

**PALM BEACH COUNTY  
BOARD OF COUNTY COMMISSIONERS**

**AGENDA ITEM SUMMARY**

Meeting Date:	February 3, 2026	[X] Consent	[ ] Regular
		[ ] Workshop	[ ] Public Hearing
<hr/>			
Department:	Fire Rescue		
<hr/>			

**I. EXECUTIVE BRIEF**

**Motion and Title: Staff recommends motion to:**



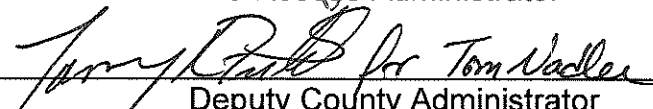
- A) ratify** a 2026-2027 EMS Matching Grant application electronically submitted to the Florida Department of Health (FDOH) on November 24, 2025, requesting \$74,567.06 to fund the purchase of simulation training devices; and
- B) ratify** the designation of the County Administrator, or designee (Fire Rescue Administrator or Fire Rescue Finance Director), to act as the County's representative for the purpose of electronically signing and submitting the 2026-2027 EMS Matching Grant application via the FDOH website; and
- C) delegate authority** to the County Administrator, or designee, to accept, approve, execute and submit, electronically or otherwise, on County's behalf the grant award, representations, certifications, acknowledgments, assurances, standard forms and documents, reimbursement requests, amendments, time frame changes, and other necessary documents, that do not substantially change the general scope of terms and conditions of the grant.

**SUMMARY:** The EMS Matching grant is a grant from the FDOH, Bureau of EMS. The grant application requests \$74,567.06 for the purchase of simulation training devices for each field EMS Captain and Trauma Hawk, with the purpose of enhancing the training of field personnel. The total project cost identified in the grant application is \$99,422.75 **The required match for this grant is \$24,855.69 (25% of the project amount)** which will be funded from Fire Rescue's contingency reserve. **Countywide (SB)**

**Background and Justification:** Pursuant to Florida Statutes, Chapter 401, Part II, the FL-EMS Department has established an Emergency Medical Services Trust Fund consisting of a portion of every municipal and county moving violations including DUI convictions. Forty percent of the monies must be used for making matching grants to local agencies, municipalities, emergency medical services organizations, and youth athletic organizations for the purpose of conducting research, increasing existing levels of emergency medical services, evaluation, community education, injury-prevention programs, and training in cardiopulmonary resuscitation and other lifesaving and first aid techniques.

**Attachment:**

- 1. EMS Matching Grant Application
- 2. Emergency Grant Memo

Recommended by:		1-7-2026	
	Assistant Fire Chief	Date	
Approved by:		1-7-2026	
	Fire Rescue Administrator	Date	
Approved by:		1-13-26	
	Deputy County Administrator	Date	

## II. FISCAL IMPACT ANALYSIS

### A. Five Year Summary of Fiscal Impact:

Fiscal Years	2026	2027	2028	2029	2030
Capital Expenditures	\$99,423	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	(\$74,567)	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	*\$24,856	_____	_____	_____	_____
# ADDITIONAL FTE POSITIONS (Cumulative)	_____	_____	_____	_____	_____

Is Item Included in Current Budget? Yes \_\_\_\_ No X  
Does this item include the use of Federal Funds? Yes \_\_\_\_ No X  
Does this item include the use of State Funds? Yes X No \_\_\_\_

Budget Account No.: Fund 1300 Dept 440 Unit 4243 Rev Source 3429 /Obj 6401

### B. Recommended Sources of Funds/Summary of Fiscal Impact:

\* There is no fiscal impact at this item. Should the grant be awarded, a budget amendment will be brought to the Board for approval. The funding sources for the required match of \$24,856 will be from the Fire Rescue MSTU (Fund 1300).

C. Departmental Fiscal Review: Deena Magiemi 1/6/26

## III. REVIEW COMMENTS

### A. OFMB Fiscal and/or Contract Development and Control Comments:

Lucy Math 1/8/2026  
OFMB  
MD 1/8 AMF 1/8

Brandy Mac 1/12/26  
Contract Development and Control  
26 1.12.26

### B. Legal Sufficiency

Rae Bur 1/12/25  
Assistant County Attorney

### C. Other Department Review:

\_\_\_\_\_  
Department Director

(THIS SUMMARY IS NOT TO BE USED AS A BASIS FOR PAYMENT.)

