

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?				Yes _____	No _____
Budget Account No.:	Fund _____	Dept. _____	Unit _____	Object _____	
				Reporting Category _____	

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____ OFMB _____ Contract Dev. and Control

B. Legal Sufficiency:

_____ Assistant County Attorney

C. Other Department Review:

_____ Department Director

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
 BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
 06/13/2023

Contractor(s)	Project	Contract Amount Total Contract Authorized Amount S/M/WBE Dollar Amount/Percentage of Participation Original Contract Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT A Tropic Fence, Inc.	Increase of term contract for mechanically operated gate services for the period 03/14/2023 through 03/13/2024 per Master Agreement #22043A.	Increased Amount: \$53,581.00 Total Contract Authorized Amount: \$453,579.00 S/M/WBE: Amount dependent upon usage Original Contract Amount: \$199,999.00	Countywide Lead Department: Facilities Development and Operations	Thelwell	

The County has expended or encumbered \$84,000 (\$37,333/month) during the previous two and one quarter (2.25) months of the current twelve (12) month term contract. The Department of Facilities Development and Operations, as lead department, requests an increase of \$53,581 over the previous authorized amount of \$199,999, for the remaining nine and three quarter (9.75) months of the current term contract. This increase is necessary due to three (3) locations requiring immediate service and higher than anticipated repairs at the Criminal Justice Complex tower building. The contract amount for the: (i) initial twelve (12) month term was \$160,000 which was increased to \$199,999 with \$184,956 expended; and (ii) first twelve (12) month renewal term was \$165,800, which was increased to \$199,999 with \$20,893 expended. This term contract has three (3) twelve (12) month renewal options. The original contract was established by a competitive solicitation process. Awardee is located in Palm Beach County and is a certified SBE vendor.

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EXHIBIT B					
Acordis International Corp.; CDW Government LLC; Cisco Systems, Inc.; Converge Technology Solutions US, LLC; Flagler Technologies LLC; Insight Public Sector, Inc.; Netsync Network Solutions, Inc.; and World Wide Technology, LLC	Increase of term contract for the purchase of data communications products and services for the period 7/13/2021 through 9/30/2024 per Master Agreement #900503.	Increased Amount: \$3,460,000.00 Contract Authorized Amount: \$12,275,000.00 S/M/WBE: \$0 Original Contract Amount: \$8,815,000.00	Countywide Lead Department: Information Systems Services	Thelwell	

The County has expended or encumbered \$7,257,558 (\$329,889/month) during the previous twenty-two (22) months of the current thirty-eight and one half (38.5) month term contract. The Information Systems Services Department, as lead department, requests an increase of \$3,460,000 over the previous amount of \$8,815,000, for the remaining sixteen and one half (16.5) months of the current term contract. This increase is necessary as the initial contract request only considered the amount to cover expenditures through the first twelve (12) months of the contract. The contract amount for the: (i) initial thirty-eight and one half (38.5) month term was \$3,815,000 which was increased to \$8,815,000, with \$6,469,528 expended. Approval is also requested to add vendors and/or items as necessary, during the term of the contract as approved by the originating entity. This contract is a piggyback from the State of Florida Contract #43220000-NASPO-19-ACS and has no renewal options. One (1) awardee is located in Palm Beach County, awardees are located outside Palm Beach County in the cities of Miramar and Tampa, Florida, and five (5) awardees are located out of State. There is no S/M/WBE currently certified for this commodity or service.

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EXHIBIT C Altima Lighting and Electrical Contracting Corp.; Davco Electrical Contractors Corp.; Electron Plus of Florida L.L.C.; Energy Efficient Electric, Inc.; Grid-One Electrical Construction, Inc.; Hinterland Group Inc.; Knight Electric Company, Inc., MP Predictive Technologies, Inc; Powerline of South Florida, Inc.; Sullivan Electric & Pump, Inc.; and Universal Electric of Florida, Inc.	Increase of term contract for Electrical Services/ Installation, for the period of 06/20/2018 through 06/019/2023 per Master Agreement #18012.	Increased Amount: \$62,000.00 Total Contract Authorized Amount:\$1,358,926.40 S/M/WBE: Amount dependent upon usage Original Contract Amount: \$1,296,926.40	Countywide Lead Department: Facilities Development & Operations	Thelwell	

