

PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS

AGENDA ITEM SUMMARY

Meeting Date: November 7, 2023

Consent

Regular

Ordinance

Public Hearing

Department: Administration

Submitted By: Office of Equal Business Opportunity (OEBO)

I. EXECUTIVE BRIEF

Motion and Title: Staff recommends motion to:

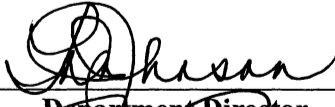
- (a) Receive and file the multi-year Small/Minority/Women Business Enterprise (S/M/WBE) utilization report;
- (b) Authorize up to a two (2) year extension of the S/M/WBE Program to allow time to solicit, complete and consider an updated disparity study and fairly monitor and track an uninterrupted period of two (2) years for overall County spend that was altered due to COVID-19 when emergency purchases were not subject to the Equal Business Opportunity (EBO) Program;
- (c) Authorize an updated disparity study;
- (d) Authorize funding not to exceed \$500,000 for the updated study;
- (e) Approve Budget Transfer of \$500,000 from General Fund Contingency Reserves to fund the updated Disparity Study; and
- (f) Support an increase in the size standards to align with current Consumer Price Index (CPI) inflation criteria, the U.S. Small Business Administration, best practices and current North American Industrial Classification System (NAICS) codes as follows: From \$9 million to \$13 million for Construction; from \$5 million to \$7 million for Professional Services CCNA Required; from \$5 million to \$7 million for Goods and from \$4 million to \$5.7 million for Professional Services (CCNA Not Required) and Other Services.

Summary: The Office of Equal Business Opportunity (OEBO) is tasked with providing a written report on the progress of the program elements used to increase participation of small, minority, women business enterprises (S/M/WBEs). The program report shows some reduction of barriers and disparities in small business contract participation and payments to minority, women business enterprises (M/WBEs); the graduation of SBEs and M/WBEs from the program and an increase in the number of S/M/WBEs who are ready, willing and able to perform on County Contracts. The Equal Business Opportunity (EBO) S/M/WBE Program is making progress and has positively impacted small businesses in the County; however, continued support of the M/WBE program is necessary to achieve parity. The report contains recommendations for program modification with justification for each recommendation. Countywide (RS)

Background and Policy Issues: (Continued on Page 3)

Attachments:

- 1. OEBO Annual Participation Report (FY-2019-2022)
- 2. PowerPoint Presentation
- 3. Budget Transfer
- 4. EBO Ordinance

Recommended By:  11/1/2023
 Department Director Date

Approved By:  11/6/2023
 County/Deputy/Assistant County Administrator Date

II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact

Fiscal Years	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	\$500,000	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
Net Fiscal Impact	\$500,000	_____	_____	_____	_____
# ADDITIONAL FTE POSITIONS (Cumulative)	0	0	0	0	0

Is Item Included In Current Budget? Yes _____ No X
Is this item using Federal Funds? Yes _____ No X
Is this item using State Funds? Yes _____ No X

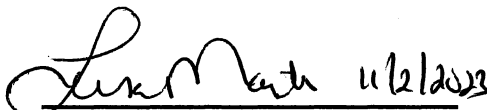
Budget Account Exp No: Fund 0001 Department 760 Unit 7613 Object 3401
Rev No: Fund _____ Department _____ Unit _____ RevSc _____

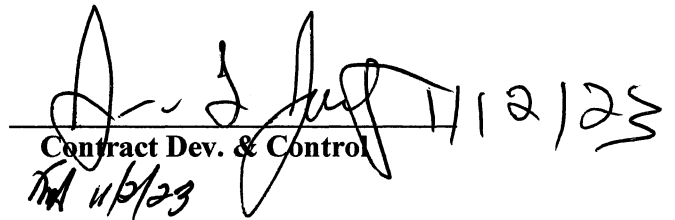
B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS:

A. OFMB Fiscal and/or Contract Dev. and Control Comments:


 OFMB MF 11/2 OB 11/2


 Contract Dev. & Control 11/2/23

B. Legal Sufficiency


 Assistant County Attorney 11/2/23

C. Other Department Review

 Department Director

(THIS SUMMARY IS NOT TO BE USED AS A BASIS FOR PAYMENT.)

Background and Justification (or Policy Issues) Cont'd.

It is the policy of the Board of County Commissioners (BCC) that the County shall use its best efforts to ensure that all segments of its business population including but not limited to small, local, minority, and women-owned businesses have an equitable opportunity to participate in the County's procurement process, prime contract and subcontract opportunities, and that no business shall be excluded from participation, denied benefits of, or otherwise discriminated against in connection with the award and performance of any contracts with the County on the grounds of race, color, national origin, religion, ancestry, sex, age, marital status, sexual orientation, gender identity or expression, disability or genetic information. In 2014, the BCC authorized the Disparity Study (Study) that reviewed the procurement policies and procedures, utilization of minority and woman-owned business enterprise (M/WBE) and non-minority male-owned business enterprise (non-M/WBE) prime contractors and subcontractors by ethnicity, gender and industry; geographic market area; and anecdotal and program comparison analyses during the January 1, 2009 to December 31, 2013 study period. The final report was presented publicly to the BCC on December 2017. The Study documented a disparity in the utilization of minority business enterprise (M/WBE) and woman business enterprise (WBE) that were ready, willing and able to provide construction, professional services and goods and services to the County and its prime contractors. The EBO Program was adopted October 16, 2018 and became effective January 1, 2019. In order to assess the EBO Program's effectiveness, an updated disparity study should be conducted every five years.

Palm Beach County Office of Equal Business Opportunity

Annual Participation Report FY 2019 - 2022

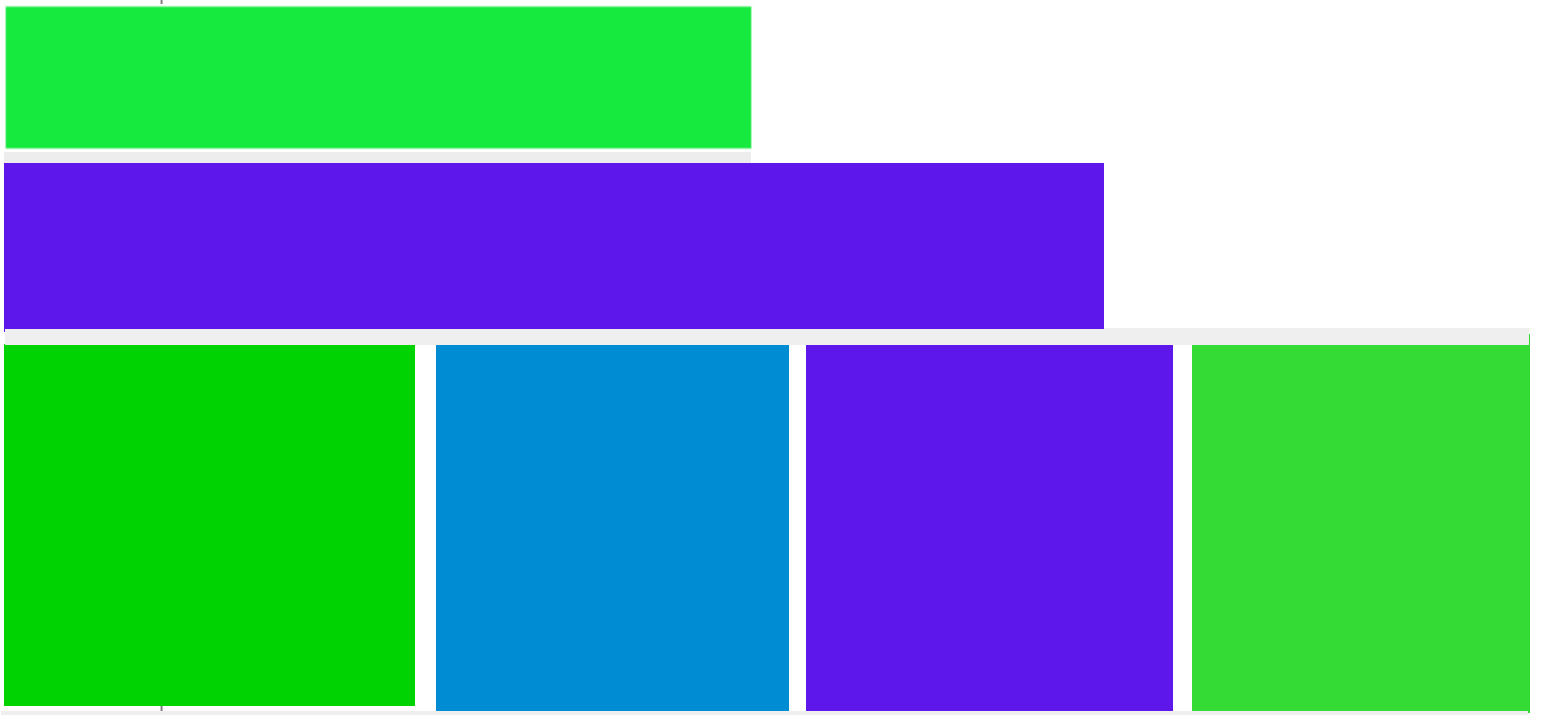


TABLE OF CONTENTS

Disparity Study & Findings	1
OEBO Program Implementation & Certification	2
Outreach	4
Goal Setting Committee	5
EBO Advisory Committee	5
Office of Equal Business Opportunity	5
Work Groups	7
Construction Manager at Risk (CM@Risk)	8
Historical & Current Data and Trends	11
Small/Minority/Women Business Enterprise Utilization Summary	11
FY2019 S/M/WBE Participation	19
FY2020 S/M/WBE Participation	24
FY2021 S/M/WBE Participation	29
FY2022 S/M/WBE Participation	34
FY2019 – FY2022 S/M/WBE Participation by Commission District	39
FY2019 – FY2022 S/M/WBE Participation by Department	42
EBO Program Administration	46
Training	57
Waivers	58
Outreach Events	61
Conclusion	64

Our Why · Mission · Vision

OUR WHY

To eliminate the disparity small businesses experience in public and private sector contracting

MISSION

To foster the inclusion of local S/M/WBEs in the county's procurement process which influences the economic development of the county

VISION

To be the most valuable resource and leading advocate for S/M/WBEs throughout Palm Beach County



The Palm Beach County Board of County Commissioners (BCC) adopted the Equal Business Opportunity (EBO) Ordinance on October 16, 2018, in response to the findings of the Disparity Study (Study) completed by Mason Tillman Associates, Ltd. Ordinance No. 2018-021, § 1 became effective January 1, 2019, for a period of five years and absent an amendment and/or reauthorization by the Board, this EBO Ordinance shall sunset on December 31, 2023. The goal of this Ordinance is to reduce barriers that may influence the disparity identified in the Study by promoting and encouraging the utilization of local Small, Minority and Women-owned Business Enterprises (S/M/WBEs) in County procurement.

Mason Tillman Associates, Ltd. reviewed the Palm Beach County policies that governed contracting and procurement, contracts awarded and the utilization of Small/Minority/Women Business Enterprise (S/M/WBE) prime contractors and subcontractors by race, ethnicity, gender and industry, during the January 1, 2009 to December 31, 2013 Study period. For the purposes of the Study, the consultant defined informal contracts as those valued at \$50,000 or less and formal contracts as those valued at \$50,000 and above. After an extensive review of all data made available by County departments and payments made via the Advantage system, the Study identified disparity as follows:

- Construction Prime Contracts
 - Disparity found for African American and Hispanic American owned businesses on formal contracts valued \$50,000 to \$1,296,000;
 - Disparity found for Hispanic American owned businesses on informal contracts valued under \$50,000.
- Professional services Prime Contracts
 - Disparity found for African American and White female-owned businesses on formal contracts valued from \$50,000 to \$301,000;
 - Disparity found for African American and White female-owned businesses on informal contracts valued under \$50,000;
- Professional services Consultant's Competitive Negotiations Act (CCNA)(Architects, Engineers and Surveyors) Prime Contracts
 - Disparity found for African Americans
- Goods and Services Prime Contracts
 - Disparity found for African American, Asian American, Hispanic American and White female-owned businesses on informal contracts valued under \$50,000;
 - Disparity found for African American, Asian American, Hispanic American and White female-owned businesses on formal contracts valued \$50,000 to \$321,000.
- Construction Subcontracts
 - Disparity found in the award of construction subcontracts to African American and Hispanic American owned-businesses.
- Professional services Subcontracts
 - Disparity found in the award of professional services subcontracts to African American-owned businesses.

Race and Gender-Conscious remedies were recommended to address the statistically significant findings of disparity documented in the Study. The remedies are narrowly tailored to the Study findings and included the establishment of a Minority/Women Business Enterprise (M/WBE) Program that incorporates provisions to achieve parity in the award of contracts to available businesses.

The consultant also recommended Race and Gender-Neutral remedies to enhance the procurement process and reduce program barriers that minority, women and small businesses encountered when attempting to do business with the County. While these remedies do not require findings of statistically significant disparity to be implemented, they would support the M/WBE Program and increase the likelihood of the County and its prime contracts to do business with M/WBEs.

Office of Equal Business Opportunity Program Implementation

Established during the 2nd Quarter of FY 2019, the first year of program implementation offered training workshops and shared expectations and information to our internal and external stakeholders. Years two and three were at the height of COVID-19, which presented a period of uncertainty and a unique set of challenges, causing the standard process of procurement to be interrupted. The focus during this time was the health, safety, and welfare of the general public, and the sustainability of small businesses. Upon receipt of federal funding, the Board of County Commissioners authorized the CARES grant program that distributed \$78,456,722 to qualified businesses in Palm Beach County. Year four, post-pandemic, the state of emergency was lifted, and County departments resumed their standard procurement processes; however, there were challenges caused by cost escalation, supply chain issues, and service delivery due in part to the loss of businesses. Despite these challenges, Palm Beach County continued to provide opportunities for local certified S/M/WBEs to participate in the procurement process.

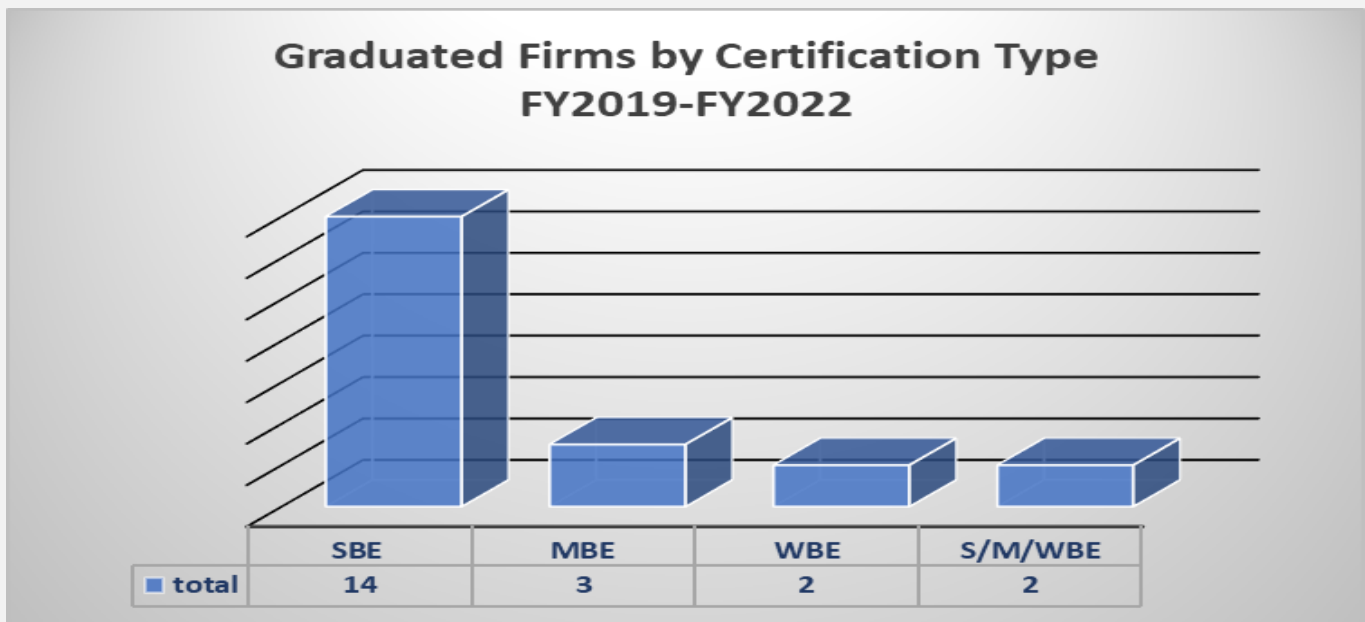
This report is a summary of the activities of the Office of Equal Business Opportunity (EBO) in partnership with County departments to increase the utilization of S/M/WBEs and covers the period of FY2019-FY2022. The following are highlights of some of the results of the County's initiatives.

Certification

Certification is the procedure that the EBO uses to determine whether a firm is a bona-fide small, minority and/or women business enterprise. Firms must satisfy the eligibility criteria for certification. Every three years certified businesses are required to submit their most recent tax returns and other supporting documents in order for the EBO to determine their continued program eligibility. When a firm exceeds the size standard for its respective industry, it is graduated from the program for a period of two years and may apply for certification if the firm meets all the Program's eligibility requirements.

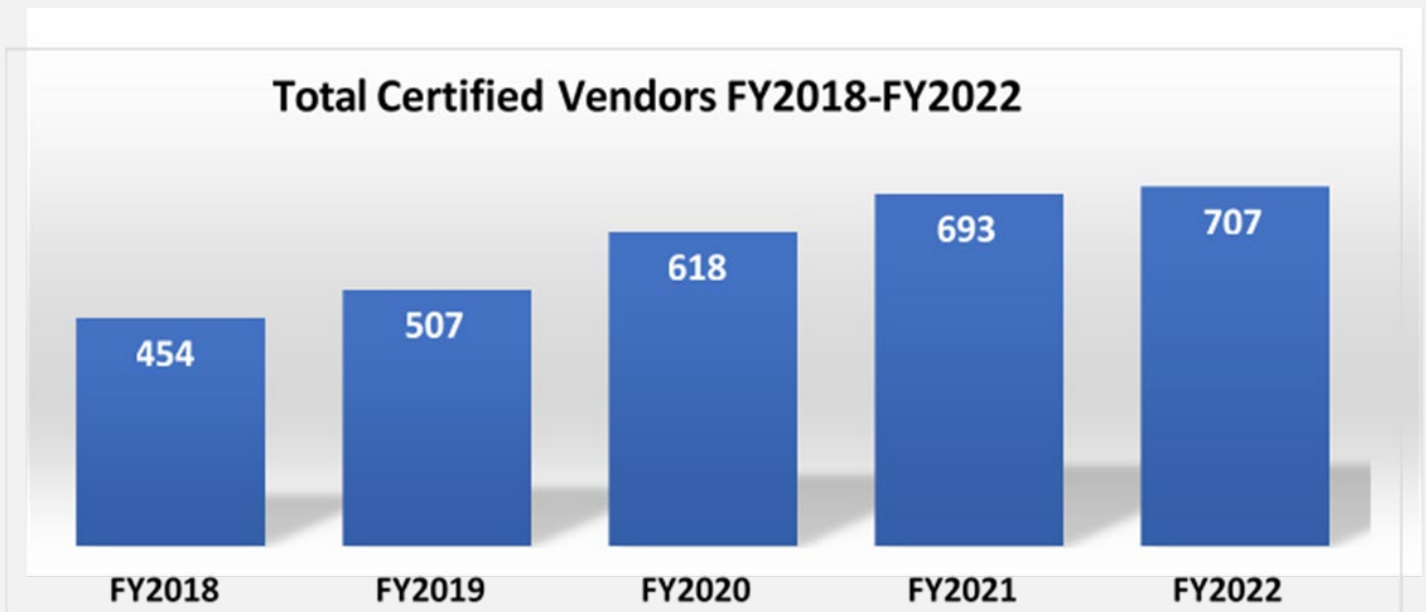
During this reporting period of FY2019-FY2022, twenty-one (21) businesses have exceeded the size standards for continued eligibility and have graduated from the program. While these businesses may continue to respond to solicitations and participate in County contracts, they no longer receive any benefits from the program please.

Figure 1- Graduated firms by Industry FY2019-FY2022



Since 2018, the number of certified S/M/WBEs has continued to increase from 454 in FY 2018 to 707 in FY 2022. The noted increase of certifications has been in the areas of construction and professional services (CCNA) which refers to the Consultants Competitive Negotiations Act that includes architects, engineers and surveyors.

Figure 2- Certified Vendors FY2019-FY2022



These increases are due to targeted outreach activities sponsored in tandem with County departments and the notification of current and forecasted projects housed on the EBO website and sent via email through the Vendor Self Service system (VSS).

The notification of current and forecasted projects provides the S/M/WBEs an opportunity to review the solicitation and scope of work to determine if they have the capability to perform and to make the best business decision for their firm.

The predominantly White male-owned SBE companies continue to make up the majority of certified S/M/WBEs and their responsiveness correlates to the higher amounts of payments to SBEs. For example, during this reporting period of FY2019-FY2022 White male-owned SBE payments accounted for 16.37% or \$204,940,983. Although there has been a significant increase in the certifications for Black males and females, there has not been a significant increase in the number of awards and payments made to this group. Black MBEs garnered 1.65% or \$20,679,674 of payments made. Further, Hispanic MBEs received 2.93% or \$36,703,729 of payments made and Asian MBEs received 1.32% or \$16,563,523.

The size standards for certification and recertification were established at \$9 million – Construction; \$5 million - Professional services CCNA; \$5 million - Goods and Services and \$4 million - Professional services Non-CCNA. A review of the Consumer Price Index (CPI), U.S. Small Business Administration, best practices and current North American Industrial Classification System (NAICS) codes suggest that an increase in the size standard is appropriate. This will be addressed further in the report (see page 58).

Outreach

A full time Outreach/Public Information Coordinator (O/PIC) was hired in the 3rd Quarter of FY 2020 to coordinate outreach activities. In the height of COVID-19, Tuesday's Tips, a weekly virtual workshop was created to offer information on funding (grants and/or loans) available for businesses that experienced a loss of revenue and staff. The EBO offered general and targeted outreach to address concerns from minority businesses. The charts 19-21 reflect all outreach events held.

Outreach efforts play a critical role in the overall success of the program. The EBO develops events to increase S/M/WBE certification and availability, improve responsiveness to solicitations and to provide training on how to do business with Palm Beach County. The EBO has hosted, co-hosted and participated in more than 172 outreach activities, both targeted and general, with local resource partners, County departments and municipalities.

A signature event of the EBO is the Palm Beach Partners Business Matchmaker Conference & Expo. This event is presented by a coalition of City, County, State and non-profit agencies aligned to maximize economic development opportunities for small businesses throughout the South Florida region and offers a single day of training, business development and networking.

In direct response to the pandemic, the EBO delivered its outreach activities virtually in FY 2020 and FY 2021 to ensure the health and safety of staff and the public. The EBO experienced increased inquiries during the CARES for Business grant cycle and provided staff support to review, evaluate and recommend approval of grant applications.

In person workshops and meetings providing information on the benefits of certification and training on how to become a certified S/M/WBE resumed in February 2022. Finally, the EBO newsletter, **The Enterprise**, a quarterly publication highlights an S/M/WBE company, Advisory Committee member, County Department and upcoming projects.

Goal Setting Committee

The Goal Setting Committee (GSC) established in 2019, is comprised of the County Administrator or their designee, Director of the Office of Equal Business Opportunity or their designee, the Director of the Purchasing Department or their designee, the Director of Contract Development and Control or their designee, the Director of Facilities Development & Operations or their designee, the County Attorney or their designee and the Director or their designee of the originating department whose contract(s) are under consideration by the GSC. The GSC is responsible for setting S/M/WBE goals for the EBO Program and specific contract goals based upon industry categories, vendor availability, project characteristics and M/WBE utilization. This committee meets twice per month to determine which Affirmative Procurement Initiatives (APIs) to apply to formal contracts. APIs are tools and incentives used to encourage greater S/M/WBE participation as a prime or subcontractor/sub consultant.

Public participation has increased as these meetings provide advance notification of upcoming projects and provide meeting participants with an opportunity to learn about the specifics of the project. Participants can utilize the information provided for the development of teams and solicitation response. Participants also have an opportunity to ask questions and voice their concerns after each project is presented.

Equal Business Opportunity Advisory Committee

This 15-member citizen committee made up of representatives of trade groups and members of the general business community subject to formal appointment by the BCC. The committee's primary responsibilities are to advocate on behalf of the small business community, monitor the level of minority/women business participation, monitor legislative initiatives and other issues and mandates that affect S/M/WBEs and review and evaluate the effectiveness of the small business program. The committee meets bi-monthly, and members serve three year terms and may only serve three consecutive terms. Recognizing the importance of vendor recertification, the committee has created a subcommittee to focus on improving the retention of recertified S/M/WBEs. Vendors are contacted to provide feedback as it relates to challenges they may have faced during their first term of certification and/or any barriers that may impede their process of recertification.

OFFICE OF EQUAL BUSINESS OPPORTUNITY

The BCC and County Administrator mandates that the County shall use its best efforts to ensure that all segments of its business population, including but not limited to small, local, minority and women-owned businesses, have an equitable opportunity to participate in the County's procurement process. No business shall be excluded from participation, denied benefits of, or otherwise discriminated against in connection with the award and performance of any contracts with the County on the grounds of race, color, national origin, religion, ancestry, sex, age, marital status, familial status, sexual orientation, gender identity or expression, disability or genetic information.

The Office of Equal Business Opportunity (EBO) aids small businesses by serving as a clearinghouse and advocate providing information and referral services, training, monitoring and promoting the EBO program and ensuring that opportunities exist for Small/Minority/Women Business Enterprises (S/M/WBEs). The EBO also certifies the qualifications of local S/M/WBEs verifying they meet program requirements and are ready, willing and able to perform and provide the goods and services required by Palm Beach County (PBC).

The S/M/WBE program has been in effect for four (4) years since the adoption of the ordinance and includes several procurement policy reforms and non-industry specific remedies to address ongoing effects of discrimination that adversely affect Minority and Women Business Enterprises' (M/WBEs) access to public and private sector contracting opportunities. A few of the reforms and remedies included in the Ordinance are as follows:

- **Centralized Bidder Registration System (CBR)/Data Management Enhancements**

The CBR is the Vendor Self Service System (VSS), a portal designed to register vendors, provide notifications of business opportunities based upon the selection of commodity code(s) for the good(s) and/or service(s) they provide and establish preferred payment methods. The Purchasing Department is responsible for ensuring that the system is functional, providing customer support and troubleshooting issues identified by the end users. All vendors, certified and non-certified, are required to register in VSS prior to performing work for Palm Beach County.

- **Solicitation Review**

Formal solicitations are referred to the Office of EBO and the Director of Purchasing sufficiently in advance of publication to determine whether it contains any terms, conditions, contract bundling features or selection criteria that may unnecessarily restrict competition or adversely impact the ability of S/M/WBE firms to respond or participate as subcontractors.

- **De-bundling/Repackaging of Solicitations**

Solicitations are reviewed to consider whether it is feasible to de-bundle the contract by reducing the size of the procurement or contract to maximize participation opportunities for S/M/WBE prime contractors and subcontractors without imposing undue costs or administrative burdens upon the County.

- **Uniform Lead Time for Bid Submittals**

In the interest of providing a fair opportunity for small firms to compete for County contracts and maximizing competition, all formal solicitations have a closing date of at least thirty (30) calendar days after solicitation issuance. Information is available via targeted emails and placed in a centralized location on the County's main website.

- **De-briefing for Unsuccessful Respondents or Bidders**

The EBO provides a de-briefing to any respondent or bidder upon request. De-briefings include a review of the bid response, pricing and other supportive documents.

- **Disputed Invoices**

The County has 10 days to notify any vendor of a billing dispute. The County shall proceed with prompt payment of the portion of the invoice that is undisputed within the allotted timeframe of 25 days.

- **Assessment of Evaluation Panel Procedures**

Facilities Development & Operations (FDO) and the EBO reviews the procedures for shortlist and final selection committee meetings to ensure fairness and equity in the evaluation of proposals submitted for review.

- **Prior Approval of S/M/WBE Subcontractor Substitutions**

Prime contractors cannot substitute any S/M/WBE subcontractor for performance of scopes of work or any other reasons without obtaining prior written approval for cause from the EBO.

The request must include valid reasons for removal, a revised Schedule 1 and new Schedule 2 for the recommended S/M/WBE subcontractor.

- **Staff Training re: EBO Program Policies and Procedures**

The EBO coordinates and offers training to key County personnel regarding the Ordinance, policies and procedures and staff responsibilities for implementing the S/M/WBE program.

WORK GROUPS

In an effort to increase opportunities and sustainability for certified S/M/WBEs, four topics were identified to be addressed by established work groups within six months of the enactment of the Administrative Reforms. The results of the work groups and recommendations are as follows:

Subcontract Remedies (Mobilization/Working Capital/Direct Payments)

The EBO convened a series of meetings to address working capital needs for local S/M/WBEs with the Economic Council of Palm Beach County, Inc. and the Palm Beach County Banking Consortium that included Bank of America, Valley Bank, JP Morgan Chase Bank, the Black Business Investment Corporation (BBIC), and the Center for Enterprise Opportunity (CEO) and Paragon Foundation.

These meetings resulted in opportunities made available to Black owned businesses for access to mobilization, loan guarantees, and access to bonding and working capital dollars through the Palm Beach County Black Business Investment Corporation (BBIC). The main objective of the BBIC is to ensure that Black owned, and controlled businesses have the opportunity to obtain financing and other resources to compete in the marketplace. To date the BBIC has \$34 million in loan closings and has created/retained 3,300 jobs.

The Palm Beach County Banking Consortium also identified the need for an additional funding source to support local small business enterprises. Pathway Capital Funding, Inc. created in December 2020 as a community-based lender to provide a loan program to provide access to capital, training and technical assistance to businesses seeking to increase their share of business procured through local government and private sector agencies. Within six months of announcing Pathway's capital campaign of \$4 million, \$3.8 million was committed.

Recommendation: Continue to identify additional sources of funding to assist certified S/M/WBEs with operational and sustainable capital to support their ability to compete in local and global procurement opportunities. Provide access to resources who provide initial start-up mobilization fees to S/M/WBE prime contractors and subcontractors in advance of first phase contract performance and revolving working capital funds administered by third parties.

Expedited Payment Program

In response to Florida State Statute 218.735 (prompt payment to construction contractors) Palm Beach County typically processes invoices within 25 days of receipt from the prime contractor. Payments to subcontractors should be made within ten (10) days of receipt of payment from Palm Beach County to the prime contractor. Certified S/M/WBEs shall immediately notify the EBO of any payment disputes or notice of untimely payments made by the prime contractor.

Purchasing, Facilities Development & Operations (FDO), the EBO and the Clerk & Comptroller's Finance Department proactively collaborated with the Contracts & Payments workgroups and EBO/Enterprise Contract Management System (ECMS) Portal workgroups to address the issue of expedited payments.

Finance has evaluated their internal procedures related to accounts payable processes and has subsequently made improvements resulting in more efficient payment processing.

Recommendation: Continue to evaluate internal processes with the Clerk & Comptroller and Purchasing Department for timely payments, electronic invoices and other vendor payment options.

Bond Waiver and Assistance Program

Facilities Development & Operations (FDO) provides oversight for the Bond Waiver Assistance Program mandated by Florida Statute 255.05(1) (d). In keeping with the policy of the Board of County Commissioners (BCC) to eliminate barriers that impede accessibility to government contracts by small businesses, it is the goal of the BCC to provide construction opportunities for all businesses, thereby creating a more competitive environment.

Construction Departments (FDO, Engineering, Environmental Resources Management, Water Utilities and the Department of Airports) issuing bids with an estimated cost of \$250,000 or less, contain provisions and language consistent with PPM CW-F-016. "Bid Security is not required for bids of less than \$50,000 and will be waived for all other bids of less than \$200,000 if the bidder is to participate in the Bond Waiver Program." Increased participation in the Bond Waiver program will improve the bonding capacity of local S/M/WBEs as well as assist in the growth and capacity of firms to provide services to Palm Beach County and other partner agencies.

Recommendation:

The directors of FDO and EBO will collaborate with the Purchasing Director to review the Bond Waiver Program progress to identify areas to improve upon and better assist certified S/M/WBEs

Construction Manager at Risk (CM@Risk)

Implemented in 2019, the CM@Risk Pilot Program offers up to five (5) evaluation points for construction related Request for Proposals (RFPs) for firms who agree to mentor an S/M/WBE firm for purposes of providing management guidance and training and up to ten mentor evaluation points are allocated based upon the firm's history of S/M/WBE utilization on prior government or private sector projects; the firm's S/M/WBE participation plan; and the firm's commitment to achieving APIs applicable to subcontracts.

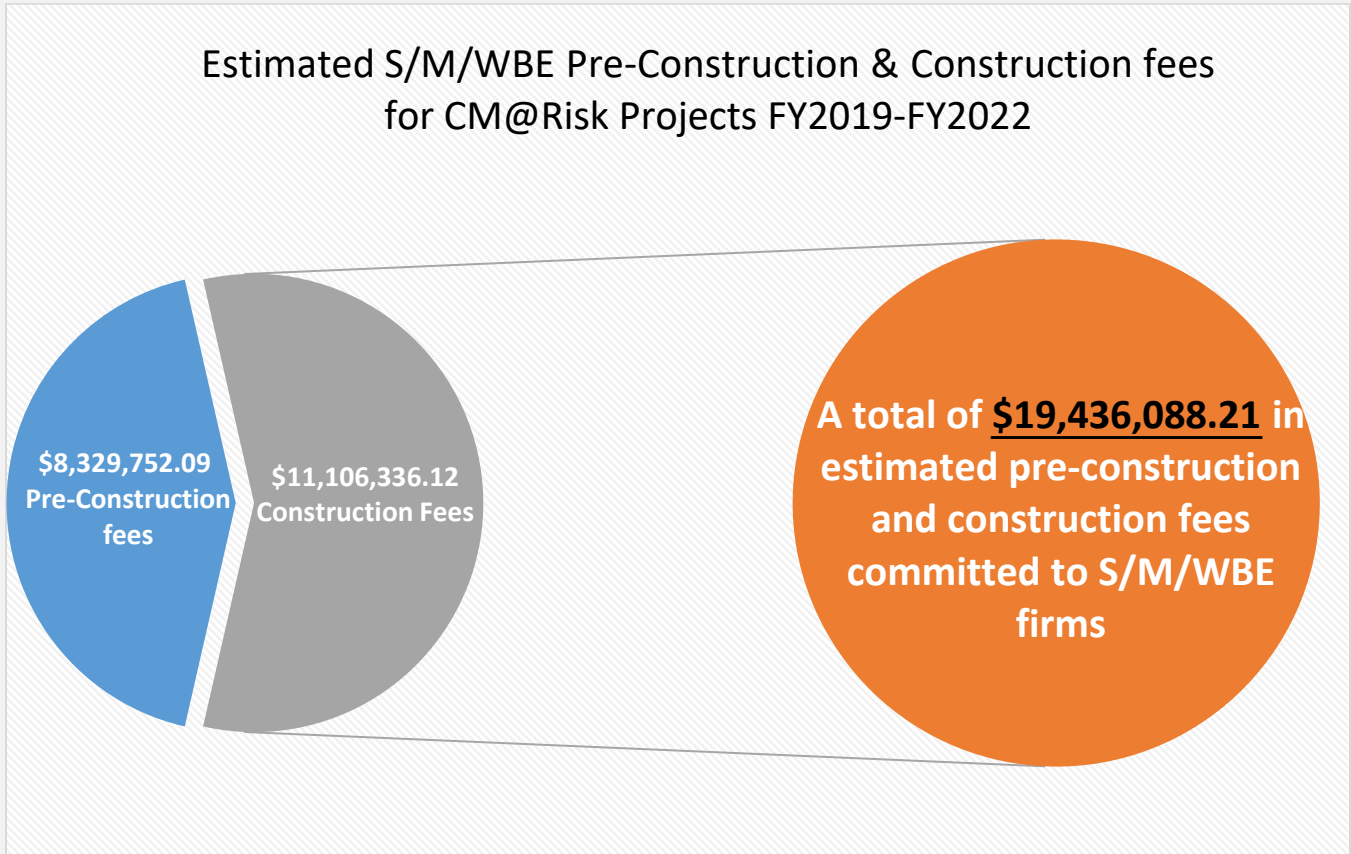
To ensure the success of the CM@Risk Pilot Program, the OEBO has a dedicated Small Business Development Specialist that conducts targeted outreach to all certified S/M/WBEs in the construction industry and works in tandem with the construction departments.

At the end of FY 2022, the County awarded 13 CM@Risk contracts and all awards include an S/M/WBE partner. The projects ranged from \$6,800,000 to \$120,000,000. Although not required on federally funded projects, a prime contractor voluntarily included S/M/WBE partners on the Homeless Center 2 project.

The CM@Risk/Mentor Protégé Program has produced an increase in the inclusion of minorities and women when the terms and agreements of the Construction Manager at Risk (CM@Risk) contracting methods are fully adhered to; the results are beneficial to the growth and success of the S/M/WBE.

Pages 9 and 10 show S/M/WBE firms' involvement in CM@ Risk projects during the pre-construction and construction phases (See Figures 3-4).

Figure 3



*Minority Women participation is included in their respective minority groups

**S/M/WBE Participation
Construction Manager at Risk Projects
2019 to 2022**

Figure 4

Estimated Construction Value at Bid	FDO Project Description	Contractor	SBE CM Partner	S/M/WBE	CM Fees: Pre-Construction, Construction & Overhead/Profit
\$34,645,602.00	PBSO HQ	Kast Construction	All-Site Construction	BL/M	15%
			Cooper Construction Mgt	BL/M	15%
\$ 17,000,000.00	Animal Care & Control	Wharton-Smith, Inc.	Asset Builders/Messam	BL/M	15%
\$ 40,000,000.00	Supervisor of Elections Production Facility	Kast Construction	All-Site Construction	BL/M	15%
\$ 9,000,000.00	Canyon District Park	Kaufman Lynn Construction	MCO Construction	BL/F	25%
\$ 15,000,000.00	Canyon Branch Library	D. Stephenson Construction, Inc.	Total Solution Contractors, Inc.	BL/M	20%
Mandatory Minimum 20% Subcontract Goal	CM Continuing Contract (\$4 million or less)	D. Stephenson Construction	Total Solution Contractors, Inc.	BL/M	20%
		Messam Construction		BL/F	100%
		Robling Architecture Construction		Graduated	0
\$ 9,400,000.00	PBSO Headquarter Annex (District 1 & Marine Unit)	Kaufman Lynn Construction	MCO Construction	BL/F	25%
\$ 6,800,000.00	Homeless Center 2*	D. Stephenson Construction, Inc.	Randolph Construction Group	BL/M	10%
			Total Solution Contractors, Inc.	BL/M	10%
\$ 7,500,000.00	Mosquito Control	Verdex	Cooper Construction Management	BL/M	20%
\$ 40,000,000.00	Fire Rescue Renovations Continuing CM Services	Core Construction	Anatom Construction	H/M	6%
			Asset Builder dba Messam	BL/F	6%
			Hatcher Construction	BL/M	2%
			Randolph Construction Group	BL/M	4%
			Total Solution Contractors, Inc.	BL/M	2%
		Kast Construction	All-Site Construction	BL/M	15%
			Cooper Construction Management	BL/M	15%
\$ 80,000,000.00	Roger Dean Stadium Renovation & Replacement	Turner Construction Company	Asset Builders/Messam	BL/F	12%
\$ 50,000,000.00	Gov't Center R/R	The Weitz Company, LLC	All-Site Construction	BL/M	15%
\$ 5,200,000.00	Gramercy Park*	Hatcher Construction & Development, Inc.		BL/M	100%
\$ 20,000,000.00	Fire Stations - 49, 24, 92	Core Construction	Anatom Construction Co.	H/M	2.5%
			Randolph Construction Group	BL/M	2.5%
			Hatcher Construction	BL/M	2.5%
			Total Solution Contractors, Inc.	BL/M	2.5%
\$ 30,000,000.00	Main County Courthouse Buildout & Renovation	The Weitz Company, LLC	All-Site Construction	BL/M	20%

* Federally Funded

Historical & Current Data and Trends

Enterprise Contract Management System (eCMS)

In advance of EBO Program implementation, EBO staff identified several diversity management systems that specializes in data collection, storage and utilization reporting and scheduled presentations to review those systems. EBO invited Information Systems Services (ISS) staff to sit in on the presentations and it was determined that PBC could enhance an existing contract monitoring program created for Environmental Resource Management to meet the reporting needs of the EBO.

Extensive program development meetings were held to establish the parameters of data collection, storage and reporting. The EBO and ISS staff have a better understanding of the required data parameters to provide an accurate account of the overall spend for Palm Beach County. Data are extracted from the Consultants to Government and Industries (CGI) Advantage Financial system and the Enterprise Contract Management System (eCMS), an internal system modified to track S/M/WBE participation on County contracts.

Extensive training sessions are held to present information on “the why” of reporting and the necessary data to be entered to obtain accurate reports of S/M/WBE utilization. The eCMS software is modified as necessary to provide comprehensive and organized data for analysis and policy compliance on demand.

The information provided reflects an accurate account of the overall spend for PBC across all industries for both certified and non-certified businesses as extracted from CGI Advantage and eCMS reporting programs.

Small Business Enterprise Utilization Summary

Prior to the adoption of the S/M/WBE Program Ordinance in 2018, Palm Beach County had a suggested goal of 15 percent SBE participation in all areas of procurement. While White males fared well under the SBE program, the Study revealed that African American, Hispanics and White females received significantly low contract awards respectively in the areas of construction, professional services, professional services CCNA, professional services Non- CCNA, and goods and services. Minority groups lagged in contracts awarded for a myriad of reasons including availability, non-responsiveness, and unfamiliarity with the process of doing business with Palm Beach County.

However, SBEs who had a history of doing business with Palm Beach County continued to be selected by County staff and therefore flourished in the program. The overall number of minority and women business enterprises (Black, Hispanic, Asian and White females) certified to perform on County contracts remains significantly lower than the number of certified SBEs who present as ready, willing and able.

Compared to the former SBE program that operated solely on a suggested 15 percent goal, the S/M/WBE program introduced the inclusion of narrowly tailored Affirmative Procurement Initiatives (API). API refers to various program tools and solicitation incentives used to encourage greater prime and subcontractor participation of SBE firms or M/WBE firms. The APIs include, but not limited to, evaluation and price preferences, subcontracting goals, vendor rotations and joint venture incentives. The API can be race and gender-neutral or race and gender-conscious based upon the findings of the Study in areas that show significant disparity.

Since 2019, APIs are reviewed and approved by the Goal Setting Committee (GSC), taking into consideration the type of work and the availability of S/M/WBE firms.

During the reporting period of FY2019-FY2022, 409 proposed projects were brought before the GSC, with 310 (77.75%) race and gender-neutral APIs applied and 91 (22.25%) race and gender-specific APIs applied.

The MBE and WBE subcontracting goals ranged from three percent to 20 percent utilization based on the availability of certified M/WBEs. (See detailed report of GSC items with assigned race and gender neutral/race and gender specific APIs attached).

APIs are assigned to solicitations based upon vendor availability, subcontract opportunities and disparity Study findings. In an effort to obtain maximum utilization and participation on County contracts, the use of race and gender conscious APIs were approved by the Goal Setting Committee when the availability data supported it.

Figure 5 illustrate the total payments made to Small Business Enterprises (SBEs) and non-SBE firms that participated in exempt and non-exempt County contracts. Exempt contracts defined by the Purchasing Code are classified as sole source, emergency purchases, federal contracts, agreements with municipal government, non-profit agencies and other purchases defined. Non-exempt contracts are subject to the EBO Ordinance. These payments reflect the overall spend across all industries; construction, goods & other services, professional services CCNA, and professional services non-CCNA.

Exempt contracts which are governed by the Purchasing Code and included as Attachment C in CW-O-043, include and are not limited to the following types of procurements: sole source, emergency purchases, federal and state contracts, agreements with municipal government, non-profit agencies which are not subject to the EBO Ordinance. A complete listing of exempt goods and services are attached and a review of exempt contracts is necessary as some of the services included can be provided by certified S/M/WBEs. For the reporting period of FY2019-FY2022, White males accounted for 1.04% of all payments; White females accounted for 0.17%; the combined participation of all minority groups was 0.87% and Non-SBE vendors received 97.92% of all purchases in this category.

Figure 5- Summary of All Payments from Exempt Contracts FY2019-FY2022

FY2019-FY2022 Overall S/M/WBE Participation Exempt Contracts		
Payment Classification	Total Dollars	%
SBE Payments	\$9,457,272.07	1.04%
WBE Payments	\$1,583,249.89	0.17%
MBE Asian Payments	\$83,800.52	0.01%
MBE Black Payments	\$3,660,855.99	0.40%
MBE Hispanic Payments	\$4,159,617.72	0.46%
MBE Native American	\$0.00	0.00%
S/M/WBE Payments	\$18,944,796.19	2.08%
Non-SBE Payments	\$891,306,030.35	97.92%
Total Payments	\$910,250,826.54	100%

*Minority Women participation are included in their respective minority groups

Non-exempt contracts consists of formal and informal solicitations for the procurement of goods and services and are subject to the EBO ordinance. These solicitations are presented to the GSC for evaluation of S/M/WBE availability and placement of an API to ensure utilization and participation of certified vendors.

For the reporting period of FY2019-FY2022, White males accounted for 16.37 % of all payments; White females accounted for 2.15%; the combined participation of all minority groups was 5.91%; and non-SBE vendors received 75.57% of all purchases in this category.

Figure 6- Summary of All Payments from Non-Exempt Contracts FY2019-FY2022

FY2019-FY2022 Overall S/M/WBE Participation Non-Exempt Contracts		
Payment Classification	Total Dollars	%
SBE Payments	\$204,940,983.51	16.37%
WBE Payments	\$26,978,672.08	2.15%
MBE Asian Payments	\$16,563,523.23	1.32%
MBE Black Payments	\$20,679,674.72	1.65%
MBE Hispanic Payments	\$36,703,729.62	2.93%
MBE Native American	\$90,963.50	0.01%
S/M/WBE Payments	\$305,957,546.66	24.43%
Non-SBE Payments	\$946,319,422.08	75.57%
Total Payments	\$1,252,276,968.74	100%

*Minority Women participation are included in their respective minority groups

Prior to the implementation of the EBO program in 2019, the County operated under the Office of Small Business Assistance (OSBA) Program ordinance from 2002 until 2018. The Small Business Enterprise (SBE), a race and gender neutral program, had a suggested goal of 15% utilization for the award of construction, professional services, and goods and services contracts. The OSBA utilization captured in this chart reflects multi-year contracts that were awarded prior to the implementation of the EBO Ordinance and continued on under the new program. For the reporting period of FY2019-FY2022, White males accounted for 14.20 % of all payments; White females accounted for 1.50%; the combined participation of all minority groups was 5.07%; and non-SBE vendors received 79.23% of all purchases in this category.

Figure 7- Summary of All on-going Payments from Non-Exempt Contracts from the **Previous Ordinance (OSBA) FY2019-FY2022**

FY2019-FY2022 Overall S/M/WBE Participation Non-Exempt Contracts OSBA		
Payment Classification	Total Dollars	%
SBE Payments	\$90,032,002.39	14.20%
WBE Payments	\$9,497,410.14	1.50%
MBE Asian Payments	\$12,631,736.21	1.99%
MBE Black Payments	\$6,519,413.97	1.03%
MBE Hispanic Payments	\$12,911,735.05	2.04%
MBE Native American	\$90,963.50	0.01%
S/M/WBE Payments	\$131,683,261.26	20.77%
Non-SBE Payments	\$502,331,937.68	79.23%
Total Payments	\$634,015,198.94	100%

*Minority Women participation are included in their respective minority groups

Adopted on October 16, 2018, in response to the findings of the Study, the EBO Ordinance supports the policy of the BCC to ensure that all segments of its business population, including but not limited to, small, local, minority and women-owned businesses, have an equitable opportunity to participate in the County’s procurement process, prime contract, and subcontract opportunities. This summary report includes payments from formal and informal agreements that include an API in accordance with the current ordinance.

The EBO ordinance has introduced new tools such as:

- **Sheltered market** which refers to informal small single or multi-trade contracts valued below \$100,000, reserved for businesses owned and controlled by certified S/M/WBE firms, where availability is evident.
- **Price preference** a provision requiring awards of purchases to be made to the lowest responsive, responsible bidder unless a certified SBE’s bid is within ten (10) percent of the lowest non-small business bid, in which case the award shall be made to the certified small business submitting the lowest responsive, responsible bid at the price that it bid.
- **Goal setting** based upon industry categories, vendor availability, project-specific characteristics, and M/WBE utilization for different contract types.

These tools have resulted in a higher rate of SBE participation across all industries.

The overall participation rate has increased from 20.77% under the previous OSBA ordinance to 27.71% under the current EBO ordinance.

Figure 8- Summary of All Payments from Non-Exempt Contracts from the Current **EBO Ordinance**

FY2019-FY2022 Overall S/M/WBE Participation Non-Exempt Contracts EBO Ordinance		
Payment Classification	Total Dollars	%
SBE Payments	\$113,897,029.92	18.42%
WBE Payments	\$17,454,827.41	2.82%
MBE Asian Payments	\$3,842,817.72	0.62%
MBE Black Payments	\$12,438,571.03	2.01%
MBE Hispanic Payments	\$23,686,055.05	3.83%
MBE Native American	\$0.00	0.00%
S/M/WBE Payments	\$171,319,301.13	27.71%
Non-SBE Payments	\$391,706,529.98	63.36%
Sub-Total	\$563,025,831.11	91.07%
*S/M/WBE Payments (No API)	\$2,956,784.27	0.48%
*Non- SBE Payments (No API)	\$52,279,154.42	8.46%
Total Payments	\$618,261,769.80	100%

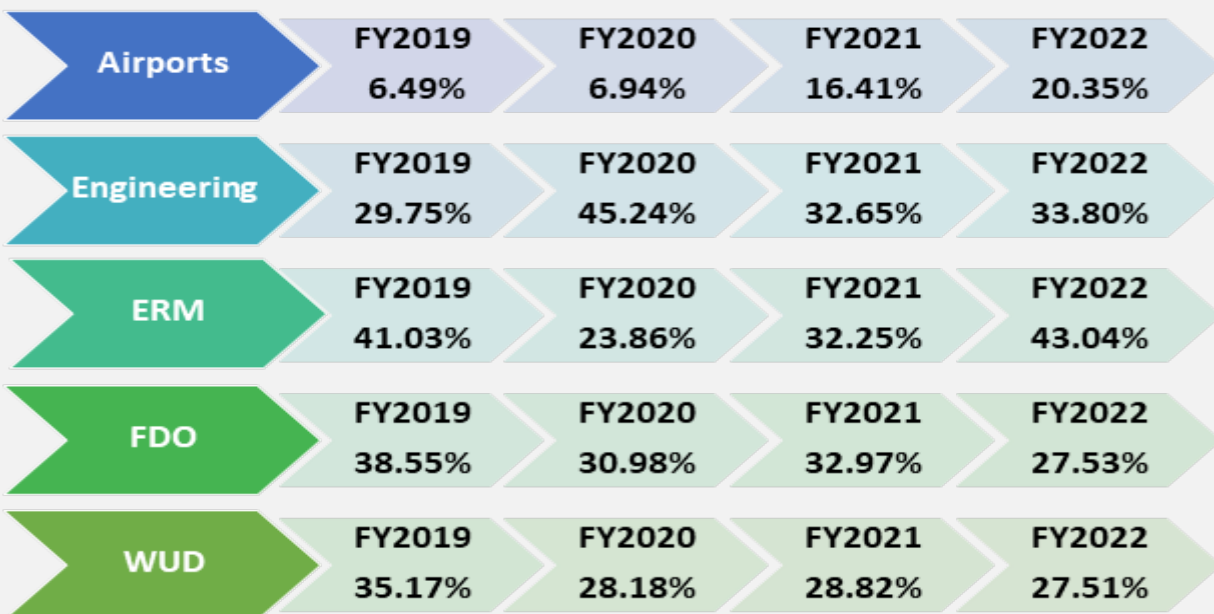
*Minority Women participation are included in their respective minority groups

Figure 9- Summary of All Payment Distribution to S/M/WBE from Non-Exempt Contracts by BCC Districts FY2019-FY2022

Overall S/M/WBE Payments By District (Non-Exempt Contracts FY2019-FY2022)		
	Total Dollars	Percentage
District 1	\$45,990,413.99	15.03%
District 2	\$81,929,351.50	26.78%
District 3	\$27,615,223.76	9.03%
District 4	\$14,397,148.61	4.71%
District 5	\$4,317,331.25	1.41%
District 6	\$46,960,093.33	15.35%
District 7	\$84,747,984.22	27.70%
Total Payments	\$305,957,546.66	100.00%

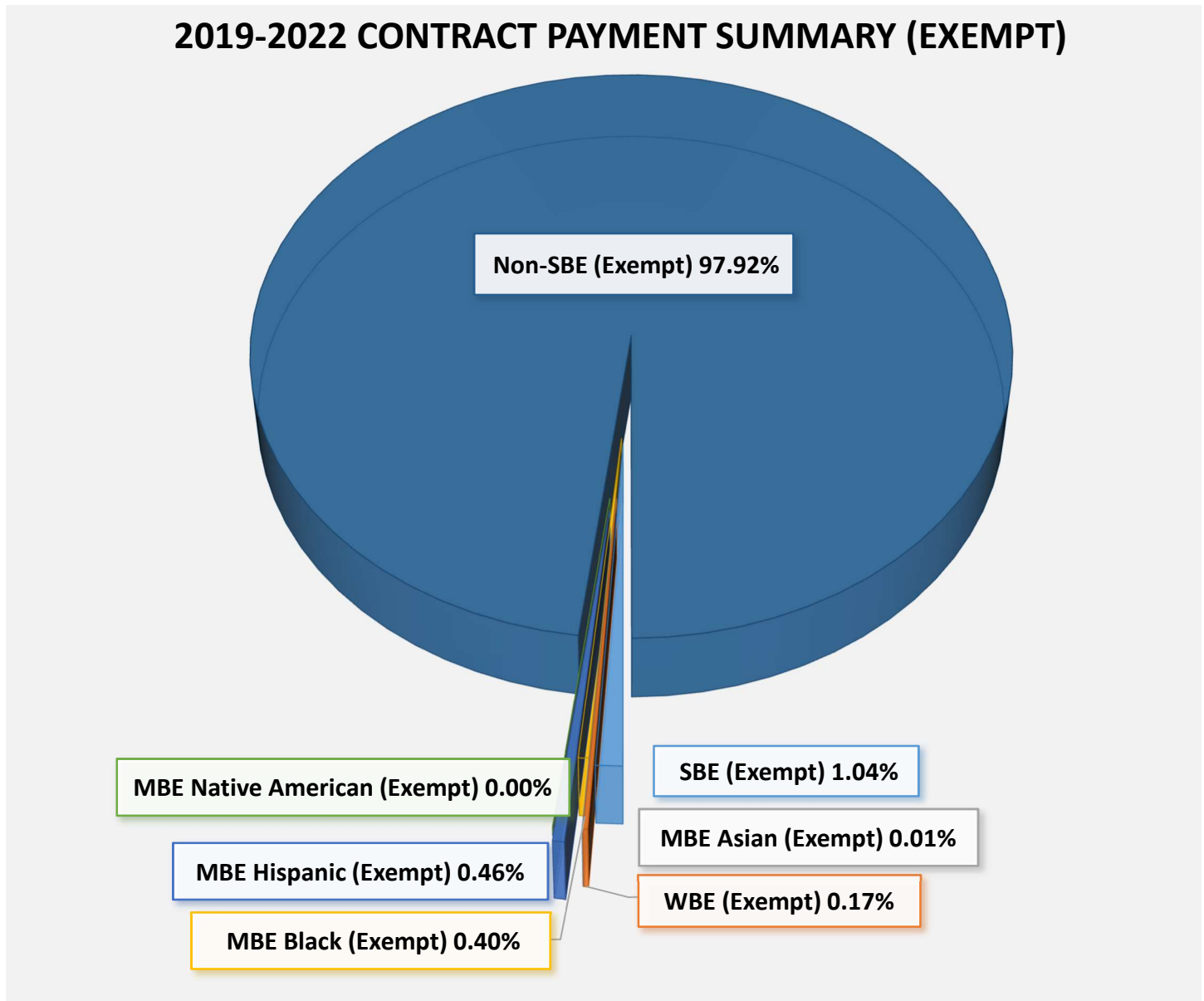
The success of the program relies heavily on the cooperation of County departments. Departments received formal training on the ordinance, contract renewals, and new contract requests via the goal-setting process. Larger departments have consistently used S/M/WBE vendors during the reporting period from FY2019 to FY2022. Payment data indicates that the construction department's S/M/WBE participation in non-exempt contracts has either increased or remained consistent. Moreover, small businesses have played a key role in departments such as Information Systems Services (ISS), Office of the Medical Examiner, and Parks and Recreation, where their participation ranges from 16.03% to 73.27% of the department's overall expenditure.

Chart 1 – S/M/WBE Participation Percentage from Non-exempt Contracts across all industries; Construction, Goods & Other Services, Professional services CCNA, and Professional services Non-CCNA by Construction Departments FY2019-FY2022



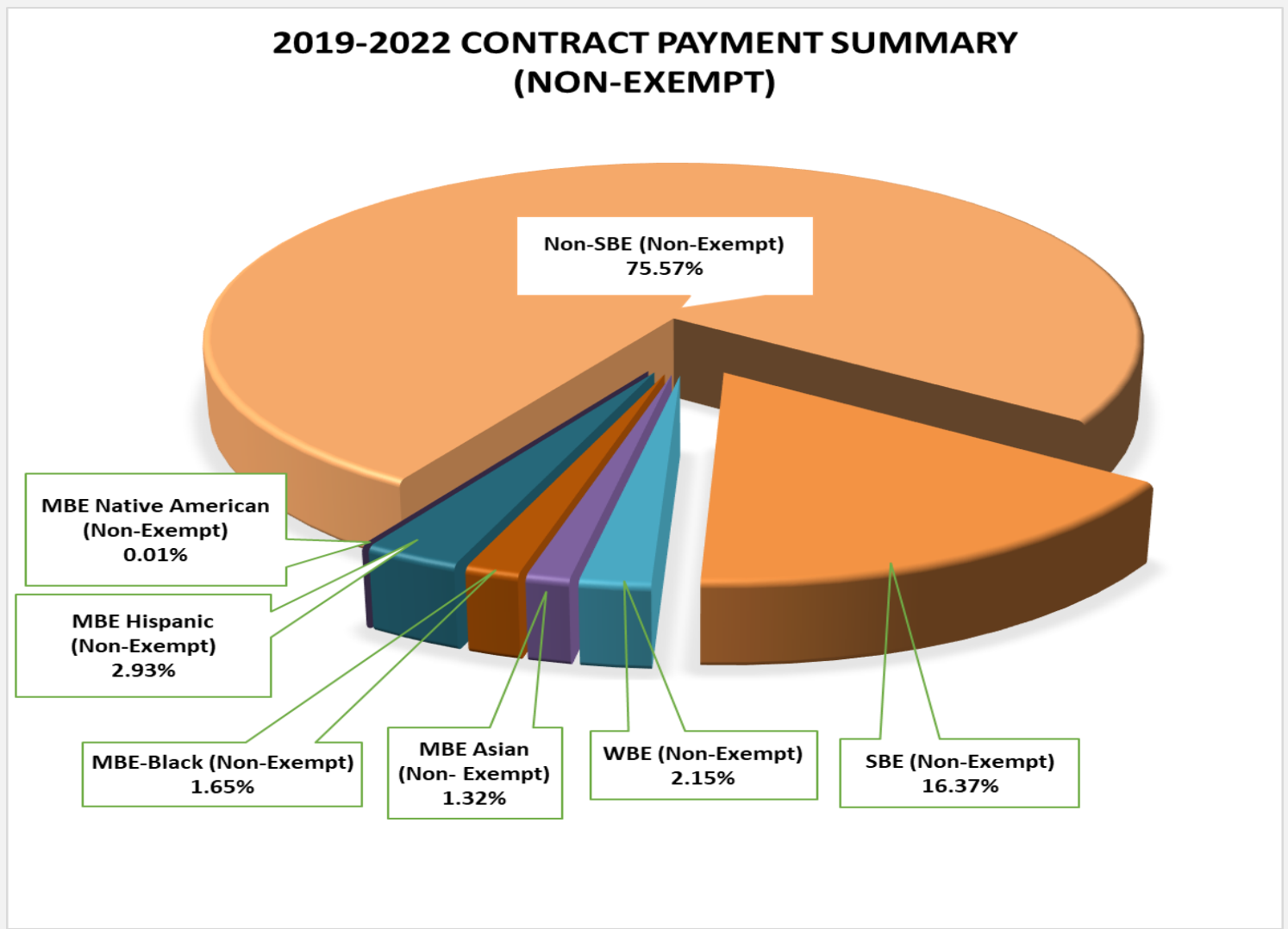
During the FY2019-FY2022 reporting period, staff analyzed the expenditures and utilization of small businesses in the exempt and non-exempt categories. There has been minimal participation and utilization of certified S/M/WBEs in exempt procurements, even though certified firms can provide goods and services being procured as exempt. Despite the fact that exempt payments account for 42.09% of the overall expenditure, the participation rate of small businesses is 2.08%. We believe that this percentage can be significantly increased by carefully reviewing the commodities procured using the exempt method. Meanwhile the non-exempt payments accounted for the 57.91% of the overall expenditure with a recorded S/M/WBE participation of 24.43%.

Figure 10- All payments from Exempt contracts



*Minority Women participation are included in their respective minority groups

Figure 11- All payments from non-Exempt contracts



*Minority Women participation are included in their respective minority groups

Figure 12- Exempt and non-Exempt contract payments combined

Payment Classification	2019-2022 Exempt Contract Payments	Percentage %	2019-2022 Non-Exempt Contract Payments	Percentage%	Total Payments	Percentage%
SBE	\$ 9,457,272.07	1.04%	\$ 204,940,983.51	16.37%	\$ 214,398,255.58	9.91%
WBE	\$ 1,583,249.89	0.17%	\$ 26,978,672.08	2.15%	\$ 28,561,921.97	1.32%
MBE Asian	\$ 83,800.52	0.01%	\$ 16,563,523.23	1.32%	\$ 16,647,323.75	0.77%
MBE Black	\$ 3,660,855.99	0.40%	\$ 20,679,674.72	1.65%	\$ 24,340,530.71	1.13%
MBE Hispanic	\$ 4,159,617.72	0.46%	\$ 36,703,729.62	2.93%	\$ 40,863,347.34	1.89%
MBE Native American	\$ -	0.00%	\$ 90,963.50	0.01%	\$ 90,963.50	0.00%
S/M/WBE	\$ 18,944,796.19	2.08%	\$ 305,957,546.66	24.43%	\$ 324,902,342.85	15.02%
Non-SBE	\$ 891,306,030.35	97.92%	\$ 946,319,422.08	75.57%	\$ 1,837,625,452.43	84.98%
Total Payments	\$ 910,250,826.54	100.00%	\$ 1,252,276,968.74	100.00%	\$ 2,162,527,795.28	100.00%

*Minority Women participation are included in their respective minority groups

Small/Minority/Women Business Enterprise Utilization

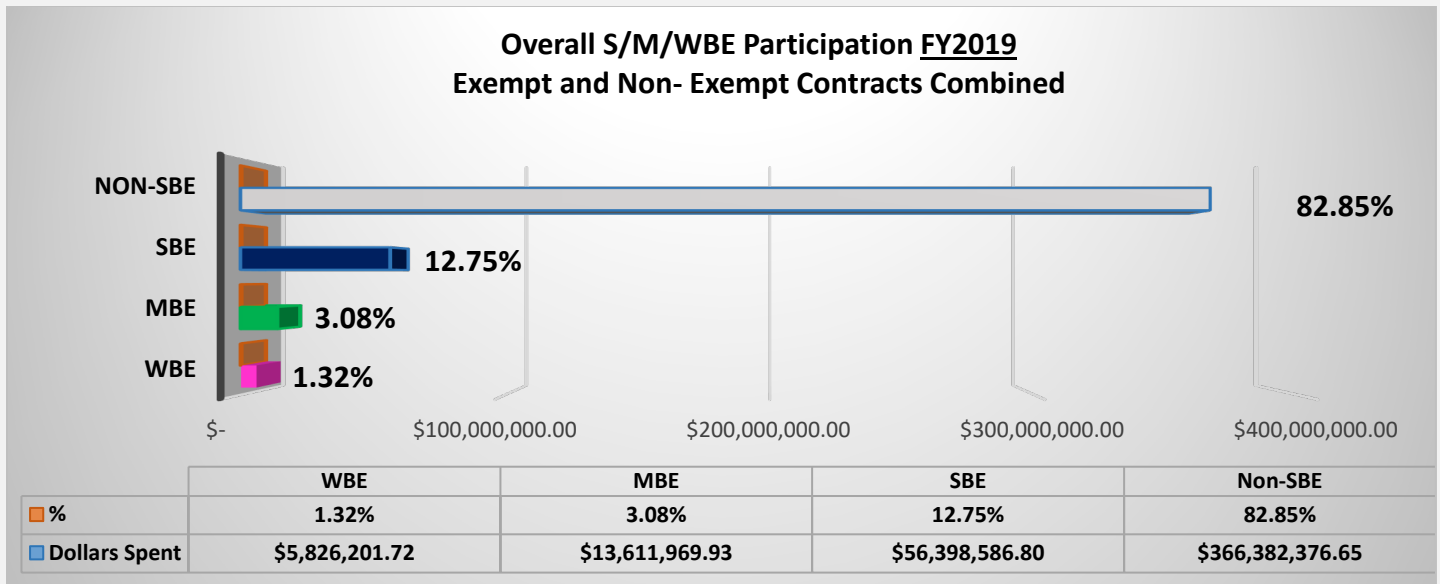
In 2020, COVID-19 was at the forefront of United States and resulted in an unprecedented increase in the number of emergency procurements to maintain the health, safety and welfare of the citizens of Palm Beach County. The emergency procurements are directly attributed to the low numbers of S/M/WBE utilization. The focus during this period of FY2019-FY2022 was the sustainability of local small business enterprises and Palm Beach County, through the receipt of Federal CARES Act Funds, created the Palm Beach County Cares Business Restart Grant. These funds were allocated by the BCC to help PBC businesses that were adversely impacted by the pandemic. PBC invested \$78,456,722 in relief to local businesses.

Charts 2 – 5 on the next page, reflect S/M/WBE participation and utilization by fiscal year. The participation data presented, displays the overall sum of payments made to both prime contractors and subcontractors across all industries. The information was obtained from both the CGI Advantage System and eCMS. To provide a comprehensive view of small business involvement in the County’s procurement, the data also include the funds disbursed to small businesses related to ongoing contracts from the previous program (OSBA), and exempt purchases and contracts awarded through the new program (EBO) that have been recorded since FY2019.

The total number of certified vendors available to provide goods and/or services to PBC should be considered in the measurement and comparison of overall utilization and participation numbers contained in this report. The race and ethnicity breakdown of program participants as presented include SBEs (predominantly White Males); WBEs (White Females); and M/WBEs (African American, Hispanic and Asian males and females); Payments by industry, race, and gender are also provided to show the progress of the program and identify areas of improvement that will include increased numbers of newly certified minority businesses and greater utilization of said minorities on County contracts are attached.

For FY2019 Charts 2 (A-E) displays a summary disbursement across all industries, including Construction, Goods & Other Services, Professional Services CCNA, and Professional Services Non-CCNA.

Chart 2.A



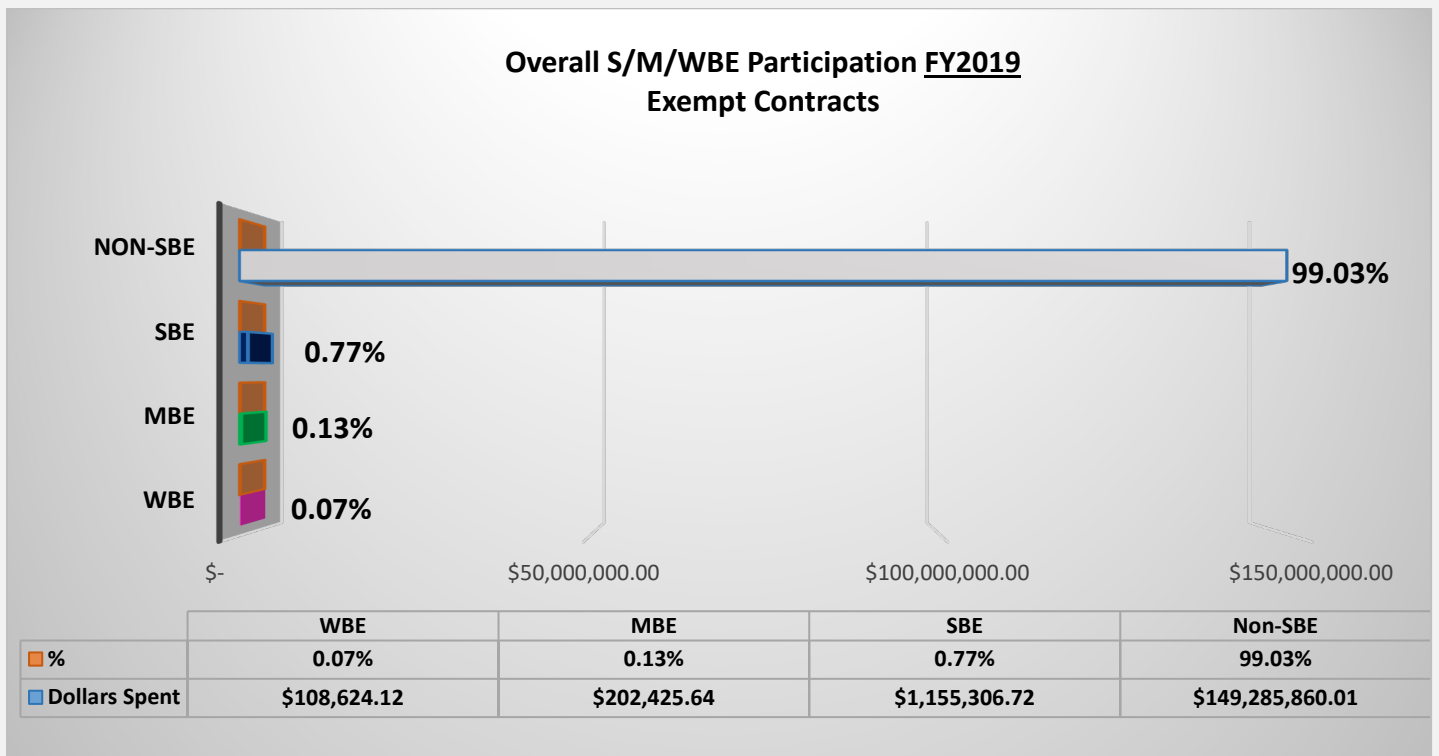
*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male & Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female

The comprehensive summary report details all purchasing activities in the organization. It comprises payments from all types of contracts, such as exempt, non-exempt, formal, and informal, and includes both the previous and new program in all business industries. The minority group (MBE) accounted for **3.08%** of all dollars spent by the County. Within this category, the distribution was as follows: Asian Americans (\$4,400,369.49 or 1.0%); African Americans (\$3,157,167.42 or 0.71%); and Hispanic Americans (\$6,054,433.02 or 1.37%).

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels related to this graph, refer to Attachment 2A.1. Attachment 2A.2 contains the data representing payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

FY2019 Prime & Sub Contractor Payment Participation Summary Report						
Exempt & Non-Exempt Contracts Combined						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 39,664,828.25	9.56%	\$ 16,733,758.55	61.39%	\$ 56,398,586.80	12.75%
MBE	\$ 7,961,993.70	1.92%	\$ 5,649,976.23	20.73%	\$ 13,611,969.93	3.08%
WBE	\$ 3,707,269.30	0.89%	\$ 2,118,932.42	7.77%	\$ 5,826,201.72	1.32%
S/M/WBE Subtotal	\$ 51,334,091.25	12.37%	\$ 24,502,667.20	89.89%	\$ 75,836,758.45	17.15%
Non-SBE	\$ 363,625,090.85	87.63%	\$ 2,757,285.80	10.11%	\$ 366,382,376.65	82.85%
All Payments	\$ 414,959,182.10	100%	\$ 27,259,953.00	100%	\$ 442,219,135.10	100.00%

Chart 2.B



*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined(Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female.

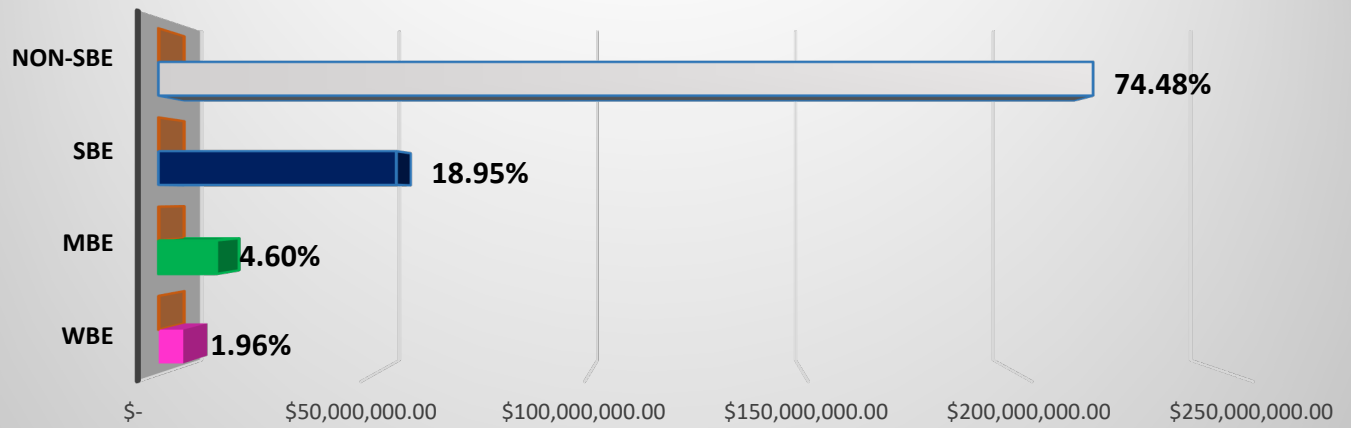
The exempt report includes purchases submitted through CGI Advantage, imported to eCMS, and classified as exempt, such as sole source, emergency purchases, federal contracts, and agreements with municipal government and non-profit agencies. The minority group (MBE) accounted for **0.13%** of all dollars spent by the County. Within this category the distribution was as follows: Asian Americans (\$3,869.70 or 0.003%); African Americans (\$194,305.94 or 0.129%); and Hispanic Americans (\$4,250.00 or 0.003%).

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, in reference to this graph, refer to Attachment 2B.1. Attachment 2B.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

FY2019 Prime & Sub Contractor Payment Participation Summary Report Exempt Contracts						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 1,147,353.92	0.76%	\$ 7,952.80	100.00%	\$ 1,155,306.72	0.77%
MBE	\$ 202,425.64	0.13%	\$ -	0.00%	\$ 202,425.64	0.13%
WBE	\$ 108,624.12	0.07%	\$ -	0.00%	\$ 108,624.12	0.07%
S/M/WBE Subtotal	\$ 1,458,403.68	0.97%	\$ 7,952.80	100.00%	\$ 1,466,356.48	0.97%
Non-SBE	\$ 149,285,860.01	99.03%	\$ -	0.00%	\$ 149,285,860.01	99.03%
All Payments	\$ 150,744,263.69	100%	\$ 7,952.80	100%	\$ 150,752,216.49	100.00%

Chart 2.C

**Overall S/M/WBE Participation FY2019
Non- Exempt Contracts OSBA & EBO Combined**



	WBE	MBE	SBE	Non-SBE
%	1.96%	4.60%	18.95%	74.48%
Dollars Spent	\$5,717,577.60	\$13,409,544.29	\$55,243,280.08	\$217,096,516.64

*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female

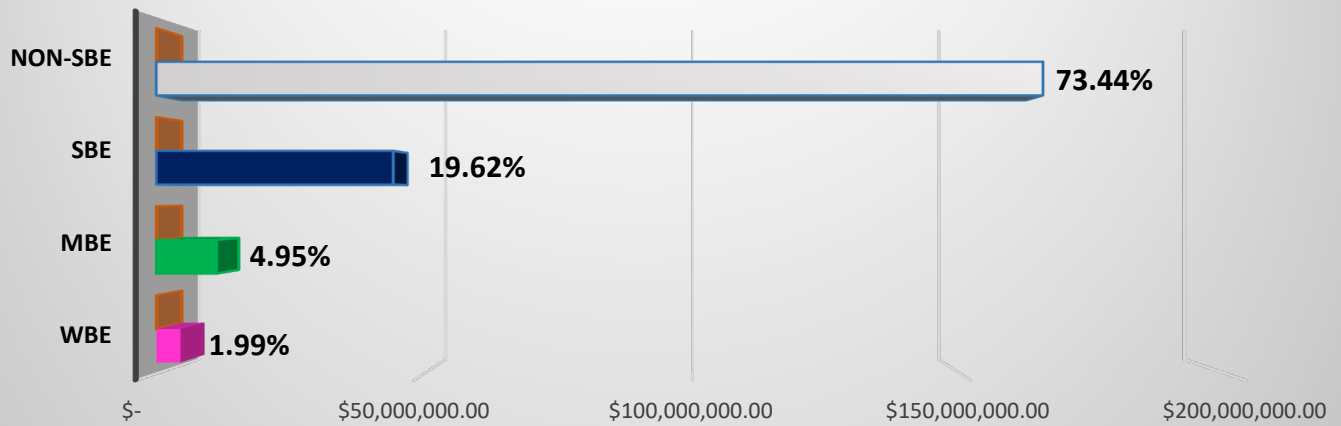
The summary represents non-exempt purchases and consists of two types of agreements - formal and informal under the new program (EBO) and ongoing agreements from the previous program (OSBA). The minority group (MBE) accounted for **4.60%** of all dollars spent by the County. Within this category, the distribution was as follows: Asian Americans (\$4,396,499.79 or 1.51%); African Americans (\$2,962,861.48 or 1.02%); and Hispanic Americans (\$6,050,183.02 or 2.08%).

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, related to this graph, refer to Attachment 2C.1. Attachment 2C.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

FY2019 Prime & Sub-Contractor Payment Participation Summary Report Non-Exempt (OSBA & OEBO) Combined						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 38,517,474.33	14.58%	\$ 16,725,805.75	61.37%	\$ 55,243,280.08	18.95%
MBE	\$ 7,759,568.06	2.94%	\$ 5,649,976.23	20.73%	\$ 13,409,544.29	4.60%
WBE	\$ 3,598,645.18	1.36%	\$ 2,118,932.42	7.78%	\$ 5,717,577.60	1.96%
S/M/WBE Subtotal	\$ 49,875,687.57	18.88%	\$ 24,494,714.40	89.88%	\$ 74,370,401.97	25.52%
Non-SBE	\$ 214,339,230.84	81.12%	\$ 2,757,285.80	10.12%	\$ 217,096,516.64	74.48%
All Payments	\$ 264,214,918.41	100%	\$ 27,252,000.20	100%	\$ 291,466,918.61	100.00%

Chart 2.D

**Overall S/M/WBE Participation FY2019
Non- Exempt Contracts (OSBA)**



	WBE	MBE	SBE	Non-SBE
%	1.99%	4.95%	19.62%	73.44%
Dollars Spent	\$4,481,527.13	\$11,152,715.57	\$44,201,446.74	\$165,432,831.47

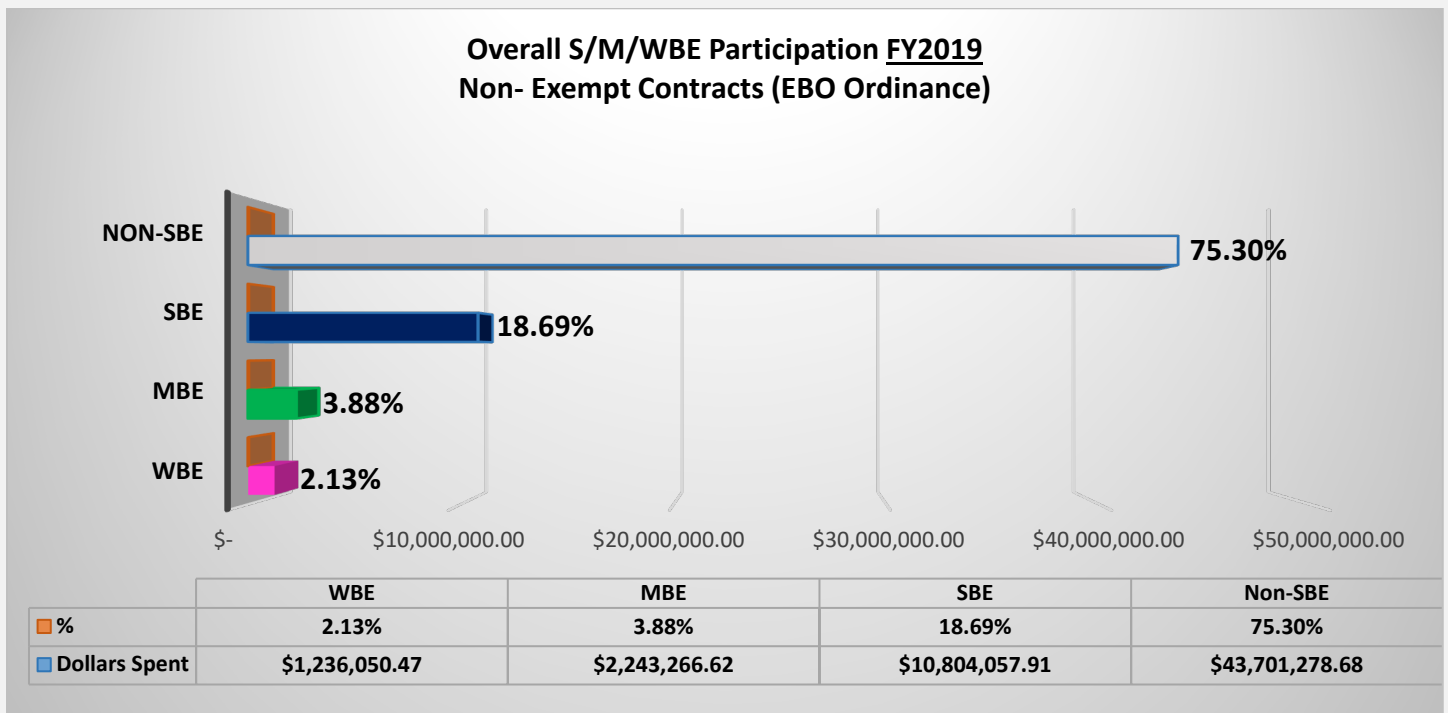
*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female. *OSBA contracts may contain incomplete or irregular subcontractor payment data.