You are currently viewing an existing entry.



2026-27 EMS Matching Grant Proposal

Florida Department of Health - Bureau of Emergency Medical Oversight

EMS Matching Grant Proposal

Applicants **MUST** fill out all sections of the proposal to be accepted for review.

**PROPOSALS DUE NOVEMBER 30, 2025 AT 11:59 EST.**

**Note:** If a section does not apply to your eligibility group as defined in Section 401.113, Florida Statute (F.S.), you may simply proceed to the next applicable section. A save function is available within the portal, allowing you to draft your proposal and return to complete it within 30 days of the original creation date.

An **individual proposal must be submitted for every project**. We do not impose a limit on the quantity of proposals an agency may submit.

All rural eligible applicants will be considered for the 25% matching grant category if they are not awarded pursuant to section 401.113, (2)(b), F.S.

Type of Matching Grant Requested

Rural

☒ Urban

Organization Information

The following organizations may submit an application pursuant to 401.113(b) F.S., local agencies, municipalities, emergency medical services organizations, and youth athletic organizations.

1. Organization Name

Palm Beach County (Fire Rescue)

Federal Tax ID Number (Nine Digit Number)

VF596000785

3 Digit Sequence Code

173

2. Grant Signer

The applicant signatory who has authority to sign contracts, grants, and other legal documents.

Name

Lauren Magierowski

Position Title

Finance Director- Fire Rescue

Address

405 Pike Road

City

West Palm Beach

State

Florida

Zip Code

33411

County

Palm Beach County

Telephone

+1 561-616-7021



E-Mail Address

LMagierowski@pbc.gov

3. Contact Person

The individual with direct knowledge of the project on a day-to-day basis and the responsibility for the implementation of the grant activities. This person may sign project reports and may request project changes. The signer and the contact person may be the same. The contact person may also sign and submit the proposal.

Name

Lauren Magierowski

Position Title

Finance Director- Fire Rescue

Address

405 Pike Road

City

West Palm Beach

State

Florida

Zip Code

33411

County

Palm Beach County

Telephone

+1 561-616-7021



E-Mail Address

LMagierowski@pbc.gov

4. Type of Eligible Entity

- ☒ Local EMS Agency (Government Entities)

☐ EMS Organizations (Pursuant to 401.107(3))
- Municipalities (Police, Volunteer agencies, etc.)

Youth Athletic Organizations (Pursuant to 401.107(6))

5. Legal Status of Applicant Organization (Select only one response)

- Private Not for Profit [Attach documentation-501(c)(3)]

Private for Profit
- City/Municipality/Town/Village

☒ County
- State

Other (specify):

Other

6. EMS License Number (If Applicable)

5013

Type of Service

- Transport
- Non-Transport
- ☒ Both

7. Number of permitted vehicles by type (If Applicable)

Duel (ALS & BLS)

BLS Transport

ALS Non-Transport

95

ALS Transport

84

8. Number of Stations (If Applicable)

51

9. Number of fully equipped and staffed units available for service during the following

Daytime Hours

131

**Nighttime Hours**

131

**10. Call Volume (Fire/EMS)**

**911 Transports**

83,552

**911 Non-Transports**

48,353

**Interfacility Transports**

140

**Other (If Applicable)**

24,621

**11. Call Volume (Other Organizations)**

**Medical Aid Rendered**

**12. Population and County Demographics**

**County Square Miles**

1,976

**Service Area Square Miles**

1,769

**Full Time Resident Population**

976,900

**Seasonal Population**

Approx. 1,074,590

**13. Medical Director of Licensed EMS Provider**

If this project is approved, I attest that I will affirm my authority and responsibility for the use of all medical equipment and/or the provision of all EMS education in this project.

☒ I attest that this project is not a duplication of efforts that has been submitted in prior years.

