

II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact:

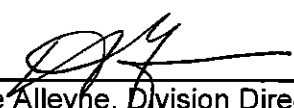
Fiscal Years	2026	2027	2028	2029	2030
Capital Expenditures					
Operating Costs	\$3,750				
External Revenues					
Program Income					
In-Kind Match (County)					
NET FISCAL IMPACT	\$3,750				
# ADDITIONAL FTE POSITIONS (Cumulative)					

Is Item Included In Current Budget? Yes ☒ No ☐
Does this Item include the use of Federal funds? Yes ☐ No ☒
Does this item include the use of State funds? Yes ☐ No ☒

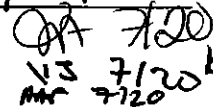
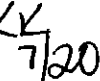
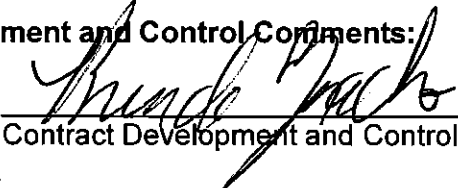
Budget Account No.:

Budget Account	Fund	Department	Unit	Object
HED	0001	143	2116	4809
Palm Tran	1340	540	5160	4809
Airports	4100	120	1110	4809

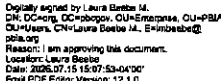
B. Recommended Sources of Funds/Summary of Fiscal Impact:

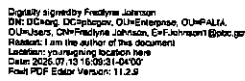
C. Departmental Fiscal Review: 
Valerie Alleyne, Division Director III
Finance and Administrative Services, HED

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:
 7/20/26
OFMB  7/20/26
 7/20/26
 7/20/26
 7/20/26
Contract Development and Control

B. Legal Sufficiency:
 7/21/26
Assistant County Attorney I

C. Other Department Review: Laura Beebe M.

Digitally signed by Laura Beebe M.
DN: DC=org, OU=Department, OU=Enterprise, OU=PSIA,
OU=Users, CN=Laura Beebe M., Email=lbeebe@psia.org
Reason: I am approving this document.
Location: Laura Beebe
Date: 2026.07.15 15:07:53-0400
Foxit PDF Editor Version: 12.1.0
Department Director, Airports

Fredlyne Johnson

Digitally signed by Fredlyne Johnson
DN: DC=org, OU=Department, OU=Enterprise, OU=PSIA,
OU=Users, CN=Fredlyne Johnson, Email=fjohnson@psia.org
Reason: I am the author of this document
Location: your signing location here
Date: 2026.07.15 16:09:31-0400
Foxit PDF Editor Version: 11.2.9
Department Director, Palm Tran

(This summary is not to be used as a basis for payment)

20th Annual Palm Beach Partners Business Matchmaker Conference & Expo

The 20th Annual Palm Beach Partners Business Matchmaker Conference & Expo will take place on October 2, 2026, at the Palm Beach County Convention Center, marking two decades of collaboration, opportunity, and economic impact for small businesses across Palm Beach County and the South Florida region. What began as a local initiative has grown into one of Florida's most respected small business development events, uniting government agencies, major corporations, and emerging enterprises for a full day of learning, networking, and procurement engagement.

The conference is presented by the Palm Beach Partners, a coalition of public agencies and community institutions committed to expanding access for Small Business Enterprises. The Partners include:

- Palm Beach County Board of County Commissioners (Office of Small Business Development, Department of Airports, Department of Housing & Economic Development, and Palm Tran)
- School District of Palm Beach County
- City of West Palm Beach
- South Florida Water Management District
- City of Greenacres
- City of Riviera Beach
- InclusiFi
- Center for Technology, Enterprise & Development, Inc. (TED Center)
- Solid Waste Authority.

Each entity offers technical assistance, consolidated resources, and serves as small business advocates.

This milestone year continues the long-standing mission to bring state, county, and local government agencies, major corporations, and small businesses together to match the multitude of disciplines needed to participate in major contracts. Through workshops, matchmaking appointments, and direct engagement with procurement professionals, the conference equips small businesses with the tools, insights, and connections needed to compete for government and private-sector contracting opportunities.

Attendees will gain access to:

- A dynamic opening plenary session featuring regional leaders and industry experts
- A full slate of workshops and seminars designed to strengthen business capacity and competitiveness
- One-on-one matchmaking appointments with procurement officers and corporate buyers
- A robust exhibit hall showcasing agencies, resource partners, and prime contractors
- A keynote speaker and awards presentation recognizing excellence in small business engagement

The conference provides a unique environment where “small business owners will meet with other businesses, both large and small, and major corporations will enhance their list of small business subcontractors.” Large companies benefit from direct access to qualified vendors, while small businesses gain visibility, technical guidance, and pathways to new contracting opportunities.

Celebrating its 20th year, the 2026 Matchmaker Conference & Expo honors a legacy of partnership while embracing innovation, inclusion, and the next generation of small business success. The Palm Beach Partners invite entrepreneurs, procurement professionals, and community stakeholders to join in commemorating this milestone year and advancing economic opportunity across Palm Beach County.

Palm Beach Partners Business Matchmaker
Conference & Expo

Invoice

c/o The TED Center
401 W. Atlantic Ave. Suite O9
Delray Beach, FL 33444

Date	Invoice #
1/28/2026	S251

Bill To

Office of Small Business Development
50 South Military Trail
Suite 202
West Palm Beach, FL 33415

P.O. No.	Terms	Due Date	Account #	Project
	Due on receipt	1/28/2026		
Description		Qty	Rate	Amount
Partner Commitment for 2026 Palm Beach Partners Business Matchmaker Conference and Expo-Office of Small Business Development & Housing & Economic Development			1,250.00	1,250.00
Partner Commitment for 2026 Palm Beach Partners Business Matchmaker Conference and Expo-PBC Department of Airports			1,250.00	1,250.00
Partner Commitment for 2026 Palm Beach Partners Business Matchmaker Conference and Expo- Palm Tran			1,250.00	1,250.00
Note:The TED Center, Inc.-2026 Fiscal Agent for PBP Business Matchmaker Conference & Expo			Total	\$3,750.00
			Payments/Credits	\$0.00
			Balance Due	\$3,750.00

Phone #
561-265-3790

**Request for Taxpayer
Identification Number and Certification**

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the
requester. Do not
send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific instructions on page 3.	1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)	
	Center for Technology, Enterprise and Development, Inc.	
	2 Business name/disregarded entity name, if different from above.	
	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.	
	☐ Individual/sole proprietor ☒ C corporation ☐ S corporation ☐ Partnership ☐ Trust/estate	
	☐ LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.	
	☐ Other (see instructions)	
3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions. ☐		
4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____ (Applies to accounts maintained outside the United States.)		
5 Address (number, street, and apt. or suite no.). See instructions. 401 W. Atlantic Avenue, Suite 09,		
6 City, state, and ZIP code Delray Beach, FL 33444		
7 List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)	
Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a TIN</i> , later.	
Note: If the account is in more than one name, see the instructions for line 1. See also <i>What Name and Number To Give the Requester</i> for guidelines on whose number to enter.	
Social security number [] [] [] - [] [] [] - [] [] [] or Employer identification number 6 5 - 0 3 6 2 7 1 0	

Part II Certification	
Under penalties of perjury, I certify that:	
1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and	
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and	
3. I am a U.S. citizen or other U.S. person (defined below); and	
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.	
Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign this certification, but you must provide your correct TIN. See the instructions for Part II, later.	
Sign Here	Signature of U.S. person <i>William A. Smith</i> Date <i>5/19/2026</i>

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they