The summary report for OSBA encompasses payments made from non-exempt agreements of the preceding program. The minority group (MBE) accounted for **4.95%** of all dollars spent by the County. Within this category, the distribution was as follows: Asian Americans (\$4,290,851.31 or 1.90%); African Americans (\$2,355,963.79 or 1.05%); and Hispanic Americans (\$4,505,900.47 or 2.00%).

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, related to this graph, refer to Attachment 2D.1. Attachment 2D.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

FY2019 Prime & Sub Contractor Payment Participation Summary Report OSBA Contracts						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 29,091,310.25	14.53%	\$ 15,110,136.49	60.43%	\$ 44,201,446.74	19.62%
MBE	\$ 5,889,080.48	2.94%	\$ 5,263,635.09	21.05%	\$ 11,152,715.57	4.95%
WBE	\$ 2,411,869.63	1.20%	\$ 2,069,657.50	8.28%	\$ 4,481,527.13	1.99%
S/M/WBE Subtotal	\$ 37,392,260.36	18.67%	\$ 22,443,429.08	89.76%	\$ 59,835,689.44	26.56%
Non-SBE	\$ 162,873,678.91	81.33%	\$ 2,559,152.56	10.24%	\$ 165,432,831.47	73.44%
All Payments	\$ 200,265,939.27	100%	\$ 25,002,581.64	100%	\$ 225,268,520.91	100.00%

Chart 2.E



*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female

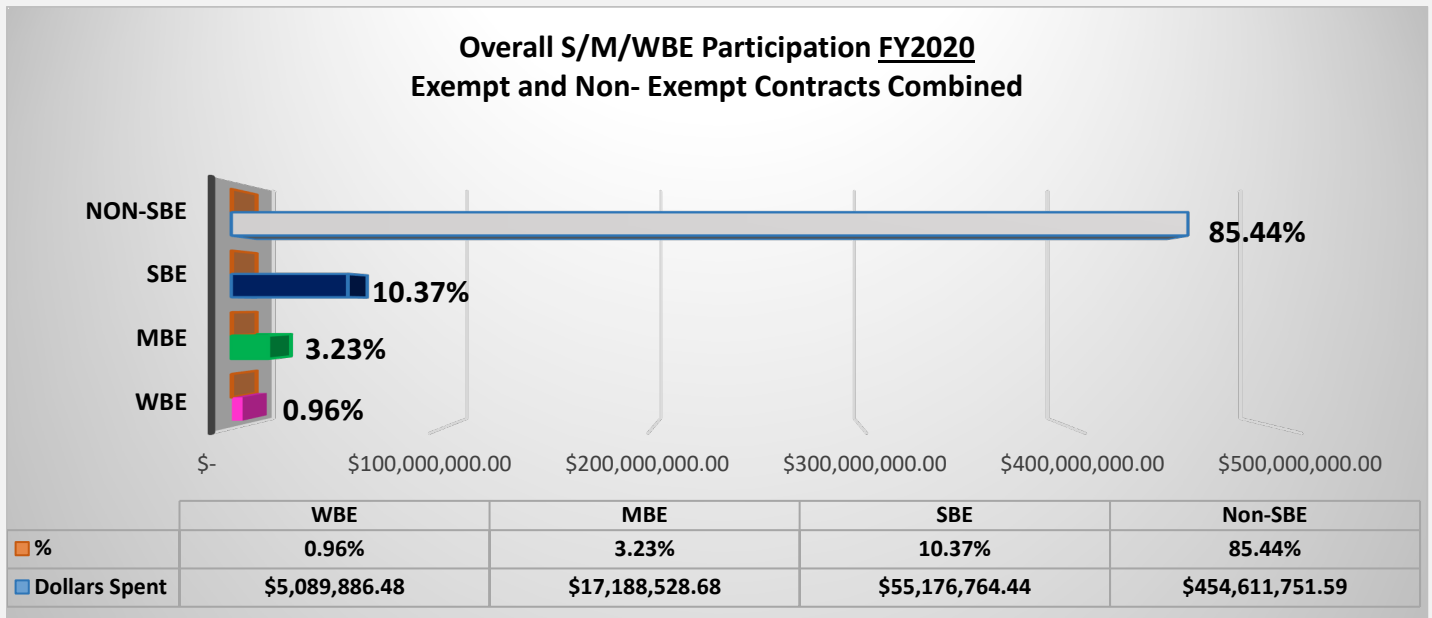
The EBO summary report includes payments from both formal and informal agreements that are not exempt, and they included an Affirmative Procurement Initiative (API) in accordance with the new ordinance. The minority group (MBE) accounted for **3.87%** of all dollars spent by the County. Within this category, the distribution was as follows: Asian Americans (\$99,954.32 or 0.17%); African Americans (\$599,029.75 or 1.03%); and Hispanic Americans (\$1,544,282.55 or 2.66%). Furthermore, contracts that were not assigned an API had a total expenditure of \$8,213,744.02; Nevertheless, S/M/WBE received \$251,337.53, which accounts for 3.06% of the total spent in this particular category.

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, related to this graph, refer to Attachment 2E.1. Attachment 2E.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

FY2019 Prime & Sub Contractor Payment Participation Summary Report OEBO Contracts						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 9,188,388.65	16.49%	\$ 1,615,669.26	71.83%	\$ 10,804,057.91	18.63%
MBE	\$ 1,856,925.48	3.33%	\$ 386,341.14	17.18%	\$ 2,243,266.62	3.87%
WBE	\$ 1,186,775.55	2.13%	\$ 49,274.92	2.19%	\$ 1,236,050.47	2.13%
S/M/WBE Subtotal	\$ 12,232,089.68	21.95%	\$ 2,051,285.32	91.19%	\$ 14,283,375.00	24.63%
Non-SBE	\$ 43,503,145.44	78.05%	\$ 198,133.24	8.81%	\$ 43,701,278.68	75.37%
All Payments	\$ 55,735,235.12	100%	\$ 2,249,418.56	100%	\$ 57,984,653.68	100.00%

For the second year of the program FY2020 Charts 3 (A-E) displays a summary and detailed disbursement from non-exempt contracts across all industries, including Construction, Goods & Other Services, Professional Services CCNA, and Professional Services Non-CCNA.

Chart 3.A



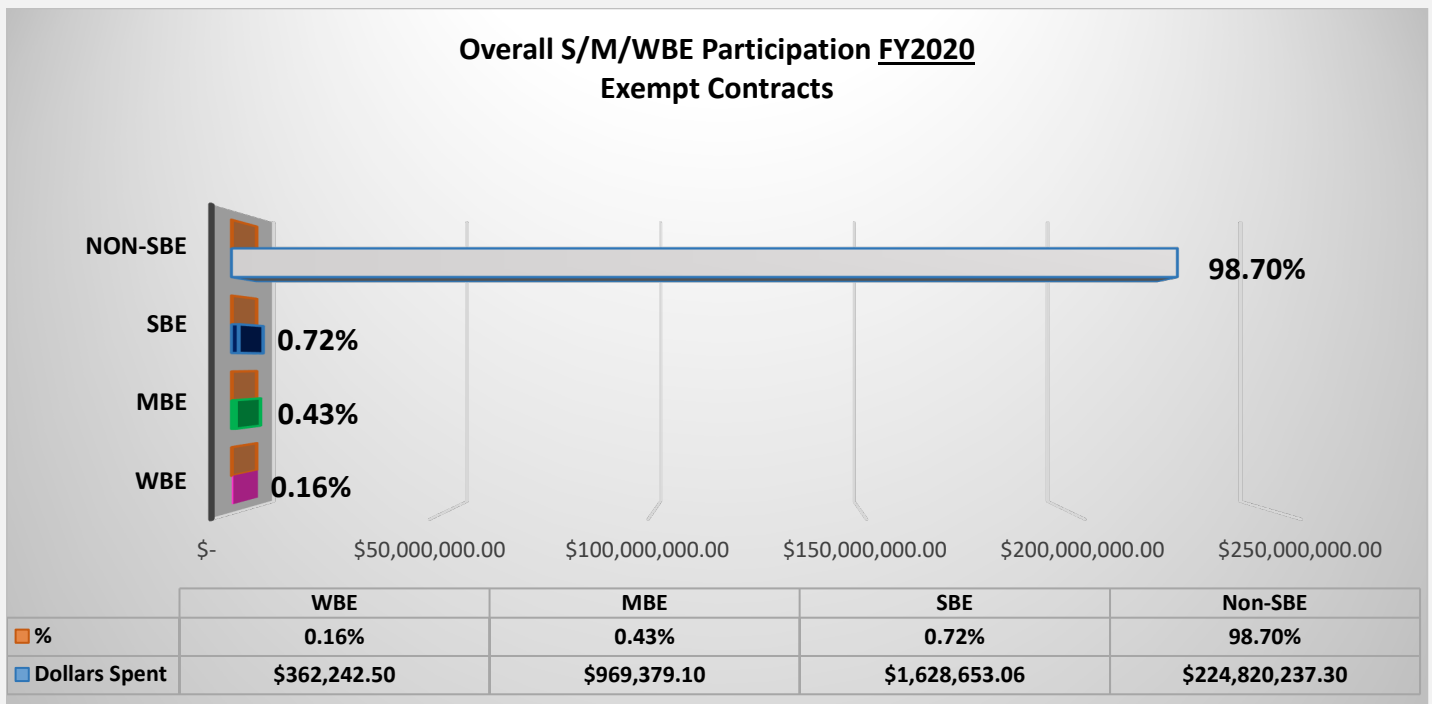
*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female

The comprehensive summary report outlines all purchasing activities in the organization. It comprises payments from all types of contracts, such as exempt, non-exempt, formal, and informal, and includes both the previous and new program in all business industries. The minority group (MBE) accounted for **3.23 %** of all dollars spent by the County. Within this category, the distribution was as follows: Asian Americans (\$4,010,724.36 or 0.75%); African Americans (\$6,031,998.50 or 1.13%); and Hispanic Americans (\$7,145,805.82 or 1.34%).

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, related to this graph, refer to Attachment 3A.1. Attachment 3A.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

FY2020 Prime & Sub Contractor Payment Participation Summary Report						
Exempt & Non-Exempt Contracts Combined						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 33,573,858.41	6.91%	\$ 21,602,906.03	46.68%	\$ 55,176,764.44	10.37%
MBE	\$ 10,408,390.43	2.14%	\$ 6,780,138.25	14.65%	\$ 17,188,528.68	3.23%
WBE	\$ 3,873,289.26	0.80%	\$ 1,216,597.22	2.63%	\$ 5,089,886.48	0.96%
S/M/WBE Subtotal	\$ 47,855,538.10	9.85%	\$ 29,599,641.50	63.96%	\$ 77,455,179.60	14.56%
Non-SBE	\$ 437,929,907.18	90.15%	\$ 16,681,844.41	36.04%	\$ 454,611,751.59	85.44%
All Payments	\$ 485,785,445.28	100%	\$ 46,281,485.91	100%	\$ 532,066,931.19	100.00%

Chart 3.B



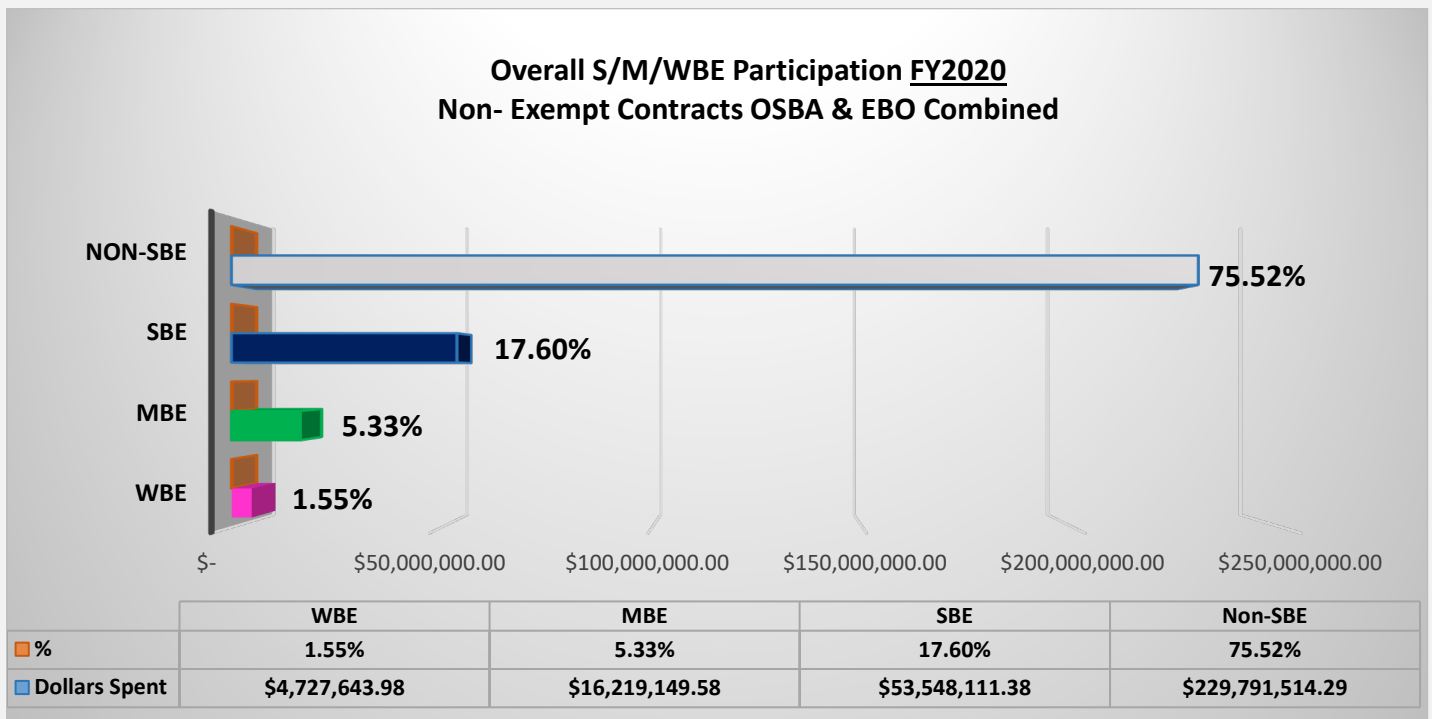
*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female

The exempt report includes purchases submitted through CGI Advantage, imported to eCMS, and classified as exempt, such as sole source, emergency purchases, federal contracts, and agreements with municipal government and non-profit agencies. The minority group (MBE) accounted for **0.43%** of all dollars spent by the County. Within this category, the distribution was as follows: Asian Americans (\$0 or 0%); African Americans (\$808,287.00 or 0.35%); and Hispanic Americans (\$161,092.10 or 0.07%).

The chart below illustrates the overall payment and distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, in reference to this graph, refer to Attachment 3B.1. Attachment 3B.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

FY2020 Prime & Sub Contractor Payment Participation Summary Report Exempt Contracts							
Prime & Sub Payment Summary of All Industries Combined							
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %	
SBE	\$ 1,590,286.86	0.70%	\$ 38,366.20	5.11%	\$ 1,628,653.06	0.72%	
MBE	\$ 935,781.00	0.41%	\$ 33,598.10	4.47%	\$ 969,379.10	0.43%	
WBE	\$ 218,575.37	0.10%	\$ 143,667.13	19.12%	\$ 362,242.50	0.16%	
S/M/WBE Subtotal	\$ 2,744,643.23	1.21%	\$ 215,631.43	28.70%	\$ 2,960,274.66	1.30%	
Non-SBE	\$ 224,284,421.35	98.79%	\$ 535,815.95	71.30%	\$ 224,820,237.30	98.70%	
All Payments	\$ 227,029,064.58	100%	\$ 751,447.38	100%	\$ 227,780,511.96	100.00%	

Chart 3.C



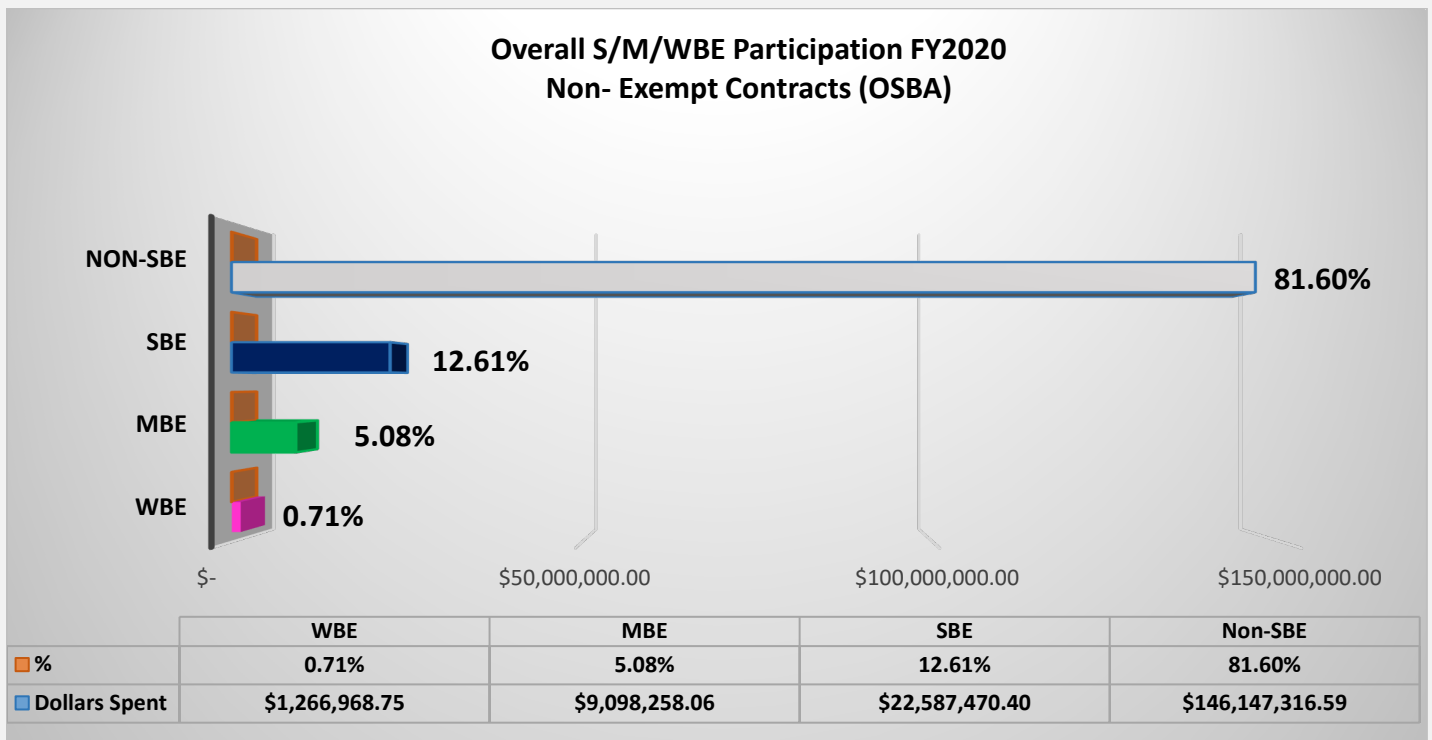
*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female

The summary reports for non-exempt purchases consist of two types of agreements - formal and informal agreements under the new program (EBO) and ongoing agreements from the previous program (OSBA). The minority group (MBE) accounted for **5.33%** of all dollars spent by the County. Within this category, the distribution was as follows: Asian Americans (\$4,010,724.36 or 1.32%); African Americans (\$5,223,711.50 or 1.72%); and Hispanic Americans (\$6,984,713.72 or 2.30%).

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, related to this graph, refer to Attachment 3C.1. Attachment 3C.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

FY2020 Prime & Sub Contractor Payment Participation Summary Report Non-Exempt (OSBA & OEBO) Combined						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 31,983,571.55	12.36%	\$ 21,564,539.83	47.36%	\$ 53,548,111.38	17.60%
MBE	\$ 9,472,609.43	3.66%	\$ 6,746,540.15	14.82%	\$ 16,219,149.58	5.33%
WBE	\$ 3,654,713.89	1.41%	\$ 1,072,930.09	2.36%	\$ 4,727,643.98	1.55%
S/M/WBE Subtotal	\$ 45,110,894.87	17.43%	\$ 29,384,010.07	64.54%	\$ 74,494,904.94	24.48%
Non-SBE	\$ 213,645,485.83	82.57%	\$ 16,146,028.46	35.46%	\$ 229,791,514.29	75.52%
All Payments	\$ 258,756,380.70	100%	\$ 45,530,038.53	100%	\$ 304,286,419.23	100.00%

Chart 3.D



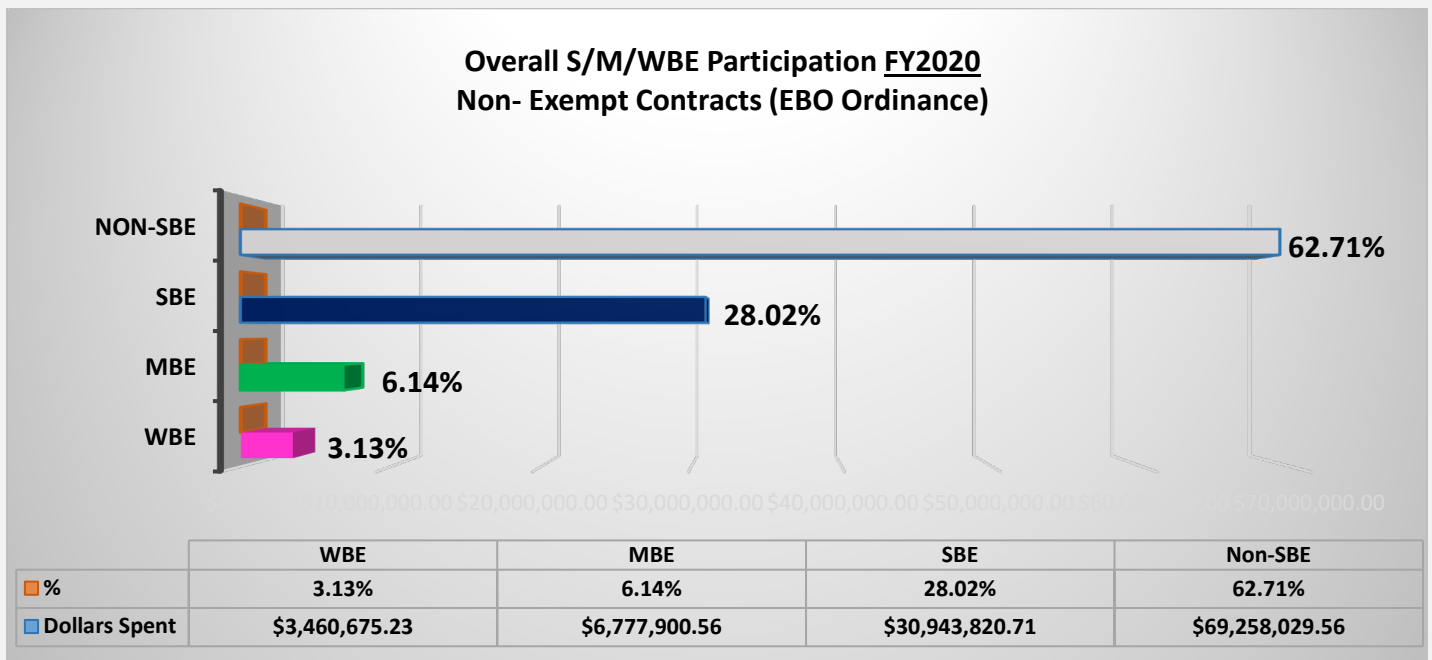
*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female. *OSBA contracts may contain incomplete or irregular subcontractor payment data.

The summary report OSBA encompasses payments made from non-exempt agreements of the preceding program. The minority group (MBE) accounted for 5.08% of all dollars spent by the County. Within this category, the distribution was as follows: Asian Americans (\$3,461,185.08 or 1.93%); African Americans (\$2,408,884.35 or 1.34%); and Hispanic Americans (\$3,228,188.63 or 1.80%).

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, related to this graph, refer to Attachment 3D.1. Attachment 3D.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

FY2020 Prime & Sub Contractor Payment Participation Summary Report OSBA Contracts						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 12,350,371.90	8.01%	\$ 10,237,098.50	40.97%	\$ 22,587,470.40	12.61%
MBE	\$ 4,610,875.11	2.99%	\$ 4,487,382.95	17.96%	\$ 9,098,258.06	5.08%
WBE	\$ 401,017.58	0.26%	\$ 865,951.17	3.47%	\$ 1,266,968.75	0.71%
S/M/WBE Subtotal	\$ 17,362,264.59	11.27%	\$ 15,590,432.62	62.39%	\$ 32,952,697.21	18.40%
Non-SBE	\$ 136,749,410.24	88.73%	\$ 9,397,906.35	37.61%	\$ 146,147,316.59	81.60%
All Payments	\$ 154,111,674.83	100%	\$ 24,988,338.97	100%	\$ 179,100,013.80	100.00%

Chart 3.E



*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female

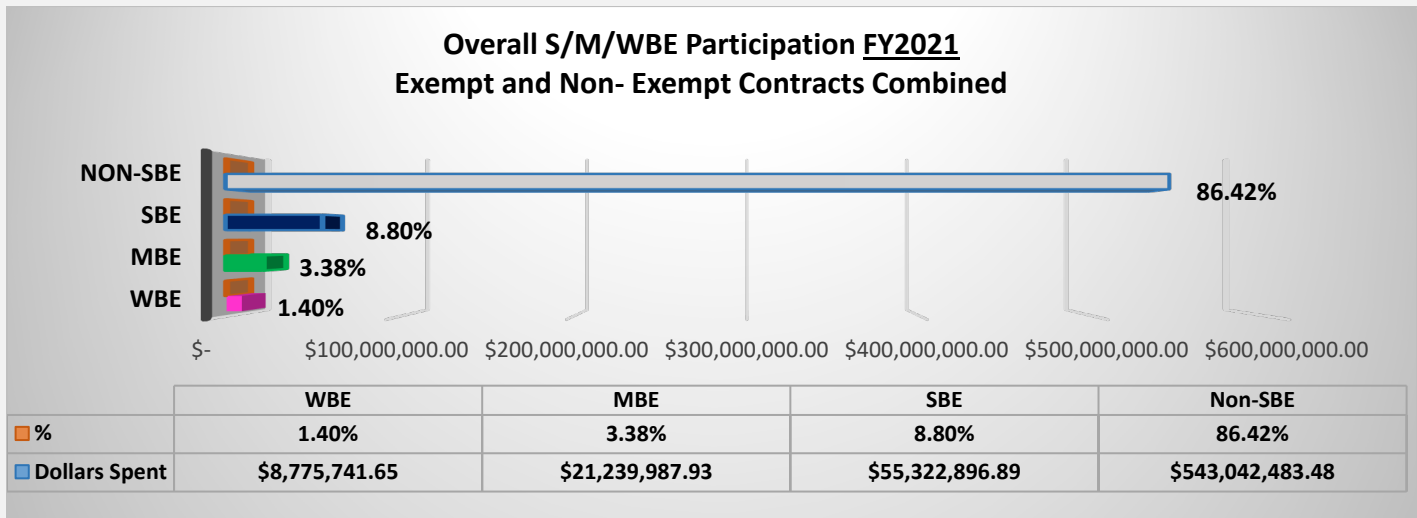
The EBO summary report includes payments from both formal and informal agreements that are not exempt, and they included an Affirmative Procurement Initiative (API) in accordance with the new ordinance. The minority group (MBE) accounted for **6.14%** of all dollars spent by the County. Within this category, the distribution was as follows: Asian Americans (\$549,539.28 or 0.50%); African Americans (\$2,487,536.19 or 2.25%); and Hispanic Americans (\$3,740,825.09 or 3.39%). Additionally, Non- Exempt contracts without an API recorded a total spent of \$14,745,979.37; Nevertheless, S/M/WBE received \$359,811.23, which accounts for 2.44% of this category's total spent.

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, related to this graph, refer to Attachment 3E.1. Attachment 3E.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

FY2020 Prime & Sub Contractor Payment Participation Summary Report OEBO Contracts						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 19,616,379.38	21.81%	\$ 11,327,441.33	55.23%	\$ 30,943,820.71	28.02%
MBE	\$ 4,540,135.32	5.05%	\$ 2,237,765.24	10.91%	\$ 6,777,900.56	6.14%
WBE	\$ 3,253,696.31	3.62%	\$ 206,978.92	1.01%	\$ 3,460,675.23	3.13%
S/M/WBE Subtotal	\$ 27,410,211.01	30.48%	\$ 13,772,185.49	67.15%	\$ 41,182,396.50	37.29%
Non-SBE	\$ 62,522,086.16	69.52%	\$ 6,735,943.40	32.85%	\$ 69,258,029.56	62.71%
All Payments	\$ 89,932,297.17	100%	\$ 20,508,128.89	100%	\$ 110,440,426.06	100.00%

For the third year of the program FY2021, Chart 4 (A-E) FY2021 displays a summary and detailed disbursement from non-exempt contracts across all industries, including Construction, Goods & Other Services, Professional Services CCNA, and Professional Services Non-CCNA.

Chart 4.A



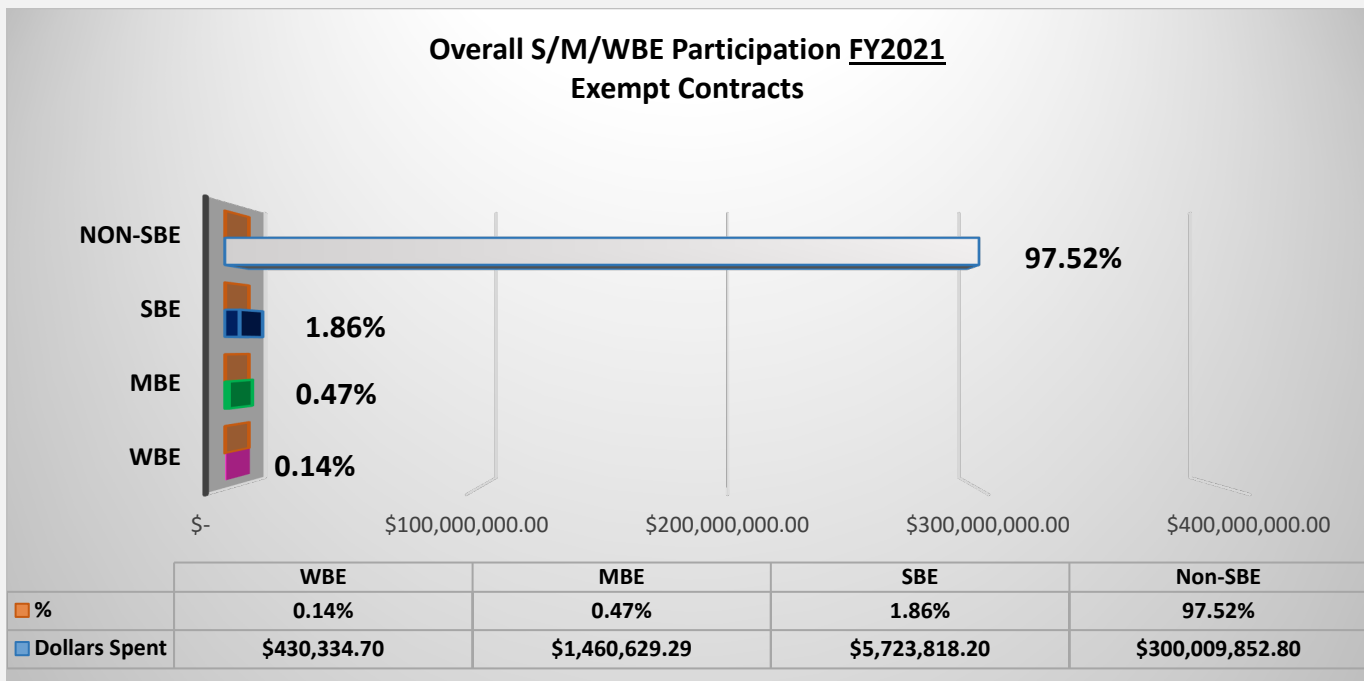
*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female

The comprehensive summary report outlines all purchasing activities in the organization. It comprises payments from all types of contracts, such as exempt, non-exempt, formal, and informal, and includes both the previous and new program in all business industries. The minority group (MBE) accounted for **3.38%** of all dollars spent by the County. Within this category, the distribution was as follows: Asian Americans (\$4,503,903.66 or 0.72%); African Americans (\$6,440,708.25 or 1.02%); Hispanic Americans (\$10,265,349.52 or 1.63%); and Native American (\$30,026.50 or 0.005%).

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, related to this graph, refer to Attachment 4A.1. Attachment 4A.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

FY2021 Prime & Sub Contractor Payment Participation Summary Report Exempt & Non-Exempt Contracts Combined						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 34,430,160.45	5.99%	\$ 20,892,736.44	38.95%	\$ 55,322,896.89	8.80%
MBE	\$ 11,752,338.00	2.04%	\$ 9,487,649.93	17.69%	\$ 21,239,987.93	3.38%
WBE	\$ 4,653,099.05	0.81%	\$ 4,122,642.60	7.69%	\$ 8,775,741.65	1.40%
S/M/WBE Subtotal	\$ 50,835,597.50	8.84%	\$ 34,503,028.97	64.33%	\$ 85,338,626.47	13.58%
Non-SBE	\$ 523,911,953.31	91.16%	\$ 19,130,530.17	35.67%	\$ 543,042,483.48	86.42%
All Payments	\$ 574,747,550.81	100%	\$ 53,633,559.14	100%	\$ 628,381,109.95	100.00%

Chart 4.B



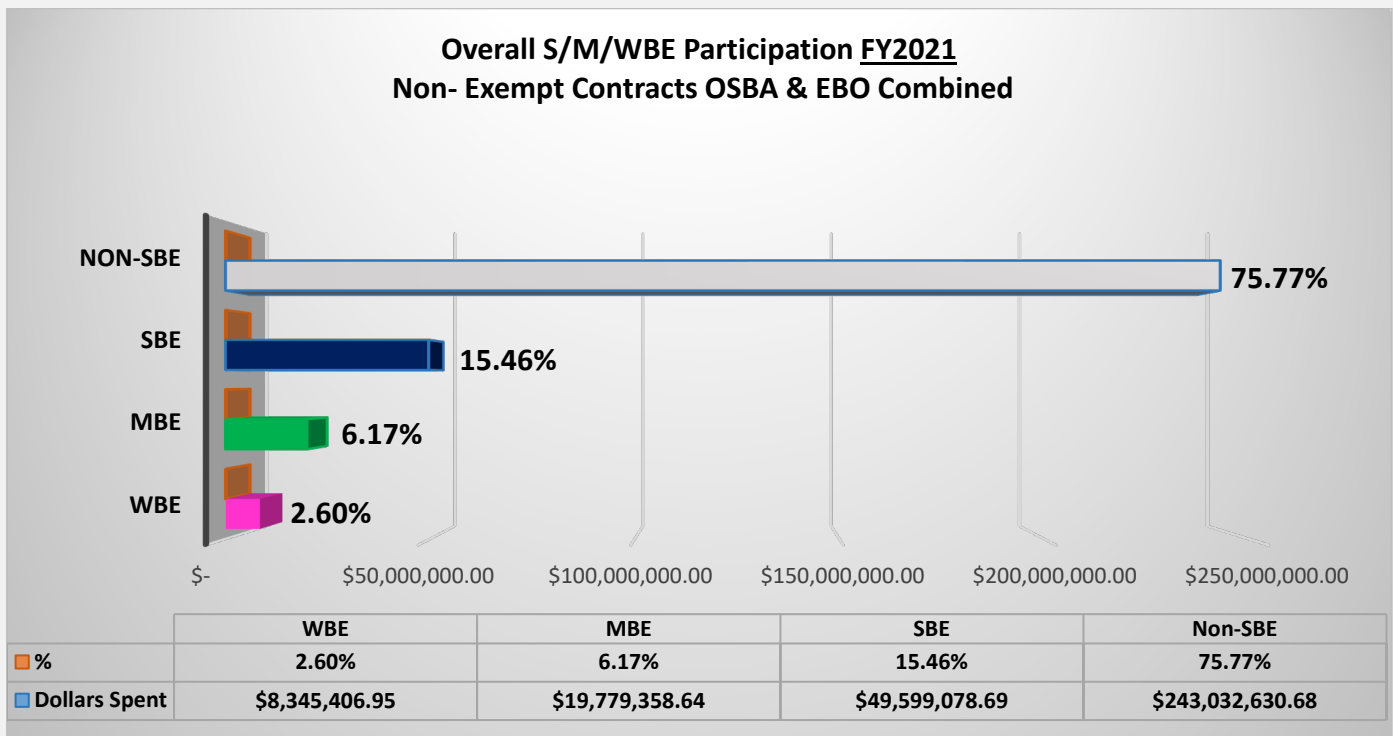
*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female

The exempt report includes purchases submitted through CGI Advantage, imported to eCMS, and classified as exempt, such as sole source, emergency purchases, federal contracts, and agreements with municipal government and non-profit agencies. The minority group (MBE) accounted for **0.47%** of all dollars spent by the County. Within this category, the distribution was as follows: Asian Americans (\$552.50 or %0.0002); African Americans (\$1,252,266.59 or 0.41%); Hispanic Americans (\$207,810.20 or 0.07%); and Native American (\$0 or 0%).

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, related to this graph, refer to Attachment 4B.1. Attachment 4B.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

FY2021 Prime & Sub Contractor Payment Participation Summary Report Exempt Contracts						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 5,678,363.40	1.85%	\$ 45,454.80	90.90%	\$ 5,723,818.20	1.86%
MBE	\$ 1,460,629.29	0.47%	\$ -	0.00%	\$ 1,460,629.29	0.47%
WBE	\$ 427,841.70	0.14%	\$ 2,493.00	4.99%	\$ 430,334.70	0.14%
S/M/WBE Subtotal	\$ 7,566,834.39	2.46%	\$ 47,947.80	95.89%	\$ 7,614,782.19	2.48%
Non-SBE	\$ 300,007,795.40	97.54%	\$ 2,057.40	4.11%	\$ 300,009,852.80	97.52%
All Payments	\$ 307,574,629.79	100%	\$ 50,005.20	100%	\$ 307,624,634.99	100.00%

Chart 4.C



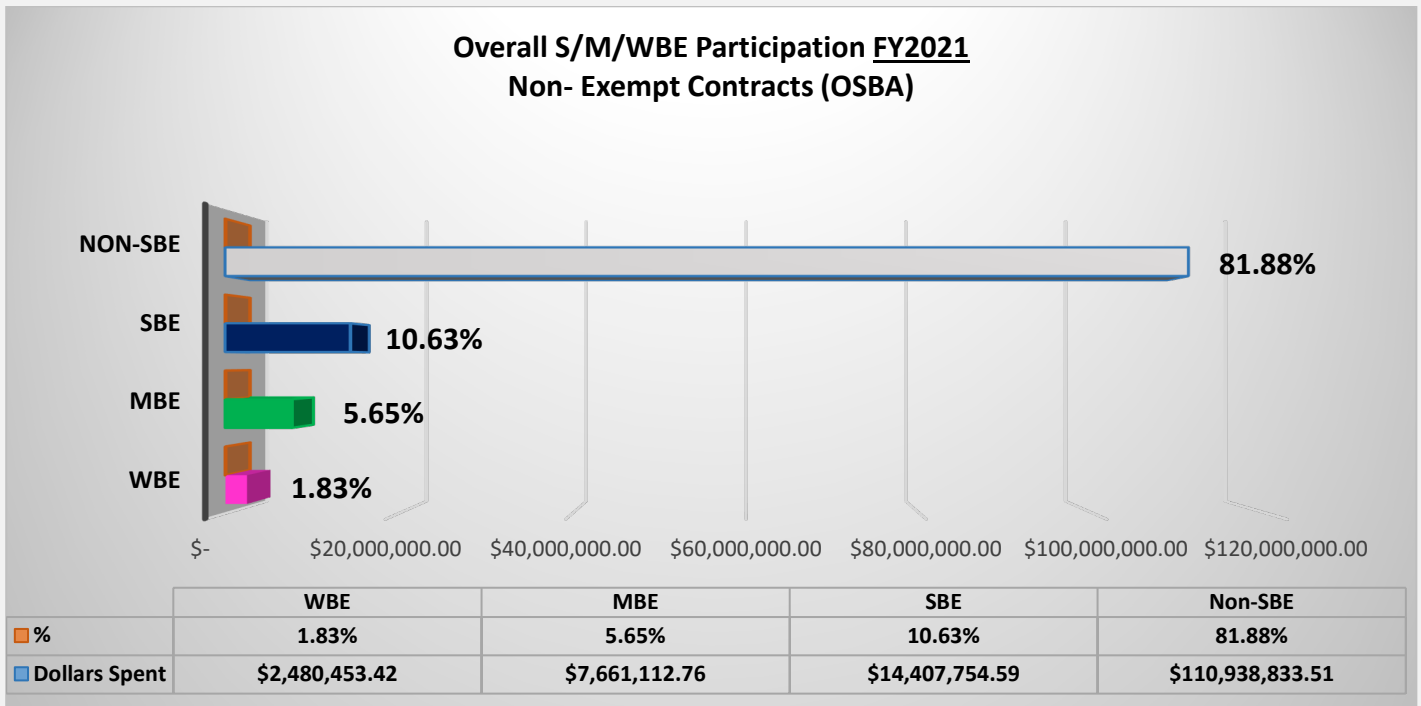
*SBE-Small Business Enterprise-Predominately White Male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White Female

The summary reports for non-exempt purchases consist of two types of agreements - formal and informal agreements under the new program (EBO) and ongoing agreements from the previous program (OSBA). The minority group (MBE) accounted for **6.17%** of all dollars spent by the County. Within this category, the distribution was as follows: Asian Americans (\$4,503,351.16 or % 1.40); African Americans (\$5,188,441.66 or 1.62%); Hispanic Americans (\$10,057,539.32 or 3.14%) and Native American (\$30,026.50 or 0.01%).

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, about this graph, refer to Attachment 4C.1. Attachment 4C.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

FY2021 Prime & Sub Contractor Payment Participation Summary Report Non-Exempt (OSBA & OEBO) Combined						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 28,751,797.05	10.76%	\$ 20,847,281.64	38.91%	\$ 49,599,078.69	15.46%
MBE	\$ 10,291,708.71	3.85%	\$ 9,487,649.93	17.71%	\$ 19,779,358.64	6.17%
WBE	\$ 4,225,257.35	1.58%	\$ 4,120,149.60	7.69%	\$ 8,345,406.95	2.60%
S/M/WBE Subtotal	\$ 43,268,763.11	16.20%	\$ 34,455,081.17	64.30%	\$ 77,723,844.28	24.23%
Non-SBE	\$ 223,904,157.91	83.80%	\$ 19,128,472.77	35.70%	\$ 243,032,630.68	75.77%
All Payments	\$ 267,172,921.02	100%	\$ 53,583,553.94	100%	\$ 320,756,474.96	100.00%

Chart 4.D



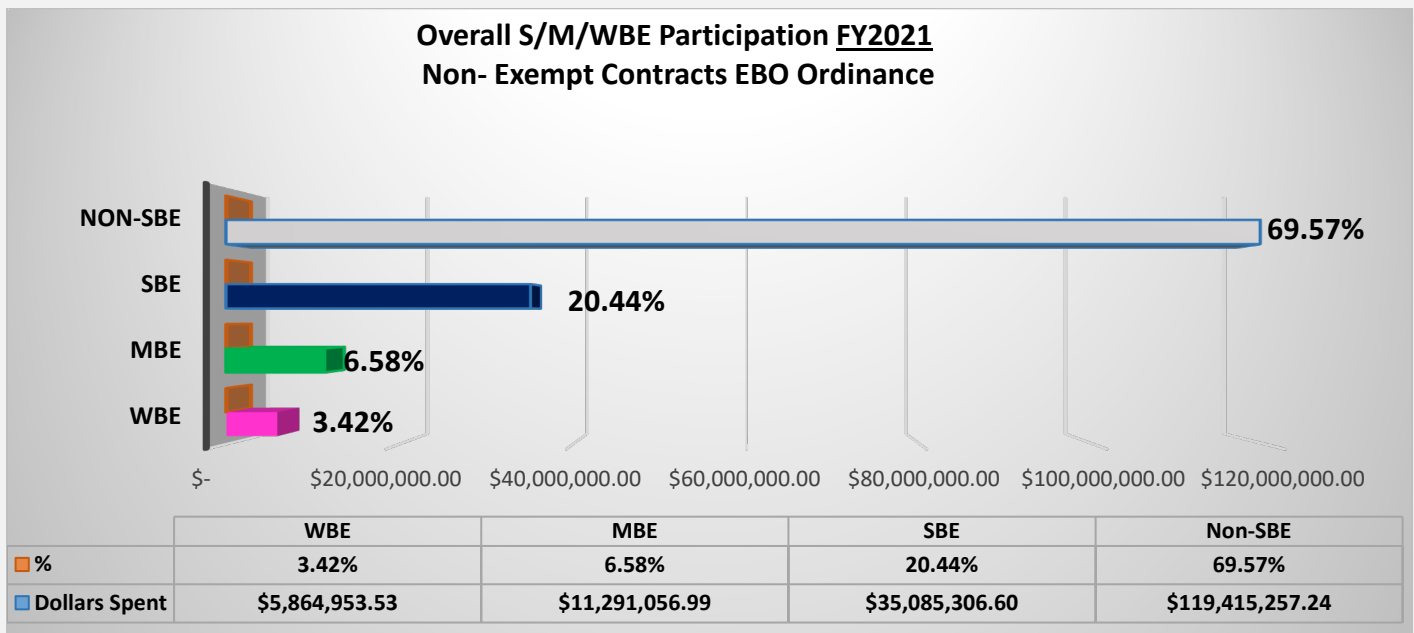
*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female.*OSBA contracts may contain incomplete or irregular subcontractor payment data.

The summary report for OSBA encompasses payments made from non-exempt agreements of the preceding program. The minority group (MBE) accounted for 5.65% of all dollars spent by the County. Within this category, the distribution was as follows: Asian Americans (\$3,226,860.34 or 2.38%); African Americans (\$1,166,529.37 or 0.86%) and Hispanic Americans (\$3,237,696.55 or 2.39%) Native American (\$30,026.50 or 0.02%).

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, related to this graph, refer to Attachment 4D.1. Attachment 4D.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA)

FY2021 Prime & Sub Contractor Payment Participation Summary Report OSBA Contracts						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 6,696,056.54	5.76%	\$ 7,711,698.05	40.06%	\$ 14,407,754.59	10.63%
MBE	\$ 3,304,071.17	2.84%	\$ 4,357,041.59	22.63%	\$ 7,661,112.76	5.65%
WBE	\$ 536,545.47	0.46%	\$ 1,943,907.95	10.10%	\$ 2,480,453.42	1.83%
S/M/WBE Subtotal	\$ 10,536,673.18	9.06%	\$ 14,012,647.59	72.78%	\$ 24,549,320.77	18.12%
Non-SBE	\$ 105,698,718.41	90.94%	\$ 5,240,115.10	27.22%	\$ 110,938,833.51	81.88%
All Payments	\$ 116,235,391.59	100%	\$ 19,252,762.69	100%	\$ 135,488,154.28	100.00%

Chart 4. E



*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female

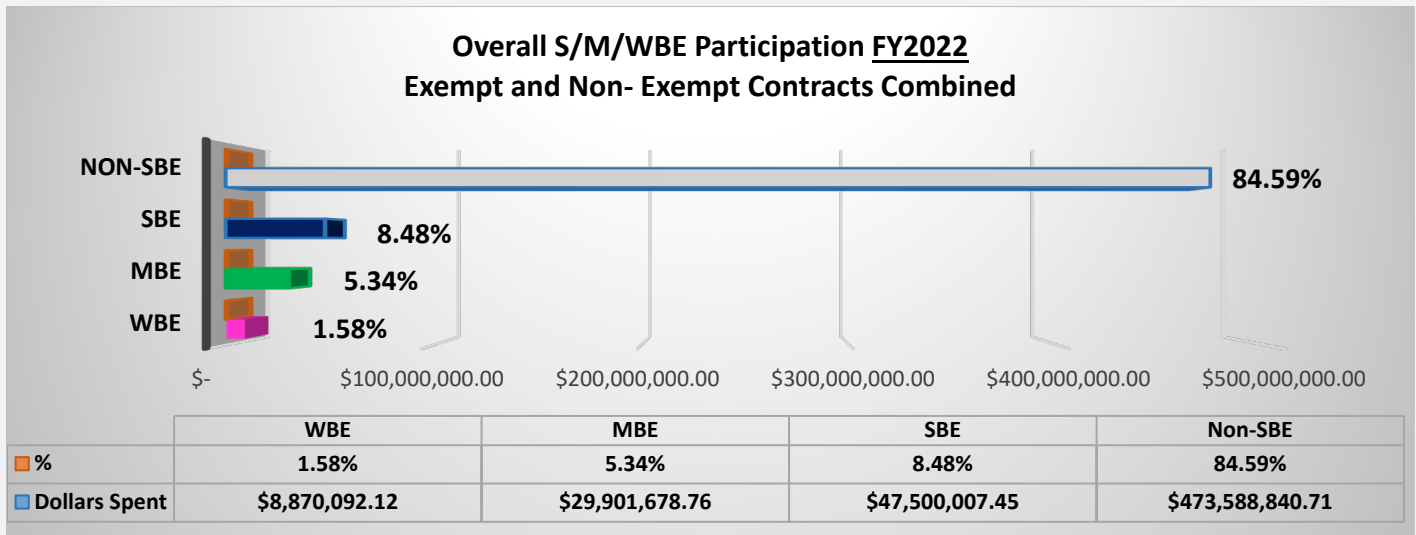
The EBO summary report includes payments from both formal and informal agreements that are not exempt, and they included an Affirmative Procurement Initiative (API) in accordance with the new ordinance. The minority group (MBE) accounted for **6.58%** of all dollars spent by the County. Within this category, the distribution was as follows: Asian Americans (\$1,193,215.68 or 0.70%); African Americans (\$3,276,198.54 or 1.91%); Hispanic Americans (\$6,821,642.77 or 3.97%) and Native American (\$0 or 0%). Additionally, Non-Exempt contracts without an API recorded a total spent of \$13,611,746.32; Nevertheless, S/M/WBE received \$935,006.39, which accounts for 6.87% of this category's total spent.

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, related to this graph, refer to Attachment 4E.1. Attachment 4E.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

FY2021 Prime & Sub Contractor Payment Participation Summary Report OEBO Contracts						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 21,973,000.88	15.98%	\$ 13,112,305.72	38.38%	\$ 35,085,306.60	20.44%
MBE	\$ 6,231,091.40	4.53%	\$ 5,059,965.59	14.81%	\$ 11,291,056.99	6.58%
WBE	\$ 3,688,711.88	2.68%	\$ 2,176,241.65	6.37%	\$ 5,864,953.53	3.42%
S/M/WBE Subtotal	\$ 31,892,804.16	23.20%	\$ 20,348,512.96	59.56%	\$ 52,241,317.12	30.43%
Non-SBE	\$ 105,598,920.55	76.80%	\$ 13,816,336.69	40.44%	\$ 119,415,257.24	69.57%
All Payments	\$ 137,491,724.71	100%	\$ 34,164,849.65	100.00%	\$ 171,656,574.36	100.00%

For the fourth year of the program FY2022, Chart 5 (A-E) FY2021 displays a summary and detailed disbursement from non-exempt contracts across all industries, including Construction, Goods & Other Services, Professional Services CCNA, and Professional Services Non-CCNA.

Chart 5.A



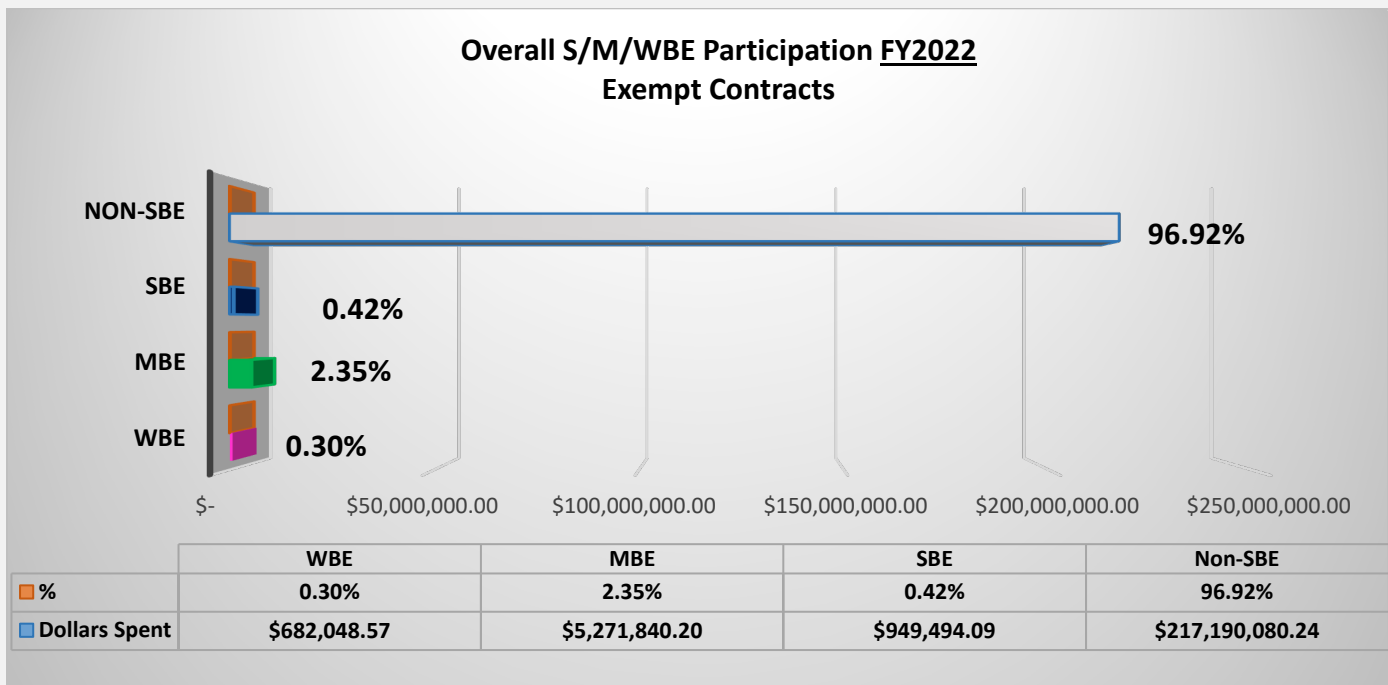
*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female

The comprehensive summary report outlines all purchasing activities in the organization. It comprises payments from all types of contracts, such as exempt, non-exempt, formal, and informal, and includes both the previous and new programs in all business industries. The minority group (MBE) accounted for **5.34%** of all dollars spent by the County within this category, the distribution was as follows: Asian Americans (\$3,732,326.24 or 0.67%); African Americans (\$8,710,656.54 or 1.56%); Hispanic Americans (\$17,397,758.98 or 3.11%) and Native American (\$60,937 or 0.001%).

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, related to this graph, refer to Attachment 5A.1. Attachment 5A.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

FY2022 Prime & Sub-Contractor Payment Participation Summary Report						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 27,909,747.26	5.62%	\$ 19,590,260.19	31.19%	\$ 47,500,007.45	8.48%
MBE	\$ 16,806,640.00	3.38%	\$ 13,095,038.76	20.85%	\$ 29,901,678.76	5.34%
WBE	\$ 5,384,964.92	1.08%	\$ 3,485,127.20	5.55%	\$ 8,870,092.12	1.58%
S/M/WBE Subtotal	\$ 50,101,352.18	10.08%	\$ 36,170,426.15	57.58%	\$ 86,271,778.33	15.41%
Non-SBE	\$ 446,869,854.79	89.91%	\$ 26,718,985.92	42.54%	\$ 473,588,840.71	84.59%
All Payments	\$ 497,045,650.49	100%	\$ 62,814,968.55	100%	\$ 559,860,619.04	100.00%

Chart 5.B



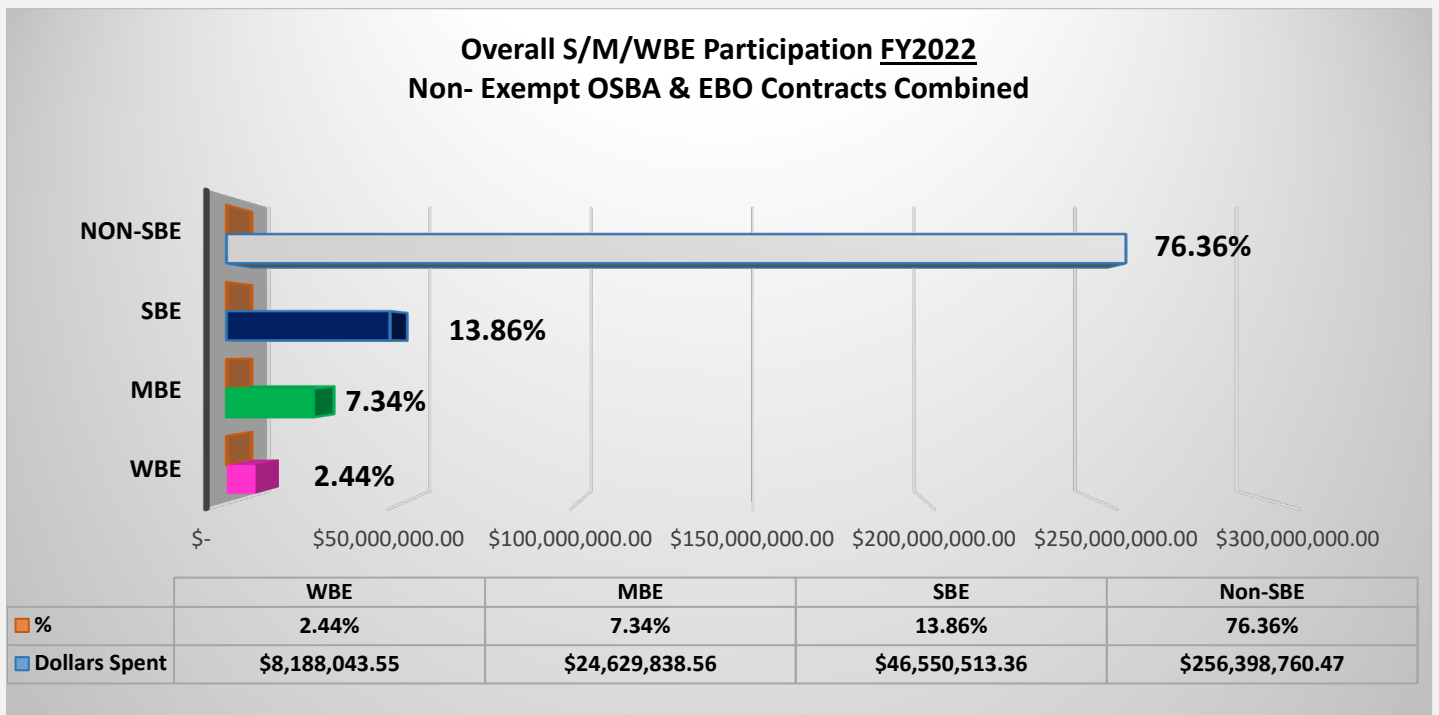
*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female

The exempt report includes purchases submitted through CGI Advantage, imported to eCMS, and classified as exempt, such as sole source, emergency purchases, federal contracts, and agreements with municipal government and non-profit agencies. The minority group (MBE) accounted for **2.35%** of all dollars spent by the County. Within this category, the distribution was as follows: Asian Americans (\$79,378.32 or 0.04%); African Americans (\$1,405,996.46 or 0.63%); Hispanic Americans (\$3,786,465.42 or 1.69%) and Native American (\$0 or 0%).

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, related to this graph, refer to Attachment 5B.1. Attachment 5B.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

FY2022 Prime & Sub Contractor Payment Participation Summary Report Exempt Contracts						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 918,215.77	0.41%	\$ 31,278.32	33.97%	\$ 949,494.09	0.42%
MBE	\$ 5,271,840.20	2.35%	\$ -	0.00%	\$ 5,271,840.20	2.35%
WBE	\$ 681,237.82	0.30%	\$ 810.75	0.88%	\$ 682,048.57	0.30%
S/M/WBE Subtotal	\$ 6,871,293.79	3.07%	\$ 32,089.07	34.85%	\$ 6,903,382.86	3.08%
Non-SBE	\$ 217,130,104.43	96.93%	\$ 59,975.81	65.15%	\$ 217,190,080.24	96.92%
All Payments	\$ 224,001,398.22	100%	\$ 92,064.88	100%	\$ 224,093,463.10	100.00%

Chart 5.C



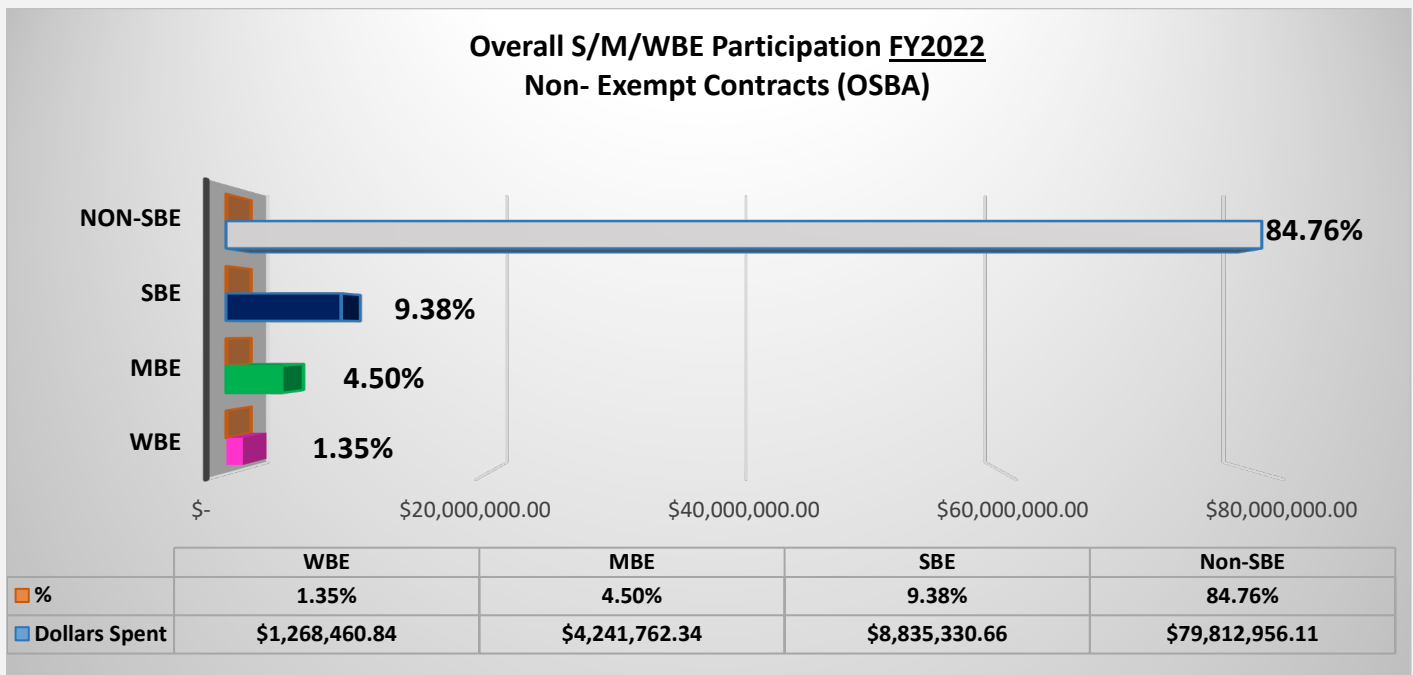
*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female

The summary reports for non-exempt purchases consist of two types of agreements - formal and informal agreements under the new program (EBO) and ongoing agreements from the previous program (OSBA). The minority group (MBE) accounted for **7.34%** of all dollars spent by the County; within this category, the distribution was as follows: Asian Americans (\$3,652,947.92 or 1.09%); African Americans (\$7,304,660.08 or 2.18%); Hispanic Americans (\$13,611,293.56 or 4.05%) and Native American (\$60,937.00 or 0.02%).

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, related to this graph, refer to Attachment 5C.1. Attachment 5C.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

FY2022 Prime & Sub Contractor Payment Participation Summary Report Non-Exempt (OSBA & OEBO) Combined						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 26,991,531.49	9.89%	\$ 19,558,981.87	31.15%	\$ 46,550,513.36	13.86%
MBE	\$ 11,534,799.80	4.23%	\$ 13,095,038.76	20.85%	\$ 24,629,838.56	7.34%
WBE	\$ 4,703,727.10	1.72%	\$ 3,484,316.45	5.55%	\$ 8,188,043.55	2.44%
S/M/WBE Subtotal	\$ 43,230,058.39	15.84%	\$ 36,138,337.08	57.55%	\$ 79,368,395.47	23.64%
Non-SBE	\$ 229,739,750.36	84.16%	\$ 26,659,010.11	42.45%	\$ 256,398,760.47	76.36%
All Payments	\$ 272,969,808.75	100%	\$ 62,797,347.19	100%	\$ 335,767,155.94	100%

Chart 5.D



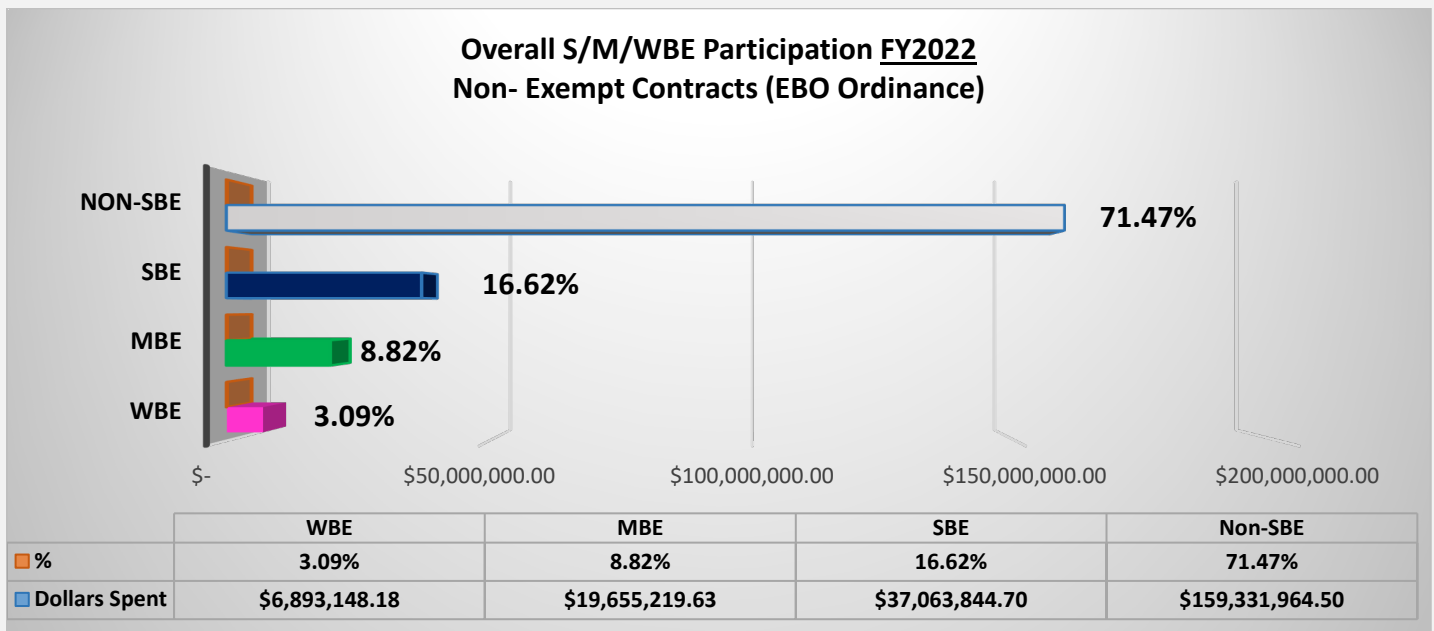
*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female. *OSBA contracts may contain incomplete or irregular subcontractor payment data.

The summary report for OSBA encompasses payments made from non-exempt agreements of the preceding program. The minority group (MBE) accounted for **4.50%** of all dollars spent by the County. Within this category, the distribution was as follows: Asian Americans (\$1,652,839.48 or 1.80%); African Americans (\$588,036.46 or 0.62%); Hispanic Americans (\$1,939,949.40 or 2.06%) and Native American (\$60,937.00 or 0.06%).

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, about this graph, refer to Attachment 5D.1. Attachment 5D.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

FY2022 Prime & Sub Contractor Payment Participation Summary Report OSBA Contracts						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 5,043,597.72	6.26%	\$ 3,791,732.94	33.27%	\$ 8,835,330.66	9.38%
MBE	\$ 1,097,859.56	1.36%	\$ 3,143,902.78	27.59%	\$ 4,241,762.34	4.50%
WBE	\$ 418,220.54	0.52%	\$ 850,240.30	7.46%	\$ 1,268,460.84	1.35%
S/M/WBE Subtotal	\$ 6,559,677.82	8.14%	\$ 7,785,876.02	68.32%	\$ 14,345,553.84	15.24%
Non-SBE	\$ 76,202,861.82	94.60%	\$ 3,610,094.29	31.68%	\$ 79,812,956.11	84.76%
All Payments	\$ 80,555,074.25	100%	\$ 11,395,970.31	100%	\$ 94,158,509.95	100%

Chart 5.E



*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-Predominantly White female

The EBO summary report includes payments from both formal and informal agreements that are not exempt, and they included an Affirmative Procurement Initiative (API) in accordance with the new ordinance. The minority group (MBE) accounted for **8.82%** of all dollars spent by the County. Within this category, the distribution was as follows: Asian Americans (\$2,000,108.44 or 0.90%); African Americans (\$6,075,806.55 or 2.73%); Hispanic Americans (\$11,579,304.64 or 5.19%) and Native American (\$0 or 0%). Additionally, Non-Exempt contracts without an API recorded a total spent of \$18,664,468.98; Nevertheless, S/M/WBE received \$1,410,629.12, which accounts for 7.56% of this category's total spent.

The chart below illustrates the overall payment distribution at the prime and subcontractor levels. For a comprehensive breakdown of payments based on race and gender for both Prime and Subcontractor levels, related to this graph, refer to Attachment 5E.1. Attachment 5E.2 contains data regarding payment distribution by industry (Construction, Goods and Other Services, Professional Services CCNA, and Professional Services Non-CCNA).

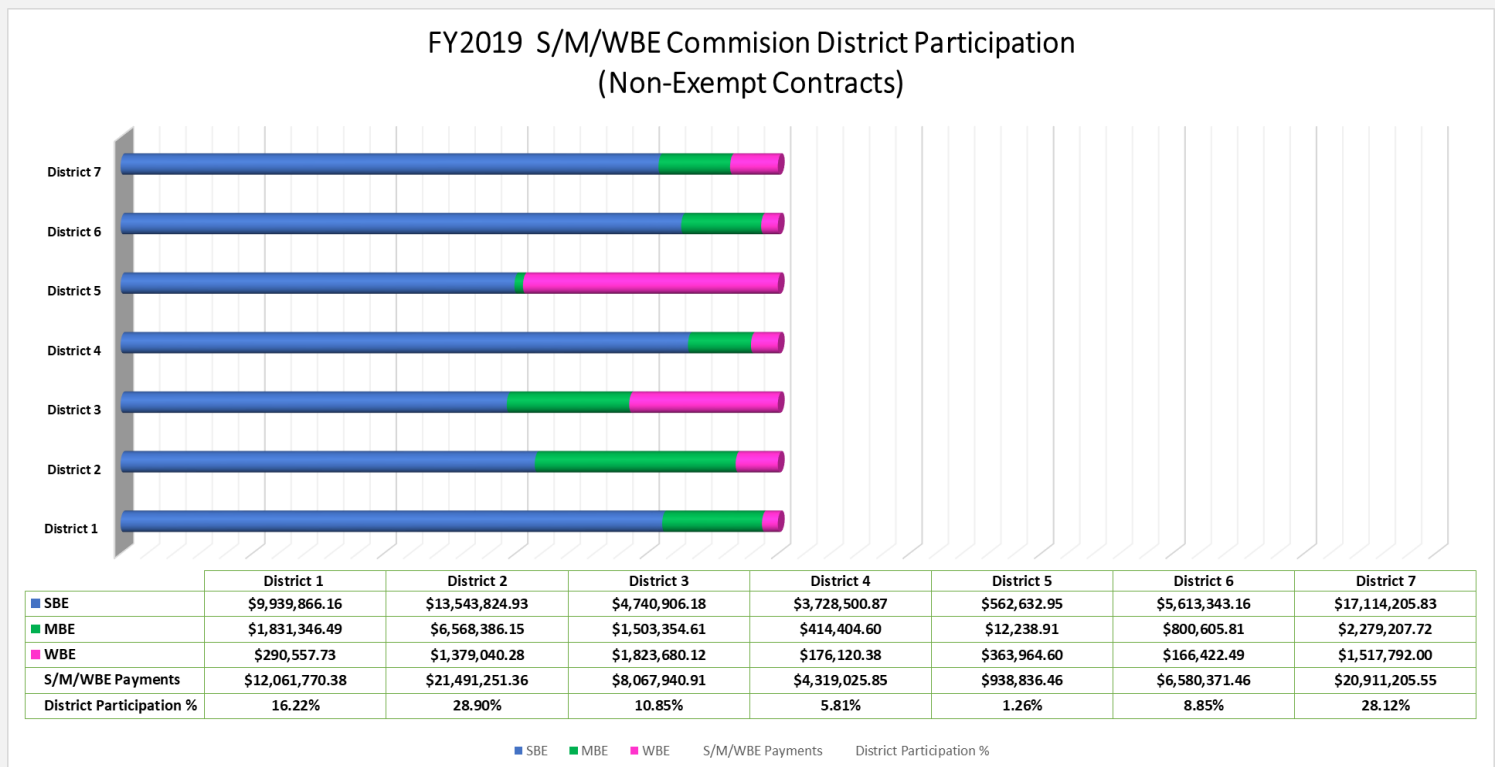
FY2022 Prime & Sub Contractor Payment Participation Summary Report OEBO Contracts						
Prime & Sub Payment Summary of All Industries Combined						
	Prime Payments	%	Subcontractor Payments	%	Overall Totals	Overall Participation %
SBE	\$ 21,296,595.77	12.41%	\$ 15,767,248.93	30.69%	\$ 37,063,844.70	16.62%
MBE	\$ 9,704,351.85	5.66%	\$ 9,950,867.78	19.37%	\$ 19,655,219.63	8.82%
WBE	\$ 4,259,072.03	2.48%	\$ 2,634,076.15	5.13%	\$ 6,893,148.18	3.09%
S/M/WBE Subtotal	\$ 35,260,019.65	20.55%	\$ 28,352,192.86	55.18%	\$ 63,612,212.51	28.53%
Non-SBE	\$ 136,306,515.88	79.45%	\$ 23,025,448.62	44.82%	\$ 159,331,964.50	71.47%
All Payments	\$ 171,566,535.53	100%	\$ 51,377,641.48	100%	\$ 222,944,177.01	100%

FY2019-FY2022 Small/Minority/Women Business Enterprise Participation by Commission District

Summaries of the funds disbursed to S/M/WBEs from non-exempt contracts by commission districts are presented in charts 6 through 9. These charts encompass the overall spending across all industries, including Construction, Goods & Other Services, Professional Services CCNA, and Professional Services Non-CCNA.

Based on available data, vendors located in Districts 2 and 7 have received the highest payments from non-exempt contracts between FY2019 and FY2022. In fiscal year 2019, vendors located in District 2 received a total payment of \$21,491,251.36, which accounted for **28.90%** of all payments to S/M/WBEs from non-exempt contracts. In fiscal year 2020, vendors located in District 2 received a total payment of \$20,954,115.50, representing **28.13%** of all payments to S/M/WBEs from non-exempt contracts. For fiscal year 2021, vendors located in District 2 continued to lead with payments of \$22,531,103.87, making up **28.99%** of all payments to S/M/WBEs from non-exempt contracts. However, in fiscal year 2022, vendors in District 7 gained the top spot by receiving payments of \$21,493,538.60, accounting for **27.08%** of all payments to S/M/WBEs from non-exempt contracts. Additionally, vendors in Districts 4 and 5 had the lowest participation rates, with payments below **10%** of the overall payment distributions to S/M/WBEs. Districts 1, 3, and 6 had varying participation levels, with percentages ranging from **7.7%** to **19.99%**. SBEs received the highest payments across all industries for each of the fiscal years, and this can be attributed to the availability of certified SBEs, SBE responsiveness, and SBE participation in multi-year contracts.

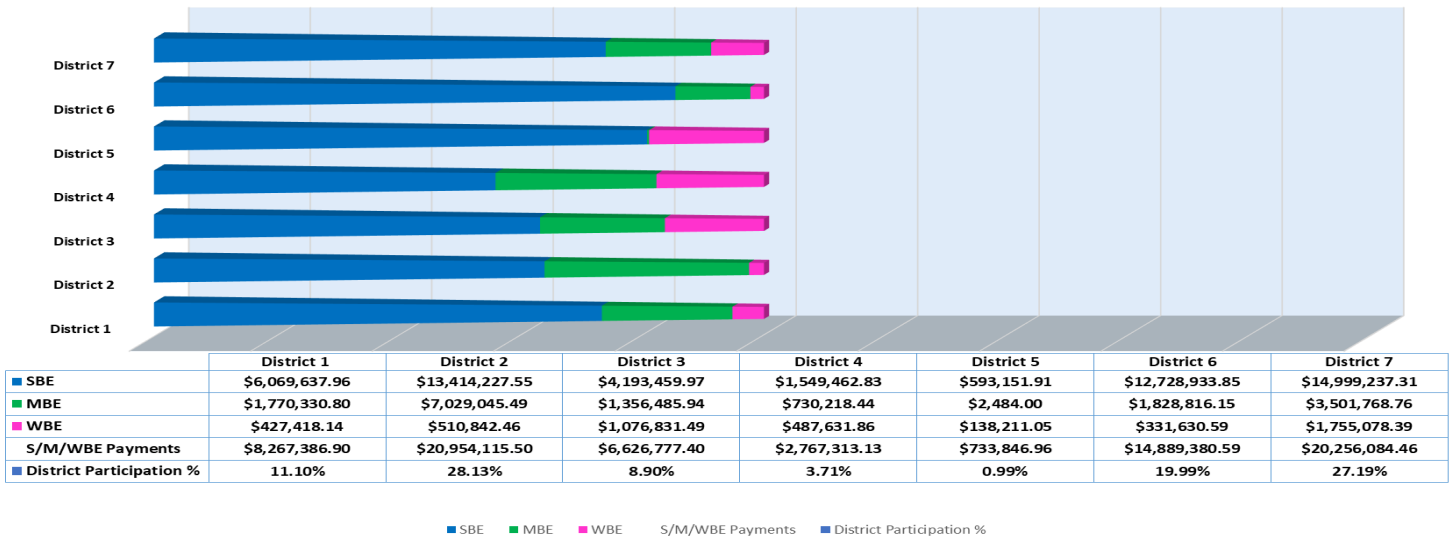
Chart 6



*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise- White female (Minority women may be included in this count)

Chart 7

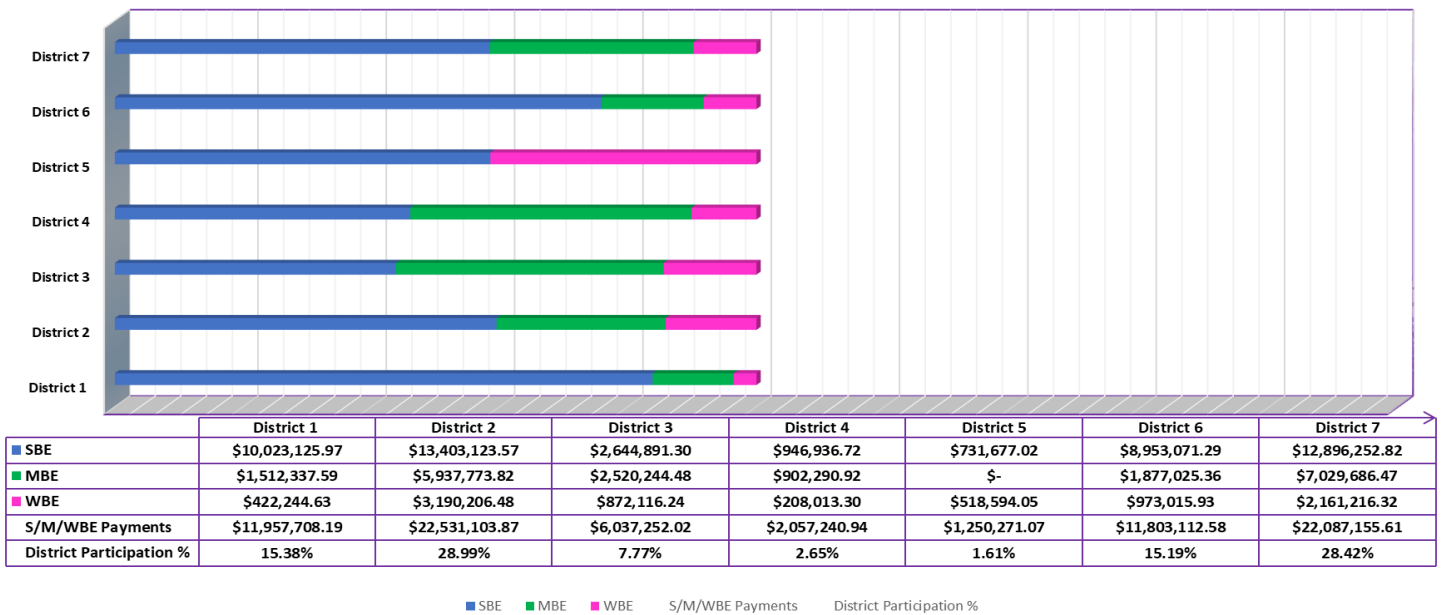
FY2020 S/M/WBE Commision District Participation
(Non-Exempt Contracts)



*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise- White female (Minority women may be included in this count)

Chart 8

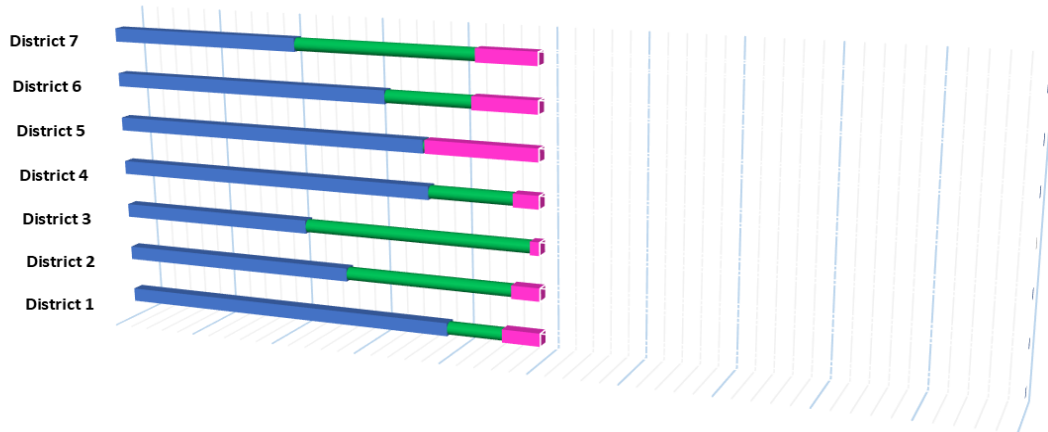
FY2021 S/M/WBE Commision District Participation
(Non-Exempt Contracts)



*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise-White female (Minority women may be included in this count)

Chart 9

FY2022 S/M/WBE Commision District Participation (Non-Exempt Contracts)



	District 1	District 2	District 3	District 4	District 5	District 6	District 7
■ SBE	\$10,747,757.06	\$9,278,595.70	\$3,108,691.05	\$3,928,076.67	\$1,028,755.09	\$8,925,641.62	\$9,532,996.17
■ MBE	\$1,749,437.53	\$6,562,928.97	\$3,620,945.48	\$1,012,255.90	\$5,405.49	\$2,716,418.59	\$8,962,446.60
■ WBE	\$1,206,353.93	\$1,111,356.10	\$153,616.90	\$313,236.12	\$360,216.18	\$2,045,168.49	\$2,998,095.83
S/M/WBE Payments	\$13,703,548.52	\$16,952,880.77	\$6,883,253.43	\$5,253,568.69	\$1,394,376.76	\$13,687,228.70	\$21,493,538.60
■ District Participation %	17.27%	21.36%	8.67%	6.62%	1.76%	17.25%	27.08%

■ SBE ■ MBE ■ WBE S/M/WBE Payments ■ District Participation %

*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise- White female (Minority women may be included in this count)

The numbers show that there is no shortfall of SBE participation in County procurements; however, M/WBE utilization continues to lag behind SBEs across all industries. Although M/WBE utilization increased slightly during each fiscal year reported, there is room for improvement in the overall utilization of M/WBEs actively seeking to do business with PBC. As the EBO program continues, a targeted focus must be on increasing the number of available M/WBEs who are responsive to solicitations and successful in contract awards. To increase utilization, the EBO will offer recommendations that should assist in increasing M/WBE utilization.

