

Assistant County Administrator

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>	<u>2029</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____

Is Item Included In Current Budget? Yes _____ No _____

Budget Account No.: Fund _____ Dept. _____ Unit _____ Object _____

Reporting Category _____

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

OFMB

Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
10/21/2025

Contractor(s)	Project	Contract Amount Total Contract Authorized Amount SBE Dollar Amount/Percentage of Participation Original Contract Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT A					
Miranda & Sons Environmental Inc; and Rollins, Inc.	Increase of term contract for pest, spider and rodent control services for the period of 01/29/2025 through 01/28/2026 per Master Agreement #25008.	Increased Amount: \$500,000.00 Total Contract Authorized Amount: \$795,000.00 SBE: Amount dependent upon usage Original Contract Amount: \$295,000.00	Water Utilities Department Accounting Lines: 4001-720-2410-4615 4001-720-2534-4615 4001-720-2535-4615 4001-720-2537-4615 4001-720-2584-4615 4001-720-1GUA-4615	Thelwell	

The County has encumbered \$94,392 (\$11,799/month) during the previous eight (8) months of the current twelve (12) month term contract. The Water Utilities Department requests an increase of \$500,000 over the previously authorized amount of \$295,000 for the remaining four (4) months of the current term contract, due to the discovery of spiders found in various process buildings at the water treatment plants. The contract amount for the: (i) initial twelve (12) month term was \$295,000, with \$59,003 expended. This term contract has four (4) twelve (12) month renewal options remaining. One (1) awardee is located in Palm Beach County and is a certified SBE, and one (1) awardee is located outside Palm Beach County, in the City of Pompano Beach, Florida. The original solicitation was established by a competitive solicitation process.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
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EXHIBIT B

4IMPRINT INC; AA Coins and Pins, LLC; Alert-All Corporation; AMC Promotional Products; AURIC THEOREM BG LLC; Authentic Promotions.com; Avery Products Corporation; Bay Promo, LLC; Brown & Bigelow, Inc.; Brown Brothers Consulting, Inc.; Competitive Edge, Inc.; ConceptPlus.com Inc.; Creative Mind & Design LLC; Designstogo, Inc.; DVL Enterprises, Inc.; Express Plaque Awards and Trophies LLC; Fun Express LLC; FYRE Marketing LLC; Golden Print Inc.; Haven Industries, LTD; HSA Enterprises, Inc.; Image Design Cards, Inc.; IRL Enterprises, Inc.; JPJ More 4 Less LLC; K.W.A. Group, LLC; KPA Promotions &

Increase of term contract for promotional items for the period 3/09/2021 through 3/08/2026 per Master Agreement #21016.

Increased Amount: \$179,250.00
Total Contract Authorized Amount: \$2,095,850.00
SBE: Dependent upon usage.
Original Contract Amount: \$1,916,600.00

Countywide

Thelwell

Accounting lines:
Various

Lead Department:
Parks and Recreation

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Awards Inc.; Lake Worth
Monument Co. Inc.;
Loonie Times Inc.;
MEDALLION SPORTING
GOODS; MJM Uniforms
Inc.; Nextran Corporation;
PB Marketing Group LLC;
POPNYC 1 LLC;
POSITIVE
PROMOTIONS; Roger
Cleveland Golf Co. Inc.;
ROUMAIN
INVESTMENTS LLC;
Run Systems Corp;
Runners Edge Inc.; SEP
Communications, LLC;
Sharp Marketing LLC;
Soar Promo LLC;
SPECIALITY
ADVERTISING INC.; and
Zheng Commerce LLC.

