

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
12/20/2022

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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EXHIBIT A

Jupiter Dive Training, Inc., dba Jupiter Dive Center; House of Scuba, Inc., dba HouseofScuba; Dive Rescue International	Increase of term contract for dive equipment for the period 11/22/2018 through 11/21/2023 per Master Agreement #18077.	Increased Amount: \$80,000.00 Total with increase: \$374,250.00 S/M/WBE: \$0 Original Contract Amount: \$267,500.00	Countywide Lead Department: Fire Rescue Department	Thelwell	
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The County has expended or encumbered \$291,380 (\$6,070.42/month) during the previous forty-eight (48) months of the current sixty (60) month term contract. The Fire Rescue Department requests an increase of \$80,000 over the previous authorized amount of \$294,250, inclusive of the Purchasing Director's ten percent (10%) authority, for the remaining twelve (12) months of the current term contract. This increase is necessary due to inflation and increasing price of equipment. The initial sixty (60) month term contract amount was \$267,500 and has no renewal options. One (1) Awardee is located in Palm Beach County and two (2) Awardees are located out of State. No S/M/WBE vendor submitted a bid on this project. The original contract was established by a competitive solicitation process.

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<u>EXHIBIT B</u> Cubic ITS, Inc. f/k/a Trafficware	Increase of term contract for Trafficware and Gridsmart products, parts, repair and replacement services, and technical support for the period 06/16/2022 through 06/15/2023 per Master Agreement #SS650448B.	Increased Amount: \$1,200,000.00 Total with increase: \$1,965,900.00 S/M/WBE: \$0 Original Contract Amount: \$765,900.00	Engineering & Public Works/ Traffic Division 1201-360-3220-5201	Thelwell	

The County has expended or encumbered \$686,686 (\$124,852/month) during the previous five and one half (5.5) months of the current twelve (12) month term contract. The Engineering & Public Works Department/Traffic Division requests an increase of \$1,200,000 over the previous authorized amount of \$765,900 for the remaining six and one half (6.5) months of the current term contract. This increase is necessary to cover the cost of pending orders and to replenish stock of signal cabinets and internal components that are essential for the operation of County intersections. The contract amount for the initial: (i) twelve (12) month term was \$765,900, which was increased to \$945,900, with \$945,278 expended; (ii) first twelve (12) month renewal term was \$765,900, with \$295,167.00 expended; and (iii) second twelve (12) month renewal term was \$765,900 with \$686,686 encumbered. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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<u>EXHIBIT C</u> Ameri-Recreational Sports LLC dba ARS Power Sports; Crimson Technology Products LLC; DELAND TRUCK CENTER INC.; Dobbs Equipment LLC; EFE, INC. dba EVERGLADES EQUIPMENT GROUP; Jeffrey Allen, Inc; KELLY TRACTOR CO; LJ Power, Inc.; MENZI USA SALES INC; Miller Heiman Holdings LLC dba Green Thumb Palm Beach; Rick Croft Enterprises Inc. dba Texas Trailers Sales and Service; Ridge Equipment Co. Inc.; RING POWER CORPORATION; Southern States Material Handling, Inc. dba Southern States Toyotalift; STERTIL-KONI USA INC; STRIPING SERVICE AND SUPPLY INC; THOMPSON PUMP AND MANUFACTURING CO INC; Tradewinds Power Corp.; VAC-CON, INC.; Vehicle Service Group, LLC. dba Rotary Lift; VERMEER SOUTHEAST SALES & SERVICE INC	Increase of term contract for heavy equipment, purchase of, term contract for the period 10/01/2022 through 09/30/2023 per Master Agreement #555521A.	Increased Amount: \$2,531,282.00 Total with increase: \$2,731,281.00 S/M/WBE: \$0 Original Contract Amount: \$199,999.00	Countywide Lead Department: Facilities Development & Operations Department/Fleet Division	Thelwell	

(See Next Page for Summary)

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The County has expended or encumbered \$184,350 (\$92,175/month) during the previous two (2) months of the current twelve (12) month term contract. The Facilities Development & Operations Department/Fleet Division requests an increase of \$2,531,282 over the previous authorized amount of \$199,999 for the remaining ten (10) months of the current term contract. This increase is necessary due to the need to purchase fifty-one (51) pieces of equipment and encountering an unprecedented situation with parts and supply chain issues resulting in increased costs and delays. There are twenty-one (21) Awardees, four (4) Awardees are located in Palm Beach County, fourteen (14) Awardees are located outside Palm Beach County in the cities of Sebring (2), Miami (1), Gainesville (1), Green Cove Springs (1), Tampa (1), Port Orange (1), Ft. Pierce (1), Jacksonville (1), Coral Springs (1), Riverview (1), Lakeland (1), Apopka (1) and Deland (1), and three (3) Awardees are located out of state. This purchase is from the Florida Sheriff's Association Contract #FSA20-EQU18.0. The initial twelve (12) month term contract amount was \$199,999 and has no renewal options. Additionally, approval is requested to add vendors and/or items, as necessary, during the remaining term of the contract as approved by the originating entity. There is no S/M/WBE vendor currently certified for this commodity or service.

