

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?				Yes_____	No_____
Budget Account No.:	Fund_____	Dept._____	Unit_____	Object_____	
				Reporting Category_____	

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
02/07/2023

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT A</u>	Core & Main LP	Increase of term contract for Sensus cold water meter products and OEM parts for the period 12/03/2021 through 03/02/2023 per Master Agreement #SS150886D.	Increased Amount: \$300,000.00 Total Contract Authorized Amount: \$41,383,071.00 S/M/WBE: \$0 Original Contract Amount: \$1,386,300.00	Water Utilities Department 4001-720-2310-4615 4001-720-3240-4615 4001-720-3333-4615 4001-720-2GUA-4615 4001-720-6GUA-4615	Thelwell

The County has expended or encumbered \$923,044 (\$68,374/month) during the previous thirteen and one-half (13.5) months of the current fifteen (15) month term contract, which includes a three (3) month extension pursuant to the Purchasing Director's authority. The Water Utilities Department is requesting an increase of \$300,000 over the previous authorized amount of \$1,000,000 for the remaining one and one-half (1.5) months of the current term contract. This increase is necessary due to the construction of new residential homes, increased number of residential meters and to increase inventory of meters to keep up with demands. The contract amount for the: (i) initial twelve (12) month term was \$1,386,300, which was increased to \$3,386,300, with \$3,350,819 expended; (ii) first twelve (12) month renewal term was \$22,815,247, which was increased to \$25,096,771, with \$25,056,260 expended; (iii) second twelve (12) month renewal term was \$5,300,000, with \$3,258,545 expended; (iv) third twelve (12) month renewal term was \$6,300,000, with \$677,198 expended; and (v) fourth twelve (12) month renewal term was \$1,000,000, with \$264,264,301 expended. This term contract has no renewal options. Awardee is located in Palm Beach County. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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EXHIBIT B					
Transportation Consultants of America, Inc. d/b/a Quality Transportation	Extension of term contract for courier services for the period 02/10/2023 through 05/09/2023 per Master Agreement #17069RD.	Time Extension Only Total Contract Authorized Amount: \$825,000.00 S/M/WBE: \$0 Original Contract Amount: \$165,000.00	Library Department 1180-320-3200-4205	Thelwell	

The County has expended or encumbered \$130,751 (\$9,175/month) during the previous fourteen and one quarter (14.25) months of the current fifteen (15) month term contract which includes a three (3) month extension pursuant to the Purchasing Director's authority. The Library Department requests an additional three (3) month extension for continued courier services. The contract amount for the: (i) initial twelve (12) month term was \$165,000, with \$94,424 expended; (ii) first twelve (12) month term was \$165,000, with \$94,385 expended; (iii) second twelve (12) month term was \$165,000, with \$95,827 expended; (iv) third twelve (12) month term was \$165,000, with \$94,048 expended; and (v) fourth twelve (12) month term was \$165,000, with \$109,567 expended. This term contract has no renewal options. Awardee is located outside Palm Beach County in the City of Deerfield Beach, Florida. The original contract was established by a competitive solicitation process. No S/M/WBE vendor submitted a bid on this project.

EXHIBIT C

Clean Harbors Environment Services	One-time emergency purchase for cleanup and disposal of Pebble Lime Powder Portland Cement from Silo #2 at Water Treatment Plant #2, per Purchase Order #MB012123-15.	Contract Amount: \$241,075.70 S/M/WBE: \$0	Water Utilities Department 4001-720-2535-4310	Thelwell	
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The Water Utilities Department requests a one-time purchase for cleanup and disposal of Pebble Lime Powder Portland Cement from Silo #2 at Water Treatment Plant #2. This emergency/confirming purchase was necessary due to the importance of proper disposal to prevent major damage to the environment, safety concerns and to prevent health hazard to anyone who may come into contact via the drinking water. Awardee is located in Palm Beach County. This confirming purchase is exempt from EBO ordinance.