**Name of Medical Director**

Kenneth A. Scheppke, MD

**EMS Agency Affiliation**

Palm Beach County Fire Rescue

**Choose ONE of the following outcomes that match your project and answer below.**

**A. Outcome For Projects That Provide or Effect Direct Services To Emergency Victims:** This may include vehicles, medical and rescue equipment, communications, navigation, dispatch, and all other things that impact upon on-site treatment, rescue, and benefit of emergency victims at the emergency scene. A) Quantify what the situation has been in the most recent 12 months for which you have data (include the dates). The strongest data will include numbers of deaths and injuries during this time. B) In the 12 months after this project's resources are on-line, estimate what the numbers you provided under the preceding "(A)" should become. C) Justify and explain how you derived the numbers in (A) and (B), above. D) What other outcome of this project do you expect? Be quantitative and explain the derivation of your figures. E) How does this integrate into your agency's five-year plan?

**B. Outcome For Training Projects:** This includes training of all types for the public, first responders, law enforcement personnel, EMS, and other healthcare staff: A) How many people received the training this project proposes in the most recent 12-month time period for which you have data (include the dates). B) How many people do you estimate will successfully complete this training in the 12 months after training begins? C) If this training is designed to have an impact on injuries, deaths, or other emergency victim data, provide the impact data for the 12 months before the training and project what the data should be in the 12 months after the training. D) Explain the derivation of all figures. E) How does this integrate into your agency's five-year plan?

**C. Outcome For Other Projects:** This includes quality assurance, management, administrative, and other. Provide numeric data in your responses, if possible, that bear directly upon the project and emergency victim deaths, injuries, and/or other data. Include the following. A) What has the situation been in the most recent 12 months for which you have data (include the dates)? B) What will the situation be in the 12 months after the project services are on-line? C) If this project is designed to have an impact on injuries, deaths, or other emergency victim data, provide the impact data for the 12 months before the project and what the data should be in the 12 months after the project. D) Explain the derivation of all numbers. E) How does this integrate into your agency's five-year plan?

**D. Outcome for Research and Evaluation Justification Summary:** A) Justify the need for this project as it relates to EMS. B) Identify (1) location and (2) population to which this research pertains. C) Among population identified in 14 (B) above, specify a past time frame, and provide the number of deaths, injuries, or other adverse conditions during this time that you estimate the practical application of this research will reduce (or positive effect that it will increase). D) (1) Provide the expected numeric change when the anticipated findings of this project are placed into practical use. (2) Explain the basis for your estimates. E) State your hypothesis. F) Provide the method and design for this project. G) Attach any questionnaires or involved documents that will be used. H) If human or other living subjects are involved in this research, provide documentation that you will comply with all applicable federal and state laws regarding research subjects. I) Describe how you will collect and analyze the data.

B. Outcome For Training Projects:

A) In the most recent 12 months, Palm Beach County Fire Rescue (PBCFR) medically trained more than 1,600 operational personnel, including paramedics, EMTs, and Trauma Hawk aeromedical staff, through required continuing education and competency-based instruction. PBCFR began incorporating simulation-based medical training during this period after acquiring ten (10) REALiTi 360 Plus units in July 2025. Since implementation, the simulation based medical training systems have been used in four structured programs: a three-day Train-the-Trainer course for 44 instructors, Paramedic Development Class #30 (33 students), Recruit Class #95 (33 students), and Paramedic Development Class #31 (15 students). Each class used the REALiTi 360 Plus system for scenario-based practice and testing. In total, 125 personnel received simulation-based medical training using the REALiTi 360 Plus platform in the most recent 12 months.

B) In the 12 months following the deployment of the REALiTi 360 Plus Simulation Training System, PBCFR estimates that all 1,600 operational personnel will be trained using this technology. The system will be implemented across all

Required Documentation

Please download the templates below and complete the required fields.

Budget and Timeline Template

[Matching Grant Timeline and Budget.xlsm](#)

Required Questions Template

[EMS Matching Grant Questions.pdf](#)

Budget and Timeline Upload (Required)

[Matching Grant Timeline and Budget \(1\).xlsm](#)

Questions Upload (Required)

[Justification & Statutory Consideration Summary Revised 11\\_6 - Im11-12 FINAL 11.12 AM 11.14 Co...](#)

Scan and Upload ALL Quotes Obtained for Purchases.