FY2019-FY2022 S/M/WBE Participation on Non-Exempt Contracts by Departments

Chart 10

Department Name	FY2019 Overall S/M/WBE Participation Dollars *Non-Exempt Contracts	FY2019 S/M/WBE Participation Percentage based on the Individual Department's Overall Spending
Airports	\$651,520.42	6.49%
Board of County Commissioners	\$358.91	3.23%
Commission On Ethics	\$0.00	0.00%
Community Services	\$7,300.92	0.12%
County Administration	\$0.00	0.00%
County Attorney	\$0.00	0.00%
County Cooperative Extension Services	\$7,417.74	7.80%
Criminal Justice Commission	\$0.00	0.00%
Department of Housing And Economic Development	\$66,041.00	3.55%
Engineering & Public Works	\$18,866,874.80	29.75%
Environmental Resource Management	\$2,484,956.10	41.03%
Equal Opportunity	\$89.65	0.71%
Facilities Development & Operations	\$20,085,694.35	38.55%
Financial Management & Budget	\$494.93	0.04%
Fire Rescue	\$557,858.68	7.70%
Human Resources	\$637.14	3.74%
Information Systems Services	\$2,424,233.29	46.89%
Internal Audit	\$0.00	0.00%
Legislative Affairs	\$37,916.67	16.03%
Library	\$16,753.81	0.39%
Office Of Community Revitalization	\$0.00	0.00%
Office of Equal Business Opportunity	\$9,016.68	65.58%
Office of Inspector General	\$0.00	0.00%
Office of Resilience	\$0.00	0.00%
Office of the Medical Examiner	\$202,211.84	71.76%
Palm Tran	\$89,659.41	0.26%
Parks and Recreation	\$1,639,523.00	16.03%
Planning Zoning & Building	\$23,994.45	1.62%
Public Affairs	\$36,642.22	3.75%
Public Safety	\$40,989.68	1.71%
Purchasing	\$212,197.33	20.13%
Risk Management	\$355.99	0.01%
Water Utilities	\$26,901,342.64	35.17%
Youth Services	\$6,320.32	2.93%
Total Amount Disbursed to S/M/WBE Firms	\$74,370,401.97	

The S/M/WBE participation percentage for FY2019 is determined based on the department's total spending. These figures include formal and informal agreements under the new program (OEBO) and ongoing contracts from the previous program (OSBA). These values have the amount of money spent across all industries, such as construction, goods and other services, professional services, CCNA, and professional services non-CCNA. *Due to rounding, participation dollars representing a percentage less than two decimal places will be reflected as Zero.

Chart 11

Department Name	FY2020 Overall S/M/WBE Participation Dollars *Non-Exempt Contracts	FY2020 S/M/WBE Participation Percentage based on the Individual Department's Overall Spending
Airports	\$636,263.13	6.94%
Board of County Commissioners	\$572.64	13.71%
Commission On Ethics	\$0.00	0.00%
Community Services	\$514,599.36	10.12%
County Administration	\$0.00	0.00%
County Attorney	\$0.00	0.00%
County Cooperative Extension Services	\$13,711.40	13.76%
Criminal Justice Commission	\$0.00	0.00%
Department of Housing And Economic Development	\$7,425.00	0.41%
Engineering & Public Works	\$19,398,663.74	45.24%
Environmental Resource Management	\$1,792,194.51	23.86%
Equal Opportunity	\$496.00	30.75%
Facilities Development & Operations	\$24,359,546.01	30.98%
Financial Management & Budget	\$879.55	0.13%
Fire Rescue	\$534,923.61	7.06%
Human Resources	\$0.00	0.00%
Information Systems Services	\$2,178,609.56	31.42%
Internal Audit	\$0.00	0.00%
Legislative Affairs	\$35,000.00	10.81%
Library	\$16,507.54	0.39%
Office Of Community Revitalization	\$0.00	0.00%
Office of Equal Business Opportunity	\$14,826.39	79.76%
Office of Inspector General	\$0.00	0.00%
Office of Resilience	\$0.00	0.00%
Office of the Medical Examiner	\$212,116.73	60.80%
Palm Tran	\$123,289.31	0.32%
Parks and Recreation	\$3,430,692.88	28.98%
Planning Zoning & Building	\$35,324.58	2.08%
Public Affairs	\$33,050.77	4.92%
Public Safety	\$42,335.23	1.48%
Purchasing	\$74,963.23	4.83%
Risk Management	\$298.75	0.00%
Water Utilities	\$21,028,525.69	28.18%
Youth Services	\$10,089.33	7.86%
Total Amount Disbursed to S/M/WBE Firms	\$74,494,904.94	

The S/M/WBE participation percentage for FY2020 is determined based on the department's total spending. These figures include formal and informal agreements under the new program (OEBO) and ongoing contracts from the previous program (OSBA). These values have the amount of money spent across all industries, such as construction, goods and other services, professional services, CCNA, and professional services non-CCNA.*Due to rounding, participation dollars representing a percentage less than two decimal places will be reflected as Zero.

Chart 12

Department Name	FY2021 Overall S/M/WBE Participation Dollars *Non-Exempt Contracts	FY2021 S/M/WBE Participation Percentage based on the Individual Department's Overall Spending
Airports	\$2,162,607.78	16.41%
Board of County Commissioners	\$599.29	37.56%
Commission On Ethics	\$0.00	0.00%
Community Services	\$842,321.23	13.47%
County Administration	\$896.53	13.53%
County Attorney	\$0.00	0.00%
County Cooperative Extension Services	\$6,417.51	7.00%
Criminal Justice Commission	\$0.00	0.00%
Department of Housing And Economic Development	\$38,734.24	2.10%
Engineering & Public Works	\$15,863,340.75	32.65%
Environmental Resource Management	\$2,298,192.19	32.25%
Equal Opportunity	\$0.00	0.00%
Facilities Development & Operations	\$26,471,070.11	32.97%
Financial Management & Budget	\$1,589.97	0.13%
Fire Rescue	\$747,332.62	10.04%
Human Resources	\$0.00	0.00%
Information Systems Services	\$1,427,038.43	30.38%
Internal Audit	\$0.00	0.00%
Legislative Affairs	\$35,000.00	12.58%
Library	\$415,146.05	9.47%
Office Of Community Revitalization	\$315.00	25.30%
Office of Equal Business Opportunity	\$15,368.99	57.66%
Office of Inspector General	\$0.00	0.00%
Office of Resilience	\$0.00	0.00%
Office of the Medical Examiner	\$177,486.10	53.60%
Palm Tran	\$155,045.29	0.42%
Parks and Recreation	\$3,574,033.75	26.97%
Planning Zoning & Building	\$27,036.88	1.43%
Public Affairs	\$59,996.23	7.39%
Public Safety	\$55,367.41	1.80%
Purchasing	\$48,517.74	2.82%
Risk Management	\$1,151.23	0.02%
Water Utilities	\$23,296,130.71	28.82%
Youth Services	\$3,108.25	1.50%
Total Amount Disbursed to S/M/WBE Firms	\$77,723,844.28	

The S/M/WBE participation percentage for FY2021 is determined based on the department's total spending. These figures include formal and informal agreements under the new program (OEBO) and ongoing contracts from the previous program (OSBA). These values have the amount of money spent across all industries, such as construction, goods and other services, professional services, CCNA, and professional services non-CCNA. *Due to rounding, participation dollars representing a percentage less than two decimal places will be reflected as Zero.

Chart 13

Department Name	FY2022 Overall S/M/WBE Participation Dollars *Non-Exempt Contracts	FY2022 S/M/WBE Participation Percentage based on the Individual Department's Overall Spending
Airports	\$2,715,452.69	20.35%
Board of County Commissioners	\$0.00	0.00%
Commission On Ethics	\$0.00	0.00%
Community Services	\$755,669.18	10.23%
County Administration	\$52.00	2.40%
County Attorney	\$0.00	0.00%
County Cooperative Extension Services	\$18,881.96	20.27%
Criminal Justice Commission		0.00%
Department of Housing And Economic Development	\$5,807.40	0.31%
Engineering & Public Works	\$17,966,907.71	33.80%
Environmental Resource Management	\$3,753,493.54	43.04%
Equal Opportunity	\$0.00	0.00%
Facilities Development & Operations	\$23,539,727.90	27.53%
Financial Management & Budget	\$20,359.47	3.38%
Fire Rescue	\$1,396,390.67	18.09%
Human Resources	\$1,675.44	15.69%
Information Systems Services	\$780,692.99	18.04%
Internal Audit	\$0.00	0.00%
Legislative Affairs	\$26,249.98	8.16%
Library	\$583,328.79	13.11%
Office Of Community Revitalization	\$0.00	0.00%
Office of Equal Business Opportunity	\$22,477.36	61.69%
Office of Inspector General	\$0.00	0.00%
Office of Resilience	\$0.00	0.00%
Office of the Medical Examiner	\$274,887.24	73.27%
Palm Tran	\$161,920.64	0.45%
Parks and Recreation	\$3,558,128.65	27.39%
Planning Zoning & Building	\$33,292.72	1.61%
Public Affairs	\$39,588.32	4.55%
Public Safety	\$32,269.89	2.82%
Purchasing	\$29,262.40	2.08%
Risk Management	\$123.74	0.00%
Water Utilities	\$23,647,364.86	27.51%
Youth Services	\$4,389.93	2.53%
Total Amount Disbursed to S/M/WBE Firms	\$79,368,395.47	

The S/M/WBE participation percentage for FY2022 is determined based on the department's total spending. These figures include formal and informal agreements under the new program (OEBO) and ongoing contracts from the previous program (OSBA). These values have the amount of money spent across all industries, such as construction, goods and other services, professional services, CCNA, and professional services non-CCNA.*Due to rounding, participation dollars representing a percentage less than two decimal places will be reflected as Zero.

PROGRAM ADMINISTRATION

Certification:

The certification of all S/M/WBE firms is the sole responsibility of the EBO. Vendor applications and supporting documents are vetted for program eligibility. The certification review process may take up to 90 business days and the certification period is three (3) years. Vendors are notified 90 days in advance of certification expiration and are encouraged to seek recertification in order to maintain program eligibility and to prevent disruption SBE participation on contracts to provide goods or services to PBC.

Modifications were made to the process of certification including the elimination of the certification fees in an effort to remove perceived barriers that existed to prevent participation in the S/M/WBE program. However, a fee of \$300 is assessed for expedited certification review requests. These requests are in response to an upcoming project that requires immediate review and vetting (20 days or less) or by firms currently engaged in a project and on the verge of certification expiration. During this reporting period of FY2019-FY2022, 31 expedited requests were processed and a total of \$9,300 in revenue was generated.

The EBO identified 310 certified/recertified vendors that show no contract award or payment activity during the course of their certification. A three-question survey was distributed to the 310 vendors and 17 responded.

Based on the responses, the SBEs respondents are not familiar with the process of bidding, they have not identified any opportunities that match their skill sets or they recognize the continued use of the same SBEs on contract awards. This inactivity may also contribute to the low utilization of certified firms. To assist this group of certified vendors, staff will present monthly and quarterly workshops on the process of bidding and responding to solicitations and identifying forecasted opportunities to prepare the vendors for response.

Chart 14 reflects the total number of newly certified and recertified vendors from FY 2018 through FY 2021 and reflects the certification type, race, gender and business class. Certification of White males outpaced all minorities combined and as a result, the percentage of dollars received from County projects remains higher. The certification of minority vendors fluctuates thus resulting in a lower rate of availability and utilization.

It should be noted that M/WBE vendors may be reflected under a different certification type regardless of their race and gender due to individual requests made during the certification period (i.e. a minority/woman vendor request not to be certified as S/M/WBE and will be included in the SBE category). Additionally, industry certification totals will also vary as a vendor can hold certifications in multiple business classes.

In FY2022, there were 707 certified vendors. These vendors are categorized as follows: 253 in the construction category, 106 in professional services CCNA, 143 in professional services non-CCNA, 122 in the goods and other services category, and 83 businesses certified in more than one business category. The number of certified vendors continue to increase because of outreach activities and the number of current and forecasted projects. The EBO continues to conduct targeted outreach to the M/WBE community to share information on the program and the opportunities made available through the application of APIs on County projects. Chart 14 also reflects how SBEs continue to outpace M/WBEs in certification, thereby increasing their availability.

Chart 14 - Summary of Vendors by Certification Type, Race & Gender Combined

Certifications Summary FY2018-FY2022					
Certified Vendors By Certification Type					
	2018	2019	2020	2021	2022
SBE	254	256	283	308	297
S/MBE	100	119	158	189	204
S/M/WBE	37	62	93	110	127
*S/WBE	63	70	84	86	79
Total	454	507	618	693	707
Certified Vendors By Race & Gender					
Asian Female	7	9	8	10	7
Asian Male	13	15	17	14	17
Black Female	18	36	63	73	92
Black Male	44	58	87	113	118
Hispanic Female	15	20	23	28	27
Hispanic Male	42	46	53	61	69
White Female	68	72	85	87	79
White Male	247	250	280	305	297
Nat. Am Female	0	0	0	0	0
Nat. Am Male	0	0	1	1	1
Other Female	0	0	0	0	0
Other Male	0	1	1	1	0
Total	454	507	618	693	707
Certified Vendors by Gender					
Male	346	370	439	495	502
Female	108	137	179	198	205
Total	454	507	618	693	707
Certified Vendors by Business Class					
Construction	186	194	222	247	253
**Professional Services CCNA	117	114	116	111	106
***Professional Services Non-CCNA	56	81	117	140	143
Goods & Other Services	59	78	98	114	122
Business Certified in 2+ Business Class	36	40	65	81	83
Waivers Granted					
	N/A	144	61	32	32
Graduated Firms					
	N/A	4	5	8	4

SBE (Small Business Enterprise-Predominantly White Male)

S/MBE (Small Minority Business Enterprise- Asian, Black, Hispanic & Other Males)

S/M/WBE (Small Minority Business Enterprise- Asian, Black, Hispanic & Other Females)

***S/WBE** (Women Business Enterprise-White Female) Minority Women may be included in this count

**** Professional Services (CCNA)** Consultant's Competitive Negotiation Act (Architects, Engineers, Land surveyors)

***** Professional Services (Non-CCNA)** i.e., Accountants, Consultants, Trainers

Figure12- Certifications & Graduation by District

Certifications Summary FY2019-FY2022 (District 1)				
Certified Vendors By Certification Type				
	2019	2020	2021	2022
SBE	53	59	65	63
S/MBE	10	12	19	24
S/M/WBE	7	8	11	10
*S/WBE	20	19	24	23
Total	90	98	119	120
Certified Vendors By Race & Gender				
Asian Female	2	3	4	4
Asian Male	3	2	1	2
Black Female	1	2	2	2
Black Male	4	7	11	12
Hispanic Female	4	3	5	4
Hispanic Male	3	3	7	10
White Female	20	19	24	23
White Male	53	59	65	63
Nat. Am Female	0	0	0	0
Nat. Am Male	0	0	0	0
Other Female	0	0	0	0
Other Male	0	0	0	0
Total	90	98	119	120
Certified Vendors by Business Class				
Construction	30	36	38	38
**Professional Services CCNA	29	25	25	24
***Professional Services Non-CCNA	20	20	28	29
Goods & Other Services	3	6	14	15
Business Certified in 2+ Business Class	8	11	14	14
Total	90	98	119	120
Graduated Firms				
	0	1	1	1

SBE (Small Business Enterprise-Predominantly White Male)

S/MBE (Small Minority Business Enterprise- Asian, Black, Hispanic & Other Males)

S/M/WBE (Small Minority Business Enterprise- Asian, Black, Hispanic & Other Females)

***S/WBE** (Women Business Enterprise-White Female) Minority Women may be included in this count

**** Professional Services (CCNA)** Consultant's Competitive Negotiation Act (Architects, Engineers, Land surveyors)

***** Professional Services (Non-CCNA)** i.e., Accountants, Consultants, Trainers

Certifications Summary FY2019-FY2022 (District 2)

Certified Vendors By Certification Type

	2019	2020	2021	2022
SBE	41	52	52	52
S/MBE	27	32	29	28
S/M/WBE	13	16	13	18
*S/WBE	10	14	11	10
Total	91	114	105	108

Certified Vendors By Race & Gender

Asian Female	5	3	3	1
Asian Male	4	5	3	2
Black Female	7	9	7	11
Black Male	10	13	15	16
Hispanic Female	3	6	5	6
Hispanic Male	12	12	9	9
White Female	10	13	10	10
White Male	40	52	52	52
Nat. Am Female	0	0	0	0
Nat. Am Male	0	1	1	1
Other Female	0	0	0	0
Other Male	0	0	0	0
Total	91	114	105	108

Certified Vendors by Business Class

Construction	32	42	43	43
**Professional Services CCNA	14	15	12	14
***Professional Services Non-CCNA	16	20	19	16
Goods & Other Services	21	26	23	25
Business Certified in 2+ Business Class	8	11	8	10
Total	91	114	105	108

Graduated Firms

	0	1	4	0
--	----------	----------	----------	----------

SBE (Small Business Enterprise-Predominantly White Male)

S/MBE (Small Minority Business Enterprise- Asian, Black, Hispanic & Other Males)

S/M/WBE (Small Minority Business Enterprise- Asian, Black, Hispanic & Other Females)

***S/WBE** (Women Business Enterprise-White Female) Minority Women may be included in this count

**** Professional Services (CCNA)** Consultant's Competitive Negotiation Act (Architects, Engineers, Land surveyors)

***** Professional Services (Non-CCNA)** i.e., Accountants, Consultants, Trainers

Certifications Summary FY2019-FY2022 (District 3)

Certified Vendors By Certification Type

	2019	2020	2021	2022
SBE	18	19	18	16
S/MBE	10	18	18	23
S/M/WBE	6	6	9	9
*S/WBE	7	6	2	3
Total	41	49	47	51

Certified Vendors By Race & Gender

Asian Female	0	0	0	0
Asian Male	0	0	0	1
Black Female	4	6	9	8
Black Male	5	11	11	12
Hispanic Female	3	0	0	1
Hispanic Male	5	7	7	10
White Female	6	6	2	3
White Male	18	19	18	16
Nat. Am Female	0	0	0	0
Nat. Am Male	0	0	0	0
Other Female	0		0	0
Other Male	0	0	0	0
Total	41	49	47	51

Certified Vendors by Business Class

Construction	19	19	15	15
**Professional Services CCNA	5	5	4	4
***Professional Services Non-CCNA	7	12	13	16
Goods & Other Services	7	7	8	9
Business Certified in 2+ Business Class	3	6	7	7
Total	41	49	47	51

Graduated Firms

	1	0	1	1
--	----------	----------	----------	----------

SBE (Small Business Enterprise-Predominantly White Male)

S/MBE (Small Minority Business Enterprise- Asian, Black, Hispanic & Other Males)

S/M/WBE (Small Minority Business Enterprise- Asian, Black, Hispanic & Other Females)

***S/WBE** (Women Business Enterprise-White Female) Minority Women may be included in this count

**** Professional Services (CCNA)** Consultant's Competitive Negotiation Act (Architects, Engineers, Land surveyors)

***** Professional Services (Non-CCNA)** i.e., Accountants, Consultants, Trainers

Certifications Summary FY2019-FY2022 (District 4)

Certified Vendors By Certification Type

	2019	2020	2021	2022
SBE	28	33	39	36
S/MBE	9	11	17	17
S/M/WBE	4	9	10	8
*S/WBE	6	8	8	6
Total	47	61	74	67

Certified Vendors By Race & Gender

Asian Female	0	0	0	0
Asian Male	1	1	1	1
Black Female	2	5	5	4
Black Male	5	7	11	11
Hispanic Female	2	4	5	4
Hispanic Male	3	3	5	5
White Female	6	8	8	6
White Male	27	32	38	36
Nat. Am Female	0	0	0	0
Nat. Am Male	0	0	0	0
Other Female	0	0	0	0
Other Male	1	1	1	0
Total	47	61	74	67

Certified Vendors by Business Class

Construction	12	13	16	15
**Professional Services CCNA	20	23	24	22
***Professional Services Non-CCNA	6	11	15	13
Goods & Other Services	7	8	10	8
Business Certified in 2+ Business Class	2	6	9	9
Total	47	61	74	67

Graduated Firms

	1	1	0	0
--	---	---	---	---

SBE (Small Business Enterprise-Predominantly White Male)

S/MBE (Small Minority Business Enterprise- Asian, Black, Hispanic & Other Males)

S/M/WBE (Small Minority Business Enterprise- Asian, Black, Hispanic & Other Females)

***S/WBE** (Women Business Enterprise-White Female) Minority Women may be included in this count

**** Professional Services (CCNA)** Consultant's Competitive Negotiation Act (Architects, Engineers, Land surveyors)

***** Professional Services (Non-CCNA)** i.e., Accountants, Consultants, Trainers

Certifications Summary FY2019-FY2022 (District 5)

Certified Vendors By Certification Type

	2019	2020	2021	2022
SBE	8	9	10	10
S/MBE	5	5	6	4
S/M/WBE	2	3	3	5
*S/WBE	3	7	7	7
Total	18	24	26	26

Certified Vendors By Race & Gender

Asian Female	1	1	1	1
Asian Male	1	1	1	1
Black Female	1	1	1	3
Black Male	3	4	4	2
Hispanic Female	0	1	1	1
Hispanic Male	1	0	1	1
White Female	3	7	7	7
White Male	8	9	10	10
Nat. Am Female	0	0	0	0
Nat. Am Male	0	0	0	0
Other Female	0	0	0	0
Other Male	0	0	0	0
Total	18	24	26	26

Certified Vendors by Business Class

Construction	7	7	5	5
**Professional Services CCNA	4	5	5	5
***Professional Services Non-CCNA	4	5	7	7
Goods & Other Services	2	3	5	6
Business Certified in 2+ Business Class	1	4	4	3
Total	18	24	26	26

Graduated Firms

	0	0	0	0
--	----------	----------	----------	----------

SBE (Small Business Enterprise-Predominantly White Male)

S/MBE (Small Minority Business Enterprise- Asian, Black, Hispanic & Other Males)

S/M/WBE (Small Minority Business Enterprise- Asian, Black, Hispanic & Other Females)

***S/WBE** (Women Business Enterprise-White Female) Minority Women may be included in this count

**** Professional Services (CCNA)** Consultant's Competitive Negotiation Act (Architects, Engineers, Land surveyors)

***** Professional Services (Non-CCNA)** i.e., Accountants, Consultants, Trainers

Certifications Summary FY2019-FY2022 (District 6)

Certified Vendors By Certification Type

	2019	2020	2021	2022
SBE	41	44	48	49
S/MBE	21	30	37	40
S/M/WBE	9	14	20	23
*S/WBE	9	10	10	9
Total	80	98	115	121

Certified Vendors By Race & Gender

Asian Female	0	1	2	1
Asian Male	4	2	2	3
Black Female	19	10	14	18
Black Male	18	13	20	20
Hispanic Female		2	3	3
Hispanic Male	17	16	16	18
White Female	8	10	10	9
White Male	49	44	48	49
Nat. Am Female	0	0	0	0
Nat. Am Male	0	0	0	0
Other Female	0	0	0	0
Other Male	1	0	0	0
Total	116	98	115	121

Certified Vendors by Business Class

Construction	44	52	59	64
**Professional Services CCNA	9	8	9	10
***Professional Services Non-CCNA	4	9	12	15
Goods & Other Services	19	23	24	21
Business Certified in 2+ Business Class	4	6	11	11
Total	80	98	115	121

Graduated Firms

	0	1	1	0
--	----------	----------	----------	----------

SBE (Small Business Enterprise-Predominantly White Male)

S/MBE (Small Minority Business Enterprise- Asian, Black, Hispanic & Other Males)

S/M/WBE (Small Minority Business Enterprise- Asian, Black, Hispanic & Other Females)

***S/WBE** (Women Business Enterprise-White Female) Minority Women may be included in this count

**** Professional Services (CCNA)** Consultant's Competitive Negotiation Act (Architects, Engineers, Land surveyors)

***** Professional Services (Non-CCNA)** i.e., Accountants, Consultants, Trainers

Certifications Summary FY2019-FY2022 (District 7)

Certified Vendors By Certification Type

	2019	2020	2021	2022
SBE	67	67	76	71
S/MBE	37	50	63	68
S/M/WBE	21	37	44	54
*S/WBE	15	20	24	21
Total	140	174	207	214

Certified Vendors By Race & Gender

Asian Female	0	0	0	0
Asian Male	4	6	6	7
Black Female	15	30	35	46
Black Male	24	32	41	45
Hispanic Female	6	7	9	8
Hispanic Male	9	12	16	16
White Female	18	22	26	21
White Male	64	65	74	71
Nat. Am Female	0	0	0	0
Nat. Am Male	0	0	0	0
Other Female	0	0	0	0
Other Male	0	0	0	0
Total	140	174	207	214

Certified Vendors by Business Class

Construction	50	53	71	73
**Professional Services CCNA	33	35	32	27
***Professional Services Non-CCNA	24	40	46	47
Goods & Other Services	19	25	30	38
Business Certified in 2+ Business Class	14	21	28	29
Total	140	174	207	214

Graduated Firms

	2	1	1	2
--	----------	----------	----------	----------

SBE (Small Business Enterprise-Predominantly White Male)

S/MBE (Small Minority Business Enterprise- Asian, Black, Hispanic & Other Males)

S/M/WBE (Small Minority Business Enterprise- Asian, Black, Hispanic & Other Females)

***S/WBE** (Women Business Enterprise-White Female) Minority Women may be included in this count

**** Professional Services (CCNA)** Consultant's Competitive Negotiation Act (Architects, Engineers, Land surveyors)

***** Professional Services (Non-CCNA)** i.e., Accountants, Consultants, Trainers

Graduation is when a S/M/WBE firm exceeds the size standards within the business category they are certified and are no longer eligible for EBO Program benefits. However, they are not precluded from bidding or receiving awards on County projects. The size standards for certification and recertification are \$9 million – Construction; \$5 million - Professional services CCNA; \$5 million - Goods and Services and \$4 million - Professional services Non-CCNA.

Figure 13- Graduated Firms by Industry

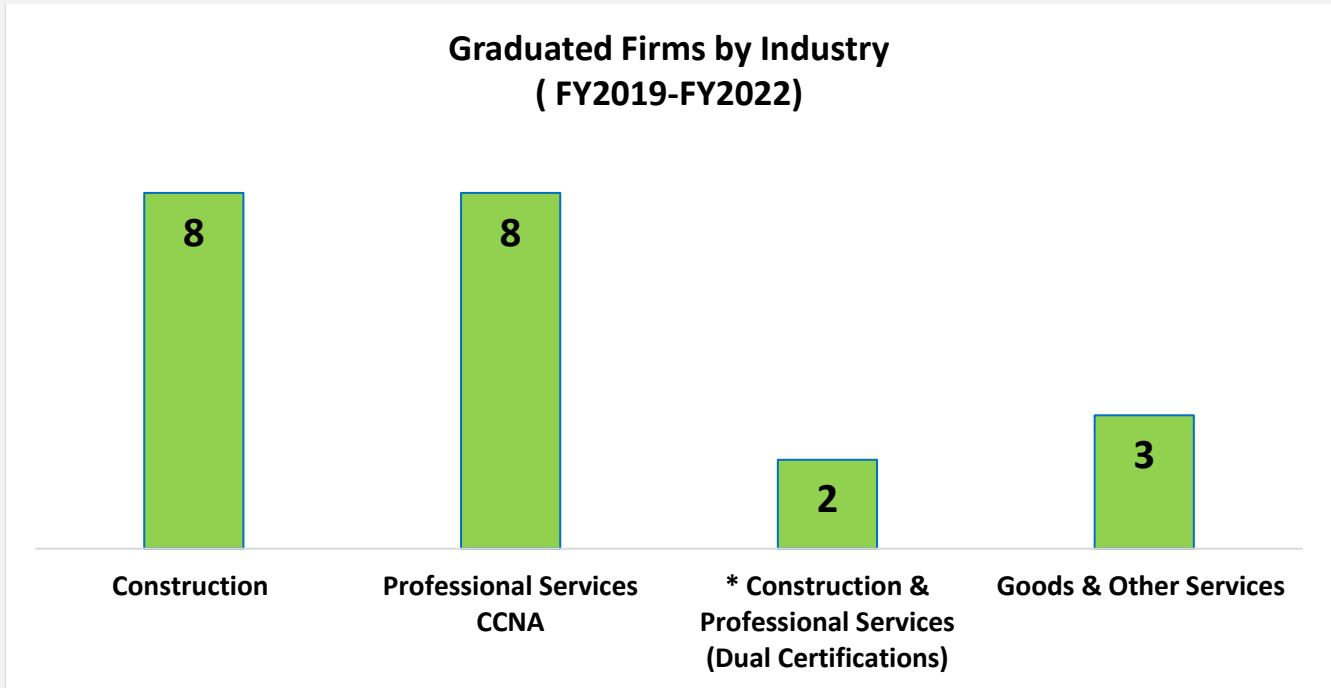


Figure 13- Graduated Firms by Race

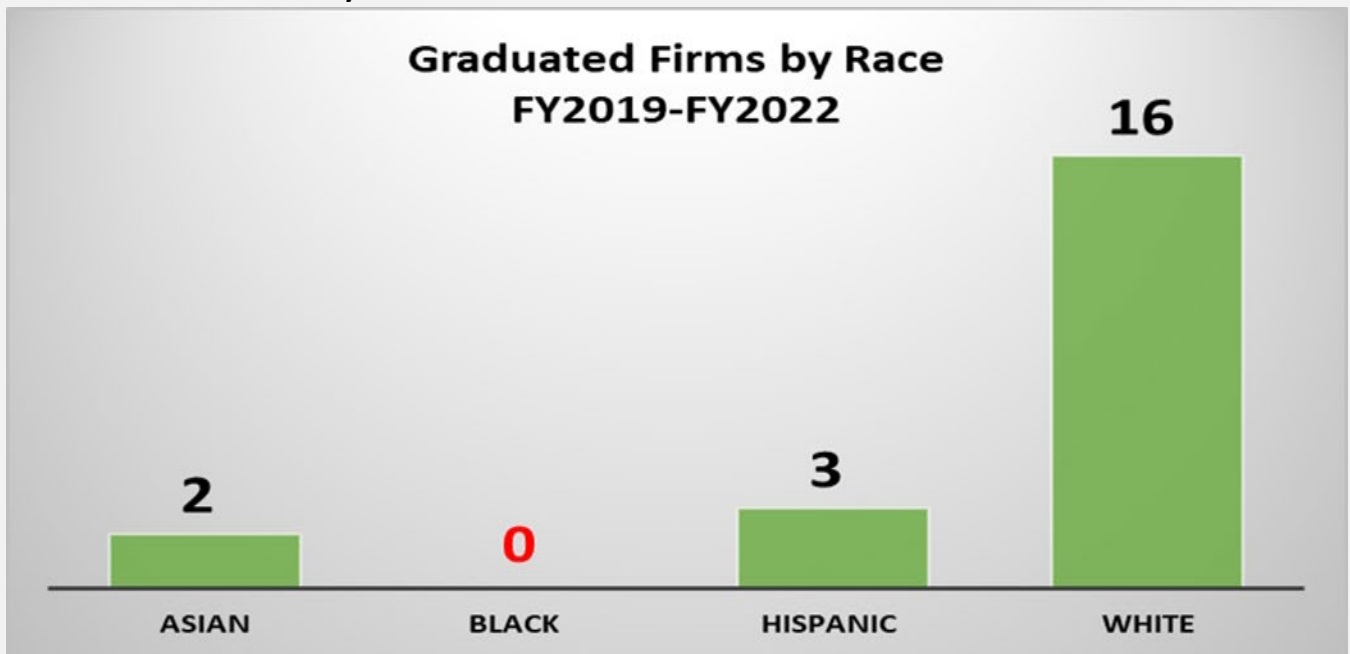


Figure 14-Graduated Firms

District	Industry	Vendor	Race & Gender	Certification Type	Graduated
4	Construction & Professional Services (CCNA)	Globaltech, Inc.	White/Male	SBE	11/14/18
7	Professional Services (CCNA)	A.D.A. Engineering, Inc.	Hispanic/Female	S/MBE	2/8/19
3	Construction	E. C. Stokes Mechanical Contractor, Inc.	White/Female	S/WBE	2/8/19
7	Construction	Florida Mechanical, LLC.	White/Male	SBE	2/17/19
6	Construction	Rapid Milling Paving LLC.	White/Male	SBE	12/13/19
1	Professional Services (CCNA)	RGD & Associates, Inc.	White/Male	SBE	2/24/20
7	Professional Services (CCNA)	Bliss & Nyitray, Inc.	White/Male	SBE	5/8/20
4	Professional Services (CCNA)	Nutting Engineers Of Florida, Inc.	White/Male	SBE	9/28/20
2	Professional Services (CCNA)	Song & Associates Inc.	Asian/Female	S/M/WBE	9/28/20
1	Professional Services (CCNA)	Radise International, L.C.	Asian/Male	S/MBE	12/13/20
2	Construction	Rangeline Tapping Services Inc.	White/Male	SBE	2/4/21
2	Goods & Other Services	Batallan Enterprises, Inc.	Hispanic/Male	S/MBE	5/27/21
2	Professional Services (CCNA)	Johnson, Levinson, Ragan, Davila, Inc.	White/Male	SBE	6/26/21
3	Construction & Professional Services (CCNA)	Robling Architecture Construction Inc.	White/Male	SBE	6/27/21
7	Goods & Other Services	PSI Technologies Inc.	White/Male	SBE	7/16/21
2	Goods & Other Services	Seacoast Embroidery Inc.	White/Female	S/WBE	7/30/21
6	Construction	Edens Construction Co	White/Male	SBE	9/7/21
3	Construction	Hi-Tech Roofing & Sheet Metal, Inc.	White/Male	SBE	12/16/21
7	Construction	Rosso Site Development, Inc.	White/Male	SBE	1/22/22
7	Professional Services (CCNA)	Simmons & White, Inc.	White/Male	SBE	6/22/22
1	Construction	Holtz Consulting Engineers, Inc.	Hispanic/Female	S/M/WBE	9/23/22

Training:

With the implementation of the new program, our senior Small Business Development Specialists were assigned the task of developing and presenting training materials to our internal/external customers detailing the new program requirements. During FY 2019-2022, 170 events were held, and the chart below reflects the combined efforts.

Chart 15

Quarter	Internal Training	External Training	Outreach (External)	Total Activity by Quarter
1 st – 2019	1	9	N/A	10
2 nd – 2019	13	2	N/A	15
3 rd – 2019	1	22	2	25
4 th – 2019	3	1	1	5
FY 2019 Totals	18	34	3	55
1 st – 2020	2	4	1	7
2 nd – 2020	3	1	N/A	4
3 rd – 2020	10	8	N/A	18
4 th – 2020	8	8	1	17
FY 2020 Totals	23	21	2	46
Quarter	Internal Training	External Training	Outreach (External)	Total Activity by Quarter
1 st – 2021	4	4	2	10
2 nd – 2021	3	9	5	17
3 rd – 2021	3	8	N/A	11
4 th – 2021	1	3	N/A	4
FY 2021 Totals	11	24	7	42
Quarter	Internal Training	External Training	Outreach (External)	Total Activity by Quarter
1 st – 2022	2	5	N/A	7
2 nd – 2022	2	5	7	14
3 rd – 2022	3	N/A	3	6
4 th – 2022	N/A	N/A	N/A	0
FY 2022 Totals	7	10	10	27
TOTAL FY 2019-2022	59	89	22	170

Waivers:

The Ordinance provides for an originating department to request to waive or modify the application of API requirements for S/M/WBE participation by the Director of the EBO or designee under the following circumstances:

- There are extraordinary and necessary requirements that render the application of APIs infeasible or impractical; or
- The nature of the goods or services are excluded from the scope of the EBO Ordinance; or
- Sufficient certified S/M/WBEs required are unavailable in PBC, despite every reasonable attempt to locate them.

The EBO began tracking the waivers granted to PBC departments in January 2019 and has continued to monitor every waiver approved to date. **Chart 16** provides an overview of the annual decrease of waiver requests based on EBO's efforts to provide targeted training and outreach events as well as working with County departments to expand their commodity code searches.

Each month, EBO provides an updated list of approved waivers on its website. This serves to encourage service related businesses to become certified thereby increasing the availability pool, which will further decrease the number of solicitations that are renewed without competition or granted a waiver due to the lack of available small businesses.

There are a number of events and factors that have contributed to the number of waivers granted quarterly to include but are not limited to the halting/delaying of certain projects/solicitation in response to the pandemic, updating the waiver process, and a limited number of available small businesses in the specified areas.

As the EBO streamlines the waiver process, departments will gain a greater understanding of what solicitations are eligible for waivers and the importance of expanding the commodity code search to include newly certified vendors that may be available to provide services.

Chart 16

NUMBER OF WAIVERS GRANTED					
Quarters	1st	2nd	3rd	4th	FY TOTALS
FY 2019	N/A	33	94	17	144
FY 2020	11	19	11	20	61
FY 2021	12	5	7	8	32
FY2022	7	6	13	6	32

Chart 17 reflects the total number of waivers denied during this reporting period of FY2019-FY2022.

As the EBO continues to streamline its processes, and originating departments grasp the requirements of the ordinance and the importance of S/M/WBE participation on County procurements, there should be a decline in the number of waivers submitted.

Chart 17

Fiscal Year	Waiver Denials Processed
FY 2019	5
FY 2020	6
FY 2021	1
FY2022	4
Total Waivers Denied	16

A review of commonly used commodity codes associated with projects requesting waivers reflected the use of commodity codes no longer in use, which resulted in low, or no availability of S/M/WBEs. After conducting additional research for codes associated with work to be performed on the projects, S/M/WBE availability was identified and the waivers were subsequently denied. As a result of the identification of additional commodity codes which resulted in increased S/M/WBE availability, the GSC was able to assign APIs to include S/M/WBE participation.

Chart 18 is a detailed list of denied waivers requested by department, project type, and assigned API. One pending solicitations was included for FY2021.

FY2019	Industry	Waiver Petitioner	Description	API Assigned	Reason for Denial
1/22/2019	Professional Services Non-CCNA	ISS	Professional staffing services (KMA 17011)	SBE Evaluation Preference for Prime Respondents or Bidders	Sufficient qualified S/M/WBEs providing the goods or services required by the contract are available in Palm Beach County
1/31/2019	Construction	Engineering	Annual traffic signal construction contract for repair, replacement & maintenance of traffic signal.	SBE Evaluation Preference for SBE Participation & SBE Subcontracting Goal (20%)	
6/21/2019	Goods/Services	FDO	Vista Center Food Service Concession for the lease and operation of a food service concession at the Vista Center.	SBE Evaluation Preference for Prime Respondents	
7/2/2019	Construction	WUD	Sod for Turf Restoration after underground Utility repair work.	SBE Price Preference	
FY2020	Industry	Waiver Petitioner	Description	API Assigned	Reason for Denial
10/18/2019	Construction	FDO	GMP Amendment #1 to KAST CM Contract - PBSO HQ Exterior Hardening (Project # 11206)	25% SBE Evaluation Preference for Prime Respondents or Bidders of which 10% has segmented M/WBE Subcontracting Goal	Sufficient qualified S/M/WBEs providing the goods or services required by the contract are available in Palm Beach County
10/28/2019	Construction	Ferreira Construction	Prebid Waiver for the 20% SBE API	SBE Subcontracting Goal (20%)	
11/8/2019	Construction	KAST Construction	Prebid Waiver for the 10% MBE API	25% SBE Evaluation Preference for Prime Respondents or Bidders of which 10% has segmented M/WBE Subcontracting Goal	
6/30/2020	Goods/Services	WUD	Wide variety of electrical supplies/equipment to perform various repairs and electrical equipment replacement, in order to perform routine maintenance and repairs.	SBE Price Preference	

Chart 18 cont.

FY2021	Industry	Waiver Petitioner	Description	API Assigned	Reason for Denial
5/26/2021	Goods/Services	OFMB	Debt Collections Services	N/A	Sufficient qualified S/M/WBEs providing the goods or services required by the contract are available in Palm Beach County
FY2022	Industry	Waiver Petitioner	Description	API Assigned	Reason for Denial
6/13/2022	Goods/Services	Airports	Contract No.16-013R/LJ, Operations and Maintenance of Baggage Handling Systems at PBI.A.	MBE Evaluation Preference	Sufficient qualified S/M/WBEs providing the goods or services required by the contract are available in Palm Beach County
6/13/2022	Construction	Engineering	Annual Guardrail Construction Contract Palm Beach County Project 2022054.	SBE Price Preference	
8/22/2022	Goods/Services	Fire Rescue	Fuel System (Assetworks-FuelFocus) Inspection and Repair, Term Contract. The Assetworks FuelFocus is equipment that is installed on all our F/R fuel site locations.	SBE Price Preference	
9/9/2022	Goods/Services	WUD	New solicitation for term contract is required for the rental of various types of Heavy Equipment, with Operator, to perform excavation services, as needed; used by multiple County Departments.	SBE Price Preference	

During this reporting period of FY2019-FY2022, the highest participation in outreach events were for those that focused on grant funding and other access to resources. The EBO continues to offer targeted outreach to address the low number of M/WBEs certified with a focus on opportunities available and the process of submitting a responsive bid.

The EBO’s newsletter, **The Enterprise**, is a quarterly publication that contains notices of upcoming training and outreach events, highlights a member of EBOAC, a County department, and a PBC certified small business enterprise. Featuring an S/M/WBE in this publication is an ideal opportunity to introduce the small business to staff and the prime contractors. This publication is distributed electronically to our resource partners and Countywide for greater exposure.

TARGETED OUTREACH

Chart 19

Fiscal Year 2020
Quarter 3 April - June
<ul style="list-style-type: none"> ▪ Coffee and Commerce ft. LGBT Business Owners
Quarter 4 July - September
<ul style="list-style-type: none"> ▪ Quarterly Training-Certification 101 ▪ National Black Business Month - State of Black Business

GENERAL OUTREACH

Fiscal Year 2020
Quarter 3 April - June
<ul style="list-style-type: none"> ▪ Tuesday’s Tips
Quarter 4 July - September
<ul style="list-style-type: none"> ▪ Mind Your Business, Youth Entrepreneurship Forum ▪ Financial Literacy Workshops w/BBIC ▪ Get Ready! Get Set! Go! Business Start Up Workshops w/CEO ▪ Tuesday’s Tips ▪ The Power Hour Small Business Workshops ▪ Palm Beach Partners Matchmaker Conference

Chart 20

TARGETED OUTREACH

Fiscal Year 2021
Quarter 1 October - December
<ul style="list-style-type: none"> ▪ National Women’s Business Month - Women in Business Event ▪ Quarterly Training- How to Certify ▪ Tuesday’s Tips ▪ Nuestra Voz: A Conversation with the Hispanic Business Community

Quarter 2 January - March
<ul style="list-style-type: none"> ▪ Coffee and Commerce ft. Black Business Owners ▪ Quarterly Training- Certified...Now What?
Quarter 3 April - June
<ul style="list-style-type: none"> ▪ Quarterly Training- Doing Business in PBC ▪ Pre-Qualification Event w/Gilbane Construction
Quarter 4 July - September
<ul style="list-style-type: none"> ▪ Creation of Second Language Flyers (Spanish and Creole)

GENERAL OUTREACH

Fiscal Year 2021
Quarter 1 October - December
<ul style="list-style-type: none"> ▪ Boots to Business National Veterans Week Event
Quarter 2 January - March
<ul style="list-style-type: none"> ▪ Delray Beach X Palm Beach County Small Business Workshops ▪ The Power Hour Small Business Workshops ▪ Finding Funding: Keys to Grant Preparedness Workshop ▪ Get Fit! Physical and Financial Wellness Workshop ▪ South Florida Fair Outreach ▪ Mentoring: A Pathway to Success w/SCORE
Quarter 3 April - June
<ul style="list-style-type: none"> ▪ SBA National Small Business Week workshops ▪ WPB Housing Authority Cottage Homes Project Outreach
Quarter 4 July - September
<ul style="list-style-type: none"> ▪ Palm Beach Partners Matchmaker Conference ▪ COVID-19 Debt Relief Workshops ft. Debra Salas, SBA ▪ Mind Your Business, 2nd Youth Entrepreneurship Forum ▪ National Black Business Month 2nd State of Black Business

Chart 21

TARGETED OUTREACH

Fiscal Year 2022
Quarter 1 October – December
<ul style="list-style-type: none"> ▪ Women’s Small Business Month Radio Campaign ▪ PrimeTime w/Gilbane Construction ▪ PBC WUD Outreach Event
Quarter 2 January – March
<ul style="list-style-type: none"> ▪ W/CareerSource Internship Informational Meeting ▪ W/PBC HR Training and Leadership Informational Meeting ▪ Fiesta de Pueblo ▪ Feed Your Mind Be Your Own Boss: Strategies from a Kid Entrepreneur ▪ A Virtual Conversation: Female City and County Managers ▪ PB Pride Event

Quarter 3 | April – June

- Prime Time w. Gilbane Construction
- Hard Hats and Suits Construction Outreach

Quarter 4 | July – September

- Primetime w/Weitz Construction
- Green Cay Outreach Event
- 3rd Annual Mind Your Business Youth Entrepreneurship Forum
- National Black Business Month 3rd State of Black Business
- ProCore Training

GENERAL OUTREACH

Fiscal Year 2022

Quarter 1 | October – December

- FAU Business Continuity Summit
- Small Business Workshop

Quarter 2 | January – March

- GET Certified workshop w/City of Westlake
- A Virtual Conversation w/EBO
- Bank on Your Business Financial Wellness Seminar
- GET Certified workshop w/Westlake
- DEI Roundtable
- Glades Festival of Afro Arts

Conclusion and Recommendations

The EBO S/M/WBE Program is making progress and is having a positive economic impact on Palm Beach County, however, continued support of the M/WBE program is required to achieve parity. To address changes in the marketplace and industry best practices, the OEBO will propose necessary program modifications to the Ordinance and countywide PPM CW-O-043 to increase the availability and utilization of S/M/WBEs on County contracts.

To strengthen the program and increase S/M/WBE participation and utilization, staff requests the following:

- Receive and file the multi-year Small/Minority/Women Business Enterprise (S/M/WBE) participation report;
- Authorize up to a two year extension of the EBO Program/Ordinance to allow time to solicit, complete and consider an updated disparity study and fairly monitor and track an uninterrupted period of two years for overall county spend that was altered due to COVID-19 when emergency purchases were not subject to the Equal Business Opportunity (EBO) Program; and
- Authorize an updated disparity study; and
- Authorize funding not to exceed \$500,000 for the updated study; and
- Approve Budget Transfer of \$500,000 from General Fund Contingency Reserves to fund the updated Disparity Study; and
- Support an increase in the size standards to align with current Consumer Price Index (CPI) criteria, the U.S. Small Business Administration, best practices and current North American Industrial Classification System (NAICS) codes.
 - From \$9 million to \$13 million – Construction
 - From \$5 million to \$7 million – Professional Services CCNA Required
 - From \$5 million to \$7 million – Goods
 - From \$4 million to \$5.7 million – Professional Services (CCNA Not Required) and Other Services

Attachments

- **Goal Setting Items (FY2019 (Q2-Q4)-FY2022**
- **Summary of All Payments Exempt Contracts FY2019-FY2022**
- **Summary of All Payments Non-Exempt Contracts FY2019-FY2022**
- **Summary of All on-going Payments (OSBA) FY2019-FY2022**
- **Summary of All Payments EBO Ordinance.**
- **Summary of All Payment Non-Exempt Contracts by BCC Districts FY2019-FY2022**

- **FY2019 (2A.1; 2A.2; 2B.1;2B.2;2C.1;2C.2; 2D.1;2D.2; 2E.1;2E.2)**

- **FY2020 (3A.1; 3A.2;3B.1; 3B.2; 3C.1; 3C.2; 3D.1; 3D.2; 3E.1; 3E.2)**

- **FY2021 (4A.1; 4A.2; 4B.1; 4B.2; 4C.1;4C.2; 4D.1; 4D.2; 4E.1; 4E.2)**

- **FY2022 (5A.1; 5A.2; 5B.1;5B.2; 5C.1; 5C.2; 5D.1; 5D.2; 5E.1; 5E.2)**

Summary of All Payments from **Exempt Contracts FY2019-FY2022**

FY2019-FY2022 Overall S/M/WBE Participation Exempt Contracts										
Payment Classification	FY2019	%	FY2020	%	FY2021	%	FY2022	%	Total Dollars	%
SBE Payments	\$1,155,306.72	0.77%	\$1,628,653.06	0.72%	\$5,723,818.20	1.86%	\$949,494.09	0.42%	\$9,457,272.07	1.04%
WBE Payments	\$108,624.12	0.07%	\$362,242.50	0.16%	\$430,334.70	0.14%	\$682,048.57	0.30%	\$1,583,249.89	0.17%
MBE Asian Payments	\$3,869.70	0.00%	\$0.00	0.00%	\$552.50	0.00%	\$79,378.32	0.04%	\$83,800.52	0.01%
MBE Black Payments	\$194,305.94	0.13%	\$808,287.00	0.35%	\$1,252,266.59	0.41%	\$1,405,996.46	0.63%	\$3,660,855.99	0.40%
MBE Hispanic Payments	\$4,250.00	0.00%	\$161,092.10	0.07%	\$207,810.20	0.07%	\$3,786,465.42	1.69%	\$4,159,617.72	0.46%
MBE Native American	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
S/M/WBE Payments	\$1,466,356.48	0.97%	\$2,960,274.66	1.30%	\$7,614,782.19	2.48%	\$6,903,382.86	3.08%	\$18,944,796.19	2.08%
Non-SBE Payments	\$149,285,860.01	99.03%	\$224,820,237.30	98.70%	\$300,009,852.80	97.52%	\$217,190,080.24	96.92%	\$891,306,030.35	97.92%
Total Payments	\$150,752,216.49	100%	\$227,780,511.96	100%	\$307,624,634.99	100%	\$224,093,463.10	100%	\$910,250,826.54	100%

*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise- Predominantly White female

Summary of All Payments from **Non-Exempt Contracts FY2019-FY2022**

FY2019-FY2022 Overall S/M/WBE Participation Non-Exempt Contracts OSBA & EBO Combined										
Payment Classification	FY2019	%	FY2020	%	FY2021	%	FY2022	%	Total Dollars	%
SBE Payments	\$55,243,280.08	18.95%	\$53,548,111.38	17.60%	\$49,599,078.69	15.46%	\$46,550,513.36	13.86%	\$204,940,983.51	16.37%
WBE Payments	\$5,717,577.60	1.96%	\$4,727,643.98	1.55%	\$8,345,406.95	2.60%	\$8,188,043.55	2.44%	\$26,978,672.08	2.15%
MBE Asian Payments	\$4,396,499.79	1.51%	\$4,010,724.36	1.32%	\$4,503,351.16	1.40%	\$3,652,947.92	1.09%	\$16,563,523.23	1.32%
MBE Black Payments	\$2,962,861.48	1.02%	\$5,223,711.50	1.72%	\$5,188,441.66	1.62%	\$7,304,660.08	2.18%	\$20,679,674.72	1.65%
MBE Hispanic Payments	\$6,050,183.02	2.08%	\$6,984,713.72	2.30%	\$10,057,539.32	3.14%	\$13,611,293.56	4.05%	\$36,703,729.62	2.93%
MBE Native American	\$0.00	0.00%	\$0.00	0.00%	\$30,026.50	0.01%	\$60,937.00	0.02%	\$90,963.50	0.01%
S/M/WBE Payments	\$74,370,401.97	25.52%	\$74,494,904.94	24.48%	\$77,723,844.28	24.23%	\$79,368,395.47	23.64%	\$305,957,546.66	24.43%
Non-SBE Payments	\$217,096,516.64	74.48%	\$229,791,514.29	75.52%	\$243,032,630.68	75.77%	\$256,398,760.47	76.36%	\$946,319,422.08	75.57%
Total Payments	\$291,466,918.61	100%	\$304,286,419.23	100%	\$320,756,474.96	100%	\$335,767,155.94	100%	\$1,252,276,968.74	100%

*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise- Predominantly White female

Summary of All on-going Payments from Non-Exempt Contracts from the **Previous Ordinance (OSBA) FY2019-FY2022**

FY2019-FY2022 Overall S/M/WBE Participation Non-Exempt Contracts OSBA										
Payment Classification	FY2019	%	FY2020	%	FY2021	%	FY2022	%	Total Dollars	%
SBE Payments	\$44,201,446.74	19.62%	\$22,587,470.40	12.61%	\$14,407,754.59	10.63%	\$8,835,330.66	9.38%	\$90,032,002.39	14.20%
WBE Payments	\$4,481,527.13	1.99%	\$1,266,968.75	0.71%	\$2,480,453.42	1.83%	\$1,268,460.84	1.35%	\$9,497,410.14	1.50%
MBE Asian Payments	\$4,290,851.31	1.90%	\$3,461,185.08	1.93%	\$3,226,860.34	2.38%	\$1,652,839.48	1.76%	\$12,631,736.21	1.99%
MBE Black Payments	\$2,355,963.79	1.05%	\$2,408,884.35	1.34%	\$1,166,529.37	0.86%	\$588,036.46	0.62%	\$6,519,413.97	1.03%
MBE Hispanic Payments	\$4,505,900.47	2.00%	\$3,228,188.63	1.80%	\$3,237,696.55	2.39%	\$1,939,949.40	2.06%	\$12,911,735.05	2.04%
MBE Native American	\$0.00	0.00%	\$0.00	0.00%	\$30,026.50	0.02%	\$60,937.00	0.06%	\$90,963.50	0.01%
S/M/WBE Payments	\$59,835,689.44	26.56%	\$32,952,697.21	18.40%	\$24,549,320.77	18.12%	\$14,345,553.84	15.24%	\$131,683,261.26	20.77%
Non-SBE Payments	\$165,432,831.47	73.44%	\$146,147,316.59	81.60%	\$110,938,833.51	81.88%	\$79,812,956.11	84.76%	\$502,331,937.68	79.23%
Total Payments	\$225,268,520.91	100%	\$179,100,013.80	100%	\$135,488,154.28	100%	\$94,158,509.95	100%	\$634,015,198.94	100%

*SBE-Small Business Enterprise-Predominately White male *S/MBE- Small Minority Business Enterprise- All minority groups combined (Male&Female) *S/WBE- Small Woman Business Enterprise- Predominantly White female

Summary of All Payments from Non-Exempt Contracts from the Current **EBO Ordinance.**

FY2019-FY2022 Overall S/M/WBE Participation Non-Exempt Contracts EBO Ordinance										
Payment Classification	FY2019	%	FY2020	%	FY2021	%	FY2022	%	Total Dollars	%
SBE Payments	\$10,804,057.91	16.32%	\$30,943,820.71	24.72%	\$35,085,306.60	18.94%	\$37,063,844.70	15.34%	\$113,897,029.92	18.42%
WBE Payments	\$1,236,050.47	1.87%	\$3,460,675.23	2.76%	\$5,864,953.53	3.17%	\$6,893,148.18	2.85%	\$17,454,827.41	2.82%
MBE Asian Payments	\$99,954.32	0.15%	\$549,539.28	0.44%	\$1,193,215.68	0.64%	\$2,000,108.44	0.83%	\$3,842,817.72	0.62%
MBE Black Payments	\$599,029.75	0.90%	\$2,487,536.19	1.99%	\$3,276,198.54	1.77%	\$6,075,806.55	2.51%	\$12,438,571.03	2.01%
MBE Hispanic Payments	\$1,544,282.55	2.33%	\$3,740,825.09	2.99%	\$6,821,642.77	3.68%	\$11,579,304.64	4.79%	\$23,686,055.05	3.83%
MBE Native American	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
S/M/WBE Payments	\$14,283,375.00	21.58%	\$41,182,396.50	32.90%	\$52,241,317.12	28.20%	\$63,612,212.51	26.33%	\$171,319,301.13	27.71%
Non-SBE Payments	\$43,701,278.68	66.02%	\$69,258,029.56	55.32%	\$119,415,257.24	64.46%	\$159,331,964.50	65.95%	\$391,706,529.98	63.36%
Sub-Total	\$57,984,653.68	87.6%	\$110,440,426.06	88.22%	\$171,656,574.36	92.65%	\$222,944,177.01	92.27%	\$563,025,831.11	91.07%
*S/M/WBE Payments (No API)	\$251,337.53	0.38%	\$359,811.23	0.33%	\$935,006.39	0.50%	\$1,410,629.12	0.58%	\$2,956,784.27	0.48%
*Non- SBE Payments	\$7,962,406.49	12.03%	\$14,386,168.14	13.03%	\$12,676,739.93	6.84%	\$17,253,839.86	7.14%	\$52,279,154.42	8.46%
Total Payments	\$66,198,397.70	100.00%	\$125,186,405.43	100%	\$185,268,320.68	100%	\$241,608,645.99	100%	\$618,261,769.80	100%

Summary of All Payment Distribution to S/M/WBE from Non-Exempt Contracts **by BCC Districts FY2019-FY2022**

Overall S/M/WBE Payments By District (Non-Exempt Contracts FY2019-FY2022)										
	2019	%	2020	%	2021	%	2022	%	Total Dollars	Percentage
District 1	\$12,061,770.38	16.22%	\$8,267,386.90	11.10%	\$11,957,708.19	15.38%	\$13,703,548.52	17.27%	\$45,990,413.99	15.03%
District 2	\$21,491,251.36	28.90%	\$20,954,115.50	28.13%	\$22,531,103.87	28.99%	\$16,952,880.77	21.36%	\$81,929,351.50	26.78%
District 3	\$8,067,940.91	10.85%	\$6,626,777.40	8.90%	\$6,037,252.02	7.77%	\$6,883,253.43	8.67%	\$27,615,223.76	9.03%
District 4	\$4,319,025.85	5.81%	\$2,767,313.13	3.71%	\$2,057,240.94	2.65%	\$5,253,568.69	6.62%	\$14,397,148.61	4.71%
District 5	\$938,836.46	1.26%	\$733,846.96	0.99%	\$1,250,271.07	1.61%	\$1,394,376.76	1.76%	\$4,317,331.25	1.41%
District 6	\$6,580,371.46	8.85%	\$14,889,380.59	19.99%	\$11,803,112.58	15.19%	\$13,687,228.70	17.24%	\$46,960,093.33	15.35%
District 7	\$20,911,205.55	28.12%	\$20,256,084.46	27.19%	\$22,087,155.61	28.42%	\$21,493,538.60	27.08%	\$84,747,984.22	27.70%
Total Payments	\$74,370,401.97	100.00%	\$74,494,904.94	100.00%	\$77,723,844.28	100.00%	\$79,368,395.47	100.00%	\$305,957,546.66	100.00%

Goal Setting Items FY2019 (Q2-Q4)

Department	Solicitation Description	API	Gender Conscious/ Neutral
FDO	PBSO HQ Renovation	25% SBE Evaluation Preference for Respondents or Bidders of which 10% has segmented MBE Subcontracting Goal for Eligible SMBE Firms. (Ord. 2-80.27(1)(c) and Ord. 2-80.27(2)(b)).	Gender Conscious
ENG	Project 2017512 Florida Mango Road over the PBC L-2 Canal	SBE Subcontracting Program and MBE Subcontracting Goals. The recommended MBE Subcontracting Goal is set to apply to African Americans and Hispanics, as these groups have shown significant disparity. This is a 20% SBE Subcontracting goal of which 3% is to be comprised of MBEs. (Ord. 2-80.27(1)(c) and Ord. 2-80.27(2)(b).)	Gender Conscious
AIR	Advertising Agency Services	SBE Subcontracting Goals for Professional Services and M/WBE Evaluation Preferences for Professional Services. (Ord. 2-80.27(3)(e) and 2-80.27(4)(b).)	Gender Conscious
WUD	19-076 Water Treatment & Water Resources Engineering	SBE Subcontracting Goals for Professional Services – 20% and M/WBE Evaluation Preferences for Professional Services Up to 15 Evaluation Points for African American MBE firms. (Ord. 2-80.27(3)(e). and 2-80.27(4)(b))	Gender Conscious
WUD	Project 19-028 Capital Improvement Plan Program Management	20% SBE Subcontracting Goal for Professional Services and up to 15 Evaluation Points for M/WBE Participation Professional Services	Gender Conscious
WUD	Secondary Clarified and Effluent Filtration Improvements	10% SBE Subcontracting Program (Ord. 2-80.27(1)(c)) and 3% MBE Subcontracting Goal (Ord. 2-80.27(2)(b))	Gender Conscious
FDO	Asbestos Abatement Single Trade Annual Contract	SBE Price Preference	Gender Neutral
FDO	Asphalt Single Trade Annual	SBE Price Preference and Sheltered Market	Gender Neutral
FDO	CMA 680-18012 Electrical Services/Installation	SBE Price Preference	Gender Neutral
FDO	Demolition Single Trade Annual	SBE Price Preference and Sheltered Market	Gender Neutral
FDO	Electrical Single Trade Annual	SBE Price Preference	Gender Neutral
FDO	Flooring Single trade Annual Contract	SBE Price Preference and Sheltered Market	Gender Neutral

Goal Setting Items FY2019 (Q2-Q4)

FDO	IAQ Remediation Single Trade Annual Contract	SBE Price Preference and Sheltered Market	Gender Neutral
FDO	Low Voltage Single Trade Annual	SBE Price Preference	Gender Neutral
FDO	Minor Construction Multi-trade Annual	Sheltered Market	Gender Neutral
FDO	Overhead Doors Single Trade Annual	SBE Price Preference and Sheltered Market	Gender Neutral
FDO	Painting & Weatherproofing Single Trade Annual	SBE Price Preference and Sheltered Market	Gender Neutral
FDO	Roofing Single Trade Annual	Sbe Price Preference	Gender Neutral
ENG	Annual Intersection Improvements Design Contract Renewal	20% SBE Price Preference	Gender Neutral
ENG	Annual Traffic Signal Design Contract Renewal	20% SBE Price Preference	Gender Neutral
ENG	CR880 & Sam Center Road over SFwMD Ocean Canal	20% SBE Price Preference	Gender Neutral
FDO	Existing Continuing Annual	20% SBE Subcontracting Goal	Gender Neutral
FDO	Existing Continuing Annual - CM Glades and Four Points	20% SBE Subcontracting Goal	Gender Neutral
ENG	Project 2019501 - Melaleuca & Jog Intersection	20% SBE Subcontracting Goal and SBE Prime Evaluation Preference up to 15% of the total number of evaluation points	Gender Neutral
ERM	Coastal & Marine Engineering Annual Contract	20% SBE Subcontracting Goal for Professional Services	Gender Neutral
FDO	ACC Design Rev022119 Facility Renewal/Replacement	20% SBE Subcontracting Goal and SBE Evaluation up to 15 Points	Gender Neutral
PUR	Blanket Goal for DPOs Under \$4,999	10% SBE Price Preference	Gender Neutral
PUR	Purchasing Procurements for Goods and Services Valued from \$5,000 to \$99,999 except for Pre Qualified Solicitations	10% SBE Price Preference (Ord 2-80.27(5)(f))	Gender Neutral
WUD	Ground Maintenance NR Pump, Lake Region WTP	10% SBE Price Preference (Ord 2-80.27(5)(f))	Gender Neutral
FDO	CM for Animal Care and Control Facility	OEBO Pilot Program (PPM – Attachment 3) SBE Evaluation Preference for Mentoring – Up to 5% of evaluation points for CM/SBE Partnering; SBE Evaluation Preference for SBE Participation – Up to 10% of evaluation points for SBE participation Plan; Return to Goal Setting Committee prior to subcontracting bidding for mandatory subcontracting goal for the construction subcontracts	Gender Neutral

Goal Setting Items FY2019 (Q2-Q4)

FDO	ACC Design Rev022119 Facility Renewal/Replacement	20% SBE Subcontracting Goal and SBE Evaluation up to 15 Points	Gender Neutral
FDO	Plumbing Services Minor/Incidental	SBE Sheltered Market for Projects <\$100,000 when three SBEs are available (Ord. 2-80.27(1)(b)); if there are less than three SBEs available 10% SBE Price Preference (Ord. 2-80.27(1)(e)).	Gender Neutral
FDO	Sports Field Lighting	SBE Sheltered Market for Projects <\$100,000 when three SBEs are available (Ord. 2-80.27(1)(b)); if there are less than three SBEs available 10% SBE Price Preference (Ord. 2-80.27(1)(e)); FDO and OEBO will perform significant outreach to vendors to determine availability	Gender Neutral
WUD	WTP & VFD Grounding	SBE Price Preference Single Trade (Ord. 2-80.27(1)(e)).	Gender Neutral
AIR	Concourse B&C Door Replacement	SBE Price Preference (Ord. 2-80.27(5)(f)).	Gender Neutral
ENG	Project 2017600 Loxahatchee C-19 Stabilization	20% SBE Subcontracting Program (Ord. 2-80.27(1)(c)).	Gender Neutral
ENG	Project 2018051 Annual Milling/Resurfacing renewal	Renewal at 15% SBE Subcontracting Goal	Gender Neutral
ENG	Project 2018052 Annual Concrete and Pathway	20% SBE Subcontracting Program (Ord. 2-80.27(1)(c)).	Gender Neutral
ENG	Project 2018053 Annual Small Paving & Minor Construction	20% SBE Subcontracting Program (Ord. 2-80.27(1)(c)).	Gender Neutral
ENG	Structural Engineering Annual Services	20% SBE Subcontracting Goals for Professional Services (Ord. 2-80.27(3)(e)).	Gender Neutral
FDO	ASSA ABLOY IN 120 Locks	SBE Price Preference (Ord. 2-80.27(5)(f)).	Gender Neutral
FDO	Signage Pre Qual	SBE Price Preference (Ord. 2-80.27(5)(f)).	Gender Neutral
FDO	Window Treatments, Repair and Replace Pre Qual	SBE Price Preference (Ord. 2-80.27(5)(f)).	Gender Neutral
PRK	Aluminum/Black Iron/Steel/Metal Products Countywide Pre Qual	SBE Price Preference (Ord. 2-80.27(5)(f)).	Gender Neutral
PRK	Fertilizers Mirimichi Green	SBE Price Preference (Ord. 2-80.27(5)(f)).	Gender Neutral
PRK	Pesticides, Fertilizers, and Adjuvants	SBE Price Preference (Ord. 2-80.27(5)(f)).	Gender Neutral
PRK	Tree Removal Services	SBE Price Preference (Ord. 2-80.27(5)(f)).	Gender Neutral
WUD	Pipeline Continuing Construction Contract	20% SBE Subcontracting Program (Ord. 2-80.27(1)(c)).	Gender Neutral

Goal Setting Items FY2019 (Q2-Q4)

FDO	ACC Design Rev022119 Facility Renewal/Replacement	20% SBE Subcontracting Goal and SBE Evaluation up to 15 Points	Gender Neutral
WUD	Project 19-032 Mit of the WRNWWTP & WRWWTP Deep Well Injection	SBE Price Preference (Ord. 2-80.27(1)(e)).	Gender Neutral
AiR	Development Site Lease Agreements	SBE Subcontracting Goal (20%). (Ord. 2-80.27 (1)(c)).	Gender Neutral
AIR	Passenger Boarding Bridge Painting	SBE Price Preference (Ord. 2-80.27(5)(f)).	Gender Neutral
ENG	Intersection Improvements	SBE Evaluation Preference for Prime Respondents or Bidders and SBE Subcontracting Goals for Professional Services (Ord. 2-80.27(3)(d) Option 2 and Ord. 2-80.27(3)(e)).	Gender Neutral
ENG	Project 2019604 Lyons Road & Sansburys Way Bike Lanes	SBE Subcontracting Goals for Professional Services (20%) (Ord. 2-80.27 (3)(e))	Gender Neutral
ENG	Traffic Signal Annual	SBE Evaluation Preference for Prime Respondents or Bidders and SBE Subcontracting Goals for Professional Services (Ord. 2-80.27(3)(d) Option 2 and Ord. 2-80.27(3)(e)).	Gender Neutral
FDO	Design Professional for Public Radio System	SBE Evaluation Preference for Prime Respondents or Bidders (Ord. 2-80.27(3)(d) Option 1).	Gender Neutral
FDO	Planning Services Insight 2040 Park Master Plan	SBE Evaluation Preference for Prime Respondents or Bidders (15 Points) (Ord. 2-80.27(3)(d) Option 1).	Gender Neutral
FDO	Plumbing Services Minor Maintenance and Repair	SBE Price Preference (Ord. 2-80.27(1)(e))	Gender Neutral
WUD	Project 18-055 - WTP 11 High Service Pump Station	SBE Subcontracting Program (20%). (Ord. 2-80.27(1)(c)).	Gender Neutral
AIR	Grounds Maintenance at Airport Properties and Belvedere Road Median	SBE Price Preference (Ord. 2-80.27(5)(f)).	Gender Neutral
ENG	Project 2018506 Royal Palm/Orange/Coconut	SBE Evaluation Preference for Prime Respondents or Bidders (Ord. 2-80.27 (3)(d) Option 2) and SBE Subcontracting Goals for Professional Services (Ord. 2-80.27 (3)(e)).	Gender Neutral
ENG	Project 2019112 Miner Road from Military Trail to Lawrence Road	SBE Evaluation Preference for Prime Respondents or Bidders (Ord. 2-80.27 (3)(d) Option 1) and SBE Subcontracting Goals for Professional Services (Ord. 2-80.27 (3)(e)).	Gender Neutral

Goal Setting Items FY2019 (Q2-Q4)

FDO	ACC Design Rev022119 Facility Renewal/Replacement	20% SBE Subcontracting Goal and SBE Evaluation up to 15 Points	Gender Neutral
FDO	Design Services Aqua Crest Pool Renovations	SBE Evaluation Preference for Prime Respondents or Bidders (Ord. 2-80.27 (3)(d) Option 2) and SBE Subcontracting Goals for Professional Services (Ord. 2-80.27 (3)(e)).	Gender Neutral
FDO	Design Services Supervisor of Elections Production Facility	SBE Evaluation Preference for Prime Respondents or Bidders (Ord. 2-80.27 (3)(d) Option 2) and SBE Subcontracting Goals for Professional Services (Ord. 2-80.27 (3)(e)).	Gender Neutral
FDO	Project 15074C A/C Chiller Preventative Maintenance Term Contract	SBE Price Preference (Ord. 2-80.27 (5)(f)).	Gender Neutral
PTN	Online Presence Overhaul - Presented as an RFP	SBE Evaluation Preference for Prime Respondents or Bidders (Ord. 2-80.27(5)(c) Option 1).	Gender Neutral
WUD	Painting Services	SBE Price Preference (Ord. 2-80.27 (5)(f)).	Gender Neutral
WUD	Tanks, Clearwell Finished Water Cleaning & Inspections	SBE Price Preference (Ord. 2-80.27 (5)(f)).	Gender Neutral
ENG	Project 2019601 Westgag Avenue Improvements	SBE Evaluation Preference for Prime Respondents or Bidders and SBE Subcontracting Goals for Professional Services (Ord. 2-80.27(3)(d) Option 2 and Ord. 2-80.27(3)(e)).	Gender Neutral
FDO	Commercial Development Site Lease for Morikami	SBE Subcontracting Program (Ord. 2-80.27 (1)c)).	Gender Neutral
FDO	Electrical Annual Contract	SBE Sheltered Market for Small Construction Contracts and SBE Price Preference (Ord. 2-80.27 (1)(b) and Ord. 2-80.27 (1)(e)).	Gender Neutral
FDO	Supervisor of Elections Production Facility	Construction Industry (Race and Gender Neutral Remedies) – SBE Mentor Protégé Program (OEBO PPM – Attachment 3(1))	Gender Neutral
WUD	Grounds Maintenance Various Locations	SBE Price Preference (Ord. 2-80.27(5)(f)).	Gender Neutral
WUD	Hydroblasting at Various WTPs	SBE Price Preference (Ord. 2-80.27(5)(f)).	Gender Neutral
FDO	Grounds Maintenance North Region Term Contract	SBE Price Preference (Ord. 2-80.27(5)(f)).	Gender Neutral
wUD	Sod, Pick-Up & Delivery, Furnish & Install	SBE Price Preference (Ord. 2-80.27(5)(f)).	Gender Neutral
AIR	Generator/Pump MTC, PBA, North County, and Lantana Airports	SBE Price Preference (Ord. 2-80.27(5)(f).)	Gender Neutral

Goal Setting Items FY2019 (Q2-Q4)

FDO	ACC Design Rev022119 Facility Renewal/Replacement	20% SBE Subcontracting Goal and SBE Evaluation up to 15 Points	Gender Neutral
ERM	Fencing, Post and Rail, Furnish and Install, Term Contract	SBE Price Preference (Ord. 2-80.27(1)(e).)	Gender Neutral
FDO	Architectural Services, Continuing Contract	SBE Evaluation Preference for Prime Respondents or Bidders, Option 2 and SBE Subcontracting Goals for Professional Services (Ord. 2-80.27(3)(d) Option 2 and Ord. 2-80.27(3)(e).)	Gender Neutral
FDO	Environmental Consultants Continuing Contract	SBE Evaluation Preference for Prime Respondents or Bidders, Option 1 (Ord. 2-80.27(3)(d) Option 1.)	Gender Neutral
FDO/PREM	Vista Center Food Service Concession	SBE Evaluation Preference for Prime Respondents or Bidders (Ord. 2-80.27(5)(c) Option 1.)	Gender Neutral
ISS	Cabling Systems, Installation & Maintenance, Term Contract	SBE Price Preference (Ord. 2-80.27(1)(e).)	Gender Neutral
WUD	CD03 Water Distribution System Improvements – Phase 2	SBE Subcontracting Program (Ord. 2-80.27(1)(c).)	Gender Neutral
WUD	Hauling/Disposal Services Wastewater Rag & Grit	SBE Price Preference (Ord. 2-80.27(5)(f).)	Gender Neutral
WUD	Painting/Coating Services, Chemical Containment Areas - SRWRF	SBE Price Preference (Ord. 2-80.27(5)(f).)	Gender Neutral
WUD	Tank Cleaning Services, Wastewater Treatment Plants	SBE Price Preference (Ord. 2-80.27(5)(f).)	Gender Neutral
ENG	Garden Road from S of FDOT Canal to S of Blue Heron Boulevard	SBE Subcontracting Program (Ord. 2-80.27(1)(c).)	Gender Neutral
ENG	Kudza Road over LWDD L-8 Canal	SBE Subcontracting Program (Ord. 2-80.27(1)(c).)	Gender Neutral
FDO	Heating, Ventilation, and Air Conditioning (HVAC) Services, Term Contract	SBE Price Preference (Ord. 2-80.27(5)(f).)	Gender Neutral
HR	Temporary Personnel, General Laborers	SBE Price Preference (Ord. 2-80.27(5)(f).)	Gender Neutral
PRK	CMA 18067 Fence Chain Link, Repair, Furnish, and Install	SBE Price Preference (Ord. 2-80.27(5)(f).)	Gender Neutral
PRK	Irrigation Pump, Countywide	SBE Price Preference (Ord. 2-80.27(5)(f).)	Gender Neutral
ENG	Project 2015601 Central Blvd & University Blvd Intersection	SBE Subcontracting Program (Ord. 2-80.27(1)(c).)	Gender Neutral
ENG	Project 2019500 60th Street N from W of 140th Ave to Avocado	SBE Evaluation Preference for Prime Respondents or Bidders – Option 2 and SBE Subcontracting Goals for Professional Services. (Ord. 2-80.27(3)(d) Option 2 and 2-80.27(3)(e).)	Gender Neutral
FIRE	A/C Maintenance	SBE Price Preference (Ord. 2-80.27(5)(f).)	Gender Neutral
FIRE	Project 18054 Grounds Maintenance	SBE Price Preference (Ord. 2-80.27(5)(f).)	Gender Neutral
WUD	Welding Services	SBE Price Preference (Ord. 2-80.27(5)(f).)	Gender Neutral

Goal Setting Items FY2020

Department	Solicitation Description	API	Gender Conscious/ Neutral
WUD	Project 19-077 General Utility Architectural/Value	SBE Subcontracting Goals for Professional Services and M/WBE Evaluation Preferences for Professional Services for African American owned firms. <i>(Ord. 2-80.27(3)(e) and Ord. 2-80.27(4)(b).)</i>	Gender Conscious
WUD	Project 19-078 Wastewater Engineering Services	SBE Subcontracting Goals for Professional Services and M/WBE Evaluation Preferences for Professional Services for African American owned firms. <i>(Ord. 2-80.27(3)(e) and Ord. 2-80.27(4)(b).)</i>	Gender Conscious
FDO	Project 19207 Canyon District Park	SBE Subcontracting Program (25%) and M/WBE Subcontracting Goals (3% for African American and Hispanic American) <i>(Ord. 2-80.27(1)(c) and Ord. 2-80.27(2)(b).)</i>	Gender Conscious
AIR	PBI Second Level Temperature & Humidity Control Corrections	SBE Subcontracting Program and M/WBE Subcontracting Goals, 16% of which 4% is an MBE Goal for African Americans and Hispanics <i>(Ord. 2-80.27(1)(c) and 2-80.27(2)(b))</i>	Gender Conscious
OFMB	Countywide Auditing Services	SBE Subcontracting Goals for Professional Services (25% of which 10% is M/WBE for African Americans and Women); M/WBE Evaluation Preferences for Professional Services (up to 15%); and M/WBE Subcontracting Goals for Professional Services <i>(Ord. 2-80.27(3)(e); 2-80.27(4)(b) and 2-80.27(4)(c))</i>	Gender Conscious
WUD	2019 Pipeline Construction Contract	SBE Subcontracting Program (20% of which 5% is for African Americans and/or Hispanics) and M/WBE Subcontracting Goals <i>(Ord. 2-80.27(1)(c) and 2-80.27(2)(b))</i>	Gender Conscious
WUD	Lift Station Rehabilitation	SBE Subcontracting Program (20% of which 3% is for African Americans and/or Hispanics) and M/WBE Subcontracting Goals <i>(Ord. 2-80.27(1)(c) and 2-80.27(2)(b))</i>	Gender Conscious
WUD	Reclaimed Water Delivery Controls at Seminole Improvement District (SID) M-2 Canal	SBE Subcontracting Program (20% of which 5% is for African Americans and Hispanics) and M/WBE Subcontracting Goals <i>(Ord. 2-80.27(1)(c) and 2-80.27(2)(b))</i>	Gender Conscious
RISK	Insurance Service Broker	SBE Subcontracting Goals for Professional Services (20% of which 5% is for African Americans) and M/WBE Subcontracting Goals for Professional Services <i>(Ord. 2-80.27(3)(e) and 2-80.27(4)(c))</i>	Gender Conscious
WUD	Lift Station Rehabilitation Project Bid Package 2	SBE Subcontracting Program (20% of which 5% is for African Americans and Hispanics) and M/WBE Subcontractin Goals <i>(Ord. 2-80.27(1)(c) and 2-80.27(2)(b))</i>	Gender Conscious

