



**II. FISCAL IMPACT ANALYSIS**

**A. Five-Year Summary of Fiscal Impact:**

<u>Fiscal Years</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
<b>NET FISCAL IMPACT</b>	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?				Yes_____	No_____
Budget Account No.:	Fund_____	Dept._____	Unit_____	Object_____	
				Reporting Category_____	

**B. Recommended Sources of Funds/Summary of Fiscal Impact:**

**C. Departmental Fiscal Review:**

**III. REVIEW COMMENTS**

**A. OFMB Fiscal and/or Contract Development and Control Comments:**

_____	_____
<b>OFMB</b>	<b>Contract Dev. and Control</b>

**B. Legal Sufficiency:**

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**Assistant County Attorney**

**C. Other Department Review:**

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**Department Director**

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**09/26/2023**

Contractor(s)	Project	Contract Amount Total Contract Authorized Amount S/M/WBE Dollar Amount/Percentage of Participation Original Contract Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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**EXHIBIT A**

Kone Inc.	Increase of term contract for Elevator / Escalator Maintenance And Repair, for the period of 11/1/22 through 10/31/23 per Master Agreement #21027A.	Increased Contract Amount: \$331,045.84 Total Contract Authorized Amount: \$2,477,045.84 S/M/WBE: \$0 Original Contract Amount: \$800,000	Facilities Development and Operations and Department Of Airports  Accounting Lines: 0001-410-5220-4607; 0001-410-5240-4607; 0001-410-5250-4607; 0001-410-5260-4607; 0001-410-5270-4607; 0001-410-5290-4607; 4100-120-2430-4620; 4100-120-2280-4620  Lead Department: Facilities Development and Operations	Thelwell	
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The County has encumbered \$1,322,509 (\$135,642/month) during the previous nine and three quarter (9.75) months of the current twelve (12) month term contract. The Department of Airports requests an increase of \$331,045.84 for the remaining two and one quarter (2.25) months of the current term contract, due to installation of door lock monitoring safety systems on eighteen (18) elevators as required per State of Florida Safety Code. The contract amount for the: (i) initial twelve (12) month term was \$800,000; with \$686,428.75 expended. This term contract has three (3) twelve (12) month renewal options. Awardee is located outside Palm Beach County in the city of Miramar, Florida. The Goal Setting Committee recommended an SBE Price

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Preference for this solicitation.

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<u>EXHIBIT B</u> Fisher Scientific Company, L.L.C.	<p>A. Increase of term contract for purchase of laboratory equipment and supplies for the period of 04/01/2021 through 09/30/2023 per Master Agreement #950639A.</p> <p>B. New term contract for laboratory equipment and supplies for the period of 10/01/2023 through 06/30/2025 per Master Agreement #250727.</p>	<p>Increased Contract Amount: \$8,500.00  Total Contract Authorized Amount: \$1,623,397.20  S/M/WBE: \$0  Original Contract Amount: \$739,062.50</p> <p>Contract Amount: \$1,307,670.00  S/M/WBE: \$0</p>	<p>Countywide</p> <p>Lead Department: Water Utilities</p>	<p>Thelwell</p>	

A. The County has encumbered \$875,800 (\$30,200/month) during the previous twenty-nine (29) months of the current thirty (30) month term contract. The Environmental Resources Management and Fire Rescue Departments, as users of the contract, requests an increase of \$8,500 over the previous authorized amount of \$875,834.70, inclusive of the Purchasing Director’s ten percent (10%) authority, for the remaining one (1) month of the current term contract for water quality testing supplies and unanticipated purchases through the contract term. This contract is a piggyback from NASPO #MA16000234-1 which expires 2/28/2024. Additionally, approval is requested to add vendors and items as approved by the originating entity. The contract amount for the: (i) initial twenty-one and one half (21.50) month term was \$671,875 which was increased to \$739,062.50 with \$667,033.70 expended; and (ii) first thirty (30) month renewal term was \$261,416, which was increased to \$875,834.70 with \$760,452.43 expended. This term contract has no renewal options. Awardee is located out of State.