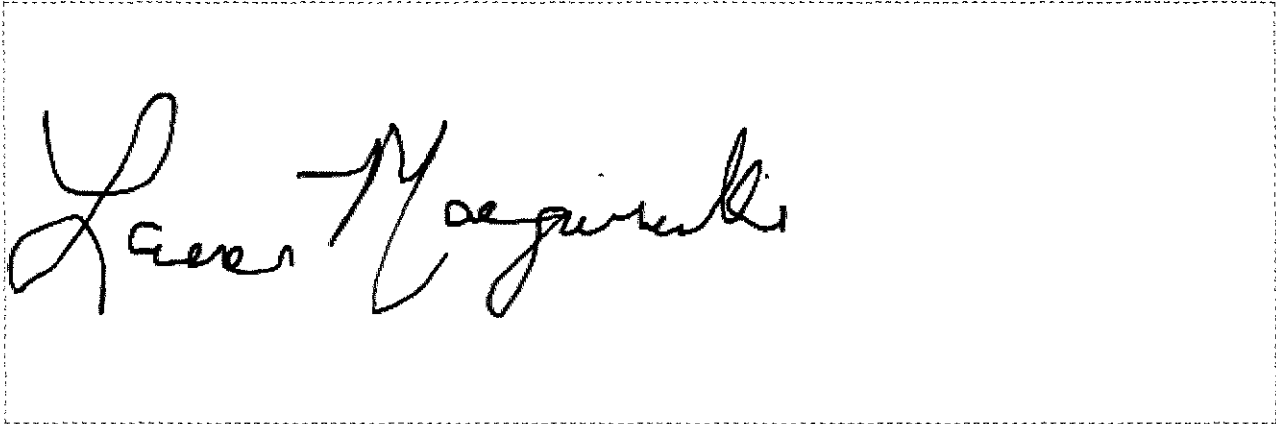
**Important:** A minimum of **three (3) quotes per item requested** is required for submission, approval, and review. Applications that do not include three quotes per item will be considered **incomplete**. All quotes must be scanned and uploaded as a **single document** for review.

[Palm Beach County Fire Rescue REALiTi - Discount + Updated Delivery Date.pdf](#)

Signature

I am aware that any omissions, falsification, misstatements, or misrepresentations in this application may disqualify me for this grant and, if funded, may be grounds for termination at a later date. I understand that any information I give may be investigated as allowed by law. I certify that to the best of my knowledge and belief all of the statements contained herein and, on any attachments, are true, correct, complete, and made in good faith.





Signed - *Clear Signature* to sign again.

**Additional Comments or Questions**

Simulation devices are Sole Sourced, therefore three quotes were not produced.

**Additional Attachment (Optional)**

[3B Sole Source-REALITi.pdf](#)

**Additional Attachment (Optional)**

Choose File    No file chosen

**Additional Attachment (Optional)**

Choose File    No file chosen

**Additional Attachment (Optional)**

Choose File    No file chosen

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## **B. Outcome For Training Projects**

**A.** In the most recent 12 months, Palm Beach County Fire Rescue (PBCFR) medically trained more than 1,600 operational personnel, including paramedics, EMTs, and Trauma Hawk aeromedical staff, through required continuing education and competency-based instruction. PBCFR began incorporating simulation-based medical training during this period after acquiring ten (10) REALiTi 360 Plus units in July 2025. Since implementation, the simulation based medical training systems have been used in four structured programs: a three-day Train-the-Trainer course for 44 instructors, Paramedic Development Class #30 (33 students), Recruit Class #95 (33 students), and Paramedic Development Class #31 (15 students). Each class used the REALiTi 360 Plus system for scenario-based practice and testing. In total, 125 personnel received simulation-based medical training using the REALiTi 360 Plus platform in the most recent 12 months.

**B.** In the 12 months following the deployment of the REALiTi 360 Plus Simulation Training System, PBCFR estimates that all 1,600 operational personnel will be trained using this technology. The system will be implemented across all ten EMS Captain response vehicles and one at Trauma Hawk Aero-medical Facility, enabling consistent, hands-on simulation for every shift and Battalion. Each employee will complete at least two structured simulation evolutions annually, integrated into quarterly continuing education and Quality Assurance (QA)/Quality Improvement (QI) training cycles. This ensures every operational member receives practical exposure to high- and low-frequency medical emergencies in realistic, monitor-driven environments.

