

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____

Is Item Included In Current Budget? Yes_____ No_____

Budget Account No.: Fund_____ Dept._____ Unit_____ Object_____

Reporting Category_____

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

OFMB

Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
01/10/2023

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT A</u> All Florida Tree & Landscape, Inc.	Increase and extension of term contract for tree pruning services for the period of 11/01/2022 through 10/31/2023 per Master Agreement #19045B.	Increased Amount: \$899,000.00 Total Contract Authorized Amount: \$5,448,827.00 S/M/WBE: Amount Dependent Upon Usage Original Contract Amount: \$1,436,767.00	Countywide Lead Department: Water Utilities Department	Thelwell	

The County has expended or encumbered \$1,427,731 (\$103,835/month) during the previous thirteen and three quarters (13.75) months of the current fifteen (15) month term contract, which includes a three (3) month extension pursuant to the Purchasing Director's authority with an effective term date of 01/31/2023. The Water Utilities Department requests an additional nine (9) month extension to the current term contract with a new effective term date of 10/31/2023, which will be terminated for convenience upon award of a new contract. In addition, an increase of \$899,000 over the previous authorized amount of \$1,636,130 is requested for the contract extension. The contract amount for the: (i) initial twelve (12) month term was \$1,436,767, with \$1,181,790 expended; (ii) first twelve (12) month renewal term was \$1,476,930, with \$1,007,713 expended; and (iii) second twelve (12) month renewal term was \$1,636,130, with \$788,539 expended. The OEBO denied renewal due to S/M/WBE vendor availability. As a result, Water Utilities and Purchasing are working together to release and potentially award a new solicitation, which may be inclusive of certified vendors. Awardee is located in Palm Beach County and is a certified SBE vendor as of 12/15/2022.

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<u>EXHIBIT B</u> American Plumbing Supply Co. Inc dba American Plumbing & Electrical Supply; Line Drive Logistics LLC; Prison Rehabilitative Industries and Diversified Enterprises, Inc. dba PRIDE Enterprises	Increase and extension of term contract for purchase of various types of lumber for the period of 10/17/2017 through 10/16/2023 per Master Agreement #17067.	Increased Amount: \$100,000.00 Total with increase: \$807,300.00 S/M/WBE: \$0 Original Contract Amount: \$643,000.00	Countywide Lead Department: Parks and Recreation Department	Thelwell	

The County has expended or encumbered \$691,748 (11,158/month) during the previous sixty-two (62) months of the current sixty-three (63) month term contract, which includes a three (3) month extension pursuant to the Purchasing Director's authority. Due to the lack of vendor responses to the new pre-qualification contract, the Parks and Recreation department is requesting an additional nine (9) month extension to the current term contract, which will be terminated for convenience upon award of a new contract. In addition, an increase of \$100,000 over the previous authorized amount of \$707,300, inclusive of the Purchasing Director's ten percent (10%) authority, is requested for the contract extension. This increase is necessary for continued purchases of lumber for County departments. The initial sixty (60) month term contract amount was \$643,000, which was increased to \$707,300 with \$644,211 expended. Additionally, approval is requested to add vendors that may become pre-qualified during the term of the contract. Pre-qualification contracts allow for the addition of new vendors during the full term of the term contract. This term contract has no renewal options. Two (2) Awardees are located outside Palm Beach County in the cities of Miami and Brandon, Florida. No S/M/WBE vendor submitted a bid on this project.