Goal Setting Items FY2020

ENG	Haverhill Rd N of Caribbean Blvd to Bee Line Hwy	SBE Subcontracting Program (20% of which 3% is for African Americans and Hispanics) and M/WBE Subcontracting Goals. (Ord. 2-80.27(1)(c) and Ord. 2-80.27(2)(b))	Gender Conscious
FDO	Roger Dean Stadium Renovation Project	SBE and M/WBE Subcontracting Goals (20% SBE of which 5% is for African Americans and Hispanics) (Ord. 2-80.27(1)(c) and Ord. 2-80.27(2)(b))	Gender Conscious
WUD	Systemwide Force Main Evaluation	SBE Subcontracting Goals for Professional Services (20%) and M/WBE Evaluation Preferences for Professional Services (Up to 15% for African Americans) (Ord. 2-80.27(3)(e) and Ord. 2-80.27(4)(b))	Gender Conscious
WUD	System-Wide Wellfield Improvements WUD 19-022 Phase 1	SBE Subcontracting Program (20% of which 5% is for African Americans and/or Hispanics) and M/WBE Subcontracting Goals (Ord. 2-80.27(1)(c) and 2-80.27(2)(b))	Gender Conscious
WUD	Lift Station Rehabilitation/WUD Project No. 20-035	SBE Subcontracting Goals for Professional Services (20%) and M/WBE Evaluation Preferences for Professional Services (Up to 15% for African Americans) (Ord. 2-80.27(3)(e) and Ord. 2-80.27(4)(b))	Gender Conscious
AIR	Terminal Condensation Phase 2	SBE Subcontracting Program (20% of which 5% is for African Americans and/or Hispanics) and M/WBE Subcontracting Goals (Ord. 2-80.27(1)(c) and 2-80.27(2)(b))	Gender Conscious
WUD	Master Lift Station and Repump Improvements/WUD Project No. 20-043	SBE Subcontracting Goals for Professional Services (20%) and M/WBE Evaluation Preferences for Professional Services (Up to 15% for African Americans) (Ord. 2-80.27(3)(e) and Ord. 2-80.27(4)(b))	Gender Conscious
WUD	SFWRF Process Improvements	SBE Subcontracting Goals for Professional Services (20%) and M/WBE Evaluation Preferences for Professional Services (Up to 15 points for African Americans) (Ord. 2-80.27(3)(e) and Ord. 2-80.27(4)(b))	Gender Conscious
WUD	WTP 8 Process Improvements	SBE Subcontracting Goals for Professional Services (20%) and M/WBE Evaluation Preferences for Professional Services (Up to 15 points for African Americans) (Ord. 2-80.27(3)(e) and Ord. 2-80.27(4)(b))	Gender Conscious
ENG	2021500 Lyons Road, Atlantic Avenue to S. of Flavor Pict Road	SBE Subcontracting Goals for Professional Services (20%) and M/WBE Evaluation Preferences for Professional Services (Up to 15 points for African Americans) (Ord. 2-80.27(3)(e) and Ord. 2-80.27(4)(b))	Gender Conscious
ENG	2021501 Haverhill Road, Hypoluxo Road to Lantana Road	SBE Subcontracting Goals for Professional Services (20%) and M/WBE Evaluation Preferences for Professional Services (Up to 15 points for African Americans) (Ord. 2-80.27(3)(e) and Ord. 2-80.27(4)(b))	Gender Conscious

Goal Setting Items FY2020

FDO	PBSO HQ Renovations - Exterior & Interior	SBE Subcontracting Program (20% of which 5% is for African Americans and/or Hispanics) and M/WBE Subcontracting Goals (Ord. 2-80.27(1)(c) and 2-80.27(2)(b))	Gender Conscious
WUD	Green Cay Phase 2 Progressive Design	OEBO Pilot Program, Evaluation Preference for Mentoring (up to 5% for M/WBE - African Americans & Hispanics); Evaluation Preference for M/WBE Participation (African Americans & Hispanics up to 10%); and Return to Goal Setting Committee Prior to Subcontractor Bidding (Ord. 2-80.27(2)(e) and OEBO PPM Att. 3, Sec. 2	Gender Conscious
WUD	Wellfield Improvements - Phase 2	SBE Subcontracting Program (20% of which 5% is for African Americans and/or Hispanics) and M/WBE Subcontracting Goals (Ord. 2-80.27(1)(c) and 2-80.27(2)(b))	Gender Conscious
FIRE	Operations Review & Analysis Communications Center	SBE Subcontracting Goals for Professional Services (20% of which 10% is for African Americans) and M/WBE Subcontracting Goals for Professional Services (Ord. 2-80.27(3)(e) and 2-80.27(4)(c))	Gender Conscious
WUD	Project 19-079 Utility Hydrogeologic Engineering	SBE Evaluation Preference for Prime Respondents or Bidders, Option 2 and SBE Subcontracting Goals for Professional Services (Ord. 2-80.27(3)(d) Option 2 and Ord. 2-80.27(3)(e).)	Gender Neutral
WUD	Project 19-080 Electrical Instrumentation and Telemetry Engineering	SBE Evaluation Preference for Prime Respondents or Bidders, Option 2 (Ord. 2-80.27(3)(d) Option 2.)	Gender Neutral
WUD	Project 19-081 – Surveying and Mapping Services	SBE Evaluation Preference for Prime Respondents or Bidders, Option 1 (Ord. 2-80.27(3)(d) Option 1.)	Gender Neutral
WUD	Project 19-082 Utility Distribution & Collection System Engineering	SBE Evaluation Preference for Prime Respondents or Bidders, Option 2 and SBE Subcontracting Goals for Professional Services (Ord. 2-80.27(3)(d) Option 2 and Ord. 2-80.27(3)(e).)	Gender Neutral
WUD	Project 19-083 Emergency and Disaster Mitigation Engineering	SBE Evaluation Preference for Prime Respondents or Bidders, Option 1 and SBE Subcontracting Goals for Professional Services (Ord. 2-80.27(3)(d) Option 1.) and Ord. 2-80.27(3)(e).)	Gender Neutral
ENG	Project No. 2018051 Annual Milling and Resurfacing Construction Contract	SBE Subcontracting Program (15%) with updated language in the renewal documents. (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	Project 2020053 Annual Landscaping Construction Contract	SBE Subcontracting Program (Ord. 2-80.27(1)(c).)	Gender Neutral
WUD	Lime Sludge, Hauling and Disposal of	SBE Price Preference (Ord. 2-80.27(5)(f).)	Gender Neutral
WUD	Pressure Cleaning/Sealing of Wood Surfaces	SBE Price Preference (Ord. 2-80.27(5)(f).)	Gender Neutral

Goal Setting Items FY2020

ENG	Annual Construction Engineering Inspection Services (CEI)	SBE Evaluation Preference for Prime Respondents or Bidders, Option 2 and SBE Subcontracting Goals for Professional Services (20%) <i>(Ord. 2-80.27(3)(d) Option 2 and Ord. 2-80.27(3)(e).)</i>	Gender Neutral
ENG	Annual Construction Materials Testing Geotechnical Engineering & Inspection	SBE Evaluation Preference for Prime Respondents or Bidders, Option 2 and SBE Subcontracting Goals for Professional Services <i>(Ord. 2-80.27(3)(d) Option 2 and Ord. 2-80.27(3)(e).)</i>	Gender Neutral
ENG	Civil Engineering Annual Services	SBE Subcontracting Goals for Professional Services (20%) <i>(Ord. 2-80.27(3)(e).)</i>	Gender Neutral
ENG	Project 2016505 Prairie Road over LWDD L-8 Canal Bridge Replacement	SBE Subcontracting Program <i>(Ord. 2-80.27(1)(c).)</i>	Gender Neutral
FDO	Mosquito Control Division Compound	SBE Evaluation Preference for Prime Respondents or Bidders, Option 2 and SBE Subcontracting Goals for Professional Services (20%) <i>(Ord. 2-80.27(3)(d) Option 2 and Ord. 2-80.27(3)(e).)</i>	Gender Neutral
PTN	Project 19089/SS Advertising Revenue Contract	SBE Evaluation Preference for Prime Respondents or Bidders, Option 2 and SBE Subcontracting Goals for Professional Services (10%) <i>(Ord. 2-80.27(3)(d) Option 2 and Ord. 2-80.27(3)(e).)</i>	Gender Neutral
FDO	Fire Alarm Replacement, Annual Construction	SBE Sheltered Market for Small Construction Contracts and SBE Price Preference <i>(Ord. 2-80.27(1)(b) and Ord. 2-80.27(1)(e).)</i>	Gender Neutral
FDO	Government Center – Design of Fire Alarm Replacement	SBE Evaluation Preference for Prime Respondents or Bidders, Option 1 and SBE Subcontracting Goals for Professional Services <i>(Ord. 2-80.27(3)(d) Option 1 and Ord. 2-80.27(3)(e).)</i>	Gender Neutral
FDO	Government Center Fire Alarm Replacement CM	Evaluation Preference for Mentoring and Evaluation Preference for SBE Participation <i>(OEBO PPM Attachment 3).</i>	Gender Neutral
FDO	Threshold /Resident Inspection Services	SBE Evaluation Preference for Prime Respondents or Bidders, Option 1 <i>(Ord. 2-80.27(3)(d) Option 1)</i>	Gender Neutral
WUD	Pumps, WILO/EMU, FLYGT & HOMA Pre Qual	SBE Price Preference <i>(Ord. 2-80.27(5)(f).)</i>	Gender Neutral
WUD	Purchase and Delivery of Valve Boxes, Lids, and Risers	SBE Price Preference <i>(Ord. 2-80.27(5)(f).)</i>	Gender Neutral
FDO	Continuing Annual - CM	Evaluation Preference for Mentoring and Evaluation Preference for SBE Participation (10%) and SBE Subcontracting Program (20%) <i>(OEBO PPM Attachment 3, Section 1 and Ord. 2-80.27(1)(c).)</i>	Gender Neutral
FDO	Door Replacement Annual	SBE Sheltered Market for Small Construction Contracts (When there are three (3) or more certified vendors and are valued below \$ 100,000) and SBE Price Preference <i>(Ord. 2-80.27(1)(b) and Ord. 2-80.27(1)(e).)</i>	Gender Neutral

Goal Setting Items FY2020

FDO	HVAC Term Contract Pre Qual	SBE Sheltered Market for Small Construction Contracts (When there are three (3) or more certified vendors and the valued at or below \$ 100,000) and SBE Price Preference (<i>Ord. 2-80.27(1)(b) and Ord. 2-80.27(1)(e).</i>)	Gender Neutral
FDO	John Price Park Campground Phase III	SBE Subcontracting Program (25%) (<i>Ord. 2-80.27(1)(c).</i>)	Gender Neutral
FDO	Plumbing Services Pre Qual	SBE Sheltered Market for Small Construction Contracts (If there are three (3) or more certified vendors) and SBE Price Preference (<i>Ord. 2-80.27(1)(b) and Ord. 2-80.27(1)(e).</i>)	Gender Neutral
FDO	Pressure Cleaning Pre Qual	SBE Price Preference (<i>Ord. 2-80.27(5)(f).</i>)	Gender Neutral
FDO	Project 20111 PBC Fire Rescue Fire Station Improvement Program	SBE Evaluation Preference for Prime Respondents or Bidders, Option 2 and SBE Subcontracting Goals for Professional Services (25%) (<i>Ord. 2-80.27(3)(d), Option 2 and Ord. 2-80.27(3)(e).</i>)	Gender Neutral
PRK	Course Professional Services, Park Ridge	SBE Evaluation Preference for Prime Respondents or Bidders, Option 1 (<i>Ord. 2-80.27(5)(c) Option 1.</i>)	Gender Neutral
PRK	Golf Course Professional Services, Okeeheelee Park	SBE Evaluation Preference for Prime Respondents or Bidders, Option 1 (<i>Ord. 2-80.27(5)(c) Option 1.</i>)	Gender Neutral
FDO	Design Consultant for the Roger Dean Stadium Renovation	SBE Evaluation Preference for Prime Respondents or Bidders, Option 2 and SBE Subcontracting Goals for Professional Services (20%) (<i>Ord. 2-80.27(3)(d), Option 2 and 2-80.27(3)(e).</i>)	Gender Neutral
HR	Project 17-014 – Temporary Employment Personnel, Clerical	SBE Price Preference (<i>Ord. 2-80.27(5)(f)</i>)	Gender Neutral
PRK	Golf Course Maintenance	SBE Evaluation Preference for Prime Respondents or Bidders, Option 2 and SBE Subcontracting Goals for Other Services Contracts Valued at Greater Than Five Million Dollars (\$5,000,000) (5%) (<i>Ord. 2-80.27(5)(c), Option 2 and Ord. 2-80.27(5)(e).</i>)	Gender Neutral
FDO	Glades Road Public Safety Communication Tower	SBE Subcontracting Program (5%) (<i>Ord. 2-80.27(1)(c)</i>)	Gender Neutral
AIR	Reconstruction of Wallis Road East of Haverhill Road	SBE Subcontracting Program (20%) (<i>Ord. 2-80.27(1)(c)</i>)	Gender Neutral
ENG	012506 Intersection Improvements PGA & Military Tra	SBE Subcontracting Program (10%) (<i>Ord. 2-80.27(1)(c)</i>)	Gender Neutral
FDO	Pre-Qual for Moving Services	SBE Price Preference (<i>Ord. 2-80.27(5)(f)</i>)	Gender Neutral
ENG	Stormwater GIS Mapping	SBE Evaluation Preference for Prime Respondents or Bidders and SBE Subcontracting Goals for Professional Services (<i>Ord. 2-80.27(3)(d) Option 2 and Ord. 2-80.27(3)(e).</i>)	Gender Neutral
ENG	Appraisal Services	SBE Evaluation Preference for Prime Respondents or Bidders (<i>Ord. 2-80.27(5)(c) Option 1.</i>)	Gender Neutral

Goal Setting Items FY2020

FDO	Air Conditioning Filters, Term Contract	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
FDO	Sports Field Synthetic Turf	SBE Evaluation Preference for Prime Respondents or Bidders and SBE Subcontracting Goals for Professional Services (25%) (Ord. 2-80.27(3)(d) Option 2 and Ord. 2-80.27(3)(e)).	Gender Neutral
Fire Rescue	cy Roofing Sercies, Minor/incidental, Maintenance and	SBE Price Preference (Ord. 2-80.27(1)(e))	Gender Neutral
Fire Rescue	Uniform Program for Fire Rescue Employees & Animal Care & Control Officers	SBE Evaluation Preference for Prime Respondents or Bidders (Ord. 2-80.27(5)(c) Option 1.)	Gender Neutral
PARK	Promotional Items, Pre-Qual	SBE Price Preference (Ord. 2-80.27(5)(f).)	Gender Neutral
WUD	Grounds Maintenance, Green Cay Wetlands	SBE Price Preference (Ord. 2-80.27(5)(f).)	Gender Neutral
WUD	Mechanical Restraining Devices	SBE Price Preference (Ord. 2-80.27(5)(f).)	Gender Neutral
WUD	Water Utilities Financial Consulting Services	SBE Sub-Contracting Goal for Professional Services of (10%) (Ord. 2-80.27(3)(e))	Gender Neutral
ENG	Landscape Maintenance North & South County	SBE Price Preference (Ord. 2-80.27(5)(f).)	Gender Neutral
FDO	Mechanical, Electrical, Plumbing/Engineering Continuing Contract	SBE Evaluation Preference for Prime Responders or Bidders, Option 2 (> \$500K) and SBE Subcontracting Goals for Professional Services (20%) (Ord. 2-80.27(3)(d) (Option 2) and 2-80.27 (3)(e))	Gender Neutral
FDO	Roger Dean Stadium Renovation CM	SBE Evaluation Preference for Mentoring, (up to 5 points) and Evaluation Preference for SBE Participation (up to 10 points) OEBO PPM – Attachment 3	Gender Neutral
ENG	Seminole Pratt Whitney Rd from Orange Blvd to S. of Northlake Blvd	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	Lyons Rd from N of LWDD L-14 Canal to Lake Worth Rd	SBE Subcontracting Program (13%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	Lyons Rd from LWDD L-38 Canal to Atlantic Avenue	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	Gateway Blvd & High Ridge Rd	SBE Subcontracting Program (10%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	Annual Pavement Marking Contract	SBE Price Preference (Ord. 2-80.27(1)(e))	Gender Neutral
ENG	Annual Pathway and Minor Construction Contract	SBE Subcontracting Program (15%) (Ord. 2-80.27(1)(c))	Gender Neutral
FDO	Lake Ida Rowing Center Concession	SBE Evaluation Preference for Prime Respondents or Bidders (15 points) (Ord. 2-80.27(5)(c) Option 1)	Gender Neutral
FIRE	Physical Fitness Equipment	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
FIRE	Tires, Purchase of and Related Services, Term Contract	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
WUD	South County Reclaimed Water Pipeline	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
FDO	Overhead Door Maintenance & Repair	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
FDO	Two Way Radio Test Equipment	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral

Goal Setting Items FY2020

WUD	HDPE Pipe & Fittings Pre Qual	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
WUD	PVC Pipe & Fittings Pre Qual	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
WUD	2020 Wet Tapping and Line Stops Continuing Construction	SBE Price Preference (Ord. 2-80.27(1)(e))	Gender Neutral
WUD	Mechanical Integrity Testing of SRPF, WTP, & SROC Deep Injection Wells	SBE Price Preference (Ord. 2-80.27(1)(e))	Gender Neutral
WUD	Light Poles, Outdoor lighting, Maintenance & Repairs	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
ENG	Annual Street Lighting	SBE Evaluation Preference for Prime Bidders, Option 2	Gender Neutral
FDO	Environmental Assessment Services (engineering) Continuing Contract	SBE Evaluation Preference for Prime Bidders, Option 2 and SBE Subcontracting Goals for Professional Services (15%)	Gender Neutral
AIR	Domestic Water Valve Replacement at PBI	SBE Subcontracting (Minimum of 10%)	Gender Neutral
ENG	2013531-Palmetto Park Road from SW 7th Avenue to SW 5th Avenue	SBE Subcontracting Program	Gender Neutral
FDO	Okeehelée Golf Course Food Service Concession	SBE Evaluation Preference for Prime Respondents or Bidders (up to 15%)	Gender Neutral
FDO	Sports Field Lighting, Phase II - Fixture Supplier	SBE Evaluation Preference for Prime Respondents or Bidders (up to 15%)	Gender Neutral
FDO	Comprehensive Fire Station Capital Improvements Program/20112	OEBO Pilot Program, Evaluation Preference for Mentoring (up to 5% for SBE Partnering); Evaluation Preference for SBE Participation (up to 10%); and Return to Goal Setting Committee Prior to Subcontractor Bidding	Gender Neutral
FDO	PBSO Headquarters Annex - District #1 & Marine Unit 18205	OEBO Pilot Program, Evaluation Preference for Mentoring (up to 5% for SBE Partnering); Evaluation Preference for SBE Participation (up to 10%); and Return to Goal Setting Committee Prior to Subcontractor Bidding	Gender Neutral
ENG	2015610 Camino Real-Military Trail-SW 7 Avenue	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	2018022 Harbor Road	SBE Subcontracting Program (5%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	2018101 Clint Moore Road & Jog Road	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	2020056 Annual Small Concrete & Pathway	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
FDO	Electrical Services Maintenance & Repair	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
FDO	Grounds Maintenance, Central & South Regions	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
PARK	Mulch Countywide	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
AIR	Awnings Fabricate & Installation at PBIA	SBE Price Preference (Ord. 2-80.27(1)(e))	Gender Neutral
WUD	Electrical Supplies & Equipment	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
WUD	Meter Boxes	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral

Goal Setting Items FY2020

WUD	Pipe & Fittings, Ductile Iron	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
FDO	Honeywell Access Control Hardware	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
FDO	Towing & Recovery of County Vehicles	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
ENG	2021502 Boca Rio Road, Palmetto Park Road to Glades Road	SBE Evaluation Preference for Prime Respondents or Bidders, Option 2 and SBE Subcontracting Goals for Professional Services (20%) Ord. 2-80.27(3)(d), Option 2 and Ord. 2- 80.27(3)(e)	Gender Neutral
ENG	2021504 Sims Road, Lakes of Delray Boulevard to Atlantic Avenue	SBE Evaluation Preference for Prime Respondents or Bidders, Option 2 and SBE Subcontracting Goals for Professional Services (20%) Ord. 2-80.27(3)(d), Option 2 and Ord. 2- 80.27(3)(e)	Gender Neutral
ENG	2021050 Annual Milling and Resurfacing Construction Contract	SBE Subcontracting Program (15%) (Ord. 2-80.27(1)(c))	Gender Neutral

Goal Setting Items FY2021

Department	Solicitation Description	API	Gender Conscious/ Neutral
FDO	Canyon District Park Phase 1A Project 19207	SBE Subcontracting Program (20% of which 5% is for African Americans and/or Hispanics) and M/WBE Subcontracting Goals (Ord. 2-80.27(1)(c) and 2-80.27(2)(b))	Gender Conscious
WUD	Improvements to Lift Stations 393, 1023, and 8168	SBE Subcontracting Program (20% of which 5% is for African Americans and Hispanics) and M/WBE Subcontracting Goals (Ord. 2-80.27(1)(c) and 2-80.27(2)(b))	Gender Conscious
FDO	CM Fire Rescue Renovations	OEBO Pilot Program (PPM – Attachment 3) Evaluation Preference for Mentoring (up to 5% for SBE Partnering); Evaluation Preference for SBE Participation (Up to 10%); and SBE Subcontracting Program (20% of which 5% is for African Americans and Hispanics); and M/WBE Subcontracting Goals (OEBO PPM, Att 3, Sec. 1; Ord. 2-80.27(1)(c); 2-80.27(2)(b))	Gender Conscious
FDO	Fire Station 40/16214	SBE Subcontracting Program (20% of which 5% is for African Americans and Hispanics) and M/WBE Subcontracting Goals (Ord. 2-80.27(1)(c) and 2-80.27(2)(b))	Gender Conscious
ENG	2003503A & 2003503B Northlake Boulevard from East of Seminole Pratt Whitney Road to West of Coconut Boulevard	SBE Subcontracting Program (20% of which 3% is for African Americans and Hispanics) and M/WBE Subcontracting Goals (Ord. 2-80.27(1)(c) and 2-80.27(2)(b))	Gender Conscious
ERM	16-018R/SC Ground Application-Exotics, Wetland & Vegetation Control	SBE Evaluation Preference for Prime Respondents or Bidders; SBE Subcontracting (20% of which 3% is for African Americans and Women; and M/WBE Subcontracting Goals for Professional Services) (Ord. 2-80.27(3)(d) Opt. 2; 2-80.27(e); and 2-80.27(4)(c))	Gender Conscious
Palm Tran	500538 Bus Stop Maintenance	M/WBE Evaluation Preference for African Americans, Hispanics, Asians, and Women Ord. 2-80.27(6)(e)	Gender Conscious
WUD	18-066 Water Treatment Plant No. 2, Treatment and Disposal Improvements Design Package 1, 3 and 4	SBE Subcontracting Program (20% of which 3% is for African Americans and Hispanics) and M/WBE Subcontracting Goals Ord. 2-80.27(1)(c) & 2-80.27 (2)(b)	Gender Conscious
WUD	20-008 Improvements to Lift Stations 1043, 1045 and 5209	SBE Subcontracting Program (20% of which 3% is for African Americans and Hispanics) and M/WBE Subcontracting Goals Ord. 2-80.27(1)(c) & 2-80.27 (2)(b)	Gender Conscious
ENG	Civil Engineering Annual Services	SBE Subcontracting Program (20% of which 3% is for African Americans and Hispanics) and M/WBE Subcontracting Goals Ord. 2-80.27(1)(c) & 2-80.27 (2)(b)	Gender Conscious
ENG	Jog Road from Potomac Road to Yamato Road	SBE Subcontracting Program (20% of which 3% is for African Americans and Hispanics) and M/WBE Subcontracting Goals Ord. 2-80.27(1)(c) & 2-80.27 (2)(b)	Gender Conscious

Goal Setting Items FY2021

ENG	Civil Engineering Annual Services, Project No: 2022050	SBE Subcontracting Goals for Professional Services (20%) and M/WBE Evaluation Preference for Professional Services (for African Americans) (Ord. 2-80.27(3)(e) & 2-80.27(4)(b))	Gender Conscious
FDO	Governmental Center R/R Project/2021-013514	SBE Subcontracting Goals for Professional Services (20%) and M/WBE Evaluation Preference for Professional Services (up to 15 points for African Americans) (Ord. 2-80.27(3)(e) & 2-80.27(4)(b))	Gender Conscious
ENG	2017516 - Clint Moore Rd, Oaks Club Dr to Long Lake Drive	SBE Subcontracting Program (20% of which 8% is African American or Hispanic (Ord. 2-80.27(1)(c) and Ord. 2-80.27(2)(b))	Gender Conscious
FDO	Canyon Branch Library /16215	SBE Subcontracting Program (20% of which 8% is African American or Hispanic (Ord. 2-80.27(1)(c) and Ord. 2-80.27(2)(b))	Gender Conscious
FDO	Uniformed Security Guard Services Judicial & General Locations	SBE Subcontract Goal (25% of which 20% must be M/WBE) & SBE Evaluation Preference for SBE Participation (Ord. 2-80.27(5)(e) & (Ord. 2-80.27(6)(g) & Ord. 2-80.27(5)(c)(option 2)	Gender Conscious
AIR	Planning Consulting Services - 21-11	SBE Subcontracting Goal (10%) & M/WBE Evaluation Preference up to 15% (Ord. 2-80.27 (1)(c) & Ordinance 2-80.27 (4)(b)).	Gender Conscious
AIR	Airport General Engineering Consultant Services DOA21-12	SBE Subcontracting Goal (20%) & M/WBE Evaluation Preference up to 15% (Ord. 2-80.27 (1)(c) & Ordinance 2-80.27 (4)(b)).	Gender Conscious
AIR	FIS & Buidling 846 Storm Resiliency Modifications Package 2	SBE Subcontracting Program (10%) (Ord. 2-80.27(1)(c))	Gender Neutral
AIR	SMC08 Buidling 846 UPS Replacement	SBE Price Preference (Ord. 2-80.27(1)(e))	Gender Neutral
AIR	SMC10 Long Term Parking Garage Joint Repair	SBE Price Preference (Ord. 2-80.27(1)(e))	Gender Neutral
ENG	2014508A Boynton Beach Blvd - Acme Dairy Road	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	2018024 Prairie Road - LWDD L-9 Canal - Meadow Road	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	2021827 Australian Avenue Drainage Improvements	SBE Evaluation Preference for Prime Responders or Bidders, Option 2 (> \$500K) and SBE Subcontracting Goals for Professional Services (20%) (Ord. 2-80.27(3)(d) (Option 2) and 2-80.27 (3)(e))	Gender Neutral
WUD	Arieal (Pipe) Crossign Maintenance	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
WUD	Sanitary Sewer Collection System	SBE Price Preference (Ord. 2-80.27(1)(e))	Gender Neutral
WUD	Tree Pruning	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
ENG	2013500 Linton Blvd @ Military Trail	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	2018806 Hood Road	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	Linton Blvd & Jog Rd Intersection Improvements	SBE Subcontracting Program (15%) (Ord. 2-80.27(1)(c))	Gender Neutral

Goal Setting Items FY2021

FDO	Environmental Assessment Services Contract	SBE Evaluation Preference for Prime Respondents or Bidders, Option 2 and SBE Subcontracting Goals for Professional Services (20%) Ord. 2-80.27(3)(d), Option 2 and Ord. 2-80.27(3)(e)	Gender Neutral
FDO	Roof Inspection & Repair Services	SBE Sheltered Market for Small Construction Contracts (Ord. 2-80.27 (1)(b))	Gender Neutral
PARK	Landscape Installation	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
PARK	Sod, Cert Bermuda	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
AIR	Passenger Boarding Bridge Painting	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
FDO	CM @ Risk Mosquito Control	EBO Pilot Program - Mentor Protégé	Gender Neutral
FIRE	Emergency Transport Third Party	SBE Subcontracting Goals for Professional Services (15%)	Gender Neutral
FDO	Ocean Inlet Park - Marina Areplacement	SBE Subcontracting Program (10%) (Ord. 2-80.27(1)(c))	Gender Neutral
FDO	Tire Services, Term Contract	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
ENG	2015508 - 6th Avenue South Over Lake Osborne Drive	SBE Subcontracting Program (10%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	Hypoluxo Road/Jog Road Intersection Improvements	SBE Subcontracting Program (5%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	2014507 - Military Trail and Gateway Boulevard Intersection Improvements	SBE Subcontracting Program (15%) (Ord. 2-80.27(1)(c))	Gender Neutral
FDO	Flooring (Annual) Contract	SBE Sheltered Market for Small Construction Contracts (<\$100,000) and SBE Price Preferecne (\$100,000>) (Ord. 2-80.27 (1)(b) & 2-80.27(1)(e))	Gender Neutral
WUD	18-066 Water Treatment Plant No. 2, Treatment and Disposal Improvements Design Package 2 - Deep Injection Well	SBE Subcontracting Program (5%) (Ord. 2-80.27(1)(c))	Gender Neutral
WUD	20-041 Floridan Aquifer Wells Rehabilitation	SBE Price Preference (Ord. 2-80.27(1)e)	Gender Neutral
AIR	Fire Pump Replacements at Palm Beach	SBE Subcontracting Program (10%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	2015509 - Benoist Farms Rd, SR 80 to Belvedere Rd.	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	2015520 - Florida Mango Rd, Edgewater Drive to S of Barbados Rd	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	2020606 - Palmetto Park Road Bascule Generator Room Foundation Repair	SBE Price Preference (Ord. 2-80.27(1)(e))	Gender Neutral
ERM	Fencing, Post and Rail, Furnish and Install, Term Contract	SBE Price Preference (Ord. 2-80.27(1)(e))	Gender Neutral
WUD	WUD 18-036 Improvements to Master Repump Station 9-North	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	2019108 Lantana Road at Congress Avenue Intersection Improvements	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral

Goal Setting Items FY2021

FDO/FM	Elevator & Escalator Services for Airports and Government Center Region, Term Contract	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
FDO/Fleet	Napa Piggyback Contract	Authorize the use of the SBE Price Preference in the contract between NAPA and the County. EBO PPM Attachment 4	Gender Neutral
PARK	Surface Coating Services - Countywide	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
ERM	16-017/CC Coastal Vegetation Planting	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
WUD	Western Region Sanitary Sewer System Rehabilitation/21-031	SBE Price Preference (Ord. 2-80.27(1)(e))	Gender Neutral
WUD	Painting and Coating Services, Digestor Tanks, at SRWRF, One-Time Project	SBE Price Preference Ord. 2-80.27(5)(f)	Gender Neutral
WUD	Wellfield Maintenance and Repair Services, Term Contract	SBE Price Preference Ord. 2-80.27(5)(f)	Gender Neutral
FIRE	RFP # 21-046/AW; Digital 911 Logging Recorder System, Purchase and Installation	SBE Evaluation Preference for Prime Respondents or Bidders Ord. 2-80.27(5)(c) Option 1	Gender Neutral
PARK	16006 Playground/Park & Waterpark Equip/Parts (Countywide)	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
FDO	Request for Pre-Qualification of Vendors for Flooring Services, Lump Sum Term Contract	SBE Sheltered Market for Small Construction Contracts (<\$100,000) and SBE Price Preference (\$100,000>) (Ord. 2-80.27 (1)(b) & 2-80.27(1)(e))	Gender Neutral
FDO	PBSO - Eagle Academy IT Renovations	SBE Subcontracting Program (25%) (Ord. 2-80.27(1)(c))	Gender Neutral
FDO	Asbestos and Lead Abatement (Annual Contract)	SBE Price Preference (Ord. 2-80.27(1)(e))	Gender Neutral
ENG	Landscape Maintenance South County	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
ENG	Landscape Maintenance North County	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
PARK	Uniforms, Clothing & Accessories, Work, Purchase, Term Contract CMA#21055	Required SBE Quotations on Informal Solicitations Below \$100,000 and SBE Price Preference (Ord. 2-80.27(5)(b) & 2-80.27(5)(f))	Gender Neutral
FDO	PBSO, Eagle Academy IT Project - Phase II (MEP and Interior Improvements)	SBE Subcontracting (Minimum of 20%) (Ord. 2-80.27(1)(c))	Gender Neutral
RISK	Footwear, Safety, Purchase and Delivery, Bid #16-066	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
FDO	Supervisor of Elections Production Facility/19216	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	Yamato Rd, Lakeridge Blvd to West of FL Turnpike #2017518	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
PARK	Grounds Maintenance @ Various County Parks (17001D)	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
PARK	Fertilizer, Mirimichi (18063RF)	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
PARK	Pesticides, Fertilizers, and Adjuvants (CMA #19028A)	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
PARK	Sand, Topdress, Divot, Bunker, Rootzone	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
PARK	Mulch, Red, Gold & Non-Dyed Wood Chips (Countywide) (18075RB)	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral

Goal Setting Items FY2021

WUD	Continuing Contract for Wastewater Gravity Lines and Manhole Rehabilitations (21-060)	SBE Subcontract Goal (5%) (Ord. 2-80.27(1)c))	Gender Neutral
ENG	Crews with Equipment, Rental of (17-058)	SBE Subcontract Goal (20%) (Ord. 2-80.27(1)c))	Gender Neutral
ENG	Annual Mapping, Survey and LiDAR Processing on a Consultant Service Authorization Basis (2022051)	SBE Subcontract Goal (20% min. mandatory) & SBE Evaluation Preference for SBE Participation (Ord. 2-80.27(3)e)) & (Ord. 2-80.27(3)(d)(option2)	Gender Neutral
AIR	PBI 4th Level Exterior Wall Repairs	SBE Subcontracting Program (20%) (Ord. 2-80.27 (1)(c))	Gender Neutral
AIR	400Hz GPU Point of Use Replacement at PBI	SBE Price Preference (Ord. 2-80.27 (1)(e))	Gender Neutral
ENG	SR 7 and Weisman Way Intersection Improvements 2017106	SBE Subcontracting Program (20%) (Ord. 2-80.27 (1)(c))	Gender Neutral
ENG	Congress Avenue N of Northlake Blvd to Alt A1A - Phase A 2012517	SBE Subcontracting Program (20%) (Ord. 2-80.27 (1)(c))	Gender Neutral
WUD	Water Utilities Financial Consulting Services (Old KMA 17027)	SBE Evaluation Preference for Prime Bidders (Ord. 2-80.27 (3)(d)(Option 1))	Gender Neutral
WUD	Valves, Air Release CMA 19043A	SBE Price Preference (Ord. 2-80.27 (5)(f)).	Gender Neutral
PARK	Ice Machines & Refrigeration, Maintenance & Repair 17007	SBE Price Preference (Ord. 2-80.27 (5)(f)).	Gender Neutral
ENG	Palmetto Park Rd - E of Military Trail to I-95 2016506	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
AIR	Passenger Boarding Bridge Painting	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral

Goal Setting Items FY2022

Department	Solicitation Description	API	Gender Conscious/ Neutral
WUD	Optimization and Improvements Design-Build 21-072	SBE Subcontracting Program (20%)EBO PPM Pilot Program - M/WBE Evaluation Preference for M/WBE Participation: Up to 10 points for M/WBE Participation EBO PPM Pilot Program - M/WBE Evaluation Preference for Mentoring: 5 Points for Design-Build M/WBE Participation (Ord. 2-80.27(1)(c) & EBO PPM Pilot Program, Attachment 3))	Gender Conscious
WUD	Water Main Improvements 15-013	SBE Subcontracting Goal of 20% (of which 3% is for African Americans and Hispanic Americans) and M/WBE Subcontracting Goal (Ord. 2-80.27(1)(c) & Ord. 2-87.27(2)(b)	Gender Conscious
FDO	R/R Main Detention Center - Central Energy Plant	SBE Subcontracting Goal of 20% (of which 3% is for African Americans and Hispanic Americans) and M/WBE Subcontracting Goal (Ord. 2-80.27(1)(c) & Ord. 2-87.27(2)(b)	Gender Conscious
WUD	22-004 Emergency and Disaster Mitigation and Recovery Engineering Services	SBE Subcontracting (20%) and M/WBE Evaluation Preference for AA owned firms (up to 15%) (Ord. 2-80.27(3)(e) & 2-80.27(4)(b)	Gender Conscious
WUD	20-004 WRWWTf Operations Building Progressive Design-Build	M/WBE Mentor Protégé Program - M/WBE Evaluation Preference for Mentoring for AA and/or HA owned firms (up to 5%) & M/WBE Evaluation Preference for M/WBE Participation for AA and/or HA owned firms (sliding scale up to 10%) (EBO PPM, Attachment 3)	Gender Conscious
FDO	20170 Gramercy Park Community Center	SBE Subcontracting Goal (20%) and M/WBE Evaluation Preference (up to 15%)	Gender Conscious
ENG	2014501 - Royal Palm Beach Blvd: M Canal to S. of Orange Blvd.	SBE Subcontracting Goal (20%) of which (3%) MBE Subcontracting Goal for AA and HA Owned Firms (Ord. 2-80.27(1)(c) & 2-80.27(2)(b))	Gender Conscious
ENG	2022057 - Annual Structural Engineering Services	SBE Subcontract Goal (20% min. mandatory) of which 5% is M/WBE - Professional Services African American owned firms & SBE Evaluation Preference for SBE Participation (Ord. 2-80.27(3)(e)); (Ord. 2-80.27(4)(c) & (Ord. 2-80.27(3)(d)(option2))	Gender Conscious
FDO	Custodial Services, Term Contract	SBE Subcontracting Goal (20%) of which (15%) must be African American, Asian American, Hispanic American, or Caucasian Female Owned Firms (Ord. 2-80.27(5)(e) & Ord. 2-80.27(6)(g))	Gender Conscious
ENG	2013520 - Palm Beach Lakes Blvd & Congress Avenue	SBE Subcontracting Goal of 20% (of which 3% is for African Americans and Hispanic Americans Owned Firms)(Ord. 2-80.27(1)(c) & Ord. 2-87.27(2)(b)	Gender Conscious
ENG	2014506 - Lawrence Road, South of Ponza Place to Lantana Road	SBE Subcontracting Goal of 20% (of which 5% is for African Americans and Hispanic Americans) (Ord. 2-80.27(1)(c)	Gender Conscious

Goal Setting Items FY2022

ENG	2016501 - 45th Street & Military Trail Intersection Improvements	SBE Subcontracting Goal of 20% (of which 5% is for African Americans and Hispanic Americans) (Ord. 2-80.27(1)(c))	Gender Conscious
AIR	Janitorial Services for DOA	SBE Subcontracting Program {20%} of which {15%} must be African American, Asian American, Hispanic American and/or Women Owned Businesses and SBE Evaluation Preference for Prime Respondents or Bidders. (Ord. 2-80.27(5)(e); (6)(g) & (5)(c)(opt 2))	Gender Conscious
WUD	LS 5133 Conversion to Repump (WUD 21-020)	SBE Subcontracting Program (20%) of which (5%) will be African American and/or Hispanic American Owned Firms (Ord. 2-80.27(1)(c) & (2)(b))	Gender Conscious
FDO	Convention Center F&B	SBE Evaluation Preference for Prime Respondents or Bidders; SBE Subcontracting Program (10%) of which (5%) must be subcontracted to eligible M/WBE on purchase of food, including catering, disposable paper & plastic products, non-alcoholic beverages & professional services (Ord. 25-80.27(5)(c)(opt 2); (5)(e) & (6)(g))	Gender Conscious
ENG	2022506 George Bush Blvd Bridge over ICWW	SBE Subcontracting Goal for Professional Services (25%) of which (5%) to be S/M/WBE (African American) and M/WBE Evaluation Preference for M/WBE Participation (Ord. 2-80.27 (3)(e); 2-80.27(4)(c) & 2-80.27(4)(b))	Gender Conscious
ENG	Annual Grant Writing & Planning Services	SBE Subcontracting Goal for Professional Services (20%) of which (5%) to be M/WBE (Caucasian Women and/or African American Owned Firms) and SBE Evaluation Preference for Prime Respondents or Bidders for SBE (Ord. 2-80.27(3)(e); 2-80.27(4)(c) & 2-80.27(3)(d))	Gender Conscious
FDO	Property Development Evaluation Services, Continuing Contract	SBE Contracting Goals for Professional Services (20%) & M/WBE Evaluation Preference for Professional Services up to 15% for AA Owned Firms (Ord. 2-80.27(3)(e) & 2-80.27(4)(b))	Gender Conscious
FDO	Vista Center Expansion	SBE Contracting Goals for Professional Services (20%) & M/WBE Evaluation Preference for Professional Services up to 15% for AA Owned Firms (Ord. 2-80.27(3)(e) & 2-80.27(4)(b))	Gender Conscious
AIR	PB 22-X Green Street & Canal Boat Ramp Improvements	SBE Subcontracting Program (20%) & M/WBE Subcontracting Goal of which (5%) minimum must be AA or HA Owned Firms (Ord. 2-80.27(1)(c) & 2-80.27(2)(b))	Gender Conscious
ENG	2023500 Flavor Pict Road from Lyons Road to Hagen Ranch Road	SBE Subcontracting Goals for Professional Services (20%) of which (5%) is M/WBE Subcontracting Goal (AA Owned Firms) and M/WBE Evaluation Preference for Professional Services (AA Owned Firms) (Ord. 2-80.27(3)(e); 2-80.27(4)(c) & 2-80.27(4)(b))	Gender Conscious

Goal Setting Items FY2022

ENG	2022503 Center Street from Loxahatchee River Road to Alt. A1A	SBE Subcontracting Goals for Professional Services (20%) of which (5%) is M/WBE Subcontracting Goal (AA Owned Firms) and M/WBE Evaluation Preference for Professional Services (AA Owned Firms) (Ord. 2-80.27(3)(e); 2-80.27(4)(c) & 2-80.27(4)(b))	Gender Conscious
FDO	2022-031291 45th Street Complex	SBE Subcontracting Goals for Professional Services (20%) & M/WBE Evaluation Preference for Professional Services up to 15% for CCNA (Ord. 2-80.27(3)(e) & 2-80.27(4)(b))	Gender Conscious
FDO	2021-005624 South County Administrative Complex Redevelopment	SBE Subcontracting Goals for Professional Services (20%) & M/WBE Evaluation Preference for Professional Services up to 15% for CCNA (Ord. 2-80.27(3)(e) & 2-80.27(4)(b))	Gender Conscious
WUD	21-016 Valve Additions - Phase 1	SBE Subcontracting Program (20%) of which (5%) will be African American and/or Hispanic American Owned Firms & M/WBE Subcontracting Goals (up to 40%) (Ord. 2-80.27(1)(c) & (2)(b))	Gender Conscious
WUD	18-002 North West Belle Glade Water Main Improvements, Zone 3	SBE Subcontracting Program (20%) of which (3%) will be African American and/or Hispanic American Owned Firms & M/WBE Subcontracting Goals (up to 40%) (Ord. 2-80.27(1)(c) & (2)(b))	Gender Conscious
WUD	20-047 Improvements to Lift Stations 5195 & 8119	SBE Subcontracting Program (20%) of which (5%) will be African American and/or Hispanic American Owned Firms & M/WBE Subcontracting Goals (up to 40%) (Ord. 2-80.27(1)(c) & (2)(b))	Gender Conscious
WUD	20-056 Century Village South Water Main Improvements	SBE Subcontracting Program (20%) 12% SBE of which 3% will be for African American and/or Hispanic American Owned Firms and M/WBE Subcontracting Goal (40%) (Ord. 2-80.27(1)(c) & (2)(b))	Gender Conscious
WUD	20-036 Green Cay Phase 2 Progressive Design-Build	SBE Subcontracting Program (20%) of which 5% will be for African American and/or Hispanic American Owned Firms and M/WBE Subcontracting Goal (40%) (Ord. 2-80.27(1)(c) & (2)(b))	Gender Conscious
FDO	2022-036869 Program Management Services GGCP	M/WBE Evaluation Preference for African Americans & Women Owned Firms &	Gender Conscious
ENG	2022062 Annual Engineering Services & Grant Support	SBE Subcontracting Program (20%) & S/MBE Evaluation Preference for African American Owned Firms (Ord. 2-80.27(3)(e) & (4)(b))	Gender Conscious
Palm Tran	Bus Stop Advertising	SBE Subcontracting Minimum Mandatory 15% & M/WBE Evaluation preference up to 15% for African American, Asian American, Hispanic American, & Women-owned firms 2-80.27(5)(e) & 2-80.27 (6)(e)	Gender Conscious
ENG	2023050 - Construction Materials Testing, Geotechnical Engineering and Inspection Professional Continuing Services Contract	SBE Subcontracting 20% & M/WBE Evaluation Preference for Africa American Owned firms (Ord. 2-80.27 (3)(e) & 2-80.27(4)(b))	Gender Conscious

Goal Setting Items FY2022

ENG	022063 – Pathway & Minor Construction Continuing Services Contract	SBE Subcontracting (Minimum Mandatory 20%) of which, 5% is MBE (African-American and/or Hispanic Firms) (Ord. 2-80.27(1)(c) & 2-80.27 (2) (b))	Gender Conscious
FDO	18205 PBSO Marine Unit GMP Amendment #1 under Kaufman Lynn CM contract for the PBSO District 1 and Marine Unit.	SBE Subcontracting Goal of 20%, OF WHICH 6% are African American and/or Hispanic American owned firms. 2-80-27 (1) (C); 2-80 ·27 (2)(b)	Gender Conscious
ENG	2022501 Beach Road Parking, N. of Old A1A Parking Pavement Installation.	SBE Subcontracting 20% OF WHICH, 5% are African American and/or Hispanic American owned firms. 2-80 .27(1) (c) 2-80 .27(2)(b)	Gender Conscious
WUD	Kings Point Flanders and Capri Water Main Replacement.	SBE Subcontracting (Minimum of 20%) 20% = \$853,305.75 of which 3% is for AA/or HA (\$25,599.17) M/WBE Subcontracting Goals (Up to 40%) Ord 280.27(1)(c) & 2-80.27(2)(b)	Gender Conscious
WUD	2022 Pipeline Continuing Construction Contract	SBE Subcontracting (Minimum of 20%) (\$5,131,479.20) of which 5% (\$256,573.96) is for AA/and or HA M/WBE Subcontracting Goals (Up to 40%) Ord. 2.80.27(1)(c) & 2-80.27(2)(b)	Gender Conscious
ENG	2022803 - Summit Blvd. over C-51 Canal	SBE Subcontracting (25%) and M/WBE Evaluation Preference for AA owned firms (Ord. 2-80.27(3)(e) & 2-80.27(4)(b))	Gender Conscious
ACC	Animal Licensing Services	M/WBE Evaluation Preference for Professional Services (Ord. 2-80.27(4)(b))	Gender Conscious
Palm Tran	Bus Cleaning & Disinfecting Services	M/WBE Subcontracting Goal (15%) (Ord. 2-80.27(6)(g))	Gender Conscious
AIR	16-013 R/LJ Operation and Maintenance of Baggage Handling System at PBI	MBE Evaluation Preference (Ord. 2-80.27(5)(c) (option 2))	Gender Conscious
PARK	Portable Toilet Rental Countywide 650401D	SBE Price Preference (Ord. 2-80.27 (5)(f)).	Gender Neutral
FDO	Construction Management Services - Governmental Center Renewal and Replacement 2021-013514	EBO Pilot Program PPM - Attachment 3; Evaluation Preference for Mentoring up to 5 points and Evaluation Preference for SBE Participation up to 10 points (Ord. 2-80.27(1)(c), EBO PPM Pilot Program, Attachment 3))	Gender Neutral
ENG	Flavor Pict Road: SR 7 to East of SR 7	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
FDO	Carlin Park Food & Beverage Concession	SBE Evaluation Preference for Prime Bidders (Ord. 2-80.27 (3)(d)(Option 1))	Gender Neutral
WUD	Grounds Maintenance, Easements, old CMA 250551D	SBE Price Preference (Ord. 2-80.27 (5)(f))	Gender Neutral
WUD	Mechanical Joint Restraining Devices, Purchase/Delivery, old CMA 150932B	SBE Price Preference (Ord. 2-80.27 (5)(f))	Gender Neutral
WUD	Utility Locating Services, old CMA 18027C	SBE Price Preference (Ord. 2-80.27 (5)(f))	Gender Neutral
ENG	Landscape Maintenance Various County Streetscape Road Locations	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
YOUTH	22-032/KP - FOOD	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
ENG	2020255 C-51 Canal Culvert Failure	SBE Subcontracting Goal (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	2016504 - Palm Beach Lakes Blvd & Robbins Drive Intersection Improvements	SBE Subcontracting Goal (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	2015509 - Benoist Farms Rd, SR 80 to Belvedere Rd.	SBE Subcontracting Goal (5%) (Ord. 2-80.27(1)(c))	Gender Neutral

Goal Setting Items FY2022

ENG	2022059 - Annual Traffic Signal Design Services	SBE Subcontract Goal (20% min. mandatory) & SBE Evaluation Preference for SBE Participation (Ord. 2-80.27(3)e)) & (Ord. 2-80.27(3)(d)(option2)	Gender Neutral
ENG	2022058 - Annual Intersection Improvements Services	SBE Subcontract Goal (20% min. mandatory) & SBE Evaluation Preference for SBE Participation (Ord. 2-80.27(3)e)) & (Ord. 2-80.27(3)(d)(option2)	Gender Neutral
FDO	Gate System Mechanically Operating, Services, Term Contract	SBE Price Preference (Ord. 2-80.27 (5)(f))	Gender Neutral
AIR	18008 - NFPA 25 Inspection, Testing, Main., Repair & Certification	SBE Price Preference (Ord. 2-80.27 (1)(e))	Gender Neutral
AIR	PB 22-1 PBIA Miscellaneous Drainage	SBE Subcontracting Goal (8%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	2019804 - Congress Avenue over the LWDD L-24 Canal	SBE Subcontracting Goal (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
FIRE	22-040/ZG - A/C Maintenance & Repairs, Term Contract	SBE Price Preference (Ord. 2-80.27 (5)(f))	Gender Neutral
PARK	Irrigation Systems, Repair Services (Countywide)	SBE Price Preference (Ord. 2-80.27 (5)(f))	Gender Neutral
WUD	20017A - Hauling/Disposal Services, Grit & Rag Dumpster	SBE Price Preference (Ord. 2-80.27 (5)(f))	Gender Neutral
WUD	Stucco Removal Services, Digester Tanks (One-Time)	SBE Price Preference (Ord. 2-80.27 (5)(f))	Gender Neutral
ENG	2019104 - Ellison Wilson & Universe Blvd. Intersection Improvement	SBE Subcontracting Goal (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
ENG	2019113 - Northlake Blvd & Military Trail Intersection Improvement	SBE Subcontracting Goal (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
FDO	CM For Fire Stations (#49, #24 & Lake Worth West)	EBO Pilot Program PPM - Attachment 3; Evaluation Preference for Mentoring up to 5% and Evaluation Preference for SBE Participation up to 10% (Ord. 2-80.27(1)(c), EBO PPM Pilot Program, Attachment 3))	Gender Neutral
WUD	20020A - Welding Services (Countywide)	SBE Price Preference (Ord. 2-80.27 (5)(f))	Gender Neutral
LIB	Classroom Supplies	SBE Price Preference (Ord. 2-80.27 (5)(f))	Gender Neutral
FDO	Development & Operation of an OHV Park at 20 Mile Bend	SBE Subcontracting Goal (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
AIR	SMC-17 - LNA T-Hanger Electrical Service Modifications	SBE Price Preference (Ord. 2-80.27 (5)(f))	Gender Neutral
AIR	AMC-12 West People Tube Repair	SBE Subcontracting Program (12%) (Ord. 2-80.27(1)(c))	Gender Neutral
FIRE	Casework, Repair & Replacement of, TC	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
PARK	Turf Chemicals & Fertilizers	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
FDO	Gramercy Park Neighborhood Center for CM	EBO PPM Pilot Program Attachment 3: Evaluation Preference for Mentoring - 5 points for SBE Partnering; Evaluation Preference for SBE Participation - up to 10 points for SBE Participation Plan. Return to GSC before subcontractor bidding for mandatory SBE Subcontracting Goal. (SBE Mentor Protege Program (EBO PPM; Att 3, pg 1))	Gender Neutral
ISS	KMA 17011B - Professional Services Contract	SBE Evaluation Preference for Prime Respondents or Bidders (Ord. 2-80.27 (3)(d)(opt 2))	Gender Neutral
WUD	Hauling/Disposal Services Wastewater Sludge & Sand/Debris, SRWRF, TC	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral

Goal Setting Items FY2022

ERM	Coastal & Marine Engineering Annual Contract	SBE Subcontracting Goals for Professional Services (20%) and SBE Evaluation Preference for Prime Respondents or Bidders (up to 15 points) (Ord. 2-80.27(3)(3) & 2-80.27(3)d)(opt.2))	Gender Neutral
FDO	Elevator Services, TC	SBE Price Preference (Ord. 2-80.27(f)(f))	Gender Neutral
ENG	Crews with Equipment, Rental of (17-058D)	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
PZB	17-023/SC Building Inspection, Plan Review & Permit Tech	SBE Evaluation Preference for Prime Respondents or Bidders (Ord.2-80.27(3)(d)opt 2))	Gender Neutral
FDO	P25 Radios, Parts & Accessories, Services, TC	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
ENG	2022053 Annual Small Paving & Minor Construction Contract	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
CJC	17-055/LI Misdemeanor Probation	SBE Evaluation Preference for Prime Respondents or Bidders (Ord.2-80.27(3)(d)opt 2))	Gender Neutral
FDO	2022-032838 Morikami Museum & Japanese Gardens Landscape	SBE Evaluation Preference for Prime Respondents or Bidders (Ord.2-80.27(3)(d)opt 2))	Gender Neutral
FDO	15218 MDC B Building Pipe Lining	SBE Subcontracting Goal (3%) (Ord. 2-80.27(1)(c))	Gender Neutral
AIR	SMC-19 PBIA Tile Replacement	SBE Price Preference (Ord. 2-80.27(1)(e))	Gender Neutral
AIR	SMC-14 PBIA West Taxi Loop Improvements	SBE Subcontracting Program (20%) (Ord. 2-80.27(1)(c))	Gender Neutral
PARK	Purchase of Lumber	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
ENG	2022506 George Bush Blvd Bridge over ICWW	SBE Subcontracting (10%) Minimum Mandatory. SBE evaluation preference for SBE participation (Ord. 2-80.27(3)(e) and 2-80.27(4)(b))	Gender Neutral
ENG	2022054 Annual Guardrail Construction Contract	SBE Price Preference (Ord. 2-80.27(1) (e))	Gender Neutral
HR	16035B Pre-Paid Legal Services through employee deductions	SBE Evaluation Preference for Prime bidders (Ord. 2-80.27)(5)(c)(Option 1)	Gender Neutral
FDO	Towing and Recovery of County Vehicles	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
FDO	Grounds Maintenance for South Region Locations	SBE Price Preference (Ord.2-80.27(5)(f))	Gender Neutral
AIR	PB 22-8 Repairs to Short-Term & Long-Term Parking Garages at PBIA	SBE Subcontracting Minimum 20% (Ord. 2-80.27(1)(c))	Gender Neutral
AIR	SMC 18 Domestic Water Valves Modifications - Phase 2	SBE Price Preference (Ord. 2-80.27(1)(e))	Gender Neutral
FDO	2021-005622 Main County Courthouse (MCCH) Buildout and Renovations	EBO Pilot Program PPM - Attachment 3; Section 1:SBE Evaluation Preference for CM Partnering up to 5%. Section 1: SBE Evaluation Preference for SBE Participation Plan up to 10%	Gender Neutral
FDO	Pre-Qualification of Vendors For Air Duct Cleaning Services	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
FDO	Locksmith Services	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
FDO	Pre-Qualification of Vendors For Furniture Installation Services	EBO Pilot Program PPM - Attachment 3; Evaluation Preference for CM Partnering. SBE Evaluation Preference for SBE Participation Plan. (Ord. 2-80.27(5)(f).	Gender Neutral
FDO	Pre-Qualification for real estate appraisal services	SBE Price Preference (Ord. 2-80.27(5)(f))	Gender Neutral
PZB	Community Rating System (CRS) Consulting Services	SBE Evaluation Preference for Prime Bidders (Ord. 2-80.27 (3)(d)(Option 2))	Gender Neutral
PZB	Mortgage Foreclosure	SBE Evaluation preference for Prime Bidders (Ord. 3-80.27)(3)(d) (Option 2))	Gender Neutral
FDO	Septic Tank Services	SBE Price Preference-2-80 ·27 (5)(f)	Gender Neutral

Goal Setting Items FY2022

ENG	2022056 Pavement Marking Continuing Services. Pavement marking on a work order basis throughout Palm Beach County.	SBE Subcontracting - minimum mandatory 20% 2-80.27(1)(C)	Gender Neutral
Airports	Project DOA 18-13. SMC 13 CUPPS Expansion.	SBE Subcontracting 17% 2-80.27(1)(c)	Gender Neutral
Library	Project # 17069RD Courier Services For The Palm Beach County Library System.	SBE Price Preference -80.27 (5)(f)	Gender Neutral
Fire Rescue	Term contract for inspection and repair of Fire Rescue's Assetworks Fuel Focus fuel systems at all fuel PBCFR facilities.	SBE Price Preference -80.27 (5)(f)	Gender Neutral
Fire Rescue	IFB for Grounds Maintenance at various Fire Rescue locations.	SBE Price Preference -80.27 (5)(f)	Gender Neutral



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2019 Exempt and Non-Exempt Contracts Combined (Attachment 2A.1)

Fiscal Yr: 2019
Fiscal Qtr: 1 To 4

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
All Payments	92,764,981.68	100.00	102,121,731.29	100.00	124,050,855.64	100.00	123,281,566.49	100.00	442,219,135.10	100.00
Prime - Non-SMWBE Pays	71,237,570.18	76.79	85,304,011.73	83.53	102,475,111.62	82.61	104,608,397.32	84.85	363,625,090.85	82.23
Prime - SMWBE Payments	15,207,220.81	16.39	11,627,561.84	11.39	12,945,950.86	10.44	11,553,357.74	9.37	51,334,091.25	11.61
Prime - SBE Payments	12,534,428.22	13.51	8,526,942.35	8.35	9,885,977.63	7.97	8,717,480.05	7.07	39,664,828.25	8.97
Prime - MBE Payments	1,757,175.69	1.89	1,759,589.98	1.72	2,383,261.77	1.92	2,061,966.26	1.67	7,961,993.70	1.80
Prime - WBE Payments	915,616.90	0.99	1,341,029.51	1.31	676,711.46	0.55	773,911.43	0.63	3,707,269.30	0.84
Prime - Asian MBE	782,734.50	0.84	931,714.20	0.91	1,057,095.50	0.85	861,405.06	0.70	3,632,949.26	0.82
Prime - Asian Female	94,241.44	0.10	111,929.36	0.11	149,532.00	0.12	111,809.03	0.09	467,511.83	0.11
Prime - Asian Male	688,493.06	0.74	819,784.84	0.80	907,563.50	0.73	749,596.03	0.61	3,165,437.43	0.72
Prime - Black MBE	206,267.33	0.22	258,523.19	0.25	450,991.82	0.36	489,264.08	0.40	1,405,046.42	0.32
Prime - Black Female	11,820.87	0.01	4,136.49	0.00	6,228.32	0.01	17,171.74	0.01	39,357.42	0.01
Prime - Black Male	194,446.46	0.21	254,386.70	0.25	444,763.50	0.36	472,092.34	0.38	1,365,689.00	0.31
Prime - Hispanic MBE	768,173.86	0.83	569,352.59	0.56	875,174.45	0.71	711,297.12	0.58	2,923,998.02	0.66
Prime - Hispanic Female	430,385.41	0.46	273,833.81	0.27	349,433.78	0.28	269,301.24	0.22	1,322,954.24	0.30
Prime - Hispanic Male	337,788.45	0.36	295,518.78	0.29	525,740.67	0.42	441,995.88	0.36	1,601,043.78	0.36
Sub-Non-SMWBE Payments	350,586.31	0.38	391,705.20	0.38	1,137,662.13	0.92	865,029.08	0.70	2,744,982.72	0.62

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
Sub - SMWBE Payments	5,969,604.38	6.44	4,798,452.52	4.70	7,492,131.03	6.04	6,254,782.35	5.07	24,514,970.28	5.54
Sub - SBE Payments	3,870,665.61	4.17	3,058,117.74	2.99	5,220,432.17	4.21	4,596,049.38	3.73	16,745,264.90	3.79
Sub - MBE Payments	1,120,921.46	1.21	1,370,094.24	1.34	1,814,039.43	1.46	1,344,921.10	1.09	5,649,976.23	1.28
Sub - WBE Payments	978,017.31	1.05	370,240.54	0.36	457,659.43	0.37	313,811.87	0.25	2,119,729.15	0.48
Sub - Asian MBE	169,488.56	0.18	104,892.28	0.10	272,747.21	0.22	220,292.18	0.18	767,420.23	0.17
Sub - Asian Female	38,713.43	0.04		0.00		0.00		0.00	38,713.43	0.01
Sub - Asian Male	130,775.13	0.14	104,892.28	0.10	272,747.21	0.22	220,292.18	0.18	728,706.80	0.16
Sub - Black MBE	312,681.07	0.34	534,324.42	0.52	634,184.24	0.51	270,931.27	0.22	1,752,121.00	0.40
Sub - Black Female	228,102.80	0.25	206,067.80	0.20	274,721.00	0.22	92,292.16	0.07	801,183.76	0.18
Sub - Black Male	84,578.27	0.09	328,256.62	0.32	359,463.24	0.29	178,639.11	0.14	950,937.24	0.22
Sub - Hispanic MBE	638,751.83	0.69	730,877.54	0.72	907,107.98	0.73	853,697.65	0.69	3,130,435.00	0.71
Sub - Hispanic Female	112,974.80	0.12	119,883.12	0.12	202,149.46	0.16	155,677.25	0.13	590,684.63	0.13
Sub - Hispanic Male	525,777.03	0.57	610,994.42	0.60	704,958.52	0.57	698,020.40	0.57	2,539,750.37	0.57



Palm Beach County - Office of Equal Business Opportunity
Overall S/M/WBE Participation FY2019 Exempt and Non-Exempt Contracts Combined
(Attachment 2A.2)



Fiscal Yr: 2019
Fiscal Qtr: 1 To 4

Construction

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	140,455,618.00	100.00	19,165,634.06	100.00	159,621,252.06	100.00
Non-SMWBE Payments	108,691,213.92	77.38	2,009,277.85	10.48	110,700,491.77	69.35
SMWBE Payments	31,764,404.08	22.62	17,156,356.21	89.52	48,920,760.29	30.65
SBE Payments	28,189,601.83	20.07	13,894,780.11	72.50	42,084,381.94	26.37
MBE Payments	1,675,269.36	1.19	1,428,344.02	7.45	3,103,613.38	1.94
WBE Payments	1,899,532.89	1.35	1,833,232.08	9.57	3,732,764.97	2.34

Goods/Services

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	192,737,860.29	100.00	1,056,120.55	100.00	193,793,980.84	100.00
Non-SMWBE Payments	182,076,481.13	94.47	63,105.77	5.98	182,139,586.90	93.99
SMWBE Payments	10,661,379.16	5.53	993,014.78	94.02	11,654,393.94	6.01
SBE Payments	7,055,446.68	3.66	297,285.48	28.15	7,352,732.16	3.79
MBE Payments	2,451,445.35	1.27	695,729.30	65.88	3,147,174.65	1.62
WBE Payments	1,154,487.13	0.60	0.00	0.00	1,154,487.13	0.60

Pro Svc CCNA

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	24,068,349.86	100.00	5,206,384.21	100.00	29,274,734.07	100.00
Non-SMWBE Payments	17,331,553.30	72.01	684,902.18	13.16	18,016,455.48	61.54
SMWBE Payments	6,736,796.56	27.99	4,521,482.03	86.84	11,258,278.59	38.46
SBE Payments	4,404,204.74	18.30	2,040,106.96	39.18	6,444,311.70	22.01
MBE Payments	1,797,747.28	7.47	2,195,674.73	42.17	3,993,422.01	13.64
WBE Payments	534,844.54	2.22	285,700.34	5.49	820,544.88	2.80

Pro Svc NonCCNA

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	57,697,353.95	100.00	1,831,814.18	100.00	59,529,168.13	100.00

Non-SMWBE Payments	55,525,842.50	96.24	0.00	0.00	55,525,842.50	93.28
SMWBE Payments	2,171,511.45	3.76	1,831,814.18	100.00	4,003,325.63	6.72
SBE Payments	15,575.00	0.03	501,586.00	27.38	517,161.00	0.87
MBE Payments	2,037,531.71	3.53	1,330,228.18	72.62	3,367,759.89	5.66
WBE Payments	118,404.74	0.21	0.00	0.00	118,404.74	0.20



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2019 Exempt Contracts (Attachment 2B.1)

Fiscal Yr: 2019
Fiscal Qtr: 1 To 4

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
All Payments	25,784,119.69	100.00	32,906,446.97	100.00	47,001,613.61	100.00	45,060,036.22	100.00	150,752,216.49	100.00
Prime - Non-SMWBE Pays	25,328,371.02	98.23	32,673,376.81	99.29	46,546,584.87	99.03	44,737,527.31	99.28	149,285,860.01	99.03
Prime - SMWBE Payments	455,748.67	1.77	229,194.16	0.70	455,028.74	0.97	318,432.11	0.71	1,458,403.68	0.97
Prime - SBE Payments	431,578.73	1.67	156,938.39	0.48	325,644.16	0.69	233,192.64	0.52	1,147,353.92	0.76
Prime - MBE Payments	19,649.94	0.08	23,475.00	0.07	93,657.00	0.20	65,643.70	0.15	202,425.64	0.13
Prime - WBE Payments	4,520.00	0.02	48,780.77	0.15	35,727.58	0.08	19,595.77	0.04	108,624.12	0.07
Prime - Asian MBE		0.00		0.00		0.00	3,869.70	0.01	3,869.70	0.00
Prime - Asian Female		0.00		0.00		0.00	3,869.70	0.01	3,869.70	0.00
Prime - Black MBE	19,649.94	0.08	21,475.00	0.07	93,657.00	0.20	59,524.00	0.13	194,305.94	0.13
Prime - Black Female		0.00		0.00		0.00	3,500.00	0.01	3,500.00	0.00
Prime - Black Male	19,649.94	0.08	21,475.00	0.07	93,657.00	0.20	56,024.00	0.12	190,805.94	0.13
Prime - Hispanic MBE		0.00	2,000.00	0.01		0.00	2,250.00	0.00	4,250.00	0.00
Prime - Hispanic Male		0.00	2,000.00	0.01		0.00	2,250.00	0.00	4,250.00	0.00
Sub - SMWBE Payments		0.00	3,876.00	0.01		0.00	4,076.80	0.01	7,952.80	0.01
Sub - SBE Payments		0.00	3,876.00	0.01		0.00	4,076.80	0.01	7,952.80	0.01



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2019 Exempt Contracts (Attachment 2B.2)

Fiscal Yr: 2019
Fiscal Qtr: 1 To 4

Construction

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, and SBE Payments.

Goods/Services

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc CCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, and SBE Payments.

Pro Svc NonCCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments and Non-SMWBE Payments.



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2019 Non-Exempt Contracts Combined (Attachment 2C.1)

Fiscal Yr: 2019
Fiscal Qtr: 1 To 4

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
All Payments	66,980,861.99	100.00	69,215,284.32	100.00	77,049,242.03	100.00	78,221,530.27	100.00	291,466,918.61	100.00
Prime - Non-SMWBE Pays	45,909,199.16	68.54	52,630,634.92	76.04	55,928,526.75	72.59	59,870,870.01	76.54	214,339,230.84	73.54
Prime - SMWBE Payments	14,751,472.14	22.02	11,398,367.68	16.47	12,490,922.12	16.21	11,234,925.63	14.36	49,875,687.57	17.11
Prime - SBE Payments	12,102,849.49	18.07	8,370,003.96	12.09	9,560,333.47	12.41	8,484,287.41	10.85	38,517,474.33	13.22
Prime - MBE Payments	1,737,525.75	2.59	1,736,114.98	2.51	2,289,604.77	2.97	1,996,322.56	2.55	7,759,568.06	2.66
Prime - WBE Payments	911,096.90	1.36	1,292,248.74	1.87	640,983.88	0.83	754,315.66	0.96	3,598,645.18	1.23
Prime - Asian MBE	782,734.50	1.17	931,714.20	1.35	1,057,095.50	1.37	857,535.36	1.10	3,629,079.56	1.25
Prime - Asian Female	94,241.44	0.14	111,929.36	0.16	149,532.00	0.19	107,939.33	0.14	463,642.13	0.16
Prime - Asian Male	688,493.06	1.03	819,784.84	1.18	907,563.50	1.18	749,596.03	0.96	3,165,437.43	1.09
Prime - Black MBE	186,617.39	0.28	237,048.19	0.34	357,334.82	0.46	429,740.08	0.55	1,210,740.48	0.42
Prime - Black Female	11,820.87	0.02	4,136.49	0.01	6,228.32	0.01	13,671.74	0.02	35,857.42	0.01
Prime - Black Male	174,796.52	0.26	232,911.70	0.34	351,106.50	0.46	416,068.34	0.53	1,174,883.06	0.40
Prime - Hispanic MBE	768,173.86	1.15	567,352.59	0.82	875,174.45	1.14	709,047.12	0.91	2,919,748.02	1.00
Prime - Hispanic Female	430,385.41	0.64	273,833.81	0.40	349,433.78	0.45	269,301.24	0.34	1,322,954.24	0.45
Prime - Hispanic Male	337,788.45	0.50	293,518.78	0.42	525,740.67	0.68	439,745.88	0.56	1,596,793.78	0.55
Sub-Non-SMWBE Payments	350,586.31	0.52	391,705.20	0.57	1,137,662.13	1.48	865,029.08	1.11	2,744,982.72	0.94

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
Sub - SMWBE Payments	5,969,604.38	8.91	4,794,576.52	6.93	7,492,131.03	9.72	6,250,705.55	7.99	24,507,017.48	8.41
Sub - SBE Payments	3,870,665.61	5.78	3,054,241.74	4.41	5,220,432.17	6.78	4,591,972.58	5.87	16,737,312.10	5.74
Sub - MBE Payments	1,120,921.46	1.67	1,370,094.24	1.98	1,814,039.43	2.35	1,344,921.10	1.72	5,649,976.23	1.94
Sub - WBE Payments	978,017.31	1.46	370,240.54	0.53	457,659.43	0.59	313,811.87	0.40	2,119,729.15	0.73
Sub - Asian MBE	169,488.56	0.25	104,892.28	0.15	272,747.21	0.35	220,292.18	0.28	767,420.23	0.26
Sub - Asian Female	38,713.43	0.06		0.00		0.00		0.00	38,713.43	0.01
Sub - Asian Male	130,775.13	0.20	104,892.28	0.15	272,747.21	0.35	220,292.18	0.28	728,706.80	0.25
Sub - Black MBE	312,681.07	0.47	534,324.42	0.77	634,184.24	0.82	270,931.27	0.35	1,752,121.00	0.60
Sub - Black Female	228,102.80	0.34	206,067.80	0.30	274,721.00	0.36	92,292.16	0.12	801,183.76	0.27
Sub - Black Male	84,578.27	0.13	328,256.62	0.47	359,463.24	0.47	178,639.11	0.23	950,937.24	0.33
Sub - Hispanic MBE	638,751.83	0.95	730,877.54	1.06	907,107.98	1.18	853,697.65	1.09	3,130,435.00	1.07
Sub - Hispanic Female	112,974.80	0.17	119,883.12	0.17	202,149.46	0.26	155,677.25	0.20	590,684.63	0.20
Sub - Hispanic Male	525,777.03	0.78	610,994.42	0.88	704,958.52	0.91	698,020.40	0.89	2,539,750.37	0.87



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2019 Non-Exempt Contracts Combined (Attachment 2C.2)

Fiscal Yr: 2019
Fiscal Qtr: 1 To 4

Construction

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Goods/Services

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc CCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc NonCCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Row includes All Payments.

Non-SMWBE Payments	54,816,139.23	96.19	0.00	0.00	54,816,139.23	93.19
SMWBE Payments	2,171,511.45	3.81	1,831,814.18	100.00	4,003,325.63	6.81
SBE Payments	15,575.00	0.03	501,586.00	27.38	517,161.00	0.88
MBE Payments	2,037,531.71	3.58	1,330,228.18	72.62	3,367,759.89	5.73
WBE Payments	118,404.74	0.21	0.00	0.00	118,404.74	0.20



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2019 Non-Exempt Contracts OSBA (Attachment 2D.1)

Fiscal Yr: 2019
Fiscal Qtr: 1 To 4

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
All Payments	57,130,768.63	100.00	55,331,170.83	100.00	57,427,978.85	100.00	55,378,602.60	100.00	225,268,520.91	100.00
Prime - Non-SMWBE Pays	38,456,210.18	67.31	41,757,761.95	75.47	40,887,112.99	71.20	41,772,593.79	75.43	162,873,678.91	72.30
Prime - SMWBE Payments	12,412,271.09	21.73	8,862,441.81	16.02	8,636,043.69	15.04	7,481,503.77	13.51	37,392,260.36	16.60
Prime - SBE Payments	10,332,410.22	18.09	6,535,541.03	11.81	6,564,954.24	11.43	5,658,404.76	10.22	29,091,310.25	12.91
Prime - MBE Payments	1,300,440.02	2.28	1,355,452.66	2.45	1,741,569.26	3.03	1,491,618.54	2.69	5,889,080.48	2.61
Prime - WBE Payments	779,420.85	1.36	971,448.12	1.76	329,520.19	0.57	331,480.47	0.60	2,411,869.63	1.07
Prime - Asian MBE	757,353.69	1.33	904,133.70	1.63	1,052,337.10	1.83	834,777.59	1.51	3,548,602.08	1.58
Prime - Asian Female	94,241.44	0.16	111,929.36	0.20	149,532.00	0.26	105,376.06	0.19	461,078.86	0.20
Prime - Asian Male	663,112.25	1.16	792,204.34	1.43	902,805.10	1.57	729,401.53	1.32	3,087,523.22	1.37
Prime - Black MBE	128,297.51	0.22	192,560.75	0.35	238,954.03	0.42	146,672.19	0.26	706,484.48	0.31
Prime - Black Male	128,297.51	0.22	192,560.75	0.35	238,954.03	0.42	146,672.19	0.26	706,484.48	0.31
Prime - Hispanic MBE	414,788.82	0.73	258,758.21	0.47	450,278.13	0.78	510,168.76	0.92	1,633,993.92	0.73
Prime - Hispanic Female	251,066.37	0.44	219,266.45	0.40	249,443.51	0.43	187,023.46	0.34	906,799.79	0.40
Prime - Hispanic Male	163,722.45	0.29	39,491.76	0.07	200,834.62	0.35	323,145.30	0.58	727,194.13	0.32
Sub - Non-SMWBE Payments	351,383.04	0.62	398,506.55	0.72	1,036,118.53	1.80	773,144.44	1.40	2,559,152.56	1.14
Sub - SMWBE Payments	5,910,904.32	10.35	4,312,460.52	7.79	6,868,703.64	11.96	5,351,360.60	9.66	22,443,429.08	9.96

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
Sub - SBE Payments	3,820,515.28	6.69	2,630,241.16	4.75	4,730,504.88	8.24	3,928,875.17	7.09	15,110,136.49	6.71
Sub - MBE Payments	1,116,237.46	1.95	1,335,241.71	2.41	1,703,482.36	2.97	1,108,673.56	2.00	5,263,635.09	2.34
Sub - WBE Payments	974,151.58	1.71	346,977.65	0.63	434,716.40	0.76	313,811.87	0.57	2,069,657.50	0.92
Sub - Asian MBE	168,038.56	0.29	87,552.28	0.16	272,747.21	0.47	213,911.18	0.39	742,249.23	0.33
Sub - Asian Female	38,713.43	0.07		0.00		0.00		0.00	38,713.43	0.02
Sub - Asian Male	129,325.13	0.23	87,552.28	0.16	272,747.21	0.47	213,911.18	0.39	703,535.80	0.31
Sub - Black MBE	312,681.07	0.55	525,332.34	0.95	577,627.17	1.01	233,838.73	0.42	1,649,479.31	0.73
Sub - Black Female	228,102.80	0.40	206,067.80	0.37	274,721.00	0.48	74,298.24	0.13	783,189.84	0.35
Sub - Black Male	84,578.27	0.15	319,264.54	0.58	302,906.17	0.53	159,540.49	0.29	866,289.47	0.38
Sub - Hispanic MBE	635,517.83	1.11	722,357.09	1.31	853,107.98	1.49	660,923.65	1.19	2,871,906.55	1.27
Sub - Hispanic Female	109,740.80	0.19	119,883.12	0.22	148,149.46	0.26	113,457.25	0.20	491,230.63	0.22
Sub - Hispanic Male	525,777.03	0.92	602,473.97	1.09	704,958.52	1.23	547,466.40	0.99	2,380,675.92	1.06



Overall S/M/WBE Participation FY2019 Non-Exempt Contracts OSBA (Attachment 2D.2)

Fiscal Yr: 2019
Fiscal Qtr: 1 To 4

Construction

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	81,801,655.96	100.00	17,357,989.91	100.00	99,159,645.87	100.00
Non-SMWBE Payments	58,650,575.37	71.70	1,871,288.21	10.78	60,521,863.58	61.03
SMWBE Payments	23,151,080.59	28.30	15,486,701.70	89.22	38,637,782.29	38.97
SBE Payments	20,958,070.12	25.62	12,347,619.52	71.14	33,305,689.64	33.59
MBE Payments	726,179.50	0.89	1,305,850.10	7.52	2,032,029.60	2.05
WBE Payments	1,466,830.97	1.79	1,833,232.08	10.56	3,300,063.05	3.33

Goods/Services

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	54,769,819.42	100.00	1,048,167.75	100.00	55,817,987.17	100.00
Non-SMWBE Payments	48,650,593.16	88.83	63,105.77	6.02	48,713,698.93	87.27
SMWBE Payments	6,119,226.26	11.17	985,061.98	93.98	7,104,288.24	12.73
SBE Payments	4,258,192.53	7.77	289,332.68	27.60	4,547,525.21	8.15
MBE Payments	1,433,378.05	2.62	695,729.30	66.38	2,129,107.35	3.81
WBE Payments	427,655.68	0.78	0.00	0.00	427,655.68	0.77

Pro Svc CCNA

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	13,847,809.08	100.00	4,764,609.80	100.00	18,612,418.88	100.00
Non-SMWBE Payments	7,799,661.61	56.32	624,758.58	13.11	8,424,420.19	45.26
SMWBE Payments	6,048,147.47	43.68	4,139,851.22	86.89	10,187,998.69	54.74
SBE Payments	3,859,472.60	27.87	1,971,598.29	41.38	5,831,070.89	31.33
MBE Payments	1,729,907.89	12.49	1,931,827.51	40.55	3,661,735.40	19.67
WBE Payments	458,766.98	3.31	236,425.42	4.96	695,192.40	3.74

Pro Svc NonCCNA

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	49,846,654.81	100.00	1,831,814.18	100.00	51,678,468.99	100.00

Non-SMWBE Payments	47,772,848.77	95.84	0.00	0.00	47,772,848.77	92.44
SMWBE Payments	2,073,806.04	4.16	1,831,814.18	100.00	3,905,620.22	7.56
SBE Payments	15,575.00	0.03	501,586.00	27.38	517,161.00	1.00
MBE Payments	1,999,615.04	4.01	1,330,228.18	72.62	3,329,843.22	6.44
WBE Payments	58,616.00	0.12	0.00	0.00	58,616.00	0.11



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2019 Non- Exempt Contracts EBO Ordinance (Attachment 2E.1)

Fiscal Yr: 2019
Fiscal Qtr: 1 To 4

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
All Payments	8,495,799.03	100.00	12,075,164.75	100.00	16,901,185.48	100.00	20,512,504.42	100.00	57,984,653.68	100.00
Prime - Non-SMWBE Pays	6,134,811.57	72.21	9,183,703.42	76.05	12,412,706.30	73.44	15,771,924.15	76.89	43,503,145.44	75.03
Prime - SMWBE Payments	2,303,084.13	27.11	2,416,146.68	20.01	3,763,508.19	22.27	3,749,350.68	18.28	12,232,089.68	21.10
Prime - SBE Payments	1,735,938.11	20.43	1,721,968.05	14.26	2,908,087.39	17.21	2,822,395.10	13.76	9,188,388.65	15.85
Prime - MBE Payments	435,469.97	5.13	373,378.01	3.09	543,957.11	3.22	504,120.39	2.46	1,856,925.48	3.20
Prime - WBE Payments	131,676.05	1.55	320,800.62	2.66	311,463.69	1.84	422,835.19	2.06	1,186,775.55	2.05
Prime - Asian MBE	23,765.05	0.28	27,580.50	0.23	680.00	0.00	22,757.77	0.11	74,783.32	0.13
Prime - Asian Female		0.00		0.00		0.00	2,563.27	0.01	2,563.27	0.00
Prime - Asian Male	23,765.05	0.28	27,580.50	0.23	680.00	0.00	20,194.50	0.10	72,220.05	0.12
Prime - Black MBE	58,319.88	0.69	37,203.13	0.31	118,380.79	0.70	282,484.26	1.38	496,388.06	0.86
Prime - Black Female	11,820.87	0.14	4,136.49	0.03	6,228.32	0.04	13,671.74	0.07	35,857.42	0.06
Prime - Black Male	46,499.01	0.55	33,066.64	0.27	112,152.47	0.66	268,812.52	1.31	460,530.64	0.79
Prime - Hispanic MBE	353,385.04	4.16	308,594.38	2.56	424,896.32	2.51	198,878.36	0.97	1,285,754.10	2.22
Prime - Hispanic Female	179,319.04	2.11	54,567.36	0.45	99,990.27	0.59	82,277.78	0.40	416,154.45	0.72
Prime - Hispanic Male	174,066.00	2.05	254,027.02	2.10	324,906.05	1.92	116,600.58	0.57	869,599.65	1.50
Sub-Non-SMWBE Payments		0.00	3,205.00	0.03	103,043.60	0.61	91,884.64	0.45	198,133.24	0.34

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
Sub - SMWBE Payments	57,903.33	0.68	472,109.65	3.91	621,927.39	3.68	899,344.95	4.38	2,051,285.32	3.54
Sub - SBE Payments	50,150.33	0.59	413,994.23	3.43	488,427.29	2.89	663,097.41	3.23	1,615,669.26	2.79
Sub - MBE Payments	4,684.00	0.06	34,852.53	0.29	110,557.07	0.65	236,247.54	1.15	386,341.14	0.67
Sub - WBE Payments	3,069.00	0.04	23,262.89	0.19	22,943.03	0.14		0.00	49,274.92	0.08
Sub - Asian MBE	1,450.00	0.02	17,340.00	0.14		0.00	6,381.00	0.03	25,171.00	0.04
Sub - Asian Male	1,450.00	0.02	17,340.00	0.14		0.00	6,381.00	0.03	25,171.00	0.04
Sub - Black MBE		0.00	8,992.08	0.07	56,557.07	0.33	37,092.54	0.18	102,641.69	0.18
Sub - Black Female		0.00		0.00		0.00	17,993.92	0.09	17,993.92	0.03
Sub - Black Male		0.00	8,992.08	0.07	56,557.07	0.33	19,098.62	0.09	84,647.77	0.15
Sub - Hispanic MBE	3,234.00	0.04	8,520.45	0.07	54,000.00	0.32	192,774.00	0.94	258,528.45	0.45
Sub - Hispanic Female	3,234.00	0.04		0.00	54,000.00	0.32	42,220.00	0.21	99,454.00	0.17
Sub - Hispanic Male		0.00	8,520.45	0.07		0.00	150,554.00	0.73	159,074.45	0.27



FY2019 Non-Exempt Contracts EBO Ordinance Attachment 2E.2)

Fiscal Yr: 2019
 Fiscal Qtr: 1 To 4

Construction

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	27,759,501.97	100.00	1,807,644.15	100.00	29,567,146.12	100.00
Non-SMWBE Payments	19,608,052.39	70.64	137,989.64	7.63	19,746,042.03	66.78
SMWBE Payments	8,151,449.58	29.36	1,669,654.51	92.37	9,821,104.09	33.22
SBE Payments	6,771,133.56	24.39	1,547,160.59	85.59	8,318,294.15	28.13
MBE Payments	947,614.10	3.41	122,493.92	6.78	1,070,108.02	3.62
WBE Payments	432,701.92	1.56	0.00	0.00	432,701.92	1.46

Goods/Services

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	19,705,433.42	100.00	0.00	0.00	19,705,433.42	100.00
Non-SMWBE Payments	16,183,919.05	82.13	0.00	0.00	16,183,919.05	82.13
SMWBE Payments	3,521,514.37	17.87	0.00	0.00	3,521,514.37	17.87
SBE Payments	2,087,665.38	10.59	0.00	0.00	2,087,665.38	10.59
MBE Payments	815,641.66	4.14	0.00	0.00	815,641.66	4.14
WBE Payments	618,207.33	3.14	0.00	0.00	618,207.33	3.14

Pro Svc CCNA

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	1,656,944.16	100.00	441,774.41	100.00	2,098,718.57	100.00
Non-SMWBE Payments	1,195,523.84	72.15	60,143.60	13.61	1,255,667.44	59.83
SMWBE Payments	461,420.32	27.85	381,630.81	86.39	843,051.13	40.17
SBE Payments	329,589.71	19.89	68,508.67	15.51	398,098.38	18.97
MBE Payments	55,753.05	3.36	263,847.22	59.72	319,600.27	15.23
WBE Payments	76,077.56	4.59	49,274.92	11.15	125,352.48	5.97

Pro Svc NonCCNA

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	6,613,355.57	100.00	0.00	0.00	6,613,355.57	100.00

Non-SMWBE Payments	6,515,650.16	98.52	0.00	0.00	6,515,650.16	98.52
SMWBE Payments	97,705.41	1.48	0.00	0.00	97,705.41	1.48
MBE Payments	37,916.67	0.57	0.00	0.00	37,916.67	0.57
WBE Payments	59,788.74	0.90	0.00	0.00	59,788.74	0.90



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2020 Exempt and Non-Exempt Contracts Combined (Attachment 3A.1)

Fiscal Yr: 2020
Fiscal Qtr: 1 To 4

Table with 11 columns: Payment Category, 1st Quarter, Q1 %, 2nd Quarter, Q2 %, 3rd Quarter, Q3 %, 4th Quarter, Q4 %, Year Total, Yr %. Rows include All Payments, Prime - Non-SMWBE Pays, Prime - SMWBE Payments, Prime - SBE Payments, Prime - MBE Payments, Prime - WBE Payments, Prime - Asian MBE, Prime - Asian Female, Prime - Asian Male, Prime - Black MBE, Prime - Black Female, Prime - Black Male, Prime - Hispanic MBE, Prime - Hispanic Female, Prime - Hispanic Male, Sub - Non-SMWBE Payment.