**C.** This project will have a direct, measurable impact on clinical performance and patient outcomes. Baseline FY 2025 data indicates that PBCFR responded to 131,905 EMS calls, including high volumes of cardiac, respiratory, and trauma emergencies (Palm Beach County Fire Rescue, 2025). Implementation of REALTi 360 Plus will support the following: Improved accuracy in cardiac rhythm recognition and treatment selection, reducing delays in defibrillation and medication administration. We expect a 10–15% projected improvement in first-pass airway success rates through repetitive, high-fidelity scenario practice. We can also expect a reduction in monitor transition errors during the upcoming conversion from Lifepak 15 to Lifepak 35 or ZOLL X-Series Expedition monitors. Lastly, a decreased level of out-of-service time for training, as Captains can perform simulation sessions in-station or in the field without removing personnel from service.

**D.**

1) 1600 operational personnel figure based on FY 2026 Fact Sheet (Palm Beach County Fire Rescue, 2026)

2) EMS call volume (131,905) derived from the PBCFR FY 2026 Fact Sheet (Palm Beach County Fire Rescue, 2025).

3) Projected 10–15% performance improvement based on comparative data from simulation-based training literature (Elendu, C. et al., 2024) and historical quality assurance/quality improvement results from airway and cardiac arrest reviews.

4) Training reach and completion calculated from current CME participation records and proposed quarterly simulation cycles for all field units.

E. This initiative directly aligns with PBCFR's strategic objectives to enhance clinical performance and standardize EMS training through advanced technology and continuous field evaluation within the next five (5) years. PBCFR will prepare personnel for upcoming equipment modernization, ensuring a seamless transition between cardiac monitor platforms (Lifepak 15 to Lifepak 35 or ZOLL X-Series Expedition). We will also reduce operational downtime by decentralizing training to the Battalion level through portable simulation systems. Using the simulation devices we will leverage data-driven training metrics to improve patient outcomes, reduce medical errors, and maintain compliance with Florida requirements. The goal is to sustain excellence in patient care delivery across all 51 stations serving approximately 976,900 full-time residents (and over 1 million seasonally). Ultimately, by incorporating the REALITi 360 Plus Training System into daily training operations, PBCFR will build a modern, efficient, and outcome-focused EMS education model that ensures every responder is trained to the highest clinical and operational standards.





## **Justification Summary**

**A.** In fiscal year 2025, Palm Beach County Fire Rescue (PBCFR) responded to over 156,000 emergency calls with 131,905 of those being EMS-related. As one of Florida's largest fire rescue agencies, PBCFR's EMS Captains play a vital role in maintaining operational readiness, ensuring clinical excellence, and mentoring field personnel across 51 stations and 1,769 square land miles. In 2025, PBCFR implemented 10 REALiTi 360 Plus simulation systems for its Recruit Academy and Paramedic Development programs. These devices quickly proved essential for delivering realistic, hands-on training that improves clinical decision-making, communication, and confidence during complex emergency scenarios. However, use remains confined to a centralized training site- PBCFR Headquarters. Frontline EMS Captains and field personnel currently lack portable, high-fidelity tools for in-station or on-scene post call education, limiting consistent, real-time reinforcement of skills during duty hours.

**B.** Currently, EMS training within PBCFR is conducted through sessions at Fire-Rescue Headquarters facility and at Battalion station headquarters where EMS Captains are assigned. While these programs are comprehensive, they rely on classroom-based instruction and no access to detailed, on-the-go simulation labs. Field crews receive periodic evaluations, but Captains lack the technology to simulate monitor readings, rhythm changes, or dynamic patient conditions during in-station or post EMS call instruction. To minimize service disruption, EMS Captains often travel directly to fire stations to conduct skill refreshers and scenario reviews. However, without interactive simulation tools, these sessions cannot replicate the stress, timing, or realism of actual

patient encounters- particularly in complex events such as STEMIs, adult arrests, pediatric arrests, trauma resuscitations, and advanced airway interventions.