The County has encumbered \$1,531,440 (\$28,360/month) during the previous fifty-four (54) months of the current sixty (60) month term contract. The Parks and Recreation Department, as lead department, requests an increase of \$179,250.00 over the previously authorized amount of \$1,916,600 for the purchase of promotional items throughout the end of the contract term. The contract amount for the: (i) initial sixty (60) month term was \$1,142,500, which was increased to \$1,916,600, with \$1,477,783 expended. This term contract has no renewal options available. Twelve (12) awardees are located out of State. Twelve (12) awardees are located outside Palm Beach County, in the Cities of Orlando, Florida; Ft. Lauderdale, Florida; Oakland Park, Florida; Tampa, Florida; Zephyrhills, Florida; Miami Beach, Florida; Port Saint Lucie, Florida; Winter Park, Florida; Madeira Beach, Florida; Jacksonville, Florida; and Miami, Florida. Nineteen (19) awardees are located in Palm Beach County. The original solicitation was established by a competitive solicitation process.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
10/21/2025

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EXHIBIT C

Steril-Koni USA Inc.	Increase of term contract for vehicle lifts with garage and fleet maintenance equipment for the period of 04/29/2024 through 02/12/2028 per Master Agreement #200438.	Increased Amount: \$200,000.00 Total Contract Authorized Amount: \$828,000.00 SBE: \$0 Original Contract Amount: \$628,000.00	Fire Rescue and Facilities Development and Operations Accounting Lines: 1300-440-4212-6401; 5000-410-7220-6401 Lead Department: Fire Rescue	Thelwell	
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The County has encumbered \$562,074 (\$32,584/month) during the previous seventeen and one quarter (17.25) months of the current forty-five and one half (45.5) month term contract. The Fire Rescue Department, as lead department, requests an increase of \$200,000 over the previously authorized amount of \$628,000, inclusive of the Purchasing Director's ten percent (10%) authority, for the remaining twenty-eight (28) months of the current term contract, for the purchase of two (2) vehicle lifts. The contract amount for the: (i) initial forty-five and one half (45.5) month term was \$198,000, which was increased to \$628,000, with \$562,074 expended. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located out of State. This purchase is a piggyback contract from Sourcewell RFP No.121223, which expires 02/12/2028. The original solicitation was established by a competitive solicitation process.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
10/21/2025

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EXHIBIT D

Maia Lawn and
Landscape
Services, Inc.

Renewal of term contract for landscape
maintenance, north and south county,
streetscape services, for the period of
12/06/2025 through 12/05/2026 per Master
Agreement #22055C.

Contract Amount: \$829,710.00
Total Contract Authorized Amount: \$3,342,462.00
SBE: Amount dependent upon usage
Original Contract Amount: \$780,681.00

Engineering and Public
Works

Thelwell

Accounting Lines:
1201-363-R025-3401

The County has encumbered \$654,190 (\$65,419.00/month) during the previous ten (10) months of the current twelve (12) month term contract. The Engineering and Public Works Department requests \$829,710 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract to provide landscape maintenance/streetscape services for the north and south parts of the County. The contract amount for the: (i) initial twelve (12) month term was \$709,710, which was increased to \$780,681, with \$764,362 expended; (ii) first twelve (12) month renewal term was \$951,390, with \$822,711 expended; and (ii) second twelve (12) month term was \$709,710, which was increased to \$780,681, with \$654,185, expended. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located in Palm Beach County and is a certified SBE. This item was reviewed and approved for renewal by OSBD.

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EXHIBIT E

Kemira Water Solutions, Inc.	Renewal of term contract for liquid ferrous and ferric sulfate blend, including dosing equipment and monitoring services for the period of 2/8/2026 through 2/7/2027 per Master Agreement #22018D.	Contract Amount: \$1,950,000.00 Total Contract Authorized Amount: \$9,336,000.00 SBE: \$0 Original Contract Amount: \$1,812,000.00	Water Utilities Department Accounting Lines: 4001-720-2554-4615 4001-720-2582-4615 4001-720-4GUA-4615 4001-720-5GUA-4615	Thelwell	
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The County has encumbered \$1,071,616 (\$133,952/monthly) during the previous eight (8) months of the current twelve (12) month term contract. The Water Utilities Department requests \$1,950,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract for liquid ferrous and ferric sulfate blend including dosing equipment and monitoring services, to treat odors at wastewater plants and to prevent corrosion in piping. The contract amount for the: (i) initial twelve (12) month term was \$1,812,000, with \$1,596,399 expended; (ii) first twelve (12) month renewal term was \$1,812,000, with \$1,568,714 expended; (iii) second twelve (12) month renewal term was \$1,812,000, with \$1,205,762 expended; and (iv) third twelve (12) month renewal term was \$1,950,000, with \$818,102 expended. This term contract has no renewal options remaining. Awardee is located out of State. This item was reviewed and approved for renewal by OSBD.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
10/21/2025