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
Sub - SMWBE Payments	6,842,656.47	5.89	10,662,995.63	8.09	4,915,092.20	3.60	7,178,897.20	4.87	29,599,641.50	5.56
Sub - SBE Payments	4,901,009.56	4.22	9,236,760.12	7.00	3,074,747.24	2.25	4,390,389.11	2.98	21,602,906.03	4.06
Sub - MBE Payments	1,311,466.37	1.13	1,171,977.68	0.89	1,761,016.35	1.29	2,535,677.85	1.72	6,780,138.25	1.27
Sub - WBE Payments	630,180.54	0.54	254,257.83	0.19	79,328.61	0.06	252,830.24	0.17	1,216,597.22	0.23
Sub - Asian MBE	428,439.57	0.37	193,267.34	0.15	191,416.03	0.14	161,554.18	0.11	974,677.12	0.18
Sub - Asian Male	428,439.57	0.37	193,267.34	0.15	191,416.03	0.14	161,554.18	0.11	974,677.12	0.18
Sub - Black MBE	355,114.21	0.31	506,739.28	0.38	888,522.22	0.65	1,322,670.01	0.90	3,073,045.72	0.58
Sub - Black Female	123,583.39	0.11	184,351.07	0.14	486,098.83	0.36	477,127.41	0.32	1,271,160.70	0.24
Sub - Black Male	231,530.82	0.20	322,388.21	0.24	402,423.39	0.29	845,542.60	0.57	1,801,885.02	0.34
Sub - Hispanic MBE	527,912.59	0.45	471,971.06	0.36	681,078.10	0.50	1,051,453.66	0.71	2,732,415.41	0.51
Sub - Hispanic Female	207,632.28	0.18	156,050.63	0.12	186,691.88	0.14	223,439.44	0.15	773,814.23	0.15
Sub - Hispanic Male	320,280.31	0.28	315,920.43	0.24	494,386.22	0.36	828,014.22	0.56	1,958,601.18	0.37



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2020 Exempt and Non-Exempt Contracts Combined

Fiscal Yr: 2020 (Attachment 3A.2)
Fiscal Qtr: 1 To 4

Construction

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Goods/Services

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc CCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc NonCCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Row includes All Payments.

Non-SMWBE Payments	60,915,950.51	96.24	0.00	0.00	60,915,950.51	94.29
SMWBE Payments	2,378,907.30	3.76	1,308,474.56	100.00	3,687,381.86	5.71
SBE Payments	50,196.72	0.08	181,851.30	13.90	232,048.02	0.36
MBE Payments	1,902,093.44	3.01	1,126,623.26	86.10	3,028,716.70	4.69
WBE Payments	426,617.14	0.67	0.00	0.00	426,617.14	0.66



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2020 Exempt Contracts (Attachment 3B.1)

Fiscal Yr: 2020
 Fiscal Qtr: 1 To 4

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
All Payments	44,150,383.28	100.00	50,650,945.38	100.00	60,033,220.88	100.00	72,945,962.42	100.00	227,780,511.96	100.00
Prime - Non-SMWBE Pays	44,003,190.25	99.67	49,668,519.14	98.06	59,284,189.11	98.75	71,328,522.85	97.78	224,284,421.35	98.47
Prime - SMWBE Payments	120,742.53	0.27	442,143.70	0.87	641,677.48	1.07	1,540,079.52	2.11	2,744,643.23	1.20
Prime - SBE Payments	75,303.78	0.17	316,273.70	0.62	386,494.39	0.64	812,214.99	1.11	1,590,286.86	0.70
Prime - MBE Payments	38,770.00	0.09	107,345.50	0.21	243,048.50	0.40	546,617.00	0.75	935,781.00	0.41
Prime - WBE Payments	6,668.75	0.02	18,524.50	0.04	12,134.59	0.02	181,247.53	0.25	218,575.37	0.10
Prime - Black MBE	38,770.00	0.09	107,345.50	0.21	179,373.00	0.30	482,548.50	0.66	808,037.00	0.35
Prime - Black Female	2,125.00	0.00	27,517.50	0.05	22,013.00	0.04	259,954.00	0.36	311,609.50	0.14
Prime - Black Male	36,645.00	0.08	79,828.00	0.16	157,360.00	0.26	222,594.50	0.31	496,427.50	0.22
Prime - Hispanic MBE		0.00		0.00	63,675.50	0.11	64,068.50	0.09	127,744.00	0.06
Prime - Hispanic Female		0.00		0.00	53,343.00	0.09	26,600.00	0.04	79,943.00	0.04
Prime - Hispanic Male		0.00		0.00	10,332.50	0.02	37,468.50	0.05	47,801.00	0.02
Sub - Non-SMWBE Payments		0.00	375,804.13	0.74	105,599.12	0.18	54,412.70	0.07	535,815.95	0.24
Sub - SMWBE Payments	26,450.50	0.06	164,478.41	0.32	1,755.17	0.00	22,947.35	0.03	215,631.43	0.09
Sub - SBE Payments	6,239.20	0.01	28,290.60	0.06		0.00	3,836.40	0.01	38,366.20	0.02
Sub - MBE Payments	20,211.30	0.05	11,381.63	0.02	1,755.17	0.00	250.00	0.00	33,598.10	0.01



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2020 Exempt Contracts (Attachment 3B.2)

Fiscal Yr: 2020
Fiscal Qtr: 1 To 4

Construction

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, and MBE Payments.

Goods/Services

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc CCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, and MBE Payments.

Pro Svc NonCCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, and SMWBE Payments.

MBE Payments

54,092.50

6.93

0.00

0.00

54,092.50

6.93



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2020 Non-Exempt Contracts Combined (Attachment 3C.1)

Empty table box

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
All Payments	72,019,550.49	100.00	81,224,745.21	100.00	76,586,144.78	100.00	74,455,978.75	100.00	304,286,419.23	100.00
Prime - Non-SMWBE Pays	53,059,745.52	73.67	55,130,772.17	67.87	56,356,955.23	73.59	49,098,012.91	65.94	213,645,485.83	70.21
Prime - SMWBE Payments	9,281,583.57	12.89	10,065,667.22	12.39	12,491,938.04	16.31	13,271,706.04	17.82	45,110,894.87	14.83
Prime - SBE Payments	6,797,554.93	9.44	7,234,892.45	8.91	8,584,008.75	11.21	9,367,115.42	12.58	31,983,571.55	10.51
Prime - MBE Payments	1,976,559.46	2.74	1,852,053.71	2.28	2,649,439.18	3.46	2,994,557.08	4.02	9,472,609.43	3.11
Prime - WBE Payments	507,469.18	0.70	978,721.06	1.20	1,258,490.11	1.64	910,033.54	1.22	3,654,713.89	1.20
Prime - Asian MBE	600,662.39	0.83	504,299.59	0.62	1,109,063.36	1.45	822,021.90	1.10	3,036,047.24	1.00
Prime - Asian Female	77,742.48	0.11	144,487.40	0.18	139,464.24	0.18	160,723.00	0.22	522,417.12	0.17
Prime - Asian Male	522,919.91	0.73	359,812.19	0.44	969,599.12	1.27	661,298.90	0.89	2,513,630.12	0.83
Prime - Black MBE	367,984.57	0.51	457,525.02	0.56	650,026.29	0.85	675,379.90	0.91	2,150,915.78	0.71
Prime - Black Female	98,281.53	0.14	133,137.73	0.16	147,941.82	0.19	142,050.12	0.19	521,411.20	0.17
Prime - Black Male	269,703.04	0.37	324,387.29	0.40	502,084.47	0.66	533,329.78	0.72	1,629,504.58	0.54
Prime - Hispanic MBE	1,007,912.50	1.40	890,229.10	1.10	890,349.53	1.16	1,497,155.28	2.01	4,285,646.41	1.41
Prime - Hispanic Female	336,356.41	0.47	426,244.01	0.52	446,024.20	0.58	599,761.13	0.81	1,808,385.75	0.59
Prime - Hispanic Male	671,556.09	0.93	463,985.09	0.57	444,325.33	0.58	897,394.15	1.21	2,477,260.66	0.81
Sub - Non-SMWBE Payment	2,862,015.43	3.97	5,529,788.60	6.81	2,823,914.48	3.69	4,930,309.95	6.62	16,146,028.46	5.31

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
Sub - SMWBE Payments	6,816,205.97	9.46	10,498,517.22	12.93	4,913,337.03	6.42	7,155,949.85	9.61	29,384,010.07	9.66
Sub - SBE Payments	4,894,770.36	6.80	9,208,469.52	11.34	3,074,747.24	4.01	4,386,552.71	5.89	21,564,539.83	7.09
Sub - MBE Payments	1,291,255.07	1.79	1,160,596.05	1.43	1,759,261.18	2.30	2,535,427.85	3.41	6,746,540.15	2.22
Sub - WBE Payments	630,180.54	0.88	129,451.65	0.16	79,328.61	0.10	233,969.29	0.31	1,072,930.09	0.35
Sub - Asian MBE	428,439.57	0.59	193,267.34	0.24	191,416.03	0.25	161,554.18	0.22	974,677.12	0.32
Sub - Asian Male	428,439.57	0.59	193,267.34	0.24	191,416.03	0.25	161,554.18	0.22	974,677.12	0.32
Sub - Black MBE	355,114.21	0.49	506,739.28	0.62	888,522.22	1.16	1,322,420.01	1.78	3,072,795.72	1.01
Sub - Black Female	123,583.39	0.17	184,351.07	0.23	486,098.83	0.63	477,127.41	0.64	1,271,160.70	0.42
Sub - Black Male	231,530.82	0.32	322,388.21	0.40	402,423.39	0.53	845,292.60	1.14	1,801,635.02	0.59
Sub - Hispanic MBE	507,701.29	0.70	460,589.43	0.57	679,322.93	0.89	1,051,453.66	1.41	2,699,067.31	0.89
Sub - Hispanic Female	187,420.98	0.26	144,669.00	0.18	184,936.71	0.24	223,439.44	0.30	740,466.13	0.24
Sub - Hispanic Male	320,280.31	0.44	315,920.43	0.39	494,386.22	0.65	828,014.22	1.11	1,958,601.18	0.64



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2020 Non-Exempt Contracts Combined (Attachment 3C.2)

Fiscal Yr: 2020
Fiscal Qtr: 1 To 4

Construction

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Goods/Services

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc CCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc NonCCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Row includes All Payments.

Non-SMWBE Payments	60,189,434.21	96.28	0.00	0.00	60,189,434.21	94.31
SMWBE Payments	2,324,814.80	3.72	1,308,474.56	100.00	3,633,289.36	5.69
SBE Payments	50,196.72	0.08	181,851.30	13.90	232,048.02	0.36
MBE Payments	1,848,000.94	2.96	1,126,623.26	86.10	2,974,624.20	4.66
WBE Payments	426,617.14	0.68	0.00	0.00	426,617.14	0.67



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2020 Non-Exempt Contracts OSBA (Attachment 3D.1)

Fiscal Yr: 2020
Fiscal Qtr: 1 To 4

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
All Payments	49,643,982.27	100.00	50,145,133.95	100.00	44,053,147.64	100.00	35,257,749.94	100.00	179,100,013.80	100.00
Prime - Non-SMWBE Pays	36,577,074.02	73.68	40,639,878.72	81.04	33,328,312.43	75.65	26,204,145.07	74.32	136,749,410.24	76.35
Prime - SMWBE Payments	5,141,012.76	10.36	4,060,904.36	8.10	4,609,949.56	10.46	3,550,397.91	10.07	17,362,264.59	9.69
Prime - SBE Payments	4,023,328.11	8.10	2,914,364.30	5.81	3,067,518.80	6.96	2,345,160.69	6.65	12,350,371.90	6.90
Prime - MBE Payments	1,305,829.79	2.63	860,260.84	1.72	1,358,254.46	3.08	1,086,530.02	3.08	4,610,875.11	2.57
Prime - WBE Payments	-188,145.14	-0.38	286,279.22	0.57	184,176.30	0.42	118,707.20	0.34	401,017.58	0.22
Prime - Asian MBE	570,016.89	1.15	453,878.14	0.91	1,054,914.56	2.39	745,926.29	2.12	2,824,735.88	1.58
Prime - Asian Female	69,120.48	0.14	104,618.40	0.21	91,052.44	0.21	91,007.14	0.26	355,798.46	0.20
Prime - Asian Male	500,896.41	1.01	349,259.74	0.70	963,862.12	2.19	654,919.15	1.86	2,468,937.42	1.38
Prime - Black MBE	135,181.26	0.27	175,735.86	0.35	18,762.81	0.04	55,083.13	0.16	384,763.06	0.21
Prime - Black Female	92,976.00	0.19	105,148.00	0.21		0.00		0.00	198,124.00	0.11
Prime - Black Male	42,205.26	0.09	70,587.86	0.14	18,762.81	0.04	55,083.13	0.16	186,639.06	0.10
Prime - Hispanic MBE	600,631.64	1.21	230,646.84	0.46	284,577.09	0.65	285,520.60	0.81	1,401,376.17	0.78
Prime - Hispanic Female	215,700.51	0.43	104,130.11	0.21	116,453.30	0.26	75,126.13	0.21	511,410.05	0.29
Prime - Hispanic Male	384,931.13	0.78	126,516.73	0.25	168,123.79	0.38	210,394.47	0.60	889,966.12	0.50
Sub - Non-SMWBE Payment	2,734,737.69	5.51	2,526,393.62	5.04	2,293,504.76	5.21	1,843,270.28	5.23	9,397,906.35	5.25

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
Sub - SMWBE Payments	5,191,157.80	10.46	2,917,957.25	5.82	3,821,380.89	8.67	3,659,936.68	10.38	15,590,432.62	8.70
Sub - SBE Payments	3,609,299.85	7.27	1,901,439.11	3.79	2,352,121.74	5.34	2,374,237.80	6.73	10,237,098.50	5.72
Sub - MBE Payments	953,211.91	1.92	893,784.99	1.78	1,444,529.72	3.28	1,195,856.33	3.39	4,487,382.95	2.51
Sub - WBE Payments	628,646.04	1.27	122,733.15	0.24	24,729.43	0.06	89,842.55	0.25	865,951.17	0.48
Sub - Asian MBE	170,227.15	0.34	172,532.34	0.34	191,416.03	0.43	102,273.68	0.29	636,449.20	0.36
Sub - Asian Male	170,227.15	0.34	172,532.34	0.34	191,416.03	0.43	102,273.68	0.29	636,449.20	0.36
Sub - Black MBE	327,033.52	0.66	341,303.16	0.68	633,205.68	1.44	722,578.93	2.05	2,024,121.29	1.13
Sub - Black Female	123,583.39	0.25	123,584.75	0.25	328,421.29	0.75	282,651.43	0.80	858,240.86	0.48
Sub - Black Male	203,450.13	0.41	217,718.41	0.43	304,784.39	0.69	439,927.50	1.25	1,165,880.43	0.65
Sub - Hispanic MBE	455,951.24	0.92	379,949.49	0.76	619,908.01	1.41	371,003.72	1.05	1,826,812.46	1.02
Sub - Hispanic Female	160,284.48	0.32	142,655.07	0.28	126,942.29	0.29	64,746.08	0.18	494,627.92	0.28
Sub - Hispanic Male	295,666.76	0.60	237,294.42	0.47	492,965.72	1.12	306,257.64	0.87	1,332,184.54	0.74



Overall S/M/WBE Participation FY2020 Non-Exempt Contracts OSBA (Attachment 3D.2)

Fiscal Yr: 2020
Fiscal Qtr: 1 To 4

Construction

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	47,053,183.16	100.00	14,556,205.59	100.00	61,609,388.75	100.00
Non-SMWBE Payments	39,655,356.54	84.28	5,371,560.90	36.90	45,026,917.44	73.08
SMWBE Payments	7,397,826.62	15.72	9,184,644.69	63.10	16,582,471.31	26.92
SBE Payments	7,234,625.48	15.38	7,531,116.57	51.74	14,765,742.05	23.97
MBE Payments	163,201.14	0.35	981,974.03	6.75	1,145,175.17	1.86
WBE Payments	0.00	0.00	671,554.09	4.61	671,554.09	1.09

Goods/Services

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	42,225,575.77	100.00	734,511.77	100.00	42,960,087.54	100.00
Non-SMWBE Payments	37,220,273.73	88.15	176,656.87	24.05	37,396,930.60	87.05
SMWBE Payments	5,005,302.04	11.85	557,854.90	75.95	5,563,156.94	12.95
SBE Payments	3,312,909.77	7.85	261,556.54	35.61	3,574,466.31	8.32
MBE Payments	1,210,257.35	2.87	296,298.36	40.34	1,506,555.71	3.51
WBE Payments	482,134.92	1.14	0.00	0.00	482,134.92	1.12

Pro Svc CCNA

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	9,905,659.13	100.00	8,389,147.05	100.00	18,294,806.18	100.00
Non-SMWBE Payments	6,781,259.81	68.46	3,849,688.58	45.89	10,630,948.39	58.11
SMWBE Payments	3,124,399.32	31.54	4,539,458.47	54.11	7,663,857.79	41.89
SBE Payments	1,784,017.65	18.01	2,262,574.09	26.97	4,046,591.74	22.12
MBE Payments	1,421,499.01	14.35	2,082,487.30	24.82	3,503,986.31	19.15
WBE Payments	-81,117.34	-0.82	194,397.08	2.32	113,279.74	0.62

Pro Svc NonCCNA

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	54,927,256.77	100.00	1,308,474.56	100.00	56,235,731.33	100.00

Non-SMWBE Payments	53,092,520.16	96.66	0.00	0.00	53,092,520.16	94.41
SMWBE Payments	1,834,736.61	3.34	1,308,474.56	100.00	3,143,211.17	5.59
SBE Payments	18,819.00	0.03	181,851.30	13.90	200,670.30	0.36
MBE Payments	1,815,917.61	3.31	1,126,623.26	86.10	2,942,540.87	5.23



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2020 Non- Exempt Contracts EBO Ordinance (Attachment 3E.1)

Fiscal Yr: 2020
Fiscal Qtr: 1 To 4

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
All Payments	18,647,684.15	100.00	26,814,161.23	100.00	28,896,285.14	100.00	36,082,295.54	100.00	110,440,426.06	100.00
Prime - Non-SMWBE Pays	12,769,757.70	68.48	10,277,704.88	38.33	19,553,481.51	67.67	19,921,142.07	55.21	62,522,086.16	56.61
Prime - SMWBE Payments	4,125,600.54	22.12	5,973,893.36	22.28	7,732,616.48	26.76	9,578,100.63	26.55	27,410,211.01	24.82
Prime - SBE Payments	2,759,256.55	14.80	4,320,528.15	16.11	5,516,489.95	19.09	7,020,104.73	19.46	19,616,379.38	17.76
Prime - MBE Payments	670,729.67	3.60	960,923.37	3.58	1,141,812.72	3.95	1,766,669.56	4.90	4,540,135.32	4.11
Prime - WBE Payments	695,614.32	3.73	692,441.84	2.58	1,074,313.81	3.72	791,326.34	2.19	3,253,696.31	2.95
Prime - Asian MBE	30,645.50	0.16	50,421.45	0.19	54,148.80	0.19	76,095.61	0.21	211,311.36	0.19
Prime - Asian Female	8,622.00	0.05	39,869.00	0.15	48,411.80	0.17	69,715.86	0.19	166,618.66	0.15
Prime - Asian Male	22,023.50	0.12	10,552.45	0.04	5,737.00	0.02	6,379.75	0.02	44,692.70	0.04
Prime - Black MBE	232,803.31	1.25	260,619.66	0.97	487,891.48	1.69	478,939.27	1.33	1,460,253.72	1.32
Prime - Black Female	5,305.53	0.03	6,820.23	0.03	4,569.82	0.02	692.62	0.00	17,388.20	0.02
Prime - Black Male	227,497.78	1.22	253,799.43	0.95	483,321.66	1.67	478,246.65	1.33	1,442,865.52	1.31
Prime - Hispanic MBE	407,280.86	2.18	649,882.26	2.42	599,772.44	2.08	1,211,634.68	3.36	2,868,570.24	2.60
Prime - Hispanic Female	120,655.90	0.65	322,113.90	1.20	329,570.90	1.14	524,635.00	1.45	1,296,975.70	1.17
Prime - Hispanic Male	286,624.96	1.54	327,768.36	1.22	270,201.54	0.94	686,999.68	1.90	1,571,594.54	1.42
Sub-Non-SMWBE Payments	127,277.74	0.68	3,003,394.98	11.20	518,231.01	1.79	3,087,039.67	8.56	6,735,943.40	6.10

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
Sub - SMWBE Payments	1,625,048.17	8.71	7,559,168.01	28.19	1,091,956.14	3.78	3,496,013.17	9.69	13,772,185.49	12.47
Sub - SBE Payments	1,285,470.51	6.89	7,307,030.41	27.25	722,625.50	2.50	2,012,314.91	5.58	11,327,441.33	10.26
Sub - MBE Payments	338,043.16	1.81	245,419.10	0.92	314,731.46	1.09	1,339,571.52	3.71	2,237,765.24	2.03
Sub - WBE Payments	1,534.50	0.01	6,718.50	0.03	54,599.18	0.19	144,126.74	0.40	206,978.92	0.19
Sub - Asian MBE	258,212.42	1.38	20,735.00	0.08		0.00	59,280.50	0.16	338,227.92	0.31
Sub - Asian Male	258,212.42	1.38	20,735.00	0.08		0.00	59,280.50	0.16	338,227.92	0.31
Sub - Black MBE	28,080.69	0.15	144,044.16	0.54	255,316.54	0.88	599,841.08	1.66	1,027,282.47	0.93
Sub - Black Female		0.00	60,766.32	0.23	157,677.54	0.55	194,475.98	0.54	412,919.84	0.37
Sub - Black Male	28,080.69	0.15	83,277.84	0.31	97,639.00	0.34	405,365.10	1.12	614,362.63	0.56
Sub - Hispanic MBE	51,750.05	0.28	80,639.94	0.30	59,414.92	0.21	680,449.94	1.89	872,254.85	0.79
Sub - Hispanic Female	27,136.50	0.15	2,013.93	0.01	57,994.42	0.20	158,693.36	0.44	245,838.21	0.22
Sub - Hispanic Male	24,613.55	0.13	78,626.01	0.29	1,420.50	0.00	521,756.58	1.45	626,416.64	0.57



Palm Beach County - Office of Equal Business Opportunity Overall S/M/WBE



Participation FY2020 Non-Exempt Contracts EBO Ordinance (Attachment 3E.2)

Fiscal Yr: 2020
Fiscal Qtr: 1 To 4

Construction

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	44,140,846.61	100.00	16,754,538.30	100.00	60,895,384.91	100.00
Non-SMWBE Payments	26,736,678.87	60.57	5,260,598.82	31.40	31,997,277.69	52.54
SMWBE Payments	17,404,167.74	39.43	11,493,939.48	68.60	28,898,107.22	47.46
SBE Payments	13,699,919.90	31.04	10,555,762.68	63.00	24,255,682.58	39.83
MBE Payments	2,051,144.43	4.65	825,958.93	4.93	2,877,103.36	4.72
WBE Payments	1,653,103.41	3.75	112,217.87	0.67	1,765,321.28	2.90

Goods/Services

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	36,401,237.32	100.00	211,972.04	100.00	36,613,209.36	100.00
Non-SMWBE Payments	28,206,747.05	77.49	0.00	0.00	28,206,747.05	77.04
SMWBE Payments	8,194,490.27	22.51	211,972.04	100.00	8,406,462.31	22.96
SBE Payments	5,037,774.50	13.84	0.00	0.00	5,037,774.50	13.76
MBE Payments	2,251,101.37	6.18	211,972.04	100.00	2,463,073.41	6.73
WBE Payments	905,614.40	2.49	0.00	0.00	905,614.40	2.47

Pro Svc CCNA

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	2,304,140.17	100.00	3,541,618.55	100.00	5,845,758.72	100.00
Non-SMWBE Payments	982,665.36	42.65	1,475,344.58	41.66	2,458,009.94	42.05
SMWBE Payments	1,321,474.81	57.35	2,066,273.97	58.34	3,387,748.78	57.95
SBE Payments	847,307.26	36.77	771,678.65	21.79	1,618,985.91	27.70
MBE Payments	205,806.19	8.93	1,199,834.27	33.88	1,405,640.46	24.05
WBE Payments	268,361.36	11.65	94,761.05	2.68	363,122.41	6.21

Pro Svc NonCCNA

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	7,086,073.07	100.00	0.00	0.00	7,086,073.07	100.00

Non-SMWBE Payments	6,595,994.88	93.08	0.00	0.00	6,595,994.88	93.08
SMWBE Payments	490,078.19	6.92	0.00	0.00	490,078.19	6.92
SBE Payments	31,377.72	0.44	0.00	0.00	31,377.72	0.44
MBE Payments	32,083.33	0.45	0.00	0.00	32,083.33	0.45
WBE Payments	426,617.14	6.02	0.00	0.00	426,617.14	6.02



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2021 Exempt and Non-Exempt Contracts Combined (Attachment 4A.1)

Fiscal Yr: 2021
Fiscal Qtr: 1 To 4

Table with 11 columns: Payment Category, 1st Quarter, Q1 %, 2nd Quarter, Q2 %, 3rd Quarter, Q3 %, 4th Quarter, Q4 %, Year Total, Yr %. Rows include All Payments, Prime - Non-SMWBE Pays, Prime - SMWBE Payments, Prime - SBE Payments, Prime - MBE Payments, Prime - WBE Payments, Prime - Asian MBE, Prime - Asian Female, Prime - Asian Male, Prime - Black MBE, Prime - Black Female, Prime - Black Male, Prime - Hispanic MBE, Prime - Hispanic Female, Prime - Hispanic Male, Prime - Nat. Am. MBE.

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
Prime - Nat. Am. Male	4,608.50	0.00	20,093.50	0.01	2,199.00	0.00	3,125.50	0.00	30,026.50	0.00
Sub - Non-SMWBE Payment	3,597,663.92	2.03	2,611,552.89	1.83	6,538,113.50	3.71	6,381,399.86	4.83	19,128,730.17	3.04
Sub - SMWBE Payments	5,456,427.31	3.08	7,289,015.81	5.10	9,773,998.52	5.55	11,983,587.33	9.08	34,503,028.97	5.49
Sub - SBE Payments	3,423,515.82	1.93	3,385,208.85	2.37	6,096,685.34	3.46	7,987,326.43	6.05	20,892,736.44	3.32
Sub - MBE Payments	1,530,091.01	0.86	2,820,969.24	1.97	2,507,613.18	1.42	2,628,976.50	1.99	9,487,649.93	1.51
Sub - WBE Payments	502,820.48	0.28	1,082,837.72	0.76	1,169,700.00	0.66	1,367,284.40	1.04	4,122,642.60	0.66
Sub - Asian MBE	164,768.76	0.09	663,340.04	0.46	329,926.73	0.19	342,614.19	0.26	1,500,649.72	0.24
Sub - Asian Female		0.00		0.00		0.00	1,800.00	0.00	1,800.00	0.00
Sub - Asian Male	164,768.76	0.09	663,340.04	0.46	329,926.73	0.19	340,814.19	0.26	1,498,849.72	0.24
Sub - Black MBE	629,347.70	0.35	531,886.78	0.37	806,756.50	0.46	880,422.26	0.67	2,848,413.24	0.45
Sub - Black Female	230,109.14	0.13	235,379.80	0.16	282,254.92	0.16	263,408.61	0.20	1,011,152.47	0.16
Sub - Black Male	399,238.56	0.23	296,506.98	0.21	524,501.58	0.30	617,013.65	0.47	1,837,260.77	0.29
Sub - Hispanic MBE	735,974.55	0.42	1,625,742.42	1.14	1,370,929.95	0.78	1,405,940.05	1.06	5,138,586.97	0.82
Sub - Hispanic Female	222,971.60	0.13	336,499.62	0.24	319,759.50	0.18	193,331.06	0.15	1,072,561.78	0.17
Sub - Hispanic Male	513,002.95	0.29	1,289,242.80	0.90	1,051,170.45	0.60	1,212,608.99	0.92	4,066,025.19	0.65



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2022 Exempt and Non-Exempt Contracts Combined

Fiscal Yr: 2021 (Attachment 4A.2)
Fiscal Qtr: 1 To 4

Construction

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Goods/Services

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc CCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc NonCCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Row includes All Payments.

Non-SMWBE Payments	64,820,616.77	98.26	0.00	0.00	64,820,616.77	96.40
SMWBE Payments	1,146,898.13	1.74	1,270,370.25	100.00	2,417,268.38	3.60
SBE Payments	54,895.72	0.08	405,628.30	31.93	460,524.02	0.68
MBE Payments	921,083.79	1.40	864,741.95	68.07	1,785,825.74	2.66
WBE Payments	170,918.62	0.26	0.00	0.00	170,918.62	0.25



Palm Beach County - Office of Equal Business Opportunity

Overall S/MWBE Participation FY2022 Exempt Contracts (Attachment 4B.1)



Fiscal Yr: 2021
Fiscal Qtr: 1 To 4

Payment Category	1st Quarter	Q1 %	2nd Quarter	Q2 %	3rd Quarter	Q3 %	4th Quarter	Q4 %	Year Total	Yr %
All Payments	104,407,653.22	100.00	69,669,168.22	100.00	85,881,742.96	100.00	47,666,070.59	100.00	307,624,634.99	100.00
Prime - Non-SMWBE Pays	100,880,306.75	96.62	67,473,726.01	96.85	84,517,622.73	98.41	47,136,139.91	98.89	300,007,795.40	97.52
Prime - SMWBE Payments	3,527,346.47	3.38	2,181,321.21	3.13	1,333,353.43	1.55	524,813.28	1.10	7,566,834.39	2.46
Prime - SBE Payments	2,891,977.15	2.77	1,738,521.72	2.50	819,102.37	0.95	228,762.16	0.48	5,678,363.40	1.85
Prime - MBE Payments	538,394.72	0.52	362,889.01	0.52	397,011.80	0.46	162,333.76	0.34	1,460,629.29	0.47
Prime - WBE Payments	96,974.60	0.09	79,910.48	0.11	117,239.26	0.14	133,717.36	0.28	427,841.70	0.14
Prime - Asian MBE		0.00	552.50	0.00		0.00		0.00	552.50	0.00
Prime - Asian Female		0.00	552.50	0.00		0.00		0.00	552.50	0.00
Prime - Black MBE	507,209.20	0.49	305,775.83	0.44	339,971.40	0.40	99,310.16	0.21	1,252,266.59	0.41
Prime - Black Female	181,368.00	0.17	17,857.50	0.03	64,465.00	0.08	46,140.16	0.10	309,830.66	0.10
Prime - Black Male	325,841.20	0.31	287,918.33	0.41	275,506.40	0.32	53,170.00	0.11	942,435.93	0.31
Prime - Hispanic MBE	31,185.52	0.03	56,560.68	0.08	57,040.40	0.07	63,023.60	0.13	207,810.20	0.07
Prime - Hispanic Female	21,684.32	0.02	36,080.68	0.05	45,220.40	0.05	60,718.40	0.13	163,703.80	0.05
Prime - Hispanic Male	9,501.20	0.01	20,480.00	0.03	11,820.00	0.01	2,305.20	0.00	44,106.40	0.01
Sub - Non-SMWBE Payment		0.00		0.00		0.00	2,057.40	0.00	2,057.40	0.00
Sub - SMWBE Payments		0.00	14,121.00	0.02	30,766.80	0.04	3,060.00	0.01	47,947.80	0.02

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
Sub - SBE Payments	0.00	0.00	11,628.00	0.02	30,766.80	0.04	3,060.00	0.01	45,454.80	0.01
Sub - WBE Payments	0.00	0.00	2,493.00	0.00		0.00		0.00	2,493.00	0.00



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2021 Exempt Contracts (Attachment 4B.2)

Fiscal Yr: 2021
Fiscal Qtr: 1 To 4

Construction

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, and SBE Payments.

Goods/Services

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc CCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc NonCCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, and SMWBE Payments.

MBE Payments

37,585.00

0.84

0.00

0.00

37,585.00

0.84



Palm Beach County - Office of Equal Business Opportunity

Overall S/M/WBE Participation FY2021 Non-Exempt Contracts Combined (Attachment 4C.1)



Fiscal Yr: 2021
Fiscal Qtr: 1 To 4

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
All Payments	72,898,348.36	100.00	73,361,746.76	100.00	90,122,068.90	100.00	84,374,310.94	100.00	320,756,474.96	100.00
Prime - Non-SM/WBE Pays	52,230,025.18	71.65	53,144,132.85	72.44	61,015,122.35	67.70	57,514,877.53	68.17	223,904,157.91	69.81
Prime - SM/WBE Payments	11,614,231.95	15.93	10,331,166.21	14.08	12,825,601.33	14.23	8,499,563.62	10.07	43,270,563.11	13.49
Prime - SBE Payments	7,697,353.41	10.56	7,444,360.20	10.15	8,607,143.86	9.55	5,002,939.58	5.93	28,751,797.05	8.96
Prime - MBE Payments	3,061,383.18	4.20	1,785,477.08	2.43	3,094,564.34	3.43	2,352,084.11	2.79	10,293,508.71	3.21
Prime - WBE Payments	855,495.36	1.17	1,101,328.93	1.50	1,123,893.13	1.25	1,144,539.93	1.36	4,225,257.35	1.32
Prime - Asian MBE	1,156,915.51	1.59	556,985.66	0.76	755,247.05	0.84	533,553.22	0.63	3,002,701.44	0.94
Prime - Asian Female	587,481.68	0.81	180,169.69	0.25	125,485.28	0.14	131,468.28	0.16	1,024,604.93	0.32
Prime - Asian Male	569,433.83	0.78	376,815.97	0.51	629,761.77	0.70	402,084.94	0.48	1,978,096.51	0.62
Prime - Black MBE	358,780.56	0.49	470,387.33	0.64	942,390.58	1.05	568,469.95	0.67	2,340,028.42	0.73
Prime - Black Female	167,121.46	0.23	292,294.24	0.40	425,328.76	0.47	118,207.36	0.14	1,002,951.82	0.31
Prime - Black Male	191,659.10	0.26	178,093.09	0.24	517,061.82	0.57	450,262.59	0.53	1,337,076.60	0.42
Prime - Hispanic MBE	1,541,078.61	2.11	738,010.59	1.01	1,394,727.71	1.55	1,246,935.44	1.48	4,920,752.35	1.53
Prime - Hispanic Female	614,909.09	0.84	328,422.17	0.45	590,200.49	0.65	364,554.01	0.43	1,898,085.76	0.59
Prime - Hispanic Male	926,169.52	1.27	409,588.42	0.56	804,527.22	0.89	882,381.43	1.05	3,022,666.59	0.94
Prime - Nat. Am. MBE	4,608.50	0.01	20,093.50	0.03	2,199.00	0.00	3,125.50	0.00	30,026.50	0.01

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
Prime - Nat. Am. Male	4,608.50	0.01	20,093.50	0.03	2,199.00	0.00	3,125.50	0.00	30,026.50	0.01
Sub - Non-SMWBE Payment	3,597,663.92	4.94	2,611,552.89	3.56	6,538,113.50	7.25	6,379,342.46	7.56	19,126,672.77	5.96
Sub - SMWBE Payments	5,456,427.31	7.48	7,274,894.81	9.92	9,743,231.72	10.81	11,980,527.33	14.20	34,455,081.17	10.74
Sub - SBE Payments	3,423,515.82	4.70	3,373,580.85	4.60	6,065,918.54	6.73	7,984,266.43	9.46	20,847,281.64	6.50
Sub - MBE Payments	1,530,091.01	2.10	2,820,969.24	3.85	2,507,613.18	2.78	2,628,976.50	3.12	9,487,649.93	2.96
Sub - WBE Payments	502,820.48	0.69	1,080,344.72	1.47	1,169,700.00	1.30	1,367,284.40	1.62	4,120,149.60	1.28
Sub - Asian MBE	164,768.76	0.23	663,340.04	0.90	329,926.73	0.37	342,614.19	0.41	1,500,649.72	0.47
Sub - Asian Female		0.00		0.00		0.00	1,800.00	0.00	1,800.00	0.00
Sub - Asian Male	164,768.76	0.23	663,340.04	0.90	329,926.73	0.37	340,814.19	0.40	1,498,849.72	0.47
Sub - Black MBE	629,347.70	0.86	531,886.78	0.73	806,756.50	0.90	880,422.26	1.04	2,848,413.24	0.89
Sub - Black Female	230,109.14	0.32	235,379.80	0.32	282,254.92	0.31	263,408.61	0.31	1,011,152.47	0.32
Sub - Black Male	399,238.56	0.55	296,506.98	0.40	524,501.58	0.58	617,013.65	0.73	1,837,260.77	0.57
Sub - Hispanic MBE	735,974.55	1.01	1,625,742.42	2.22	1,370,929.95	1.52	1,405,940.05	1.67	5,138,586.97	1.60
Sub - Hispanic Female	222,971.60	0.31	336,499.62	0.46	319,759.50	0.35	193,331.06	0.23	1,072,561.78	0.33
Sub - Hispanic Male	513,002.95	0.70	1,289,242.80	1.76	1,051,170.45	1.17	1,212,608.99	1.44	4,066,025.19	1.27



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2021 Non-Exempt Contracts Combined (Attachment 4C.2)

Fiscal Yr: 2021
Fiscal Qtr: 1 To 4

Construction

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Goods/Services

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc CCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc NonCCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Row includes All Payments.

Non-SMWBE Payments	60,400,402.70	98.20	0.00	0.00	60,400,402.70	96.21
SMWBE Payments	1,109,313.13	1.80	1,270,370.25	100.00	2,379,683.38	3.79
SBE Payments	54,895.72	0.09	405,628.30	31.93	460,524.02	0.73
MBE Payments	883,498.79	1.44	864,741.95	68.07	1,748,240.74	2.78
WBE Payments	170,918.62	0.28	0.00	0.00	170,918.62	0.27



Palm Beach County - Office of Equal Business Opportunity

Overall S/M/WBE Participation FY2021 Non-Exempt Contracts OSBA (Attachment 4D.1)



Fiscal Yr: 2021
Fiscal Qtr: 1 To 4

Payment Category	1st Quarter	Q1 %	2nd Quarter	Q2 %	3rd Quarter	Q3 %	4th Quarter	Q4 %	Year Total	Yr %
All Payments	37,676,701.49	100.00	33,618,426.08	100.00	35,912,936.09	100.00	28,280,090.62	100.00	135,488,154.28	100.00
Prime - Non-SM/WBE Pays	30,393,212.14	80.67	26,006,300.85	77.36	27,389,488.69	76.27	21,909,716.73	77.47	105,698,718.41	78.01
Prime - SM/WBE Payments	3,435,123.74	9.12	2,690,603.59	8.00	3,074,022.46	8.56	1,336,923.39	4.73	10,536,673.18	7.78
Prime - SBE Payments	2,122,128.03	5.63	1,963,046.95	5.84	1,951,371.59	5.43	659,509.97	2.33	6,696,056.54	4.94
Prime - MBE Payments	1,205,631.53	3.20	583,734.18	1.74	1,002,421.79	2.79	512,283.67	1.81	3,304,071.17	2.44
Prime - WBE Payments	107,364.18	0.28	143,822.46	0.43	120,229.08	0.33	165,129.75	0.58	536,545.47	0.40
Prime - Asian MBE	649,113.95	1.72	464,900.48	1.38	704,370.61	1.96	334,000.32	1.18	2,152,385.36	1.59
Prime - Asian Female	91,949.22	0.24	97,857.79	0.29	125,485.28	0.35	131,468.28	0.46	446,760.57	0.33
Prime - Asian Male	557,164.73	1.48	367,042.69	1.09	578,885.33	1.61	202,532.04	0.72	1,705,624.79	1.26
Prime - Black MBE	55,426.07	0.15	-77,485.02	-0.23	21,090.00	0.06	36,872.90	0.13	35,903.95	0.03
Prime - Black Male	55,426.07	0.15	-77,485.02	-0.23	21,090.00	0.06	36,872.90	0.13	35,903.95	0.03
Prime - Hispanic MBE	496,483.01	1.32	176,225.22	0.52	274,762.18	0.77	138,284.95	0.49	1,085,755.36	0.80
Prime - Hispanic Female	91,960.79	0.24	105,362.87	0.31	92,907.94	0.26	36,510.08	0.13	326,741.68	0.24
Prime - Hispanic Male	404,522.22	1.07	70,862.35	0.21	181,854.24	0.51	101,774.87	0.36	759,013.68	0.56
Prime - Nat. Am. MBE	4,608.50	0.01	20,093.50	0.06	2,199.00	0.01	3,125.50	0.01	30,026.50	0.02
Prime - Nat. Am. Male	4,608.50	0.01	20,093.50	0.06	2,199.00	0.01	3,125.50	0.01	30,026.50	0.02

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
Sub - Non-SMWBE Payment	1,404,464.22	3.73	851,893.12	2.53	732,902.46	2.04	2,250,855.30	7.96	5,240,115.10	3.87
Sub - SMWBE Payments	2,443,901.39	6.49	4,069,628.52	12.11	4,716,522.48	13.13	2,782,595.20	9.84	14,012,647.59	10.34
Sub - SBE Payments	1,577,341.98	4.19	1,778,231.41	5.29	2,994,121.17	8.34	1,362,003.49	4.82	7,711,698.05	5.69
Sub - MBE Payments	803,455.59	2.13	1,514,418.22	4.50	1,127,597.18	3.14	911,570.60	3.22	4,357,041.59	3.22
Sub - WBE Payments	63,103.82	0.17	776,978.89	2.31	594,804.13	1.66	509,021.11	1.80	1,943,907.95	1.43
Sub - Asian MBE	147,152.50	0.39	421,927.31	1.26	237,647.93	0.66	267,747.24	0.95	1,074,474.98	0.79
Sub - Asian Female		0.00		0.00		0.00	1,800.00	0.01	1,800.00	0.00
Sub - Asian Male	147,152.50	0.39	421,927.31	1.26	237,647.93	0.66	265,947.24	0.94	1,072,674.98	0.79
Sub - Black MBE	282,159.93	0.75	170,064.71	0.51	333,619.95	0.93	344,780.83	1.22	1,130,625.42	0.83
Sub - Black Female	2,557.94	0.01		0.00	145,986.94	0.41	100,014.06	0.35	248,558.94	0.18
Sub - Black Male	279,601.99	0.74	170,064.71	0.51	187,633.01	0.52	244,766.77	0.87	882,066.48	0.65
Sub - Hispanic MBE	374,143.16	0.99	922,426.20	2.74	556,329.30	1.55	299,042.53	1.06	2,151,941.19	1.59
Sub - Hispanic Female	32,963.32	0.09		0.00	54,294.69	0.15	3,397.20	0.01	90,655.21	0.07
Sub - Hispanic Male	341,179.84	0.91	922,426.20	2.74	502,034.61	1.40	295,645.33	1.05	2,061,285.98	1.52



Overall S/M/WBE Participation FY2021 Non-Exempt Contracts OSBA (Attachment 4D.2)

Fiscal Yr: 2021
Fiscal Qtr: 1 To 4

Construction

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	28,533,449.18	100.00	12,333,166.67	100.00	40,866,615.85	100.00
Non-SMWBE Payments	24,867,844.55	87.15	3,781,562.49	30.66	28,649,407.04	70.10
SMWBE Payments	3,665,604.63	12.85	8,551,604.18	69.34	12,217,208.81	29.90
SBE Payments	3,365,102.71	11.79	5,598,995.23	45.40	8,964,097.94	21.94
MBE Payments	300,501.92	1.05	1,076,042.74	8.72	1,376,544.66	3.37
WBE Payments	0.00	0.00	1,876,566.21	15.22	1,876,566.21	4.59

Goods/Services

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	25,668,951.43	100.00	758,866.39	100.00	26,427,817.82	100.00
Non-SMWBE Payments	22,581,977.51	87.97	0.00	0.00	22,581,977.51	85.45
SMWBE Payments	3,086,973.92	12.03	758,866.39	100.00	3,845,840.31	14.55
SBE Payments	1,927,356.52	7.51	0.00	0.00	1,927,356.52	7.29
MBE Payments	688,312.61	2.68	758,866.39	100.00	1,447,179.00	5.48
WBE Payments	471,304.79	1.84	0.00	0.00	471,304.79	1.78

Pro Svc CCNA

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	10,409,573.04	100.00	5,143,169.38	100.00	15,552,742.42	100.00
Non-SMWBE Payments	7,486,662.20	71.92	1,458,552.61	28.36	8,945,214.81	57.52
SMWBE Payments	2,922,910.84	28.08	3,684,616.77	71.64	6,607,527.61	42.48
SBE Payments	1,390,912.31	13.36	1,959,884.52	38.11	3,350,796.83	21.54
MBE Payments	1,466,757.85	14.09	1,657,390.51	32.23	3,124,148.36	20.09
WBE Payments	65,240.68	0.63	67,341.74	1.31	132,582.42	0.85

Pro Svc NonCCNA

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	51,623,417.94	100.00	1,017,560.25	100.00	52,640,978.19	100.00

Non-SMWBE Payments	50,762,234.15	98.33	0.00	0.00	50,762,234.15	96.43
SMWBE Payments	861,183.79	1.67	1,017,560.25	100.00	1,878,744.04	3.57
SBE Payments	12,685.00	0.02	152,818.30	15.02	165,503.30	0.31
MBE Payments	848,498.79	1.64	864,741.95	84.98	1,713,240.74	3.25



Palm Beach County - Office of Equal Business Opportunity

Overall S/M/WBE Participation FY2021 Non-Exempt Contracts EBO Ordinance (Attachment 4E.1)



Fiscal Yr: 2021
Fiscal Qtr: 1 To 4

Payment Category	1st Quarter	Q1 %	2nd Quarter	Q2 %	3rd Quarter	Q3 %	4th Quarter	Q4 %	Year Total	Yr %
All Payments	32,060,231.13	100.00	36,126,162.86	100.00	51,208,066.64	100.00	52,262,113.73	100.00	171,656,574.36	100.00
Prime - Non-SM/WBE Pays	18,868,883.81	58.85	23,822,508.01	65.94	30,862,253.05	60.27	32,045,275.68	61.32	105,598,920.55	61.52
Prime - SM/WBE Payments	7,997,621.63	24.95	7,414,708.87	20.52	9,566,777.03	18.68	6,913,696.63	13.23	31,892,804.16	18.58
Prime - SBE Payments	5,558,312.80	17.34	5,443,813.25	15.07	6,630,023.18	12.95	4,340,851.65	8.31	21,973,000.88	12.80
Prime - MBE Payments	1,691,177.65	5.28	1,013,389.15	2.81	1,933,089.80	3.77	1,593,434.80	3.05	6,231,091.40	3.63
Prime - WBE Payments	748,131.18	2.33	957,506.47	2.65	1,003,664.05	1.96	979,410.18	1.87	3,688,711.88	2.15
Prime - Asian MBE	505,761.56	1.58	92,085.18	0.25	50,876.44	0.10	148,370.76	0.28	797,093.94	0.46
Prime - Asian Female	495,532.46	1.55	82,311.90	0.23		0.00		0.00	577,844.36	0.34
Prime - Asian Male	10,229.10	0.03	9,773.28	0.03	50,876.44	0.10	148,370.76	0.28	219,249.58	0.13
Prime - Black MBE	140,820.49	0.44	359,518.60	1.00	762,247.83	1.49	336,413.55	0.64	1,599,000.47	0.93
Prime - Black Female	8,187.46	0.03	103,940.49	0.29	266,276.01	0.52	-58,976.14	-0.11	319,427.82	0.19
Prime - Black Male	132,633.03	0.41	255,578.11	0.71	495,971.82	0.97	395,389.69	0.76	1,279,572.65	0.75
Prime - Hispanic MBE	1,044,595.60	3.26	561,785.37	1.56	1,119,965.53	2.19	1,108,650.49	2.12	3,834,996.99	2.23
Prime - Hispanic Female	522,948.30	1.63	223,059.30	0.62	497,292.55	0.97	328,043.93	0.63	1,571,344.08	0.92
Prime - Hispanic Male	521,647.30	1.63	338,726.07	0.94	622,672.98	1.22	780,606.56	1.49	2,263,652.91	1.32
Sub - Non-SM/WBE Payment	2,193,199.70	6.84	1,669,438.79	4.68	5,805,211.04	11.34	4,128,487.16	7.90	13,816,336.69	8.05

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
Sub - SMWBE Payments	3,000,525.99	9.36	3,199,507.19	8.86	4,973,825.52	9.71	9,174,654.26	17.56	20,348,512.96	11.85
Sub - SBE Payments	1,846,173.84	5.76	1,595,349.44	4.42	3,071,797.37	6.00	6,598,985.07	12.63	13,112,305.72	7.64
Sub - MBE Payments	714,635.49	2.23	1,300,791.92	3.60	1,327,132.28	2.59	1,717,405.90	3.29	5,059,965.59	2.95
Sub - WBE Payments	439,716.66	1.37	303,365.83	0.84	574,895.87	1.12	858,263.29	1.64	2,176,241.65	1.27
Sub - Asian MBE	17,616.26	0.05	241,412.73	0.67	62,225.80	0.12	74,866.95	0.14	396,121.74	0.23
Sub - Asian Male	17,616.26	0.05	241,412.73	0.67	62,225.80	0.12	74,866.95	0.14	396,121.74	0.23
Sub - Black MBE	335,187.84	1.05	356,062.97	0.99	450,305.83	0.88	535,641.43	1.02	1,677,198.07	0.98
Sub - Black Female	227,551.20	0.71	235,379.80	0.65	136,267.98	0.27	163,394.55	0.31	762,593.53	0.44
Sub - Black Male	107,636.64	0.34	120,683.17	0.33	314,037.85	0.61	372,246.88	0.71	914,604.54	0.53
Sub - Hispanic MBE	361,831.39	1.13	703,316.22	1.95	814,600.65	1.59	1,106,897.52	2.12	2,986,645.78	1.74
Sub - Hispanic Female	190,008.28	0.59	336,499.62	0.93	265,464.81	0.52	189,933.86	0.36	981,906.57	0.57
Sub - Hispanic Male	171,823.11	0.54	366,816.60	1.02	549,135.84	1.07	916,963.66	1.75	2,004,739.21	1.17



Palm Beach County - Office of Equal Business Opportunity

Overall S/M/WBE Participation FY2021 Non-Exempt Contracts EBO Ordinance (Attachment 4E.2)



Fiscal Yr: 2021
Fiscal Qtr: 1 To 4

Construction

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Goods/Services

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc CCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc NonCCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Row includes All Payments.

Non-SMWBE Payments	7,202,669.46	96.67	0.00	0.00	7,202,669.46	93.50
SMWBE Payments	248,129.34	3.33	252,810.00	100.00	500,939.34	6.50
SBE Payments	42,210.72	0.57	252,810.00	100.00	295,020.72	3.83
MBE Payments	35,000.00	0.47	0.00	0.00	35,000.00	0.45
WBE Payments	170,918.62	2.29	0.00	0.00	170,918.62	2.22



Palm Beach County - Office of Equal Business Opportunity

Overall S/M/WBE Participation FY2022 Exempt and Non-Exempt Contracts Combined (Attachment 5A.1)



Fiscal Yr: 2022
Fiscal Qtr: 1 To 4

Payment Category	1st Quarter	Q1 %	2nd Quarter	Q2 %	3rd Quarter	Q3 %	4th Quarter	Q4 %	Year Total	Yr %
All Payments	134,852,817.02	100.00	136,246,444.29	100.00	140,413,712.73	100.00	148,347,645.00	100.00	559,860,619.04	100.00
Prime - Non-SM/WBE Pays	112,551,917.71	83.46	108,909,680.38	79.94	109,392,765.24	77.91	116,015,491.46	78.21	446,869,854.79	79.82
Prime - SM/WBE Payments	9,678,166.41	7.18	12,996,375.57	9.54	14,001,901.08	9.97	13,424,909.12	9.05	50,101,352.18	8.95
Prime - SBE Payments	5,360,950.93	3.98	7,161,038.85	5.26	7,769,005.45	5.53	7,618,752.03	5.14	27,909,747.26	4.99
Prime - MBE Payments	2,988,995.75	2.22	4,638,627.07	3.40	4,862,050.42	3.46	4,316,966.76	2.91	16,806,640.00	3.00
Prime - WBE Payments	1,328,219.73	0.98	1,196,709.65	0.88	1,370,845.21	0.98	1,489,190.33	1.00	5,384,964.92	0.96
Prime - Asian MBE	488,632.29	0.36	563,697.45	0.41	388,204.23	0.28	593,653.98	0.40	2,034,187.95	0.36
Prime - Asian Female	84,326.78	0.06	35,524.14	0.03	54,634.90	0.04	122,527.70	0.08	297,013.52	0.05
Prime - Asian Male	404,305.51	0.30	528,173.31	0.39	333,569.33	0.24	471,126.28	0.32	1,737,174.43	0.31
Prime - Black MBE	890,672.82	0.66	914,004.16	0.67	1,299,697.83	0.93	952,308.84	0.64	4,056,683.65	0.72
Prime - Black Female	371,590.26	0.28	371,743.20	0.27	320,750.48	0.23	259,914.66	0.18	1,323,998.60	0.24
Prime - Black Male	519,082.56	0.38	542,260.96	0.40	978,947.35	0.70	692,394.18	0.47	2,732,685.05	0.49
Prime - Hispanic MBE	1,607,646.64	1.19	3,147,877.46	2.31	3,153,396.36	2.25	2,745,910.94	1.85	10,654,831.40	1.90
Prime - Hispanic Female	572,897.34	0.42	589,284.31	0.43	589,567.38	0.42	627,226.71	0.42	2,378,975.74	0.42
Prime - Hispanic Male	1,034,749.30	0.77	2,558,593.15	1.88	2,563,828.98	1.83	2,118,684.23	1.43	8,275,855.66	1.48
Prime - Nat. Am. MBE	2,044.00	0.00	13,048.00	0.01	20,752.00	0.01	25,093.00	0.02	60,937.00	0.01

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
Prime - Nat. Am. Male	2,044.00	0.00	13,048.00	0.01	20,752.00	0.01	25,093.00	0.02	60,937.00	0.01
Sub - Non-SMWBE Payment	3,580,657.96	2.66	6,318,622.79	4.64	7,963,042.00	5.67	8,856,663.17	5.97	26,718,985.92	4.77
Sub - SMWBE Payments	9,042,074.94	6.71	8,021,765.55	5.89	9,056,004.41	6.45	10,050,581.25	6.78	36,170,426.15	6.46
Sub - SBE Payments	4,840,489.00	3.59	4,835,321.41	3.55	5,027,620.16	3.58	4,886,829.62	3.29	19,590,260.19	3.50
Sub - MBE Payments	3,067,671.44	2.27	2,474,937.70	1.82	3,106,310.28	2.21	4,446,119.34	3.00	13,095,038.76	2.34
Sub - WBE Payments	1,133,914.50	0.84	711,506.44	0.52	922,073.97	0.66	717,632.29	0.48	3,485,127.20	0.62
Sub - Asian MBE	516,125.38	0.38	307,958.25	0.23	410,551.31	0.29	463,503.35	0.31	1,698,138.29	0.30
Sub - Asian Female	5,000.00	0.00		0.00		0.00		0.00	5,000.00	0.00
Sub - Asian Male	511,125.38	0.38	307,958.25	0.23	410,551.31	0.29	463,503.35	0.31	1,693,138.29	0.30
Sub - Black MBE	948,486.04	0.70	1,131,532.21	0.83	1,293,213.67	0.92	1,280,740.97	0.86	4,653,972.89	0.83
Sub - Black Female	238,792.78	0.18	169,199.68	0.12	195,740.72	0.14	229,708.54	0.15	833,441.72	0.15
Sub - Black Male	709,693.26	0.53	962,332.53	0.71	1,097,472.95	0.78	1,051,032.43	0.71	3,820,531.17	0.68
Sub - Hispanic MBE	1,603,060.02	1.19	1,035,447.24	0.76	1,402,545.30	1.00	2,701,875.02	1.82	6,742,927.58	1.20
Sub - Hispanic Female	147,925.17	0.11	66,406.46	0.05	25,956.81	0.02	53,936.48	0.04	294,224.92	0.05
Sub - Hispanic Male	1,455,134.85	1.08	969,040.78	0.71	1,376,588.49	0.98	2,647,938.54	1.78	6,448,702.66	1.15



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2022 Exempt and Non-Exempt Contracts Combined

Fiscal Yr: 2022 (Attachment 5A.2)
Fiscal Qtr: 1 To 4

Construction

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Goods/Services

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc CCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc NonCCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Row includes All Payments.

Non-SMWBE Payments	61,302,133.85	98.62	0.00	0.00	61,302,133.85	95.64
SMWBE Payments	855,070.66	1.38	1,941,698.66	100.00	2,796,769.32	4.36
SBE Payments	80,012.00	0.13	510,711.68	26.30	590,723.68	0.92
MBE Payments	495,783.50	0.80	1,430,986.98	73.70	1,926,770.48	3.01
WBE Payments	279,275.16	0.45	0.00	0.00	279,275.16	0.44



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2022 Exempt Contracts (Attachment 5B.1)

Fiscal Yr: 2022
Fiscal Qtr: 1 To 4

Table with 11 columns: Payment Category, 1st Quarter, Q1 %, 2nd Quarter, Q2 %, 3rd Quarter, Q3 %, 4th Quarter, Q4 %, Year Total, Yr %. Rows include All Payments, Prime - Non-SMWBE Pays, Prime - SMWBE Payments, Prime - SBE Payments, Prime - MBE Payments, Prime - WBE Payments, Prime - Asian MBE, Prime - Asian Male, Prime - Black MBE, Prime - Black Female, Prime - Black Male, Prime - Hispanic MBE, Prime - Hispanic Female, Prime - Hispanic Male, Sub - Non-SMWBE Payments, Sub - SMWBE Payments.

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
Sub - SBE Payments	8,340.00	0.01		0.00		0.00	22,938.32	0.04	31,278.32	0.01
Sub - WBE Payments		0.00		0.00	810.75	0.00		0.00	810.75	0.00



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2022 Exempt Contracts (Attachment 5B.2)

Fiscal Yr: 2022
Fiscal Qtr: 1 To 4

Construction

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	31,160,774.39	100.00	0.00	0.00	31,160,774.39	100.00
Non-SMWBE Payments	27,964,448.52	89.74	0.00	0.00	27,964,448.52	89.74
SMWBE Payments	3,196,325.87	10.26	0.00	0.00	3,196,325.87	10.26
SBE Payments	22,094.41	0.07	0.00	0.00	22,094.41	0.07
MBE Payments	3,174,231.46	10.19	0.00	0.00	3,174,231.46	10.19

Goods/Services

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	180,211,860.17	100.00	57,534.13	100.00	180,269,394.30	100.00
Non-SMWBE Payments	176,883,291.88	98.15	38,295.81	66.56	176,921,587.69	98.14
SMWBE Payments	3,328,568.29	1.85	19,238.32	33.44	3,347,806.61	1.86
SBE Payments	834,051.75	0.46	19,238.32	33.44	853,290.07	0.47
MBE Payments	1,905,126.74	1.06	0.00	0.00	1,905,126.74	1.06
WBE Payments	589,389.80	0.33	0.00	0.00	589,389.80	0.33

Pro Svc CCNA

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	10,000,192.58	100.00	34,530.75	100.00	10,034,723.33	100.00
Non-SMWBE Payments	9,826,312.95	98.26	21,680.00	62.78	9,847,992.95	98.14
SMWBE Payments	173,879.63	1.74	12,850.75	37.22	186,730.38	1.86
SBE Payments	62,069.61	0.62	12,040.00	34.87	74,109.61	0.74
MBE Payments	19,962.00	0.20	0.00	0.00	19,962.00	0.20
WBE Payments	91,848.02	0.92	810.75	2.35	92,658.77	0.92

Pro Svc NonCCNA

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	2,628,571.08	100.00	0.00	0.00	2,628,571.08	100.00
Non-SMWBE Payments	2,456,051.08	93.44	0.00	0.00	2,456,051.08	93.44

SMWBE Payments	172,520.00	6.56	0.00	0.00	172,520.00	6.56
MBE Payments	172,520.00	6.56	0.00	0.00	172,520.00	6.56



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2022 Non-Exempt Contracts Combined (Attachment 5C.1)

Fiscal Yr: 2022
Fiscal Qtr: 1 To 4

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
All Payments	70,775,472.51	100.00	81,106,048.54	100.00	88,685,313.38	100.00	95,200,321.51	100.00	335,767,155.94	100.00
Prime - Non-SMWBE Pays	49,039,249.25	69.29	56,241,627.86	69.34	59,923,986.93	67.57	64,534,886.32	67.79	229,739,750.36	68.42
Prime - SMWBE Payments	9,142,426.36	12.92	10,532,406.34	12.99	11,743,090.79	13.24	11,812,134.90	12.41	43,230,058.39	12.88
Prime - SBE Payments	5,314,202.31	7.51	6,732,760.16	8.30	7,644,508.87	8.62	7,300,060.15	7.67	26,991,531.49	8.04
Prime - MBE Payments	2,611,551.67	3.69	2,816,052.46	3.47	2,911,122.94	3.28	3,196,072.73	3.36	11,534,799.80	3.44
Prime - WBE Payments	1,216,672.38	1.72	983,593.72	1.21	1,187,458.98	1.34	1,316,002.02	1.38	4,703,727.10	1.40
Prime - Asian MBE	488,632.29	0.69	563,697.45	0.70	388,204.23	0.44	514,275.66	0.54	1,954,809.63	0.58
Prime - Asian Female	84,326.78	0.12	35,524.14	0.04	54,634.90	0.06	122,527.70	0.13	297,013.52	0.09
Prime - Asian Male	404,305.51	0.57	528,173.31	0.65	333,569.33	0.38	391,747.96	0.41	1,657,796.11	0.49
Prime - Black MBE	755,467.82	1.07	705,206.66	0.87	476,358.68	0.54	713,654.03	0.75	2,650,687.19	0.79
Prime - Black Female	337,090.26	0.48	193,283.20	0.24	166,037.98	0.19	169,660.66	0.18	866,072.10	0.26
Prime - Black Male	418,377.56	0.59	511,923.46	0.63	310,320.70	0.35	543,993.37	0.57	1,784,615.09	0.53
Prime - Hispanic MBE	1,365,407.56	1.93	1,534,100.35	1.89	2,025,808.03	2.28	1,943,050.04	2.04	6,868,365.98	2.05
Prime - Hispanic Female	529,883.54	0.75	588,748.31	0.73	589,567.38	0.66	604,242.71	0.63	2,312,441.94	0.69
Prime - Hispanic Male	835,524.02	1.18	945,352.04	1.17	1,436,240.65	1.62	1,338,807.33	1.41	4,555,924.04	1.36
Prime - Nat. Am. MBE	2,044.00	0.00	13,048.00	0.02	20,752.00	0.02	25,093.00	0.03	60,937.00	0.02

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
Prime - Nat. Am. Male	2,044.00	0.00	13,048.00	0.02	20,752.00	0.02	25,093.00	0.03	60,937.00	0.02
Sub - Non-SMWBE Payment	3,560,061.96	5.03	6,310,248.79	7.78	7,963,042.00	8.98	8,825,657.36	9.27	26,659,010.11	7.94
Sub - SMWBE Payments	9,033,734.94	12.76	8,021,765.55	9.89	9,055,193.66	10.21	10,027,642.93	10.53	36,138,337.08	10.76
Sub - SBE Payments	4,832,149.00	6.83	4,835,321.41	5.96	5,027,620.16	5.67	4,863,891.30	5.11	19,558,981.87	5.83
Sub - MBE Payments	3,067,671.44	4.33	2,474,937.70	3.05	3,106,310.28	3.50	4,446,119.34	4.67	13,095,038.76	3.90
Sub - WBE Payments	1,133,914.50	1.60	711,506.44	0.88	921,263.22	1.04	717,632.29	0.75	3,484,316.45	1.04
Sub - Asian MBE	516,125.38	0.73	307,958.25	0.38	410,551.31	0.46	463,503.35	0.49	1,698,138.29	0.51
Sub - Asian Female	5,000.00	0.01		0.00		0.00		0.00	5,000.00	0.00
Sub - Asian Male	511,125.38	0.72	307,958.25	0.38	410,551.31	0.46	463,503.35	0.49	1,693,138.29	0.50
Sub - Black MBE	948,486.04	1.34	1,131,532.21	1.40	1,293,213.67	1.46	1,280,740.97	1.35	4,653,972.89	1.39
Sub - Black Female	238,792.78	0.34	169,199.68	0.21	195,740.72	0.22	229,708.54	0.24	833,441.72	0.25
Sub - Black Male	709,693.26	1.00	962,332.53	1.19	1,097,472.95	1.24	1,051,032.43	1.10	3,820,531.17	1.14
Sub - Hispanic MBE	1,603,060.02	2.26	1,035,447.24	1.28	1,402,545.30	1.58	2,701,875.02	2.84	6,742,927.58	2.01
Sub - Hispanic Female	147,925.17	0.21	66,406.46	0.08	25,956.81	0.03	53,936.48	0.06	294,224.92	0.09
Sub - Hispanic Male	1,455,134.85	2.06	969,040.78	1.19	1,376,588.49	1.55	2,647,938.54	2.78	6,448,702.66	1.92



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2022 Non-Exempt Contracts Combined (Attachment 5C.2)

Fiscal Yr: 2022
Fiscal Qtr: 1 To 4

Construction

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Goods/Services

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc CCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Rows include All Payments, Non-SMWBE Payments, SMWBE Payments, SBE Payments, MBE Payments, and WBE Payments.

Pro Svc NonCCNA

Table with 7 columns: Payment Category, Prime Payments, Prime %, Sub Payments, Sub %, Category Pays, Cat. %. Row includes All Payments.

Non-SMWBE Payments	58,846,082.77	98.85	0.00	0.00	58,846,082.77	95.73
SMWBE Payments	682,550.66	1.15	1,941,698.66	100.00	2,624,249.32	4.27
SBE Payments	80,012.00	0.13	510,711.68	26.30	590,723.68	0.96
MBE Payments	323,263.50	0.54	1,430,986.98	73.70	1,754,250.48	2.85
WBE Payments	279,275.16	0.47	0.00	0.00	279,275.16	0.45



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2022 Non-Exempt Contracts OSBA (Attachment 5D.1)

Fiscal Yr: 2022
Fiscal Qtr: 1 To 4

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
All Payments	23,508,123.04	100.00	21,342,711.19	100.00	26,193,463.23	100.00	23,114,212.49	100.00	94,158,509.95	100.00
Prime - Non-SMWBE Pays	18,850,684.10	80.19	17,414,001.95	81.59	21,582,958.35	82.40	18,355,217.42	79.41	76,202,861.82	80.93
Prime - SMWBE Payments	1,443,582.93	6.14	1,253,793.59	5.87	2,157,634.72	8.24	1,704,666.58	7.37	6,559,677.82	6.97
Prime - SBE Payments	1,092,645.55	4.65	949,679.78	4.45	1,690,427.62	6.45	1,310,844.77	5.67	5,043,597.72	5.36
Prime - MBE Payments	263,006.22	1.12	221,649.31	1.04	346,595.75	1.32	266,608.28	1.15	1,097,859.56	1.17
Prime - WBE Payments	87,931.16	0.37	82,464.50	0.39	120,611.35	0.46	127,213.53	0.55	418,220.54	0.44
Prime - Asian MBE	123,667.38	0.53	73,234.16	0.34	253,292.74	0.97	159,123.08	0.69	609,317.36	0.65
Prime - Asian Female	84,326.78	0.36	35,524.14	0.17	54,634.90	0.21	122,527.70	0.53	297,013.52	0.32
Prime - Asian Male	39,340.60	0.17	37,710.02	0.18	198,657.84	0.76	36,595.38	0.16	312,303.84	0.33
Prime - Black MBE	12,672.28	0.05	505.00	0.00	286.00	0.00		0.00	13,463.28	0.01
Prime - Black Male	12,672.28	0.05	505.00	0.00	286.00	0.00		0.00	13,463.28	0.01
Prime - Hispanic MBE	124,622.56	0.53	134,862.15	0.63	72,265.01	0.28	82,392.20	0.36	414,141.92	0.44
Prime - Hispanic Female	78,315.83	0.33	121,335.46	0.57	57,525.00	0.22	60,083.00	0.26	317,259.29	0.34
Prime - Hispanic Male	46,306.73	0.20	13,526.69	0.06	14,740.01	0.06	22,309.20	0.10	96,882.63	0.10
Prime - Nat. Am. MBE	2,044.00	0.01	13,048.00	0.06	20,752.00	0.08	25,093.00	0.11	60,937.00	0.06
Prime - Nat. Am. Male	2,044.00	0.01	13,048.00	0.06	20,752.00	0.08	25,093.00	0.11	60,937.00	0.06

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
Sub - Non-SMWBE Payment	931,683.46	3.96	826,686.18	3.87	721,109.77	2.75	1,130,614.88	4.89	3,610,094.29	3.83
Sub - SMWBE Payments	2,282,172.55	9.71	1,848,229.47	8.66	1,731,760.39	6.61	1,923,713.61	8.32	7,785,876.02	8.27
Sub - SBE Payments	1,088,950.10	4.63	1,120,141.57	5.25	926,887.46	3.54	655,753.81	2.84	3,791,732.94	4.03
Sub - MBE Payments	1,038,519.19	4.42	589,877.93	2.76	473,561.86	1.81	1,041,943.80	4.51	3,143,902.78	3.34
Sub - WBE Payments	154,703.26	0.66	138,209.97	0.65	331,311.07	1.26	226,016.00	0.98	850,240.30	0.90
Sub - Asian MBE	385,141.72	1.64	225,818.77	1.06	116,516.78	0.44	316,044.85	1.37	1,043,522.12	1.11
Sub - Asian Female	5,000.00	0.02		0.00		0.00		0.00	5,000.00	0.01
Sub - Asian Male	380,141.72	1.62	225,818.77	1.06	116,516.78	0.44	316,044.85	1.37	1,038,522.12	1.10
Sub - Black MBE	196,666.71	0.84	97,701.39	0.46	88,323.72	0.34	191,881.36	0.83	574,573.18	0.61
Sub - Black Female	5,514.51	0.02		0.00		0.00		0.00	5,514.51	0.01
Sub - Black Male	191,152.20	0.81	97,701.39	0.46	88,323.72	0.34	191,881.36	0.83	569,058.67	0.60
Sub - Hispanic MBE	456,710.76	1.94	266,357.77	1.25	268,721.36	1.03	534,017.59	2.31	1,525,807.48	1.62
Sub - Hispanic Female	11,571.97	0.05	41,819.42	0.20	17,927.27	0.07	32,144.44	0.14	103,463.10	0.11
Sub - Hispanic Male	445,138.79	1.89	224,538.35	1.05	250,794.09	0.96	501,873.15	2.17	1,422,344.38	1.51



Overall S/M/WBE Participation FY2022 Non-Exempt Contracts OSBA (Attachment 5D.2)

Fiscal Yr: 2022
Fiscal Qtr: 1 To 4

Construction

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	16,725,223.07	100.00	7,378,533.27	100.00	24,103,756.34	100.00
Non-SMWBE Payments	15,410,353.37	92.14	2,764,360.05	37.46	18,174,713.42	75.40
SMWBE Payments	1,314,869.70	7.86	4,614,173.22	62.54	5,929,042.92	24.60
SBE Payments	1,311,658.40	7.84	3,073,340.45	41.65	4,384,998.85	18.19
MBE Payments	3,211.30	0.02	707,000.47	9.58	710,211.77	2.95
WBE Payments	0.00	0.00	833,832.30	11.30	833,832.30	3.46

Goods/Services

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	15,719,508.14	100.00	819,463.17	100.00	16,538,971.31	100.00
Non-SMWBE Payments	12,844,575.07	81.71	0.00	0.00	12,844,575.07	77.66
SMWBE Payments	2,874,933.07	18.29	819,463.17	100.00	3,694,396.24	22.34
SBE Payments	2,019,336.26	12.85	0.00	0.00	2,019,336.26	12.21
MBE Payments	442,735.03	2.82	819,463.17	100.00	1,262,198.20	7.63
WBE Payments	412,861.78	2.63	0.00	0.00	412,861.78	2.50

Pro Svc CCNA

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	5,791,944.88	100.00	3,007,588.95	100.00	8,799,533.83	100.00
Non-SMWBE Payments	3,769,423.35	65.08	845,734.24	28.12	4,615,157.59	52.45
SMWBE Payments	2,022,521.53	34.92	2,161,854.71	71.88	4,184,376.24	47.55
SBE Payments	1,662,263.06	28.70	711,248.49	23.65	2,373,511.55	26.97
MBE Payments	354,899.71	6.13	1,434,198.22	47.69	1,789,097.93	20.33
WBE Payments	5,358.76	0.09	16,408.00	0.55	21,766.76	0.25

Pro Svc NonCCNA

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	44,525,863.55	100.00	190,384.92	100.00	44,716,248.47	100.00

Non-SMWBE Payments	44,178,510.03	99.22	0.00	0.00	44,178,510.03	98.80
SMWBE Payments	347,353.52	0.78	190,384.92	100.00	537,738.44	1.20
SBE Payments	50,340.00	0.11	7,144.00	3.75	57,484.00	0.13
MBE Payments	297,013.52	0.67	183,240.92	96.25	480,254.44	1.07



Palm Beach County - Office of Equal Business Opportunity



Overall S/M/WBE Participation FY2022 Non- Exempt Contracts EBO Ordinance (Attachment 5E.1)

Fiscal Yr: 2022
Fiscal Qtr: 1 To 4

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
All Payments	43,920,131.08	100.00	55,107,247.42	100.00	57,488,112.23	100.00	66,428,686.28	100.00	222,944,177.01	100.00
Prime - Non-SMWBE Pays	27,079,115.32	61.66	34,411,528.80	62.44	33,646,261.98	58.53	41,169,609.78	61.98	136,306,515.88	61.14
Prime - SMWBE Payments	7,461,074.87	16.99	9,062,151.78	16.44	9,276,484.75	16.14	9,460,308.25	14.24	35,260,019.65	15.82
Prime - SBE Payments	4,176,558.03	9.51	5,748,852.20	10.43	5,844,606.81	10.17	5,526,578.73	8.32	21,296,595.77	9.55
Prime - MBE Payments	2,156,603.37	4.91	2,419,690.35	4.39	2,368,735.81	4.12	2,759,322.32	4.15	9,704,351.85	4.35
Prime - WBE Payments	1,127,913.47	2.57	893,609.23	1.62	1,063,142.13	1.85	1,174,407.20	1.77	4,259,072.03	1.91
Prime - Asian MBE	364,964.91	0.83	490,463.29	0.89	134,911.49	0.23	355,152.58	0.53	1,345,492.27	0.60
Prime - Asian Male	364,964.91	0.83	490,463.29	0.89	134,911.49	0.23	355,152.58	0.53	1,345,492.27	0.60
Prime - Black MBE	554,573.42	1.26	545,188.66	0.99	314,041.18	0.55	582,871.78	0.88	1,996,675.04	0.90
Prime - Black Female	151,717.51	0.35	39,770.20	0.07	4,006.48	0.01	40,790.41	0.06	236,284.60	0.11
Prime - Black Male	402,855.91	0.92	505,418.46	0.92	310,034.70	0.54	542,081.37	0.82	1,760,390.44	0.79
Prime - Hispanic MBE	1,237,065.04	2.82	1,384,038.40	2.51	1,919,783.14	3.34	1,821,297.96	2.74	6,362,184.54	2.85
Prime - Hispanic Female	449,647.75	1.02	452,213.05	0.82	498,282.50	0.87	504,799.83	0.76	1,904,943.13	0.85
Prime - Hispanic Male	787,417.29	1.79	931,825.35	1.69	1,421,500.64	2.47	1,316,498.13	1.98	4,457,241.41	2.00
Sub - Non-SMWBE Payment	2,628,378.50	5.98	5,460,298.96	9.91	7,241,932.23	12.60	7,694,838.93	11.58	23,025,448.62	10.33
Sub - SMWBE Payments	6,751,562.39	15.37	6,173,267.88	11.20	7,323,433.27	12.74	8,103,929.32	12.20	28,352,192.86	12.72

<u>Payment Category</u>	<u>1st Quarter</u>	<u>Q1 %</u>	<u>2nd Quarter</u>	<u>Q2 %</u>	<u>3rd Quarter</u>	<u>Q3 %</u>	<u>4th Quarter</u>	<u>Q4 %</u>	<u>Year Total</u>	<u>Yr %</u>
Sub - SBE Payments	3,743,198.90	8.52	3,715,179.84	6.74	4,100,732.70	7.13	4,208,137.49	6.33	15,767,248.93	7.07
Sub - MBE Payments	2,029,152.25	4.62	1,884,791.57	3.42	2,632,748.42	4.58	3,404,175.54	5.12	9,950,867.78	4.46
Sub - WBE Payments	979,211.24	2.23	573,296.47	1.04	589,952.15	1.03	491,616.29	0.74	2,634,076.15	1.18
Sub - Asian MBE	130,983.66	0.30	82,139.48	0.15	294,034.53	0.51	147,458.50	0.22	654,616.17	0.29
Sub - Asian Male	130,983.66	0.30	82,139.48	0.15	294,034.53	0.51	147,458.50	0.22	654,616.17	0.29
Sub - Black MBE	751,819.33	1.71	1,033,562.62	1.88	1,204,889.95	2.10	1,088,859.61	1.64	4,079,131.51	1.83
Sub - Black Female	233,278.27	0.53	169,199.68	0.31	195,740.72	0.34	229,708.54	0.35	827,927.21	0.37
Sub - Black Male	518,541.06	1.18	864,362.94	1.57	1,009,149.23	1.76	859,151.07	1.29	3,251,204.30	1.46
Sub - Hispanic MBE	1,146,349.26	2.61	769,089.47	1.40	1,133,823.94	1.97	2,167,857.43	3.26	5,217,120.10	2.34
Sub - Hispanic Female	136,353.20	0.31	24,587.04	0.04	8,029.54	0.01	21,792.04	0.03	190,761.82	0.09
Sub - Hispanic Male	1,009,996.06	2.30	744,502.43	1.35	1,125,794.40	1.96	2,146,065.39	3.23	5,026,358.28	2.25



Palm Beach County - Office of Equal Business Opportunity Overall S/M/WBE



Participation FY2022 Non-Exempt Contracts EBO Ordinance (Attachment 5E.2)

Fiscal Yr: 2022

Fiscal Qtr: 1 To 4

Construction

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	89,732,773.66	100.00	40,150,113.50	100.00	129,882,887.16	100.00
Non-SMWBE Payments	72,049,541.72	80.29	20,984,020.04	52.26	93,033,561.76	71.63
SMWBE Payments	17,683,231.94	19.71	19,166,093.46	47.74	36,849,325.40	28.37
SBE Payments	11,753,772.80	13.10	13,190,807.57	32.85	24,944,580.37	19.21
MBE Payments	3,139,128.29	3.50	3,715,798.33	9.25	6,854,926.62	5.28
WBE Payments	2,790,330.85	3.11	2,259,487.56	5.63	5,049,818.41	3.89

Goods/Services

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	54,560,519.66	100.00	647,672.19	100.00	55,208,191.85	100.00
Non-SMWBE Payments	41,627,622.67	76.30	0.00	0.00	41,627,622.67	75.40
SMWBE Payments	12,932,896.99	23.70	647,672.19	100.00	13,580,569.18	24.60
SBE Payments	7,753,194.62	14.21	533,058.95	82.30	8,286,253.57	15.01
MBE Payments	4,225,591.67	7.74	114,613.24	17.70	4,340,204.91	7.86
WBE Payments	954,110.70	1.75	0.00	0.00	954,110.70	1.73

Pro Svc CCNA

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	16,234,867.61	100.00	8,828,542.05	100.00	25,063,409.66	100.00
Non-SMWBE Payments	11,926,174.03	73.46	2,041,428.58	23.12	13,967,602.61	55.73
SMWBE Payments	4,308,693.58	26.54	6,787,113.47	76.88	11,095,807.05	44.27
SBE Payments	1,759,956.35	10.84	1,539,814.73	17.44	3,299,771.08	13.17
MBE Payments	2,313,381.91	14.25	4,872,710.15	55.19	7,186,092.06	28.67
WBE Payments	235,355.32	1.45	374,588.59	4.24	609,943.91	2.43

Pro Svc NonCCNA

<u>Payment Category</u>	<u>Prime Payments</u>	<u>Prime %</u>	<u>Sub Payments</u>	<u>Sub %</u>	<u>Category Pays</u>	<u>Cat. %</u>
All Payments	11,038,374.60	100.00	1,751,313.74	100.00	12,789,688.34	100.00

Non-SMWBE Payments	10,703,177.46	96.96	0.00	0.00	10,703,177.46	83.69
SMWBE Payments	335,197.14	3.04	1,751,313.74	100.00	2,086,510.88	16.31
SBE Payments	29,672.00	0.27	503,567.68	28.75	533,239.68	4.17
MBE Payments	26,249.98	0.24	1,247,746.06	71.25	1,273,996.04	9.96
WBE Payments	279,275.16	2.53	0.00	0.00	279,275.16	2.18



PALM BEACH COUNTY
OEBO
OFFICE OF EQUAL BUSINESS OPPORTUNITY

SMALL BUSINESS IS BIG BUSINESS

**Palm Beach County
Board of County Commissioners**

Gregg K. Weiss, Mayor

Maria Sachs, Vice Mayor

Maria Marino

Michael A. Barnett

Marci Woodward

Sara Baxter

Mack Bernard

County Administrator

Verdenia C. Baker

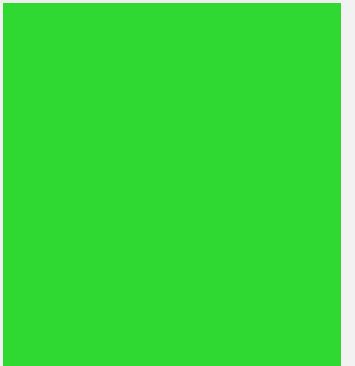
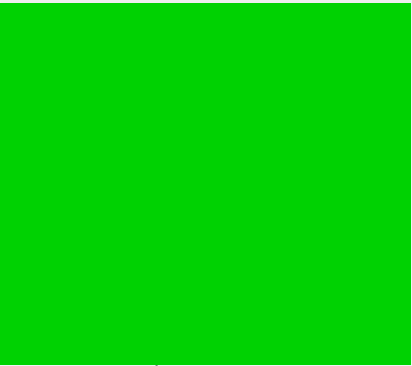
Assistant County Administrator

Dorritt M. Miller



Palm Beach County Office of Equal Business Opportunity

Annual Participation Report
Executive Summary
FY 2019 - 2022



EXECUTIVE SUMMARY

The Palm Beach County Board of County Commissioners (BCC) adopted the Equal Business Opportunity (EBO) Ordinance on October 16, 2018, in response to the findings of the Disparity Study (Study) completed by Mason Tillman Associates, Ltd. Ordinance No. 2018-021, § 1 became effective January 1, 2019, for a period of five years and absent an amendment and/or reauthorization by the Board, this EBO Ordinance shall sunset on December 31, 2023. The goal of this Ordinance is to reduce barriers that may influence the disparity identified in the study by promoting and encouraging the utilization of local Small, Minority and Women-owned Business Enterprises (S/M/WBEs) in county procurement.