**C.** Palm Beach County Fire Rescue proposes purchasing eleven (11) additional REALITi 360 Plus simulation systems, ten (10) for EMS Captain response vehicles and one (1) for the Trauma Hawk Aero-medical Facility to enhance flight-medicine and joint-training operations. This expansion builds on the proven success of the newly implemented paramedic academy level program by extending simulation capabilities directly into the field. Each EMS Captain will integrate REALITi 360 Plus into quarterly continuing-education sessions, quality assurance and quality improvement (QA/QI) reviews, and spontaneous field drills, allowing on-duty personnel to participate in realistic, scenario-based simulations without leaving service. The REALITi 360 Plus platform is fully compatible with multiple cardiac monitor models, including Lifepak 15, Lifepak 35, and ZOLL X-Series Expedition, which supports the department's upcoming monitor-replacement initiative. This compatibility ensures a seamless transition between monitor platforms, reduces out-of-service training time, and maintains operational consistency during the modernization process. By deploying these systems, PBCFR will standardize field training, unify simulation practices between ground and air divisions, and further improve clinical decision-making and patient outcomes across the entire county.

**D.** This initiative will serve unincorporated Palm Beach County, Florida and the 19 municipalities we serve— a diverse region covering approximately 1,769 square miles, home to approximately 976,900 residents with a seasonal increase to over 1,000,000. The county includes densely populated coastal communities, rural agricultural zones near Lake Okeechobee, and high-risk transportation corridors. PBCFR provides advanced life support (ALS) coverage through 51 fire



stations across 9 battalions and 2 aero-medical helicopters, ensuring continuous service to all residents and visitors. The proposed REALITi 360 Plus systems will be distributed to 10 Battalion EMS Captains and 1 to PBCFR Trauma Hawk Aero-medical Facility, ensuring comprehensive geographic and operational coverage across all response districts.

**E. 1. Palm Beach County Fire Rescue. FY 2026 Fact Sheet: EMS Call and Territory Response**

<https://discover.pbc.gov/pbcfr/PDF/Fact%20Sheet%20FY2026.pdf>.

2. Elundu, C., Arnold, R., & O'Donnell, C. (2024). A randomized controlled trial of the effectiveness of simulated patient monitors for paramedic training. BMC Medical Education, 24(1), <https://pmc.ncbi.nlm.nih.gov/articles/PMC11224887/>

3. iSimulate. (2025). Realiti-Plus: High-fidelity patient simulation system [Product literature]. iSimulate. Retrieved November 4, 2025, from <https://www.isimulate.com/realiti360>

**F.** This proposal does not duplicate any previous PBCFR project funded through the Florida EMS Matching Grant or any other grant programs. This initiative represents an effort to expand and modernize field-based EMS training through realistic simulation technology.

## **Statutory Considerations and Criteria**

- A.** Palm Beach County Fire Rescue serves a permanent population of approximately 976,900 residents, which increases seasonally to over 1,000,000. The department provides Advanced Life Support (ALS) and Emergency Medical Services (EMS) coverage across 1,769 square miles through 51 stations. The department responds to over 156,000 emergency calls annually, including 131,905 EMS incidents (Palm Beach County Fire Rescue, FY 2025). This project directly benefits the entire county population by enhancing the preparedness, competency, and decision-making skills of paramedics and EMTs who serve on the front lines of patient care. The REALITi 360 Plus simulation system allows field personnel to train in realistic, high-pressure environments, ensuring that clinical interventions remain accurate, timely, and consistent with best practices. The improved readiness of responders directly translates to higher quality prehospital care and improved outcomes for cardiac, trauma, and pediatric patients across Palm Beach County.
- B.** This project supports compliance with Florida Statute and Florida Administrative Code, which mandate that all emergency medical personnel maintain competency in the delivery of prehospital care consistent with the Florida EMS and National EMS Standards. By providing realistic simulation tools, EMS Captains can ensure that all personnel meet or exceed these standards in areas such as cardiac arrest management, airway control, and advanced life support procedures. Training scenarios will align with PBCFR, American Heart Association Guidelines (2020 Update), and state-approved EMS continuing education requirements, ensuring legal and clinical compliance.
- C.** While this project does not directly add new medical equipment to emergency vehicles, it ensures that all personnel assigned to ALS units are proficient in the operation and

interpretation of equipment required under Florida Law, including cardiac monitors/defibrillators, capnography, and vital sign monitoring devices.