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EXHIBIT D					
EccoVia, Inc. dba Eccovia Solutions/ ClientsTrack	Increase and approval of amendment of term contract for ClientTrack software and support services for the period 07/13/2021 through 07/12/2026 per Master Agreement #FSS650500.	Increased Amount: \$434,800.00 Total with increase: \$1,398,914.00 S/M/WBE: \$0 Original Contract Amount: \$964,114.00	Community Services Department 1001-148-1318-5121 1001-142-1435-5121 1001-142-1438-5121	Thelwell	

The County has expended or encumbered \$430,882 (\$26,115/month) during the previous sixteen and one half (16.5) months of the current sixty (60) month term contract. The Department of Community Services requests approval of Amendment #1 and an increase of \$434,800 over the previous authorized amount of \$964,114, for the remaining forty-three and one half (43.5) months of the current term contract. The increase is necessary for administrative, educational and advanced analytical services to support and maintain the HUD mandated Homeless Information Management System (HMIS) to be used by the County's Continuum of Care (CoC) division. The initial sixty (60) month term contract amount was \$964,114 and has no renewal options. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This Federally Funded sole source contract is exempt from the EBO Ordinance.

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<u>EXHIBIT E</u> Kirms Communications LLC	Ratification of approval of one-time emergency/confirming purchase for Hurricane Ian repair projects and ARPA school wifi per Purchase Order #CC112922*03.	\$317,900.00 S/M/WBE: N/A	Information Systems Services Department 1164-490-517A-5121	Thelwell	

The Information Systems Services Department requests a one-time emergency/confirming purchase for Hurricane Ian repair projects and American Rescue Plan Act (ARPA) school wifi, including the rental of bucket trucks, mobilization crews, replace/repair equipment, poles, solar panels, planning, projects and scheduling permits, and Maintenance of Transportation (MOT) designs. Due to the emergency circumstances and the immediate need for these goods and services, the Information Systems Services Department ordered and received the above referenced good and services, and is seeking the Board's ratification of same. Awardee is located in Palm Beach County and is not a certified S/M/WBE. This emergency/confirming purchase is exempt from the OEBO Ordinance.

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BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
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<u>EXHIBIT F</u> Universal Cabling Systems Inc	Renewal of term contract for installation and repair of cabling systems for the period 01/07/2022 through 01/06/2023 per Master Agreement #19042RC.	\$1,000,000.00 S/M/WBE: 100% Original Contract Amount: \$600,000.00	Information Systems Services Department 3901-491-1374-4674	Thelwell	

The County has expended or encumbered \$439,708 (\$40,903/month) during the previous ten and three quarter (10.75) months of the current twelve (12) month term contract. Due to ongoing cabling projects and updating of infrastructure Countywide, the Information Systems Services Department requests \$1,000,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$600,000, which was increased to \$669,290, with \$420,253 expended; (ii) first twelve (12) month renewal term was \$750,000, with \$545,165 expended; and (iii) second twelve (12) month renewal term was \$1,000,000, with \$325,674.98 expended. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located in Palm Beach County. The original contract was established by a competitive solicitation process. This item was reviewed by the Goal Setting Committee and an SBE Price Preference was approved.

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BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
12/20/2022

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<u>EXHIBIT G</u> PDFTron Systems, Inc	New term contract for PDFTron software license agreement for WebViewer and SKD for Windows, for the period 12/20/2022 through 12/19/2025 per Master Agreement #SS151036.	\$72,000.00 S/M/WBE: \$0	Information Systems Services Department 0001-490-1300-5121	Thelwell	

The Information Systems Services Department requests a new thirty-six (36) month term contract for PDFTron software license agreement for WebViewer and SKD for Windows, due to need for the County to have the capability to review permit applications, documents and drawings, schedule/assign/record inspections and issue completion certifications, and allow the public access to apply for permits, upload/download documents and schedule inspections. The Information Systems Services Department is requesting \$72,000. This term contract has two (2) twelve (12) month renewal options. In accordance with PPM CW-F049, the Information Systems Services Department has requested Risk Management and the County Attorney's Office approval of a non-standard liability provision. Due to business needs and after advising the Department accordingly, approval has been granted by Risk Management and the County Attorney's Office to move the Agreement forward for Board of County Commissioner approval. The vendor's maximum liability under the Agreement is capped at \$150,000, which excludes intellectual property indemnification. Intellectual property damages are limited to \$300,000. Additionally, venue for any dispute related to the Agreement will be in New York. Awardee is located out of State. Awardee is a sole source provider who is not a certified S/M/WBE. This sole source purchase is exempt from the OEBO Ordinance.