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<u>EXHIBIT D</u>					
PFM Financial Advisors LLC	Renewal of term contract for financial advisory services for the period 02/15/2023 through 02/14/2024 per Master Agreement #19009B.	\$18,000.00 Total Contract Authorized Amount: \$252,000.00 S/M/WBE: Amount Dependent Upon Usage Original Contract Amount: \$18,000.00	Office of Financial Management & Budget (OFMB) 001-420-4170-3101	Thelwell	

The County has expended or encumbered \$16,500 (\$1,548/month) during the previous ten and two-thirds (10.66) months of the current twelve (12) month term contract. The Office of Financial Management & Budget is requesting \$273,000 (consisting of a flat monthly fee of \$1,500 per month (\$18,000/year) and bond fees of \$1,000 of par value not to exceed \$255,000 (paid unencumbered)) to meet the County's requirements through the expiration of this twelve (12) month renewal term contract to provide financial advisory services. The contract amount for the: (i) initial thirty-six (36) month term was \$189,000, \$54,000 for monthly fees and \$135,000 (paid unencumbered) for bond fee payments; and (ii) the first twelve (12) month renewal was \$63,000, \$18,000 for month fees and \$45,000 (paid unencumbered) for bond fee payments. There are no renewal options remaining. Awardee is located out of State. The original contract was established by a competitive solicitation process.

<u>EXHIBIT E</u>					
Hagerty Consulting, Inc.	Renewal of term contract for disaster management and administration services for the period 03/08/2023 through 03/07/2024 per Master Agreement #F21047A.	\$2,000,000.00 Total Contract Authorized Amount: \$4,000,000.00 S/M/WBE: \$0 Original Contract Amount: \$2,000,000.00	Public Safety Department 0001-660-D*(Disaster Unit)-4900	Thelwell	

The County has expended or encumbered \$105,404 (\$10,540/month) during the previous ten (10) months of the current twelve (12) month term contract. In order to meet the needs for disaster management and administration services, the Public Safety Department request \$2,000,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$2,000,000. This term contract has three (3) twelve (12) month options for renewal. Awardee is located out of State. This Federally funded term contract is exempt from the EBO Ordinance.

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Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT F</u> General Plumbing and Air Conditioning Inc.	Renewal of term contract for plumbing services, maintenance and repair for the period 02/25/2023 through 02/24/2024 per Master Agreement #20005C.	\$567,500.00 Total Contract Authorized Amount: \$2,154,800.00 S/M/WBE: Amount Dependent Upon Usage. Original Contract Amount: \$420,000.00	Countywide Lead Department: Facilities Development and Operations Department	Thelwell	

The County has expended or encumbered \$289,211 (\$26,292 /month) during the previous eleven (11) months of the current twelve (12) month term contract. The Department of Airports, Engineering & Public Works Department, Facilities Development & Operations Department, Fire Rescue Department, Parks & Recreation Department, and Water Utilities Department requests \$567,500 to meet the County’s requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$420,000, which was increased to \$514,800, with \$288,213 expended; (ii) first twelve (12) month renewal term was \$481,000, which was increased to \$529,100, with \$472,515 expended; and (iii) second twelve (12) month renewal term was \$494,000, which was increased to \$543,400, with \$213,526 expended. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located in Palm Beach County and is a certified SBE vendor. The original contract was established by a competitive solicitation process.

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<u>EXHIBIT G</u> U.S. Submergent Technologies, LLC	Renewal of term contract for tank cleaning services for the period 02/11/2023 through 02/10/2024 per Master Agreement #20024C.	\$600,000.00 Total Contract Authorized Amount: \$5,375,000.00 S/M/WBE: \$0 Original Contract Amount: \$3,575,000.00	Water Utilities Department 4001-720-2584-4615 4001-720-2534-4615 4001-720-2537-4615 4001-720-1GUA-4615	Thelwell	

The County has expended or encumbered \$331,080 (\$30,098/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to the need for continued maintenance of the Belle Glade wastewater tank and maintaining wastewater regulations, the Water Utilities Department requests \$600,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$3,575,000, with \$590,276 expended; (ii) first twelve (12) month renewal term was \$600,000, with \$434,793 expended; and (iii) second twelve (12) month renewal term was \$600,000, with \$331,080 encumbered. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located outside Palm Beach County in the City of Orlando, Florida. The original contract was established by a competitive solicitation process. No S/M/WBE vendor submitted a bid on this project. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