Mason Tillman Associates, Ltd. reviewed the Palm Beach County policies that governed contracting and procurement, contracts awarded and the utilization of Small/Minority/Women Business Enterprise (S/M/WBE) prime contractors and subcontractors by race, ethnicity, gender and industry, during the January 1, 2009 to December 31, 2013 study period. For the purposes of the Study, the consultant defined informal contracts as those valued at \$50,000 or less and formal contracts as those valued at \$50,000 and above. After an extensive review of all data made available by county departments and payments made via the Advantage system, the study identified disparity as follows:

- Construction Prime Contracts
 - Disparity found for African American and Hispanic American owned businesses on formal contracts valued \$50,000 to \$1,296,000;
 - Disparity found for Hispanic American owned businesses on informal contracts valued under \$50,000.
- Professional Services Prime Contracts
 - Disparity found for African American and White female-owned businesses on formal contracts valued from \$50,000 to \$301,000;
 - Disparity found for African American and White female-owned businesses on informal contracts valued under \$50,000;
- Professional Services Consultant's Competitive Negotiations Act (CCNA)(Architects, Engineers and Surveyors) Prime Contracts
 - Disparity found for African Americans
- Goods and Services Prime Contracts
 - Disparity found for African American, Asian American, Hispanic American and White female-owned businesses on informal contracts valued under \$50,000;
 - Disparity found for African American, Asian American, Hispanic American and White female-owned businesses on formal contracts valued \$50,000 to \$321,000.
- Construction Subcontracts
 - Disparity found in the award of construction subcontracts to African American and Hispanic American owned-businesses.
- Professional Services Subcontracts
 - Disparity found in the award of professional services subcontracts to African American-owned businesses.

Race and Gender-Conscious remedies were recommended to address the statistically significant findings of disparity documented in the Study. The remedies are narrowly tailored to the study findings and included the establishment of a Minority/Women Business Enterprise (M/WBE) Program that incorporates provisions to achieve parity in the award of contracts to available businesses.

The consultant also recommended Race and Gender-Neutral remedies to enhance the procurement process and reduce program barriers that minority, women and small businesses encountered when attempting to do business with the County. While these remedies do not require findings of statistically significant disparity to be implemented, they would support the M/WBE Program and increase the likelihood of the county and its prime contracts to do business with M/WBEs.

Office of Equal Business Opportunity Program Implementation

Established during the 2nd Quarter of FY 2019, the first year of program implementation offered training workshops and shared expectations and information to our internal and external stakeholders. Years two and three were at the height of the pandemic, which presented a period of uncertainty and a unique set of challenges, causing the standard process of procurement to be interrupted. The focus during this time was the health, safety, and welfare of the general public, and the sustainability of small businesses. Upon receipt of federal funding, the Board of County Commissioners authorized the CARES grant program that distributed \$78,456,722 to qualified businesses in Palm Beach County. Year four, post-pandemic, the state of emergency was lifted, and county departments resumed their standard procurement processes; however, there were challenges caused by cost escalation, supply chain issues, and service delivery due in part to the loss of businesses. Despite these challenges, Palm Beach County continued to provide opportunities for local certified S/M/WBEs to participate in the procurement process.

This report is a summary of the activities of the Office of Equal Business Opportunity (OEBO) in partnership with County departments to increase the utilization of S/M/WBEs and covers the period of FY2019-FY2022. The following are highlights of some of the results of the County's initiatives.

Certification

Certification is the procedure that the OEBO uses to determine whether a firm is a bona-fide small, minority and/or women business enterprise. Firms must satisfy the eligibility criteria for certification. Every three years certified businesses are required to submit their most recent tax returns and other supporting documents in order for the OEBO to determine their continued program eligibility. When a firm exceeds the size standard for its respective industry, it is graduated from the program for a period of two years and may apply for certification if the firm meets all the Program's eligibility requirements. During this reporting period of FY2019-FY2022, twenty-one (21) businesses have exceeded the size standards for continued eligibility and have graduated from the program. While these businesses may continue to respond to solicitations and participate in county contracts, they no longer receive any benefits from the program.

Since 2018, the number of certified S/M/WBEs has continued to increase from 454 in FY2018 to 707 in FY2022. The noted increase of certifications has been in the areas of construction and professional services (CCNA) which refers to the Consultants Competitive Negotiations Act that includes Architects, Engineers and Surveyors.

These increases are due to targeted outreach activities sponsored in tandem with County departments and the notification of current and forecasted projects housed on the OEBO website and sent via email through the Vendor Self Service system (VSS). The notification of current and forecasted projects provides the S/M/WBEs an opportunity to review the solicitation and scope of work to determine if they have the capability to perform and to make the best business decision for their firm.

The predominantly White male-owned SBE companies continue to make up the majority of certified S/M/WBEs and their responsiveness correlates to the higher amounts of payments to SBEs. For example, during this reporting period of FY2019-FY2022 white male-owned SBE payments accounted for 16.37% or \$204,940,983. Although there has been a significant increase in the certifications for Black males and females, there has not been a significant increase in the number of awards and payments made to this group. Black MBEs garnered 1.65% or \$20,679,674 of payments. Further, Hispanic MBEs received 2.93% or \$36,703,729 of payments, and Asian MBEs received 1.32% or \$16,563,523.

The size standards for certification and recertification were established at \$9 million – Construction; \$5 million - Professional Services CCNA; \$5 million - Goods and Services; and \$4 million - Professional Services Non-CCNA. A review of the Consumer Price Index (CPI), U.S. Small Business Administration, best practices and current North American Industrial Classification System (NAICS) codes suggest that an increase in the size standard is appropriate. This will be addressed further in the report (see page 16).

Outreach

Outreach efforts play a critical role in the overall success of the program. The OEBO develops events to increase S/M/WBE certification and availability, improve responsiveness to solicitations and to provide training on how to do business with Palm Beach County. The OEBO has hosted, co-hosted and participated in more than 172 outreach activities, both targeted and general, with local resource partners, County departments and municipalities.

A signature event of the OEBO is the Palm Beach Partners Business Matchmaker Conference & Expo. This event is presented by a coalition of City, County, State and non-profit agencies aligned to maximize economic development opportunities for small businesses throughout the South Florida region and offers a single day of training, business development and networking.

In direct response to the pandemic, the OEBO delivered its outreach activities virtually in FY 2020 and FY 2021 to ensure the health and safety of staff and the public. The OEBO experienced increased inquiries during the CARES for Business grant cycle and provided staff support to review, evaluate and recommend approval of grant applications.

In person workshops and meetings providing information on the benefits of certification and training on how to become a certified S/M/WBE resumed in February 2022. Finally, the OEBO newsletter, **The Enterprise**, a quarterly publication highlights an S/M/WBE company, Advisory Committee member, County Department and upcoming projects.

Goal Setting Committee

The Goal Setting Committee (GSC) established in 2019, is comprised of the County Administrator or their designee, Director of the Office of Equal Business Opportunity or their designee, the Director of the Purchasing Department or their designee, the Director of Contract Development and Control or their designee, the Director of Facilities Development & Operations or their designee, the County Attorney or their designee and the Director or their designee of the originating department whose contract(s) are under consideration by the GSC. The GSC is responsible for setting S/M/WBE goals for the EBO Program and specific contract goals based upon industry categories, vendor availability, project characteristics and M/WBE utilization. This committee meets twice per month to determine which Affirmative Procurement Initiatives (APIs) to apply to formal contracts. APIs are tools and incentives used to encourage greater S/M/WBE participation as a prime or subcontractor/sub consultant.

Equal Business Opportunity Advisory Committee

This 15-member citizen committee made up of representatives of trade groups and members of the general business community subject to formal appointment by the BCC. The committee’s primary responsibilities are to advocate on behalf of the small business community, monitor the level of minority/women business participation, monitor legislative initiatives and other issues and mandates that affect S/M/WBEs and review and evaluate the effectiveness of the small business program. The committee meets bi-monthly, and members serve three year terms and may only serve three consecutive terms. Recognizing the importance of vendor recertification, the committee has created a subcommittee to focus on improving the retention of recertified S/M/WBEs. Vendors are contacted to provide feedback as it relates to challenges they may have faced during their first term of certification and/or any barriers that may impede their process of recertification.

Small Business Enterprise Utilization Summary

Since 2019, APIs are reviewed and approved by the Goal Setting Committee (GSC), taking into consideration the type of work and the availability of S/M/WBE firms. During the reporting period of FY2019-FY2022, 409 proposed projects were brought before the GSC, with 318 (77.75%) race and gender-neutral APIs applied and 91 (22.25%) race and gender-specific APIs applied. The MBE and WBE subcontracting goals ranged from three percent to 20 percent utilization based on the availability of certified M/WBEs. (See detailed report of GSC items with assigned race and gender neutral/race and gender specific APIs attached).

Charts EX-1 (A-D) and EX-3 illustrate the total payments made to Small Business Enterprises (SBEs) and non-SBE firms that participated in exempt and non-exempt County contracts. Exempt contracts which are governed by the Purchasing Code and included as Attachment C in CW-O-043, include and are not limited to the following types of procurements: sole source, emergency purchases, federal and state contracts, agreements with municipal government, non-profit agencies which are not subject to the EBO Ordinance. Non-exempt contracts are subject to the EBO Ordinance. These payments reflect the overall spend across all industries; construction, goods & other services, professional services CCNA, and professional services non-CCNA.

A complete listing of exempt goods and services are attached and a review of exempt contracts is necessary as some of the services included can be provided by certified S/M/WBEs. For the reporting period of FY2019-FY2023, White males accounted for 1.04% of all payments; White females accounted for 0.17%; the combined participation of all minority groups was 0.87% and Non-SBE vendors received 97.92% of all purchases in this category.

EX-1 (A) Summary of All Payments from **Exempt Contracts FY2019-FY2022**

FY2019-FY2022 Overall S/M/WBE Participation Exempt Contracts		
Payment Classification	Total Dollars	%
SBE Payments	\$9,457,272.07	1.04%
WBE Payments	\$1,583,249.89	0.17%
MBE Asian Payments	\$83,800.52	0.01%
MBE Black Payments	\$3,660,855.99	0.40%
MBE Hispanic Payments	\$4,159,617.72	0.46%
MBE Native American	\$0.00	0.00%
S/M/WBE Payments	\$18,944,796.19	2.08%
Non-SBE Payments	\$891,306,030.35	97.92%
Total Payments	\$910,250,826.54	100%

For a year-by-year payment summary refer to EX-1 (A2) (*Minority Women participation are included in their respective minority groups)

Non-exempt contracts consist of formal and informal solicitations for the procurement of goods and services and are subject to the EBO ordinance. These solicitations are presented to the GSC for evaluation of S/M/WBE availability and placement of an API to ensure utilization and participation of certified vendors. For the reporting period of FY2019-FY2022, White males accounted for 16.37 % of all payments; White females accounted for 2.15%; the combined participation of all minority groups was 5.91%; and non-SBE vendors received 75.57% of all purchases in this category.

EX-1 (B) Summary of All Payments from **Non-Exempt Contracts FY2019-FY2022**

FY2019-FY2022 Overall S/M/WBE Participation Non-Exempt Contracts		
Payment Classification	Total Dollars	%
SBE Payments	\$204,940,983.51	16.37%
WBE Payments	\$26,978,672.08	2.15%
MBE Asian Payments	\$16,563,523.23	1.32%
MBE Black Payments	\$20,679,674.72	1.65%
MBE Hispanic Payments	\$36,703,729.62	2.93%
MBE Native American	\$90,963.50	0.01%
S/M/WBE Payments	\$305,957,546.66	24.43%
Non-SBE Payments	\$946,319,422.08	75.57%
Total Payments	\$1,252,276,968.74	100%

For a year-by-year payment summary refer to EX-1 (B2). (*Minority Women participation are included in their respective minority groups)

Prior to the implementation of the EBO program in 2019, the County operated under the Office of Small Business Assistance (OSBA) Program ordinance from 2002 until 2018. The Small Business Enterprise (SBE), a race and gender neutral program, had a suggested goal of 15% utilization for the award of construction, professional services, and goods and services contracts. The OSBA utilization captured in this chart reflects multi-year contracts that were awarded prior to the implementation of the EBO Ordinance and continued on under the new program. For the reporting period of FY2019-FY2022, White males accounted for 14.20 % of all payments; White females accounted for 1.50%; the combined participation of all minority groups was 5.07%; and non-SBE vendors received 79.23% of all purchases in this category.

EX-1 (C) Summary of All Ongoing Payments from Non-Exempt Contracts from the **Previous Ordinance (OSBA) FY2019-FY2022**

FY2019-FY2022 Overall S/M/WBE Participation Non-Exempt Contracts OSBA		
Payment Classification	Total Dollars	%
SBE Payments	\$90,032,002.39	14.20%
WBE Payments	\$9,497,410.14	1.50%
MBE Asian Payments	\$12,631,736.21	1.99%
MBE Black Payments	\$6,519,413.97	1.03%
MBE Hispanic Payments	\$12,911,735.05	2.04%
MBE Native American	\$90,963.50	0.01%
S/M/WBE Payments	\$131,683,261.26	20.77%
Non-SBE Payments	\$502,331,937.68	79.23%
Total Payments	\$634,015,198.94	100%

For a year-by-year payment summary refer to EX-1 (C2). (*Minority Women participation are included in their respective minority groups)

Adopted on October 16, 2018, in response to the findings of the Study, the EBO Ordinance supports the policy of the BCC to ensure that all segments of its business population, including but not limited to, small, local, minority and women-owned businesses, have an equitable opportunity to participate in the County’s procurement process, prime contract, and subcontract opportunities. This summary report includes payments from formal and informal agreements that include an API in accordance with the current ordinance.

The EBO ordinance has introduced new tools such as:

- **Sheltered market**, which refers to informal small single or multi-trade contracts valued below \$100,000, reserved for businesses owned and controlled by certified S/M/WBE firms, where availability is evident.
- **Price preferences**: a provision requiring awards of purchases to be made to the lowest responsive, responsible bidder unless a certified SBE’s bid is within ten (10) percent of the lowest non-small business bid, in which case the award shall be made to the certified small business submitting the lowest responsive, responsible bid at the price that it bid.
- **Goal setting** based on industry categories, vendor availability, project-specific characteristics, and M/WBE utilization for different contract types.

These tools have resulted in a higher rate of SBE participation across all industries.

The overall participation rate has increased from 20.77% under the previous OSBA ordinance to 27.71% under the current EBO ordinance.

EX-1 (D) Summary of All Payments from Non-Exempt Contracts from the Current **EBO Ordinance**

FY2019-FY2022 Overall S/M/WBE Participation Non-Exempt Contracts EBO Ordinance		
Payment Classification	Total Dollars	%
SBE Payments	\$113,897,029.92	18.42%
WBE Payments	\$17,454,827.41	2.82%
MBE Asian Payments	\$3,842,817.72	0.62%
MBE Black Payments	\$12,438,571.03	2.01%
MBE Hispanic Payments	\$23,686,055.05	3.83%
MBE Native American	\$0.00	0.00%
S/M/WBE Payments	\$171,319,301.13	27.71%
Non-SBE Payments	\$391,706,529.98	63.36%
Sub-Total	\$563,025,831.11	91.07%
*S/M/WBE Payments (No API)	\$2,956,784.27	0.48%
*Non- SBE Payments (No API)	\$52,279,154.42	8.46%
Total Payments	\$618,261,769.80	100%

For a year-by-year payment summary refer to EX-1 (D2) (Minority Women participation are included in their respective minority groups)

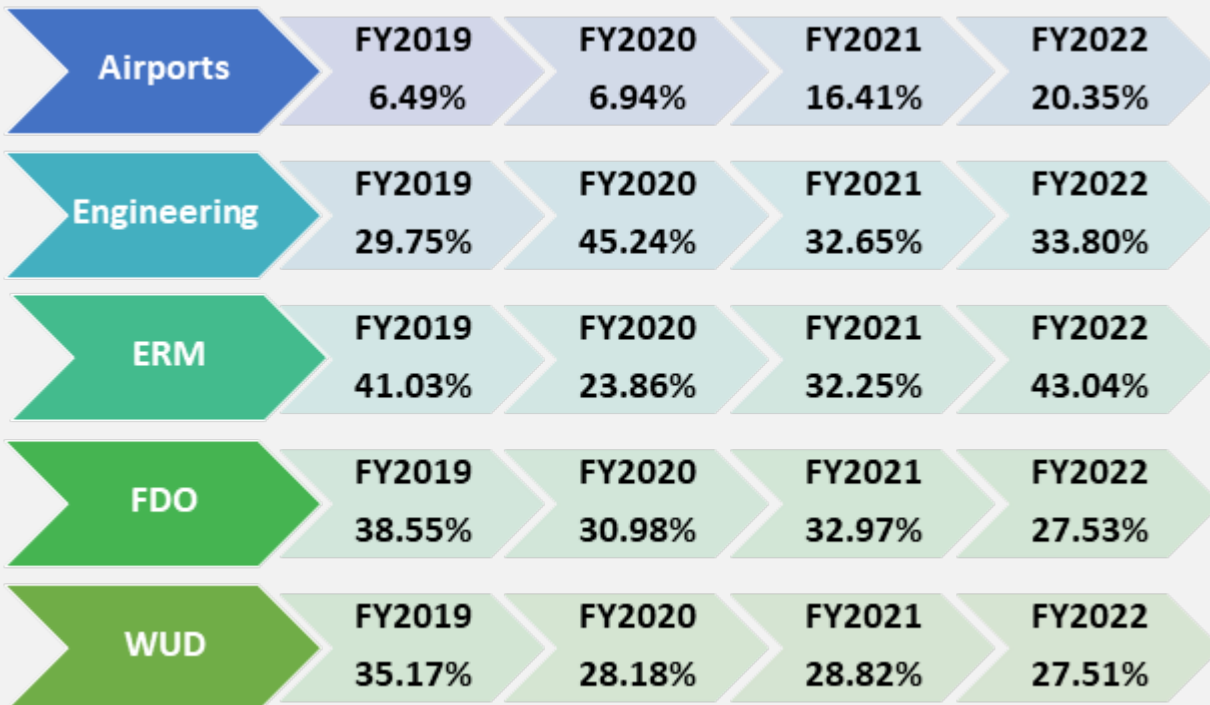
EX-2 – Summary of All Payment Distribution to S/M/WBE from Non-Exempt Contracts **by BCC Districts FY2019-FY2022**

Overall S/M/WBE Payments By District (Non-Exempt Contracts FY2019-FY2022)		
	Total Dollars	Percentage
District 1	\$45,990,413.99	15.03%
District 2	\$81,929,351.50	26.78%
District 3	\$27,615,223.76	9.03%
District 4	\$14,397,148.61	4.71%
District 5	\$4,317,331.25	1.41%
District 6	\$46,960,093.33	15.35%
District 7	\$84,747,984.22	27.70%
Total Payments	\$305,957,546.66	100.00%

For a year-by-year payment summary refer to EX-2 (A)

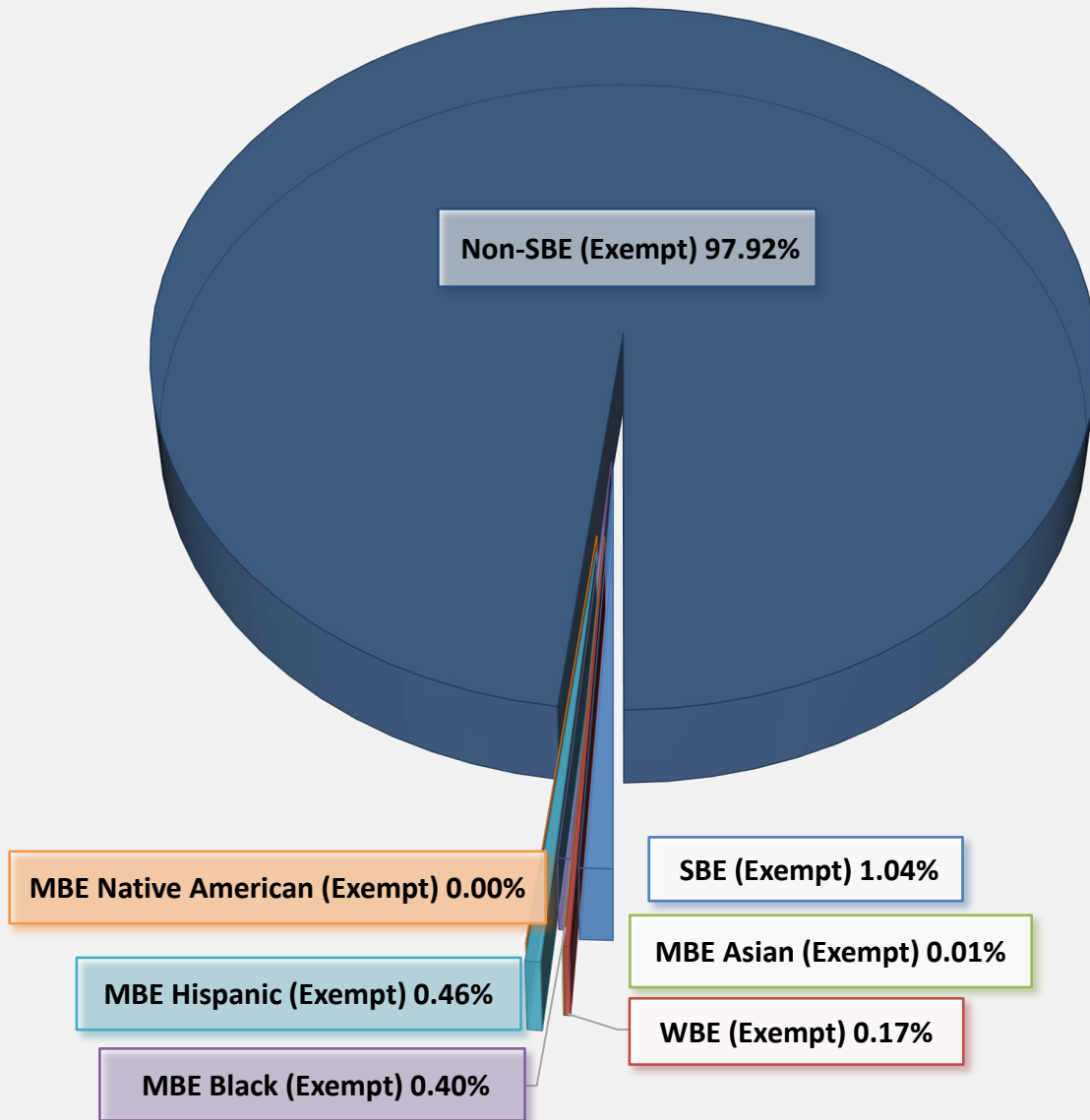
The success of the program relies heavily on the cooperation of County departments. Departments received formal training on the ordinance, contract renewals, and new contract requests via the goal-setting process. Larger departments have consistently used S/M/WBE vendors during the reporting period from FY2019 to FY2022. Payment data indicates that the construction department's S/M/WBE participation in non-exempt contracts has either increased or remained consistent. Moreover, small businesses have played a key role in departments such as Information Systems Services (ISS), Office of the Medical Examiner, and Parks and Recreation, where their participation ranges from 16.03% to 73.27% of the department's overall expenditure.

EX-3 – S/M/WBE Participation Percentage from Non-exempt Contracts across all industries; Construction, Goods & Other Services, Professional Services CCNA, and Professional Services Non-CCNA **by Construction Departments FY2019-FY2022**

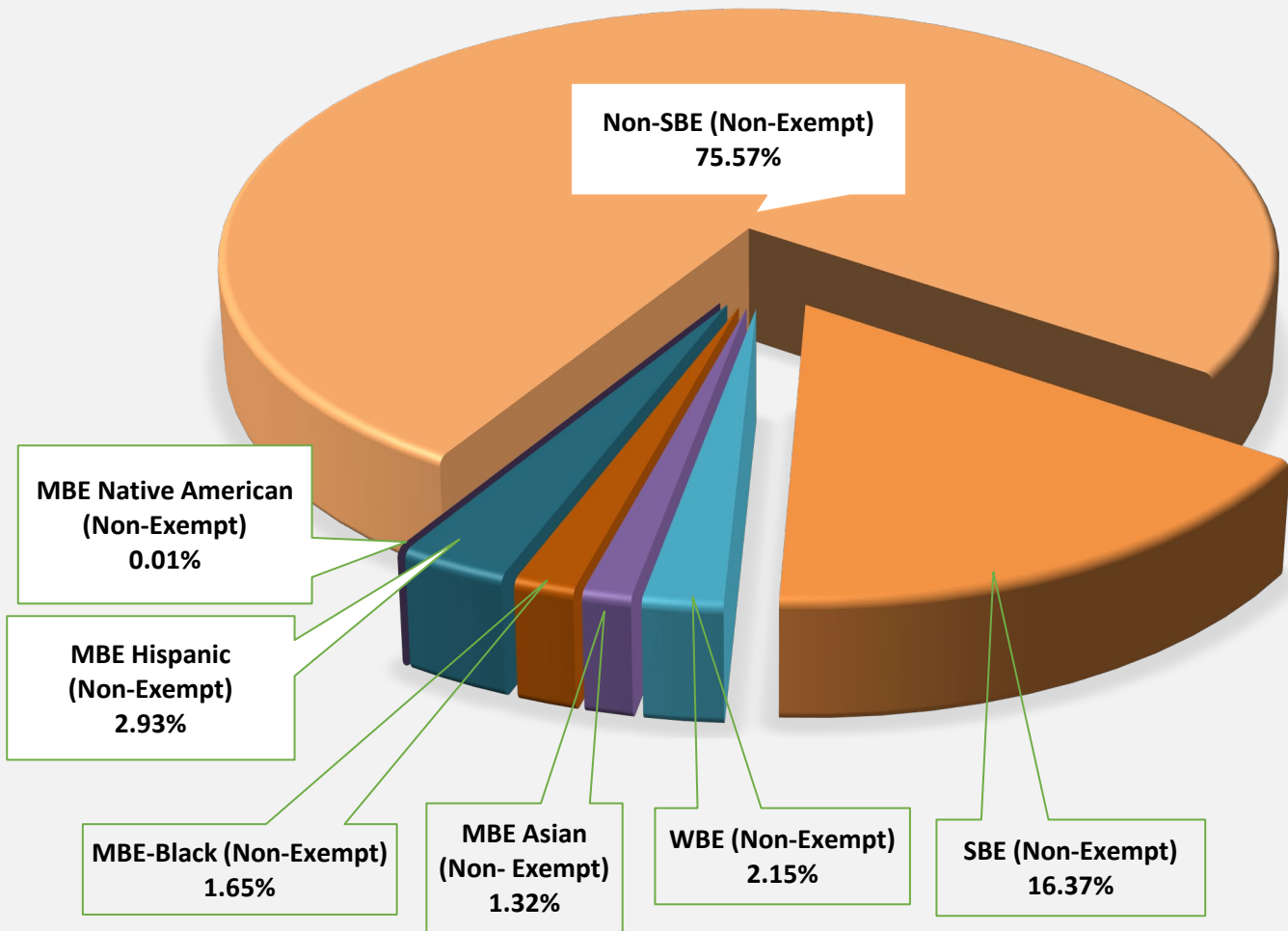


During the FY2019-FY2022 reporting period, staff analyzed the expenditures and utilization of small businesses in the exempt and non-exempt areas. There has been minimal participation and utilization of certified S/M/WBEs in exempt procurements, even though certified firms can provide goods and services being procured as exempt. Despite the fact that exempt payments account for 42.09% of the overall expenditures, the participation rate of small businesses is 2.08%. We believe that this percentage can be significantly increased by carefully reviewing the commodities procured using the exempt method. Meanwhile the non-exempt payments accounted for the 59.91% of the overall expenditure with a recorded S/M/WBE participation of 15.02%.

2019-2022 CONTRACT PAYMENT SUMMARY (EXEMPT)



2019-2022 CONTRACT PAYMENT SUMMARY (NON-EXEMPT)



Payment Classification	2019-2022 Exempt contract Payments	%	2019-2022 Non-Exempt Contract Payments	%	Total Payments	%
SBE	\$ 9,457,272.07	1.04%	\$ 204,940,983.51	16.37%	\$ 214,398,255.58	9.91%
WBE	\$ 1,583,249.89	0.17%	\$ 26,978,672.08	2.15%	\$ 28,561,921.97	1.32%
MBE Asian	\$ 83,800.52	0.01%	\$ 16,563,523.23	1.32%	\$ 16,647,323.75	0.77%
MBE Black	\$ 3,660,855.99	0.40%	\$ 20,679,674.72	1.65%	\$ 24,340,530.71	1.13%
MBE Hispanic	\$ 4,159,617.72	0.46%	\$ 36,703,729.62	2.93%	\$ 40,863,347.34	1.89%
MBE Native American	\$ -	0.00%	\$ 90,963.50	0.01%	\$ 90,963.50	0.00%
S/M/WBE	\$ 18,944,796.19	2.08%	\$ 305,957,546.66	24.43%	\$ 324,902,342.85	15.02%
Non SBE	\$ 891,306,030.35	97.92%	\$ 946,319,422.08	75.57%	\$1,837,625,452.43	84.98%
Total Payments	\$ 910,250,826.54	100.00%	\$ 1,252,276,968.74	100.00%	\$2,162,527,795.28	100.00%

(Minority Women participation are included in their respective minority groups)

Construction Manager at Risk (CM@Risk)

Implemented in 2019, the CM@Risk Pilot Program offers up to five (5) evaluation points for construction related Request for Proposals (RFPs) for firms who agree to mentor an S/M/WBE firm for purposes of providing management guidance and training and up to ten mentor evaluation points are allocated based upon the firm's history of S/M/WBE utilization on prior government or private sector projects; the firm's S/M/WBE participation plan; and the firm's commitment to achieving APIs applicable to subcontracts.

To ensure the success of the CM@Risk Pilot Program, the OEBO has a dedicated Small Business Development Specialist that conducts targeted outreach to all certified S/M/WBEs in the construction industry and works in tandem with the construction departments.

At the end of FY 2022, the County awarded 13 CM@Risk contracts and all awards include an S/M/WBE partner. The projects ranged from \$6,800,000 to \$120,000,000. Although not required on federally funded projects, a prime contractor voluntarily included S/M/WBE partners on the Homeless Center 2 project.

EX-3 on the following page provides a comprehensive list of all county-funded CM@Risk projects, their contractors, and the SBE CM partners.

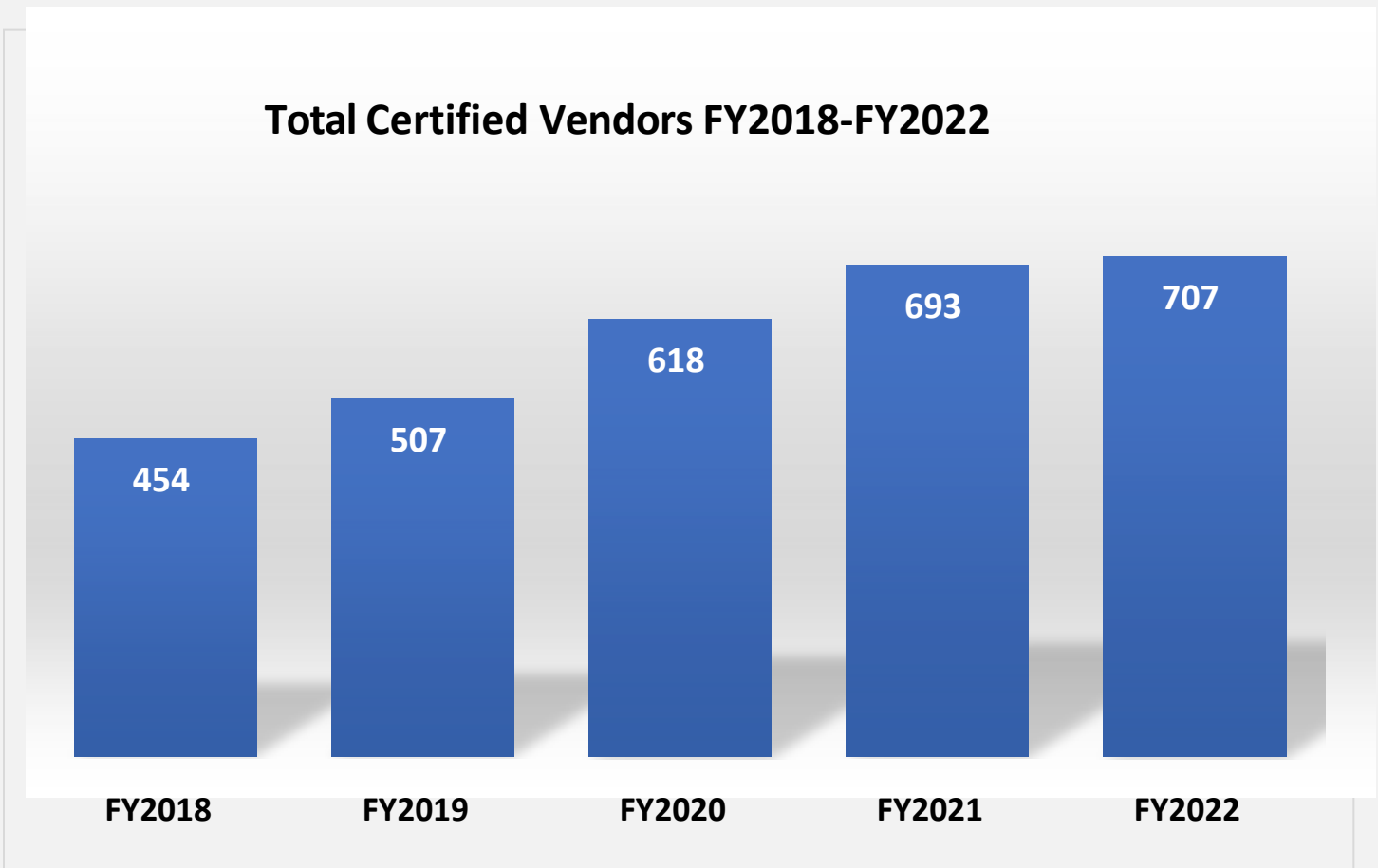
EX-3 County Funded CM@Risk Contracts

Estimated Construction Value at Bid	FDO Project Description	Contractor	SBE CM Partner	S/M/WBE	CM Fees: Pre-Construction, Construction & Overhead/Profit
\$34,645,602.00	PBSO HQ	Kast Construction	All-Site Construction	BL/M	15%
			Cooper Construction Mgt	BL/M	15%
\$ 17,000,000.00	Animal Care & Control	Wharton-Smith, Inc.	Asset Builders/Messam	BL/M	15%
\$ 40,000,000.00	Supervisor of Elections Production Facility	Kast Construction	All-Site Construction	BL/M	15%
\$ 9,000,000.00	Canyon District Park	Kaufman Lynn Construction	MCO Construction	BL/F	25%
\$ 15,000,000.00	Canyon Branch Library	D. Stephenson Construction, Inc.	Total Solution Contractors, Inc.	BL/M	20%
Mandatory Minimum 20%	CM Continuing Contract (\$4 million or less)	D. Stephenson Construction	Total Solution Contractors, Inc.	BL/M	20%
Subcontract Goal		Messam Construction		BL/F	100%
		Robling Architecture Construction		Graduated	0
\$ 9,400,000.00	PBSO Headquarter Annex (District 1 & Marine Unit)	Kaufman Lynn Construction	MCO Construction	BL/F	25%
\$ 6,800,000.00	Homeless Center 2*	D. Stephenson Construction, Inc.	Randolph Construction Group	BL/M	10%
			Total Solution Contractors, Inc.	BL/M	10%
\$ 7,500,000.00	Mosquito Control	Verdex	Cooper Construction Management	BL/M	20%
\$ 40,000,000.00	Fire Rescue Renovations Continuing CM Services	Core Construction	Anatom Construction	H/M	6%
			Asset Builder dba Messam	BL/F	6%
			Hatcher Construction	BL/M	2%
			Randolph Construction Group	BL/M	4%
			Total Solution Contractors, Inc.	BL/M	2%
		Kast Construction	All-Site Construction	BL/M	15%
			Cooper Construction Management	BL/M	15%
\$ 80,000,000.00	Roger Dean Stadium Renovation & Replacement	Turner Construction Company	Asset Builders/Messam	BL/F	12%
\$ 50,000,000.00	Gov't Center R/R	The Weitz Company, LLC	All-Site Construction	BL/M	15%
\$ 5,200,000.00	Gramercy Park*	Hatcher Construction & Development, Inc.		BL/M	100%
\$ 20,000,000.00	Fire Stations - 49, 24, 92	Core Construction	Anatom Construction Co.	H/M	2.5%
			Randolph Construction Group	BL/M	2.5%
			Hatcher Construction	BL/M	2.5%
			Total Solution Contractors, Inc.	BL/M	2.5%
\$ 30,000,000.00	Main County Courthouse Buildout & Renovation	The Weitz Company, LLC	All-Site Construction	BL/M	20%

* Federally Funded

EX-4 – Total Certified Vendors FY 2018-FY 2022

Chart EX-4 below shows total certifications by fiscal year beginning with FY2018. Chart EX-5 is a summary of vendors by certification type, race and gender combined.



EX-5 – Summary of Vendors by Certification Type, Race & Gender Combined

Certifications Summary FY2018-FY2022					
Certified Vendors By Certification Type					
	2018	2019	2020	2021	2022
SBE	254	256	283	308	297
S/MBE	100	119	158	189	204
S/M/WBE	37	62	93	110	127
*S/WBE	63	70	84	86	79
Total	454	507	618	693	707
Certified Vendors By Race & Gender					
Asian Female	7	9	8	10	7
Asian Male	13	15	17	14	17
Black Female	18	36	63	73	92
Black Male	44	58	87	113	118
Hispanic Female	15	20	23	28	27
Hispanic Male	42	46	53	61	69
White Female	68	72	85	87	79
White Male	247	250	280	305	297
Nat. Am Female	0	0	0	0	0
Nat. Am Male	0	0	1	1	1
Other Female	0	0	0	0	0
Other Male	0	1	1	1	0
Total	454	507	618	693	707
Certified Vendors by Gender					
Male	346	370	439	495	502
Female	108	137	179	198	205
Total	454	507	618	693	707
Certified Vendors by Business Class					
Construction	186	194	222	247	253
**Professional Services CCNA	117	114	116	111	106
***Professional Services Non-CCNA	56	81	117	140	143
Goods & Other Services	59	78	98	114	122
Business Certified in 2+ Business Class	36	40	65	81	83
Waivers Granted					
	N/A	144	61	32	32
Graduated Firms					
	N/A	4	5	8	4

SBE (Small Business Enterprise-Predominantly White Male)

S/MBE (Small Minority Business Enterprise- Asian, Black, Hispanic & Other Males)

S/M/WBE (Small Minority Business Enterprise- Asian, Black, Hispanic & Other Females)

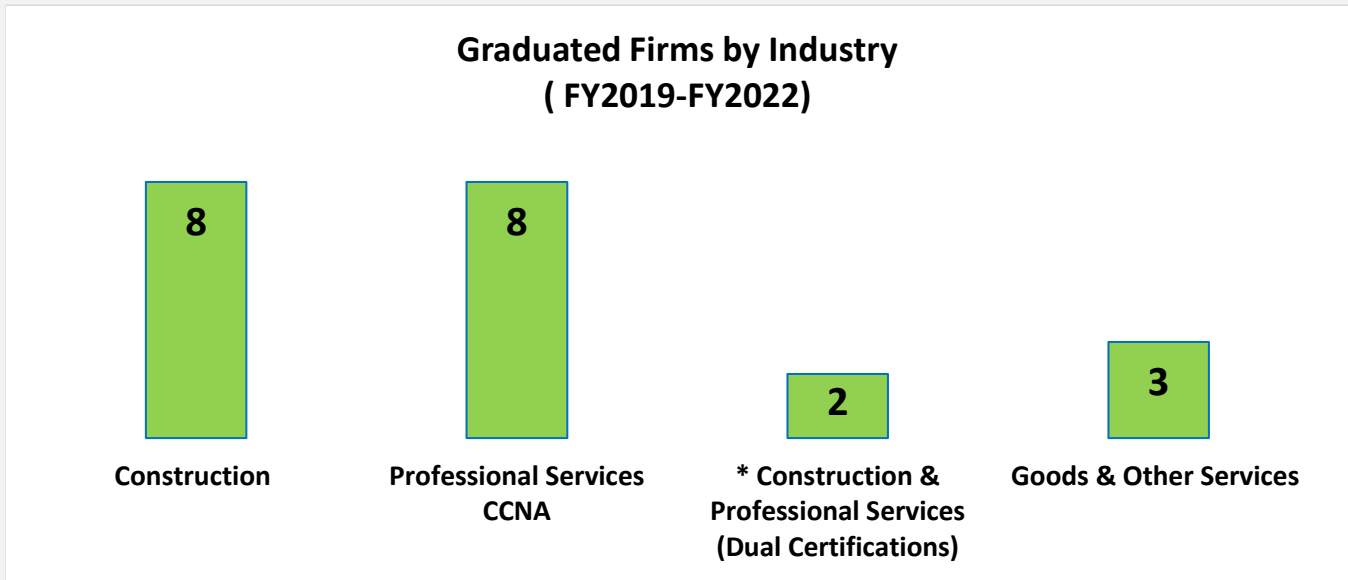
***S/WBE** (Women Business Enterprise-White Female) Minority Women may be included in this count

**** Professional Services (CCNA)** Consultant's Competitive Negotiation Act (Architects, Engineers, Land surveyors)

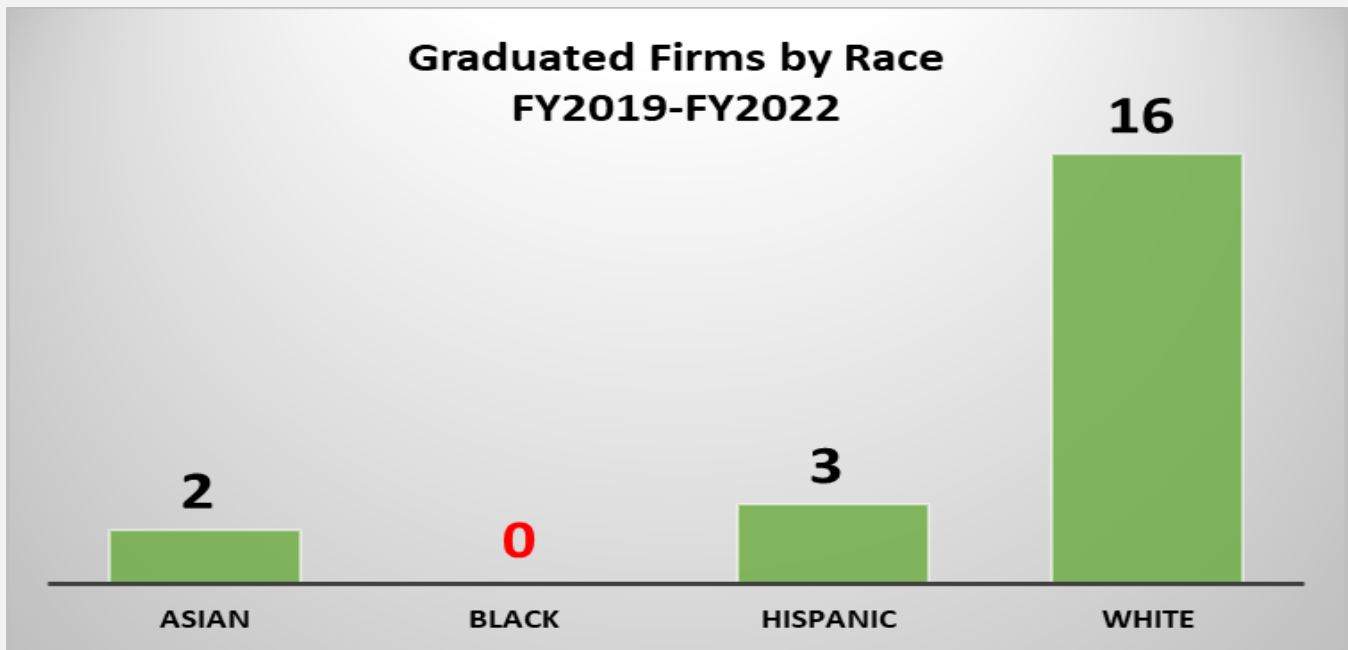
***** Professional Services (Non-CCNA)** i.e., Accountants, Consultants, Trainers

Graduation is when a S/M/WBE firm exceeds the size standards within the business category they are certified and are no longer eligible for EBO Program benefits. However, they are not precluded from bidding or receiving awards on County projects. The size standards for certification and recertification are \$9 million – Construction; \$5 million - Professional services CCNA; \$5 million - Goods and Services and \$4 million - Professional services Non-CCNA.

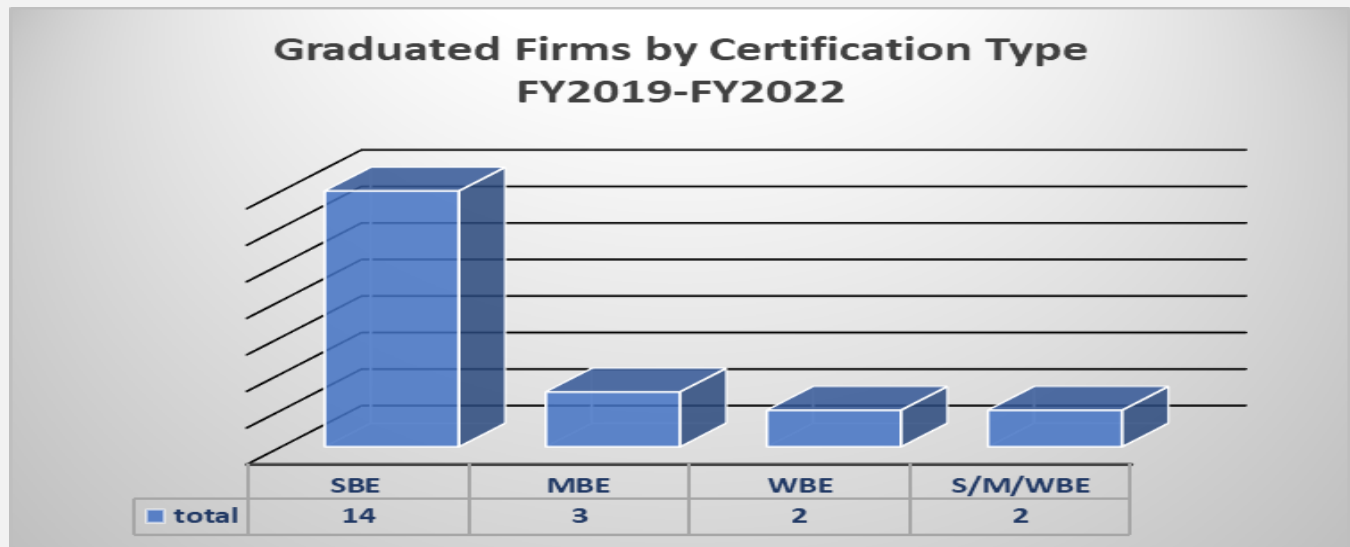
EX-6 (A) Graduated Firms by Industry



EX- 6 (B) Graduated Firms by Race



EX-6 (C) Graduated Firms by Certification Type



(*Minority Women participation are included in their respective minority groups)

EX-6 (D) Graduated Firms

District	Industry	Vendor	Race & Gender	Certification Type	Graduated
7	Professional Services (CCNA)	A.D.A. Engineering, Inc.	Hispanic/Female	S/MBE	2/8/2019
2	Goods & Other Services	Batallan Enterprises, Inc.	Hispanic/Male	S/MBE	5/27/2021
7	Professional Services (CCNA)	Bliss & Nyitray, Inc.	White/Male	SBE	5/8/2020
3	Construction	E. C. Stokes Mechanical Contractor, Inc.	White/Female	S/WBE	2/8/2019
6	Construction	Edens Construction Co	White/Male	SBE	9/7/2021
7	Construction	Florida Mechanical, LLC.	White/Male	SBE	2/17/2019
4	Construction & Professional Services (CCNA)	Globaltech, Inc.	White/Male	SBE	11/14/2018
3	Construction	Hi-Tech Roofing & Sheet Metal, Inc.	White/Male	SBE	12/16/2021
1	Construction	Holtz Consulting Engineers, Inc.	Hispanic/Female	S/M/WBE	9/23/2022
2	Professional Services (CCNA)	Johnson, Levinson, Ragan, Davila, Inc.	White/Male	SBE	6/26/2021
4	Professional Services (CCNA)	Nutting Engineers Of Florida, Inc.	White/Male	SBE	9/28/2020
7	Goods & Other Services	PSI Technologies Inc.	White/Male	SBE	7/16/2021
1	Professional Services (CCNA)	Radise International, L.C.	Asian/Male	S/MBE	12/13/2020
2	Construction	Rangeline Tapping Services Inc.	White/Male	SBE	2/4/2021
6	Construction	Rapid Milling Paving LLC.	White/Male	SBE	12/13/2019
1	Professional Services (CCNA)	RGD & Associates, Inc.	White/Male	SBE	2/24/2020
3	Construction & Professional Services (CCNA)	Robling Architecture Construction Inc.	White/Male	SBE	6/27/2021
7	Construction	Rosso Site Development, Inc.	White/Male	SBE	1/22/2022
2	Goods & Other Services	Seacoast Embroidery Inc.	White/Female	S/WBE	7/30/2021
7	Professional Services (CCNA)	Simmons & White, Inc.	White/Male	SBE	6/22/2022
2	Professional Services (CCNA)	Song & Associates Inc.	Asian/Female	S/M/WBE	9/28/2020

Conclusion and Recommendations

The EBO S/M/WBE Program is making progress and is having a positive economic impact on Palm Beach County, however, continued support of the M/WBE program is required to achieve parity. To address changes in the marketplace and industry best practices, the OEBO will propose necessary program modifications to the Ordinance and countywide PPM CW-O-043 to increase the availability and utilization of S/M/WBEs on County contracts.

To strengthen the program and increase S/M/WBE participation and utilization, staff requests the following:

- Receive and file the multi-year Small/Minority/Women Business Enterprise (S/M/WBE) participation report;
- Authorize up to a two year extension of the EBO Program/Ordinance to allow time to solicit, complete and consider an updated disparity study and fairly monitor and track an uninterrupted period of two years for overall county spend that was altered due to the pandemic when emergency purchases were not subject to the Equal Business Opportunity (EBO) Program; and
- Authorize an updated disparity study; and
- Authorize funding not to exceed \$500,000 for the updated study; and
- Approve Budget Transfer of \$500,000 from General Fund Contingency Reserves to fund the updated Disparity Study; and
- Support an increase in the size standards to align with current Consumer Price Index (CPI) criteria, the U.S. Small Business Administration, best practices and current North American Industrial Classification System (NAICS) codes.
 - From \$9 million to \$13 million – Construction
 - From \$5 million to \$7 million – Professional Services CCNA Required
 - From \$5 million to \$7 million – Goods
 - From \$4 million to \$5.7 million – Professional Services (CCNA Not Required) and Other Services

Appendix

EX-1 (A2) Summary of All Payments from **Exempt Contracts FY2019-FY2022**

FY2019-FY2022 Overall S/M/WBE Participation Exempt Contracts										
Payment Classification	FY2019	%	FY2020	%	FY2021	%	FY2022	%	Total Dollars	%
SBE Payments	\$1,155,306.72	0.77%	\$1,628,653.06	0.72%	\$5,723,818.20	1.86%	\$949,494.09	0.42%	\$9,457,272.07	1.04%
WBE Payments	\$108,624.12	0.07%	\$362,242.50	0.16%	\$430,334.70	0.14%	\$682,048.57	0.30%	\$1,583,249.89	0.17%
MBE Asian Payments	\$3,869.70	0.00%	\$0.00	0.00%	\$552.50	0.00%	\$79,378.32	0.04%	\$83,800.52	0.01%
MBE Black Payments	\$194,305.94	0.13%	\$808,287.00	0.35%	\$1,252,266.59	0.41%	\$1,405,996.46	0.63%	\$3,660,855.99	0.40%
MBE Hispanic Payments	\$4,250.00	0.00%	\$161,092.10	0.07%	\$207,810.20	0.07%	\$3,786,465.42	1.69%	\$4,159,617.72	0.46%
MBE Native American	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
S/M/WBE Payments	\$1,466,356.48	0.97%	\$2,960,274.66	1.30%	\$7,614,782.19	2.48%	\$6,903,382.86	3.08%	\$18,944,796.19	2.08%
Non-SBE Payments	\$149,285,860.01	99.03%	\$224,820,237.30	98.70%	\$300,009,852.80	97.52%	\$217,190,080.24	96.92%	\$891,306,030.35	97.92%
Total Payments	\$150,752,216.49	100%	\$227,780,511.96	100%	\$307,624,634.99	100%	\$224,093,463.10	100%	\$910,250,826.54	100%

(*Minority Women participation are included in their respective minority groups)

EX-1 (B2) Summary of All Payments from **Non-Exempt Contracts FY2019-FY2022**

FY2019-FY2022 Overall S/M/WBE Participation Non-Exempt Contracts OSBA & EBO Combined										
Payment Classification	FY2019	%	FY2020	%	FY2021	%	FY2022	%	Total Dollars	%
SBE Payments	\$55,243,280.08	18.95%	\$53,548,111.38	17.60%	\$49,599,078.69	15.46%	\$46,550,513.36	13.86%	\$204,940,983.51	16.37%
WBE Payments	\$5,717,577.60	1.96%	\$4,727,643.98	1.55%	\$8,345,406.95	2.60%	\$8,188,043.55	2.44%	\$26,978,672.08	2.15%
MBE Asian Payments	\$4,396,499.79	1.51%	\$4,010,724.36	1.32%	\$4,503,351.16	1.40%	\$3,652,947.92	1.09%	\$16,563,523.23	1.32%
MBE Black Payments	\$2,962,861.48	1.02%	\$5,223,711.50	1.72%	\$5,188,441.66	1.62%	\$7,304,660.08	2.18%	\$20,679,674.72	1.65%
MBE Hispanic Payments	\$6,050,183.02	2.08%	\$6,984,713.72	2.30%	\$10,057,539.32	3.14%	\$13,611,293.56	4.05%	\$36,703,729.62	2.93%
MBE Native American	\$0.00	0.00%	\$0.00	0.00%	\$30,026.50	0.01%	\$60,937.00	0.02%	\$90,963.50	0.01%
S/M/WBE Payments	\$74,370,401.97	25.52%	\$74,494,904.94	24.48%	\$77,723,844.28	24.23%	\$79,368,395.47	23.64%	\$305,957,546.66	24.43%
Non-SBE Payments	\$217,096,516.64	74.48%	\$229,791,514.29	75.52%	\$243,032,630.68	75.77%	\$256,398,760.47	76.36%	\$946,319,422.08	75.57%
Total Payments	\$291,466,918.61	100%	\$304,286,419.23	100%	\$320,756,474.96	100%	\$335,767,155.94	100%	\$1,252,276,968.74	100%

(*Minority Women participation are included in their respective minority groups)

EX-1 (C2) Summary of All Ongoing Payments from Non-Exempt Contracts from the **Previous Ordinance (OSBA) FY2019-FY2022**

FY2019-FY2022 Overall S/M/WBE Participation Non-Exempt Contracts OSBA										
Payment Classification	FY2019	%	FY2020	%	FY2021	%	FY2022	%	Total Dollars	%
SBE Payments	\$44,201,446.74	19.62%	\$22,587,470.40	12.61%	\$14,407,754.59	10.63%	\$8,835,330.66	9.38%	\$90,032,002.39	14.20%
WBE Payments	\$4,481,527.13	1.99%	\$1,266,968.75	0.71%	\$2,480,453.42	1.83%	\$1,268,460.84	1.35%	\$9,497,410.14	1.50%
MBE Asian Payments	\$4,290,851.31	1.90%	\$3,461,185.08	1.93%	\$3,226,860.34	2.38%	\$1,652,839.48	1.76%	\$12,631,736.21	1.99%
MBE Black Payments	\$2,355,963.79	1.05%	\$2,408,884.35	1.34%	\$1,166,529.37	0.86%	\$588,036.46	0.62%	\$6,519,413.97	1.03%
MBE Hispanic Payments	\$4,505,900.47	2.00%	\$3,228,188.63	1.80%	\$3,237,696.55	2.39%	\$1,939,949.40	2.06%	\$12,911,735.05	2.04%
MBE Native American	\$0.00	0.00%	\$0.00	0.00%	\$30,026.50	0.02%	\$60,937.00	0.06%	\$90,963.50	0.01%
S/M/WBE Payments	\$59,835,689.44	26.56%	\$32,952,697.21	18.40%	\$24,549,320.77	18.12%	\$14,345,553.84	15.24%	\$131,683,261.26	20.77%
Non-SBE Payments	\$165,432,831.47	73.44%	\$146,147,316.59	81.60%	\$110,938,833.51	81.88%	\$79,812,956.11	84.76%	\$502,331,937.68	79.23%
Total Payments	\$225,268,520.91	100%	\$179,100,013.80	100%	\$135,488,154.28	100%	\$94,158,509.95	100%	\$634,015,198.94	100%

(*Minority Women participation are included in their respective minority groups)

EX-1 (D2) Summary of All Payments from Non-Exempt Contracts from the Current **EBO Ordinance**.

FY2019-FY2022 Overall S/M/WBE Participation Non-Exempt Contracts EBO Ordinance										
Payment Classification	FY2019	%	FY2020	%	FY2021	%	FY2022	%	Total Dollars	%
SBE Payments	\$10,804,057.91	16.32%	\$30,943,820.71	24.72%	\$35,085,306.60	18.94%	\$37,063,844.70	15.34%	\$113,897,029.92	18.42%
WBE Payments	\$1,236,050.47	1.87%	\$3,460,675.23	2.76%	\$5,864,953.53	3.17%	\$6,893,148.18	2.85%	\$17,454,827.41	2.82%
MBE Asian Payments	\$99,954.32	0.15%	\$549,539.28	0.44%	\$1,193,215.68	0.64%	\$2,000,108.44	0.83%	\$3,842,817.72	0.62%
MBE Black Payments	\$599,029.75	0.90%	\$2,487,536.19	1.99%	\$3,276,198.54	1.77%	\$6,075,806.55	2.51%	\$12,438,571.03	2.01%
MBE Hispanic Payments	\$1,544,282.55	2.33%	\$3,740,825.09	2.99%	\$6,821,642.77	3.68%	\$11,579,304.64	4.79%	\$23,686,055.05	3.83%
MBE Native American	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
S/M/WBE Payments	\$14,283,375.00	21.58%	\$41,182,396.50	32.90%	\$52,241,317.12	28.20%	\$63,612,212.51	26.33%	\$171,319,301.13	27.71%
Non-SBE Payments	\$43,701,278.68	66.02%	\$69,258,029.56	55.32%	\$119,415,257.24	64.46%	\$159,331,964.50	65.95%	\$391,706,529.98	63.36%
Sub-Total	\$57,984,653.68	87.6%	\$110,440,426.06	88.22%	\$171,656,574.36	92.65%	\$222,944,177.01	92.27%	\$563,025,831.11	91.07%
*S/M/WBE Payments (No API)	\$251,337.53	0.38%	\$359,811.23	0.33%	\$935,006.39	0.50%	\$1,410,629.12	0.58%	\$2,956,784.27	0.48%
*Non- SBE Payments	\$7,962,406.49	12.03%	\$14,386,168.14	13.03%	\$12,676,739.93	6.84%	\$17,253,839.86	7.14%	\$52,279,154.42	8.46%
Total Payments	\$66,198,397.70	100.00%	\$125,186,405.43	100%	\$185,268,320.68	100%	\$241,608,645.99	100%	\$618,261,769.80	100%

(*Minority Women participation are included in their respective minority groups)

EX-2 (A) – Summary of All Payment Distribution to S/M/WBE from Non-Exempt Contracts by BCC Districts
FY2019-FY2022

Overall S/M/WBE Payments By District (Non-Exempt Contracts FY2019-FY2022)										
	2019	%	2020	%	2021	%	2022	%	Total Dollars	Percentage
District 1	\$12,061,770.38	16.22%	\$8,267,386.90	11.10%	\$11,957,708.19	15.38%	\$13,703,548.52	17.27%	\$45,990,413.99	15.03%
District 2	\$21,491,251.36	28.90%	\$20,954,115.50	28.13%	\$22,531,103.87	28.99%	\$16,952,880.77	21.36%	\$81,929,351.50	26.78%
District 3	\$8,067,940.91	10.85%	\$6,626,777.40	8.90%	\$6,037,252.02	7.77%	\$6,883,253.43	8.67%	\$27,615,223.76	9.03%
District 4	\$4,319,025.85	5.81%	\$2,767,313.13	3.71%	\$2,057,240.94	2.65%	\$5,253,568.69	6.62%	\$14,397,148.61	4.71%
District 5	\$938,836.46	1.26%	\$733,846.96	0.99%	\$1,250,271.07	1.61%	\$1,394,376.76	1.76%	\$4,317,331.25	1.41%
District 6	\$6,580,371.46	8.85%	\$14,889,380.59	19.99%	\$11,803,112.58	15.19%	\$13,687,228.70	17.24%	\$46,960,093.33	15.35%
District 7	\$20,911,205.55	28.12%	\$20,256,084.46	27.19%	\$22,087,155.61	28.42%	\$21,493,538.60	27.08%	\$84,747,984.22	27.70%
Total Payments	\$74,370,401.97	100.00%	\$74,494,904.94	100.00%	\$77,723,844.28	100.00%	\$79,368,395.47	100.00%	\$305,957,546.66	100.00%



SMALL BUSINESS IS BIG BUSINESS

**Palm Beach County
Board of County Commissioners**

Gregg K. Weiss, Mayor

Maria Sachs, Vice Mayor

Maria Marino

Michael A. Barnett

Marci Woodward

Sara Baxter

Mack Bernard

County Administrator

Verdenia C. Baker

Assistant County Administrator

Dorritt M. Miller





PALM BEACH COUNTY
OEBO
OFFICE OF EQUAL BUSINESS OPPORTUNITY

SMALL BUSINESS IS BIG BUSINESS

AGENDA

DISPARITY STUDY

NEW PROGRAM

PROGRAM OUTCOME

CONCLUSION AND
RECOMMENDATIONS



Palm Beach County
Board of County Commissioners



PBC Small Business Timeline

September 1991
Palm Beach County adopted its first M/WBE program. Sunset in September 2002. Goals based on availability.

October 1, 2002
BOCC adopted the SBE Race-Gender Neutral Program. There was a recommended goal of 15% on all contracts.

November 2017,
The 5-year Disparity Study identified a number of barriers, including various forms of marketplace discrimination

January 1, 2019
The EBO ordinance was enacted.

PBC Disparity Study Results

▶ Construction Prime Contracts

- ▶ Disparity found for African American and White female-owned businesses on formal contracts valued from \$50,000 to \$301,000;
- ▶ Disparity found for African American and White female-owned businesses on informal contracts valued under \$50,000.

▶ Professional Services Prime Contracts

- ▶ Disparity found for African American and White female-owned businesses on formal contracts valued from \$50,000 to \$301,000;
- ▶ Disparity found for African American and White female-owned businesses on informal contracts valued under \$50,000.

PBC Disparity Study Results (Cont'd.)

▶ Goods and Services Prime Contracts

- ▶ Disparity found for African American, Asian American, Hispanic American and White female-owned businesses on informal contracts valued under \$50,000.
- ▶ Disparity found for African American, Asian American, Hispanic American and White female-owned businesses on formal contracts valued \$50,000 to \$321,000.

▶ Construction Subcontracts

- ▶ Disparity found in the award of construction subcontracts to African American and Hispanic American-owned businesses.

▶ Professional services Subcontracts

- ▶ Disparity found in the award of professional services subcontracts to African American-owned businesses.



EBO Mission, Vision & Why

Mission Statement

To foster the inclusion of local small, minority, women-owned business enterprises (S/M/WBE) in the county's procurement process which influences economic development in the county

Vision

To be the most valuable resource and leading advocate for S/M/WBEs throughout Palm Beach County

Why

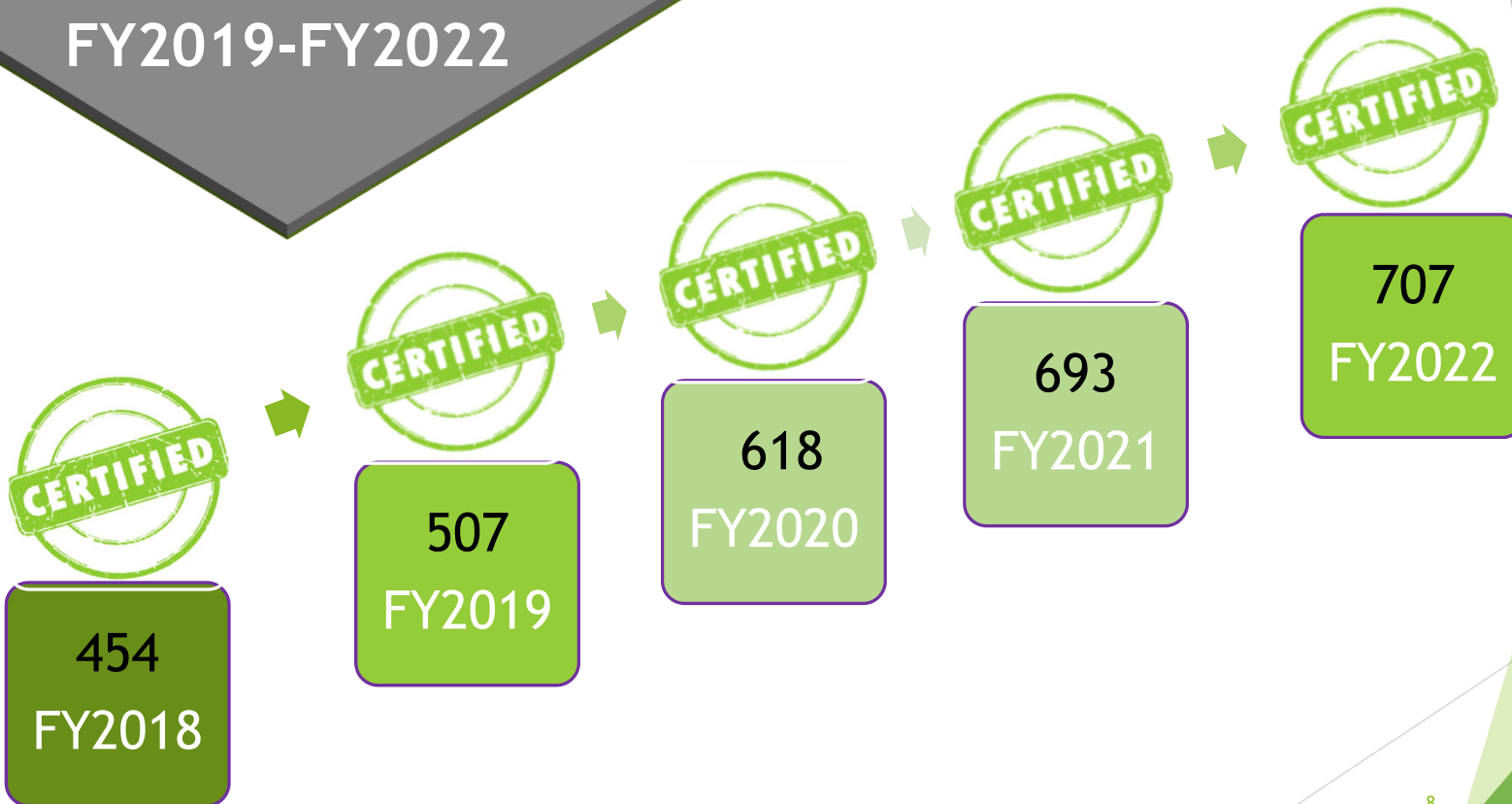
To eliminate the disparity small businesses experience in public contracting

EBO Ordinance

- Established the 2nd Quarter of FY 2019
- Introduction of New Tools to encourage S/M/WBE Participation
 - Affirmative Procurement Initiatives (APIs)
 - Goal Setting
 - Construction Manager @ Risk/Mentor-Protégé Program
- Certification
- Compliance
- Outreach
- Technical Assistance
- Referrals to Financial Assistance

These programs support the increasing number of small, minority, and women-owned business enterprises (S/M/WBE) in Palm Beach County, allowing them to develop the necessary skills to start and operate an efficient, profitable, and sustainable business.

**EBO
S/M/WBE CERTIFICATIONS
ACTIVITIES
FY2019-FY2022**



**EBO
S/M/WBE
Certifications by
Commission Districts
FY2019-FY2022**



FY	2019	2020	2021	2022
District 1	90	98	119	120
District 2	91	114	105	108
District 3	41	49	47	51
District 4	47	61	74	67
District 5	18	24	26	26
District 6	80	98	115	121
District 7	140	174	207	214

**S/M/WBE Graduated
Firms
FY2019-FY2022**

**WBE
2**

**SBE
14**

**MBE
5**

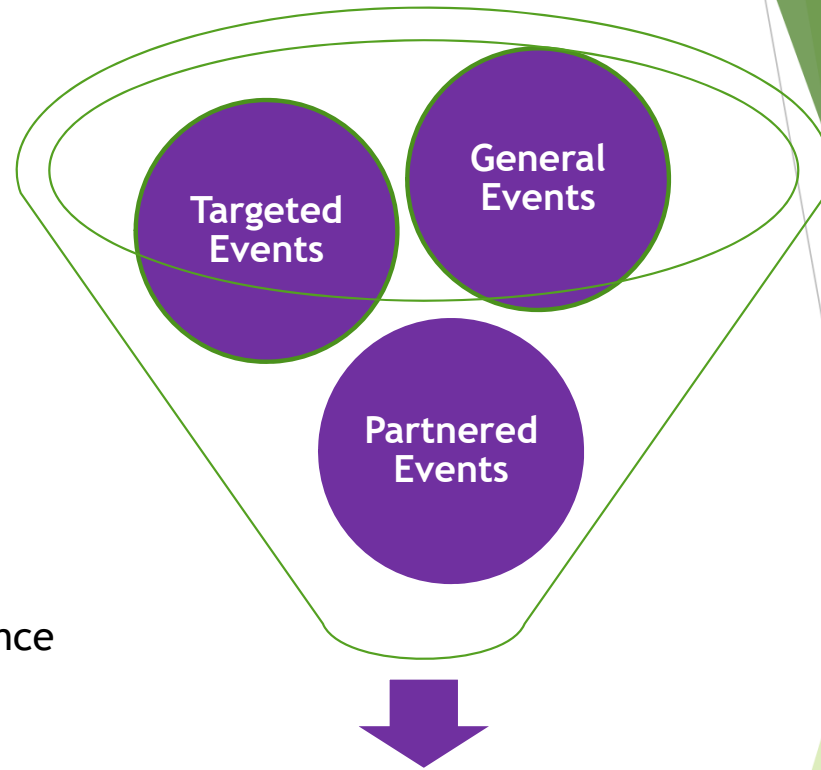
**21
GRADUATED
FIRMS**

- 1 Asian Female
- 1 Asian Male
- 2 Hispanic Female
- 1 Hispanic Male

- 8 Construction
- 8 Professional Services (CCNA)
- 2 Construction & Professional Services (Dual Certifications)
- 3 Goods & Other Services

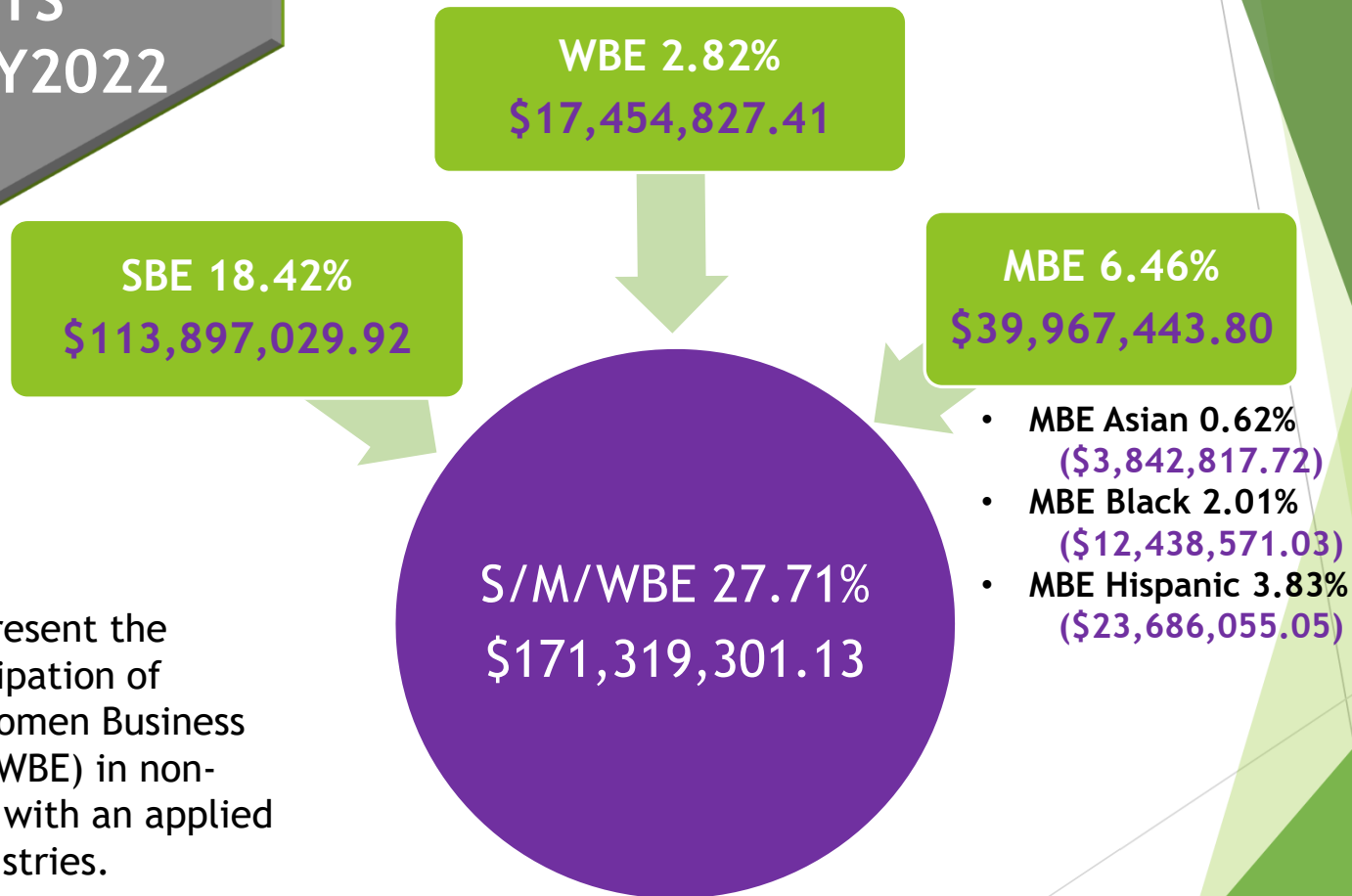
EBO OUTREACH ACTIVITIES FY2019-FY2022

- ❑ Hard Hats and Suits
- ❑ Fiesta del Pueblo
- ❑ Palm Beach Partners Match Maker Conference
- ❑ Small Business Week
- ❑ Prime Time
- ❑ Youth Entrepreneur Forum- Mind Your Business
- ❑ Black Business Month
- ❑ Hispanic Heritage Month
- ❑ Women in Business
- ❑ Certification 101
- ❑ Certification Road-Show



172 Outreach Events

S/M/WBE UTILIZATION RESULTS FY2019-FY2022

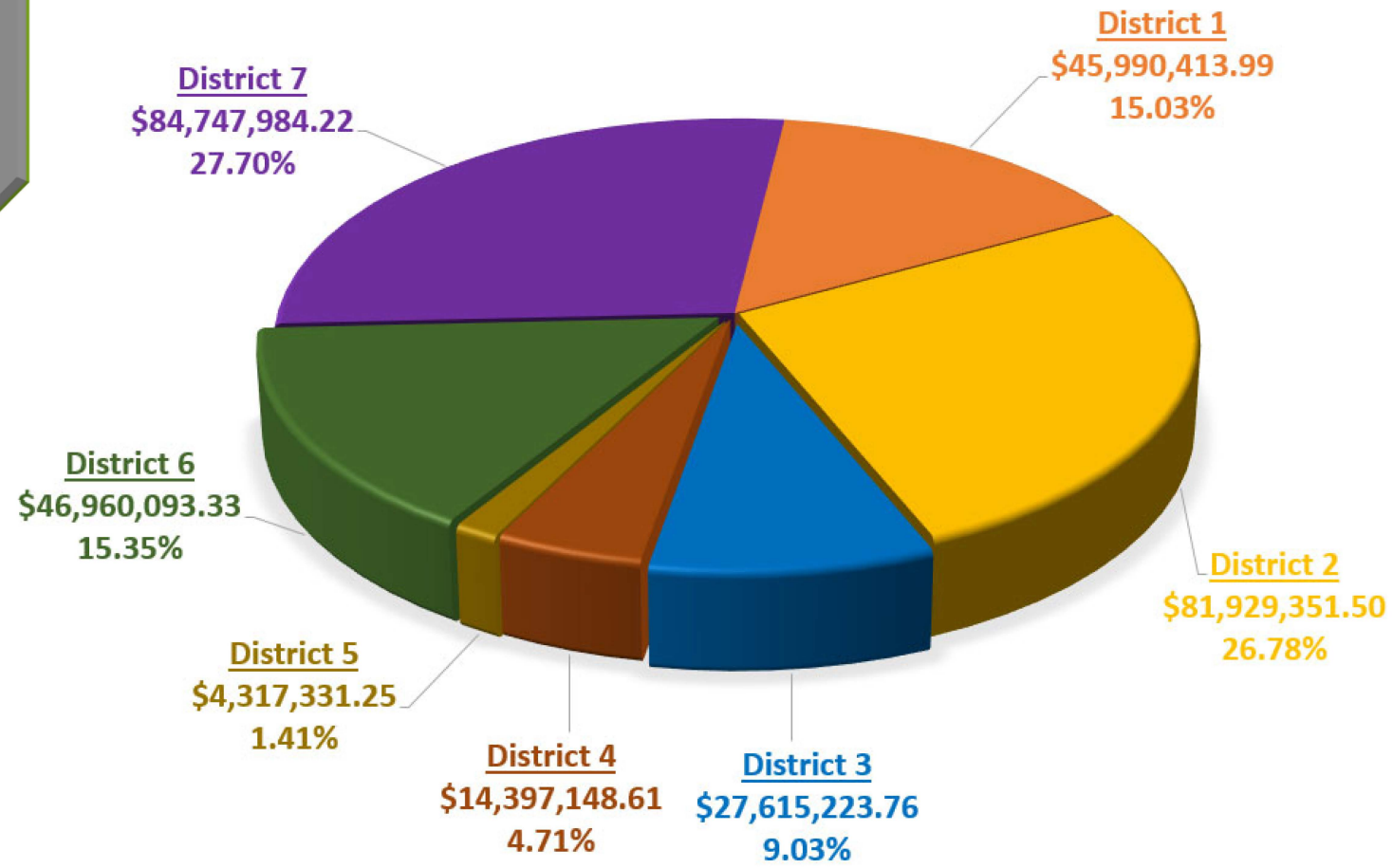


These figures represent the cumulative participation of Small/Minority/Women Business Enterprises (S/M/WBE) in non-exempt contracts with an applied API across all industries.