Contractor(s)	Project	Contract Amount Total Contract Authorized Amount SBE Dollar Amount/Percentage of Participation Original Contract Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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EXHIBIT F

Alamo Group Ag Americas LLC; Alamo Group Texas LLC; Ameri-Recreational Sports LLC; Aramsco Inc.; Container Systems & Equipment Co Inc; Crimson Technology Products LLC; Crystal Tractor LLC; Doosan Bobcat North America, Inc.; EFE, Inc; Environmental Products Group Inc.; Equipmentsshare.com, Inc; Federal Contracts LLC; Kelly Tractor Co; Mckibben Powersports Inc.; Menzi USA Sales Inc; Miller Heiman Holdings LLC; Rick Croft Enterprises Inc.; Tradewinds Power Corp.; and Vermeer Southeast Sales & Service Inc.

Renewal of term contract for heavy equipment for the period of 10/1/2025 through 9/30/2026 per Master Agreement #250731A.

Contract Amount: \$13,224,607.00
Total Contract Authorized Amount: \$56,319,068.00
SBE: \$0
Original Contract Amount: \$43,094,461.00

Countywide

Thelwell

Accounting Lines:
Various

Lead Department:
Facilities Development and
Operations

The County has encumbered \$10,174,941 (\$484,521/month) during the previous twenty-one (21) month term contract. The Facilities Development and Operations Department, as lead department, requests \$13,224,607 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract for the purchase of heavy equipment, with a retroactive start date of 10/01/2025. The contract amount for the: (i) initial twenty-one (21) month term was \$42,164,373, which was increased to \$43,094,461, with \$8,490,678 expended. This term contract has no renewal

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
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10/21/2025

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options remaining. Four (4) awardees are located in Palm Beach County, twelve (12) awardees are located outside of Palm Beach County, in the Cities of Gainesville, Sebring, Miami, Apopka, Lakeland, Fort Pierce, Lake Wales, Tampa and Daytona Beach, Florida and three (3) awardees are located out of State. This purchase is a piggyback contract from the Florida Sheriffs Association Cooperative Purchasing Program Contract #FSA23EQU21.0, which expires 9/30/2026. This item was reviewed and approved for renewal by OSBD.

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<u>EXHIBIT G</u>				Thelwell	
Standard Insurance Company dba The Standard	Renewal of term contract for long-term and short-term disability insurance for the period of 1/1/2026 through 12/31/2026 per Master Agreement #21057B.	Contract Amount: \$1,200,000.00 Total Contract Authorized Amount: \$5,370,700.00 SBE: \$0 Original Contract Amount: \$3,000,000.00	Risk Management Accounting Lines: 7001-2290-0124 7001-2290-0123 7001-2290-0330 7001-2290-0335 7001-2295-0124 7001-2295-0123		

The County has encumbered \$783,896 (\$97,987/month) during the previous eight (8) months of the current twelve (12) month term contract. The Risk Management Department requests \$1,200,000 to meet the County’s requirements through the expiration of this new twelve (12) month renewal term contract for long-term and short-term disability insurance. The contract amount for the: (i) initial twelve (12) month term was \$3,000,000, with \$2,970,499 expended; and (ii) first twelve (12) month renewal term was \$1,125,000, which was increased to \$1,170,700, with \$783,899 expended. This term contract has no renewal options remaining. Awardee is located out of State. This item was reviewed and approved for renewal by OSBD.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
10/21/2025