B. The Water Utilities Department, as lead department, requests \$1,307,670 to meet the County’s requirements through the expiration of this new twenty-one (21) month term contract for laboratory equipment and supplies. This contract is a piggyback from State of Florida (SOF) #41000000-23-OMNIA-ACS, which expires 6/30/2025. Additionally, approval is requested to add vendors and items as approved by the originating entity. This term contract has no renewal options. Awardee is located out of State. There is no S/M/WBE currently certified for this commodity. This piggyback was reviewed and approved by the OEBO.

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**EXHIBIT C**

PSI Technologies Inc	Increase of term contract for Wilo USA, LLC., repair services and OEM parts for the period of 12/18/2022 through 12/17/2023 per Master Agreement # SS150933D.	Increased Amount: \$440,000.00 Total Contract Authorized Amount: \$6,720,000.00 S/M/WBE: \$0 Original Contract Amount: \$1,800,000.00	Water Utilities Department  Accounting Lines: 4001-720-2554-4615 4001-720-2470-4615 4001-720-7GUA-4615	Thelwell	
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The County has encumbered \$879,742 (\$103,499 /month) during the previous eight and one half (8.5) months of the current twelve (12) month term contract. The Water Utilities Department, as lead department, requests an increase of \$440,000 (over the previous authorized amount of \$880,000), inclusive of the Purchasing Director's ten percent (10%) authority, for the remaining three and one half (3.5) months of the current term contract, due to wear and tear caused by constant and extreme conditions and for continued services to sustain operations for the duration of the contract period. The contract amount for the: (i) initial twelve (12) month term was \$1,800,000 with \$740,266.00 expended; (ii) first twelve (12) month renewal term was \$1,800,000 with \$775,138.00 expended; (iii) second twelve (12) month renewal term was \$1,800,000 with \$477,225.00 expended; and (iv) third twelve (12) month renewal term was \$800,000, with \$796,596 expended. This term contract has no renewal options. Awardee is located in Palm Beach County. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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**EXHIBIT D**

Lamar Transit, LLC	Renewal of term contract for transit advertising for the period 10/01/2023 through 09/30/2024 per Master Agreement #19089RA.	Revenue Contract Amount: \$675,000.00 Total Revenue Contract Authorized Amount: \$2,500,000.00 S/M/WBE: \$0 Original Revenue Contract Amount: \$550,000.00	Palm Tran 1340-540-5101-6210	Thelwell	
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The County has received \$1,943,733 (\$56,080/month) during the previous thirty-four and two-thirds (34.66) months of the current thirty-six (36) month term contract. This revenue generating term contract is expected to generate, at minimum, \$675,000 in revenue over the next twelve (12) month term, comprised of \$427,500 from bus stop advertising; \$47,500.00 for intermodal shelter signs; and \$200,000 for a media trade account. Additionally, the County will receive net advertising revenue of sixty-two percent (62%) for this renewal term. The revenue amount for the: (i) initial twelve (12) months was \$550,000; (ii) second twelve (12) months was \$625,000; (iii) and third twelve (12) months was \$650,000. This term contract has one (1) renewal option remaining. The original contract was established by a competitive RFP process that allowed up to fifteen (15) points for S/W/WBE participation. The Awardee is located in Palm Beach County. The original contract was awarded to a non-S/M/WBE vendor.

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<u>EXHIBIT E</u> Motorola Solutions, Inc.	Renewal of term contract for Motorola Radio System Maintenance And Repair for the period of 10/1/2023 through 9/30/2024 per Master Agreement #SS555504D.	Contract Amount: \$250,000.00 Total Contract Authorized Amount: \$1,069,998.00 S/M/WBE: \$0 Original Contract Amount: \$210,000.00	Facilities Development and Operations / ESS Division  Accounting Lines 0001-410-4150-3401  Lead Department: Facilities Development and Operations	Thelwell	

The County has encumbered \$196,251 (\$17,841/month) during the previous eleven (11) months of the current twelve (12) month term contract. The Facilities Development and Operations Department, ESS Division, requests \$250,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract for continued system maintenance and unanticipated repairs on an as needed basis. The contract amount for the: (i) initial twelve (12) month term was \$210,000, with \$186,652 expended; (ii) first twelve (12) month renewal term was \$210,000, with \$208,164 expended; (iii) second twelve (12) month renewal term was \$199,999, with \$196,386 expended; (iv) third twelve (12) month renewal term was \$199,999, with \$164,640 expended. This term contract has no renewal options. Awardee is located outside Palm Beach County in the city of Plantation, Florida. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.