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<u>EXHIBIT H</u> Sjur Solutions Inc	New term contract for video inspection platform software and inspection services, for the period 12/20/2022 through 12/19/2025 per Master Agreement #SS151042.	\$2,400,000.00 S/M/WBE: N/A	Planning, Zoning & Building Department 1400-600-6114-3401	Thelwell	

The Planning, Building & Zoning Department requests a new thirty-six (36) month term contract for video inspection platform software and inspection services. Due to the need for software and connectivity services to facilitate video inspections, the Planning, Building & Zoning Department is requesting \$2,400,000. This term contract has two (2) twelve (12) month renewal options. Awardee is located outside Palm Beach County in the City of New Port Richey, Florida. Awardee is a sole source provider who is not a certified S/M/WBE. This sole source purchase is exempt from the OEBO Ordinance.

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BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
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<u>EXHIBIT I</u> Qumpus, Inc. d/b/a Better World Books	Extension of term contract for library materials, deaccessioned and donated, pick up and sales of for the period 10/01/2021 through 09/30/2023 per Master Agreement #650417D.	\$0.00 S/M/WBE: 0% Original Contract Amount \$0.00	Library Department 1180-320-3200-6400	Thelwell	

The Library Department is requesting a nine (9) month extension to the current revenue generating term contact for the pick-up and sales of deaccessioned and donated library materials. The extension is necessary due to the County's need for continued services while a new solicitation is processed. The Goal Setting Committee approved an API of SBE Price Preference for the new solicitation on November 16, 2022. The revenue amount generated for the: (i) initial twelve (12) month term was \$14,931; (ii) first twelve (12) month revenue generated was \$19,032; (iii) second twelve (12) month revenue generated was \$17,550; (iv) third twelve (12) month revenue generated was \$12,085; and (v) fourth twelve (12) month revenue generated was \$11,979. This term contract has no renewal options remaining. Awardee is located out of State. The original contract was established by a competitive solicitation process. No S/M/WBE vendor submitted a bid response for this project.

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<u>EXHIBIT J</u> Florida LamdaRail, LLC	Retroactive approval of new term contract for research and education fiber optic network services, for the period 05/31/2022 through 05/30/2027 per Master Agreement #SS151044.	\$2,500,000.00 S/M/WBE: N/A	Information Systems Services Department 0001-490-1303-4101	Thelwell	

The Information Systems Services Department requests a new sixty (60) month term contract for research and education fiber optic network services. Due to the need for a high-bandwidth optical network to link Florida’s research institutions and for the provision of a network to support large-scale research, education outreach, public/private partnerships and an information technology infrastructure, the Information Systems Services Department is requesting \$2,500,000. In accordance with PPM CW-F049, the Information Systems Services Department has requested Risk Management and the County Attorneys’ Office approval of nonstandard liability provisions. The Agreement with Florida LamdaRail, LLC provides for nonstandard liability language, whereby the County, subject to Florida Statute 768.28, is responsible for any costs incurred by Florida LamdaRail, LLC, or any damage to or loss of any Florida LamdaRail, LLC’s facilities, arising out of the acts or omissions of County, inconsistent with the permitted use and in accordance with the Agreement. Additionally, neither party is liable for indirect, special, incidental, punitive or consequential damages. Due to business needs and after advising the Department accordingly, approval has been granted by Risk Management and the County Attorneys’ Office to move the Agreement forward for Board of County Commissioner approval. This term contract has no renewal options. Awardee is located outside Palm Beach County in the City of Tallahassee, Florida. Awardee is a sole source provider who is not a certified S/M/WBE. This sole source purchase is exempt from the OEBO Ordinance.

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<u>EXHIBIT K</u> Clocktower Tax Credits, LLC	Increase and extension of term contract for voluntary cleanup tax credits brokerage services for the period 01/12/2022 through 01/11/2024 per Master Agreement #200392RB.	Increased Amount: \$10,000.00 Total with increase: \$40,000.00 S/M/WBE: \$0 Original Contract Amount: \$5,000.00	Housing & Economic Development Department 1539-143-2104-3401	Thelwell	

The County has expended or encumbered \$991 (\$90/month) during the previous eleven (11) months of the current twelve (12) month term contract. The Housing & Economic Development Department is requesting a twelve (12) month extension to the current term contract to allow time for the FL Department of Environmental Protection to process the voluntary cleanup tax credit and make available to the Department prior to being sold. In addition, an increase of \$10,000 over the previous authorized amount noted above, is requested to accommodate the sale of the tax credit during the contract extension. The contract amount for the: (i) initial thirty-six (36) month term was \$5,000, which was increased to \$10,000, with \$4,456 expended; (ii) first twelve (12) month renewal term was \$10,000, with \$0 expended; and (iii) second twelve (12) month renewal term was \$10,000. This term contract has no renewal options remaining. Awardee is located out of State.

TOTAL AMOUNT OF ALL AWARDS: \$10,545,982.00