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<u>EXHIBIT C</u> Baker & Taylor, LLC; Cengage Learning, Inc. d/b/a The Gale Group, Inc.; Midwest Library Service, Inc.; Midwest Tape, LLC;	Increase of term contract for books, non-print library materials and related ancillary services for the period 09/09/2022 through 02/28/2023 per Master Agreement #700217.	Increased Amount: \$200,000.00 Total Contract Authorized Amount: \$399,999.00 S/M/WBE: \$0 Original Contract Amount: \$199,999.00	Library Department 1180-320-3200-6601 Youth Services Department 0001-150-8210-5201 Lead Department: Library Department	Thelwell	

The County has expended or encumbered \$194,583 (\$59,871/month) during the previous three and one quarter (3.25) months of the current five and one half (5.5) month term contract. The Library Department requests an increase of \$200,000 over the previous authorized amount of \$199,999 for the remaining two and one quarter (2.25) months of the current term contract. This increase is necessary due to higher than anticipated volume of orders. The contract amount for the: (i) initial five and one half (5.5) month term was \$199,999, with \$147,400 expended. This term contract has no renewal options. Four (4) Awardees are located out of State. This purchase is from the State of Florida piggyback contract, #55000000-20-NY-ACS. There is no S/M/WBE currently certified for this good or service. This piggyback was reviewed and approved by the OEBO.

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<p>EXHIBIT D Ameri-Recreational Sports LLC dba ARS Power Sports; Bush Hog, LLC; Crimson Technology Products LLC; DELAND TRUCK CENTER INC.; Dobbs Equipment LLC; EFE, INC. dba EVERGLADES EQUIPMENT GROUP; Jeffrey Allen, Inc; KELLY TRACTOR CO; LJ Power, Inc.; MENZI USA SALES INC; Miller Heiman Holdings LLC dba Green Thumb Palm Beach; Rick Croft Enterprises Inc. dba Texas Trailers Sales and Service; Ridge Equipment Co. Inc.; RING POWER CORPORATION; Southern States Material Handling, Inc. dba Southern States Toyotalift; STERTIL-KONI USA INC; STRIPING SERVICE AND SUPPLY INC; THOMPSON PUMP AND MANUFACTURING CO INC; Tradewinds Power Corp.; VAC-CON, INC.; Vehicle Service Group, LLC. dba Rotary Lift; VERMEER SOUTHEAST SALES & SERVICE INC</p>	<p>Increase of term contract for heavy equipment, purchase of, term contract for the period 10/01/2022 through 09/30/2023 per Master Agreement #555521A.</p>	<p>Increased Amount: \$7,540,000.00 Total with increase: \$10,271,281.00 S/M/WBE: \$0 Original Contract Amount: \$199,999.00</p>	<p>Countywide Lead Department: Facilities Development & Operations Department/Fleet Division</p>	<p>Thelwell</p>	

(See Next Page for Summary)

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The County has expended or encumbered \$670,096 (\$223,365/month) during the previous three (3) months of the current twelve (12) month term contract. The Water Utilities Department requests an increase of \$7,540,000 over the previous authorized amount of \$2,731,281 for the remaining nine (9) months of the current term contract. This increase is necessary due to the need to purchase thirty-two (32) pieces of equipment. There are twenty-two (22) Awardees, four (4) Awardees are located in Palm Beach County, fourteen (14) Awardees are located outside Palm Beach County in the cities of Sebring (2), Miami (1), Gainesville (1), Green Cove Springs (1), Tampa (1), Port Orange (1), Ft. Pierce (1), Jacksonville (1), Coral Springs (1), Riverview (1), Lakeland (1), Apopka (1) and Deland (1), and four (4) Awardees are located out of state. This purchase is from the Florida Sheriff's Association Contract #FSA20-EQU18.0. The contract amount for the: (i) initial thirty-four and one half (34.5) month term was \$34,626,802.50, with \$12,903,608.21 expended; and (ii) first twelve (12) month renewal term was \$199,999, which was increased to \$2,731,281.00, with \$670,095.97 encumbered and has no renewal options. Additionally, approval is requested to add vendors and/or items, as necessary, during the remaining term of the contract as approved by the originating entity. There is no S/M/WBE vendor currently certified for this commodity or service.