The County has expended or encumbered \$1,257,170 (\$21,308/month) during the previous fifty-nine (59) months of the current sixty (60) month term contract. The Facilities Development and Operations Department, as lead department, requests an increase of \$62,000 over the previous authorized amount of \$1,296,926.40, inclusive of the Purchasing Director's ten percent (10%) authority for the remaining one (1) month of the current term contract. This increase is necessary for seven (7) upcoming projects for the Facilities Development and Operations Department as well as needed

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		Total Contract Authorized Amount	S/M/WBE Dollar Amount/Percentage of Participation			

services through the contact term. The initial sixty (60) month term contract amount was \$974,400, which was increased to \$1,296,926.40, with \$1,125,052 expended. Additionally, approval is requested to add vendors that may become pre-qualified during the term of the contract. Pre-qualification contracts allow for the addition of new vendors during the full term of the contract. This term contract has no renewal options. Nine (9) awardees are located in Palm Beach County, of which two (2) are SBE vendors, and one (1) is an S/MBE vendor. Two (2) awardees are located outside of Palm Beach County in the cities of Fort Lauderdale and Orlando, Florida.

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EXHIBIT D					
Fastenal Company; Hilti, Inc.; Sid Tool Co., Inc. d/b/a MSC Industrial Supply Co.; and W. W. Grainger, Inc.	Increase and extension of term contract for the purchase of facilities maintenance, repair, and operations (MRO) and industrial supplies for the period of 07/01/2023 through 06/30/2024 per Master Agreement #555514 and #555514-1.	Increased Amount: \$6,928,275.00 Total Contract Authorized Amount: \$19,338,034.00 S/M/WBE: \$0 Original Contract Amount: \$12,409,759.00	Countywide Lead Department: Water Utilities Department	Thelwell	

The County has expended or encumbered \$9,022,893 (\$273,421/month) during the previous thirty-three (33) months of the current thirty-four (34) month term contract. The Water Utilities Department, as lead department, requests an increase of \$6,928,275 over the previous amount of \$12,409,759 is requested for the contract extension. Additionally, the Water Utilities Department requested a twelve (12) month extension to coincide with the State of Florida contract end date. This contract is a piggyback from the State of Florida Contract #31160000-20-NASPO-ACS. This term contract has no renewal options. Approval is also requested to add vendor and/or items as necessary, during the term of the contract as approved by the originating entity. Two (2) awardees are located in Palm Beach County, one (1) awardee is located in the city of Miami, Florida, and one (1) awardee is located out of State. There is no S/M/WBE currently certified for this commodity or service.

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<u>EXHIBIT E</u> Trane U.S. Inc.	Ratification of approval of a one-time emergency/confirming purchase for the restoration of Cooling Tower #2 at Palm Beach International Airport per Purchase Order #CC052423-18.	Contract Amount: \$282,886.00 S/M/WBE: \$0	Airports Department 4111-121-A212-6211	Thelwell	

The Department of Airports requests the approval of an emergency/confirming purchase for the restoration of Cooling Tower #2 at Palm Beach International Airport. Due to the emergency circumstances and the immediate need for these goods and services, the Department of Airports ordered and received the above referenced goods and services and is seeking the Board's ratification of same. Awardee is located in Palm Beach County. This emergency/confirming purchase is exempt from the OEBO Ordinance.

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EXHIBIT F Tropic Fence, Inc.	Renewal of term contract for post and rail fencing for the period 06/23/2023 through 06/22/2024 per Master Agreement #22026A.	Contract Amount: \$909,000.00 Total Contract Authorized Amount: \$1,753,495.00 S/M/WBE: Amount Dependent Upon Usage. Original Contract Amount: \$844,495.00	Countywide Lead Department: Environmental Resources Management	Thelwell	

The County has expended or encumbered \$500,694 (\$45,518/month) during the previous eleven (11) months of the current twelve (12) month term contract. The Environmental Resources Department, as lead department, requests \$909,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract for fencing project for Parks and Recreation, Water Utilities, Environmental Resources Management and Engineering Departments. The contract amount for the: (i) initial twelve (12) month term was \$844,495 with \$323,909 expended. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County, and is a certified SBE vendor. The original contract was established by a competitive solicitation process.