(Construction, Professional Services CCNA, Professional Services non-CCA & Goods, and Other Services)

**S/M/WBE UTILIZATION
RESULTS BY
COMMISSION
DISTRICTS
FY2019-FY2022**

- District 1
- District 2
- District 3
- District 4
- District 5
- District 6
- District 7



S/M/WBE UTILIZATION RESULTS BY INDUSTRY (FY2019-FY2022)

FY2019			FY2020			FY2021			FY2022		
		%			%			%			%
Construction											
Total Payments	\$ 29,567,146.12	100	\$ 60,895,384.91	100	\$ 96,222,051.73	100	\$ 129,882,887.16	100			
S/M/WBE	\$ 9,821,104.09	33.22	\$ 28,898,107.22	47.46	\$ 32,626,538.11	33.91	\$ 36,849,325.40	28.37			
SBE	\$ 8,318,294.15	28.13	\$ 24,255,682.58	39.83	\$ 24,946,643.76	25.93	\$ 24,944,580.37	19.21			
MBE	\$ 1,070,108.02	3.62	\$ 2,877,103.36	4.72	\$ 3,892,543.29	4.05	\$ 6,854,926.62	5.28			
WBE	\$ 432,701.92	1.46	\$ 1,765,321.28	2.9	\$ 3,787,351.06	3.94	\$ 5,049,818.41	3.89			
Goods/Services											
Total Payments	\$ 19,705,433.42	100	\$ 36,613,209.36	100	\$ 52,443,797.94	100	\$ 55,208,191.85	100			
S/M/WBE	\$ 3,521,514.37	17.87	\$ 8,406,462.31	22.96	\$ 13,617,481.92	25.97	\$ 13,580,569.18	24.60			
SBE	\$ 2,087,655.38	10.59	\$ 5,037,774.50	13.76	\$ 7,593,452.98	14.48	\$ 8,286,253.57	15.01			
MBE	\$ 815,641.66	4.14	\$ 2,463,073.41	6.73	\$ 4,930,936.61	9.40	\$ 4,340,204.91	7.86			
WBE	\$ 618,207.33	3.14	\$ 905,614.40	2.47	\$ 1,093,092.33	2.08	\$ 954,110.70	1.73			
Professional Services CCNA											
Total Payments	\$ 2,098,718.57	100	\$ 5,845,758.72	100	\$ 15,287,115.89	100	\$ 25,063,409.66	100			
S/M/WBE	\$ 843,051.13	40.17	\$ 3,387,748.78	57.95	\$ 5,496,357.75	35.95	\$ 11,095,807.05	44.27			
SBE	\$ 398,098.38	18.97	\$ 1,618,985.91	27.70	\$ 2,250,189.14	14.72	\$ 3,299,771.08	13.17			
MBE	\$ 319,600.27	15.23	\$ 1,405,640.46	24.05	\$ 2,432,577.09	15.91	\$ 7,186,092.06	28.67			
WBE	\$ 125,352.48	5.97	\$ 363,122.41	6.21	\$ 813,591.52	5.32	\$ 609,943.91	2.43			
Professional Services Non-CCNA											
Total Payments	\$ 6,613,355.57	100	\$ 7,086,073.07	100	\$ 7,703,608.80	100	\$ 12,789,688.34	100			
S/M/WBE	\$ 97,705.41	1.48	\$ 490,078.19	6.92	\$ 500,939.34	6.50	\$ 2,086,510.88	16.31			
SBE	\$ -	0	\$ 31,377.72	0.44	\$ 295,020.72	3.83	\$ 533,239.68	4.17			
MBE	\$ 37,916.67	0.57	\$ 32,083.33	0.45	\$ 35,000.00	0.45	\$ 1,273,996.04	9.96			
WBE	\$ 59,788.74	0.90	\$ 426,617.14	6.02	\$ 170,918.62	2.22	\$ 279,275.16	2.18			

EBO RECOMMENDATIONS

- Receive and file the multi-year Small/Minority/Women Business Enterprise (S/M/WBE) utilization report;
- Authorize up to a two year extension of the EBO Program/Ordinance to allow time to solicit, complete and consider an updated Disparity Study and fairly monitor and track an uninterrupted period of two years for overall County spend that was altered due to pandemic when emergency purchases were not subject to the Equal Business Opportunity (EBO) Program;
- Authorize an updated Disparity Study;
- Authorize funding not to exceed \$500,000;
- Approve Budget Transfer of \$500,000 from General Fund Contingency Reserves to fund the updated Disparity Study; and

EBO RECOMMENDATIONS (Cont'd.)

- ❑ Support an increase in the size standards to align with current Consumer Price Index (CPI) criteria, the U.S. Small Business Administration, best practices and current North American Industrial Classification System (NAICS) codes as follows:
 - From \$9 million to \$13 million - Construction
 - From \$5 million to \$7 million - Professional Services CCNA Required
 - From \$5 million to \$7 million - Goods
 - From \$4 million to \$5.7 million - Professional Services (CCNA Not Required) and Other Services

**BOARD OF COUNTY COMMISSIONERS
PALM BEACH COUNTY, FLORIDA
BUDGET TRANSFER**

**FUND
0001 General Fund**

BGEX 760 1101230000000000311

ACCT.NUMBER	ACCOUNT NAME	ORIGINAL BUDGET	CURRENT BUDGET	INCREASE	DECREASE	ADJUSTED BUDGET	EXPENDED/ ENCUMBERED As of 11/01/23	REMAINING BALANCE
<u>REVENUES/EXPENDITURES</u>								
0001-760-7613-3401	Disparity Study	0	0	500,000	0	500,000		500,000
0001-820-9900-9901	Contingency Reserves	20,000,000	19,997,393	0	500,000	19,497,393		19,497,393
Total Receipts and Balances				500,000	500,000			

Signatures & Dates

**By Board of County Commissioners
At Meeting of**

Office of Financial Management & Budget

INITIATING DEPARTMENT/DIVISION

Administration/Budget Department Approval

OFMB Department - Posted

Deputy Clerk to the

Board of County Commissioners

Expense Summary as of 11/1/2023

Fiscal Year 2024

						<u>Adopted Budget</u>	<u>Current Modified Budget</u>	<u>Encumbered</u>	<u>Expended</u>	<u>Available</u>
Fund	0001	General Fund								
		Unit 9900 Reserves								
0001	820	9900	8209900NA	9901	Contingency Reserves	20,000,000.00	19,997,393.00	0.00	0.00	19,997,393.00
					Non Operating	20,000,000.00	19,997,393.00	0.00	0.00	19,997,393.00
					Total for Unit: 9900	20,000,000.00	19,997,393.00	0.00	0.00	19,997,393.00
	Department	820	Non-Oper Expenditures			20,000,000.00	19,997,393.00	0.00	0.00	19,997,393.00
					0001	20,000,000.00	19,997,393.00	0.00	0.00	19,997,393.00
						20,000,000.00	19,997,393.00	0.00	0.00	19,997,393.00

Part C. - Equal Business Opportunity Program

Editor's note— Ord. No. 2018-021, § 1(Exh. A), adopted October 16, 2018, repealed the former Part C, §§ 2-80.20—2-80.35, and enacted a new Part C as set out herein. The former Part C pertained to the Small Business Enterprise Program and derived from Ord. No. 02-064, adopted September 10, 2002; Ord. No. 04-071, adopted December 21, 2004; Ord. No. 05-048, adopted November 15, 2005; Ord. No. 08-014, adopted May 20, 2008; Ord. No. 2009-024, adopted August 18, 2009; Ord. No. 2013-004, adopted March 12, 2013.

Sec. 2-80.20. - Policy, purpose, and objectives.

It is the policy of the Board of County Commissioners of Palm Beach County, Florida (The Board) that the County shall use its best efforts to ensure that all segments of its business population, including, but not limited to, small, local, minority, and women-owned businesses, have an equitable opportunity to participate in the County's procurement process, prime contract, and subcontract opportunities, and that no business shall be excluded from participation, denied benefits of, or otherwise discriminated against, in connection with the award and performance of any contracts with the County on the grounds of race, color, national origin, religion, ancestry, sex, age, marital status, familial status, sexual orientation, gender identity or expression, disability or genetic information. Moreover, the specific purposes and objectives of this Part are as follows:

- (1) This Equal Business Opportunity (EBO) Ordinance, and the Policy and Procedure Manual (PPM) guidelines established pursuant to this Part, shall serve the County's compelling interest to remedy the various ongoing effects of marketplace discrimination against Small/Minority/Women Business Enterprises (S/M/WBEs) that are ready, willing, and able to sell goods and services to the County.
- (2) The narrowly-tailored remedial efforts established in this EBO Ordinance are designed to promote greater availability, capacity development, and contract participation by S/M/WBEs in County contracts, and in doing so, enhance competition to the benefit of the County's residents and taxpayers.
- (3) This EBO Ordinance is intended, in part, to further the County's compelling interest in ensuring that it is neither an active nor passive participant in private sector marketplace discrimination, and to actively promote equal opportunity for all segments of the contracting and business community to participate in County contract opportunities.
- (4) The County shall resort to the use of race- and gender-conscious means for addressing disparities within the realm of its contracting only when it is apparent that the use of race- and gender-neutral means alone will likely be insufficient to remedy the effects of identified discrimination.
- (5) Having found that it has a compelling governmental interest to remedy the effects of discrimination upon County contracts, the Board directs the County Administrator or designee, the Director of Purchasing or designee, and the Director of the Office of Equal Business Opportunity (Office of EBO) or designee to collaborate in periodically recommending to the Board possible future amendments necessary to fully effectuate the purposes and objectives established in this EBO Ordinance. Such proposed amendments shall also be narrowly-tailored in accordance with applicable law, and the specific barriers to S/M/WBE participation identified within the County's factual predicate as described below in Section 2-80.25 of this EBO Ordinance.
- (6) It is the policy of the County to take all necessary, reasonable, and legal action to prevent discrimination and to ensure that all businesses, including S/M/WBEs, are afforded the maximum practicable opportunity to participate in the County's purchasing and contracting processes.
- (7) As referenced in Resolution 2017-1770 as amended, it is the policy of the Board to ensure that the firms it engages in business with do not discriminate on the basis of race, color, national

origin, religion, ancestry, sex, age, marital status, familial status, sexual orientation, gender identity or expression, disability, or genetic information in the solicitation, selection, hiring or commercial treatment of subcontractors, vendors, suppliers, or commercial customers, nor shall any such firms retaliate against any person for reporting instances of such discrimination. The firms shall provide equal opportunity for subcontractors.

- (8) The Office of EBO shall have primary oversight responsibility with the full support and cooperation of all other County offices and departments in the administration of the EBO Program, as well as in the administration of other economic inclusion policies contained in the PPM.

An inclusive, robust, and competitive local marketplace is consistent with the County's public interest in reducing the economic burden on the County residents and taxpayers it serves. In furtherance of its mission to efficiently and cost-effectively serve the public interest on behalf of the residents of Palm Beach County, the County seeks to promote the formation, growth, and competitive viability of its indigenous business population through the economic inclusion policies and procedures set forth in this EBO Ordinance.

(Ord. No. [2018-021](#), § 1(Exh. A), 10-16-18)

Sec. 2-80.21. - Definitions.

For purposes of this EBO Ordinance, the following terms shall have the meanings set forth below.

Acting as a conduit means, in part, not acting as a regular dealer by making sales of material, goods or supplies from items bought, kept in stock and regularly sold to the public, as opposed to only government agencies, in the usual course of business. Brokers, manufacturer's representatives, sales representatives and non-stocking distributors are considered to be conduits that do not perform a Commercially Useful Function.

Affiliation means that the entity applying for S/M/WBE certification controls, has the power to control, or is controlled by another entity or entities, or an identity of interests exists between the entity applying for S/M/WBE certification and another entity or entities. In determining whether an Affiliation exists, it is necessary to consider factors including, but not limited to, common ownership, common management, common use of facilities, equipment, and employees, contractual obligations and family interest in the business. Affiliated entities must be considered together in terms of gross receipts in determining whether a business entity meets S/M/WBE eligibility criteria.

Affirmative Procurement Initiatives (API) refers to various EBO Program tools and Solicitation incentives that are used to encourage greater prime and subcontract participation by Small Business Enterprise (SBE) firms or Minority/Women Business Enterprise (M/WBE) firms, including, but not limited to, bonding assistance, evaluation preferences, subcontracting goals, vendor rotations, and joint venture incentives. The County's EBO Program PPM and other PPMs adopted by the County Administrator will contain complete details on the operation of each API.

Best Value Contracting or Request for Proposal (RFP) means any competitive method of procurement in which low price may be only one (1) factor of several factors, but not necessarily the determining factor in the awarding of a contract.

Board means the Board of County Commissioners of Palm Beach County, Florida.

Business Category means Construction; professional services procured pursuant to the Consultants' Competitive Negotiations Act (CCNA Services); professional services other than CCNA, Goods, and Other Services. For purposes of S/M/WBE eligibility criteria, a business entity shall be considered for certification eligibility in the business categories in which it successfully has performed and demonstrated capability.

County Administrator means the County Administrator for Palm Beach County.

CCNA refers to the Consultants Competitive Negotiation Act.

Centralized Bidder Registration System (CBR) means an electronic system of hardware and software programs, including, but not limited to, the VSS, by which the County requires all prospective respondents or bidders and subcontractors that are ready, willing, and able to sell goods or services to the County to register. All businesses awarded a County contract shall be required to register in the CBR. The CBR System assigns a unique identifier to each registrant that is then required for the purpose of submitting solicitation responses and invoices, and for receiving payments from the County. The CBR-assigned identifiers are also used by the Office of EBO for measuring relative availability and tracking utilization of S/M/WBE and all other firms at the prime and subcontract levels by industry or commodity codes and for establishing annual Aspirational Goals and contract-by-contract subcontracting goals. The details regarding fields of information captured and the functionalities of the CBR system shall be reflected in the EBO Program PPM.

Certification means the process by which the Office of EBO determines a firm to be a bona-fide small, minority, and/or women business enterprise. Any firm may apply for multiple certifications that cover each and every status category e.g., SBE, Minority Business Enterprise (MBE), or Women Business Enterprise (WBE) for which it is able to satisfy eligibility standards. The Office of EBO may contract these services to a regional certification agency or other entity. For purposes of certification, the County may accept any firm that is certified by local government entities and other organizations identified by the Office of EBO that have adopted certification standards and procedures similar to those followed by the Office of EBO, provided the prospective firm satisfies the eligibility requirements set forth in the County's PPM.

Certified Small Minority Women Business Enterprise (S/M/WBE) means a business which has been certified by the Office of EBO as having satisfied all of the eligibility requirements for participation in the EBO Program as either a small, minority, and/or woman business enterprise.

Code means the Palm Beach County Code.

Commercially Useful Function is a term that means an S/M/WBE firm is performing a Commercially Useful Function when it is responsible for execution of the work of the County's contract and is carrying out its responsibilities by actually performing, staffing, managing and supervising the work involved. To perform a Commercially Useful Function, the S/M/WBE firm must also be responsible, with respect to materials and supplies used on the contract, and that are a subset of the broader scope of work that is the subject matter of the goods and services that are being purchased by the County under the terms of the prime contract. The S/M/WBE firm must also be responsible for negotiating price, determining quantity and quality, ordering the material, and installing (where applicable) and paying for the material itself. To determine whether an S/M/WBE firm is performing a Commercially Useful Function, an evaluation must be performed of the amount of work subcontracted, normal industry practices, whether the amount the S/M/WBE firm is to be paid under the contract is commensurate with the work it is actually performing and the S/M/WBE credit claimed for its performance of the work, and other relevant factors. Specifically, an S/M/WBE firm does not perform a Commercially Useful Function if its role is limited to that of an extra participant in a transaction, contract or project through which funds are passed in order to obtain the appearance of meaningful and useful S/M/WBE participation, when in similar transactions in which S/M/WBE firms do not participate, there is no such role performed.

Committee means the Equal Business Opportunity Advisory Committee (EBOAC).

Construction means Construction as defined in the Palm Beach County Purchasing Code (Purchasing Code), including but not limited to the use of services and skilled trades for the assembly of materials necessary to build or improve land or infrastructure such as roads and bridges and paved surfaces, or to build, improve, or repair vertical structures such as buildings.

Contract means Contract as defined in the Purchasing Code, including but not limited to all types of agreements, regardless of what they may be called (purchase orders, decentralized purchase orders (DPOs), agreements, etc.), for the procurement of goods and services; narrowly defined as a written agreement signed by all parties for the procurement of professional services or construction.

Contract Request means a requisition for the procurement of professional services or construction services.

Control means the authority of a person or business owner to sign responses to solicitations and contracts, make price negotiation decisions, sell or liquidate the business, and have the primary authority to direct the day-to-day management and operation of a business enterprise without interference from others.

County means Palm Beach County.

Days means business days, unless specified otherwise.

Decentralized Purchase Order (DPO) means any purchase of less than five thousand dollars (\$5,000.00).

Domiciled in the County means the business holds a valid Palm Beach County business tax receipt and has a Significant Business Presence in the County. In order to establish a Significant Business Presence in the County, the business must:

- (1) Demonstrate that the business has been conducted at the county location, and sufficient full-time employees are maintained in the County to perform the contracted work;
- (2) The County business tax receipt bears the county address, and the county location is in an area zoned for the conduct of such business;
- (3) The county location must be verifiable through documentation such as property tax bill or lease agreement; and
- (4) The county location should be identifiable through signage, telephone listing, and/or website or social media. On-site visits may be conducted at any time to determine continued adherence to requirements and additional documentation may be requested on a case-by-case basis. A county telephone number or post office box in the County shall not be sufficient without further documentation, to establish the domicile requirements and other requirements of the code.

Equal Business Opportunity Advisory Committee (EBOAC) refers to a citizen committee made up of no more than fifteen (15) representatives of trade groups and members of the general business community designated and appointed by the County Administrator or designee, the Office of EBO, and the Board as specified in the PPM. EBOAC members must be residents of Palm Beach County. This advisory group shall: (a) assist the Director of the Office of EBO or designee, the County Administrator or designee, and the Board in reviewing the continuing policies, practices, and programs for vendors, prime contractors, and subcontractors that promote S/M/WBE participation; and (b) make recommendations to the Director of the Office of EBO, the County Administrator or designee, and the Board concerning modifications of such policies, programs, and practices established pursuant to this EBO Ordinance.

Evaluation Preference means an API that may be applied by the Goal Setting Committee to Requests for Proposals (RFPs) for Construction, Professional Services, Other services, and Goods contracts that are to be awarded on a basis that includes factors other than lowest price and wherein responses that are submitted to the County by S/M/WBE firms or firms that have teamed with S/M/WBE firms may be awarded additional points in the evaluation process in the scoring and ranking of their proposals against those submitted by other prime respondents or bidders.

Formal Solicitations means Solicitations for contracts that are equal to or exceed the Mandatory Bid or Proposal amount as defined in the Purchasing Code, one hundred thousand dollars (\$100,000.00) or greater as may be amended.

Front means a business which purports to be a S/M/WBE business, but which is actually owned and/or controlled in a manner which does not comply with the County's requirements of certification, or a business that purports to be performing a portion of work under a contract as a certified S/M/WBE firm, but is not performing a Commercially Useful Function.

Goals means the level of S/M/WBE participation projected to be obtained either annually within a business category, or in the performance of a specific contract, and is expressed as a percentage of the total dollar volume of participation of all businesses in the County's procurement of goods, services and construction either annually within a given business category, or within a specific contract. In the absence of waivers or exclusions, the standard SBE contract-specific subcontracting goal is twenty (20) percent

regardless of industry segment. M/WBE contract-specific subcontracting goals are set on a case-by-case basis by the Goal Setting Committee and are subject to waiver requests from Originating Departments and prospective respondents or bidders. Such contract-specific S/M/WBE subcontracting goals are set based upon various criteria, including the relative availability of qualified S/M/WBE subcontractors to perform the scope of work required for performance of a particular contract.

Goal Setting Committee (GSC) means a committee, or series of committees, appointed and chaired by the County Administrator or designee that includes, at a minimum, the Director of the Office of EBO or designee, the Director of Contract Development and Control or designee, the Director of Purchasing or designee, the Director of Facilities Development and Operations (FDO) or designee, the County Attorney or designee and the Director or designee of the Originating Department (if the Originating Department is neither Purchasing nor FDO) all without duplication of designees. The GSC establishes S/M/WBE Program Goals for Palm Beach County (e.g., Annual Aspirational Goals and Contract-by-Contract Subcontracting Goals) based upon Industry Categories, vendor availability and project-specific characteristics. The GSC also makes determinations about which Affirmative Procurement Initiatives (APIs) are to be applied to specific contracts based upon various criteria.

Good Faith Efforts (GFE) means documentation of the respondent's or bidder's intent to comply with EBO Program Goals and procedures including, but not limited to, the following: (1) documentation as stated in the solicitation reflecting the respondent's or bidder's commitment to comply with SBE or M/WBE Goals as established by the Office of EBO for a particular contract; or (2) documentation of efforts made toward achieving the SBE or M/WBE Program Goals (e.g., solicitations of bids/proposals/qualification statements from all qualified SBE firms or M/WBE firms listed in the Office of EBO's directory of certified SBE or M/WBE firms; correspondence from qualified SBE or M/WBE firms documenting their unavailability to perform SBE or M/WBE contracts; documentation of efforts to subdivide work into smaller quantities for subcontracting purposes to enhance opportunities for SBE or M/WBE firms; documentation of a Prime Contractor's posting of a bond covering the work of SBE or M/WBE Subcontractors; documentation of efforts to assist SBE or M/WBE firms with obtaining financing, bonding or insurance required by the respondent or bidder; and documentation of consultations with trade associations and consultants that represent the interests of SBE and/or M/WBEs in order to identify qualified and available SBE or M/WBE Subcontractors). Scoring of Good Faith Efforts documentation and administrative determinations regarding the adequacy of such Good Faith Efforts is the responsibility of the Office of EBO. The Office of EBO's scoring, determinations, and any appeals of such GFE determinations by the Office of EBO shall be in accordance with the procedures established in the PPM.

Goods means Goods as defined in the Purchasing Code, including but not limited to commodities, merchandise, other tangible materials, and/or manufactured products that are bought and sold in commerce.

Graduation means when an S/M/WBE firm graduates from the County's EBO Program because it has met the criteria for graduation as set forth in the County's PPM. A firm's graduation from participation as an S/M/WBE firm in the EBO Program does not permanently affect its eligibility to be recertified and to participate in the County's EBO program as an S/M/WBE. Graduated S/M/WBE firms shall be eligible to apply for S/M/WBE certification following the expiration of the two-year period immediately following graduation. Such application for S/M/WBE certification shall be granted only on condition that the graduated S/M/WBE firm presents documentation as required by the Office of EBO that establishes that the S/M/WBE firm's annual revenues have fallen below the small business size standards for the relevant industry as reflected in the PPM for two (2) consecutive years following the initial post-graduation period.

Gross receipts means the total annual sales or revenues for the firm or certification applicant as stated on its federal income tax return, or for a new business that has not yet filed a federal income tax return, on its audited financial statements before deductions for returned items, allowances and discounts.

Home business means a small business that operates from the business owner's home. Home businesses usually have a very small number of employees that are often members of the business owner's family. A home business is not affiliated with, nor a subsidiary of another company located outside of the home. Home businesses meeting this definition are eligible for certification as a small

business, provided they meet all other certification criteria. Home offices of an employee working for a company located in another county do not establish domicile in Palm Beach County.

ILA means interlocal agreement; agreement between government entities.

Independent business is a business that operates free of control or reliance on another business. Recognition of the business as a separate legal entity for tax or corporate purposes is not necessarily sufficient for recognition as an independent business. In determining whether a potential small business is an independent business, the County shall consider all relevant factors, including but not limited to, the date the business was established, the adequacy of its resources for the type of work specified, relationships with affiliates and subsidiaries, and the degree to which financial, equipment leasing and other relationships with other businesses vary from established industry practices. If there has been a recent change in ownership of the business, a review of whether the acquisition of the business was done pursuant to an arm's length transaction will also be considered in determining independence of the business.

Independent contractor means a person who contracts to do work for another person according to his or her own processes and methods and is not subject to the control of the other person except for what is specified in the agreement for a specific job.

Individual means an adult person that is of legal majority age.

Informal Solicitation means any Solicitation where the value of the goods or services being solicited is equal to or greater than five thousand dollars (\$5,000.00) and less than one hundred thousand dollars (\$100,000.00) as stated in the Purchasing Code, as amended.

Joint Venture means an association or teaming of two (2) or more persons or businesses to carry out a single business enterprise for profit for which purpose they combine their property, capital, efforts, skills and knowledge.

Joint Venture Incentives means an Affirmative Procurement Initiative ("API") that provides inducements for non-S/M/WBE firms to collaborate with S/M/WBE partners in responses to solicitations and for purposes of performing a Prime Contract to supply Goods to, or to perform Construction, Professional, or Other Services on behalf of the County. Joint Ventures are established by written agreements between two (2) or more independently owned and controlled business firms to form a team or a third business entity solely for purposes of undertaking distinct roles and responsibilities in the completion of a given contract. Under this business arrangement, each Joint Venture partner shares in the management of the Joint Venture and also shares in the profits or losses of the Joint Venture enterprise commensurately with its contribution to the venture. Incentives under this API may include Evaluation Preferences that are tied to the percentage of SBE or M/WBE participation in the joint venture, and extra contract option years or mobilization fees provided to qualifying Joint Ventures in certain Construction Services, Professional Services, Goods and Other Services contracts.

Leased employee means the employee of a leasing company that leases professional employees to work for another business organization on a contractual basis. The business organization maintains management of the work performed by the leased employee. The leasing company handles administrative responsibilities such as, but not limited to, payroll, compliance with state and federal regulations and unemployment insurance.

Manufacturer means a firm or business entity that produces an item from raw materials or that substantially alters the form of a product in order to make it suitable for a particular use.

Minority Business Enterprise (MBE) means any legal entity, except a joint venture, that is organized to engage in for-profit transactions, which is certified as being at least fifty-one (51) percent owned, managed and controlled by one (1) or more Minority Group Members, and that is ready, willing, and able to sell goods or services that are purchased by the County. To qualify as an MBE, the enterprise's annual revenues and number of employees shall be no greater than the business size standards for its industry as specified in the PPM, and the MBE shall meet the Significant Business Presence requirements as defined herein. In order to be eligible for participation in S/M/WBE APIs, the MBE firm shall be currently certified as being in compliance with the size standards as reflected in the PPM, and as having satisfied

all eligibility requirements to participate in the EBO Program. Unless otherwise stated, the term MBE as used in this Program is not inclusive of women-owned business enterprises (WBE).

Minority Group Members means African-Americans, Hispanic-Americans, Asian-Pacific Americans, and Native Americans legally residing in, or that are citizens of, the United States or its territories, as defined below:

African-Americans: Persons with origins in any of the black racial groups of Africa.

Hispanic-Americans: Persons of Mexican, Puerto Rican, Cuban, Spanish, or Central and South American origin.

Asian-Pacific Americans: Persons having origins in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent, or the Pacific Islands.

Native Americans: Persons that are members of a federally recognized Indian tribe or that have no less than one-sixteenth percentage origin in any of the Native American Tribes, as recognized by the U.S. Department of the Interior, Bureau of Indian Affairs and as demonstrated by possession of personal tribal role documents. A "federally recognized Indian tribe" means an Indian tribe, band, nation, rancheria, pueblo, colony or other organized group or community, including any Alaska native village, which was recognized by the Secretary of the Interior on October 1, 1985, as having special rights and is recognized as eligible for the services provided by the United States to Indians because of their status as Indians, and any tribe that has a pending application for federal recognition on October 1, 1985, as having special rights and is recognized as eligible for the services provided by the United States to Indians because of their status as Indians, and any tribe that has a pending application for federal recognition on October 1, 1985.

Minority/Women Business Enterprise (M/WBE) means a firm that is certified as either a minority business enterprise or as a women business enterprise for purposes of the EBO Program as being at least fifty-one (51) percent owned, managed, and controlled by minority group members and/or women of legal majority age that are lawfully residing in, or are citizens of, the United States or its territories, that is ready, willing, and able to sell goods or services that are purchased by the County, and that meets the Significant Business Presence requirements as defined herein. In order to be eligible for participation in S/M/WBE APIs, the M/WBE firm shall be currently certified as being in compliance with the size standards as reflected in the PPM, and as having satisfied all eligibility requirements to participate in the EBO Program. Unless otherwise stated, the term MBE as used in this Program is not inclusive of women-owned business enterprises (WBE).

In addition, the Director of the Office of EBO is authorized to establish a second tier size standard for Emerging M/WBEs whose size standards are fifty (50) percent or less than the size standards for M/WBEs that are eligible for APIs whose application is limited to Emerging M/WBEs. The size standards for Emerging M/WBEs shall be posted in the PPM.

M/WBE Segmented Subcontracting Goals means the application of multiple goals for M/WBE participation within annual Aspirational Goals or for M/WBE subcontracting goals on an individual County contract wherein an overall aggregated M/WBE goal is accompanied by subsets of one (1) or more smaller goals. Such segmented goals specifically target the participation of a particular segment of business enterprises owned and controlled by WBEs or certain Minority Group Members (e.g., African-Americans or Hispanic-Americans) based upon relative availability and significantly greater patterns of underutilization and disparity within an industry as compared to other gender and Minority Group member categories of M/WBEs. The application of Segmented M/WBE goals is intended to ensure that those segments of M/WBEs that have been most significantly and persistently underutilized receive a fair measure of remedial assistance.

Other Services means services that are neither CCNA Services, Professional Services nor Construction-related.

Originating Department means the requestor, person or unit requesting the item to be purchased.

Owned, for the purpose of determining whether a business is an MBE or WBE, shall mean that the minorities or women, as the context requires, shall possess an ownership interest of at least fifty-one (51) percent.

Points means the quantitative assignment of value for specific evaluation criteria in the vendor selection process used in some construction, professional services, other services, and goods contracts (e.g., 15 points out of a total of one hundred (100) points assigned for S/M/WBE participation as stated in response to a Request for Proposals.)

Policies and Procedures Manual (PPM) refers to the administrative policies and procedures manual for the EBO Program.

Prime Contractor means the vendor or contractor to whom a purchase order or contract is issued by the County for purposes of providing goods or services to the County.

Professional Services means Professional Services as defined in the Purchasing Code, including but not limited to any narrow discipline wherein a practitioner is required to have attained an advanced educational degree and/or credentials certifying a certain level of competency in the field that have been issued by an independent private body or board on behalf of the profession, prior to representing themselves to the public as a practicing member of that narrow discipline; a practitioner of a Professional Service has, through education and practical experience related to a particular field, developed expert advisory and programming skills as a vocation; as one (1) where the high level of skills, technical expertise in the field, and/or the advanced complexity and quality of advice provided by the potential or known practitioner(s) warrants a competitive proposal or submittal process wherein the strength of professional credentials are weighed heavily in the selection process (e.g., accounting, legal services, mapping, laboratory testing services, physician services, nursing services, pharmacists, scientists, dentistry, financial advisory services, realtors, surveying services, landscape design services, appraisers, engineers, architects, etc.).

Purchasing Code means Sections 2-51 through 2-58 of the Code as may be amended.

Race-Conscious (R/C) means any business classification or API wherein the race or gender of business owners is taken into consideration (e.g., references to M/WBE programs and APIs that are listed herein under the heading of "Race-Conscious").

Race-Neutral (R/N) means any business classification or API wherein the race or gender of business owners is not taken into consideration (e.g., references to SBE programs and APIs that are listed herein under the heading of "Race-Neutral").

Relevant Marketplace means the geographic market area affecting the EBO Program as determined for purposes of collecting data for the 2017 Disparity Study, and for determining eligibility for participation under various programs established by this EBO Ordinance and is defined as Palm Beach County.

Request for Proposal (RFP) means Request for Proposal as defined in the Purchasing Code, includes but is not limited to a competitive Solicitation where price is not the sole factor in determining contract award; see also Best Value Contracting.

Responsive Bidder or Offeror, as defined in the Purchasing Code, includes but is not limited to a person/firm that has submitted a bid or proposal which conforms in all material respects to the requirements set forth in the invitation to bid, or request for proposal, including, but not limited to, the requirements and specifications of the EBO Program.

Responsible Bidder or Offeror, as defined in the Purchasing Code, includes but is not limited to a person/firm with the capability in all respects to perform fully the contract requirements, and the tenacity, perseverance, experience, integrity, reliability, capacity, facilities, equipment, financial responsibility and credit which will assure good faith performance.

Significant Business Presence means that in order to qualify for participation as an S/M/WBE firm in the EBO Program, the initial designated street address of the S/M/WBE firm's principal office as stated in its filings with the Florida Department of State must be located within Palm Beach County, or the firm must have a significant business presence for at least one (1) year within Palm Beach County, defined as: an established place of business in Palm Beach County, from which at least fifty (50) percent of its

total full-time, part-time and contract employees are domiciled and regularly based in Palm Beach County, and from which a substantial role in the S/M/WBE's performance of a Commercially Useful Function on the County contract is conducted. A location utilized solely as a post office box, mail drop or telephone message center or any combination thereof, with no other substantial work function, shall not be construed to constitute a significant business presence.

Small Business Enterprise (SBE) means a corporation, partnership, sole proprietorship, or other legal entity for the purpose of making a profit that: (1) is independently owned and operated by individuals legally residing in, or that are citizens of, the United States or its territories; and (2) is currently certified as having annual revenues that satisfy S/M/WBE size standards on an industry-specific basis (i.e., Construction, CCNA Professional Services including Architectural and Engineering Design firms, Professional Services, Goods, and Other Services) that are reflected in the PPM; and (3) also is domiciled in Palm Beach County and satisfies the Significant Business Presence and other eligibility requirements for participation in the EBO Program as defined herein. The initial size standards for SBE firms are as follows, and may be periodically revised by the Director of the Office of EBO as necessary to satisfy and better serve the purposes and objectives of this EBO Ordinance, and shall thereafter be reflected in the PPM:

- (1) For a provider of Construction Services, the annual gross revenue shall not exceed nine million dollars (\$9,000,000.00) (averaged over the previous three (3) most recent years, or if in business less than three (3) years, averaged over the duration of the provider's existence).
- (2) For a provider of Goods, the annual gross revenue shall not exceed five million dollars (\$5,000,000.00) (averaged over the previous three (3) most recent years, or if in business less than three (3) years, averaged over the duration of the provider's existence).
- (3) For a provider of Professional Services procured pursuant to the CCNA statute, the average annual gross revenues shall not exceed five million dollars (\$5,000,000.00) (averaged over the previous three (3) most recent years, or if in business less than three (3) years, averaged over the duration of provider's existence).
- (4) For a provider of other Non-CCNA Professional Services, the average annual gross revenue shall not exceed four million dollars (\$4,000,000.00) (averaged over the previous three (3) most recent years, or if in business less than three (3) years, averaged over the duration of the provider's existence).
- (5) For a provider of Other Services, the average annual gross revenue shall not exceed four million dollars (\$4,000,000.00) (averaged over the previous three (3) most recent years, or if in business less than three years, averaged over the duration of the provider's existence).

In addition, the Director of the Office of EBO is authorized to establish a second tier size standard for Emerging SBEs that are eligible for small sheltered market contracts; and whose size standards are fifty (50) percent or less than the size standards for SBEs. If, and when, established, the size standards for Emerging SBEs and Emerging M/WBEs shall be fifty (50) percent or less of the sizes of SBE size standards, and shall also be the posted in the PPM.

Small/Minority/Women Business Enterprise (S/M/WBE) means any for-profit business firm that is certified as being either small, minority, and/or women-owned, controlled, and managed.

S/M/WBE Directory means a compilation of certified, graduated, and/or suspended small businesses and M/WBEs which is maintained electronically and posted on the County website by the Office of EBO and made available to contractor(s) or vendor(s) for use in identifying subcontractors, material suppliers, etc.

Solicitation is a generic term for an invitation that is issued by the County to prospective respondents or bidders, vendors, or contractors asking them to compete for County commercial contract awards for specified goods or services through response to either an Invitation for Bid or a Request for Proposal.

Subcontractor means any vendor or contractor that is providing goods or services to a prime contractor in direct furtherance of the prime contractor's performance of a defined scope of work or deliverables under a contract or purchase order with the County as evidenced by an executed binding

agreement between the prime contractor and the subcontractor which shall be submitted prior to the County's issuance of a notice to proceed to the prime contractor.

Subsidiary means a company whose controlling interest is owned by another company. A subsidiary cannot be considered an independent business.

Supplier means a business that supplies goods or materials. A supplier may be distinguished from a contractor or subcontractor who commonly adds specialized services or input to deliverable commodities.

Vendor Self Service (VSS) means the electronic system of hardware and software programs by which the County requires all vendors, including subcontractors that are ready, willing, and able to sell goods or services to the County to register. All vendors awarded a County contract shall be required to register in VSS. The assigned identifiers are also used by the Office of EBO for measuring relative availability and tracking utilization of S/M/WBE and all other firms at the prime and subcontract levels by industry or commodity codes and for establishing annual Aspirational Goals and contract-by-contract subcontracting goals. The details regarding fields of information captured and the functionalities of the CBR system shall be reflected in the EBO Program PPM.

Women Business Enterprise (WBE) means any legal entity, except a joint venture, that is organized to engage in for-profit transactions, that is certified for purposes of the EBO Program as being at least fifty-one percent (51) percent owned, managed, and under the control of one (1) or more non-minority women individuals of legal majority age that are lawfully residing in, or are citizens of, the United States or its territories, that is ready, willing, and able to sell goods or services that are purchased by the County, and that meets the domicile and Significant Business Presence requirements as defined herein. In order to be eligible for participation in S/M/WBE APIs, the WBE firm shall be currently certified as being in compliance with the size standards as reflected in the PPM, and as having satisfied all eligibility requirements to participate in the EBO Program. Unless otherwise stated, the term WBE as used in this Program is not inclusive of MBEs.

All terms not specifically defined herein, but defined in the County's purchasing ordinance, chapter 2, article III, division 2, part A of the County Code, as may be amended, shall carry the definition therein described.

(Ord. No. [2018-021](#), § 1(Exh. A), 10-16-18)

Sec. 2-80.22. - Scope and exclusions.

This Part shall apply to the Solicitation of all goods, services and construction by the County which are governed by the County purchasing ordinance (sections 2-51—2-57 of the County Code, as may be amended), including, but not limited to, every contract or other agreement between the County and any governmental agency, quasi-governmental agency, corporation, vendor, or contractor, under which the agency, corporation, vendor, or contractor directly or indirectly receives any fiscal assistance or remuneration from the County for the purpose of contracting with businesses to perform construction, professional services, goods, or other services contracts, or for the purpose of directly or indirectly purchasing goods or services for use by the County. As such, the County shall require the agency, corporation, vendor, or contractor to comply with this EBO Program Code in the solicitation, the award, and administration of that contract or agreement, provided; however, that the following categories of contracts shall be excluded from the scope and application of this EBO Program:

- (1) Contracts for the purchase of goods or services of a unique nature for which the County's Purchasing Department determines and confirms there is only a sole source of supply;
- (2) Contracts for electricity or water and sewage services from a municipal utility district or governmental agency;
- (3) Emergency Purchase means a procurement made in response to a need when the delay incident to complying with all governing rules, regulations, or procedures would be detrimental to the interests, health, safety, or welfare of the County;

- (4) Contracts for the County's lease or purchase of real property where the County is lessee or purchaser;
- (5) Contracts for personal services involving the unique abilities or style of a particular individual;
- (6) Contracts or grants where conditions established by law or by external sources of funding prohibit application of the EBO Program; and
- (7) Any additional exclusions from the scope of this EBO Ordinance shall be set forth in the EBO Program PPM.

(Ord. No. [2018-021](#), § 1(Exh. A), 10-16-18)

Sec. 2-80.23. - Office of equal business opportunity.

The Equal Business Opportunity (EBO) Program will be administered and managed by the Director of the Office of EBO. The Director of the Office of EBO shall be managed by, and report directly to, the County Administrator or designee. The Director of the Office of Equal Business Opportunity or designee shall attend all County Board meetings to address any Equal Business Opportunity Program issues that are addressed by the Board's meeting agenda. The Office of EBO also shall be primarily responsible for the application of Affirmative Procurement Initiatives under the EBO Program preferences, recommendations to the Purchasing Department and the Office of the County Attorney regarding imposition of corrective actions and sanctions for non-compliance with EBO Policies, Programs, and Procedures, and other administrative reforms that serve the objectives of this Part.

A representative of the Office of EBO shall serve as a voting selection panel member for the shortlist and award of all "best value" solicitations of the County where low price is not the sole determining factor in contract award decisions. The role of the Office of EBO representative on such selection panels is to promote fairness in scoring that does not improperly favor large and incumbent firms over the comparable meaningful qualifications of S/M/WBE firms.

In addition, all prospective Formal Solicitations shall be reviewed in advance by the Office of EBO for the purpose of recommending elimination of unnecessarily restrictive contract terms, conditions, contract bundling features or selection criteria that may serve as barriers or impediments to S/M/WBE participation. The Office of EBO shall, when appropriate, recommend de-bundling of large contracts to the Purchasing Department and the Originating Department when such de-bundling may substantially increase S/M/WBE contract opportunities and participation without imposing an undue burden on the County in terms of contract management or cost.

The Goal Setting Committee shall determine which, if any, Affirmative Procurement Initiatives shall be applied to each County Solicitation. The County Administrator or designee shall make the final determination whenever consensus cannot be reached between the Office of EBO, the Purchasing Department, and the Originating Department regarding proposed contract specifications and modifications to same.

(Ord. No. [2018-021](#), § 1(Exh. A), 10-16-18)

Sec. 2-80.24. - Commercial nondiscrimination policy.

- (a) *Statement of Policy.* It is the policy of the County not to enter into a contract or to be engaged in a business relationship with any business entity that has discriminated in the solicitation, selection, hiring or commercial treatment of vendors, suppliers, subcontractors or commercial customers on the basis of race, color, national origin, religion, ancestry, sex, age, marital status, familial status, sexual orientation, gender identity or expression, disability, or genetic information, or on the basis of any otherwise unlawful use of characteristics regarding the vendor's, supplier's or commercial customer's employees or owners; provided that nothing in this policy shall be construed to prohibit or limit

otherwise lawful efforts to remedy the effects of discrimination that have occurred or are occurring in the relevant marketplace for Palm Beach County.

- (b) *Policy Implementation.* The Office of EBO shall implement this policy by periodically conducting outreach and by distributing educational materials to the County's contracting and vendor community and related trade associations to advise such contractors, vendors and prospective respondents or bidders of this policy and the procedures to be followed in submitting complaints alleging violations of this policy. In addition, the County Administrator, the Director of Purchasing, and the Office of the County Attorney shall ensure that the following commercial nondiscrimination clause language is set forth in, and incorporated into, all the County contracts that result from Formal Solicitations:

Every contract and subcontract issued shall reflect the Commercial Nondiscrimination Policy and contain words that are similar in meaning to the following:

As a condition of entering into this agreement, the company represents and warrants that it will comply with the County's Commercial Nondiscrimination Policy as described in Resolution 2017-1770 as amended. As part of such compliance, the company shall not discriminate on the basis of race, color, national origin, religion, ancestry, sex, age, marital status, familial status, sexual orientation, gender identity or expression, disability, or genetic information in the solicitation, selection, hiring or commercial treatment of subcontractors, vendors, suppliers, or commercial customers, nor shall the company retaliate against any person for reporting instances of such discrimination. The company shall provide equal opportunity for subcontractors, vendors and suppliers to participate in all of its public sector and private sector subcontracting and supply opportunities, provided that nothing contained in this clause shall prohibit or limit otherwise lawful efforts to remedy the effects of marketplace discrimination that have occurred or are occurring in the County's relevant marketplace in Palm Beach County. The company understands and agrees that a material violation of this clause shall be considered a material breach of this agreement and may result in termination of this agreement, disqualification or debarment of the company from participating in County contracts, or other sanctions. This clause is not enforceable by or for the benefit of, and creates no obligation to, any third party.

All Formal Solicitations issued shall reflect the Commercial Nondiscrimination Policy and contain words that are similar in meaning to the following:

The undersigned Respondent or Bidder hereby certifies and agrees that the following information is correct:

In preparing its response on this Solicitation, the respondent or bidder has considered all proposals submitted from qualified, potential Subcontractors and suppliers, and has not engaged in "discrimination" as defined in the County's Commercial Nondiscrimination Policy as set forth in Resolution 2017-1770 as amended, to wit: discrimination in the solicitation, selection or commercial treatment of any Subcontractor, vendor, supplier or commercial customer on the basis of race, color, national origin, religion, ancestry, sex, age, marital status, familial status, sexual orientation, gender identity or expression, disability, or genetic information, or on the basis of any otherwise unlawful use of characteristics regarding the vendor's, supplier's or commercial customer's employees or owners; provided that nothing in this policy shall be construed to prohibit or limit otherwise lawful efforts to remedy the effects of discrimination that have occurred or are occurring in the County's relevant marketplace of Palm Beach County. Without limiting the foregoing, "discrimination" also includes retaliating against any person or other entity for reporting any incident of "discrimination." Without limiting any other provision of the solicitation for responses on this project, it is understood and agreed that, if this certification is false, such false certification will constitute grounds for the County to reject the response submitted by the respondent or bidder for this Solicitation, and to terminate any contract awarded based on the response. As part of its response, the respondent or bidder shall provide to the County a list of all instances within the immediate past four (4) years where there has been a final adjudicated determination in a legal or administrative proceeding in the State of Florida that the respondent or bidder discriminated against its Subcontractors, vendors, suppliers or commercial customers, and a description of the status or resolution of that complaint, including any remedial action taken. As a condition of submitting a response to the County, the respondent or bidder agrees to comply with the County's Commercial Nondiscrimination Policy as described in Resolution 2017-1770 as amended.

(Ord. No. [2018-021](#), § 1(Exh. A), 10-16-18)

Sec. 2-80.25. - Factual predicate and purpose.

- (a) This policy is adopted to establish an Equal Business Opportunity Program to remedy the ongoing effects of identified marketplace discrimination that the County has found continue to adversely affect the participation of Small/Minority and/or Women Business Enterprises ("S/M/WBE") in County contracts.
- (b) In November 2017, the County received and reviewed the Disparity Study Final Report ("the Study") conducted by Mason Tillman Associates, Ltd. ("MTA") on behalf of Palm Beach County ("County"). The MTA Disparity Study used a variety of methodologies and data sources to undertake a comprehensive examination of the relevant marketplace for County purchases for the five-year Study period from January 1, 2009, through December 31, 2013. This Study identified a number of barriers, including various forms of marketplace discrimination that appear to have undermined the formation, growth, and equitable participation of minority- and women-owned businesses in County purchases and contracts. Among the numerous Study findings that form a strong basis in evidence to support adoption of this remedial EBO Program are the following:
 - (1) Statistically significant disparities in the award of prime contracts and subcontracts to M/WBE firms were found in every one (1) of five (5) industry segments examined (i.e., Construction, Professional Services, CCNA Professional Services, Goods, and Other Services). These disparities were calculated in compliance with the constitutional parameters set forth in *City of Richmond v. J.A. Croson* (Croson), and its progeny, and established an inference that marketplace discrimination was affecting market outcomes. Disparity analysis undertaken within certain smaller dollar thresholds supported a conclusion that lack of capacity on the part of M/WBE firms did not cause or account for the identified disparities.
 - (2) Inferences of marketplace discrimination were buttressed by regression analysis of PUMS data from the relevant geographic market that controlled for a number of variables in the characteristics of business owners, yet yielded significant disparities in business earnings despite comparable education levels, experience, credit worthiness, and age, and also unequal access to capital on the basis of race and gender. Moreover, regression analysis findings of lower business ownership rates for minority persons also supported the conclusion that significant private sector discrimination adversely affected availability of M/WBE firms in the non-remediated commercial markets in the County.
 - (3) Qualitative evidence gathered from thirty-five (35) in-depth interviews and two (2) public hearings of M/WBE business owners (and further corroborated by public comments received during three (3) subsequent Policy Deliberation Stakeholder Sessions held in July 2018) identified a number of discriminatory barriers adversely affecting the utilization of ready, willing, and able M/WBE firms. Among these were good old boy networks, a strong bias in favor of incumbent non-minority firms over similarly qualified M/WBE firms on the part of County selection panels, ineffectiveness of a race-neutral SBE program since 2002 in eliminating M/WBE utilization disparities, active and passive participation by County personnel in commercial discrimination, disparate treatment in the award of contracts by the County and by its prime contractors, as well as negative stereotypical attitudes exhibited by some prime contractors and by some County personnel regarding the capabilities of M/WBE firms.
- (c) January 23, 2018, the County's legal consultant, Franklin Lee, presented to the Board his independent and in-depth review and critique of the legal defensibility of the Study's methodologies, data sources, findings, and recommendations. Based, in part, upon that review and presentation, the Board accepted the Study as establishing a sufficiently strong basis in evidence for undertaking further policy deliberations regarding its SBE Program and proposed amendments to that policy.
- (d) During the month of July 2018, the County convened a series of internal stakeholder sessions with County procurement and contracting staff, and a series of external stakeholder sessions with local business stakeholders (large businesses, small businesses, M/WBE, non-M/WBE, and trade

association representatives) representing each industry segment examined in the Study, for purposes of corroborating, refuting, and supplementing relevant findings from the study, and for purposes of developing legally defensible policy options to address identified barriers to M/WBE participation to be presented for the Board's consideration. Based upon the internal stakeholder and external stakeholder feedback received regarding the Study findings and recommendations, legal consultant Franklin Lee prepared a Policy Option Matrix document to summarize the justifications, pros, and cons for various remedial options that were narrowly tailored to address identified barriers to M/WBE participation in County contracts.

- (e) August 14, 2018, the County Board convened a workshop session for purposes of reviewing and discussing the merits of the Policy Option Matrix developed by legal consultant Franklin Lee. The Policy Option Matrix reflected a comprehensive menu of legally defensible administrative reforms, race- and gender-neutral, and race- and gender-conscious remedial policies and program options that were tied to specific findings in the Study, as well as to the County's broader factual predicate.
- (f) In September 2018, a draft of this EBO Ordinance based upon the Policy Option Matrix and stakeholder feedback was presented to County Staff and to stakeholders for review and public comment. The Board's first reading of the Ordinance was then scheduled for October. In October 2018, the Board enacted this Part.

(Ord. No. [2018-021](#), § 1(Exh. A), 10-16-18)

Sec. 2-80.26. - Administrative reforms.

In furtherance of the objectives of this EBO Program, the County Administrator or designee shall be responsible for implementing the following procurement policy reforms and non-industry-specific remedies to address ongoing effects of discrimination that adversely affect M/WBE access to public and private sector contracting opportunities and that will further facilitate the efficient implementation and successful enforcement of the EBO Program:

- (1) *Centralized Bidder Registration System/Data Management Enhancements.* Establish and maintain a user-friendly automated web-based centralized bidder registration system capable of tracking availability of all prime and subcontractors interested in performing on County contracts by industry segment and commodity codes that represent the types of goods and services sold by each registrant firm, and tracking utilization of registrant firms by the County dollars spent with each firm at the prime contract and subcontract levels. Registration in this system should be mandatory for every prime contractor and subcontractor that is ready, willing, and qualified to sell some good or service that the County purchases, and that wants to be solicited to bid on County contracts or subcontracts, that wants to participate on County contracts as a prime contractor or subcontractor, and/or that wants to have an invoice processed and paid by the County for goods and services it has provided on behalf of the County. The CBR should be fully integrated with the County's VSS vendor registration system, S/M/WBE certification system, vendor financial systems, and accounting systems. The CBR system should include capabilities that enable the Office of EBO to monitor progress on each County contract (including multi-year contracts and change orders) to determine whether prime contractors are on target to satisfy their S/M/WBE participation commitments, and to enable appropriate intervention by the County to avoid non-compliance by prime contractors in satisfaction of S/M/WBE participation commitments. CBR-generated estimates of relative S/M/WBE availability by commodity code shall be used by the GSC in setting annual and contract-specific SBE and M/WBE participation Goals. Each CBR bidder profile established by a registrant firm shall be password protected and accessible to editing of most fields by the registrant firm. CBR registrations shall be subject to mandatory renewal on a periodic basis. The detailed specifications for the CBR's functionalities and the fields of information that it captures (e.g., CBR ID number, registrant firm ethnicity/gender ownership status and S/M/WBE certification status, prime contractor/subcontractor status, contact info, business and trade licenses, tax identification

numbers, textual descriptions of goods and services sold, primary commodity codes, and website address) shall be established by the County and posted in the PPM.

- (2) *Solicitation Review.* Each Formal Solicitation issued by the County shall be referred to the Office of EBO and the Director of Purchasing sufficiently in advance of publication to determine whether it contains any terms, conditions, contract bundling features, or selection criteria that may unnecessarily restrict competition or adversely impact the ability of S/M/WBE firms to respond or to participate as subcontractors. If such objectionable terms, conditions, contract bundling features, or selection criteria (including brand name specifications or onerous and unreasonable experience requirements) are identified through this review process, the Director of Purchasing, the Director or designee of the Office of EBO, and the Project Manager for the Originating Department shall seek consensus in developing an acceptable modification to the Solicitation. In the event consensus cannot be reached, the County Administrator or designee shall make a final determination regarding the proposed modifications to the Solicitation. The technical specifications are the responsibility of the Originating Department.
- (3) *De-bundling/Repackaging of Solicitations.* Each Formal Solicitation issued by the County shall be referred to the Office of EBO in advance of publication to determine whether it contains any requirements that may unnecessarily restrict competition or adversely impact the ability of S/M/WBE firms to respond or participate as subcontractors. Such review shall also consider whether it is feasible to de-bundle the contract by reducing the size of the procurement or contract to maximize participation opportunities for S/M/WBE prime contractors and subcontractors without imposing undue costs or administrative burdens upon the County. Similarly, such review shall also consider whether smaller contracts should be aggregated into somewhat larger contract opportunities that will render such contracts more feasible and profitable for available S/M/WBE firms to undertake. If such objectionable specifications are identified through this review process, the Director of the Office of EBO, the Director of Purchasing, and the Director or designee for the Originating Department, shall seek consensus in developing an acceptable modification to the specification. In the event consensus cannot be reached, the County Administrator or designee shall make a final determination regarding the proposed modifications to the specification.
- (4) *Subcontract Remedies (Mobilization/Working Capital/Direct Payments).* The County Administrator or designee, in collaboration with the Director of the Office of EBO and the Director of Purchasing, and in consultation with the Banking Consortium, shall establish and convene a work group of County personnel to research, explore, and recommend a variety of options for better addressing the working capital needs of S/M/WBE firms on County prime contracts and subcontracts. Such options shall include, but not be limited to, models for providing initial start-up mobilization fees to prime contractors and subcontractors in advance of first-phase contract performance; revolving working capital funds administered by third parties; direct payment by County of subcontractor invoices in limited circumstances (with approval of prime contractors); and assistance with, or facilitation of, equipment or fleet purchases or leases and acquisition of specialized equipment. The work group should conclude its research and present its findings and recommendations for consideration by the County Administrator or designee within six (6) months of enactment of this Part.
- (5) *Uniform Lead Time for Bid Submittals.* In the interest of providing a fair opportunity for smaller firms to compete for County contracts, and for purposes of maximizing competition, absent emergency purchases necessary to protect public health or safety, all Formal Solicitations to the extent practical shall have a closing date that is at least thirty (30) calendar days after the date such Solicitation is issued publicly.
- (6) *Debriefings for Unsuccessful Respondents or Bidders.* For any contract in which the S/M/WBE has submitted a bid or proposal in response to a Formal Solicitation and subsequent evaluation of responses in accordance with a "Best Value Contracting" method of procurement, the Director of the department issuing the solicitation, or of the department on whose behalf the solicitation was issued, or their designees, shall provide a de-briefing to any non-recommended respondent or bidder, upon request. At a minimum, debriefings shall include disclosures of

scoring criteria and scores from the evaluation panel responsible for making the selection for each response that was evaluated. To the extent possible, the de-briefing should also identify for each non-recommended respondent or bidder those areas where its submittal was not as competitive as others, with an explanation as to why. Bid solicitation language and the Office of EBO shall encourage unsuccessful respondents or bidders to avail themselves of such bid-debriefing opportunities.

- (7) *Expedited Payment Program.* The County Administrator or designee, in collaboration with the Director of the Office of EBO, the Palm Beach County Clerk & Comptroller, and the Director of Purchasing, shall establish and convene a work group of County personnel to research, explore, and recommend a variety of options for accelerating payment of invoices in ten (10) days or less. Such options shall include consideration of incentives such as acceptance of percentage discount offers in contractor/vendor invoices that are paid by County within ten (10) or fewer days of receipt. Streamlining of the invoice approval process shall also be part of the focus of this work group. Moreover, the work group shall explore the feasibility of inserting clauses into contracts that enable prime contractors to authorize the County to directly pay undisputed invoices from subcontractors that are over thirty (30) days old, and to deduct such amounts from the prime contractor's invoice when other disputes or issues unrelated to subcontractors' performance are delaying the County's payment to the prime. The intent of the Expedited Payment Program is to attract more respondents or bidders, enhance competition, and obtain lower prices on behalf of the County and its taxpayers. The work group should conclude its research and present its findings and recommendations for consideration by the County Administrator by no later than six (6) months after enactment of this Part.
- (8) *Disputed Invoices—Ten (10) Day Notice Requirement.* Within ten (10) days of the County's receipt of any payment request or invoice from a contractor or vendor, the County shall notify such contractor or vendor in writing regarding any and all deficiencies in its payment request or invoice that will prevent prompt processing and issuance of payment. To the extent there is an undisputed portion of the invoice that can be paid, the County shall proceed with prompt payment of that portion of the invoice.
- (9) *Re-evaluation of Evaluation Panel Procedures.* The County Administrator shall convene a work group comprised of the Director of the Office of EBO, the Director of Purchasing, and the Directors of each Originating Department for purposes of revisiting the procedures that are followed during evaluation panel interviews and/or scoring of proposals and respondent or bidder teams for purposes of vendor selection on best value contracts. Specifically, consideration should be given to limiting comments on prospective respondents or bidders to persons serving on the evaluation panels, and also to establishing an opportunity for debriefing and open discussion by evaluation panel members prior to scoring of proposals and/or respondent or bidder teams that are under consideration. The intent of this provision is to facilitate more transparency and accountability among evaluation panel members for the scores that each submits.
- (10) *Prior Approval of S/M/WBE Subcontractor Substitutions.* Upon submittal of any subcontracting plan or any subcontract agreements from a prime contractor to the County that state the names of proposed S/M/WBE subcontractors and their respective scopes of work, as well as the prime contractor's commitment for dollar payments to (and/or percentage utilization of) S/M/WBE subcontractors for their performance on a specific contract bid, proposal, or contract, the prime contractor may not substitute any other subcontractor (S/M/WBE or otherwise) for performance of such scopes of work without obtaining prior written approval for cause for such substitutions from the Office of EBO.
- (11) *Staff Training re: EBO Program Policies and Procedures.* The Office of EBO shall coordinate and provide for annual staff training of key County personnel regarding the EBO Ordinance, policy, and procedures, including, but not limited to, instruction on the purpose and objectives of the program, and staff responsibilities in implementing the EBO Program and related procedures.

(Ord. No. [2018-021](#), § 1(Exh. A), 10-16-18)

Sec. 2-80.27. - Affirmative procurement initiatives.

The Goal Setting Committee shall be established by the County Administrator as defined herein and shall have the responsibility of evaluating Solicitation documents at least fourteen (14) days in advance of scheduled posting an advertisement or release of the Solicitation to the public to determine which of the following industry-specific Affirmative Procurement Initiatives (APIs) shall be applied to a given contract within a particular industry. After the GSC makes a decision regarding the application of an API, the Director of Purchasing, in collaboration with the Director of the Office of EBO, and the Office of the County Attorney shall then be responsible for inserting the appropriate language in each Solicitation to effectuate the application of the selected API to that Solicitation in advance of its publication and release. The Affirmative Procurement Initiatives may be considered by the GSC as follows:

(1) *Construction Industry (Race-and Gender-Neutral Remedies).*

- a. *Bond Waiver and Assistance Programs.* The County Administrator shall establish a work group of County personnel to research, consider, and recommend a variety of "best practice" models from the State of Florida and across the nation for providing bond waivers and other forms of bonding assistance to S/M/WBE firms. To the extent feasible, bonds should continue to be waived for contracts below two hundred thousand dollars (\$200,000.00). In addition, the work group should research and consider other models that shall include, but not be limited to, technical assistance, Owner Controlled Insurance Programs ("OCIP"), bond premium cost reimbursements, incremental bonding requirements for multi-year projects, and bond guarantee programs. The work group shall report its findings and recommendations to the County Administrator no later than six (6) months following enactment of this Part.
- b. *SBE Sheltered Market for Small Construction Contracts.* The Goal Setting Committee may reserve small prime construction contracts (single trade or multi-trade) valued at or below one hundred thousand dollars (\$100,000.00) for sheltered market competition solely among SBEs where only certified SBEs are eligible to submit bids or quotes. Size standards for participating SBE construction prime contractors (either single trade or multi-trade) shall be established in the EBO PPM.
- c. *SBE Subcontracting Program.* Under this API, the County establishes a minimum mandatory goal of twenty (20) percent SBE participation for County contracts, provided that the Office of EBO shall agree to a reasonable reduction or waiver of this goal in instances where it can be factually demonstrated that there is inadequate availability of SBE prime and/or subcontractor firms qualified to perform Commercially Useful Functions that are valued at twenty (20) percent of the total estimated dollar value of the County contract. Prospective respondents or bidders shall be provided an adequate opportunity to formally request such waivers at least seven (7) days prior to bid opening based upon submission of adequate Good Faith Efforts documentation as specified by the Office of EBO and as stated in bid solicitation language.

Factors to be considered by the GSC in making this determination shall include the relative availability of SBE firms to perform Commercially Useful Functions on the specific contract.

A prospective respondent or bidder, to a County Solicitation for which price and scope are defined, shall submit at the time as required in the Solicitation such documentation as required by the Office of EBO that provides:

1. The name(s) of the SBE Subcontractor(s) it intends to use on the project;
2. The percentage of prime contract dollars and the absolute dollar value of subcontracting services to be provided by each SBE;
3. A description of the work that each SBE Subcontractor shall perform; and

4. Documentation confirming the Subcontractor's commitment to perform the work at the stated price.

A prospective respondent or bidder on a County Solicitation for which the project scope is not predefined, shall submit as required in the solicitation such documentation as required by the Office of EBO to affirm its intent to meet the subcontracting requirements indicated in the Solicitation. Failure of a Respondent or Bidder to commit as required in the solicitation to satisfying the SBE subcontracting goal shall render its response non-responsive.

During the price proposal negotiation phase, respondents or bidders shall be required to submit:

1. Subcontractor(s) it intends to use on the project;
2. The percentage of prime contract dollars and the absolute dollar value of subcontracting services to be provided by each SBE;
3. A description of the work that each SBE Subcontractor shall perform; and
4. Documentation confirming the Subcontractor's commitment to perform the work at the stated price.

A respondent or bidder may request a full or partial waiver of this mandatory subcontracting requirement for good cause by submitting the appropriate form(s) and documentation at the time as required in the Solicitation. Under no circumstances shall a waiver of a mandatory subcontracting requirement be granted without submission of adequate documentation of Good Faith Efforts by the respondent or bidder and careful review by the Office of EBO. The Office of EBO shall base its determination of a waiver request on criteria such as, but not limited to:

1. Whether the requestor of the waiver has made Good Faith Efforts to subcontract with qualified and available SBEs;
2. Whether subcontracting would be inappropriate and/or not provide a "Commercially Useful Function" under the scope of the contract; and
3. Whether there are no certified SBE firms that are qualified and available to provide the goods or services required.

In the absence of a waiver granted by the Office of EBO, failure of a Prime Contractor to commit as required in the Solicitation to satisfying the SBE subcontracting goal shall render its response non-Responsive. Provided, however, that on any prime contract valued under ten million dollars (\$10,000,000.00), if the Prime Contractor is a certified SBE firm, then the Prime Contractor is allowed to self-perform up to the entire SBE subcontracting goal amount with its own forces. To the extent that the certified SBE Prime Contractor does not self-perform a portion of the SBE subcontracting goal, it shall be responsible for complying with all other requirements of this API for that portion of work that is subcontracted. This self-performance option for certified SBE Prime Contractors may be suspended at the discretion of the Director of the Office of EBO or designee in the event it determines that the adverse cumulative effect of the use of this self-performance option upon subcontractor opportunities is too great.

In the absence of a waiver granted by the Office of EBO or the self-performance of a portion or all of the SBE subcontracting goal by a certified SBE Prime Contractor, the failure of a Prime Contractor to attain a subcontracting goal for SBE participation in the performance of its contract or otherwise comply with the provisions of this API shall be considered a material breach of contract, grounds for termination of that contract with the County, and shall be subject to any penalties and sanctions available under the terms of the EBO Program, its contract terms with the County, or by law.

A Prime Contractor is only permitted to substitute another subcontractor for a designated SBE subcontractor for cause, and is required to notify and obtain prior written approval from the Office of EBO in advance of any such substitution of a designated SBE subcontractor, or reduction in subcontract scope, unless such reduction in scope is the direct and immediate result of a County-mandated change order or contract amendment, or the County has mandated the decertification, suspension, debarment, graduation or termination of a designated SBE Subcontractor. However, under such circumstances, the Prime Contractor shall undertake Good Faith Efforts to replace the decertified, suspended, debarred, graduated or terminated SBE with one (1) or more other certified SBE Subcontractors and shall submit a post-contract award waiver request to the Office of EBO in the event such Good Faith Efforts are unsuccessful.

Upon award of the prime contract to a respondent or bidder, the Prime Contractor shall be required to submit accurate progress payment information with each invoice regarding each of its Subcontractors, including SBE Subcontractors. The Originating Department shall audit the reported payments to SBE and non-SBE Subcontractors to ensure that the Prime Contractor's reported subcontract participation is accurate. County contracts with Prime Contractors shall include clauses requiring Prime Contractors to pay Subcontractors in compliance with Florida prompt payment laws, and such clauses shall mandate that in the event of a Prime Contractor's non-compliance regarding such payments, the Prime Contractor shall be subject to any penalties and sanctions available under the terms of the EBO Ordinance, its contract terms with the County, or by law.

- d. *SBE Mentor-Protégé Program.* The County Administrator or designee shall establish a work group of County personnel and construction industry and surety industry stakeholders to research, consider, and recommend a variety of "best practice" models from the State of Florida and across the nation for mentor-protégé programs to facilitate the successful growth and competitive viability of S/M/WBE firms in the construction industry. Such models for purposes of research and consideration shall include, but not be limited to, programs that team up more established and successful construction firm mentors with less established SBE firms for purposes of providing management guidance and training; programs that provide incentives to mentor firms by reserving certain contracts for competition upon approved mentor-protégé teams; and also programs that provide other incentives to mentor-protégé teams such as accelerated payments, access to working capital funds, and direct purchasing of supplies by County on behalf of mentor-protégé teams. The work group shall report its findings and recommendations to the County Administrator no later than six (6) months after enactment of this Part.
 - e. *SBE Price Preference.* For construction contracts where there are no opportunities for subcontracting (i.e., single trade), the GSC may include a provision requiring awards of the contract to be made to the lowest responsive, responsible respondent or bidder unless a certified SBE's bid is within the ten (10) percent of the lowest non-small business bid, in which case the award shall be made to the certified small business respondent or bidder submitting the lowest responsive, responsible bid at the price that it bid.
- (2) *Construction Industry (Race- and Gender-Conscious Remedies).* The Goal Setting Committee (GSC) shall consider establishment of an overall M/WBE Annual Aspirational Goal in accordance with subsection 'a' below and, in addition, shall review each prospective County Construction Formal Solicitation in advance of its public release and advertisement, and shall make a determination whether to apply any of the other Race-Conscious APIs to those Construction solicitations based upon the following criteria:
- a. Whether the most recent data on M/WBE utilization in the absence of Race-Conscious APIs indicate that Construction contracts of this type have exhibited significant disparities in the utilization of available M/WBE Subcontractors and/or M/WBE Prime Contractors;

- b. Whether race- and/or gender-neutral remedies alone are likely to fully eliminate any such disparities in the utilization of M/WBE Subcontractors and/or M/WBE Prime Contractors based upon past contract Award and Payment data;
- c. Whether a particular API is the least burdensome available remedy to non-M/WBE Respondents or Bidders that is narrowly-tailored and that can effectively eliminate the disparities in the utilization of M/WBEs in Construction contracts; and
- d. Whether the particular API is appropriate for the specific type of Construction contract being procured.

Whenever the GSC uses its discretion to apply any of the following Race-Conscious APIs to Construction solicitations, it shall provide an explanation in the solicitation documents of its reasons for doing so based upon its determinations pursuant to these criteria. In making such determinations, the GSC may also take into consideration the experiences of other jurisdictions within Palm Beach County for Construction services.

- a. *Annual Aspirational Goals.* For each fiscal year, the GSC shall establish non-mandatory annual aspirational percentage goals for overall M/WBE prime and subcontract participation on County Construction contracts.

The Annual Aspirational Goals for M/WBE prime contract participation in County Construction contracts have initially been established at twenty-eight (28) percent MBE and thirteen (13) percent WBE respectively of the total cumulative construction prime contract dollars to be awarded and spent on an annual basis, and at twenty-four (24) percent MBE and fourteen (14) percent WBE respectively of the total cumulative construction subcontract dollars to be awarded and spent on an annual basis. These annual aspirational goals are based upon the M/WBE availability estimates by industry set forth in accordance with the County's 2017 Disparity Study findings.

Each Annual Aspirational Goal is to be reviewed on an annual basis for potential adjustment by the GSC based upon the M/WBE availability by industry segment in accordance with the County's 2017 Disparity Study findings, along with relative M/WBE availability data to be collected by the County through its CBR system, and the actual utilization of M/WBEs reflected therein.

Annual Aspirational Goals shall not to be routinely applied to individual solicitations, but are intended to serve as a benchmark against which to measure the overall effectiveness of the EBO Program on an annual basis in addressing identified disparities, and to gauge the need for future adjustments to the mix and aggressiveness of remedies and APIs being applied pursuant to this EBO Ordinance.

Annual Aspirational Goals may be stated only in those County bid solicitations that do not contain contract-specific S/M/WBE goals, and when provided, shall be advisory only, and must also be accompanied by the full definition of the term as stated in this EBO Ordinance.

- b. *M/WBE Subcontracting Goals.* The GSC may, on a contract-by-contract basis, require that a predetermined percentage of a specific Construction contract, up to forty (40) percent, be subcontracted to eligible M/WBEs (i.e., certified M/WBE firms owned by African-Americans, Hispanic-Americans, Asian-Americans, Native Americans, and non-minority women). Factors to be considered by the GSC in making this determination shall include the relative availability of M/WBE firms to perform Commercially Useful Functions on the specific contract weighted according to the relative dollar value of the construction sub-specialties available for subcontracting.

A prospective respondent or bidder on a County solicitation, for which price and scope are defined, shall submit at the time as required in the solicitation such documentation as required by the County that provides:

1. The name(s) of the M/WBE Subcontractor(s) it intends to use on the project;
2. The percentage of prime contract dollars and the absolute dollar value of subcontracting services to be provided by each M/WBE;
3. A description of the work that each M/WBE Subcontractor shall perform; and
4. Documentation confirming the Subcontractor's commitment to perform the work at the stated price.

A prospective respondent or bidder to a County solicitation, for which project scope is not predefined, shall submit at the time as required in the solicitation such documentation as required by the County to affirm its intent to meet the subcontracting requirements indicated in the solicitation. In the absence of a waiver granted by the Office of EBO, failure of a respondent or bidder to commit as required in the solicitation to satisfying the M/WBE subcontracting goal shall render its response non-responsive.

During the price proposal negotiation phase, respondents or bidders shall be required to submit:

1. The name(s) of the M/WBE Subcontractor(s) it intends to use on the project;
2. The percentage of prime contract dollars and the absolute dollar value of subcontracting services to be provided by each M/WBE; and
3. A description of the work that each M/WBE Subcontractor shall perform.

A respondent or bidder may request a full or partial waiver of this mandatory subcontracting requirement for good cause by submitting the appropriate form(s) and documentation at the time as required in the Solicitation. Under no circumstances shall a waiver of a mandatory subcontracting requirement be granted without submission of adequate documentation of Good Faith Efforts by the respondent or bidder and careful review by the Office of EBO. The Office of EBO shall base its determination on a waiver request on criteria such as, but not limited to:

1. Whether the requestor of the waiver has made Good Faith Efforts to subcontract with qualified and available M/WBEs;
2. Whether subcontracting would be inappropriate and/or not provide a "Commercially Useful Function" under the scope of the contract; and
3. Whether there are no certified M/WBE firms that are qualified and available to provide the goods or services required.

In the absence of a waiver granted by the Office of EBO, failure of a Prime Contractor to commit as required in the solicitation to satisfying the M/WBE subcontracting goal shall render its response non-Responsive. Provided, however, that on any prime contract valued under \$10 million, if the Prime Contractor is a certified M/WBE firm, then the Prime Contractor is allowed to self-perform up to the entire M/WBE subcontracting goal amount with its own forces. To the extent that the certified M/WBE Prime Contractor does not self-perform a portion of the M/WBE subcontracting goal, it shall be responsible for complying with all other requirements of this API for that portion of work that is subcontracted. This self-performance option for certified M/WBE Prime Contractors may be suspended at the discretion of the Director of the Office of EBO in the event he or she determines that the adverse cumulative effect of the use of this self-performance option upon subcontractor opportunities is too great.

In the absence of a waiver granted by the Office of EBO, or the self-performance of a portion or all of the M/WBE subcontracting goal by a certified M/WBE Prime Contractor, the failure of a Prime Contractor to attain a subcontracting goal for M/WBE participation in the performance of its contract or otherwise comply with the provisions of this API shall be

considered a material breach of contract, grounds for termination of that contract with the County and shall be subject to any penalties and sanctions available under the terms of the EBO Program, its contract with the County, or by law.

A Prime Contractor is required to notify and obtain prior written approval from the Director of the Office of EBO in advance of any reduction in subcontract scope, unless such reduction in scope is the direct and immediate result of a County-mandated change order or contract amendment, or the County has mandated the decertification, suspension, graduation or termination of a designated M/WBE Subcontractor. However, under such circumstances, the Prime Contractor shall undertake Good Faith Efforts to replace the decertified, suspended, graduated or terminated M/WBE Subcontractor(s) with one (1) or more other certified M/WBE Subcontractor(s) and shall submit a waiver request to the Office of EBO in the event such Good Faith Efforts are unsuccessful.

Upon award of the prime contract to a respondent or bidder, the Prime Contractor shall be required to submit accurate progress payment information with each invoice regarding each of its Subcontractors, including S/M/WBE Subcontractors. The Originating Department shall audit the reported payments to S/M/WBE and non-S/M/WBE Subcontractor to ensure that the Prime Contractors' reported subcontract participation is accurate. Absent a waiver from the Office of EBO, a Prime Contractor's failure to reach the required level of S/M/WBE subcontracting shall be considered a material breach of contract. County contracts with Prime Contractors shall include clauses requiring Prime Contractors to pay Subcontractors in compliance with Florida Prompt Payment Law, and such clauses shall mandate that in the event of Prime Contractor non-compliance regarding such payments, the Prime Contractor shall be subject to any penalties and sanctions available under the terms of the EBO Program, its contract with the County, or by law.

- c. *M/WBE Segmented Subcontracting Goals.* Under this API, the GSC may establish M/WBE Segmented Subcontracting Goals on an individual County contract wherein an overall combined M/WBE goal is accompanied by subsets of one (1) or more smaller goals that specifically target the participation of a particular segment of Minority Group Member segments or the WBE segment based upon that segment's relative availability. Such segmented goals shall specifically target the participation of a particular segment of business enterprises owned and controlled by women or certain Minority Group Members (e.g., African-Americans, Hispanic-Americans, Asian-Americans, or Native Americans) based upon relative availability, as well as the existence of consistently and significantly greater patterns of underutilization and disparity within an industry as compared to other gender and Minority Group Member categories of M/WBEs. (For example, if an overall M/WBE subcontracting goal is set at thirty-eight (38) percent on a given contract, the segmented subcontracting goal may require that at least twenty-three (23) percent of that thirty-eight (38) percent shall be satisfied through the utilization of African-American and Hispanic-American subcontractors.) The application of Segmented M/WBE Subcontracting Goals is intended to ensure that those segments of M/WBEs that have been most significantly and persistently underutilized receive a fair measure of remedial assistance. In all other respects, M/WBE Segmented Subcontracting Goals shall operate in the same manner as the M/WBE Subcontracting Goals set forth in this EBO Program.
- d. *M/WBE Joint Venture/Partnership/Teaming Incentive.* Under this API, for contracts valued at greater than two million five hundred thousand dollars (\$2,500,000.00), the GSC may establish incentives to promote joint ventures, partnerships, or teaming arrangements between larger established firms and M/WBE firms, or between and among SBE and M/WBE firms. For "best value" contracts wherein low price is not the only criterion for award, the incentive may be for up to twenty (20) percent of one hundred (100) evaluation points to be reserved for qualifying M/WBE joint ventures wherein the certified M/WBE joint venture partner owns fifty (50) percent or greater, and performs fifty (50) percent or greater of the work, of the overall joint venture. Proportionately fewer evaluation preference points

would be awarded to the joint venture based upon lesser percentages of ownership by the M/WBE partner. Alternatively, incentives may include bonding assistance, assignment of multiple task orders on job order contracts totaling up to two million five hundred thousand dollars (\$2,500,000.00) in value, and accelerated payments or mobilization payments to be afforded to qualifying M/WBE joint ventures. This API should be reserved for those occasions wherein there are sufficient numbers of qualified M/WBE firms available of sufficient size to meaningfully joint venture or partner for purposes of performing larger contracts. Another consideration for application of this API is whether there are larger non-local M/WBE firms, or larger M/WBE firms that may have graduated from eligibility for the program, that are available and willing to joint venture with certified smaller local M/WBEs for purposes of enhancing local capacity at the prime contract level.