The REALiTi 360 Plus simulation environment replicates these devices in detail, allowing staff to train on accurate representations of the equipment found in the field. This guarantees that responders maintain proficiency with the full suite of state-mandated EMS tools, supporting operational readiness and regulatory compliance.

**D.** PBCFR maintains a robust, interoperable communications network linking all EMS units, Battalion headquarters, and receiving hospitals across the county. The REALiTi 360 Plus simulation system will enhance communication training by allowing EMS Captains to integrate realistic communication components into simulated incidents.

This includes simulated telemetry, verbal reporting to hospitals, and coordination with dispatch or incident command during dynamic medical events. By mirroring real-world communication workflows, the project reinforces compliance with Florida Statute and department rules requiring direct, reliable communication between EMS field units and medical facilities.

**E.**

1. This project strengthens EMS delivery throughout the county by standardizing field training across all nine (9) battalions within PBCFR. It ensures consistent, high-quality clinical performance throughout the entire jurisdiction, regardless of geographic or demographic differences. The training model can also be shared regionally through automatic-aid and mutual-aid partners, supporting interoperability and regional preparedness.
2. The program enhances coordination within PBCFR by providing identical simulation capabilities to each EMS Captain, promoting uniformity in training methods, patient assessment, and intervention standards. This consistency reinforces system-wide cohesion and supports the department's integrated service delivery model.
3. Through realistic communication scenarios, this project also promotes stronger coordination among EMS, fire suppression, and law enforcement operations. Simulated exercises can incorporate cross-discipline communication drills to improve interoperability and situational awareness during mass-casualty incidents, multi-agency responses, and special operations. This directly supports state objectives for integrated emergency response systems.



**3B Scientific**  
WORLDWIDE GROUP OF COMPANIES

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**American 3B Scientific, LP**

2189 Flintstone Drive  
Suite O  
Tucker, GA 30084  
United States  
1-888-326-6335

**Quote: SQ2533630**

Date: 11/4/2025  
Expiration Date: 3/31/2026

**Account#**  
**C904555 Palm Beach County Fire Rescue**

**Bill To:**  
Palm Beach County Fire Rescue  
405 Pike Road  
West Palm Beach, FL 33411  
United States

**PO#:** RFQ Anthony Martinez

**Sales Representative**  
Amanda Miller  
[Amanda.Miller@3BScientific.com](mailto:Amanda.Miller@3BScientific.com)  
(941) 807-1285

**Ship To:**  
Palm Beach County Fire Rescue  
405 Pike Road  
West Palm Beach, FL 33411  
United States

**Shipping Terms:**  
FOB Atlanta

SN	Item No.	Product Details	Quantity	Est. Ship Date	List Price	Unit Price	Extended Amount
1	1022815	REALITi Plus - REALITi with 1 Premium Screen & Hardware Kit / Full License  Includes:  8000954 REALITi Plus Software 1022785 Simulation Bag (Hardcase Kit) 1022819 USB-C HUB 1022734 WiFi Router 1022735 USB0C Powerbank 1022826 Monitor-Tablet (large iPad) 1022737 Controller/Chart - Tablet 1022757 Accessory Bag 8000983 Configuration Standard - Kit	11	11/28/2025	\$9,495.00	\$9020.25	\$99,222.75
2		FREIGHT CHARGES	1	11/28/2025	\$0.00	\$200.00	\$200.00
Sub Total							\$99,422.75
Tax							\$0.00
Grand Total							\$99,422.75



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**American 3B Scientific, LP**

2189 Flintstone Drive  
Suite O  
Tucker, GA 30084  
United States  
1-888-326-6335

**Quote: SQ2533630**

**Date: 11/4/2025**

**Expiration Date: 3/31/2026**

This offer is subject to final confirmation, and the following stipulations must be observed prior to the remittance of funds, and prior to shipment.