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<u>EXHIBIT E</u> Tencarva Machinery Company, LLC dba HudsonPump & Equipment	Renewal of term contract for ITT Goulds pumps, products, OEM repair parts and repair services for the period 01/19/2023 through 01/18/2024 per Master Agreement #SS750816B.	\$325,000.00 Total Contract Authorized Amount: \$1,325,000.00 S/M/WBE: \$0 Original Contract Amount: \$675,000.00	Water Utilities Department 4001-720-2534-4615 4001-720-2537-4615 4001-720-2584-4615 4001-720-1GUA-4615	Thelwell	

The County has expended or encumbered \$297,330 (\$27,030/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to the need for continued products and services, the Water Utilities Department requests \$325,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract due to the scheduled preventative maintenance work orders of all treatment plants. The contract amount for the: (i) initial twelve (12) month term was \$675,000, with \$231,259 expended with an effective date of 01/19/2021 – 01/18/2022; and (ii) first twelve (12) month renewal term was \$325,000, with \$133,672 expended with an effective date of 01/19/2022 – 01/18/2023. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located outside Palm Beach County in the City of Lakeland, Florida. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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<u>EXHIBIT F</u> McCulley Marine Services, Inc.	New term contract for purchase, delivery and deployment of artificial reef material offshore for the period 01/11/2023 through 01/10/2024 per Master Agreement #22104.	\$491,000.00 S/M/WBE: \$0	Environmental Resources Management Department 1225-380-3305-3401 1224-380-1038-3401 1224-380-3098-3401 1225-380-3076-3401 1224-380-1037-3401 3654-380-E121-3401	Thelwell	

The Environmental Resources Management Department requests a new term contract for the purchase, delivery and deployment of artificial reef material and limestone rock. Due to the need for the deployment of artificial reef materials in the Atlantic Ocean offshore of Palm Beach County, the Environmental Resources Management Department requests \$491,000 to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located outside Palm Beach County in the City of Fort Pierce, Florida. There is no S/M/WBE currently certified for this commodity or service. This item was reviewed by the OEBO and a Waiver of API requirements was approved.

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<u>EXHIBIT G</u> Donald Moss Corp. dba Moss Towing; Sisters Towing & Transportation, Inc.	New term contract for Towing and Recovery of County Vehicles for the period of 01/16/23 through 01/15/24 per Master Agreement #22094.	\$360,857.00 S/M/WBE: Amount Dependent Upon Usage	Countywide Lead Department: Facilities Development & Operations Department/ Fleet Management	Thelwell	

The County has expended or encumbered \$200,793 (\$18,254/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to the need for continued towing and recovery services, the Facilities Development and Operations Department, Fire Rescue Department, Palm Tran Department, Water Utilities Department, and Parks and Recreation Department requests \$360,857 to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Two (2) Awardees are located in Palm Beach County, of which one (1) is a certified S/WBE vendor. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

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<u>EXHIBIT H</u> Cigna Health and Life Insurance Company (CHLIC)	Increase of term contract to process a one-time payment of \$597,649.46 to Cigna Health and Life Insurance Company (CHLIC) for the processing of run-out claims under the Administrative Services Only (ASO) Agreement (R2017-1607).	\$597,649.46 S/M/WBE: \$0 Original Contract Amount: \$2,391,633.00	Risk Management 5012-700-7312-3401	Thelwell	

The County has expended or encumbered \$2,381,612.35 (\$202,690.41/month) during the previous eleven and three-quarter (11.75) months of the current twelve (12) month contract. The Risk Management Department requests an increase of \$588,000 to allow for a one-time payment of \$597,649.46 for the processing run-out claims under the Administrative Services Only (ASO) Agreement (R2017-1607) ending December 31, 2022. Per the original contract, fees for processing run-out claims are equal to the sum of the medical (\$588,492.78) and vision (\$9,156.68) fees billed from July 2022 through October 2022. This payment is necessary as the County has ended its contract with CHLIC and approved a contract with a new vendor beginning January 1, 2023. This contract was publicly solicited and included S/M/WBE participation for other items.

TOTAL AMOUNT OF ALL AWARDS: \$10,513,506.46