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EXHIBIT H PetData, Inc.	Renewal of term contract for animal licensing services for the period of 10/01/2025 through 9/30/2027 per Master Agreement #500678A.	Contract Amount: \$720,000.00 Total Contract Authorized Amount: \$1,440,000.00 SBE: \$0 Original Contract Amount: \$720,000.00	Public Safety Accounting Lines: 0001-660-2200-3401	Thelwell	

The County has encumbered \$45,648 (\$5,072/month) during the previous nine (9) month term contract. The Public Safety Department requests \$720,000 to meet the County’s requirements through the expiration of this twenty-four (24) month renewal term contract for animal licensing services, with a retroactive start date of 10/01/2025. The contract amount for the: (i) initial nine (9) month term was \$720,000, with \$0 expended. This purchase is a piggyback contract from Alachua County, Contract No. 13861, which expires on 9/30/2027. This term contract has one (1) renewal option remaining. Awardee is located out of State. This item was reviewed and approved for renewal by OSBD.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
10/21/2025

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<u>EXHIBIT I</u>					
Coonerty's Sole Mates, Inc. dba Red Wing Shoe Store	Renewal of term contract for safety footwear for the period of 10/01/2025 through 9/30/2026 per Master Agreement #200445A.	Contract Amount: \$412,550.00 Total Contract Authorized Amount: \$1,026,050.00 SBE: \$0 Original Contract Amount: \$613,500.00	Countywide Accounting Lines: Various Lead Department: Risk Management	Thelwell	

The County has encumbered \$208,040 (\$26,005/month) during the previous eight (8) month term contract. The Risk Management Department, as lead department, requests \$412,550 to meet the County's requirements through the expiration of this twelve (12) month renewal term contract for safety footwear, with a retroactive start date of 10/01/2025. The contract amount for the: (i) initial eight (8) month term was \$610,000, which was increased to \$613,500, with \$189,685 expended. This purchase is a piggyback contract from Pasco County, Contract No. IFB-CA-187, which expires on 9/30/2026. This term contract has one (1) renewal option remaining. Awardee is located in Palm Beach County and is a certified SBE. This item was reviewed and approved for renewal by OSBD.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
10/21/2025

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EXHIBIT J

Caring For Seniors, Inc.;
Creative Solutions
Companion Care Service
LLC; CSI Private Duty
Services Inc.; Devine Care
Plus, LLC; Home Health
Care Resources Corp; JN
Nursing Registry, Inc.;
Mega Nursing Services
Inc; Quality Family Care
LLC; Senior Care
Navigator Group; Southern
Home Care Services, Inc.;
Tri-County Homecare of
Florida, Inc.; and White
Glove Community Care of
Florida, Inc.

Renewal of term contract for pre-
qualification of providers for in-home
services for the period of 10/01/2025
through 09/30/2026 per Master Agreement
#F23083B.

Contract Amount: \$7,351,368.00
Total Contract Authorized Amount: \$21,839,986.00
SBE: \$0
Original Contract Amount: \$7,137,250.00

Community Services

Accounting Lines:
1006-144-1443-3401
1006-144-1457-3401
1006-144-1461-3401
1006-144-1472-3401
1006-144-1481-3401

Thelwell

The County has encumbered \$6,287,480.40 (\$523,956.70/month) during the previous twelve (12) month term contract. The Community Services Department requests \$7,351,368 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract for in-home services. The contract amount for the: (i) initial twelve (12) month term was \$7,137,250, with \$5,954,343 expended; and (ii) first twelve (12) month renewal term was \$7,351,368, with \$6,379,378 expended. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. This federally funded contract is exempt from the EBO Ordinance.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
10/21/2025

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<u>EXHIBIT K</u>					
ADAPCO, LLC dba AZELIS; and ES OPCO USA LLC dba VESERIS	Renewal of term contract for larvicide and insect growth regulator for the period of 10/22/2025 through 10/21/2026 per Master Agreement #24078A.	Contract Amount: \$600,000.00 Total Contract Authorized Amount: \$1,200,000.00 SBE: \$0 Original Contract Amount: \$600,000.00	Environmental Resources Management Accounting Lines: 0001-380-3241-5207	Thelwell	