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EXHIBIT G Stewart Materials, LLC; and Vulcan Materials Company DBA Vulcan Construction Materials, LLC	Renewal of term contract for sand, beach and dune, for the period of 7/11/2023 through 7/10/2024 per Master Agreement #F19051D.	Contract Amount: \$1,781,850.00 Total Contract Authorized Amount: \$8,909,250.00 S/M/WBE: \$0 Original Contract Amount: \$1,781,850.00	Environmental Resources Management Department 3652-381-VARIOUS-4630	Thelwell	

The County has expended or encumbered \$0.00 (\$0.00/month) during the previous ten and one quarter (10.25) months of the current twelve (12) month term contract. The Environmental Resources Management Department requests \$1,781,850 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract for emergency response for severe erosion, to provide protection for County parks, infrastructure and critical habitat for threatened and endangered species. The contract amount for the: (i) initial twelve (12) month term was \$1,781,850, with \$530,349 expended; and (ii) first twelve (12) month renewal term was \$1,781,850; with \$0 expended; (iii) second twelve (12) month renewal term was \$1,781,850, with \$0 expended; (iv) third twelve (12) month renewal term was \$1,781,850, with \$0 expended. This term contract has no renewal options remaining. One (1) Awardee is located in Palm Beach County. One (1) Awardee is located outside Palm Beach County in the city of Fort Myers, Florida. The original contract was established by a competitive solicitation process. This Federally funded contract is exempt from the EBO Ordinance.

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<u>EXHIBIT H</u> Geotab USA, Inc.	Renewal of term contract for Telemetry/GPS systems for the period of 06/18/2023 through 06/17/2025 per Master Agreement #300605B.	Contract Amount: \$400,000.00 Total Contract Authorized Amount: \$750,600.00 S/M/WBE: \$0 Original Contract Amount: \$166,600.00	Countywide Lead Department: Water Utilities	Thelwell	

The County has expended or encumbered \$139,251 (\$12,378/month) during the previous eleven and one quarter (11.25) months of the current twelve (12) month term contract. The Water Utilities Department, as lead department, requests \$400,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial six and one half (6.5) month term was \$136,600, which was increased to \$166,600, with \$51,038 expended; and (ii) first twelve (12) month renewal term was \$184,000, with \$107,523 expended. This contract is a piggyback from State of California Contract #1-19-58-69. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located out of State. There is no S/M/WBE currently certified for this commodity or service. This piggyback was reviewed and approved by OEBO.

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<u>EXHIBIT I</u> Intrado Life & Safety Solutions Corporation	Renewal of term contract for 911 call handling, equipment, maintenance and project services for the period 10/18/2023 through 10/17/2024 per Master Agreement #22038A.	Contract Amount: \$1,457,050.30 Total Contract Authorized Amount: \$2,914,100.60 S/M/WBE: \$0 Original Contract Amount: \$1,457,050.30	Public Safety Department 1434-660-VARIOUS-9250	Thelwell	

The County has expended or encumbered \$998,706 (\$133,161/month) during the previous seven and one half (7.5) months of the current twelve (12) month contract. The Public Safety Department requests \$1,457,050.30 to meet the County's requirement through the expiration of this new twelve (12) month renewal contract that covers the necessary maintenance and services required to operate the 911 call taking equipment in peak operating condition. The contract for the: (i) initial twelve (12) month term was \$1,457,050.30, with \$998,706 expended. This term contract has three (3) twelve (12) month renewal options. Awardee is located out of state. The original contract was established by a competitive solicitation process.

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EXHIBIT J Cubic ITS, Inc. f/k/a Trafficware	Renewal of term contract for Trafficware/Gridsmart products, parts, services, and technical support for the period 06/16/2023 through 06/15/2024 per Master Agreement #SS650448C.	Contract Amount: \$1,965,900.00 Total Contract Authorized Amount: \$5,643,600.00 S/M/WBE: \$0 Original Contract Amount: \$945,900.00		Engineering & Public Works Department 1201-360-3220-5201	Theilwell	

The County has expended or encumbered \$1,763,921.25 (\$156,793/month) during the previous eleven and one quarter (11.25) months of the current twelve (12) month term contract. The Engineering and Public Works Department, specifically the Traffic Division requests \$1,965,900.00 to meet the County's requirements through the expiration of this twelve (12) month renewal term contract for the purchase of intersection cabinets and internal components essential for traffic flow to maintain safety of commuters and pedestrians throughout the County. The contract amount for the initial (i) twelve (12) month term was \$765,900, which was increased to \$945,900 with \$945,278 expended; (ii) first twelve (12) month renewal term was \$765,900 with \$765,892 expended; (iii) second twelve (12) month renewal term was \$765,900, which was increased to \$1,965,900 with \$52,300 expended. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

TOTAL AMOUNT OF ALL AWARDS \$ 17,300,542.30