Agenda Item #: 31-7

PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS

AGENDA ITEM SUMMARY

Meeting Date:

October 3, 2023

[X] Consent

[] Regular

[] Ordinance

[] Public Hearing

Department:

Housing and Economic Development

I. EXECUTIVE BRIEF

Motion and Title: Staff recommends motion to approve: An Economic Development Agreement (Agreement) with the Palm Beach County Black Business Investment Corporation (BBIC) for \$96,000 in Community Development Block Grant (CDBG) Program funds and \$54,000 in County Ad Valorem funds to provide economic development services, under the Fiscal Year 2023-2024 for the period of October 1, 2023 to September 30, 2024.

Summary: This Agreement for a total of \$150,000 will fund a portion of BBIC's operational expenses for providing consulting and financial assistance to existing and start-up small businesses and entrepreneurs in Palm Beach County. BBIC is required to obtain eight (8) business loan approvals from financial institutions totaling at least \$750,000 while serving 120 unduplicated clients seeking business loans, bonding, equity investments and/or other business services. The businesses assisted by BBIC shall create 15 permanent full-time equivalent jobs. This Agreement increases the number of loan approvals and amounts, and that businesses receiving other assistance reported to be unduplicated clients. Funding for this Agreement will consist of \$96,000 of CDBG Funds and \$54,000 in Ad Valorem funds. BBIC received \$54,000 in Ad Valorem funds during Fiscal Year 2022-2023 and successfully met their deliverables. These are Federal CDBG funds and County Ad Valorem funds which do not require a local match. Countywide (HJF)

Background and Justification: BBIC, a non-profit organization, was formed in accordance with the Florida Small & Minority Business Act of 1985. The major objectives of BBIC are to provide financial resources to new and existing businesses, and to foster increased employment and social stability within the Black community and develop and operate a direct loan program for Minority/Women/Women Business Enterprises. BBIC fills the gap between financial institutions and small businesses, providing services not offered by other agencies in Palm Beach County. The public/private partnership with BBIC has been ongoing since 1990. BBIC received \$54,000 in Ad Valorem funds during Fiscal Year 2022-2023 and successfully met their deliverables, per the table below:

Palm Beach County Black Business Investment Corporation Agreement Deliverables	FY 2023 Goal	FY 2023 Actual	FY 2024 Goal
Create and retain a min. number of full-time-equivalent jobs	15	25	15
Assist with business loans, bonding, equity and capital investments to minimum number of clients	270 (duplicated)	336	120 (unduplicated)
Obtain a minimum number of business loan approvals	4	7	8
Total (\$) Amount in approved business loans	\$500,000	\$789,521	\$750,000

[&]quot;FY 2022-2023 Actual", which is Total served through 8/30/23 or first 11 months of Agreement term.

Attachment:

1. Agreement with the Palm Beach County Black Business Investment Corporation

Recommended By: _	Syman Xlohnord	9-19-23	
-	Department Director	Date	
Approved By:	Monk h. Ruler	9/26/2023	
	Assistant County Administrator	/ Date	

II. FISCAL IMPACT ANALYSIS

A. **Five Year Summary of Fiscal Impact:**

Fiscal Years	2024	2025	2026	2027	2028
Grant Expenditures	\$96,000				
Operating Costs	\$54,000				
External Revenues	(\$96,000)				
Program Income					
In-Kind Match (County)					
NET FISCAL IMPACT	\$54,000				
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# ADDITIONAL FTE	^				

Is Item Included In Proposed Budget? Does this Item include the use of Federal funds?	Yes _ Yes _	X	No
Budget Account No.:			

Fund 1539 Dept. 143 Unit 1036 Object 8201 Program Code/Period Fund 1101 Dept. 143 Unit 1431 Object 8201 Program Code/Period GY22

B. Recommended Sources of Funds/Summary of Fiscal Impact:

Approval of this agenda item will allocate \$96,000 in CDBG funds and \$54,000 in ad valorem funds.

C. **Departmental Fiscal Review:**

POSITIONS (Cumulative)

Valerie Alleyne, Division Director II Finance and Administrative Services, DHED

III. REVIEW COMMENTS

A. **OFMB Fiscal and/or Contract Development and Control Comments:**

Les Marty 9/201443	And-pula	J9223
OFMB THE YOU SOUNT	3 Contract Development and Contract	ontro
Q ^{JD}	MA 9/20/28 /	//
Legal Sufficiency:		

B.

C. Other Department Review:

Department Director