A prospective M/WBE joint venture respondent or bidder on such County contracts shall submit in response to the solicitation such documentation as required by the County that includes, but is not limited to:

1. The names of the M/WBE joint venture, partnership, or team and each of its partners or team members that will participate on the contract;
 2. The percentage of Prime Contract dollars and the absolute dollar value of the services to be provided by the M/WBE joint venture partner or team member; and
 3. A description of the work, management responsibilities, and other contributions that each joint venture partner or team member shall perform or provide under the terms of its joint venture, partnership, or teaming agreement.
- e. *M/WBE Mentor-Protégé Program.* The County Administrator or designee shall establish a work group of County personnel and construction industry and surety industry stakeholders to research, consider, and recommend a variety of "best practice" models from the State of Florida and across the nation for mentor-protégé programs to facilitate the successful growth and competitive viability of S/M/WBE firms in the construction industry. Such models for purposes of research and consideration shall include, but not be limited to, programs that team up more established and successful construction firm mentors with less established M/WBE firms for purposes of providing management guidance and training; programs that provide incentives to mentor firms by reserving certain contracts for competition upon approved mentor-protégé teams; and also programs that provide other incentives to mentor-protégé teams such as accelerated payments, access to working capital funds, and direct purchasing of supplies by County on behalf of mentor-protégé teams. The work group shall report its findings and recommendations to the County Administrator no later than six (6) months after the effective date of this Part.
- f. *M/WBE Evaluation Preference for "Best Value" RFPs.* The GSC may apply this API to Formal Solicitations for County bid solicitations that are issued pursuant to a "Best Value" method of procurement wherein criteria other than price are factored into the selection process. Under the terms of this Evaluation Preference, the GSC shall require that evaluation panels assign point preferences equal to up to fifteen (15) percent of the total points assigned for the evaluation, scoring and ranking of construction-related proposals submitted by those certified M/WBE firms.

An M/WBE that is awarded a prime contract under this program may not subcontract more than forty-nine (49) percent of the contract value to a non-S/M/WBE firm. In determining whether a particular contract is eligible for this Program, the GSC shall consider: (a) the relative availability of S/M/WBEs, with the preference of at least three (3) S/M/WBEs that are likely to bid as a Prime Contractor for the contract; and (b) the degree of underutilization of the S/M/WBEs in the specific Industry Categories.

(3) *Professional Services (Race- and Gender-Neutral Remedies).*

- a. *SBE Vendor Rotation.* Under this API, there are two (2) options for the selective use of a prequalified panel of SBE vendors by the County:

Option 1

For smaller County non-CCNA professional services contracts valued at less than one hundred thousand dollars (\$100,000.00), a prequalified panel of SBE professional services firms may be assigned work tasks on a rotating basis. Periodically, the SBE Vendor Rotation list shall be re-ordered according to the firm with the least amount of dollars received to the most dollars received from the County based upon the cumulative dollars received within the past year.

Option 2

When the County requires price competition in its solicitations, and when quotations from several firms are required before award of contracts valued at less than one hundred thousand dollars (\$100,000.00), solicitations for price quotations shall be affirmatively and directly sought from the next three (3) firms appearing in the SBE Vendor Rotation list of prequalified firms for that type of professional service prior to contract award. With each successive solicitation of quotations of this type, the list shall be rotated to the next group of three (3) SBE vendors appearing in the rotation.

- b. *Evaluation Preference for New SBE Prime Respondents or Bidders.* Under this API, the GSC shall establish point preferences in the evaluation of proposals for those first-time SBE entrants that are competing for County Professional Services contracts for up to one (1) year after submission of an SBE prime respondent's or bidder's first successful proposal with the County, or until the firm has received a cumulative total of one million dollars (\$1,000,000.00) or more in payments for services performed on behalf of the County (whichever period of time is longer). Up to fifteen (15) percent of the total number of evaluation points allocated for selection of a professional services firm by the County shall be reserved for SBE prime respondents or bidders that have only received their first contract award with the County within the past year or have not yet received a cumulative total of one million dollars (\$1,000,000.00) or more in payments from the County for professional services rendered. One (1) year after a new entrant SBE prime respondent or bidder has won its first County contract, assuming it has received a cumulative total of one million dollars (\$1,000,000.00) or more in payments from the County, it shall no longer be eligible to receive such evaluation preference points for new SBE prime respondents or bidders, but may remain eligible to receive other evaluation preference points reserved for SBE prime respondents or bidders that are not new. This API is intended to address the natural bias that has been identified on the part of some selection panels against smaller firms that are unknown and that have no significant prior track record with the County.
- c. *SBE Reserve for Contracts Up to five thousand dollars (\$5,000.00) and Required SBE Quotations on Informal Solicitations for non-CCNA Professional Services.* Under this API, the GSC may reserve certain categories of small professional services contracts valued at less than five thousand dollars (\$5,000.00) exclusively for competition among SBE professional services firms. For larger non-CCNA professional services contracts valued below one hundred thousand dollars (\$100,000.00), the GSC shall require at least two to three quotations or proposals be affirmatively solicited directly from SBE professional services firms before the County may make an award. In selecting the use of this API, the GSC shall consider whether the County has had difficulty in obtaining prime contract bids or proposals from available SBE firms for that type of professional services contracts.
- d. *SBE Evaluation Preference for Prime Respondents or Bidders.* Under this API, there are two (2) options available for the GSC to enhance contract opportunities for SBE Prime Respondents or Bidders on "Best Value" professional services contracts where low bid price is not the only consideration in contract award:

Option 1

An SBE evaluation preference of up to fifteen (15) percent of the total number of available evaluation points for scoring of proposals shall be reserved for all SBE prime respondents or bidders on County professional services contracts valued at less than five hundred thousand dollars (\$500,000.00).

Option 2

Evaluation preference points shall be awarded on a sliding scale from zero up to fifteen (15) percent of the total available evaluation points for scoring of proposals to those firms responding to Professional Services solicitations valued at five hundred thousand dollars (\$500,000.00) or greater. The sliding scale shall be based upon the relative level of SBE dollar participation that has been committed to on the prime respondent's or bidder's team (e.g., zero SBE participation on a prime respondent or bidder's team shall yield zero evaluation points, whereas the maximum SBE participation among all prime respondents or bidders, at the prime contract and subcontract levels combined, shall yield award of fifteen (15) evaluation preference points out of one hundred (100); and a prime respondent's or bidder's team that achieves only half as many dollars in SBE participation as the firm with the greatest SBE dollar participation at the prime contract and subcontract levels combined shall be awarded seven and one-half (7.5) evaluation points out of one hundred (100).

- e. *SBE Subcontracting Goals for Professional Services.* The Board has established a minimum mandatory goal of twenty (20) percent SBE participation for County contracts, provided that the Office of EBO shall agree to a reasonable reduction or waiver of this goal in instances where it can be factually demonstrated that there is inadequate availability of SBE prime and/or subcontractor firms qualified to perform Commercially Useful Functions that are valued at twenty (20) percent of the total estimated dollar value of the County contract. Prospective respondents or bidders shall be provided an adequate opportunity to formally request such waivers prior to bid opening based upon submission of adequate Good Faith Efforts documentation as specified by the Office of EBO and as stated in Solicitation language.

Under this API, the GSC shall, on a contract-specific basis, require that at least twenty (20) percent of the total value of a prime contract be subcontracted to eligible SBEs. Factors to be considered by the GSC in making this determination shall include the relative availability of SBE firms to perform Commercially Useful Functions on the specific contract.

A prospective respondent or bidder, to a County Solicitation for which price and scope are defined, shall submit at the time as required in the solicitation such documentation as required by the Office of EBO that provides:

1. The name(s) of the SBE Subcontractor(s) it intends to use on the project;
2. The percentage of prime contract dollars and the absolute dollar value of subcontracting services to be provided by each SBE;
3. A description of the work that each SBE Subcontractor shall perform; and
4. Documentation confirming the Subcontractor's commitment to perform the work at the stated price.

A prospective respondent or bidder on a County Solicitation for which respondents or bidders are not initially evaluated based on price, or for which the project scope is not predefined, shall submit as required in the solicitation such documentation as required by the Office of EBO to affirm its intent to meet the subcontracting requirements indicated in the solicitation. Failure of a respondent or bidder to commit as required in the solicitation to satisfying the SBE subcontracting goal shall render its response non-responsive.

During the price proposal negotiation phase, respondents or bidders shall be required to submit:

1. The name(s) of the SBE Subcontractor(s) it intends to use on the project;
2. The percentage of prime contract dollars and the absolute dollar value of subcontracting services to be provided by each SBE;
3. A description of the work that each SBE Subcontractor shall perform; and
4. Documentation confirming the Subcontractor's commitment to perform the work at the stated price.

A respondent or bidder may request a full or partial waiver of this mandatory subcontracting requirement for good cause by submitting the appropriate form(s) and documentation at the time as required in the Solicitation. Under no circumstances shall a waiver of a mandatory subcontracting requirement be granted without submission of adequate documentation of Good Faith Efforts by the respondent or bidder and careful review by the Office of EBO. The Office of EBO shall base its determination of a waiver request on criteria such as, but not limited to:

1. Whether the requestor of the waiver has made Good Faith Efforts to subcontract with qualified and available SBEs;
2. Whether subcontracting would be inappropriate and/or not provide a "Commercially Useful Function" under the scope of the contract; and
3. Whether there are no certified SBE firms that are qualified and available to provide the goods or services required.

In the absence of a waiver granted by the Office of EBO, failure of a Prime Contractor to commit as required in the solicitation to satisfying the SBE subcontracting goal shall render its response non-Responsive. Provided, however, that on any prime contract valued under \$10 million, if the Prime Contractor is a certified SBE firm, then the Prime Contractor is allowed to self-perform up to the entire SBE subcontracting goal amount with its own forces. To the extent that the certified SBE Prime Contractor does not self-perform a portion of the SBE subcontracting goal, it shall be responsible for complying with all other requirements of this API for that portion of work that is subcontracted. This self-performance option for certified SBE Prime Contractors may be suspended at the discretion of the Director of the Office of EBO or designee in the event he or she determines that the adverse cumulative effect of the use of this self-performance option upon subcontractor opportunities is too great.

In the absence of a waiver granted by the Office of EBO or the self-performance of a portion or all of the SBE subcontracting goal by a certified SBE Prime Contractor, the failure of a Prime Contractor to attain a subcontracting goal for SBE participation in the performance of its contract or otherwise comply with the provisions of this API shall be considered a material breach of contract, grounds for termination of that contract with the County, and shall be subject to any penalties and sanctions available under the terms of the EBO Ordinance, its contract terms with the County, or by law.

A Prime Contractor is only permitted to substitute another subcontractor for a designated SBE subcontractor for cause, and is required to notify and obtain prior written approval from the Office of EBO in advance of any such substitution of a designated SBE subcontractor, or reduction in subcontract scope, unless such reduction in scope is the direct and immediate result of a County-mandated change order or contract amendment, or the County has mandated the decertification, suspension, debarment, graduation or termination of a designated SBE Subcontractor. However, under such circumstances, the Prime Contractor shall undertake Good Faith Efforts to replace the decertified, suspended, debarred, graduated or terminated SBE with one or more other certified SBE

Subcontractors and shall submit a waiver request to the Office of EBO in the event such Good Faith Efforts are unsuccessful.

Upon award of the prime contract to a respondent or bidder, the Prime Contractor shall be required to submit accurate progress payment information with each invoice regarding each of its Subcontractors, including SBE Subcontractors. The Originating Department shall audit the reported payments to SBE and non-SBE Subcontractors to ensure that the Prime Contractor's reported subcontract participation is accurate. County contracts with Prime Contractors shall include clauses requiring Prime Contractors to pay Subcontractors in compliance with Florida prompt payment laws, and such clauses shall mandate that in the event of a Prime Contractor's non-compliance regarding such payments, the Prime Contractor shall be subject to any penalties and sanctions available under the terms of the EBO Ordinance, its contract terms with the County, or by law.

(4) *Professional Services (Race-and Gender-Conscious Remedies)*. The GSC shall consider establishment of an overall M/WBE Annual Aspirational Goal in accordance with subsection 'a' below and, in addition, shall review each prospective County Professional Services Formal Solicitation in advance of its public release and advertisement, and shall make a determination whether to apply any of the other Race- and Gender-Conscious APIs to those Professional Services solicitations based upon the following criteria:

1. Whether the most recent data on M/WBE utilization in the absence of Race-Conscious APIs indicate that Professional Services contracts of this type have exhibited significant disparities in the utilization of available M/WBE Subcontractors and/or M/WBE Prime Contractors;
2. Whether race- and/or gender-neutral remedies alone are likely to fully eliminate any such disparities in the utilization of M/WBE Subcontractors and/or M/WBE Prime Contractors based upon past contract Award and Payment data;
3. Whether a particular API is the least burdensome available remedy to non-M/WBE respondents or bidders that is narrowly-tailored and that can effectively eliminate the disparities in the utilization of M/WBEs in Professional Services contracts; and
4. Whether the particular API is appropriate for the specific type of Professional Services contract being procured.

Whenever the GSC uses its discretion to apply any of the following Race-Conscious APIs to Professional Services solicitations, it shall provide an explanation in the solicitation documents of its reasons for doing so based upon its determinations pursuant to these criteria. In making such determinations, the GSC may also take into consideration the experiences of other jurisdictions within Palm Beach County for Professional Services.

- a. *Annual Aspirational M/WBE Goals*. For each fiscal year, the GSC shall establish non-mandatory annual aspirational percentage goals for overall M/WBE prime and subcontract participation on County Professional Services contracts.

The Annual Aspirational Goals for M/WBE prime contract participation in County Professional Services contracts have initially been established at twenty-three (23) percent MBE and nineteen (19) percent WBE respectively of the total cumulative professional services prime contract dollars to be awarded and spent on an annual basis, and at twenty-five (25) percent MBE and twenty-one (21) percent WBE respectively of the total cumulative professional services subcontract dollars to be awarded and spent on an annual basis. These annual aspirational goals are based upon the M/WBE availability estimates by industry set forth in accordance with the County's 2017 Disparity Study findings.

Each Annual Aspirational Goal is to be reviewed on an annual basis for potential adjustment by the GSC based upon the M/WBE availability by industry segment in

accordance with the County's 2017 Disparity Study findings, along with relative M/WBE availability data to be collected by the County through its CBR system, and the actual utilization of M/WBEs reflected therein.

Annual Aspirational Goals shall not be routinely applied to individual Solicitations, but are intended to serve as a benchmark against which to measure the overall effectiveness of the EBO Program on an annual basis in addressing identified disparities, and to gauge the need for future adjustments to the mix and aggressiveness of remedies and APIs being applied pursuant to this EBO Ordinance.

Annual Aspirational Goals may be stated only in those County Solicitations that do not contain contract-specific S/M/WBE goals, and when provided, shall be advisory only, and must also be accompanied by the full definition of the term as stated in this EBO Ordinance.

- b. *M/WBE Evaluation Preferences for Professional Services.* Under this API, evaluation preference points shall be awarded on a sliding scale from zero up to fifteen (15) percent of the total available evaluation points for scoring of proposals to those firms responding to professional services solicitations. The sliding scale shall be based upon the relative level of M/WBE dollar participation that has been committed to on the prime respondent's or bidder's team (e.g., zero M/WBE participation on a prime respondent's or bidder's team shall yield zero evaluation points, whereas the proposal from the prime respondent or bidder that proposes achieving the maximum M/WBE participation among all prime respondents or bidders, at the prime contract and subcontract levels combined, shall yield award of fifteen (15) evaluation preference points out of one hundred (100) to that respondent or bidder; and a prime respondent's or bidder's team that achieves only half as many dollars in M/WBE participation as the firm with the greatest M/WBE dollar participation at the prime contract and subcontract levels combined shall be awarded seven and one-half (7.5) evaluation points out of one hundred (100).
- c. *M/WBE Subcontracting Goals for Professional Services.* The GSC, on a contract-by-contract basis, may require that a predetermined percentage of a specific Professional Services contract, up to forty (40) percent, be subcontracted to eligible M/WBEs (i.e., certified M/WBE firms owned by African-American, Hispanic-American, Asian-American, Native American, and non-minority women persons). Factors to be considered by the GSC in making this determination shall include the relative availability of M/WBE firms to perform Commercially Useful Functions on the specific contract weighted according to the relative dollar value of the construction sub-specialties available for subcontracting.

A prospective respondent or bidder on a County solicitation, for which price and scope are defined, shall submit at the time as required in the solicitation such documentation as required by the County that provides:

1. The name(s) of the M/WBE Subcontractor(s) it intends to use on the project;
2. The percentage of prime contract dollars and the absolute dollar value of subcontracting services to be provided by each M/WBE;
3. A description of the work that each M/WBE Subcontractor shall perform; and
4. Documentation confirming the Subcontractor's commitment to perform the work at the stated price.

A prospective respondent or bidder to a County Solicitation, for which project scope is not predefined, shall submit at the time as required in the Solicitation such documentation as required by the County to affirm its intent to meet the subcontracting requirements indicated in the solicitation. In the absence of a waiver request granted by the Office of EBO, failure of a respondent or bidder to commit as required in the solicitation to satisfying the M/WBE subcontracting goal shall render its response non-responsive.

During the price proposal negotiation phase, or prior to contract award for CCNA Services, respondents or bidders shall be required to submit:

1. The name(s) of the M/WBE Subcontractor(s) it intends to use on the project;
2. The percentage of prime contract dollars and the absolute dollar value of subcontracting services to be provided by each M/WBE; and
3. A description of the work that each M/WBE Subcontractor shall perform.

A respondent or bidder may request a full or partial waiver of this mandatory subcontracting requirement for good cause by submitting the appropriate form(s) and documentation at the time as required in the Solicitation. Under no circumstances shall a waiver of a mandatory subcontracting requirement be granted without submission of adequate documentation of Good Faith Efforts by the respondent or bidder and careful review by the Office of EBO. The Office of EBO shall base its determination on a waiver request on criteria such as, but not limited to:

1. Whether the requestor of the waiver has made Good Faith Efforts to subcontract with qualified and available M/WBEs;
2. Whether subcontracting would be inappropriate and/or not provide a "Commercially Useful Function" under the scope of the contract; and
3. Whether there are no certified M/WBE firms that are qualified and available to provide the goods or services required.

In the absence of a waiver granted by the Office of EBO, failure of a Prime Contractor to commit as required in the Solicitation to satisfying the M/WBE subcontracting goal shall render its response non-responsive. Provided, however, that on any prime contract valued under one million dollars (\$1,000,000.00), if the Prime Contractor is a certified M/WBE firm, then the Prime Contractor is allowed to self-perform up to the entire M/WBE subcontracting goal amount with its own forces. To the extent that the certified M/WBE Prime Contractor does not self-perform a portion of the M/WBE subcontracting goal, it shall be responsible for complying with all other requirements of this API for that portion of work that is subcontracted. This self-performance option for certified M/WBE Prime Contractors may be suspended at the discretion of the Director of the Office of EBO in the event he or she determines that the adverse cumulative effect of the use of this self-performance option upon subcontractor opportunities is too great.

In the absence of a waiver granted by the Office of EBO, or the self-performance of a portion or all of the M/WBE subcontracting goal by a certified M/WBE Prime Contractor, the failure of a Prime Contractor to attain a subcontracting goal for M/WBE participation in the performance of its contract or otherwise comply with the provisions of this API shall be considered a material breach of contract, grounds for termination of that contract with the County and shall be subject to any penalties and sanctions available under the terms of the EBO Ordinance, its contract with the County, or by law.

A Prime Contractor is required to notify and obtain prior written approval from the Director of the Office of EBO in advance of any reduction in subcontract scope, unless such reduction in scope is the direct and immediate result of a County-mandated change order or contract amendment, or the County has mandated the decertification, suspension, graduation or termination of a designated M/WBE Subcontractor. However, under such circumstances, the Prime Contractor shall undertake Good Faith Efforts to replace the decertified, suspended, graduated or terminated M/WBE Subcontractor(s) with one (1) or more other certified M/WBE Subcontractor(s) and shall submit a waiver request to the Office of EBO in the event such Good Faith Efforts are unsuccessful.

Upon award of the prime contract to a respondent or bidder, the Prime Contractor shall be required to submit accurate progress payment information with each invoice regarding each of its Subcontractors, including S/M/WBE Subcontractors. The Originating Department shall audit the reported payments to S/M/WBE and non-S/M/WBE Subcontractors to ensure that the Prime Contractors' reported subcontract participation is accurate. Absent a waiver from the Office of EBO, a Prime Contractor's failure to reach the required level of S/M/WBE subcontracting shall be considered a material breach of contract. County contracts with Prime Contractors shall include clauses requiring Prime Contractors to pay Subcontractors in compliance with Florida Prompt Payment Law, and such clauses shall mandate that in the event of Prime Contractor non-compliance regarding such payments, the Prime Contractor shall be subject to any penalties and sanctions available under the terms of the EBO Ordinance, its contract with the County, or by law.

- d. *M/WBE Segmented Subcontracting Goals for Professional Services.* Under this API, the GSC may establish M/WBE Segmented Subcontracting Goals on an individual County contract wherein an overall combined M/WBE goal is accompanied by subsets of one (1) or more smaller goals that specifically target the participation of a particular segment of Minority Group Member segments or the WBE segment based upon that segment's relative availability. Such segmented goals shall specifically target the participation of a particular segment of business enterprises owned and controlled by women or certain Minority Group Members (e.g., African-Americans) based upon relative availability, as well as the existence of consistently and significantly greater patterns of underutilization and disparity within an industry as compared to other gender and Minority Group Member categories of M/WBEs. (For example, if an overall M/WBE subcontracting goal is set at forty-six (46) percent on a given contract, the segmented subcontracting goal may require that at least ten (10) percent of that forty-six (46) percent shall be satisfied through the utilization of African-American subcontractors.) The application of Segmented M/WBE Subcontracting Goals is intended to ensure that those segments of M/WBEs that have been most significantly and persistently underutilized receive a fair measure of remedial assistance. In all other respects, M/WBE Segmented Subcontracting Goals shall operate in the same manner as the M/WBE Subcontracting Goals set forth in this EBO Ordinance.
- e. *M/WBE Vendor Rotation.* Under this API, there are two options for the selective use of a prequalified panel of M/WBE vendors by the County:

Option 1

For smaller non-CCNA County professional services contracts valued at less than one hundred thousand dollars (\$100,000.00), a prequalified panel of M/WBE professional services firms may be assigned work tasks on a rotating basis. Periodically, the M/WBE Vendor Rotation list shall be re-ordered according to the firm with the least amount of dollars received to the most dollars received from the County based upon the cumulative dollars received within the past year.

Option 2

When the County requires price competition in its Solicitations, and when quotations from several firms are required before award of contracts valued at less than one hundred thousand dollars (\$100,000.00), Solicitations for price quotations shall be affirmatively and directly sought from the next three (3) firms appearing in the M/WBE Vendor Rotation list of prequalified firms for that type of professional service prior to contract award. With each successive solicitation of quotations of this type, the list shall be rotated to the next group of three (3) M/WBE vendors appearing in the rotation. In selecting this API, the GSC shall consider the extent to which the County has been unsuccessful in obtaining bids from available M/WBE professional services firms.

- f. *M/WBE Required Quotations for Contracts Up to five thousand dollars (\$5,000.00) and Required M/WBE Solicitations for non-CCNA Professional Services Contracts Valued Under one hundred thousand dollars (\$100,000.00).* Under this API, the GSC may require direct affirmative Solicitation of quotations from up to three (3) M/WBE firms for certain categories of small DPO professional services contracts valued at less than five thousand dollars (\$5,000.00). For larger non-CCNA professional services contracts valued below one hundred thousand dollars (\$100,000.00), the GSC shall require the County to directly and affirmatively solicit at least two (2) to three (3) quotations or proposals from M/WBE professional services firms before the County may make an award. In selecting the use of this API, the GSC shall consider whether the County has had difficulty in obtaining prime contract bids or proposals from available M/WBE firms for that type of non-CCNA professional services contracts.

(5) *Goods and Other Services (Race- and Gender-Neutral Remedies).*

- a. *SBE Vendor Rotation.* Under this API, there are two (2) options for the selective use of a prequalified panel of SBE vendors by the County:

Option 1

For smaller County Goods and Other Services contracts valued at less than one hundred thousand dollars (\$100,000.00), a prequalified panel of SBE Goods and Other Services firms may be assigned work tasks on a rotating basis. Periodically, the SBE Vendor Rotation list shall be re-ordered according to the firm with the least amount of dollars received to the most dollars received from the County based upon the cumulative dollars received within the past year.

Option 2

When the County requires price competition in its Solicitations, and when quotations from several firms are required before award of contracts valued at less than one hundred thousand dollars (\$100,000.00), Solicitations for price quotations shall be affirmatively and directly sought from the next three (3) firms appearing in the SBE Vendor Rotation list of prequalified firms for that type of professional service prior to contract award. With each successive solicitation of quotations of this type, the list shall be rotated to the next group of three SBE vendors appearing in the rotation.

- b. *SBE Reserve for Contracts Below Five Thousand Dollars (\$5,000.00) and Required SBE Quotations on Informal Solicitations Below One Hundred Thousand Dollars (\$100,000.00).* Under this API, the GSC may reserve certain categories of small Goods and Other Services contracts valued at less than five thousand dollars (\$5,000.00) exclusively for competition among SBE Goods and Other firms. For larger Goods and Other Services contracts valued below one hundred thousand dollars (\$100,000.00), the GSC shall require at least two to three quotations or proposals be affirmatively solicited directly from SBE Goods and Other Services firms before the County may make an award. In selecting the use of this API, the GSC shall consider whether the County has had difficulty in obtaining prime contract bids or proposals from available SBE firms for that type of Good or Other Service contract.
- c. *SBE Evaluation Preference for Prime Respondents or Bidders.* Under this API, there are two (2) options available for the GSC to enhance contract opportunities for SBE Prime respondents or bidders on "best value" Other Services contracts where low bid price is not the only consideration in contract award:

Option 1

An SBE evaluation preference of up to fifteen (15) percent of the total number of available evaluation points for scoring of proposals shall be reserved for all SBE prime respondents

or bidders on County Other Services contracts valued at less than five hundred thousand dollars (\$500,000.00).

Option 2

Evaluation preference points shall be awarded on a sliding scale from zero up to fifteen (15) percent of the total available evaluation points for scoring of proposals to those firms bidding on Other Services contracts valued at five hundred thousand dollars (\$500,000.00) or greater. The sliding scale shall be based upon the relative level of SBE dollar participation that has been committed to on the prime respondent's or bidder's team (e.g., zero SBE participation on a prime respondent's or bidder's team shall yield zero evaluation points, whereas the maximum SBE participation among all prime respondents or bidders, at the prime contract and subcontract levels combined, shall yield award of fifteen (15) evaluation preference points out of one hundred (100); and a prime respondent's or bidder's team that achieves only half as many dollars in SBE participation as the firm with the greatest SBE dollar participation at the prime contract and subcontract levels combined shall be awarded seven and one-half (7.5) evaluation points out of one hundred (100).

- d. *SBE Joint Venture Incentive for Other Services Contracts.* Under this API, the GSC may establish joint venture incentives for joint ventures between larger established firms and local SBE firms on Other Services contracts valued at greater than five million dollars (\$5,000,000.00). Such joint venture incentives may include: (1) additional option years for contracts; and/or (2) access to mobilization funds; and/or (3) evaluation preferences of up to fifteen (15) percent of all evaluation points to be assigned for joint ventures between two (2) or more certified SBE firms, or between SBE and non-SBE joint venture partners that have an overall minimum percentage (e.g., twenty (20) percent) SBE participation in ownership and management of the joint venture. The GSC should consider use of this API in circumstance when the County has a priority for promoting the growth of S/M/WBE capacity in a given industry segment.
- e. *SBE Subcontracting Goals for Other Services Contracts Valued at Greater Than Five Million Dollars (\$5,000,000.00).* For larger Other Services contracts valued at greater than five million dollars (\$5,000,000.00) wherein there are adequate numbers of commercially useful functions available for subcontracting purposes, the GSC may consider applying a mandatory subcontracting goal for the participation of SBE subcontractors. The Board has established a minimum mandatory goal of twenty (20) percent SBE participation for County contracts, provided that the Office of EBO shall agree to a reasonable reduction or waiver of this goal in instances where it can be factually demonstrated that there is inadequate availability of SBE prime and/or subcontractor firms qualified to perform Commercially Useful Functions that are valued at twenty (20) percent of the total estimated dollar value of the County contract. Prospective respondents or bidders shall be provided an adequate opportunity to formally request such waivers prior to bid opening based upon submission of adequate Good Faith Efforts documentation as specified by the Office of EBO and as stated in Solicitation language.

Under this API, a prospective respondent or bidder to a County Solicitation shall submit at the time as required in the solicitation such documentation as required by the Office of EBO that provides:

1. The name(s) of the SBE Subcontractor(s) it intends to use on the project;
2. The percentage of prime contract dollars and the absolute dollar value of subcontracting services to be provided by each SBE;
3. A description of the work that each SBE Subcontractor shall perform; and
4. Documentation confirming the Subcontractor's commitment to perform the work at the stated price.

A respondent or bidder may request a full or partial waiver of this mandatory subcontracting requirement for good cause by submitting the appropriate form(s) and documentation at the time as required in the Solicitation. Under no circumstances shall a waiver of a mandatory subcontracting requirement be granted without submission of adequate documentation of Good Faith Efforts by the respondent or bidder and careful review by the Office of EBO. The Office of EBO shall base its determination of a waiver request on criteria such as, but not limited to:

1. Whether the requestor of the waiver has made Good Faith Efforts to subcontract with qualified and available SBEs;
2. Whether subcontracting would be inappropriate and/or not provide a "Commercially Useful Function" under the scope of the contract; and
3. Whether there are no certified SBE firms that are qualified and available to provide the goods or services required.

In the absence of a waiver granted by the Office of EBO, failure of a Prime Contractor to commit as required in the solicitation to satisfying the SBE subcontracting goal shall render its response non-responsive. Provided, however, that on any prime contract valued under \$10 million, if the Prime Contractor is a certified SBE firm, then the Prime Contractor is allowed to self-perform up to the entire SBE subcontracting goal amount with its own forces. To the extent that the certified SBE Prime Contractor does not self-perform a portion of the SBE subcontracting goal, it shall be responsible for complying with all other requirements of this API for that portion of work that is subcontracted. This self-performance option for certified SBE Prime Contractors may be suspended at the discretion of the Director of the Office of EBO or designee in the event he or she determines that the adverse cumulative effect of the use of this self-performance option upon subcontractor opportunities is too great.

In the absence of a waiver granted by the Office of EBO or the self-performance of a portion or all of the SBE subcontracting goal by a certified SBE Prime Contractor, the failure of a Prime Contractor to attain a subcontracting goal for SBE participation in the performance of its contract or otherwise comply with the provisions of this API shall be considered a material breach of contract, grounds for termination of that contract with the County, and shall be subject to any penalties and sanctions available under the terms of the EBO Ordinance, its contract terms with the County, or by law.

A Prime Contractor is only permitted to substitute another subcontractor for a designated SBE subcontractor for cause, and is required to notify and obtain prior written approval from the Office of EBO in advance of any such substitution of a designated SBE subcontractor, or reduction in subcontract scope, unless such reduction in scope is the direct and immediate result of a County-mandated change order or contract amendment, or the County has mandated the decertification, suspension, debarment, graduation or termination of a designated SBE Subcontractor. However, under such circumstances, the Prime Contractor shall undertake Good Faith Efforts to replace the decertified, suspended, debarred, graduated or terminated SBE with one (1) or more other certified SBE Subcontractors and shall submit a waiver request to the Office of EBO in the event such Good Faith Efforts are unsuccessful.

Upon award of the prime contract to a respondent or bidder, the Prime Contractor shall be required to submit accurate progress payment information with each invoice regarding each of its Subcontractors, including SBE Subcontractors. The Originating Department shall audit the reported payments to SBE and non-SBE Subcontractors to ensure that the Prime Contractor's reported subcontract participation is accurate. County contracts with Prime Contractors shall include clauses requiring Prime Contractors to pay Subcontractors in compliance with Florida prompt payment laws, and such clauses shall mandate that in the event of a Prime Contractor's non-compliance regarding such payments, the Prime

Contractor shall be subject to any penalties and sanctions available under the terms of the EBO Ordinance, its contract terms with the County, or by law.

- f. *SBE Price Preference.* Under this API, the GSC may apply certain purchasing procedures to increase SBE participation, including, but not limited to, purchases valued below the Formal Solicitation threshold amount set forth in the Purchasing Code, and purchases made by decentralized purchase orders (DPOs) for Goods and Other Services valued under five thousand dollars (\$5,000.00). The purchasing procedures shall include a provision that every effort will be made by buyers to contact all registered certified SBEs that are available within a particular commodity area for such purchases. The purchasing procedures shall also include a process so as to allow as many vendors as possible to compete in providing goods and services to Palm Beach County. The purchasing procedures shall also include a provision requiring awards of purchases to be made to the lowest responsive, responsible respondent or bidder unless a certified SBE's bid is within ten (10) percent of the lowest non-small business bid, in which case the award shall be made to the certified small business respondent or bidder submitting the lowest responsive, responsible bid at the price that it bid. This section shall not apply to procurement of Construction Services.

- (6) *Goods and Other Services (Race- and Gender-Conscious Remedies).* The GSC shall consider establishment of an overall M/WBE Annual Aspirational Goal in accordance with subsection 'a' below and, in addition, shall review each prospective County Goods and Other Services Formal Solicitation in advance of its public release and advertisement, and shall make a determination whether to apply any of the other Race- and Gender-Conscious APIs to those Good and Other Services Solicitations based upon the following criteria:

1. Whether the most recent data on M/WBE utilization in the absence of Race-Conscious APIs indicate that Goods and Other Services contracts of this type have exhibited significant disparities in the utilization of available M/WBE Subcontractors and/or M/WBE Prime Contractors;
2. Whether race- and/or gender-neutral remedies alone are likely to fully eliminate any such disparities in the utilization of M/WBE Subcontractors and/or M/WBE Prime Contractors based upon past contract Award and Payment data;
3. Whether a particular API is the least burdensome available remedy to non-M/WBE respondents or bidders that is narrowly-tailored and that can effectively eliminate the disparities in the utilization of M/WBEs in Goods and Other Services contracts; and
4. Whether the particular API is appropriate for the specific type of Goods and Other Services contract being procured.

Whenever the GSC uses its discretion to apply any of the following Race-Conscious APIs to Goods and Other Services Solicitations, it shall provide an explanation in the Solicitation documents of its reasons for doing so based upon its determinations pursuant to these criteria. In making such determinations, the GSC may also take into consideration the experiences of other jurisdictions within Palm Beach County for Goods and Other Services.

- a. *Annual Aspirational M/WBE Goals.* For each fiscal year, the GSC shall establish non-mandatory annual aspirational percentage goals for overall M/WBE prime and subcontract participation on County Goods and Other Services contracts.

The Annual Aspirational Goals for M/WBE prime contract participation in County Goods and Other Services contracts have initially been established at sixteen (16) percent MBE and seventeen (17) percent WBE respectively of the total cumulative Goods and Other Services contract dollars to be awarded and spent on an annual basis. These annual aspirational goals are based upon the M/WBE availability estimates by industry set forth in accordance with the County's 2017 Disparity Study findings.

Each Annual Aspirational Goal is to be reviewed on an annual basis for potential adjustment by the GSC based upon the M/WBE availability by industry segment in accordance with the County's 2017 Disparity Study findings, along with relative M/WBE availability data to be collected by the County through its CBR system, and the actual utilization of M/WBEs reflected therein.

Annual Aspirational Goals shall not be routinely applied to individual solicitations, but are intended to serve as a benchmark against which to measure the overall effectiveness of the EBO Program on an annual basis in addressing identified disparities, and to gauge the need for future adjustments to the mix and aggressiveness of remedies and APIs being applied pursuant to this EBO Ordinance.

Annual Aspirational Goals may be stated only in those County Solicitations that do not contain contract-specific S/M/WBE goals, and when provided, shall be advisory only, and must also be accompanied by the full definition of the term as stated in this EBO Ordinance.

- b. *M/WBE Vendor Rotation* . Under this API, there are two options for the selective use of a prequalified panel of M/WBE vendors by the County:

Option 1

For smaller Goods and Other Services contracts valued at less than \$100,000, a prequalified panel of M/WBE Goods or Other Services firms may be assigned work tasks or supply orders on a rotating basis. Periodically, the M/WBE Vendor Rotation list shall be re-ordered according to the firm with the least amount of dollars received to the most dollars received from the County based upon the cumulative dollars received within the past year.

Option 2

When the County requires price competition in its Solicitations, and when quotations from several firms are required before award of contracts valued at less than \$100,000, solicitations for price quotations shall be affirmatively and directly sought from the next three firms appearing in the M/WBE Vendor Rotation list of prequalified firms for that type of Good or Other Service prior to contract award. With each successive solicitation of quotations of this type, the list shall be rotated to the next group of three M/WBE vendors appearing in the rotation. In selecting this API, the GSC shall consider the extent to which the County has been unsuccessful in obtaining bids from available M/WBE Goods and Other Services firms.

- c. *Voluntary M/WBE Distributorship Development Program*. The GSC may apply this API to any solicitation and subsequent award for Goods contracts that have a base term with contract extensions for the County's purchase of Goods and related services when each of the following conditions has been met:

1. Manufacturers often sell such goods or supplies to the County indirectly through authorized distributorships or authorized dealers;
2. One or more such manufacturers indirectly competing for such County supply requirements contracts have no such authorized distributorships or authorized dealers that are also certified as M/WBE firms, that are headquartered or have a Significant Business Presence within Palm Beach County, and are available to sell such goods and supplies to the County;
3. At least one manufacturer of such goods and supplies has established, or has agreed to establish, an authorized distributorship or authorized dealer that is certified as an M/WBE, is headquartered or has a Significant Business Presence in Palm Beach

County through which the manufacturer has agreed to sell the goods or supplies to the County for the duration of the contract, including all of the contract's option years;

4. The Office of EBO has examined the terms of the authorized distributorship or authorized dealer agreement entered into between the manufacturer and its certified M/WBE authorized distributorship or authorized dealer and determined that the M/WBE distributor or dealer is headquartered or has a Significant Business Presence in Palm Beach County, and determined that such terms are non-discriminatory in that the certified M/WBE's agreement is no different from that of non-M/WBE authorized distributorships and authorized dealers for the manufacturer regarding such matters as scope of geographical territory allocation, scope of potential public and private sector customers, scope of product line, price lists for goods and supplies, volume discounts in pricing, rebates, credit terms, delivery terms, marketing and technical support from manufacturer, and any other material terms that may affect the competitive viability of the authorized distributorship or authorized dealer.

Provided the manufacturer and its certified M/WBE authorized distributorship or authorized dealer meets conditions 3. and 4. above, and provided further that the certified M/WBE authorized distributorship or authorized dealer has won a bid for the supply of such Goods and/or related services to the County, under this API, notwithstanding any provision in this EBO Ordinance to the contrary, the Director of the Office of EBO may extend the length of the supply contract by additional option years without rebidding the contract, and/or the County may accelerate payment of invoices. The Office of EBO and Originating Department shall carefully monitor the contract to ensure that the certified M/WBE authorized distributorship or authorized dealer is performing a Commercially Useful Function under the contract, and that it is being treated in accordance with the terms of its agreement with the manufacturer. This assessment shall be made by the Office of EBO prior to the County's exercise of any option year on the supply contract. In the event the Office of EBO determines that these conditions have not been met, the County shall decline to exercise the next option year on the supply contract and shall instead re-bid the contract.

- d. *Mandatory M/WBE Distributorship Development Program.* In instances wherein manufacturers have violated the County's Commercial Nondiscrimination Policy set forth in Resolution 2017-1770 as amended by excluding or discriminating against M/WBE suppliers that seek to become authorized dealers/distributors, this API requires the manufacturer to establish such an authorized dealership with an M/WBE supplier under the terms of API subsection 2-80.27(6)c. as a condition for being eligible to sell commodities to the County.
- e. *M/WBE Evaluation Preferences.* Under this API, evaluation preference points shall be awarded on a sliding scale from zero up to fifteen (15) percent of the total available evaluation points for scoring of proposals to those firms bidding on "best value" Other Services contracts valued at less than five hundred thousand (\$500,000.00) The sliding scale shall be based upon the relative level of M/WBE dollar participation that has been committed to on the prime respondent's or bidder's team (e.g., zero M/WBE participation on a prime respondent's or bidder's team shall yield zero M/WBE evaluation preference points, whereas the proposal from the prime respondent or bidder that proposes achieving the maximum M/WBE participation among all prime respondents or bidders, at the prime contract and subcontract levels combined, shall yield award of all fifteen (15) M/WBE evaluation preference points to that respondent or bidder out of the total overall one hundred (100) available evaluation points; and a prime respondent's or bidder's team that achieves only half as many dollars in M/WBE participation as the firm with the greatest M/WBE dollar participation at the prime contract and subcontract levels combined shall be awarded seven and one-half (7.5) evaluation points out of the fifteen M/WBE evaluation preference points). Alternatively, the GSC may restrict award of the fifteen (15) percent evaluation preference to those M/WBE Other Services firms that have not previously been

awarded a contract by the County. In such instances, the M/WBE firms shall remain eligible for such fifteen (15) percent evaluation preferences for up to one (1) year from date of their first contract award, or until cumulative total payments on County contracts (prime contract and subcontract dollars) to that new entrant firm have reached one million dollars (\$1,000,000.00), whichever period of time is longer.

- f. *M/WBE Joint Venture Incentives.* Under this API, for contracts valued at greater than five million dollars (\$5,000,000.00), the GSC may establish incentives to promote joint ventures between larger established firms and M/WBE firms, or between and among SBE and M/WBE firms. For "best value" contracts wherein low price is not the only criterion for award, the incentive may be for up to fifteen (15) percent of one hundred (100) evaluation points to be reserved for qualifying S/M/WBE joint ventures wherein the certified M/WBE joint venture partner owns fifty (50) percent or greater, and performs fifty (50) percent or greater of the work, of the overall joint venture. Proportionately fewer evaluation preference points would be awarded to the joint venture based upon lesser percentages of ownership by the M/WBE partner. Alternatively, incentives may include bonding waivers, assignment of multiple task orders on job order contracts totaling up to one million dollars (\$1,000,000.00) in value, and accelerated payments or mobilization payments to be afforded to qualifying S/M/WBE joint ventures. This API should be reserved for those occasions wherein there are sufficient numbers of qualified M/WBE firms available of sufficient size to meaningfully joint venture for purposes of performing larger contracts. Another consideration for application of this API is whether there are larger non-local S/M/WBE firms, or larger S/M/WBE firms that may have graduated from eligibility for the program, that are available and willing to joint venture with certified smaller local M/WBEs for purposes of enhancing local capacity at the prime contract level.
- g. *M/WBE Subcontracting Goals of Other Services Contracts Valued at Greater than Five Million Dollars (\$5,000,000.00).* The GSC may, on a contract-by-contract basis, require that a predetermined percentage up to forty (40) percent of a specific Other Services contract that is valued at greater than five million dollars (\$5,000,000.00) shall be subcontracted to eligible M/WBEs (i.e., certified M/WBE firms owned by African-American, Hispanic, and Caucasian female persons). Factors to be considered by the GSC in making this determination shall include the relative availability of M/WBE firms to perform Commercially Useful Functions on the specific contract weighted according to the relative dollar value of the construction sub-specialties available for subcontracting.

A prospective respondent or bidder on a County solicitation, for which price and scope are defined, shall submit at the time as required in the solicitation such documentation as required by the County that provides:

1. The name(s) of the M/WBE Subcontractor(s) it intends to use on the project;
2. The percentage of prime contract dollars and the absolute dollar value of subcontracting services to be provided by each M/WBE;
3. A description of the work that each M/WBE Subcontractor shall perform; and
4. Documentation confirming the Subcontractor's commitment to perform the work at the stated price.

A prospective respondent or bidder to a County solicitation, for which respondents or bidders are not initially evaluated based on price, or for which project scope is not predefined, shall submit at the time as required in the solicitation such documentation as required by the County to affirm its intent to meet the subcontracting requirements indicated in the solicitation. In the absence of a waiver request granted by the Office of EBO, failure of a respondent or bidder to commit as required in the solicitation to satisfying the M/WBE subcontracting goal shall render its response non-responsive.

During the price proposal negotiation phase, respondents or bidders shall be required to submit:

1. The name(s) of the M/WBE Subcontractor(s) it intends to use on the project;
2. The percentage of prime contract dollars and the absolute dollar value of subcontracting services to be provided by each M/WBE; and
3. A description of the work that each M/WBE Subcontractor shall perform.

A respondent or bidder may request a full or partial waiver of this mandatory subcontracting requirement for good cause by submitting the appropriate form(s) and documentation at the time as required in the solicitation. Under no circumstances shall a waiver of a mandatory subcontracting requirement be granted without submission of adequate documentation of Good Faith Efforts by the respondent or bidder and careful review by the Office of EBO. The Office of EBO shall base its determination on a waiver request on criteria such as, but not limited to:

1. Whether the requestor of the waiver has made Good Faith Efforts to subcontract with qualified and available M/WBEs;
2. Whether subcontracting would be inappropriate and/or not provide a "Commercially Useful Function" under the scope of the contract; and
3. Whether there are no certified M/WBE firms that are qualified and available to provide the goods or services required.

In the absence of a waiver granted by the Office of EBO, failure of a Prime Contractor to commit as required in the Solicitation to satisfying the M/WBE subcontracting goal shall render its response non-responsive. Provided, however, that on any prime contract valued under five million dollars (\$5,000,000.00), if the Prime Contractor is a certified M/WBE firm, then the Prime Contractor is allowed to self-perform up to the entire M/WBE subcontracting goal amount with its own forces. To the extent that the certified M/WBE Prime Contractor does not self-perform a portion of the M/WBE subcontracting goal, it shall be responsible for complying with all other requirements of this API for that portion of work that is subcontracted. This self-performance option for certified M/WBE Prime Contractors may be suspended at the discretion of the Director of the Office of EBO in the event he or she determines that the adverse cumulative effect of the use of this self-performance option upon subcontractor opportunities is too great.

In the absence of a waiver granted by the Office of EBO, or the self-performance of a portion or all of the M/WBE subcontracting goal by a certified M/WBE Prime Contractor, the failure of a Prime Contractor to attain a subcontracting goal for M/WBE participation in the performance of its contract or otherwise comply with the provisions of this API shall be considered a material breach of contract, grounds for termination of that contract with the County and shall be subject to any penalties and sanctions available under the terms of the EBO Ordinance, its contract with the County, or by law.

A Prime Contractor is required to notify and obtain prior written approval from the Director of the Office of EBO in advance of any reduction in subcontract scope, unless such reduction in scope is the direct and immediate result of a County-mandated change order or contract amendment, or the County has mandated the decertification, suspension, graduation or termination of a designated M/WBE Subcontractor. However, under such circumstances, the Prime Contractor shall undertake Good Faith Efforts to replace the decertified, suspended, graduated or terminated M/WBE Subcontractor(s) with one (1) or more other certified M/WBE Subcontractor(s) and shall submit a waiver request to the Office of EBO in the event such Good Faith Efforts are unsuccessful.

Upon award of the prime contract to a respondent or bidder, the Prime Contractor shall be required to submit accurate progress payment information with each invoice regarding each of its Subcontractors, including S/M/WBE Subcontractors. The Originating Department shall audit the reported payments to S/M/WBE and non-S/M/WBE Subcontractor to ensure that the Prime Contractors' reported subcontract participation is accurate. Absent a waiver from the Office of EBO, a Prime Contractor's failure to reach the required level of S/M/WBE subcontracting shall be considered a material breach of contract. County contracts with Prime Contractors shall include clauses requiring Prime Contractors to pay Subcontractors in compliance with Florida Prompt Payment Law, and such clauses shall mandate that in the event of Prime Contractor non-compliance regarding such payments, the Prime Contractor shall be subject to any penalties and sanctions available under the terms of the EBO Ordinance, its contract with the County, or by law.

(Ord. No. [2018-021](#), § 1(Exh. A), 10-16-18)

Sec. 2-80.28. - Program administration.

- (a) *Originating Departments—Duties and Responsibilities.* It shall be the responsibility of the Purchasing Department to ensure that solicitations emanating from the department adhere to the procedures and provisions set forth in this EBO Program. The Originating Department Director or Manager or designee shall assume joint responsibility with Purchasing for assuring vendor and contractor compliance with the policy objectives of this EBO Program (as stated within the material Solicitation and material deliverable requirements). The Originating Department shall review, on a continuing basis, all aspects of the Program's operations that it is involved in to any degree, and make adjustments to its efforts, as necessary, to assure that the EBO Ordinance's purpose is being achieved. The Originating Department, in collaboration with Purchasing and the Office of EBO, shall ensure the following actions are taken to ensure that S/M/WBEs have the maximum practicable opportunity to participate on County contracts:
- (1) Post all Formal Solicitations on the County's website, for the solicitation period required by state law for the type of procurement, and then direct targeted e-mail alerts containing links to the webpage where such County solicitations are posted at least thirty (30) days in advance of bid or proposal due dates where practical. Such e-mail alerts should be directed to all respondents or bidders that have registered with the appropriate commodity/industry codes on the County's CBR system;
 - (2) Encourage all prospective Prime Contractor respondents or bidders for County solicitations to post their subcontract opportunities on the County webpage where the solicitation specifications have been posted by the County.
 - (3) Ensure that the Commercial Nondiscrimination Policy statement, compliance language, and any other material requirements specified by the EBO Ordinance are included in all Solicitation and contract documents;
 - (4) Preview and evaluate all Formal Solicitations in an effort to de-bundle the total requirements of a contract into smaller units to promote maximum and reasonable opportunities for S/M/WBE participation, without making separate, sequential or component purchases in violation of state purchasing laws;
 - (5) Establish procedures to ensure that all contractors submitting correct and undisputed invoices are paid within thirty (30) days and that Subcontractors are paid within ten (10) days after the County pays the Prime Contractor. Insert a requirement in all contracts that Prime Contractors must inform subcontractors of written notice of disputed invoices within five (5) days of receipt, and clearly state in such notices the reasons for the disputed invoice;

- (6) Ensure that a County contract is not executed and that a Notice to Proceed is not issued until binding agreements between the Prime and subcontracting S/M/WBEs have been executed by all parties and submitted to the Originating Department;
 - (7) Ensure that all required statistics and documentation regarding bid, contract, invoice, and payment information are submitted to the Office of EBO as requested;
 - (8) If circumstances prevent the Originating Department from meeting notification requirements contained herein, the Originating Department shall engage in direct and extensive outreach to S/M/WBE associations or other relevant organizations to inform them of the contracting opportunity, unless the circumstances are exigent and an emergency exists that requires immediate action to protect the public health, safety or welfare; and
 - (9) Notify the Director of the Office of EBO or designee of all change orders and amendments to contracts that are subject to this EBO Ordinance and take necessary steps to ensure that APIs applied to the contract by the GSC are also extended and enforced, to the maximum practical extent, with regard to any modified scope of work under the terms of such change orders and contract amendments.
- (b) *Office of EBO—Duties and Responsibilities.* The following duties and responsibilities of the Office of EBO are in addition to those set forth in Section 2-80.23:
- (1) *General Duties.* The EBO Ordinance will be administered and managed by the Director of the Office of EBO or designee. The Director of the Office of EBO shall attend all Board agenda meetings to address any S/M/WBE or EBO Program issues. The Office of EBO shall be responsible for the overall administration of the County's EBO Program. At a minimum, the Office of EBO shall:
 - a. Report to the County and the public, based on available data, on at least an annual basis as to the County's progress toward satisfying the EBO Ordinance purposes and objectives.
 - b. Formulate, establish, distribute and implement additional forms, rules and procedures for EBO Program waivers, improvements and adjustments to the goal-setting methodologies and other EBO Program features;
 - c. Have advance substantive input in a contract specification review process consistent with this EBO Ordinance to ensure that contract solicitation specifications are not unnecessarily restrictive and unduly burdensome to S/M/WBE firms;
 - d. Receive and analyze external and internal information, including statistical data and anecdotal testimony regarding the barriers encountered by S/M/WBE firms in attempting to obtain contract opportunities at the County, and the relative effectiveness of various APIs in addressing those barriers;
 - e. Monitor and support the implementation of the EBO Program policies and procedures and propose modifications to appropriate County officials as necessary to fully achieve the purpose and objectives of the EBO Program policies and procedures;
 - f. Provide public education and advocacy internally and externally regarding the purposes and objectives of the EBO Ordinance;
 - g. Develop, maintain and distribute directories of certified SBEs and M/WBEs;
 - h. Assess technical assistance needs of S/M/WBE firms and provide seminars and technical assistance referrals to S/M/WBE firms to enhance their ability to effectively compete for County contracts;
 - i. Investigate alleged violations of this EBO Ordinance and provide written recommendations to appropriate authorities for remedial action and imposition of sanctions and penalties when necessary;
 - j. Determine Prime Contractor compliance with EBO Ordinance requirements prior to award and again prior to release of final retainage;

- k. Oversee the maintenance of an accurate contract performance and compliance reporting system;
 - l. Provide staff support for the GSC and the EBOAC; and
 - m. Collaborate with Information Systems Services, FDO, and the Purchasing Department to streamline the invoice and payment procedures at the County so as to accelerate payments for undisputed invoices within thirty (30) days of receipt to prime contractors and vendors, and to require such primes and vendors to then pay undisputed subcontractor invoices within ten (10) days of receipt of invoice.
- (2) *Certification.* Certification of all S/M/WBE firms shall be the ultimate responsibility of the Office of EBO. The Office of EBO shall be responsible for reviewing all S/M/WBE Certification and recertification forms used by its selected certifying agent or organization to ensure that they are sufficient for purposes of gathering information consistent with the standards, definitions and intent established by this EBO Ordinance. The Office of EBO shall also maintain an automated and up-to-date web-based registry of all certified S/M/WBE firms that is readily available to the general public, as well as to County personnel.
- a. In executing its responsibility in connection with these Certifications, the Office of EBO may, at the Director's discretion, contract with a regional governmental or certification agency/organization for the purpose of issuing Certifications in a manner that is consistent with the eligibility standards established under this EBO Ordinance.
 - b. A firm eligible for Certification(s) under this EBO Ordinance shall be an Independently Owned and Operated business. The ownership and Control by Minority Group Members or Women shall be real and substantial, and shall be indicated by customary incidents of ownership as demonstrated by an examination of the substance, rather than the form, of ownership and operating arrangements. In determining whether a potential firm is an Independently Owned and Operated business, the certifying agency considers all relevant factors including, but not limited to:
 - 1. The date the business was established;
 - 2. The adequacy of its resources for the work of the contract; and
 - 3. The degree to which financial, equipment leasing, supplier and other relationships with non-minority businesses vary from industry practice.
 - c. The Minority Group Member or women owners must possess and exercise the power to direct the management and policies of the firm and to make day-to-day decisions, as well as any decisions on matters of management policy, and operations. The firm shall not be subject to any formal or informal restrictions which limit the customary discretion of the Minority Group Member or women owners. There shall be no restrictions by partnership agreements, charter requirements, operating agreements or other arrangements which prevent the Minority Group Member or women owners from making business decisions for the firm without the cooperation or vote of any owner that is not minority or female.
 - d. Recognition of the business as a separate entity for tax or corporate purposes is not necessarily sufficient for recognition as an S/M/WBE. Certification as S/M/WBE firms will be in accordance with the definitions established in this EBO Ordinance and the PPM.
 - e. A claim of minority status as a Minority Group Member must be directly related to the applicant's parents' status. Neither birthplace nor marriage has any bearing on minority status of the Certification applicant. All Minority Group and women owners of certified firms must be Individuals that are lawfully residing in, or are citizens of, the United States or its territories.
 - f. A firm seeking Certification or Recertification status under this EBO Ordinance shall cooperate fully with the County (or its designated certification agent) in supplying additional information and in facilitating a site visit of the enterprise which may be requested in order

to make a determination. Failure or refusal to cooperate shall result in denial or repeal of Certification.

- g. Proof of Certification by another certifying entity may be accepted by the County in lieu of the County's own Certification process if the certifying entity adheres to the same or similar policies and standards as those established by the County. To the extent the County's factual predicate for its EBO Ordinance requires, under applicable law, a narrower definition of S/M/WBE firm categories (e.g., due to ethnicity/gender of ownership or relevant geographic market considerations), the County shall limit the categories of S/M/WBE firms certified by other jurisdictions that shall be eligible for participation in the County's EBO Program as necessary to ensure that the Race-Conscious remedial relief provided by the County's Program remains appropriately narrowly-tailored.
- h. Before accepting another jurisdiction's S/M/WBE Certification program, the Office of EBO shall examine the definitions, standards and Certification practices of the program to ensure that it adheres to established County Certification guidelines.
- i. If the owners of the business who are not Minority Group Members or women are disproportionately responsible for the operation of the firm, the firm is not Controlled by minorities and/or women and may not be considered to be an M/WBE within the meaning of this EBO Ordinance. Where the actual management of the business is contracted out to Individuals other than the owner, those persons who have the ultimate power to hire and fire the managers may, for the purposes of this EBO Ordinance, be considered as Controlling the business.
- j. All securities that constitute ownership or Control of a corporation for purposes of establishing it as an M/WBE under this EBO Ordinance shall be held directly by Minority Group Members or women. Securities held in trust, or by any guardian for a minor, may not be considered as being held by Minority Group Members or women in determining the ownership or Control of a corporation.
- k. The contributions of capital or expertise by the Minority Group Member or women owners to acquire their interests in the business shall be real and substantial. Examples of insufficient capital contributions include:
 - 1. A promise to contribute capital;
 - 2. A note payable to the business or its owners who are not socially and economically disadvantaged, Minority Group Members or Women; and
 - 3. Contributions in labor or expertise that result solely in employee compensation, without participation in business profits as an owner.
- l. Special consideration of the following additional circumstances in determining eligibility:
 - 1. Newly-formed businesses and businesses whose ownership or Control has changed since the date of the advertisement of the contract shall be closely scrutinized to determine the reasons for the timing of the formation of, or change in, the businesses;
 - 2. A previous or continuing employer-employee relationship between or among present owners shall be carefully reviewed to ensure that the employee-owner has management responsibilities and capabilities discussed in this EBO Ordinance; and
 - 3. Any relationship between an M/WBE and a business that is not an M/WBE, but that has an interest in the M/WBE, shall be carefully reviewed to determine if the interest of the non-minority business conflicts with the ownership and Control requirements of this EBO Ordinance.
 - 4. Once certified, an S/M/WBE firm shall update its status triennially by submitting a Certification affidavit. If ownership or Control of the firm has changed, the S/M/WBE firm shall submit a new Certification affidavit to the Office of EBO (or its contracted Certification agency) within thirty (30) days of the change.

5. The certifying entity will notify applicants of staff's determinations on certification and recertification status.
- m. Once denied certification, a firm may not reapply for certification until one year has lapsed since the date of final determination regarding certification denial.
 - n. A firm shall be decertified when it no longer meets the eligibility requirements for certification, and such decertified firms shall not be eligible to reapply for one year from the date of the final adverse decision.
 - o. Within twenty (20) days of the issuance of letter stating the basis for denial of certification status, the applicant may seek reconsideration of the decision by submitting a request for reconsideration in writing to the Director of the Office of the EBO. The applicant shall state the basis for its request for reconsideration. The applicant may also seek a conference with the Director for purposes of being heard on the matter. Upon completion of conference and administrative review of the request for reconsideration, the Director of the EBO Office shall issue a final written determination within thirty (30) days of conclusion of the conference. The Director of the EBO shall take one (1) of the following actions on the request for reconsideration:
 1. Reverse the decision. If a determination is made that certification was denied contrary to the provisions of the code, the director may reverse the decision of certification denial, and a certification certificate shall be issued.
 2. Uphold the certification denial decision. If denied, the applicant has the right to request an appeal before a special master as follows:
 - A. The request for a special master hearing shall be in writing to the director of the EBO, and shall be made within five (5) business days of issuance of the director of the EBO's determination. The request for a hearing shall be accompanied by an appeal bond of one thousand dollars (\$1,000.00) which shall be remitted in the form of a money order, a certified check, a cashier's check or a bank check payable to the county.
 - B. At no time shall the applicant or any other person contact a special master regarding any issue pertaining to, or involving, the appeal. Contact between the county and the special master shall be limited to scheduling and other administrative issues, including the provision and copying of public records pertinent to the appeal.
 - C. The Office of EBO shall establish rules and regulations by separate policy and procedure detailing the selection of special masters, the appeals process, and the conduct governing appeal hearings. Such rules shall provide that the special master may not consider any evidence which was not available at the time of the application or recommendation for decertification or recommendation for denial of certification or recertification. Such rules shall also provide that the special master shall render a written decision within ten (10) business days of the hearing.
 - D. Special Masters shall have the jurisdiction and authority to hear and decide appeals. The special master shall make a recommendation as to whether the appeal should be upheld or denied.
 - i. If the special master upholds the appeal, the special master shall recommend the director of the EBO issue a certification certificate. In these instances, the EBO shall return the appeal bond to the applicant.
 - ii. If the special master denies the appeal, the special master shall recommend that the certification be withheld, and in these instances, the applicant's bond shall be forfeited.

- p. Certification, once granted, remains in effect for three (3) years, except in accordance with the graduation and suspension provisions of this EBO Ordinance.
- (3) *Compliance Responsibilities.* The Office of EBO, along with contracting staff of each County department, shall monitor compliance with these EBO Program requirements during the term of the contract. If it is determined that there is cause to believe that a Prime Contractor or Subcontractor has failed (or will likely fail) to comply with any of the requirements of this EBO Ordinance, or with the contract provisions pertaining to S/M/WBE utilization, the Director of the Office of EBO or designee shall so notify the Originating Department and the contractor. The Director of the Office of EBO or designee may require such reports, information, and documentation from contractors, respondents or bidders and the head of any County department, division, or office as are reasonably necessary to determine compliance with the EBO Ordinance requirements, within fifteen (15) calendar days after the notice of noncompliance is issued. If the requested materials are not received within fifteen (15) calendar days, then a finding of noncompliance is determined and appropriate penalties and sanctions will apply as stated in this EBO Ordinance and the PPM.

Joint responsibility is shared by the Director of the Office of EBO or designee and the Originating Department or designee to attempt to resolve a contractor's, subcontractor's, or vendor's noncompliance with the requirements of this EBO Ordinance, including any non-compliance with contract provisions pertaining to S/M/WBE utilization, within fifteen (15) calendar days after the apparent noncompliance is discovered. A written notice of the noncompliance should immediately be sent by the Office of EBO or designee to those contractors, subcontractors, or vendors that are in noncompliance, and to the Director or Manager of the Originating Department or designee. If noncompliance cannot be resolved within fifteen (15) calendar days after notice is sent, the Director of the Office of EBO or designee and the Director or Manager of the Originating Department or designee shall submit written recommendations to the County Administrator or designee, and if the County Administrator or designee concurs with the finding, such sanctions as stated in this EBO Ordinance and the PPM shall be imposed.

Whenever the Director of the Office of EBO or designee finds, after investigation, that an Originating Department has failed to comply with the provisions of this EBO Ordinance or the contract provisions pertaining to S/M/WBE utilization, a written finding specifying the nature of the noncompliance shall be transmitted to the Originating Department, and the Director of the Office of EBO or designee shall attempt to resolve any noncompliance through conference and conciliation. Should such attempt fail to resolve the noncompliance, the Director of the Office of EBO or designee shall transmit a copy of the finding of noncompliance, with a statement that conciliation was attempted and failed, to the County Administrator or designee who shall take appropriate action under this EBO Ordinance to secure compliance.

The Director of the Office of EBO, or designee, shall submit a written annual report to the County Administrator and the Board on the progress of the County toward the utilization goals and objectives established by this EBO Ordinance together with the identification of any problems and specific recommendations for improving the County's performance.

The Director of the Office of EBO or designee and Originating Departments shall work closely with the Office of the County Attorney to include language in all County contracts that ensures compliance with the EBO Ordinance. This language should also include a time period for the contractor to correct any and all deficiencies no later than fifteen (15) calendar days after notification of non-compliance.

The Director of the Office of EBO shall also establish certification, recertification, and graduation procedures for S/M/WBE firms to be certified by an independent third-party entity as being at least fifty-one (51) percent owned, controlled, and managed in accordance with eligibility standards and definitions established by this EBO Ordinance, and the size standards set forth in the PPM. Processing of certification applications shall be at no cost to the applicants. Director of

the Office of EBO shall diligently review the practices and standards of prospective certifying entities to ensure that they are consistent with best practices for maintaining economic inclusion program integrity.

- (4) *Reporting Requirements—Office of EBO.* The Director of the Office of EBO or designee shall monitor the implementation of this EBO Program and periodically issue written reports (preferably quarterly) on the progress of the EBO Program and the various EBO Program elements. Also, on no less than an annual basis, the Director of the Office of EBO or designee shall report to the County Board and the County Administrator on the implementation of the Program and, as data becomes available, progress on achieving the goals and objectives of the EBO Ordinance and the effectiveness of the EBO Program. Such reports shall include the achievement of contract participation goals for S/M/WBEs by ethnicity and gender of ownership, by industry segment, by location, and by API. The Director of the Office of EBO or designee shall also issue a written report on an annual basis to the County Administrator and the Board that summarizes contract payments to Prime Contractors and all Subcontractors for each of these categories. This written report should also address stated EBO Program objectives including, but not limited to, enhancement of competition as reflected in solicitation response activity, growth in availability and business capacity for S/M/WBE firms, removal of barriers to S/M/WBE contract participation, reduction or elimination of disparities in contract awards and contract payments to M/WBE firms in County contracts. Other specific performance measures by which the success of the EBO Ordinance might be evaluated (depending upon the availability of data) include: (a) growth in the numbers of SBE and M/WBE firms winning their first contract awards from the County; (b) growth in the County's overall SBE and M/WBE Prime Contracting dollar volume; (c) growth in the numbers of SBE and M/WBE firms that are bondable and in the collective bonding capacity of SBE and M/WBE firms; (d) growth in the numbers of SBE and M/WBE firms that successfully graduate from the programs and remain as viable competitors after the passage of two (2) years; (e) growth in the numbers of graduated SBE and M/WBE firms that successfully compete for County contracts; (f) growth in the size of the largest County contracts won and successfully performed by SBE and M/WBE firms respectively; (g) comparability in the annual growth rates and median sales of SBE firms and M/WBE firms as compared to other firms; and (h) growth in the percentage of contract dollar participation of M/WBE firms in the private sector of the Relevant Marketplace. The written report should also contain any recommendations for modifications, suspension, or termination of any portion of this EBO Program, with justifications for each such recommendation.
- (c) *Contractor/Vendor Responsibilities.* To facilitate the Office of EBO completing its responsibilities in administering EBO Program elements, a contractor/vendor shall:
 - (1) Permit the Office of EBO to inspect any relevant matter, including records and the jobsite, and to interview Subcontractors and workers (field compliance).
 - (2) If performing a County Construction contract, ensure that all Subcontractors are paid any undisputed amount to which the Subcontractor is entitled within ten (10) calendar days of receiving a progress or final payment from the County and otherwise comply with the County's contract terms and conditions which set forth the obligations of the Prime Contractor and Subcontractors and the remedies for delinquency or nonpayment of undisputed amounts.
 - (3) Notify the County in writing of any changes to their S/M/WBE utilization and/or subcontracting plan. All changes (substitutions and/or terminations) must be approved in advance and in writing by the Office of EBO.
 - (4) Amendment for unforeseen circumstances: If at any time after submission of a solicitation response and before execution of a contract, the apparent successful respondent or bidder determines that a certified S/M/WBE listed on the participation schedule has become or will become unavailable, then the apparent successful respondent or bidder shall immediately notify the Office of EBO. Any desired change in the S/M/WBE participation schedule shall be approved in advance by the Office of EBO and shall indicate the Prime Contractor's Good Faith Efforts to substitute another certified S/M/WBE Subcontractor (as appropriate) to perform the

work. Any desired changes (including substitutions or termination and self-performance) must be approved in writing in advance by the Office of EBO.

- (5) Notify the Originating Department and Office of EBO regarding any transfer or assignment of a contract with the County.
 - (6) Retain records of all Subcontractor payments for a minimum of four (4) years following project termination date.
- (d) *Exceptions and Waivers.*
- (1) If a respondent or bidder is unable to comply with the API requirements imposed by GSC under the terms of this EBO Ordinance, such respondent or bidder shall submit, as required in the Solicitation, a request for a waiver or partial waiver at the time as required in the Solicitation. Such waiver request shall include specified documentation that demonstrates satisfactory Good Faith Efforts were undertaken by respondent or bidder to comply with the requirements as described under the selected API. The Good Faith Effort waiver request shall be submitted to the County at least seven (7) days prior to the bid closing date as stated in the Solicitation, and shall be reviewed, evaluated, and scored in the first instance by the Office of EBO within seven (7) days of receipt. If the Office of EBO determines that adequate Good Faith Efforts have been demonstrated by the respondent or bidder to warrant a partial or total waiver of the applied API, then the Solicitation shall be amended accordingly to reflect the partial or total waiver, and the any bids received by the County in the interim shall be returned unopened. The amended solicitation shall then be advertised to all prospective respondents or bidders, including, but not limited to the respondent or bidder that requested the waiver. However, if the Office of EBO determines that the respondent or bidder failed to submit documentation sufficient to demonstrate that Good Faith Efforts were undertaken by respondent or bidder to support its waiver or partial waiver request, the request for waiver or partial waiver shall be denied, and the Solicitation shall remain unchanged. Any bid that fails to comply with API requirements stated in the Solicitation after the period allowed for waiver requests has lapsed shall be deemed non-responsive. In the event of an adverse waiver or partial waiver request decision, the respondent or bidder shall have the right to request reconsideration of the adverse decision by the Director of the EBO Office, and if still aggrieved, shall be subsequently entitled to the process for an appeal to a Special Master as referenced in EBO Ordinance Section 2.-80.28 (b). The contract award process shall only be upheld until the EBO Director reconsideration and Special Master appeal processes have concluded.
 - (2) If, after solicitation due date, a contractor is unable, through no fault of its own, to meet the participation requirements for S/M/WBEs specified at response submittal, the contractor must immediately seek substitute S/M/WBEs to fulfill the requirements; the requested substitution must be approved by the Director of the Office of EBO or designee and the Originating Department Director or designee. If, after reasonable Good Faith Efforts, the contractor is unable to find an acceptable substitute S/M/WBE, a post-bid opening waiver may be requested. The request shall document the reasons for the contractor's inability to meet the goal requirement. In the event the contractor is found not to have performed Good Faith Efforts in its attempt to find a suitable a substitute for the initial S/M/WBE proposed utilization, one (1) or more of the penalties and sanctions of the EBO ordinance may be imposed.
 - (3) Upon submission of a prospective draft Solicitation to the Office of EBO, and prior to the public release of solicitations, an Originating Department or Department of Purchasing may request the Director of the Office of EBO or designee to waive or modify the application of API requirements for S/M/WBE participation by submitting its reasons in writing. In the event consensus cannot be reached regarding the request, the request for exception of the solicitation from the EBO Ordinance shall be resolved by the County Administrator or designee. The County Administrator or designee may grant such an exception or modification of application of an API upon a determination that:
 - a. The extraordinary and necessary requirements of the contract render application of the APIs infeasible or impractical;

- b. The nature of the goods or services being procured are excluded from the scope of this EBO Ordinance; or
- c. Sufficient qualified S/M/WBEs providing the goods or services required by the contract are unavailable in Palm Beach County despite every reasonable attempt to locate them.

Otherwise, such Solicitations shall be forwarded to the Director of the Office of EBO for review and also to the GSC for possible application of APIs. Any further requests from an Originating Department or Purchasing Department for modification of Goal amounts or other APIs as established by the GSC shall be presented to the County Administrator or designee, whose decisions on such requests shall be final.

- (4) The Director of the Office of the EBO may waive the application of APIs to enhance S/M/WBE utilization for a specific contract in accordance with the procedures set forth in the EBO Ordinance Section 2-80.22.
 - a. The Originating Department or Purchasing certifies to the Director of the Office of EBO and County Administrator or designee:
 - b. That an emergency exists which requires goods or supplies to be provided with such immediacy that it is unable to comply with the requirements of this Part;
 - c. That the prospective contractor is an S/M/WBE or, if not, that the prospective contractor will make a Good Faith Effort to utilize S/M/WBEs; and
 - d. That the conditions imposed by law, or the external source of funding for the contract or grant effectively prohibits the application of the EBO Ordinance.

Final approval of all such exceptions and waivers shall be made by the County Administrator or designee.

(e) *Penalties and Sanctions.*

- (1) Upon recommendation of sanctions by the Director of EBO or designee in consultation with the Originating Department regarding the failure of a contractor, vendor, respondent or bidder or other business representative to comply with any portion of this EBO Ordinance, the Director of the EBO or designee may impose upon the non-complying party any or all of the following penalties:
 - a. Suspension of contract;
 - b. Withholding of funds;
 - c. Termination of contract based upon a material breach of contract pertaining to EBO Program compliance;
 - d. Suspension or Debarment of a respondent or bidder, contractor or other business entity from eligibility for providing goods or services to the County for a period not to exceed three (3) years; and
 - e. Liquidated damages equal to the difference in dollar value of S/M/WBE participation as committed to in the contract, and the dollar value of S/M/WBE participation as actually achieved.
- (2) It is a violation of this EBO Ordinance to:
 - a. Fraudulently obtain, retain or attempt to obtain, retain or aid another in fraudulently obtaining, retaining or attempting to obtain or retain Certification status as an S/M/WBE for purposes of this EBO Ordinance.
 - b. Willfully falsify, conceal or cover up by a trick, scheme or device, a material fact or make any false, fictitious or fraudulent statements or representations, or make use of any false writing or document, knowing the same to contain any false, fictitious or fraudulent statement or entry pursuant to the terms of this EBO Ordinance.

- c. Willfully obstruct, impede or attempt to obstruct impede any authorized official or employee who is investigating the qualifications of a business entity which has requested Certification as an S/M/WBE.
 - d. Fraudulently obtain, attempt to obtain or aid another person fraudulently obtaining or attempting to obtain public monies to which the person is not entitled under the terms of this EBO Ordinance.
 - e. Make false statements to any entity that any other entity is or is not certified as an S/M/WBE for purposes of this EBO Ordinance.
- (3) Any person who violates these provisions shall be subject to penalties and sanctions established by this EBO Ordinance and related policies and procedures posted in the PPM, and also to the maximum penalty provided by law.
- (f) *Equal Business Opportunity Advisory Committee (EBOAC)*. The Director of the Office of EBO or designee in collaboration with the County Administrator or designee shall nominate a fifteen-member citizens committee made up of representatives of trade groups and members of the general business community (as specified below), and subject to formal appointment by the Board, this advisory group shall serve as the Equal Business Opportunity Advisory Committee to: (a) assist the Director of the Office of EBO or designee, the County Administrator or designee, and the Board in reviewing the administration of various programs and policies that promote S/M/WBE participation in County prime contract and subcontract opportunities; and (b) make recommendations to the Director of the Office of EBO or designee, the County Administrator or designee, and Board concerning modifications of such programs, policies, and procedures established pursuant to this EBO Code. As vacancies become available, they shall be filled as soon as practicable through the same nomination and appointment process.
- (1) Membership: The EBOAC shall consist of the following members:
- a. One (1) African American business owner certified as a small business by the county;
 - b. One (1) Hispanic business owner certified as a small business by the county;
 - c. One (1) women business owner certified as a small business by the county;
 - d. One (1) white male business owner certified as a small business by the county;
 - e. One (1) business owner domiciled in the county;
 - f. One (1) representative of a business incubator program;
 - g. One (1) representative of a Hispanic business organization;
 - h. One (1) representative of the National Association of Women in Construction;
 - i. One (1) representative of a women's business organization;
 - j. One (1) certified minority contractor;
 - k. One (1) representative of the Associated General Contractors Association;
 - l. One (1) representative of the Small Business Development Center;
 - m. One (1) representative of a financial institution that assists small businesses;
 - n. One (1) representative of a Black Chamber of Commerce of Palm Beach County;
 - o. One (1) representative of a professional services organization.
- (2) *Appointment Process/Terms/Vacancies/Reimbursements*. Members shall be appointed at large by the Board of County Commissioners and shall serve for staggered terms of three (3) years. Members must be Palm Beach County residents and may only serve for three (3) consecutive three-year terms. Vacancies shall be filled in the same manner as the original appointments for the remainder of the vacant term. Each member shall serve without compensation and may be removed without cause by the Board of County Commissioners at any time. Travel

reimbursement is limited to expenses incurred only for travel outside the county necessary to fulfill board member responsibilities when sufficient funds are budgeted and available, and upon approval of the County Administrator or designee.

- (3) *Additional Duties and functions.* The committee shall have the following duties and functions:
- a. Review and evaluate the effectiveness of small business programs within county government;
 - b. Monitor and evaluate the effectiveness of the county's small business policies and procedures, resolutions and ordinances, including their implementation by the various county departments;
 - c. Study and evaluate the necessity for further county regulations and procedures regarding small business participation;
 - d. Receive and where necessary, analyze information concerning the presence of discrimination in the bidding and contracting process and recommend to the Board of County Commissioners further steps to alleviate such discrimination;
 - e. Prepare, adopt and present an annual report to the Board of County Commissioners;
 - f. Research and review other jurisdictions' small business programs;
 - g. Act as a conduit between the county and the community, industry; organizations, trade associations, chambers of commerce and small and minority/women businesses;
 - h. Plan and participate in education and training for small businesses; and
 - i. Research and recommend to the Board of County Commissioners race- and gender-neutral mechanisms which will assist small businesses.
 - j. Monitor and report on level of minority/women business enterprise participation.
 - k. Monitor legislative initiatives and other issues and activities which impact small and M/WBE businesses and advise the Board of County Commissioners concerning same.
- (4) *Meetings and organizations.* The committee shall meet on a regular basis (but no less than four (4) times per year). A majority of members appointed shall constitute a quorum. In the presence of a quorum, committee business shall be conducted by a vote of a majority present. The meetings shall be governed by the Robert's Rules of Order. Reasonable public notice of all committee meetings shall be provided, and all such meetings shall be open to the public at all times.
- (5) *Assistance to the committee.* The committee may request information from any department or agency of the county, local, regional, state, or federal government for information or advice in the performance of its work. The Office of EBO shall be responsible for providing staffing and data needs for the EBOAC.
- (6) *Chair and Vice-Chair.* A chair and vice-chair shall be initially appointed by the County Administrator and subsequently elected by a majority of the committee and shall serve for a term of one (1) year. The duties of the chair shall be to:
- a. Call committee meetings and set the agenda for the same;
 - b. Preside at committee meetings;
 - c. Establish subcommittees, appoint subcommittee chairs, and charge subcommittees with specific tasks;
 - d. Perform other functions as the committee may assign by rule or order.
- The vice-chair shall perform the duties of the chair in the chair's absence, and such other duties as the chair may assign.

If a vacancy occurs in the office of the chair, the vice-chair shall become the chair for the unexpired term. If a vacancy occurs in the office of the vice-chair, the committee will elect another member to fill the unexpired term of the vice-chair.

- (7) *Attendance.* Members shall be automatically removed for lack of attendance. Lack of attendance is defined as failure to attend three (3) consecutive meetings or failure to attend more than two-thirds ($\frac{2}{3}$) of the meetings scheduled during a calendar year. Participation for less than three-fourths ($\frac{3}{4}$) of a meeting shall constitute lack of attendance. Members removed under this section shall not continue to serve until a new appointment is made and removal shall create a vacancy.
- (8) *Conflict of interest.* Committee members shall be governed by the applicable provisions of the Palm Beach County Ethics Resolution R-94-693, as may be amended.
- (g) *Goal Setting Committee.* The Goal Setting Committee (GSC) is to be appointed and chaired by the County Administrator or designee. The GSC shall include, at a minimum, the Director of the Office of EBO or designee, the Director of the Purchasing Department or designee, the Director of Contract Development and Control or designee, the Director of FDO or designee, the County Attorney or designee, the Director or designee of the Originating Department whose contract(s) are under consideration by the GSC (if the Originating Department is neither FDO nor Purchasing) all without duplication of designees. The GSC establishes S/M/WBE goals for the EBO Program (e.g., Annual Aspirational Goals and contract-by-contract subcontracting goals and determining which M/WBE segments are eligible for Segmented Subcontracting Goals annually) based upon Industry Categories, vendor availability, project-specific characteristics, and M/WBE utilization. The GSC also makes determinations about which APIs are to be applied to specific contracts based upon various criteria. Rather than review each solicitation the GSC may determine that a particular API is appropriate for a category of contracts or a group of contracts.
 - (1) At a minimum, the GSC shall:
 - a. Meet as often as it deems necessary to accomplish its duties as outlined in this Part, but not less than once monthly;
 - b. Formulate, recommend to the County Administrator or designee and implement additional rules and procedures for EBO Program goal-setting and other aspects of its duties in selecting and applying specific APIs to County solicitations and contracts in an efficient and effective manner; and
 - c. Monitor and support the implementation of the EBO Program.
- (h) *Support to Goal Setting Committee and EBO Advisory Committee.* The Office of EBO shall provide staff support and logistical support for the Goal Setting Committee and the EBOAC as necessary. Such support shall include, but not be limited to, scheduling, facilitating data requests, analysis, communications, and meeting logistics.

(Ord. No. [2018-021](#), § 1(Exh. A), 10-16-18)

Sec. 2-80.29. - Severability clause.

If any section, paragraph, sentence, clause, phrase or word of this EBO Ordinance, Policies, Procedures, or the application thereof, to any person or circumstance is for any reason held by a Court of competent jurisdiction to be unconstitutional, inoperative, invalid or void, such holding shall not affect the remainder of this EBO Ordinance or the application of any other provisions of this Part which can be given effect without the invalid provision or application, and to this end, all the provisions of this Part are hereby declared to be severable.

(Ord. No. [2018-021](#), § 1(Exh. A), 10-16-18)

Sec. 2-80.30. - Effective date and sunset.

This Part shall become effective January 1, 2019, and various features of the EBO Program may be phased in as soon as practicable over the course of the subsequent six (6) months at the discretion of the County Administrator. Absent amendment and/or reauthorization by the Board, this EBO Ordinance, policies and procedures shall sunset on December 31, 2023.

(Ord. No. [2018-021](#), § 1(Exh. A), 10-16-18)

Secs. 2-80.31—2-80.40. - Reserved.