The County has encumbered \$24,024 (\$2,184/month) during the previous eleven (11) months of the current twelve (12) month term contract. The Environmental Resources Management Department requests \$600,000 to meet the County’s requirements through the expiration of this new twelve (12) month renewal term contract for the purchase and delivery of larvicide and insect growth regulator throughout Palm Beach County. The contract amount for the: (i) initial twelve (12) month term was \$600,000, with \$24,024 expended. This term contract has three (3) twelve (12) month renewal options remaining. One (1) awardee is located in Palm Beach County, and one (1) awardee is located outside Palm Beach County, in the City of Lake Mary, Florida. This item was reviewed and approved for renewal by OSBD.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
10/21/2025

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EXHIBIT L Mac Papers, LLC; New term contract for press room supplies Contract Amount: \$500,000.00 and Mark Andy, Inc. for the period of 11/01/2025 through SBE: \$0 dba Mark Andy Print 10/31/2030 per Master Agreement Products #25056.				Thelwell	
			Public Affairs		
			Accounting Lines:		
			0001-640-6440-5101		
			0001-640-6440-5201		

The County has encumbered \$431,481.74 (\$7,344.37/month) during the previous fifty-eight and three quarter (58.75) months of the current sixty (60) month term contract. The Public Affairs Department requests \$500,000 to meet the County's requirements through the expiration of this new sixty (60) month term contract for press room supplies, on an as needed basis. Pre-qualification contracts allow for the addition of new vendors during the full term of the term contract. This term contract has no renewal options. Additionally, approval is requested to add vendors that may become pre-qualified during the term of the contract. One (1) awardee(s) is located outside of Palm Beach County in the City of Hialeah, Florida, and one (1) awardee is located out of State. This item was reviewed by the OSBD and a Waiver of API Requirements was approved.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
10/21/2025

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EXHIBIT M					
Remix Software, Inc.	New term contract for remix software annual license agreement for the period of 08/01/2025 through 07/31/2027 per Master Agreement #SS250122.	Contract Amount: \$218,700.00 SBE: \$0	Palm Tran Accounting Lines: 1340-540-5130-5401	Thelwell	

The County has encumbered \$65,500.00 (\$5,458.33/month) during the previous twelve (12) month term contract. The Palm Tran Department requests \$218,700 to meet the County's requirements through the expiration of this new twenty-four (24) month term contract. The Agreement contains limitation of liability provisions that differs from that adopted for use by the County under PPM #CW-F-049. The Risk Management Department and County Attorney's office have reviewed the limitation of liability for this Agreement and advised staff accordingly. Remix is not liable for any indirect, consequential, exemplary, special, incidental or punitive damages relating to the Agreement. Additionally, Remix's liability shall not exceed \$300,000. Given the type of services being performed under this Agreement, staff is recommending Board approval. This term contract has three (3) twelve (12) month renewal options available. Awardee is located out of State. This is a sole source provider who is not a certified SBE. This sole source contract is exempt from the EBO Ordinance.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
10/21/2025

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EXHIBIT N					
United Freight Services dba United Land Services; and East Coast Industries Corp.	New term contract for tree removal services for the period of 10/21/2025 through 10/20/2026 per Master Agreement #25013.	Contract Amount: \$341,000.00 SBE: \$0	Countywide Accounting Lines: Various Lead Department: Parks and Recreation	Thelwell	

The County has encumbered \$346,227 (\$16,487/month) during the previous twenty-one (21) month term contract. The Parks and Recreation Department, as lead department, requests \$341,000 to meet the County's requirements through the expiration of this new twelve (12) month term contract for tree removal services. This term contract has four (4) twelve (12) month renewal options available. Awardee is located outside of Palm Beach County, in the City of Stuart, Florida. The original contract was established by a competitive solicitation process.

TOTAL AMOUNT OF ALL AWARDS: \$28,227,185.00