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Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT H</u> King of Pressure, Inc.	Renewal of term contract for pressure cleaning and sealing of wooden surfaces for the period 02/16/2023 through 02/15/2024 per Master Agreement #20027C.	\$375,000.00 Total Contract Authorized Amount: \$1,356,500.00 S/M/WBE: Amount Dependent Upon Usage Original Contract Amount: \$275,000.00	Water Utilities Department 4001-720-2410-4615 4001-720-2425-4615 Parks & Recreation 0001-580-5221-4605 Lead Department: Water Utilities Department	Thelwell	

The County has expended or encumbered \$160,990 (\$14,635/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to the need for continued pressure cleaning and sealing of boardwalks, pedestrian bridges, and buildings throughout the County, the Water Utilities Department and Parks and Recreation Department requests \$375,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$275,000, with \$216,045 expended; (ii) first twelve (12) month renewal term was \$325,000, with \$183,454 expended; and (iii) second twelve (12) month term was \$381,500, with \$160,990 expended. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located in Palm Beach County and is a certified S/MBE vendor. The original contract was established by a competitive solicitation process. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

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Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT I</u> Kemira Water Solutions, Inc.	Renewal of term contract for liquid ferrous and ferric sulfate blend for the period 02/08/2023 through 02/07/2024 per Master Agreement #22018A.	\$1,812,000.00 Total Contract Authorized Amount: \$3,624,000.00 S/M/WBE: \$0 Original Contract Amount: \$1,812,000.00	Water Utilities Department 4001-720-4GUA-4615 4001-720-5GUA-4615 4001-720-2554-4615 4001-720-2581-4615 4001-720-2582-4615 4001-720-2583-4615	Thelwell	

The County has expended or encumbered \$1,718,100 (\$156,191/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to the continued need for liquid ferrous and ferric sulfate including dosing equipment and monitoring to control odors and corrosion of wastewater pipes, the Water Utilities Department requests \$1,812,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$1,812,000, with \$1,449,414 expended. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located out of State. The original contract was established by a competitive solicitation process.

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<u>EXHIBIT J</u> Amerigas Propane LP d/b/a Amerigas	New term contract for liquefied petroleum gas (propane gas) and services for the period 01/31/2023 through 01/04/2026 per Master Agreement #250699.	\$347,250.00 S/M/WBE: \$0	Countywide Lead Department: Fire Rescue Department	Thelwell	

The County has expended or encumbered \$80,013 (\$6,668/month) during the previous twelve (12) month term contract. Due to the continued need for liquefied petroleum gas (propane gas) and services, the Engineering & Public Works Department, Facilities Development and Operations Department, Fire Rescue Department, Parks and Recreation Department, Water Utilities Department, Office of Financial Management & Budget, Department of Airports, Palm Tran Department, and Environmental Resources Management Department requests \$347,250 to meet the County's requirements through the expiration of this new thirty-five (35) month term contract. This contract is a piggyback from Palm Beach County School District Contract #23C-21V. This term contract has one (1) twenty-four (24) month renewal option. Awardee is located in Palm Beach County. There is no S/M/WBE currently certified for this commodity or service. This piggyback was reviewed and approved by the OEBO.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
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Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT K</u> Aquifer Maintenance and Performance Systems, Inc. (primary awardee); All Webbs Enterprises, Inc. (secondary awardee)	New term contract for wellfield maintenance and repair services for the period 03/14/2023 through 03/13/2024 per Master Agreement #22041.	\$1,500,000.00 S/M/WBE: Amount Dependent Upon Usage	Water Utilities Department 4001-720-1GUA-4615 4001-720-2534-4615 4001-720-2537-4615	Thelwell	

The Water Utilities Department requests a new term contract for wellfield maintenance and repair services. Due to the need for wellfield maintenance and repair services, the Water Utilities Department requests \$1,500,000 to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Two (2) Awardees are located in Palm Beach County. The primary Awardee is a certified SBE vendor. The secondary Awardee is utilizing a certified SBE vendor as a subcontractor. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