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<u>EXHIBIT F</u> IXOM Watercare Inc.	Renewal of term contract for IXOM Watercare Miex Doc Resin for the period of 10/4/2023 through 10/3/2024 per Master Agreement #SS300628A.	Contract Amount: \$479,745.00 Total Contract Authorized Amount: \$959,490.00 S/M/WBE: \$0 Original Contract Amount: \$479,745.00	Water Utilities Department  Accounting Lines 4001-720-2535-4615	Thelwell	

The County has encumbered \$398,925 (\$36,266/month) during the previous eleven (11) months of the current twelve (12) month term contract. The Water Utilities Department, requests \$479,745 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract due to the need for chemical used for the treatment of drinking water. The contract amount for the: (i) initial twelve (12) month term was \$479,745, with \$398,925 expended. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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**EXHIBIT G**

Ol'Man & Sons, Inc.	Renewal of term contract for streetscape maintenance on various county roadways for the period 10/04/2023 through 10/03/2024 per Master Agreement #22033A.	Contract Amount: \$225,000.00 Total Contract Authorized Amount: \$942,400.00 S/M/WBE: \$942,400.00 Original Contract Amount: \$717,400.00	Engineering & Public Works / Streetscape Division  1201-363-R025-3401	Thelwell	
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The County has encumbered \$426,283 (\$38,753/month) during the previous eleven (11) months of the current twelve (12) month term contract. The Engineering & Public Works Department, Streetscape Division, requests \$225,000 to meet the County's requirements through the expiration of this twelve (12) month renewal term contract for streetscape maintenance on various county roadways. The contract amount for the initial (i) twelve (12) month term was \$717,400 with \$365,290 expended. This term contract has three (3) twelve (12) month renewal options remaining. The original contract was established by a competitive solicitation process. Awardee is located in Palm Beach County and is a certified S/WBE vendor. The Goal Setting Committee recommended an SBE price preference for this solicitation. This item was received and approved for renewal by OEBO.

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<u>EXHIBIT H</u> Commercial Energy Specialists, LLC	Renewal of term contract for pulsar briquettes and sunscreen 20 stabilizer for the period 09/29/2023 through 09/28/2024 per Master Agreement #SS555518C.	Contract Amount: \$240,000.00 Total Contract Authorized Amount: \$834,999.00 S/M/WBE: \$0 Original Contract Amount: \$170,000.00	Parks and Recreation Department  0001-580-5302-5205	Thelwell	

The County has encumbered \$198,539 (\$18,049/month) during the previous eleven (11) months of the current twelve (12) month term contract. The Parks and Recreation Department requests \$240,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract for pulsar briquettes and sunscreen 20 stabilizer. The contract amount for the: (i) initial twelve (12) month term was \$170,000, with \$138,210 expended; (ii) first twelve (12) month renewal term was \$170,000 which was increased to \$224,999 with \$218,076 expended; and (iii) second twelve (12) month renewal term was \$170,000, which was increased to \$199,999 with \$198,546 expended. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located in Palm Beach County. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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EXHIBIT I

Medline Industries,  
LP

New term contract for medical and pharmaceutical supplies for the period of 10/01/2023 through 09/30/2024 per Master Agreement #250723.

Contract Amount: \$500,000.00  
S/M/WBE: \$0

Countywide

Thelwell

Lead Department:  
Fire Rescue  
Department

The County has encumbered \$249,491 (\$22,681/month) during the previous eleven (11) months of the current twelve (12) month emergency term contract. The Fire Rescue Department, as lead department, requests \$500,000 to meet the County's requirements through the expiration of this new twelve (12) month emergency term contract. After the Covid-19 pandemic, the industry for medical and pharmaceutical supplies continues to be volatile and current supply channels have been unreliable. This term contract has no renewal options. Awardee is located out of State. This emergency contract is exempt from the EBO ordinance.

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<u>EXHIBIT J</u> Bound Tree Medical, LLC	New term contract for medical and pharmaceutical supplies for the period of 10/01/2023 through 09/30/2024 per Master Agreement #250724.	Contract Amount: \$2,500,000.00 S/M/WBE: \$0	Countywide  Lead Department: Fire Rescue	Thelwell	
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The County has encumbered \$1,746,217 (\$158,747/month) during the previous eleven (11) months of the current twelve (12) month emergency term contract. The Fire Rescue Department, as lead department, requests \$2,500,000 to meet the County's requirements through the expiration of this new twelve (12) month emergency term contract. After the covid-19 pandemic, the industry for medical and pharmaceutical supplies continues to be volatile and current supply channels have been unreliable. This term contract has no renewal options. Awardee is located out of State. This emergency contract is exempt from the EBO ordinance.