1. **Validity:** Prices valid until 3/31/2026
2. **Price and Quantities:** The stated prices are calculated on the basis of the requested quantities of all products mentioned and can differ if partial orders are taken.
3. **Acceptable Terms of Payment:** By wire transfer (T/T) of funds in advance to our bank account, by credit card, COD or direct debit.  
**Bank Account Information:**  
Bank of America, 600 Peachtree St. NE., Atlanta, GA. 30308, USA  
Account No: 4451283595  
Domestic Wire Routing No.: 026009593  
ACH/EFT Routing No.: 111000012  
International Wires Swift Code: BOFAUS3N (USD) BOFAUS65 (Foreign Currency)
4. **Legalization:** If legalization is required, the cost will be charged to the purchaser.
5. **Delivery Terms:** FOB Atlanta
6. **Packing and Packaging:** Goods are supplied in 3B customary export packing and packaging. Extra packing/packing requirements are to be negotiated and are subject to additional charges.
7. **Delivery Time:** Approximately 6 weeks after receipt of confirmed, irrevocable order. Delivery time is quoted on the basis of an up-to-date production schedule and is therefore subject to change.
8. **Product Alteration:** 3B Scientific reserves the right to make minor alterations to the offered items, without prior notification to the customer.  
If it is necessary to obtain an approval in accordance with German or European foreign trade regulations or US export control regulations to fulfill the offered legal transactions, consignments or services, then completion of the contract will depend upon receiving this approval. If approval is not given or adhered to or if collateral clauses are not fulfilled the contract ceases to be effective. Delivery only possible if no legal regulations prevent shipment on exporting day.



To Whom It May Concern:

This letter serves as notification as a sole source document for the following products which are supplied and manufactured by the 3B Scientific Group, of which American 3B Scientific, L.P. is an affiliate. No other organization outside of the 3B group of companies offers these specific products.

Products/Brands:

iSimulate-REALITi 360

A handwritten signature in black ink, appearing to read 'David Moody'.

David Moody  
Sales Director  
American 3B Scientific, L.P.  
2189 Flintstone Drive, Suite O  
Tucker, GA 30084 USA

**Fire Rescue**

Chief Patrick J. Kennedy  
405 Pike Road  
West Palm Beach, FL 33411  
(561) 616-7000  
www.pbc.gov



**Palm Beach County  
Board of County  
Commissioners**

Maria G. Marino, Mayor  
Sara Baxter, Vice Mayor  
Gregg K. Weiss  
Joel G. Flores  
Marci Woodward  
Maria Sachs  
Bobby Powell Jr.

**County Administrator**

Joseph Abruzzo

"An Equal Opportunity Employer"

Official Electronic Letterhead

**TO:** Honorable Sara Baxter, Mayor  
and Board of County Commissioners

**FROM:** Patrick J. Kennedy, Fire Rescue Administrator  
Palm Beach County Fire Rescue

**DATE:** November 20, 2025

**RE:** 2026-2027 EMS Matching Grant

Pursuant to Section 309.00 of the Palm Beach County Administrative Code and PPM#CW-F-003, your signature is required for Fire Rescue's grant application to the Florida Department of Health, 2026-2027 Emergency Medical Services Matching Grant. (grant application attached). The application is due to Florida Department of Health no later than November 30, 2025 and the required method for grant submission is electronically through the Florida Department of Health Portal website.

As part of your authorization on this grant application, Fire Rescue is requesting that you designate the County Administrator or designee (Fire Rescue Administrator or Fire Rescue Finance Director), to act as the County's representative for the purpose of electronically signing the grant application online.

Palm Beach County Fire Rescue is requesting \$74,567.06 FDOH grant funding with a 25% Fire Rescue match of \$24,855.69 for a total of \$99,422.75. This grant will provide funding to purchase simulation training devices for each field EMS Captain and Trauma Hawk, with the purpose of enhancing the training of field personnel. Staff will submit this item for ratification on the Board's next available County Commission Agenda.

Approved as to  
Terms and Conditions:

Patrick Kennedy, Fire Rescue Administrator

Sharon

Reviewed by: Burrows G. 11/20/25

County Attorney Date

OFMB

Date

Approved by:

Sara Baxter, Mayor

Date

Pursuant to Section 309.00 of the Palm Beach County Administrative Code, and in accordance with the above designation by the Mayor, I hereby designate Chief Patrick J. Kennedy, Fire Rescue Administrator or Lauren Magierowski, Fire Rescue Finance Director to electronically sign and submit, on-line via the Florida Department of Health Portal website, the attached application for the 2026-27 EMS Matching Grant program.

Approved by:

Joseph Abruzzo, County Administrator

Date

11/21/25