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<u>EXHIBIT L</u> Adorama, Inc.; Audio Video Systems, Inc.; B & H Foto & Electronics Corp.; Infinite Audio Systems, Inc.; Midtown Video, Inc.; Peerson Audio, Inc.; Pro Sound, Inc. dba Pro Sound & Video	New term contract for video broadcast equipment for the period 02/07/2023 through 02/06/2028 per Master Agreement #23024.	\$2,145,000.00 S/M/WBE: Amount Dependent Upon Usage.	Countywide Lead Department: Department of Public Affairs	Thelwell	

The County has expended or encumbered \$788,400 (\$10,950/month) during the previous seventy-two (72) month term contract (CMA 16067) and \$283,752 (\$4,504/month) during the previous sixty-three (63) month term contract (CMA 17065). Due to the anticipated purchases including upgrade or replacement of various aging audio, video, transmission systems and infrastructure at various broadcast locations, the Public Affairs Department, Airports Department, Facilities Development and Operations Department, Fire Rescue Department, Water Utilities Department, Parks and Recreation Department, Palm Tran Department, Library Department and Equal Business Opportunity Department requests \$2,145,000 to meet the County's requirements through the expiration of this new sixty (60) month pre-qualification term contract. This term contract has no renewal options. The following provides the geographical location of the Awardees: Two (2) Awardees are located in Palm Beach County, one of which is a certified S/WBE vendor and one of which is a certified SBE vendor; three (3) Awardees are located outside Palm Beach County in the City of Miami, Florida; and two (2) Awardees are located out of State. Additionally, approval is requested to add vendors that may become pre-qualified during the term of the contract. Pre-qualification contracts allow for the addition of new vendors during the full term of the term contract. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

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<u>EXHIBIT M</u> Tetra Tech, Inc.	New term contract for vulnerability assessment and resilience action plan consultant services for the period 02/07/2023 through 02/06/2027 per Master Agreement #F23014.	\$1,555,000.00 S/M/WBE: \$0	Office of Resilience 0001-261-2103-3401 0001-261-2102-3401	Thelwell	

The Office of Resilience request the approval of this new term contract for vulnerability assessment and resilience action plan consultant services, to identify strategies to mitigate and adapt to environmental hazards and disaster risks including flooding, extreme heat, drought, severe storms, tropical cyclones, coastal erosion, and wildfires, all of which are expected to be further exacerbated by climate change and sea level rise. The Office of Resilience is requesting \$1,555,000 to meet the County’s needs through the expiration of this new forty-eight (48) month contract. This term contract has no renewal options. Awardee is located outside of Palm Beach County in the City of Stuart, Florida. The Awardee is utilizing three (3) SBEs; one (1) of which is certified with the OEBO. This Federally funded contract is exempt from the EBO Ordinance.

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<u>EXHIBIT N</u>					
Avail Technologies, Inc.	New sole source contract for Avail ITS system maintenance and support for the period 11/01/2022 through 10/30/2023 per Master Agreement #SS500649.	\$343,220.81 S/M/WBE: \$0	Palm Tran Department 1340-540-51IT-4674	Thelwell	

The County has expended \$374,921 (\$31,243/month) during the previous twelve (12) months of the current twelve (12) month term contract. The Palm Tran Department requests \$343,220.81 to meet the County's requirements through the expiration of this new twelve (12) month term contract, with a retroactive start date of November 1, 2022. This term contract has four (4) twelve (12) month automatic renewal options. The vendor requires the County enter into a Support, Warranty & License Agreement that contains a limitation of liability provision different from the County's standard requirements. The Department has requested Risk Management and the County Attorney's Office approval of the non-standard liability provision. Due to business needs and after advising the Department accordingly, approval has been granted by Risk Management and the County Attorney's Office to move the agreement forward for Board of County Commissioner approval. The limitation of liability is limited to \$2 million dollars. Awardee is located out of State. This Sole Source contract is exempt from the EBO Ordinance.

TOTAL AMOUNT OF ALL AWARDS: \$11,804,046.51