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<u>EXHIBIT K</u> PowerDMS, Inc.	New term contract for PowerDMS Cloud-Based Software as a Service (Saas) Platform And Database for the period of 10/1/2023 through 9/30/2026 per Master Agreement #SS151058.	Contract Amount: \$37,354.02 S/M/WBE: \$0	Public Safety  0001-660-2210-5121	Thelwell	

The Department of Public Safety requests \$37,354.02 to meet the County's requirements through the expiration of this new twelve (12) month term contract. The agreement contains indemnification and liability provisions that differ from that adopted for use by the County under PPM CW-F-049. In accordance with PPM CW-F-049, Risk Management and the County Attorney's Office have reviewed the language and advised the Department of Public Safety of the associated risks. Due to business needs and the benefits derived from the agreement, Risk Management and the County Attorney's Office have agreed to allow the Department of Public Safety to move the agreement forward for Board of County Commissioner approval. The Department of Risk Management and the County Attorney's Office negotiated with the vendor and agreed to a cap of liability of \$24,000, which is two times the yearly contract amount. Additionally, the vendor is not liable for consequential, incidental, indirect, exemplary, special, or punitive damages. The vendor will indemnify the County for infringement claims. These negotiated terms between the County and PowerDMS, Inc. will be used for future sole source purchase, as applicable. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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**EXHIBIT L**

American Plumbing  
Supply Co Inc DBA  
American Plumbing  
& Electrical Supply;  
and Prison  
Rehabilitative  
Industries and  
Diversified  
Enterprises, Inc.  
DBA PRIDE  
Enterprises

New term contract for lumber and firewood for the  
period of 10/17/2023 through 10/16/2028 per  
Master Agreement #23058.

Contract Amount: \$835,500.00  
S/M/WBE: \$0

Countywide

Thelwell

Lead Department:  
Parks and Recreation

The County has encumbered \$791,151 (\$11,222/month) during the previous seventy and one half (70.50) months of the current seventy-two (72) month term contract. The Parks and Recreation department, as lead department, requests \$835,500 to meet the County's requirements through the expiration of this new sixty (60) month pre-qualification term contract for the purchase of lumber and firewood throughout the County. Additionally, approval is requested to add vendors that may become pre-qualified during the term of the contract. Pre-qualification contracts allow for the addition of new vendors during the term of this contract. This term contract has no renewal options. Two (2) Awardees are located outside Palm Beach County, in the cities of Miami Beach and Brandon, Florida. No S/M/WBE vendor submitted a response on this project. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

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**EXHIBIT M**

Allied universal Corporation; and Odyssey Manufacturing Company

New term contract for Sodium Hypochlorite for the period of 09/20/2023 through 09/19/2024 per Master Agreement #23089.

Contract Amount: \$5,163,265.00  
S/M/WBE: \$0

Water Utilities Department

Thelwell

Accounting Lines  
 4001-720-2531-4615;  
 4001-720-2532-4615;  
 4001-720-2533-4615;  
 4001-720-2535-4615;  
 4001-720-2581-4615;  
 4001-720-2582-4615;  
 4001-720-2583-4615;  
 4001-720-3GUA-4615;  
 4001-720-4GUA-4615  
 4001-720-5GUA-4615

The County has encumbered \$5,077,046 (\$432,089 /month) during the previous eleven and three quarter (11.75) months of the current twelve (12) month term contract. The Water Utilities Department requests \$5,163,265 to meet the County's requirements through the expiration of this new twelve (12) month term contract, with a retroactive start date of 09/20/2023. This term contract has four (4) twelve (12) month renewal options. One (1) awardee is located in Palm Beach County and one (1) awardee is located outside Palm Beach County in the city of Miami, Florida. This item was reviewed by the OEBO and a Waiver of API Requirements was approved. No S/M/WBE vendor submitted a bid on this project.

**TOTAL AMOUNT OF ALL AWARDS: \$12,993,079.86**