 4001-720-2535-4615 4001-720-3GUA-4615	Thelwell	

The County has expended or encumbered \$220,000 (\$20,952/month) during the previous ten and one-half (10.5) months of the current twelve (12) month term contract. The Water Utilities Department requests \$307,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. Anti-Scalant Inhibitor must be properly dosed and released into the water system by reverse osmosis as a pretreatment chemical to protect the membranes in the system from scale buildup. The contract amount for the: (i) initial twelve (12) month term was \$189,000, which was increased to \$307,000. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located outside Palm Beach County in the City of Plant City, Florida. The original contract was established by a competitive solicitation process. No S/M/WBE vendor submitted a bid on this project. This item was reviewed and approved for renewal by OEBO.

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<u>EXHIBIT H</u> Community Tree & Landscape Service, Inc	Renewal of term contract for tree removal services for the period 12/17/2022 through 12/16/2023 per Master Agreement #19053RC.	\$504,500.00 S/M/WBE: \$0 Original Contract Amount: \$271,000.00	Countywide  Lead Department: Parks and Recreation Department	Thelwell	

The County has expended or encumbered \$134,952 (\$12,268/month) during the previous (11) months of the current (12) month term contract. Due to anticipated tree removal services at County Parks, and golf courses, roadways, bridges, fire stations and various County buildings, the Parks and Recreation Department, as the lead department, requests \$504,500 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$271,000, with \$124,938 expended; (ii) first twelve (12) month renewal term was \$334,000, with \$146,492 expended; and (iii) the second twelve (12) month renewal term was \$295,500, with \$134,952 encumbered. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located outside Palm Beach County in the City of Port Salerno, Florida. The original contract was established by a competitive solicitation process. There was no responsive S/M/WBE vendor bid within ten percent (10%) of the low bidder. The Goal Setting Committee recommended an SBE Price Preference for this solicitation. This item was reviewed and approved for renewal by OEBO.

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<b><u>EXHIBIT I</u></b>					
Hinterland Group, Inc.	New term contract for the rental of crews with equipment for the period 12/06/2022 through 12/05/2023 per Master Agreement #22095.	\$3,561,000.00 S/M/WBE: \$0	Countywide  Lead Department: Engineering and Public Works Department	Thelwell	

The County has expended or encumbered \$2,820,897 (\$188,060/month) during the previous fifteen (15) month term contract. The Engineering & Public Works Department, Department of Airports, Water Utilities Department, Fire Rescue Department and Department of Environmental Resources Management requests \$3,591,000 for repaving and drainage repairs, scheduled and as needed for aging facilities, and to comply with FAA & TSA Federal regulations for erosion repair at PBIA, through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. No S/M/WBE vendor submitted a bid on this project. Awardee is located in Palm Beach County. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.